

"Every one said to his brother, Be of good courage." Isa. XLI. 6.

College View, Nebraska, July 2, 1912. Number 26

## Central Union Conference Directory

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OfficeCo	ollege View, Nebr.
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Vice-President	A. T. Robinson
Secretary	Mettie Cornell
Treasurer	A. T. Robinson
Missionary Agent.	C. G. Bellah
Educational Sec'y.	.M. B. Van Kirk
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### The City of God

Mrs. C. O. Gerhart I long for the heav'nly city, So free from all stain of sin; Where all is peace and happiness, And the pure are gathered in.

• A city whose throngs unnumbered, Bought not with silver or gold, Sing praise to the blest Redeemer, And tell the sweet story of old.

A place without grief or sorrow, For sin has received its doom; No more tears, or black-robed hearses, With burdens nearing the tomb.

A home with no bitter anguish,

Where partings are never known; No pain; and hearts that are broken Reau lows on lows that here broken

Reap love, as love they have sown.

A city whose king is Jesus,

Whose guards are the angels fair; Whose dwellers are blest, redeemed ones,

Taken from earth over there.

May each be kept by the Saviour, Till the storms of life are o'er; Till all go home to the city, Across on the blissful shore.

Poplar Bluff, Mo.

## Have the People, or the Truth, Changed?

A. S. Bringle

A question was asked me not long ago, "Which is it, has the truth changed, or is it the people?"

I am so glad for an unchanging truth. It is written in a way that does not suggest doubt.

Ex. 20:10: "The seventh day is the Sabbath," not, was or may be the Sabbath.

The certainty of truth is God saying so. For example, 1 John 4:8: "God is love," not, God was love.

In John 10:30, Jesus says, "I and My Father are one," not, were one. Matt. 7:21: "Not every one that

Matt. 7:21: "Not every one that saith unto Me, Lord, Lord, shall enter into the kingdom of heaven, but he that doeth the will of My Father which is in heaven." By leaving off the first word of this verse, we have a false statement. The result of doing the will of God, which sums up all the duty of man, is an entrance into the kingdom of heaven.

In Matt. 24:14, Jesus said: "And this gospel of the kingdom *shall* be preached in all the world, for a witness unto all nations, then shall the end come."

We are taught in I Cor. 9:13, 14, that God ordained the tithing plan to support His work.

In Mal. 3:8, we find a question that men and women often ask: "Wherein have we robbed Thee?" Had you ever realized the answer in the same verse, "In tithes and offerings"?

What makes any one ask such a question? We find the answer in verse 9: "Ye are cursed with a curse, even this whole nation."

Is it possible that our people are cursed with a curse? Have we so changed that we actually wonder if the truth has changed?

God says to the very people who are cursed with a curse: "Bring ye all the tithes into the storehouse, that there may be meat in Mine house."

If you have no food in your house, and make no provision to bring it in, will you not see a spiritual lack, as well as a physical lack?

"A man that will not provide for his own.....hath denied the faith."

Brethren and sisters, we are dealing with God and eternal things. We are neglecting perishing souls.

"Bring ye all the tithes into the storehouse." Let us not consume it upon our own lusts. None of us would plan to use the rent money from a farm to pay our own debts. The tithe is the Lord's rent money. It is not ours; it is God's.

When the Lord says, "Bring ye all the tithes," He means all; and when we have done that, the Lord places Himself under His promise to fulfill it.

I hear people say, "I can not afford to pay tithe." Neither can you afford to keep the rent money which is not yours.

Jesus said, "For God so loved the world that He gave." John 3:16. And in 1 John 4:19, we read, "We love Him because He first loved us."

Matt. 22:37: "Thou shalt love the Lord thy God with all thy heart, and with all thy soul, and with all thy 2

mind. This is the first and great commandment. The tecond is like unto it. Thou shalt love thy neighbor as thyself."

1 John 5:2: "By this we know that we *love* the children of God, when we love God, and keep His commandments."

Brethren, let us know that we love God as He longs for us to love Him.



# Scope of the Fall Examinations For Church-school Teachers of the Central Union

## M. B. Van Kirk

Since there will be no summer school held in the Central Union this season, it has been thought wise to print a suggestive outline that may be followed by such teachers as desire to give some time to review before taking the examinations.

The following subjects are required for a second-grade teacher's certificate, and the questions for the examination will be based on this outline:—

Bible: Elementary Bible doctrines, based upon the fundamental doctrines held by the denomination. Some of the topics covered will be as follows: Second coming of Christ, the Sabbath, immortality of the soul, tithing, saints' reward and inheritance, the value of prophecy, baptism, conversion, Bible sanctification, etc. Note: The topics as covered by the pamphlet, "Helps to Bible Study," will cover the work very nicely.

Education: The scope of true education, the Bible plan, the Master Teacher and His methods, the true object of education, Bible characters, as mentioned in the book "Education."

Arithmetic: The fundamentals, compound numbers, factoring, common and decimal fractions, weights and measures, longitude and time, percentage in all of its applications. proportion, cube and square root, and mensuration.

Grammar: The parts of speech and all of their inflections, the sentence and its construction, classification, both of sentences and parts of speech, analysis, a study of comparative terms (by this latter is meant the use of different terms as found in different grammars). Teachers should become familiar with several sets of terms. Geography: Physical, mathematical, commercial, and political. A special study of Seventh-day Adventist missions.

United States History: Prehistoric, exploration and discovery, colonization, and national periods, struggle for the possession of the continent, articles of confederation, and the constitution as adopted, the prophecy concerning this nation, religious liberty.

Methods and Management: Study of the principles of school management as outlined in Volume 6 of the Testimonies for the Church. Education and the principles of school organization as outlined in any good book of recognized authority, such as "White's School Management." Such topics as organization and classification, control, discipline, true aim of the teacher, securing attention, etc. General principles of instruction.

Civics: The constitution, national state, and municipal government, religious liberty, elections, courts, correct principles of government as taught in Romans 13, etc.

Music: Simple note reading, scales, how to read signatures, time, character of school music, its place in the school program.

Spelling: The few simple principles of spelling. A list of common words for the candidate to write.

Reading: The principles of good reading, inflection, emphasis, marks of punctuation, diacritical marks. In general, such topics as will be necessary for the teacher to know in order to successfully teach reading from the series of "True Education Readers."

Writing: The simple principles of penmanship. A writing test.

Drawing: Simple principles, drawing of plane figures, perspective, defnition of terms, test drawing of some simple forms.

Nature Study: Such as will be necessary to the correct teaching of the Bible Nature Study Books as published by the denomination.

Outlines for first-grade subjects will appear in the next issue of the OUTLOOK. Teachers should do what reviewing they desire before coming to the institutes. Time at the institutes will be given to general school problems and general principles of teaching, as well as to the examinations.

Have you spoken a word for Jesus, And told to some around, Who do not care about Him, What a Saviour you have found?

### Omaha

### B. L. House

It was my privilege to spend ten days in our state metropolis. Omaha, working in the interests of our church schools and young people. I had five meetings with the church and two with the young people, and one night I helped Elder Fred Johnson in the Scandinavian tent, by dividing the service half and half between the Swedish and English languages.

It was a pleasure to me to visit our dear people scattered in all parts of this great city, piloted part of the time by Brother Clarence Wyckoff. If several families with children would locate near to each other in the same suburb of the city, the conditions would be far more favorable for the establishment of a successful and prosperous church school. This would be more conducive to the health of parents and children; would avoid long street car rides to school, and the dangers incident thereto; and lessen the expense by removing the need for street car fare to and from school. If some of our brethren can sell farms and make heavy sacrifices to get near a school, or to put their children in school, why should not our people in the large cities make equal sacrifices, if necessary, to establish a church school at their very doors? Whether we will admit it or not, it is nevertheless true that "the children of this world are wiser in their generation than the children of light" (Luke 16:8); for is it not a fact that the people of the world who have the interests of their children at heart, in selecting a place for a home, always take into consideration the school advantages for their children? Then will not those who are loyal to the third angel's message and to the cause of Christian education, seek to plan a home near enough 'to those of like precious faith so they can have a church school for their children? T trust that those who have children of church school age will think seriously of this proposition. But it is not enough simply to plan a church school, regardless of the place where the school is held, but it should be planned in harmony with the light we have received from the Spirit of Prophecy, with the idea of getting as near to nature and nature's God as possible, and with conditions that will be favorable to the healthy growth of the children's bodies, minds, and souls.

On Sunday afternoon, June 2, a goodly company of old and young

people gathered at Elmwood Park, where we had a very pleasant outing. After some recreation amid the beautiful scenes of nature, we had a program of speaking and singing, in which several took part. We then had a consecration service, and after setting forth the plan and object of our Missionary Volunteer Society, we organized the Omaha society, with a full set of officers, as follows: Miss Adah Madison as leader; Clarence Wyckoff, assistant leader; Miss Anna Jacobson, secretary and treasurer; and Edgar Moser, assistant. We have about forty young people in Omaha, and there is a grand work before our Missionary Volunteers, even among our own people. It certainly did my heart good to meet the young people of this church, and my earnest prayer is that they may be a power for good in helping to build up the work of God in that great city.

Elder and Mrs. Hawkins, Brother and Sister Field, Elder Johnson and Brother Erickson are doing a grand work in their active evangelistic effort, but they need the cooperation of all our noble young men and young women, that the work may be quickly finished and our blessed Saviour come. We solicit the prayers of all our people in behalf of the work in Omaha.



## Nebraska Sanitarium Hannah Larson

Mrs. E. G. Lawrence, of Riverton, Iowa, has been nursing at the sanitarium for the past two weeks. Mrs. Lawrence was a graduate of the class of 1901.

Among the late arrivals at the sanitarium is a pair of healthy twin girls. The mother and babies are doing well.

We have had quite a number of heavy surgical cases during the month of June.

A recent gift to the sanitarium, which was much appreciated, was a Bible for each guest room. These were furnished by two former patients, Misses May Covington and Miss Katherine French.

The hall on first floor has just undergone a much-needed remodeling, which is a great improvement to the sanitarium. The changing of the patients' dining room from the basement to the first floor is now in progress, a change which is hoped will prove of benefit to the patients.

Mrs. Tom Curt and children, from Osage City, Kan., have been visiting her sister, Miss Hannah Larson. Mrs. Curt was a graduate of the class of 1901.

Mr. and Mrs. Marshall Rockwell, from Hemingford, are visiting Doctor and Mrs. Rockwell.

Dr. Amy Humphrey is spending her vacation at her home, Chittenden, Vermont.

Miss Nannie Brown is spending her vacation at Kaycee, Wyo. Misses Hannah Laubhan, Blanche Hodson, and Ottilia Bryhn are also out on their summer vacations.

Doctors J. D. and Eva Shively, the new physicians for the College View Sanitarium, expect to reach College View, by automobile from Denver, about July 4.

Brother D. R. Callahan, former business manager of the sanitarium, with his wife, are guests at the sanitarium during a few days' visit in College View.



Nebraska Conference Pres. J. W. Christian, College View, Nebr. Sec'y Pearl E. Jones, Hastings, Nebr. Field Agt. W. A. Long, College View Office Address 905 Calif. Ave., Hastings, Nebr.

J. W. Christian

Since my last report, I have been busy looking after camp-meeting interests and other matters relating to conference work. The results of our work will appear in another place. Watch for the notes in the OUTLOOK.

I spent a day recently at Fremont, visiting among the believers living in town. I also had a little visit with Brother Lyman Middaugh over the

phone, and arranged for quarterly service for Sabbath, June 29.

At Arlington, we have a small, but earnest, company of Seventh-day Adventists. I enjoyed my visit with them over Sabbath very much. Our brethren there all live in the country, on beautiful farms in one of the garden spots of Nebraska. It seemed so good Sabbath morning to go for a walk in the grove and orchard, listening to the birds sing, and drinking in the sweet fragrance of nature as it basked in the morning sunlight. Had I been a poet, I would have composed verse, for one could easily get the inspiration. The invitation, "Come again," lingers in my memory, and will be acted upon favorably.

The little company at Blair gathered in their little church in the evening for a meeting. There were only a few, as those living in the country could not come in. This was my first meeting with the Blair church, and it afforded me much pleasure to meet with this earnest little company. Sister Esther Smith is there doing Bible work. She has only been there two weeks, but is already getting hold of the work, and we hope the work may take on such proportions that we shall need to make a public effort, and thus build up this old landmark for the message.

Our tent companies at Omaha are getting into the work for the summer in good earnest. Elder Fred Johnson and Brother Erickson are much encouraged over the prospects for the Scandinavian work. Their attendance is fair. The English effort had its opening service Sunday night, June 22. It was my privilege to be present. The new tent loomed up beautifully on the elevated grounds. The entrance was swept, and the inside arrangement of the tent is very tasty. Much credit is due the church for the interest they have taken in this matter. A deep conviction of responsibility rests upon the company of workers, and by earnest consecration and much prayer we expect to see a strong work done in Omaha this summer. Others will report the work there more in detail.

It is very inspiring to see the earnest cooperation on the part of our people everywhere in behalf of the progress of this great message. Let us all pray much for the prospering hand of God to be over His work and workers.

It is natural for a man to have his preferances, but he should not insist on these when it becomes evident that heaven prefers something else.

### **Our Camp-meeting**

#### J. W. Christian

At the time of the Union Conference and ministerial institute held in College View last January, quite a marked stir was made in the city of Lincoln because of the splendid reports which appeared in the Lincoln daily papers under the direction of Brother Burgan, secretary of the Press Bureau of the General Conference. These reports put us in a favorable light with the people of the capital city, and we have desired to follow this up with another effort to bring the real issues of the third angel's message clearly before the citizens of this city. Accordingly, in a meeting held in the Central Union office at the close of the institute, it was recommended to the Nebraska Conference by our leading brethren that we look with favor upon holding our general camp-meeting in the city of Lincoln, or in some park close enough to give opportunity to the people to attend, and that we ask the General Conference to send Brother Burgan here to report our meetings.

In the council of the conference committee held at Hastings in May, it was decided to hold the meeting in Lincoln, provided we could secure a suitable place in the city, or near enough to give good street car service. A committee was appointed to take this matter in hand, and we have been at work on the proposition ever since. The city commercial club has shown us many courtesies, and has stood ready to aid us in every way. They secured for us a beautiful ground on Fourteenth and South Streets, in the very best part of the city. Water, light, street car service, in fact. all we could ask for, was there. After we had rested on our good fortune for some days, the property changed hands, and we had notice served on us that the deal was off, as the new owners would begin grading and general improvements for a lot sale. That was the end of this deal to us. We had another tract called to our attention, and we decided that it was fairly suitable to our use, and still we were not especially enthusiastie over it. But it also closed against us. We visited Epworth Park and Lincoln Park, but these are both amusement parks. While they are very nicely located in dry weather, we find that history reveals many overflows in rainy seasons. We all remembered the York experience, and decided that we would not risk ourselves there. The city has an ordinance prohibiting any encampment of any kind on its city parks, so we

were shut out from these. It began to look a little dark by now, and at this juncture the writer went to Seward to see what he could find there. The city council and commercial club met us kindly, and took an interest in our work, and were anxious to have us come to their city with the meeting. It looked good (for a while) until the date of our meeting was mentioned, when they awakened to the fact that their Chautauqua would be in full swing. To go there we would have to change our date some later, and throw us into the state fair week and also conflict with the opening of the college and intermediate school. This we could not do.

In this situation, such members of the committee as could be called met at College View, June 25, to consider the matter. Careful study was given. and in our discussion a real conviction seemed to settle over the brethren that we should stay near Lincoln, as planned. After going over the park situation, we were confronted with the proposition to place the meeting on our own grounds at College View, which is easier of access to the city by street car than either Epworth Park, Lincoln Park, or Peck's Grove. We had previously been assured of a hearty welcome here, and there is not a prettier place in the state for the meeting. A number of our leading men had been taken into counsel in the matter, and no good reason could be presented why the meeting should not be held in College View, in preference to other suburbs of Lincoln. College View has excellent grounds, water, light, street car service, baggage transfer, and the better class of Lincoln people come to College View for outings in crowds.

It was therefore decided unanimously to hold the state meeting on the college and sanitarium grounds at College View, August 22 to September 1. We are sure this will meet with approval by our brethren generally, when all things are taken into consideration. We are planning for strong help for the meeting, and believe we shall have one of the largest and we hope the best meeting ever held in Nebraska. Let us pray and plan to this end.

More of the details will be given later.

"Few have not some hidden trial,

And could sympathize with thine;

Do not take it as denial

That you see no outward sign."

### North Platte

#### C. H. Miller

The latter part of May, I attended the Sabbath-school convention at Holdrege. The report of this convention has been previously given.

At Holdrege, Brother and Sister Ray N. Studt met me, and together we returned to North Platte, stopping enroute at Kearney, where two dear souls were buried in baptism. While there, two more took their stand for the truth. Others are interested. On the evening of the 11th of June, we began tent meetings at North Platte. We billed the town twice before beginning, and did all in our power to get the people to come. At the first meeting, we had a very small crowd, while the airdome had 800 out. The attendance has continued to increase. Last night we had out about 115 or 120. Much interest is being manifested on the part of a number, but what the results may be we can not say. Some with whom we have worked have already taken their stand for the truth of God. Others are considering very seriously taking their stand with us. We expect to reach the Sabbath question the last of this week. Pray for us, that we may remain in that place where God can use us.

#### Fremont

Friday afternoon, June 28, the editor of the OUTLOOK was met at the Platte River bridge and driven to the hospitable home of Brother Lyman Middaugh, five miles from Fremont. It had been several years since we had enjoyed the privilege of a visit in this Christian home, since which time death has made three unfriendly visits, leaving vacancies in the home circle. Brother J. Middaugh, the father, died some five years ago, and about one year later the wife of Brother Lyman Middaugh was suddenly taken from him, and about one year ago his youngest child, a beautiful boy of three summers was accidentally killed. These dark shadows that have been permitted to fall upon this home serve as a back-ground setting forth in stronger colors the beauties of a religion which gives consolation and comfort when all else in this world gives way. God has greatly blessed Brother Middaugh and his aged mother in training the four children still spared to the home.

On Sabbath, a goodly number assembled in the church in Fremont, some families driving as far as fourteen miles. After the Sabbath-school exercise, a discourse by the writer was listended to with interest and attention, after which the ordinances of the Lord's house were celebrated. It was a season of refreshing for the writer, and the testimonies borne by all present testified to the presence and blessing of the Holy Spirit.

### Notes J. W. Christian

The reports of the canvassers, a little over \$600 per week, show what can be done in Nebraska in the book work. It should spell success to this branch of the work and enlist an army of permanent book men. We have many brethren who could give their time to the sale of our books, thus doing good missionary work, and at the same time make a good livelihood for their families.

Elder C. H. Miller's report for North Platte states that their interest is increasing. Sunday night, about 125 were in attendance while Brother Studt spoke on Capital and Labor. Some are deciding for the truth.

From Allen we learn through a private letter from Elder Porter that the interest is deepening, and that not only from the town, but from the country, the people are attending the meetings held in the tent.

The German tent company in Lincoln is meeting with a hearty reception by the German-speaking people. They have a good location, and are nicely equipped for their work.

Our Danish brethren at Dannebrog inform us that they do not have a large attendance, but that some are interested, and they are of good courage and intend to stay by the work. The little church will be much encouraged by the effort as well.

Brother Cook, writing from Julian, states that while their attendance is not large, they have some who are deeply interested. We are looking for results of this effort. Sometimes when the outlook is not the brightest, the results are gratifying. Do not let us give up too quickly.

Sister Alice Teeple is in College View for a few days. She came home to attend the wedding of her sister, Miss Nina.

Sister Anna M. Peterson, our conference treasurer, was called home

last week on account of sickness. She will be gone from the office for about two weeks. Sister Jones will look after the most important items of that office in Miss Peterson's absence. If you do not receive the prompt attention you are accustomed to, remember the situation and follow the golden rule.

A real, live missionary society has been organized in the College View church. Regular weekly meetings have been started in the church, and the attendance has been increased from ten to fifty, while the club of our missionary paper, the *Signs*, has been increased from forty to one hundred copies. That shows what a live missionary secretary can do.

Wyoming Conference D. U. Hale, Pres. Asa Smith, Sec'y H. A. Fish, Field Agt. CRAWFORD, NEBR.

## The Wyoming Camp-meeting C. G. Bellah

The closing days of the camp-meeting at Scotts Bluff were indeed precious ones. The Lord surely gave us the best of the wine at the last of the feast. Elder MacGuire spoke Sabbath morning, and the Spirit of God came very near to every one. It was indeed a time of consecration and refreshing, no special demonstration, but a deep, quiet work of the Spirit that we are sure will be permanent.

Elder Russell and the writer were present throughout the entire meeting. Professor Van Kirk, Doctor Lindsay, and Elders MacGuire and Rouse attended the latter part, and their efforts were greatly appreciated by all.

Wednesday, Thursday, and Friday evenings, Elder Russell gave stirring talks on the fundamental principles of this truth, capital and labor, etc., to an interested outside attendance.

The nicely arranged book tent was a favorite place during the meeting, and Brother Smith tells us that the sales were quite large.

Canvassers' meetings were held every day. We have never seen a deeper interest in the book work manifested in this conference. Several have set their stakes for \$1,000, and we are sure, by the help of the Lord, they will make it. About fifteen will enter the field immediately. This is the largest company this conference has ever had. About sixty-five dol-

lars was donated to the canvassers' fund.

Elder Hale was elected president. No great changes were made, except that Brother Fish was elected as field agent and a member of the conference committee.

Sunday afternoon, eleven precious souls were buried with their Lord in baptism, in the Platte River, by Elder Reeder.

The attendance on the last Sabbath was about two hundred and fifty, a much larger congregation than usually attends the Wyoming camp-meetings. All felt greatly helped by this good camp-meeting, and will go home or to their fields of labor much better prepared for life's duties and battles than when they came.

North Missouri Conference A. R. Ogden, Pres. Allie Guthrie, Sec'y F. L. Limerick, Field Miss. Agt. Utica, Mo.

#### Portland

#### A. J. Scott

I am glad to report to the OUTLOOK courage. The weekly visits of the OUTLOOK fill my heart with joy. I am one of the oldest canvassers in the state. I have been in active missionary work over forty years. I have now arrived at the age of eighty-one, but can not be at "ease in Zion" while so many are perishing in darkness. I have been for some time distributing our monthly magazines in Fulton, the county seat of Callaway County, paving the way for the book work. I am the only canvasser living in the county. I walked twelve miles to my field of labor, and in thirty-three hours took orders for eighty-one books,-twenty for "Bible Footlights," twenty for "Steps to Christ," forty for "New Testament Primer," and one for "Easy Steps in the Bible Story,"-amounting to fiftyone dollars. I was kindly entertained by the circuit judge, who is especially interested in religious liberty. The last two years I have delivered over 1,000 books. I am getting quite feeble, but the truth grows more precious to me in the closing work of the message. I am glad that Christ is soon coming the "second time, without sin unto salvation," to them that look for Him. I realize that the precious promise in Isa. 25:9 will soon be fulfilled, "We have waited for Him; we will be glad and rejoice in His salvation."

I am making great preparation to attend the North Missouri camp-

meeting, at Hamilton, August 29 to September 8, where I hope to meet some of the Central Union Conference brethren. I am isolated from our people. I live fifty miles from the Midway church, where I hold my membership. I would be glad to have a home with our people where I could pay my expense working at manual labor and canvassing and colporter work. I was five years at Battle Creek, Mich. I was delighted with my home, until they closed out the Sabbath-keepers, as the home fell into the hands of the sanitarium, and took in men of the world who were able to pay their way.

## **Brother Bellah Writes:-**

We have recently had the pleasure of spending several days in field work. Week before last, we spent three days and a half with Brother Meyers, a student from Union College, who is working in the Wyoming conference for "Patriarchs and Prophets." Although in Catholic territory, the Lord gave us \$93 worth of orders, sixty-five per cent being in leather bindings. The last six exhibitions we made secured five full morocco orders. Sunday noon, when he made out his report, it was \$97, for he had already sold some. He looked real disappointed, because it was so near, and yet not quite, \$100. Seeing a section foreman on the railroad, we made a bee-line for him, and in a few minutes had landed a full morocco and collected the cash, making the sales for the week \$102.

I do not believe I ever saw as much interest manifested in the book work in the Wyoming Conference as we had during the camp-meeting which has just closed. At least a dozen will be in the field soon. I wish we might convey to you at least some of the inspiration that was manifest in the closing canvassers' meeting Sunday morning. Several of the boys have entered on that \$1,000 offer of free fares and board to the next bookmen's convention, and I am sure they will make it. The canvassers here have pledged themselves to put in more time than any other conference in the union.

Well, the prospects are bright, are they not, brethren? We are coming in on the flow tide now, and great results are sure to follow. With good rains in all parts of the country, and the Spirit of God, we ought to do a mighty work this summer.

Personally, we have pledged ourselves to more earnest efforts than we have ever dreamed of putting forth.



### Leaders Who Lead

The good success in East Colorado is due largely to the following method of working: "Have had some dry land experiences since I wrote you last. I believe we should live above discouraging reports, such as poor crops, hard times, etc. Brother Bonnickson and I worked together two days last week where they had not raised a crop for two years. Showed the book twenty-one times and sold thirteen.....Came down to Colorado Springs (considered a very hard place to sell books) with Brother Chamberlin. Did not find the people so ready to buy, but sold books just the same ..... Came down here (another town) yesterday to work with Brother Eads. Yesterday afternoon and this morning sold nineteen dollars' worth ..... Will go down to Trinidad and help Brother Gann, and then to Pueblo and visit Johnnie (another canvasser), and so on up to the north part of the state, where others are working."-C. B. Sutton.

"Brother Dunbar said he (the canvasser) might have a horse if he would break it. Brother Byington had never ridden a horse, so it was up to me to do the stunt. I would not have ridden it for twenty dollars just to be riding, but we felt the Lord did not want the boy to walk all summer, and I was sure the Lord would help me ride the colt. It is not hard to be gritty when the Lord is with you. The boys saddled the colt and led him out, expecting some fun. He jumped a little, and the fun was all over. I rode him that evening and the next morning, and turned him over to the canvasser.....I am going to Shickly, and on to see Durham and Peterson, and from there to Evans and Anderson."-W. A. Long.

"Have been here (Junction City) with the boys. Brother Schlotthauer sold fort-nine dollars' worth of 'Patriarchs and Prophets' in twenty-four hours, and all but three in leather bindings. We are going to have a banner week every month, and hope to raise the time standard way up."— M. P. Manny.

"I have spent all my time since the Union College institute in the field with the boys, except during campmeeting. Now I expect to help every canvasser in the field, then take my prospectus and be one with them."—H. A. Fish.

Brother Ackerman sent out a letter to all his canvassers, and it is a good one. The principles set forth, if carried out, will bring success to any individual. The heading of this letter is as follows:—

f-forty-hours-per-week-forty-hours-per-week-h o r To the Canvassers in West Kansas u

with hours nor mole factor i

y-forty-hours-per-week-forty-hours-per-week-

Down at Poplar Bluff, Mo., a young canvasser desired to begin work before the field agent could give personal assistance. Mrs. C. G. Bellah, being an experienced canvasser, volunteered to help. They began near where Elder Walker is conducting a tent meeting, and in one hour and forty-five minutes visited four homes and secured orders for four books. Why can not others do likewise?

# Some Records F. L. Limerick

While we have had a hard time in Missouri this year, we are now getting started in earnest. We have some good magazine workers this year. Sister Ogden is leading a band of workers in Kansas City, who are doing quite well. We also have two good magazine workers in St. Louis. While the work is going harder each year, we are doing a good business there. We also have two "top notchers" at work in Springfield and Joplin, Anna and Dina Huenegardt. They sold nine hundred magazines in five days in Springfield, and in Joplin, in twenty four hours, they sold five hundred thirty-two. These girls are orphans, but though denied the companionship of earthly parents, this report shows that their loving heavenly Father is caring for them and has sent angels to guide and protect them as they work in these wicked cities. Some have asked if it is safe to send our girls into these wicked cities. It was safe in a den of lions when the Lord was there; it was safe in a fiery furnace when loyalty called there; it was safe in the Red Sea when the Lord led the way; and the safest place from this on until the end is on the firing line, for it is there that Jesus has promised to be especially with us.

Sisters Winnie and Edna Walters are doing a great work at Chaffee, Mo. In starting them last week, we sold three leather bindings in the first three houses—fifteen dollars for the first three exhibitions. We look for big business in Chaffee.

Sister Bessie Allen is making a record that will be hard to beat this year. She has worked twelve days and sold \$352, an average of twentynine dollars per day. Her best day's work was forty-five dollars. This work was done in North Missouri territory, in the country, with no colored orders. Who said North Missouri was not a good place to make records?

## "All His Might"

#### C. G. Bellah

The world just loves to make room for the man of power and enthusiasm. Brother Valentine Chapman has been working with "Daniel and Revelation" in very poor territory. Absolutely no crops have been raised for two years, and the people are very poor. And to make the situation even more difficult, many of the people are Catholic.

No irrigation, but dry farming, and thinly settled, yet he toils away on foot, putting in at least eleven hours a day, sometimes not getting in for rest till eleven o'clock. In one hundred and thirty-five hours, he has sold eighty copies, value \$270, or two dollars per hour.

This is Brother Chapman's first experience. When asked how he does it, he says that the secret is prayer and hard work. He has his stakes set for \$1,000, which means free fares and entertainment at the next book men's convention. Those who know him feel sure he will make it.

Hundreds of other young men could do the same thing if they had the "grace, grit, and gumption." God wants heroes in His work. Will you not be one?

## Words of Cheer From the Presidents

"In our conference, we are planning to make a stronger effort this summer in keeping in close touch with our canvassers, and pushing the book work along, than at any time since I have been connected with the conference. Brother Emery will keep in constant touch with each canvasser. I assure you, we desire to cooperate in every way possible to push this department of the work."— Elder C. R. Kite.

"I desire to be able to so exalt the canvassing work that the old-time fire may be rekindled in the hearts of many of God's people to-day, that they may have more of the spirit of 'Little Joe Sullivan.'"-Elder N. T. Sutton.

"There is no more important work than getting our literature in the hands of the people. There is nothing a conference can do to more rapidly get the last message into the hands of the people than to fill their homes with our truth-laden books. The canvasser plants, the minister waters, and God gives the increase. Our ministers find it very hard trying to water where no seeds have been sown. We are making a master effort to get sowers into the field. Brethren, let us pray for the faithful canvasser. In the kingdom of God, some of us may be surprised to see canvassers with many more stars in their crowns than many of our ministers."-Elder D. U. Hale.

"I feel quite sure, with the present force of workers, that our work will build up in a marked manner. Both our conference workers and the laity are doing good, faithful work. We are determined, by the help of God, to do our best."—Elder W. F. Kennedy.

#### From the Secretaries

"We read your big circular letter with a great deal of interest. For one, I feel like getting right down under the burden and lifting good and heavy to put the Central Union so far ahead of the record of 1911, and every other year, that we will never have cause to remember those Brethren, here is faith and optimism that will win out, as sure as can be. I wish that every one would read again that excellent article, "Nebraska Book Hawkers," which recently appeared in the OUTLOOK over Brother Ellis' signature. The spirit breathed into that letter will bring results every time.

"Just received your bookmen's letter of June 3, and read every word of it as soon as opened. It has revived our spirits, and our heart and soul are in the book work."—Asa Smith.

"We are anxious to bring the book work up here, and hope there will be a grand rally."—J. L. Humbert.

"I have made it a rule to write a letter of appreciation and encouragement each week to each canvasser. We mean to encourage our boys all we can. We are supplying them with the OUTLOOK and *Review*. We want to see every canvasser succeed, and intend to do all we can to that end. We know what it is to work fourteen and sixteen hours a day. We have spent several years in the canvassing work, and have not forgotten what a word of encouragement will do to help smooth the way."—E. Harris.

Then he makes some statements that are indeed pertinent, as follows: "There is no use waiting, like Wilkins Micawber, for something to turn up, but must turn something up ourselves. With some, it is too hot or too cold, too wet or too dry, too early in the morning or too late in the afternoon, to be out in the field...... It is very easy to subscribe to a motto. Some people adopt a motto instead of doing the thing that needs to be done, and think that will do as a substitute. But one demonstration is worth a hundred mottoes on paper."

"I realize that much can be done through correspondence from the office, and have tried to encourage those in the field. I trust, as laborers together with God, we may each shoulder anew the burdens of this work, and press forward till we see it firmly going again."—Miss Allie Guthrie.

### **Good Pioneer Work**

The first of last August, a letter was received from Mr. Jas. Platt, of Anaconda, Mont., containing a donation of fifteen dollars, and informing us of his willingness to furnish means to support a worker in that city until a foothold could be obtained. Canvassers' Report for Week Ending June 21, 1912

	Book	Hrs.	Ords.	Value	Helps	Total	Del'vd
Colorado							
V. N. Johnson	G. C.	22	12	\$42 00		\$42 00	
Myron Dorman	G. C.	34	10	32 00	\$4 50	36 50	
Geo. Renz	G. C.	40	6	19 00	9 30	28 30	3 00
Perry Hills	B. R.	14	7	21 00		21 00	
Geo Chamberlin	B. R.	28	8	27 00	3 25	30 25	1 25
A. E. Gann	B. R.	30	7	28 00	5 50	33 50	51 80
John Anderson	C. K.	22	18	33 50	55	34 05	= 00
John T. North	С. К.	39	9	16 00	(0)	16 00	5 00
Avith Bonnickson	C. K.	7	2	3 00	60.	3 60	60
John Deapen	C. K.	19	5	8 50	80	9 30	80
*Ray Eads	P. G.	78	6	23 00	4 50	27 50	
Agents, 11		333	<u>90</u>	253 00	29 00	282 00	62 45
Nebraska							
J. L. Mc Curdy	G. C.	40	18	62 00		62 00	
H. F. Rasch	G. C.	46	22	74 00		74 00	
H. C. Wilson	G. C.	43	4	14 00		14 00	
W. A. Brown	G.C.	40	6	23 00		23 00	
L. Specht	G. C.	30	6	20 00		20 00	
J. G. Mandalian	G. C.	43	15	57 00		57 00	
*Fannie Adams	G. C.	85	68	234 00	2.05	234 00	
R. E. Hoen	D. & R.	37	7	26 00	3 25 • 2 00	29 25 30 00	
T. E. Williams	D. & R.	17	8	28 00 10 00	• 2 00	10 00	
J. C. S. Hornbecker		28 35	5	15 00		15 00	
Edna Hanon	B. R. B. R.	27	3	9 00	5 55	14 55	
John T. Eden	P. P.	27	11	34 00	5 55	34 00	
A. N. Anderson	P. G.	26	7	24 50		24 50	
R. G. Peterson P. C. Byington	P. G.	39	11	43 50		43 50	
A. B. Tetzlaff	P. G.	46	21	82 50		82 50	
A. H. Evans	P. G.	43	22	97 00		97 00	
Emma Mallett	H. M.	37	2	5 50		5 50	
Anna M. Post	H. M.	37	4	9 50	1 25	10 75	
R. Rice	H. M.	37	9	21 00		21 00	
*A Sister	L. & H.			31 00		31 00	
M. A. Eldridge	Signs	20		18 25		18 25	
*Edith Peterson	L. & H.	41		50 00		50 00	
Agents, 23		824	252	988 75	12 05	1000 80	
South Missouri			P				
Robert McLain	G. C.	42	13	22 50		22 50	
E. L. Wells	D. & R.	66	17			52 00	
Winnie Walters	D. & R.	18	10	53 00		53 00	
Edna Walters	D. & R.	17	13	46 00	3 75	49 75	105 05
O. S. Owen					0.55	175.05	185 95
Agents, 5		143	59	173 50	3 75	177 25	185 95
Grand Totals: Agent	ts, 39	1300	401	1415 25	44 80	1460 05	248 40
*Two weeks							

\*Two weeks



## **Better Than Ever**

For some time we have been unable to fill orders for the card entitled "An Aid to the Systematic Reading of the Bible" which was advertized in the OUTLOOK some weeks ago. The first edition of this card was exhausted, and as it met with so much favor we felt impressed that it was worthy of appearing in an improved form. We now have this card reprinted on a neat tinted folded card, printed in

two colors. The new card is entitled "Bible Reader's Check Card." All that need be said concerning the unique and neat appearance of this card is to say that it was printed by Brother M. E. Ellis on the Nebraska Conference Press. Fifty of these cards were sent to the Wyoming camp-meeting, and Brother Bellah writes concerning them: "At the close of a talk on the systematic reading of the Bible, the fifty cards were sold in four minutes. I do not see why everybody should not want one."

Those whose orders have been held here at the office for some time will now receive one of these newly printed ones and will be well paid for their order having been delayed. Orders sent to the OUTLOOK, College View, Nebraska, will now be filled promptly. Price post paid, six cents each, or five for twenty-five cents. Prof. M. B. VanKirk, Central Union educational secretary, has returned from the Wyoming campmeeting, and is spending a few days, in office work.

Elder Meade MacGuire, Central Union young people's secretary, has accepted a call from the General Conference to a similar position in the Young People's Department of the General Conference, and is to enter upon his new duties about August 1.

Miss Lulu Wallace, our efficient college laundress, has connected with the Clinton German Seminary as laundress.

#### **Important Dates**

Sabbath, July 20, special day of prayer for our educational and young people's work throughout the Northern and Central Union Conferences. Voted by representatives of the two unions.

Tuesday, July 23, Union College annual board meeting convenes.

Sabbath, July 27, mid-summer offering to foreign missions.

## Central Union Camp-meeting Dates

East Kansas, Emporia, August 8-18.

Colorado, Denver, August 15-25.

Nebraska, College View, August 22 to September 1.

South Missouri, Clinton, August 22 to September 1.

North Missouri, Hamilton, August 29 to September 8.

West Kansas, Salina, September 5-15.

West Colorado, Delta, September 26 to October 6.

# **CENTRAL UNION OUTLOOK**

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