

Union Conference Record

"Be strong all ye people, saith the Lord, and work; for I am with you."

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TEMPTATION.

Deal gently with the erring;
Ye know not of the power
With which the dark temptation came
In some unguarded hour.

Ye may not know how earnestly
He struggled, or how well,
Until the hour of darkness came,
And sadly thus he fell.

Heir of the self-same heritage,
Child of the self-same God.
He hath but stumbled in the path,
Thou hast in weakness trod.

—Selected.

"Perfect through Sufferings."

My brother, my sister, have you been entrusted with certain duties and responsibilities? Give yourselves unreservedly to God, and realize your individual responsibility. There is a watcher who is pleased or displeased with the manner in which your work is done. The Lord calls for those who will carry their load of responsibility with fear and trembling, looking to Him for wisdom, and praying for counsel and continual grace, that no mistakes shall be made.

Those who are engaged in the Lord's service are to make Jesus their pattern. Diligently they are to study His life and His words, and bring into their life-practice the principles that actuated Him in His service while upon this earth.

When Jesus came into our world, the Jewish nation were not ready to receive Him. "The world knew Him not." "He came unto His own, and His own received Him not." They had lost sight of the character that He would reveal, and the manner of His coming, although these were plainly delineated in the Word. As a nation they had become estranged from the pure spirituality attained through obedience to God's law. And so when the Lord Jesus came to the world, His chosen

people did not recognize their Deliverer; and they continued to teach for doctrines the commandments of men.

At the age of twelve, Jesus accompanied Joseph and Mary to Jerusalem to attend the Passover. Here, for the first time during His childhood, He looked upon the temple. He saw the white-robed priests performing their solemn ministry, and witnessed the impressive rites of the paschal service. Day by day He saw their meaning more clearly. Every act seemed to be bound up with His own life. New impulses were awakening within Him. Silent and absorbed, He seemed to be studying out a great problem. The mystery of His mission was opening to the Saviour. The work that He was to accomplish for the children of Abraham, Isaac, and Jacob, the appointed heirs of the promises of the covenant, began to dawn upon His mind.

When the services of the Passover were ended, Jesus lingered in the temple courts; and when the worshipers departed from Jerusalem, He was left behind. It was then that he found the learned rabbis, and plied them with questions regarding the coming of the Messiah. He presented Himself before them in the attitude of a humble learner, and yet the doctors of the law were astonished at His questions. They could not always answer Him. In reality He revealed a perfection of character, and although He had not been taught by the rabbis, He was more learned than they.

The mother of Jesus, after a long search, found Him in the school of the rabbis. When He was alone with them, the mother said, in words that implied a rebuke, "Son, why hast Thou thus dealt with us? behold, Thy father and I have sought Thee sorrowing."

"How is it that ye sought Me?"

answered Jesus. "Wist ye not that I must be about My Father's business?" And as they understood not His words, He pointed upward. In the answer to His mother, Jesus showed for the first time that He understood His relation to God.

Through childhood, youth, and manhood, Jesus walked alone. He carried the awful weight of responsibility for the salvation of men. None could appreciate the burden of His soul. Filled with intense purpose, He carried out the design of His life, that He Himself should be the light of men.

In the light of this infinite sacrifice in our behalf, how can we do otherwise than yield all to the Saviour, that we may be led and taught of Him.

To those who are laboring in the various branches of the Lord's work, I would say: Let every one carry with him a sense of the sacredness of God's work. Let no one be satisfied with a shallow development of spiritual knowledge in the religious life. Let every soul seek for a re-conversion. God calls upon men and women, beginners in the work and also those of long experience, to labor interestedly in an effort to do better and still better work, under the supervision of the divine Teacher.

Unless there is a decided change spiritually in the lives of many of the workers, they will never have a true sense of the sacredness of God's cause. More and more it must be understood that our work is to be done under divine direction. Into the lives of the workers there must be brought frequent periods of reflection, study, and prayer. This is positively essential. Let the first and the last thought of the day be, Have I honored God to-day? A radical reform is called for. Now is your time for developing deep spirituality. Partake of the clear, pure truth of the Word of God, which is

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as a deep well-spring from which every one may drink freely. The thoughts awakened by a reception of the Word, sanctify the soul in perfect obedience to the law of the Lord.

To every laborer I would say: Let light shine forth in your home church. In the congregation assembled for worship, discharge every duty faithfully. And in all your official duties, let unselfish integrity characterize every act. All tithes, all moneys entrusted for any special purpose, should promptly be placed where they belong. Let every penny that is received, be entered carefully upon the books for the purpose specified. Money coming in for the cause of God should not be appropriated by any one in an official position, to be used in meeting a special emergency, with the thought that it can be replaced later on. This kind of unfaithful work the Lord forbids. It is a temptation coming from one who worketh evil. The enemy of our souls is constantly seeking to exercise a power that leads astray, and that if unchecked, will prove the ruin of many.

The Lord, He is God. All His commandments are to be strictly obeyed. There will be no vindication of any soul who continues in transgression and sin. The truth practised in the life, in words, in actions, is the test whereby every man is to be judged.

Grave responsibilities rest upon the leaders and upon the departmental superintendents. I am instructed to warn you, my brethren, that your faithfulness or unfaithfulness will have a strong influence either in advancing or in hindering the work of God.

The terms of the law are plainly specified. If you love God with your whole heart and soul and strength and mind, and your neighbor as yourself, you are making sure of life eternal; for Christ has said of those who keep His commandments, "Ye shall live." Will you do the very work you must do in order to be saved? If you are careful, prompt, and conscientious in your home life; if in your prayers you claim the Lord's promises, and expect an answer; if you discharge your duties faithfully, you will not be left to stumble on in darkness. The Lord of heaven will be present with you; by His Holy Spirit He will guide you. Every one who is to receive the overcomer's reward must first overcome every sin; and not

until he overcomes through divine grace, can he entertain hope of entering the heaven of eternal bliss.

Every Christian, as a wise steward, is to preserve Christlikeness of character by sanctified obedience to all the words of Holy Writ, which are spirit and life to the receiver. He is to partake of the flesh and drink of the blood of the Son of God.

In Christian experience, the Lord permits trials of various kinds to call men and women to a higher order of living and to a more sanctified service. Without these trials there would be a continual falling away from the likeness of Christ, and men would become imbued with a spirit of scientific, fanciful, human philosophy, which would lead them to unite with Satan's followers.

In the providence of God, every good and great enterprise is subjected to trials, to test the purity and the strength of the principles of those who are standing in positions of responsibility, and to mould and substantiate the individual human character after God's model. This is the highest class of education. Perfection of character is attained through exercise of the faculties of the mind, in times of supreme test, by obedience to every requirement of God's law. Men in positions of trust are to be instrumentalities in the hands of God for promoting His glory; and in performing their duties with the utmost faithfulness, they may attain perfection of character. In the lives of those who are true to right principles, there will be a continual growth in knowledge. They will have the privilege of being acknowledged as co-laborers with the great Master-Worker in behalf of the human family, and will act a glorious part in carrying out the purposes of God. Thus, by precept and example, as laborers together with God, they will glorify their Creator.

ELLEN G. WHITE.

"THERE are three good things that the Christian must continually receive from God, if he is to be kept safe and useful. He must get understanding, experience deliverance from sin, and bear a living testimony to the praise of God. How do these blessings come? They are to be found in feeding daily upon the Word of God. The Bible does not merely talk about these things; it imparts them."

Lessons from Past Experiences.

FORTY years ago I settled in Lapeer, Michigan, U.S.A., where I lived several years. Not long after I went there, a citizen died, and was buried under the auspices of a certain secret order. What was my surprise to see one of our brethren marching with others, in his regalia.

That was the first time I had ever heard of a Seventh-day Adventist belonging to a lodge. This brother soon began to oppose some points of our faith, and matters went on until finally a business meeting was called, and the church withdrew the hand of fellowship from him. When the action was taken, he arose and said, "You have turned me out of the church, but you can never drive me from this truth." That man lived for many years, and always seemed much interested in the workings of the order, but before his death about the only point on which he seemed to be in harmony with the message, was in outwardly observing the Sabbath.

It is a sad fact that in the last forty years there has come a great change among us in this respect, and now when our ministers visit our churches and read such texts as 2 Cor. 6:14-17, bringing in that close separation that should exist between God's people and worldly societies, it is liable to make a stir, especially if we should read from the Bible Students' Library, tract No. 103, in which the servant of the Lord says, in speaking of lodges:

"Do you take Jesus with you? Are you seeking to save the souls of your companions? Is that the object of your association with them?

. . . The presence of Christ is unknown in these gatherings. No reference is made to Him. His companionship is not desired. . . . Those who fear God can not choose the ungodly for companions, and be themselves unharmed. In these societies they are brought under the influence of worldly principles and customs, and through the power of association and habit, the mind becomes more and more conformed to the worldling's standard. Their love for God grows cold, and they have no desire for communion with Him. They become spiritually blind. . . . These societies that are not controlled by the love and fear of God, will not be found to be true and upright toward man. Many of their transactions are contrary to justice and equity."

"We should be firmly rooted in the conviction that whatever in any sense turns us aside from truth and justice in our association and partnership with men, can not benefit us, and greatly dishonors God. Every species of deceit or conniving at sin is abhorrent to Him. Fraud runs through all these secret associations, and none can be bound up with them, and be free men before God and heaven."

I have watched these influences among us as a people for many years, and believe, from what I have seen of those who were professing the truth, and still holding their connection with these influences, that it has kept them from advancing in the message. My observation has convinced me that every word that has been given us by the servant of the Lord regarding these things has proved true, and that the only safety for us as a people is in heeding the counsel given in the Word, and through the Spirit of Prophecy, which has been in this church from the very rise of this message. The Word says, "Come out from among them, and be ye separate." That is a positive command, and in all the history of God's people, when they have heeded this counsel, it has brought about a separation of His people. The people of God are to have no fellowship with the unfruitful works of darkness.

The Lord willing, in my next I will give some of my personal experiences while in a backslidden condition, and connected with the lodge.

GEO. O. STATES.

Stenographers for God.

I was once much impressed by something I saw written on the cover of a stenographer's note-book. There was a line provided for the name of the employer for whom the work in the book was done, and on that line were the words "The Lord." So it was evident that the stenographer had a higher ideal than merely working for money or to get a living.

Since I saw those words, I have pondered on the difference between working for man and for our Creator. What a joy comes into the daily task as one realizes that each outline made is written "as in the great Task-Master's eye," and when as each sign is traced, the writer remembers he is

using his ability to promote the work of the Lord in the earth.

Reader, if you are a young man or a young woman, and wonder how you can serve God acceptably, why not consider the great possibilities of being a stenographer for God? Can you not acquire the ability which will enable you to do the work of a shorthand writer, and qualify yourself to fill a place in this field of usefulness, which is by no means over-crowded?

Just at this season many young people are thinking of entering a school, academy, or college, and it would be wise to think of this sphere of labor. It is a splendid thing to be an assistant in the offices of the people who are spending their lives to advance the third angel's message and to extend God's kingdom. Have you not some natural ability in this line, which might be trained, and so prepare yourself to be a shorthand writer, "a workman that needeth not to be ashamed"? Probably you have, and it only needs to be guided and improved to enable you to occupy a position of great usefulness.

This sphere offers rare and enviable opportunities for educational advancement. No real live stenographer, with an eye open to every chance to acquire knowledge, can help being immensely profited by the facilities which his very calling brings. You may not perhaps be called to be a preacher, or minister truth to the people by word of mouth, yet by being a stenographer, you may employ your skill in aiding others who do fill prominent positions, and who need such aid as you with your shorthand can render them. And what a blessed experience to know that you have helped to take words of living truth to those who need it, and whose souls are fed by reading what you took down, and transcribed on your typewriter? Would you not like such an experience? Then, my dear young friend, let me urge you to take up the study of this fascinating art, and work hard at it until you can follow the utterances of a speaker in the pulpit, or take down with ease, accuracy, and legibility the dictation of an author.

This possibility of real usefulness lies before every fairly educated young man and woman. You will do very wisely to enter upon the study of an art which offers you such unrivalled opportunities, both for usefulness and self-improvement.

My advice to you is: Lose no time in beginning a study which may lead you into a great field of genuine helpfulness, and enable you to have no small part in spreading the truth for these last days. And you will be well repaid, as the writer knows by experience.

HENRY WILLIAM ROSE.

The World-wide Field.

Within Pekin's Walls.

SINCE the year 1264, Pekin has been known as the capital of China. It dates back some years before Christ, though not under this name. It is a city of walls, and almost thirty miles would be traversed before a complete circuit could be made. The city is sectioned off into four divisions with separate walls, the highest being forty-one feet with a thickness of sixty-two feet. It is said to contain 10,000 temples, all of them several centuries old. The one of greatest interest is the Lama Temple, with a colossal wooden image of Buddha seventy feet high. The Temple of Heaven (which was built in 1421), is situated in very extensive grounds covered with pine and other trees. The huge altar measures 210 feet across at its base. There is a large brick furnace for the sacrifice of the burnt offering, and also many iron brasiers where offerings of silk and paper are consumed.

The two principal streets of the city are very long and wide, and are watered by hand. In places electric light is used, though kerosene is more common. One of the unique sights is to see a string of camels with their load of merchandise departing for the country. Pack mules, however, are more common. Many two-wheeled drays drawn by native ponies and mules, are constantly to be seen. One week of Pekin with its clouds of dust and a temperature (on one occasion) of 107 degrees in the shade, was gladly terminated, especially when I remembered that six weeks' mail awaited me at Tientsin.

There are few foreigners apart from the various legations, so only seven books were disposed of. The Russian minister in shaking hands with me on departing, remarked that he was very pleased to purchase a

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copy. In his country only undesirable books could thus be purchased.

The American minister also was very agreeable, and suggested that the book be translated into Chinese.

R. A. CALDWELL.

OUR FIELD WORK.

The New South Wales Camp-Meeting.

THE camp-meeting was held at Willoughby, near Chatswood, New South Wales, October 17-27. The location chosen was a very pleasant spot, a grassy paddock with fine large trees on two sides. The weather was excellent throughout the meeting, there being no extremes of either heat or cold, and no rain.

The meeting was largely attended by our people. This was the largest camp held in New South Wales, and also in Australasia. Many of our brethren had come long distances to attend. There were a number of new Sabbath-keepers in attendance, and some others who attended a camp-meeting for the first time in their experience. Some churches which had no delegation last year, had goodly numbers to represent them this year.

The meeting was an excellent one from first to last, there being a deep, fervent, and peaceful spirit pervading. The instruction given was timely and was much appreciated. Many got victories during the meetings. A number gave their hearts to the Lord for the first time. The two Sabbaths of the camp will be long remembered on account of the working of the Holy Spirit. A large portion of the congregation gave expression to a renewal of their vows of consecration.

It was a missionary camp-meeting. A portion of every day was devoted to the consideration of the Missionary Campaign. Practical interest was shown in the literature by large quantities of tracts, books, and papers being paid for right on the ground. This literature our brethren bought to do missionary work with.

The special phase of the Missionary Campaign work relating to the "Ministry of Healing," was considered in two meetings, and it was decided to enter upon the work at once. May this work be carried on

with enthusiasm throughout the Conference.

The business relating to the Conference was quickly and harmoniously despatched, not a dissenting vote being recorded upon any question. Brother J. Pallant, late of Tasmania, was elected president of the Conference. Other positions are much as they stood last year. The Lord has blessed the work, and we are sure He will continue His blessing.

At one of the closing morning meetings, the need of more preaching-tents was brought before the meeting, and in a very short time the sum of £145 was raised. This was an excellent response. At the close of the meeting over twenty went forward in baptism, and a number of others asked to follow their Lord in this rite at their home churches. Many of these were young people.

We had a good meeting. Many thought it was the best meeting they had ever attended. We trust as our brethren have gone to their homes that the good blessing may remain with them.

The labors of Pastor Olsen were much appreciated in the instruction at the morning meetings, his sermons on the Sabbath, and his timely counsel throughout; also the help rendered by Pastor Hennig in his lessons on religious liberty and his sermons in the evening; and by Pastor Hoopes in his earnest labor for the young. Pastor Paap besides giving valuable help in the meetings, was superintendent of the ground; and we think it due him to say that the camp was pitched in a tasteful and orderly manner, and that everything was in readiness for the commencement of the meeting. Pastor Starr assisted in the preaching, and took especial interest in the "Ministry of Healing" Campaign, of which work he will have charge.

There will be three tents in the field during the season, one following the camp-meeting, one at Guilford, and the other at Tuggerah. A fourth one may start later in the season. May the Lord bless the work of the brethren in presenting the Word.

J. E. FULTON.

"It is better to have wisdom than gold, as gold can only shine of itself, but wisdom makes its possessor to shine."

New South Wales Conference.

THE twelfth annual session of the New South Wales Conference was held at Willoughby, North Sydney, October 17-27, 1907. Seventy delegates were present, and nineteen churches were represented. Five meetings were held.

The following committees were appointed:

PLANS AND RECOMMENDATIONS: G. B. Starr, F. W. Reekie, J. Pallant, F. W. Paap, Dr. F. Richards, W. G. Brittain, Mrs. A. L. Hindson.

NOMINATIONS: O. A. Olsen, P. H. Lloyd, G. S. Fisher, Dr. Stuttaford, P. B. Rudge.

CREDENTIALS AND LICENSES: W. A. Hennig, A. Mountain, J. H. Paap.

The balance sheets of the Conference and its departments were presented and adopted, showing the Conference funds to be in a satisfactory condition. The sales of the Tract Society Department were reported as follows: Subscription books, £2,511 9s 3½d; trade books, £690 10s 4½d; periodicals, £321 9s 11d, making the total sales £3,523 9s 7d.

The Committee on Plans and Recommendations gave the following report, which was adopted:

- That as the book, "Ministry of Healing," is now ready, *We Recommend*, That all our people take up the work, and energetically push its sale.

- That a suitable person be engaged by this Conference to take the oversight of the work for the disposal of the 5,000 copies of the "Ministry of Healing."

- That a canvassers' institute be held during the Christmas holidays, commencing Friday, December 27, 1907, and continuing ten days.

- That a State Secretary be appointed in connection with the young people's work throughout the Conference.

- In order to enlighten the public mind upon the matter of the increasing demands for Sunday legislation, *We Recommend*, That immediate steps be taken to place in the hands of judges, barristers, legislators, editors, ministers, and other public men, literature dealing with this important subject.

- That in order to educate the public upon the dangers of the movement proposed by the International Reform Association, in associating demands for legislation upon Sabbath-breaking with those for temperance and gambling, *We Recommend*, That all temperance societies throughout the State be supplied with a carefully prepared statement, which voices the principles of true religious liberty.

- We endorse the plan of holding our religious liberty reading upon the third Sabbath of each quarter, and recommend each church to put forth special effort in making these meetings both interesting and instructive, and we invite the Union Conference Religious Liberty

Department to supply a suggestive programme for these quarterly studies.

8. That a Conference church be formed in this State.

The Committee on Nominations presented the following report, which was adopted:—

FOR PRESIDENT: J. Pallant.

FOR VICE-PRESIDENT: J. E. Fulton.

FOR CONFERENCE SECRETARY: Miss L. M. Gregg.

FOR CONFERENCE EXECUTIVE COMMITTEE: J. Pallant, J. E. Fulton, F. W. Paap, G. B. Starr, C. W. Irwin, A. W. Semmens, F. W. Reekie.

FOR STATE CANVASSING AGENT AND FIELD MISSIONARY SECRETARY: F. W. Reekie.

FOR TRACT SOCIETY SECRETARY AND TREASURER: Miss L. M. Gregg.

FOR SABBATH-SCHOOL SECRETARY AND TREASURER: Miss E. H. Gregg.

FOR SECRETARY OF YOUNG PEOPLE'S WORK: Miss E. H. Gregg.

FOR EDUCATIONAL SUPERINTENDENT: J. Pallant.

FOR RELIGIOUS LIBERTY COMMITTEE: J. Pallant, W. A. Hennig, F. W. Paap, L. A. Hoopes, C. H. Schowे.

The Committee on Credentials and Licenses submitted the following report, which was adopted:—

FOR CREDENTIALS: J. E. Fulton, J. Pallant, W. J. McGowan, G. B. Starr, F. W. Paap.

FOR MINISTERIAL LICENSE: W. G. Brittain.

FOR MISSIONARY LICENSE: F. W. Reekie, J. Hindson, L. J. Imrie, W. Codling, Miss I. Robertson, Miss L. M. Gregg, Miss D. Knight, Miss A. E. Pearce, Miss H. Pearce, Miss A. Walker, Miss E. H. Gregg.

During the meeting a letter from Pastor Geo. Teasdale was read, telling of the severe sickness through which some of the mission family were passing, and of the death of his elder son, Lawrence.

Pastor Starr moved: "That this entire congregation express their heart-felt sympathy with Brother and Sister Teasdale in their great loss; and that we also extend to Sister Skadsheim and Sister Helena Teasdale our love and sympathy in their sickness, and trust the blessing of the Lord may be with them restoring them to health again." This was carried unanimously by a rising vote.

An excellent spirit was manifested throughout the entire conference, and every advance move that was

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recommended, met with a willing response. The unity of action promises well for the work of the coming year; for where all are found of one mind, the Spirit of the Lord can guide and bless.

J. E. FULTON, President.

L. M. GREGG, Secretary.

cause needs the most help, we hope to see Mt. Gambier's standard in the very forefront of the greatest fight of the ages. We need your prayers; you have ours.

T. AYLESBURY BROWN.

A Surprise.

ABOUT two months ago, when I was speaking to the children of the primary division of the Avondale School on the work in Fiji, they voted that their missionary box should be opened to buy a small boat for the use of Buresala School. We were told that the box had more than coppers in it, but when it was opened we found that there was £11 8s 1d in the box. The amount required to purchase a suitable boat would not exceed £15, and here we now had in one gift, and that by the children, over two-thirds of the amount.

The children now saw the major share of the boat paid for, and requested that they might pay the rest. We could not refuse them, so during these two months they have been preparing for another gift. After the closing exercises of the Avondale School, Sunday, October 5, a little meeting was arranged for the presentation of their second instalment. I thought that during the two months they might get enough more to make up the £15, but it seemed quite a task. But when we were called in to receive the money, lo, I was handed £13 11s 11d! This with the previous amount makes £25, or £10 more than was required.

Truly this was a surprise. What a credit to the missionary spirit of the School. The £10 surplus was voted by the children toward buying a press for the printing of the truth in New Guinea. Here is another demonstration of what children can do.

J. E. FULTON.

Health Literature at Less than Half Price.

WHILE the present supply holds out, quantities of January, April, August, September, and October numbers of *Good Health* of 1907, will be supplied at reduced rates, 1,000 copies, £1 10s; 500 copies, £1. Such papers can be shipped to various tract societies with health foods at moderate rates, and used to advantage in mission work.

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Our Canvassers.

KEEPING IN TOUCH.

Keeping in touch with the Master,
Midst the turmoil and the strife;
Richest of treasures He giveth,
Filling us full of His life.

Just touching the hem of His garment,
With faith in the living Word,
Brings peace and life everlasting;
So keep ye in touch with the Lord.

ESTHER M. SPICER.

Canvassing as an Educator.

I HAVE seen a green, diffident, awkward college student, right from the farm, so completely changed by his experience in book canvassing during the vacation following his first year that you would scarcely have recognized him. Confidence and self-assurance had taken the place of timidity and self-consciousness. His canvassing tour had proven a tour of self-discovery. He had developed initiative, and the very discovery that he could sell something had increased his faith in himself.

Before he started out canvassing, he was a very poor conversationalist, because of his great timidity and lack of experience; but when he returned to college in the autumn, he talked very interestingly. His work had forced him to talk a great deal of the time to state his opinions clearly and pointedly, and to try to be interesting and convincing.

His experience had taught him a great deal about human nature. He had found that every person must be approached in a different way, from a different avenue; that what would convince one person might not have any influence upon another. So he had been forced to study people, to learn to read them, that he might be able to approach different types of men and women in different ways, each according to his peculiar temperament.

It is really remarkable how quickly a canvassing experience develops a spirit of self-reliance and manly independence. There is no leaning here, no depending upon the advice of others. The canvasser must stand or fall alone.

There is nothing that will bring out the initiative, the resourcefulness, and inventiveness in a man quicker

than canvassing. Like traveling, it grinds off the hard angles and the rough corners of those who have not had the advantage of society.

Canvassing gives a great opportunity for studying human nature, and there is no other education like this. It is a great thing to learn to read people, to develop sharp discrimination of character, to be able to measure men, to weigh their motives.

The successful canvasser must be a great student of the approaches, the avenues, to the mind; for no two people are reached in exactly the same way. One must be reached through cold, logical argument; another is reached by an appeal to his pride, his personal vanity.

The canvasser must learn the susceptibilities of people, must find their approachable point, whatever it may be. He must learn the power of the first impression. He will soon discover that if he makes a bad impression at first, it will probably take him more time than he can get in the interview just to overcome this unfavorable impression, and to get back where he started. He will learn that with some people it is next to impossible to erase the first bad impression. It clings tenaciously.

Any kind of salesmanship employment is especially desirable for those who have been reared in the country, or who have not had the advantage of mingling with all sorts and conditions of people.

If a certain amount of canvassing were obligatory in all our colleges and higher institutions of learning, I believe it would be a good thing for the students, because it would develop resourcefulness and inventiveness; it would show them a side of their nature which a college course does not touch.

It is well known that many students who pay their way in college by canvassing, develop a remarkably practical power which students whose expenses are paid by their parents, do not possess.—*The Southwestern Union Record.*

"Do to-day thy nearest duty;
And throughout thy life-long way,
Thou shalt find no greater beauty
Than the well-done task each day."

"Small thy work may be, and lowly,
Hidden from the public gaze;
Faith and works may make it holy,
Reaping sheaves of golden rays."

A Brief Summary of Our Canvassing Work in Victoria.

OVER fifteen years ago our canvassers first made their way to this State. It was here the press was set up and the groaning machines turned out the printed pages to supply these workers. A corps of able-bodied men, forty in number, canvassed for our large subscription books. God greatly blessed their labors, insomuch that thousands of our books found their way into the homes of the people. Almost every town was worked with splendid success, and although our records show, to some extent, the work accomplished by these faithful men, it remains with the harvest to fully show the results. It was from this State that agents emigrated to our sister States, and laid the foundation of this present-day reformation.

Many times it has been said, and is being said, that the canvassing work here has about run out, and that it is now almost impossible for an agent to keep himself respectable and pay twenty shillings in the pound. We do not know just how it is that people are so easily deceived; for by a careful study of our records it will be seen that one continuous stream of books has poured into both town and country ever since the work began. If at times the output has been small, it has been for the lack of laborers. Only last year several of our agents, while canvassing, made on an average a wage equal to any of our Conference employees.

Then, again, we have had several agents during the last few years, who in the space of two months made not only sufficient money to pay their way through nine months at Avondale School, but also enough to start them out again the following vacation. This surely shows that our territory is far from being worked out yet.

During the past few months we have been suffering somewhat from drought, and it was found necessary to keep our workers as near the coast as possible. In this way, in both good and bad seasons, the Lord finds ways and means for those who earnestly desire to have a part in His work. We look for good results from this summer's work, and intend making it the best we have yet had. We wish our sister States a similar prosperous time. Our prayers go out for them all; because our one

united aim is, "The Third Angel's Message to All the World in This Generation." H. C. HARKER.

From Our Letter File.

BROTHER COLLMAN writes:—

The last canvasser who went through this district, was one who sold Dr. Talmage's work entitled "Manger to the Throne." He went about the country with a flash buggy and a good horse; he was well dressed, with rings, gold watch and chain, etc. He drew seventy-five per cent. on every order, telling the people that this was needed to pay for the printing of the books in England. None of these books were ever delivered; but before he left the district, his swindling was discovered, and he was tried before the local court, and got three years from last June.

He took orders from almost every farmer in this district. This has made it very hard for me. One farmer cautioned me not to go to Jackson's Creek, on account of the last fraud practised on the settlers there. I told him I would not let Satan triumph there. I laid the whole thing before God in prayer, and as a result, out of fourteen canvasses I secured eight orders, several of which were taken from people whom the former agent had deceived. I have much for which to thank our dear Master.

Brother James Stewart, writing from Bendigo, says:—

I had the opportunity of presenting the truth at one place where I called. I secured an order from a Sunday-school teacher, whom I found living in a tent in the bush. He invited me to a prayer-meeting to be held the next night at a friend's house. The same night, however, I called at this place, and secured an order from the gentleman there, who invited me to stay to tea, also to stay to the meeting which was to follow. I was asked to lead in this service, so I gave them a Bible-study on the second coming of Christ, which they appeared to appreciate very much. I stayed over night with these kind people, and left next morning with their blessing for a good day, which I had, for I not only got an order from the next-door neighbor, but also one from the person next door but one, so you see how good the Lord has been to me, and I praise Him for it.

In a recent letter, Brother Colin Forsyth tells of a very interesting experience. He says:—

Some time ago a lady, then in Melbourne, bought from Mrs. Johanson a copy of "Bible Readings." Lately she has shifted into this district, and loaned her book to a neighbor, who is a Methodist local preacher. He wanted to buy the book at any price, but she would not sell it. I called at this place before I knew this, but he was away. However, this lady told me when he was likely to be home, so as his place was only two and

a half miles distant, I walked out one Saturday evening and saw him. He immediately recognized the book, and without my canvassing it ordered it in Morocco. In this way it will be seen how one canvasser opens the way for another.

May the good Lord richly bless these faithful canvassers, and inspire other hearts to take hold of this work, and help to swell the good tidings, "Jesus is coming again," is the prayer of your co-workers in Jesus,

VICTORIAN TRACT SOCIETY,
per M. E. LEARNED.

Notes and Personals.

WORD has been received that Brother and Sister Finster were to leave West Australia, November 2, for Tasmania, to take up their appointed work in that Conference.

BROTHER C. ASHCROFT was appointed missionary organizer and young people's secretary for West Australia in the place of Sister Finster, who is called to another field.

THE Tasmanian Conference meeting is to be held in the church at Hobart, November 14-24. The general laborers in attendance are to be Pastors Fulton and Hennig, Brother Johanson, and a representative from the Avondale School.

BROTHER ANDREW STEWART and Sister Jean Stephen were united in marriage at the home of Brother Hansford, Wellington, New Zealand, on Sunday evening, October 20, Pastor Cobb officiating. Brother and Sister Stewart, in leaving for their new field of labor in Fiji, carry with them the prayers and best wishes of a wide circle of friends.

A NEW book, entitled "Thought, Its Origin and Power," has recently been published. It is written in an interesting and readable style, and is well fitted to use as a gift book for friends who have not accepted this message. It is also a useful book for conference and church workers, as among other things it contains some striking facts concerning spiritualism, hypnotism, and kindred subjects. The price is four shillings. Order from your State tract society.

THERE is no man whose interests the liquor traffic does not imperil. There is no man, who, for his own safeguard, should not set himself to destroy it.—*Mrs. E. G. White.*

THE SWELLING OF JORDAN.

Jer. 12:5.
If with the footmen weary
You are in the race of life,
What will you do, O mortal,
When horses are in the strife?

If by the brooklets hindered,
And the streams of smallest size,
What will you do, O mortal,
When waters of Jordan rise?

No use to say you'll never
Give way to some awful sin;
The powers that lead us downward
Are strong without and within.

The only hope, O mortal,
When waters of Jordan swell,
Is He whose voice has power
The tempests of life to quell.
When face to face with sorrow,
And death, and waves of pain,
Then naught but the strength of Jesus
Can Jordan's waters restrain.

ELIZA H. MORTON.

Obituaries.

HILL—On October 18, 1907, at her home, Murray Street, Hobart, Sister Annie Hill, relict of the late Richard Hill, aged seventy-two years, passed peacefully away in her sleep. Sister Hill heard the message nearly twelve years ago, and has been a faithful and earnest member of the Hobart Church since January, 1896. Her bright and cheerful disposition and earnest spiritual conversation were a blessing to all with whom she came in contact. We laid her to rest on Sabbath afternoon, when a large number of the members of the Hobart Church and other friends attended the funeral, expressing the deep love and respect in which she was held. She had no relatives in the Commonwealth. We felt that of her it could be truly said, "Blessed are the dead which die in the Lord from henceforth: Yea, saith the Spirit, that they may rest from their labours, and their works do follow them."

P. H. PRETYMAN.

CHANDLER.—Died at her home in Mayville, a suburb of Sydney, November 2, 1907, Ada Gertrude Chandler, wife of Brother E. E. Chandler, aged twenty-eight years. She, with her father, Brother Gardiner, and other members of the family, accepted the truth about twelve years ago at the Brighton Camp-meeting. Since that time she has been faithful to her vows, and we have every reason to believe that she will soon be called to a better home by the great Life-Giver. She was all that a mother could be in the home. Her three little children have lost more than human tongue can tell, but we pray that God will provide for them in some way. She was ill only a few days, but during that time her sufferings were severe in the extreme. She felt that it was too hard to die, but if it were best she would resign all to a wise and loving Father. As we laid her to rest in the Brookwood Cemetery, the certainty of soon seeing her again, where sickness, sorrow, and separation will never be known, was the strong stay and support of her loving husband.

W. A. HENNIG.

November 18, 1907.

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The Young People's Day.

OF the many encouraging features seen in the work at the present time, the decided forward movement among the young people of the denomination is one of the most soul-cheering and encouraging. I have been much impressed and greatly pleased with the reports that have come to us of the movement among the young people in America. The fervency with which they are taking hold of the missionary idea, is certainly full of significance, and will mean much to the work as a whole.

During the past two years a decided forward movement has taken place among the young people of the Australasian Union Conference. The manner in which they have taken hold of the missionary work at home, and the raising of money with which to support laborers in the Island Mission field, is something very encouraging and commendable. The young people of each of our seven Australasian conferences, are supporting one or more laborers in our mission field. This is not appreciated merely for the financial assistance it renders, but for the saving influence this work is having upon the young people, and the blessings that they are reaping from it in their own experience.

It seems to me that we are beginning to see in all this, the fulfillment of the prophetic statement,— "And He shall turn the heart of the fathers to the children, and the heart of the children to their fathers," and this was an experience that would take place just before the coming of the great and dreadful day of the Lord.

In view of the movement now taking place among the young people, it is of the greatest impor-

tance that this move should receive all the encouragement and fostering care from the older members of the church, so that the greatest good possible may be accomplished. It is not only that the hearts of the children should be turned to their fathers, but also that the *hearts of the fathers* be turned to the children.

We appeal to our ministers and the leading people in our conferences and churches to take a very deep interest in this matter, and thus help to make it very effectual both for the salvation of our youth and the spread of the message. Proper fostering watchcare with good counsel and encouragement, will accomplish much, and help to make the work effective for good.

The Union Conference has heartily approved of the idea of a Young People's Day. The time set is the first Sabbath in December. A suggestive programme of exercises has been prepared, and sent out to the different conferences and missions from the Union Conference office; and the Conference secretaries will see that every church and isolated member is provided, so that all may share in the exercises of the day.

We are very desirous that the day with its exercises, shall be a season of great blessing both to young and old; and to this end all should work with the greatest earnestness. I am sure that we need not urge our ministers and church leaders to help make the occasion one of special blessing and profit, but it should be a young people's day indeed. May the Lord greatly bless our youth, and may a real missionary spirit be developed all along the line, among the youth, and also among the older people; and a rapid rising to finish our work, be the result of this Young People's Day, is our earnest prayer.

O. A. OLSEN.

From Sydney to Fiji.

WE left Sydney on October 15, by the *Atua*, and had quite a rough voyage until reaching Lantoka. Although we were knocked about somewhat, we had some good opportunities to present features of the truth to people who were making their way to different islands. We gave away quite a number of tracts and *Signs*. At Lantoka we went ashore, and made our first acquain-

tance with the natives. Our hearts went out to them as we saw their needs, and realized that at present there is no worker among them to give them God's message for this time.

Our next place of call was Suva, the capital of Fiji. Here we found Sisters Hathaway and Brown. We also met Ratu Ambrose and Alipati, two of our native brethren, who arranged for us to visit Suva Vou, which we did the next day.

Our hearts were indeed made glad to watch the interest of these dear people, as we sat together on the floor of their homes, and sang, and opened God's Word. We were all sorry when the time came for us to part, and make our way to Levuka. Here we met one of our native brethren from our Buresala Mission; through him we engaged some natives to take us to the Mission in a cutter. Here our hearts were filled with joy, as we met with the workers. Here we expect to stay a short time, to become acquainted with the work. It was indeed a privilege to meet in the Mission meeting-house on the Sabbath, and join in praise to God for all His care over us, in bringing us here in safety.

JOSEPH E. STEED.
Buresala, Fiji, Oct. 27, 1907.

THE GLORY OF THE LORD.

The glory of the Lord is like
A flame of living light.
It burned within the wayside bush,
It led a host by night.
And shall we turn it into shame,
And bring reproach to God's dear name ?

The glory of the Lord will fill
The house of praise and prayer,
And angels glide adown the aisles
When faith and love are there.

Thy glory, Lord, will crown the meek ;
Help us that glory now to seek.

The face of Moses shone with light
When he had talked with God,—
A light with splendor not of earth,
The glory of the Lord ;
And we may show upon our face
The miracle of love and grace.

And when our King in glory comes,
He'll open wide the door
To mansions for His own prepared
Forever, evermore.
O glorious Saviour, we are Thine ;
Through us now let Thy glory shine.

—Selected.

"Facts are the fingers of God.
There is no logic like the logic of
events; no demonstration like the
demonstration of the Spirit."