

The **V** Columbia Union **VISITOR**

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Mission Doors Are Closing

There was a time when doors in mission lands were so tightly closed that it was very difficult to send light-bearers into them. For years God's servants prayed that these closed doors should swing open. This miraculous thing happened, and requests for teachers came so rapidly that our mission board made repeated calls for funds. Much was accomplished in the next few years; schools were built, hospitals erected and publishing houses established. From one hundred to three hundred missionaries were sent out each year. In fact, every other day for a considerable period of time, saw one of our workers leaving for his field of labor.

Thus it was until the depression settled over the world. Many governments were then overturned and in some cases dictators ruled. It became evident that we were living in a changing world. Elder L. H. Christian writes, "It is alarming to see how the mission doors are closing up. In one land our people are forbidden by law to give more than \$4.00 for each family a year in tithes and offerings. In many lands we are absolutely forbidden to send any mission funds at all out of the country. Then, too, they are not allowed to sell books or even magazines on present truth, and it is impossible to rent halls or to advertise meetings, or, indeed, to set forth in public the blessed Advent message. God's people in those parts are in deep perplexity as to what to do."

Just now we have liberty here to preach, liberty to scatter literature and liberty to do ingathering work. How we should prize these liberties. The Ingathering Campaign has already begun in some conferences, and the servants of God are doing excellent work for the Saviour. The other conferences will have their campaigns launched shortly. The Rally Day program will greatly strengthen the work in every church. Careful organization of the church members into bands will also be a move in the right direction. Special field days, in which everybody takes

part, are helpful. Then let diligent search be made for those who are longing for light. With such a program every church will attain success, and all the money raised will be sent on to proclaim this last message.

We need to pray earnestly that mission doors now closing may be thrown open once more while the servants of God proclaim the truth.

E. A. Manry.

Now is the Time to Advance

"Bwana, we didn't want to go out into the mountains and valleys. We knew that so many people would come to us that we wouldn't know what to do with them. But you sent us there. Now, after thousands have come begging the bread of life, you are putting us off with only seven teachers. This cannot be." So spake Pastor Mose to the director of the Gitwe Mission Station. The largest gathering ever assembled in the history of the Advent Movement had just closed. More than 18,000 natives of Africa had met together in what is described as literally "acres of Sabbath school classes." Only 7,000 had been expected. For hours following the meeting, our leaders listened to pleas from the chiefs to send teachers to their people. Latest reports tell us that our brethren are simply swamped with appeals for help. That is in Africa.

Down in India, that land where it seemed for years we were knocking against a stone wall, we are hearing strange reports of a new order. Pastor Lowry writes that "literally hundreds of thousands of people have, during the past few years, turned definitely to our mission. They call themselves by our name. Whole villages have turned to us. They attend our Sabbath school and church services and are pleading with us to send them preachers and teachers, but we have no one to send. If we had twenty men we could place them all in that field, and there is no telling what the results would be after a year's work." What a pity that we are now unable to respond!

In China, a Tibetan Prince, living

in territory where for forty years other missionaries have sought to enter, swings open the door for our people and urges us to come in. Recently he gave us six thousand dollars worth of lumber with which to build a hospital. He is anxious for us to enter that hitherto forbidden land, but we have no one to send. But God has a plan whereby every call may be answered and the work finished. Here it is:

In the Saviour's parable as found in the eleventh chapter of Luke is recorded the story of a man whose friend quite unexpectedly came to visit him. The guest arrived at midnight and much to his sorrow the host found that he had no bread to set before his hungry visitor. There was only one hope. He would ask his neighbor for that which he himself could not supply from his own resources. And the Scripture adds that because he was importunate in his request, his neighbor arose "and gave him *as many as he needed.*" The next verse, so often limited to our relation with our Heavenly Father, says, "I say unto you, Ask, and it shall be given you." It is His will that we should ask of our neighbors when our own resources are insufficient to supply the bread for the hungry spirit. And to all who engage in this work the promise is that there shall be given as much as is needed. Not one soul need remain hungry. The provisions are ample for all needs. Every call may be answered, every waiting heart satisfied, every hungry soul filled,—this is all possible and within our reach this very year in the Harvest Ingathering campaign.

Verily, we believe that God has untold resources awaiting our Mission Board this year, and that now as never before, because the opportunities are greater than ever, He expects every soul who has been redeemed by His blood to make it possible that these resources awaiting our demand be garnered in. Now is the time for victory. Triumph is the watchword, and may God help every church to be up and doing.

W. H. Bergherm, *Associate Sec'y Gen. Conf. Home Miss. Dept.*

"All My Neighbors Listening"

This is the watchword chosen by the General Conference Radio Commission for our brethren and sisters and young people who volunteer to help give publicity to radio sermons. It is a very important first step in giving the message through the air, to secure time on the radio stations. It is even more important after we are on the air to secure and continually enlarge our audience. It is not the fact of broadcasting alone but the number who listen in that counts for the results we are seeking. Even the listing of a broadcast in the radio column of a newspaper is not enough, though an attractive title helps.

For example, one of the stations from which Elder John Ford is broadcasting is WJR Detroit, with 50,000 wattage. The radius of this station reaches out over Michigan, Indiana, Ohio, and a large part of Pennsylvania, New York, and Ontario, with their millions of people. But if the attention of this multitude is not drawn to the time and topic of the broadcast, it is like wasting sweetness on the desert air. Our veteran broadcaster, H. M. S. Richards, is speaking over KNX in Hollywood, a station of 50,000 watts, but soon to have a much larger radius. Even as it is, it reaches practically all the Pacific Coast west of the Rocky Mountains. But what does this avail unless the people tune in?

So our big problem is to get a radio audience. With our message now sounding out from the Atlantic to the Mississippi, from the Rocky Mountains to the Pacific, and in parts of the great Middle West, it behooves us to stir up our neighbors to listen in. If every Seventh-day Adventist would take our watchword on his heart, and set his purpose to accomplish the goal of "ALL MY NEIGHBORS LISTENING IN," untold good would surely result.

We know of no better way to achieve this end than to make a personal call on each neighbor, and in a few earnest, courteous words, invite him to tune in at the appointed time, no matter who of our evangelists may be on the air.

The General Conference Radio Commission and every local broadcaster are working in harmony and to the same end. The Lord is truly coming soon, and He has given us the radio as one means of quickly giving the gospel to every creature.

Will you adopt our watchword, and personally invite your neighbors to listen in? W. E. Howell.

Branch Sabbath Schools

Why Have Them

Christ is soon coming. What we hope to do for our neighbors and friends must be done now or it may be forever too late. There are thousands of people who have never heard this last warning message that has been entrusted to us to give to the world.

What a golden opportunity the branch Sabbath school offers us. We live near our neighbors. We have the message. This message is plain; no one need misunderstand it. It is positive; Jesus warns us, "Therefore be ye also ready." The Sabbath school lessons make it easy to give this message.

What Others Are Doing

One sister writes, "Before beginning our branch Sabbath school, I called at each home on our street and invited the children. I took the Picture Roll and explained to the parents that we are going to start a children's Bible class. After printing several children's songs on large sheets of paper, I was ready to begin. We elected one of the girls as secretary. After studying twelve lessons, we had a general meeting at one of the homes of the children and called in the parents to hear the children review the lessons, sing songs, and repeat memory verses. How delighted the parents were to see what their children had learned!" This sister says she has had as many as twenty-two children in attendance.

A busy man finds time to conduct a branch Sabbath school every Sabbath. He writes, "There was one back-slidden member who was about to be dropped from the church. My wife and I visited him and asked if we could hold meetings in his home. He consented. Others were invited to meet with us every week. Now this brother has been reclaimed, and our branch Sabbath school is constantly growing. We have nearly thirty members at the present time."

A new convert has had this to add, "I have been visiting my neighbors for months, carrying tracts, books, food, and clothing to them. A few weeks ago when I suggested that we hold a Sabbath school, one lady gladly opened her home. I thank the Lord for this branch Sabbath school work."

A girl, living in the mountains, is conducting two schools every week. Sabbath morning she has a Sabbath school with her younger brothers and sisters; and Sunday morning she conducts the Sunday school in the community church. In spite of the fact

that often she must do much extra work, such as act as secretary, play the organ, lead the music, review the lesson, and teach a class, her school has grown from fourteen to sixty members.

A Sabbath school superintendant in one of our boarding schools informs us that their goal device includes their branch Sabbath school as well. Their goal device is a large tree with as many limbs on it as there are classes in the school. Each time a certain amount is raised for missions, an apple is placed on the proper limb. In the corner of this device is a smaller tree that represents the branch Sabbath school. It, too, is bearing fruit.

Archa Dart

Sabbath School Secretary,
Kentucky-Tennessee Conference

Approximate Sunset Times

(Eastern Standard Times)

	Sept. 11	Sept. 18
Trenton, N. J.	6:18	6:06
Philadelphia, Pa.	6:20	6:08
Pittsburgh, Pa.	6:36	6:24
Baltimore, Md.	6:27	6:15
Cumberland, Md.	6:34	6:22
Washington, D. C.	6:29	6:17
Richmond, Va.	6:30	6:18
Parkersburg, W. Va.	6:45	6:33
Cleveland, Ohio	6:45	6:33
Columbus, Ohio	6:48	6:36
Toledo, Ohio	6:49	6:37

Fifteen Minute Service

September 12, 1936
Harvest Ingathering Reports
September 19, 1936
Soul-Winning Experiences

"Ignorance is no excuse for error or sin, when there is every opportunity to know the will of God." "Great Controversy," page 598.

COLUMBIA UNION VISITOR

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W. B. Mohr ----- Sec'y-Treas.
A. B. Cole ----- Editor

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WEST PENNSYLVANIA

M. G. Conger, Pres. C. M. Paden, Sec-Treas.
P. O. Box 235, Greensburg, Pa. Phone 2520

The West Pennsylvania Camp Meeting

It was a real pleasure to me to attend the camp meeting of the West Pennsylvania Conference as the representative of Mount Vernon Academy again this year. I found again the atmosphere of genuine welcome and hospitality that makes one feel at home. The reception committee under the able direction of Brother Fickling and Sister Bateman did splendid work in arranging the entertainment of the guests.

There were so many outstanding features of this camp meeting that it would be difficult to enumerate them all. Very early in the conference session Elder Conger presented his report for the last two years. During a period of four years the membership of the conference has been increased by fifty per cent. During the past four years eight new churches have been organized, with another ready for organization. During 1935 the conference made 10.5 per cent net gain. This was the third consecutive year when the goal in soul-winning has been reached. In 1935 ten public efforts were conducted with a resulting baptism of more than 200 persons. West Pennsylvania was one of only eight conferences in the entire North American Division that exceeded the forty-cent-a-week-for-missions goal in 1935. Financially this conference has been doing outstanding work. It has cleared off its long-standing Book and Bible House debt, its legal association debt, and has reduced its conference debt.

The former officers of the conference were re-elected—Elder M. G. Conger, as president, and Brother C. M. Paden, secretary. With the Sabbath School and Educational Departments, Miss Eloise Williams also takes over for this coming term the secretaryship of the Young People's Missionary Volunteer Department; Brother R. H. Fickling continues as the Home Missionary Leader; and Brother W. A. Higgins as the Field Missionary Secretary.

The camp meeting was a financial success, for the sales in the book tent amounted to approximately \$500, the mission pledges approximately \$850, and the Sabbath school offerings to approximately \$250.

Not least among the outstanding features of the meeting was the visit

of Chief Kata Ragoso, from the Solomon Islands. He took the camp by storm, winning the hearts of the people. His messages, presented in good English, had much to do with the goodly mission offering, which appeal was presented by Elder E. D. Dick, newly-elected Secretary of the General Conference who was present on the last week-end.

For some time our brethren at the conference headquarters in Greensburg had tried to secure time on the local radio station. They had always been refused. However, Brother Leslie Mansel, general publicity man, secured fifteen minutes each day under the name of "Camp Meeting Echoes." When the Solomon Island Chief visited the camp he was given a full half hour. So pleased were the station operators with the quality of the programs that they have invited our people to continue them.

Above all else, this meeting was outstanding for its spiritual power. Hearts were brought under the deep movings of the Spirit of God. Prayers were answered in a striking way, especially in the cases of prayer for the sick. A call came to the camp from a city fifty miles away. Two of the workers answered while the workers on the grounds offered special prayer. The young woman was found in a dying condition but, in answer to the prayers offered in faith and humble submission, a definite turn for the better was noted. Within the week, the mother was able to come to the camp ground and report how marvelously God had worked for her daughter.

On the last Sunday morning a Harvest Ingathering Rally was announced. This conference has done outstanding work along the line of the Ingathering Campaign, and the response to the call to this meeting was universal, so far as the camp itself was concerned. Everyone seemed eager to take part in the meeting. Only the call of the dinner bell made it possible to close up the service which lasted for fully three hours. It was the story of what God had done in winning souls in this conference by means of the work of our people in this campaign.

As Elder Conger and his able corps of associates begin the new conference term, the prospects are bright for increasing success and even more rapid progress than during the past term. Certainly, as the spirit of the camp meeting remains in the heart of workers and people alike, the work will make mighty strides toward its completion.

Richard F. Farley

NEW JERSEY

W. M. Robbins, Pres., W. H. Jones, S. T.
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Phone 2-3919

Personal Work

Not all of the notable examples of self-sacrifice, devotion, and personal heroism are to be found in lands across the sea. It is true that over there our people probably love the message and sacrifice to the best of their ability for it, but sometimes there goes on right at our own doors some outstanding examples of devotion and sacrifice that are comparable to anything to be found in mission lands.

Last Sabbath, as the Italian church had its all-day Harvest Ingathering Rally program, the spirit of the Lord came in and touched the hearts of those present. Under the capable leadership of Brother Bufano, this church set a fine record in last year's campaign. Practically everyone present this Sabbath day pledged himself to get his full personal goal in as short a time as is humanly possible.

Many of the members were somewhat surprised to see dear Sister Theodore Alosio come down the aisle carrying a bag in her hand. As the contents were counted, the people wept with joy to find that she was bringing in her first offering, \$41.40. This dear sister is over 67 years of age, and this \$41.40 represents mostly nickle and dime offerings. The three largest offerings she received were quarters,—three of them. All the rest was in smaller denominations. Surely, if Sister Alosio can do this much, what can we who are younger do if we would but expend the time and energy necessary to contact our friends and neighbors? This same dear sister gathered in over \$100 in these same small amounts last year, and under the blessing of the Lord we look for a similar amount this year.

After seeing such examples of faithfulness, surely our own individual goal of \$11.11 will look small. Will not each of you, as you read this article, dedicate yourself to the finishing of your full individual goal before the coming Sabbath?

Paul C. Cardey.

"The interest and prosperity of Christ's kingdom should be paramount to every other consideration. Those who make their pleasure and selfish interest the chief objects of their lives, are not faithful stewards."

POTOMAC

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Harvest Ingathering

Owing to several reasons, we began Ingathering in our conference, especially in the Washington area, a few weeks earlier than usual this year. Practically every church has made a beginning, for which we are thankful.

Arlington is the first church in the conference to report having reached its goal. By August 22 they had \$516.00 or a per capita of \$10.32. The Capitol Heights Young People's Society is the first society in our conference to report having reached its goal. We rather anticipate that the Capitol Heights church will be the second in the conference to report having reached its entire goal. Both of the above named churches have been working about a month. Capital Memorial, after just a little over a week's endeavor reported \$1,000 by August 22, on their goal of \$2,500.00 goal. Takoma Park is thoroughly organized and plans were laid for ten singing bands for this year. The Hyattsville church just finished their first week of a month's intensive campaign and at the end of the first week report \$150.00 cash, hoping by the end of the month to have \$850.00. When last we heard, the Mt. Pleasant church had about \$70.00 on their goal of \$336.00. Both Vienna and Alexandria have been working for some little time.

Many of our churches out in the conference have already started. Brother and Sister Fearing who have been asked to assist the Portsmouth church, report \$67.00 at the end of the first week's endeavor. At the rate they are going they will have their goal in three weeks in spite of the terrific heat. Brother Koch has moved to Newport News to help the church there, and we have had a number of letters and cards from down there but as yet we do not know the exact amount in hand. Two weeks ago Brother Percy Manuel started Ingathering with the Rileyville church. Four young ladies went out on the streets of the neighboring town, evening after the Sabbath, and took in \$25.00. That is extra well done.

Offerings this year seem to come just as easy, if not easier, than in former years. Elder Hill just told us today that last night was the first night that their singing band had not

received a one-dollar offering. The other evening the Arlington group, while out singing received a \$5.00 contribution from a total stranger. Brother Keeler, the missionary leader of the Hyattsville church, while going from door to door, received a \$5.00 check.

Our conference goal this year is \$25,000.00 which averages \$8.00 per member for our conference. This goal is equal to the increase that our conference should make.

The Luray Effort

The Luray tent effort has now been in progress for some time and all the meetings have been well attended. Many are interested and come every night to hear the simple Bible truths and to join in singing the old gospel hymns. On a recent Sunday night nearly 300 were present and every seat was taken and many were standing outside as Brother James Stanley spoke on "Spiritualism." Over 50 new names were handed in for free literature and many expressed their belief in the subject as presented from the Bible.

A good attendance is especially noticeable in the Children's Meetings where "Work Projects" are being used every night. Several special musical numbers have been given by the children and they are enthusiastic over the plans for the remaining weeks of the effort.

Both Brother Stanley and Brother Percy Manuel are busily engaged in visiting the people and preparing the way for Bible studies with the interested ones. Ruth Stanley.

News Notes

Dr. and Mrs. Walter Stilson spent several weeks in and about Takoma Park. Mrs. Stilson is perhaps better remembered as Miss Grace Bramble who taught in the Newport News and Lynchburg church schools in our conference a few years ago. They have now returned to California.

A few Sabbaths ago a baptism was held at Vienna when eleven were baptized. Two baptismal classes had been carried on for several weeks and months. The one class consisted of older individuals who had been brought into the truth through lay evangelism, while the other class was the outgrowth of the spring Week of Prayer for our own young people.

Elder Young reports having had two separate baptisms over at Ilda, a newly organized company near Fairfax, Virginia.

Brother Louis Cunningham reports that a few weeks ago Elder Shoup baptized three at Lewisdale which is about thirty miles from Takoma Park. An effort was conducted there several years ago by students from the College and the interest has been fostered by volunteer workers in the years following. At the present time Brother Cunningham is connected with the effort.

One of our members living near New Market, Virginia, would like to take children to board in her home. They would have church school privileges, and we are sure rates would be satisfactory. Anyone who is interested should write to Mrs. Vergie Wine, Quicksburg, Virginia.

WASHINGTON MISSIONARY COLLEGE

B. G. Wilkinson, President

News Notes

The summer has brought many needed improvements on and around the campus at Washington Missionary College. Sturdy new cypress planks have replaced the worn and creaky steps leading to South and Central Halls. The space between the Girl's Dormitory and the Music Studio boasts a maze of new cement walks, with preparations under way for a new carpet of fresh, green sod. On the north side of the Home Economics Department, a new entrance now permits Miss Stanley's girls easy access to the clothes lines. After trudging patiently clear around the dormitory last year, the Home Economics students will appreciate this convenience.

There have been other improvements about the Circle, however, which are not so readily visible. With the removal of the College Press to its new quarters last Fall, the long-crowded Science Department has had opportunity to spread its cramped space and has extended into the basement of College Hall. The old composing room now contains the Physics Department, while the former press room has been converted into a lecture room for the Biology and Physics classes. The bindery and stock room have been turned over to the Physiology and Biology laboratories. Upstairs, on the second floor, the Chemistry Department has been extended to cover the space previously filled by the Physics and Biology Departments. A new Organic Chemistry laboratory has been arranged in the old Physics laboratory.

New Dean of Men

Professor Hollis Terry, of Oshawa Missionary College, Ontario, Canada, is to be our new Dean of Men, filling the vacancy left by Professor Eric Jones who has been called to the presidency of Atlantic Union College. Professor Terry was graduated from Washington Missionary College with the class of 1928

Wedding Bells

An attractively arranged wedding took place at 8 o'clock Tuesday evening, August 25, at the home of Professor H. A. Morrison in Takoma Park, Maryland, when Miss Roberta Jeanne Klooster, daughter of Mr. and Mrs. A. J. Klooster of La Porte, Indiana, and Mr. Franklin Wright Schneider, son of Mrs. Frosta Schneider of Takoma Park, were united in marriage. Elder H. A. Morrison performed the ceremony before a fire-place banked with ferns and white hydrangea, with white clematis concealing the mantel. Mrs. Kathryn Wilhelm attended the bride and Mr. Lloyd L. Moore was best man. "Because" was sung as a solo by Miss Edythe Stephenson, and the wedding march was played by Miss Dorothy Bryan. A reception was given later by Mrs. H. A. Morrison, after which Mr. and Mrs. Schneider left on a short motor trip through the Shenandoah Valley. Both were students at the college last year.

Important Notice

All who plan to be in school at Washington Missionary College this Fall should fill out applications for admission and send them to the Registrar at the college IMMEDIATELY! We must know where to send for your credits. If we do not have your transcript on file in the office when you register, it will cause delay in classifying you. Please fill out and send in your application AT ONCE.

An unprecedented number of applications have come into the office this summer and we are anticipating another large enrollment for the coming school year. Those who plan to live in the dormitory should arrange for a room reservation at once, as the dormitories are rapidly filling up. The fee for this reservation is \$10.00 which will be credited to the account of the student on the first months statement.

"Activity should be the expression — in part at least — of the inner and growing experience, but not a substitute for it."

EAST PENNSYLVANIA

G. F. Eichman, Pres. A. E. King, Sec.-Treas.
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Phone Radcliffe 4897

A Good Report

We were made very happy over the fact that we were able to send on to the Union and General Conferences for the month of July, the nice amount of \$5,352.33, representing both the white and colored departments in our conference. Of this amount, \$707.94 is our tithe to the union for the white department, and \$39.79 is our tithe to the union for the colored department. \$1,132.71 is our per cent of tithe to missions for the White department, and \$63.66 is our per cent of tithe to missions for the colored department. \$707.94 of the amount sent goes to the Sustentation Fund from the colored department. The balance is for missions.

Even though the Harvest In-gathering Campaign has not yet officially started, we are glad that we were able to send in nearly \$150.00 toward that fund for the month of July, and we are indeed happy that we were able to send in \$1,549.06, representing the Sabbath School offerings of the white department in the conference for the month of July, and \$102.83, representing the Sabbath school offerings in the colored department.

Surely our people will be greatly encouraged over this splendid report, and we herewith wish to extend our most sincere appreciation for the faithful efforts that have been put forth by our constituency in behalf of our work, which efforts on the part of our people have made this splendid report possible.

G. F. Eichman
President

The Science of Selling

The salesman must believe in the commodity which he is selling if he would be successful. It is true of the salesman of a worldly article, it is doubly so of a colporteur. He must believe that he is carrying to the people upon whom he calls a message of saving truth. He must be filled with that truth. He must believe that the books and magazines that he is selling are filled with that same truth. Yet, he must not be narrow. Truth is truth no matter where it is found. The colporteur will gain much if he will frankly and freely acknowledge truths as he may find them, and then lead his prospect

on from that known truth to one that is new.

Demand is an index to worth. The demand for capable salesmen is never supplied. We are told that there should be "one hundred where there is one." Some one made the observation that "salesmen are born not made." A famous sales manager asked, "Who has the birth list?" and then added, "Let us preach the doctrine of made men as well as that of born men." Instances have come under my observation where individuals believed they had no ability to sell; but circumstances placed them where they were compelled to meet the public in that capacity, and they came to be highly successful in a short time.

In the Louvre, Paris, among the carefully guarded relics of former kings, is kept the book containing a record of Napoleon's work in selling, when he sold books as a stepping-stone to the ruling of a nation. George Washington was a book salesman; he took orders for a work entitled "The American Indian and How to Tame Him by Weapons of Civilization." Horace Greeley canvassed for the paper on which he worked while learning the printer's trade. James A. Garfield sold books to get the money necessary for a college education. Thomas A. Edison started his career selling papers. Dwight L. Moody, the great evangelist, whose power to sway men was almost marvelous, was a very successful shoe salesman in his earlier life. And so we could go on almost indefinitely, thousands of men whose lives have been successful in their respective channels have laid the foundation of that success with a practically applied course of salesmanship.

Salesmanship is the exchange of merchandise or service at a profit to both buyer and seller. The selling of Seventh-day Adventist books and journals is the very highest type of successful merchandising. Successful not only from the point of the profit that accrues to the colporteur, but more especially from the point of the eternal profit that comes to the buyer. The colporteur should ever keep in his mind's eye that thousands will stand in that day on the sea of glass rejoicing in eternal salvation because of the books he sells.

There are thousands of Seventh-day Adventists that should be selling books that are not. Some think they have better jobs, but that likely isn't so. Consider the reward — a living here with joy, and throughout eternity a crown of stars. Some think

that they have no talent, but it is likely that they have latent ability that they know not of. Some are timid; but the only way to get rid of that timidity is by meeting people. Timid people become the very best salesmen. Reader, for your good and others' good become a salesman of Seventh-day Adventist books and journals.

Dallas Youngs

CHESAPEAKE

(Concluded from page eight.)

ought to work its best to get the largest amount possible. If we all take hold promptly, the campaign will be over and our workers can lead the churches out in the greatest soul-winning campaign in our history.

W. C. Moffett

Baptism at Whitelysburg, Del.

On Sabbath, August 1, the writer baptized five in the watery grave at the Whitelysburg church. Three of these came in as a result of the faithful work of one of our Eastern Shore colporteur evangelists. Two of the others who were baptized at this time make a total of ten from one family who have accepted the truth within the past three years as a result of our Harvest Ingathering work.

Elder Cobb and the writer gave the sermon and the baptismal questions, as usually asked the candidates. The members motored to a beautiful lake, five miles from the church, at which the sacred ordinance was administered. Again the church rejoiced to see these five believers forsake the banner of Satan and unite their interests with Prince Immanuel's kingdom.

William F. Schmidt

WEST VIRGINIA

(Concluded from page eight.)

Detwiler of the Union. We shall long remember the former's discourse on "Sin Against the Holy Ghost" and that of Elder Detwiler on the "Signs of Christ Coming." Dr. Clara Schunk is giving weekly health lectures to add to the interest in our meetings.

So, with willing sacrifice, and enduring consecration to the cause, we press on to the mark of God's calling in Christ Jesus, and the great day of His coming. Pray for us as we preach the word, and sound God's last call.

D. J. Dixon

Obituaries

DEUCKER: Florentine Auguste, (nee Heyne) was born in 1873, in Germany, and died on August 3, 1936, in an automobile accident. Her husband, Gustav Deucker was driving when another automobile hit them. Sister Deucker was killed instantly, while her husband was fatally injured and died in the hospital a day later. She had been a faithful and lively member and untiring missionary in the Jersey City German church for over 20 years, and led many a soul to Christ. Just a week before, at camp meeting in Trenton, she brought a dear soul to the baptismal class as a fruit of her labors.

Her husband served as the waterman of the town. He never took a decided stand for the message, but often took her to the Asbury Park church and other places.

They were buried together, which gave the great gathering of mourning relatives and friends a sad and solemn impression. The undersigned spoke words of comfort at the funeral services. Our comfort is the blessed hope in the soon coming Jesus and the resurrection of the righteous.

J. B. Penner

JONES: Wilhelmina Dartch, was born in 1896, and died May 16, 1936. She early felt that she should train to minister to those who suffered, accordingly, she was graduated from Washington Sanitarium in 1917.

In 1923 Miss Dartch was united in marriage to Robert T. Jones. Together they went to Loma Linda, where Mrs. Jones worked beside her husband. Dr. Jones graduated in 1928. Dr. and Mrs. Jones and their two sons, Robert T. Jr., and Irving H., moved to Plymouth, Pa., where the doctor has been in private practice.

Mrs. Jones was an active worker, and used her talents in teaching, training, and helping. She was a faithful and beloved member of the Wilkes Barre Church. She sleeps in Jesus with the glorious hope of an early resurrection to everlasting life.

Besides her husband, she is survived by the two sons, three brothers, many relatives and a host of friends.

Mrs. Reginald Dower

HAXTON: Agnes Henderson, was born in 1881, and died July 25, 1936.

On April 6, 1905, she was united in marriage with Mr. James Haxton and to this happy union was born two daughters, Elizabeth and Eleanor.

For many years Sister Haxton had been a faithful member of the Seventh-day Adventist Church in Wilkes Barre.

Declining in health for the past two years, Sister Haxton fell asleep and now awaits the call of the great Life-Giver. She leaves to mourn, her faithful companion and husband, two daughters, three sisters, three brothers, many relatives and a host of loyal friends.

Sister Haxton was laid to rest in the Elmhurst Cemetery.

Mrs. Reginald Dower

LORIGAN: Doris, was born in 1931 and died in Trenton, N. J., July 16, 1936.

She was the sweet little sunshine to her parents, a happy playmate to her little older sister, and was loved by everyone, especially when she took part in the programs.

At the Trenton State Fair Grounds just before camp meeting, she was struck and killed by the State Fair Ground truck. This caused great sorrow not only to the bereaved parents, but to the whole camp and home church. The funeral service was held in the home, and the following ministers took part: Brother Bufano offered prayer; Elder Gauker had the Scripture reading; Elder Coon spoke words of comfort to the great number of gathered friends; the Ministerial Male Quartett sang two appropriate songs; and the writer, as pastor of the German churches, gave the obituary and the benediction.

J. W. Penner.

FELKER: Mabel Wells, was born in 1886, and died July 25, 1936.

She was married to Mr. Felker thirty years ago, to which union was born one son and four daughters. Under the labors of Elder M. R. Coon, five years ago she became a very strong adherent to the faith. Her life was a beautiful example of what Christ can do in a home. Her husband followed her example and joined the church. Her meditation during her sickness was of the new earth, so this was the theme stressed at her funeral service.

H. A. Vandeman

WEISS: John B., was born in 1879, and died July 5, 1936. He was present at church July 4th, and gave a splendid testimony, reading John 4:1-3, expressing his determination that nothing should separate him from his heavenly home. He was known for his thoughtful, courteous manner, and was loved by all those who knew him.

T. A. McCoy

ADVERTISEMENTS

WANTED: Traveling companion for young girl twelve years of age. Any one going to Livingston, Montana; Minneapolis, Walla Walla, or Seattle in September, by rail, auto, or bus, please communicate with Mrs. F. E. Mason, Hinsdale, N. H.

TO START a church school in Laurel, Maryland, I am dedicating eight acres of land on good country road 4½ miles from Laurel, to be sold for \$50.00 an acre, cash before September 1. Will sell not less than two acres to a person. Ralph Nestler, Odenton, Maryland.

FOR SALE OR TRADE: Modern, eight room house, on two lots, two blocks from Academy. Write Henry Lee Page, Box 303, Mount Vernon, Ohio.

WANTED: Immediately, an experienced S. D. A. water well driller. John A. Conner, Midland, Ohio.

THE LITERATURE MINISTRY

"This is the work the Lord would have His people do at this time." C. E. p. 5.

E. M. Fishell, Union F. M. Secretary

Week Ending August 29, 1936

W. PENNSYLVANIA CONFERENCE

W. A. Higgins, F. M. Secretary

Name	Hrs.	Orders	Del'd.
Garland Hoag	51	100.25	4.75
Walter Arties	44	29.00	
H. C. Perkins	42	50.50	
Charlie Key	41	30.75	
Merle L. Mills	41	80.00	4.00
Ralph Dinsbier	39	33.00	26.75
Bert Haynes	35	75.25	6.50
Eleanor Holt	34	38.25	
Lillian Johnson	34	27.00	25.50
Bertha Griffin	32	36.75	
Rosa Bowman	30	35.25	32.30
Lucinda Mallory	30	21.25	
Frank Frattaroli	28	29.25	.75
Pierson Jones	25	9.25	.25
Vernin D. Rees	23	54.00	
W. Timmerson	16	17.00	1.50
Florence Miles	13	10.50	27.00
Betty Behner	10	1.25	
G. C. McKnight	10	4.80	4.80
C. S. Buttermore	10	.50	12.00
Pierson Jones	44	12.00	5.50
Bert Haynes	41	63.75	.75
Betty Behner	37	35.75	7.50
Mary A. Brown	16	7.50	
G. S. Buttermore	11	10.50	9.25

MAGAZINE WORKERS:

Lewis Jackson	19	1.30	1.30
Della Carter	10	2.50	2.50
Milton Harris	10	3.00	3.00
Rosie Klein	10	7.50	7.50
Mrs. Mattern	10	10.00	10.00
Kate Schlarb	10	15.00	15.00

Totals 816 852.60 208.50

CHESAPEAKE CONFERENCE

W. A. Beall, F. M. Secretary

Harold Toms	43	23.50	6.35
Wilson Johnson	32	85.50	56.15
Ada Thomas	29	31.50	1.00
Verena DuLaney	21	4.65	7.65
Ruth Miller	20	12.80	5.30
W. Yonson	20	4.50	4.50
J. E. Jones	15	12.50	8.00
Melvin White	14	4.00	4.25
Jeanette Worth	10	9.20	3.00
Hettie Jackson	12	7.00	
Sarah Adams	17	.60	
Lillian Ward	19	4.60	4.60

MAGAZINE WORKERS:

Patsie Martin	27	3.35	3.35
Patsie Martin	15	1.75	1.75
Victoria Wise	15	2.80	2.80
Annie Bannister	20	1.50	1.50
Mrs. Cann	20	7.50	7.50
Mrs. Cann	15	2.00	2.00
Susie Haywood	15	2.60	2.60
Serena Roles	10	1.00	1.00
Jeannette Worth	23	11.35	11.35
Eva Kennedy	19	4.00	4.00
Florence Small	10	1.00	1.00
Aaron Brogden	10	.80	.80
Sammy Bond	15	1.35	1.35
Alvesta Brooks	10	.85	.85
Charles Brooks	10	3.00	3.00
Eva Veney	10	3.35	3.35
Susie Haywood	10	.60	.60
Walter Hill	10	1.00	1.00

Totals 517 250.15 150.60

POTOMAC CONFERENCE

F. E. Thumwood, F. M. Secretary

Name	Hrs.	Orders	Del'd.
R. J. Brown	43	19.75	69.25
A. G. Drott	42	91.00	.75
S. W. Holland	40	48.75	7.75
H. C. Wilcox	40	20.00	9.00
Thos. Seward	40	3.50	
W. H. Groves	38	29.25	
S. W. Holland	34	14.75	51.57
Hazel Brent	32	101.25	11.25
Esther Brent	32	71.00	7.25
H. Thurber	33	17.50	4.00
G. M. Brown	26	35.00	5.75
Donald Finch	23	23.25	1.50
Allen Hayes	22	19.75	2.50
Mrs. W. Burke	16	1.50	46.65
W. E. Bidwell	12	17.00	
S. Montgomery	11	20.75	.40
Mrs. P. Jenkins	11	5.00	.25
Mrs. Meadows	5	4.50	3.00
Mrs. R. Simms	21	21.25	
G. M. Brown	23	1.50	19.25
C. M. Brown	20	8.75	10.50

MAGAZINE WORKERS:

Georgia Harris	20	15.00	15.00
D. Fowler	20	15.00	15.00
Ruth Brown	15	7.50	7.50
Obelia Dawson	18	16.65	16.65
H. Robinson	10	10.00	10.00
Miss Gibson	10	5.00	5.00
A Worker	10	10.00	10.00

Totals 667 654.14 329.76

THE NEW JERSEY CONFERENCE

O. C. Weller, F. M. Secretary

U. Bracy	44	63.75	10.65
Paul Mikulas	44	11.25	11.25
Mrs. F. Hoffman	38	65.75	9.50
Miss M. Goins	24	41.05	4.00
Mrs. C. B. Shaw	15	14.50	14.50
Mrs. M. Summer	15	11.25	
F. Frankel	10	1.30	7.55

MAGAZINE WORKERS:

A. Chapman	40	44.90	44.90
Norman Hull	29	3.30	3.30
Mrs. J. Ellis	8	2.85	2.85
Irma Shewell	6	6.00	6.00

Totals 303 265.90 114.50

THE WEST VIRGINIA CONFERENCE

F. D. Myers, F. M. Secretary

Donald Robbins	40	54.00	10.50
Geo. Vandeman	40		175.00
C. W. Gardner	36		21.75
R. S. Finch	25	36.00	4.00

MAGAZINE WORKERS:

I. I. Mansell	34	5.60	5.60
Lulu Allen	29	48.15	25.00
J. E. Gould	21	9.15	9.15
Mrs. Grimes	3	2.40	2.40
James Mansell	10	5.30	5.30
Lewis Sizemore	8	3.45	3.45

Totals 247 164.05 262.15

ADVERTISEMENTS

WANTED: Man or woman, or couple, to share furnished home. Opportunity to secure same if thirteen years loan taken over. Write or see Samuel J. Griffin, Route 1, Phoenixville, Penna.

E. PENNSYLVANIA CONFERENCE

J. R. Ridenour, F. M. Secretary

Name	Hrs.	Orders	Del'd.
J. E. Smith	56	190.40	13.90
E. V. Ball	51	86.75	8.00
Wm. Manbeck	43	38.75	2.35
Eunice Carey	42	145.50	2.80
Stella Carey	42	57.50	1.30
S. B. Blanding	40	115.95	18.70
Mrs. Trautman	40	100.00	
I. H. Johnson	40	44.75	5.25
Howard Detwiler	40	13.25	19.75
E. B. Dolison	36	34.60	1.10
Melvin Doran	36	34.00	.75
John Moore	35	29.00	1.50
H. G. Lewis	32	33.25	7.75
D. L. Leshner	32	24.00	1.50
Mamie Holmes	30	50.50	.50
Walter Miller	26	15.25	2.75
Mrs. W. Miller	26	9.50	3.75
Melvin L. Hale	24	24.75	1.25
Lillie Wagner	10	15.80	7.50
L. G. Price	33	35.00	2.75
Earl H. Pifer	40	32.00	10.50

MAGAZINE WORKERS:

Eliz. Jones	29	4.80	4.80
E. Williams	28	8.10	8.10
A. Matthews	25	15.50	15.50
Grace Dobson	24	28.40	28.40
Ethel Hartie	21	24.10	24.10
P. T. Murray	20	18.20	18.20
Daisy Murray	10	2.90	2.90
Chas. Keebler		7.50	7.50
E. Williams	23	8.50	8.50

Totals 935 1248.50 231.65

ADVERTISEMENTS

THE HARDING SANITARIUM
Worthington, Ohio, for Nervous and Mental Disorders, announces a three-months' Postgraduate Course in Psychiatric Nursing for graduates of Seventh-day Adventist Sanitariums, beginning October 1. The course includes lectures, clinics, and practical experience. Certificate given on completion of course. For particulars apply to Miss Florence E. Carlson, R. N., Superintendent of Nurses.

WANTED: Experienced middle aged housekeeper. Must be Seventh-day Adventist in good standing. I would like to have some one who needs a home. In reply please state salary expected, also your age, if in good health, and give name of church elder who could recommend you. Mrs. Charle Evers, Ridge Spring, S. C.

FOR SALE: Seventy-five acre farm, with modern six room house without furnace. Adjoins Academy. Fifty-five acres cultivated this year. Team good horses, two milk cows, chickens, crops, farm tools, complete. Write Henry Lee Page, P. O. Box 303, Mt. Vernon, Ohio.

EXPERIENCED DAIRYMAN, 38 years old, with family, desires position as farm manager, or will rent well-equipped farm on thirds. Write Dairyman, care "Visitor."

FOR SALE: Puffing equipment. For particulars write to "Puffers," care this paper.

CHESAPEAKE

W. C. Moffett, Pres. H. E. Garrarde, S. T. 24 Fustings Ave., Catonsville, Md.
Phone: Gilmore 3840, Baltimore Exchange

News Notes

The three churches in Elder Patzkowski's district, Baltimore No. 2, Clifton Park, and Glen Burnie, held a union service in the Baltimore No. 1 church, at which time Elder Patzkowski baptized eight candidates.

On the day following Elder Phipps closed his summers tent effort with the baptizing of thirteen candidates in the pool which had been constructed in the tent, making a total of thirty-four baptized by Elder Phipps so far as a result of his effort. He has a large baptismal class under instruction and the interest will be transferred to the church.

Elder King recently baptized ten candidates, making a total during the last several weeks in Baltimore of fifty-two.

Our churches throughout the field are now swinging enthusiastically into the Ingathering campaign. It was voted by the conference workers at the time of the conference session to take the goals sent out to the churches as a minimum goal. No church to raise less than this goal, and no church to raise less than the lump sum raised for the Ingathering last year. Offerings are coming in more freely this year, so each church ought to set itself to raise a larger amount than formerly. Some of the churches are dividing the goal up in seven weeks, and plan definitely to raise this amount from Sabbath to Sabbath.

At the time of this writing Premier Mussolini, addressing the Italian army at the time of its war maneuvers, and at the time speaking to the world, informed the troops and the Italian nation that any thought of peace in Europe is absurd. He said that the mad race of armaments would eventually force Europe into a general war, and warned the neighboring nations that the Italians were prepared in a minutes notice to put 8,000,000 men into the conflict.

No one can tell when the final storm will break. While the angels are holding check the winds of strife, and while a definite providence is opening the doors in every field for the proclamation of the last message of mercy, every loyal Seventh-day Adventist ought to do his or her full share in this Ingathering campaign which means the speeding up of the finishing of the work. Every church

(Concluded on page six.)

Appeal to Our People

You have many appeals, brethren and sisters, but this one is in behalf of broadcasting the message by radio on a General Conference plan that will include all the United States and Canada in due time.

Our Radio Log has been running in most of the union papers. By this you will see that our broadcasting now covers all the territory east of the Mississippi. Our first appeal is to you who live in that territory.

After getting on the air, our big task is to get a large audience. Will

Radio Log

Broadcasting the message by John Ford under supervision of the General Conference Radio Commission.

9:00-9:15 a. m. Wed., Thurs., Fri.
WHDH Boston, Mass. 830 Kilos.

9:00-9:15 a. m. Sunday
WJJD Chicago, Ill. 1130 Kilos.

9:30-9:45 a. m. Sunday
WJR Detroit, Mich. 750 Kilos.
WSM Nashville, Tenn. 650 Kilos.

10:00-10:15 a. m. Sunday
WBAL Baltimore, Md. 1060 Kilos.

10:15-10:30 a. m. Sunday
WOL Washington, D. C. 1310 Kilos.
WDEL Wilmington, Del. 1120 Kilos.
WIP Philadelphia Pa. 610 Kilos.
WMAC New York City 570 Kilos.
WIXBS Waterbury, Conn 1530 "
WPRO Providence, R. I. 630 Kilos.
WMEX Boston, Mass. 1500 Kilos.
WLNH Laconia, N. H. 1510 Kilos.

10:30-10:45 a. m. Sunday
WPTF Raleigh, N. C. 680 Kilos.

Broadcasting by electrical transcription on the General Conference rental plan of one dollar a broadcast for the use of the recording disk, is available to all North American conferences and churches from April 15 on. Apply to W. E. Howell, Secretary Radio Commission, Takoma Park, Washington, D. C.

you do all in your power to call the attention of all the people to the stations and time where we are broadcasting now? One good way to do this is distribute Radio Logs in all the houses. You can get a supply of these logs in card form for sixty cents a thousand, by addressing John Ford, Box 4241, Washington D. C. This is the highest kind of missionary work and will help greatly in speeding our message to all the people.

W. E. Howell.
Sec'y. Gen. Conf. Radio Commission

WEST VIRGINIA

C. V. Leach, Pres. N. C. VanHorn, S. Treas.
1455 7th St., Parkersburg, W. Va. Phone 394

"What Hath God Wrought?"

It will be a real joy to our believers everywhere to learn of the progress of the work among the colored believers of West Virginia. Under the capable leadership of Elder V. A. Joseph, the last message is winning its way in this field. During the last winter we spent much time praying, planning, and working to realize our longing for a series of meeting, for the city of Charleston this summer. This seemed impossible. In spite of mounting impossibilities, we continued to cherish our hopes, believing, that "with God all things are possible."

Our faith and courage was rewarded. On the fifth of July the tent effort started. All because of help from God and a loyal working membership. For, before the meeting started the church had raised almost \$150.00 to support the summer's program. This means that our effort is almost entirely self-supporting.

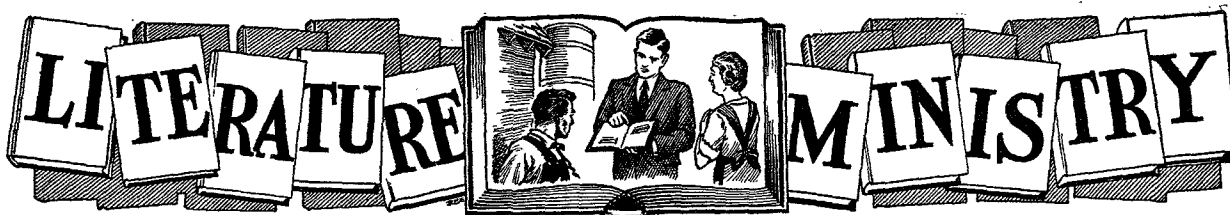
Elder Joseph feels gratified for the loyal service of his group of workers. Sister E. A. Joseph is still giving her best at the piano as we complete the eighth week of our series of meetings. Mrs. Allena Dixon, the wife of the writer, is rendering excellent service as Bible worker.

We thank God for these dependable workers. These sisters receive their support through proceeds from the effort. The writer has served the conference as tent master and musical director. Many hearts have been cheered and drawn to this truth through the medium of song.

A great change has come in the city of Charleston. People are greatly stirred by the message of God. From the obscurity of the past the Advent Message has been elevated in the estimation of the people. As a result thirty-five have signed a covenant to keep all of God's commandments. We expect to see twenty of this number to follow their Lord in baptism, and others follow later. So with Moses of old we say; "What hath God wrought?" We feel that our brethren everywhere will rejoice with us over the lost sheep who have been found.

Since the presentation of the Sabbath we have had help from Elder C. V. Leach, president of the West Virginia Conference, and Elder H. J.

(Concluded on page six.)



OUR LITERATURE MINISTRY

THERE is no branch of the work that is doing any more, so far as I know, to bring the people into the truth, than is the distribution of our literature; and we shall never know until the day of God, how many people have been brought to Christ through the reading of good books. When it comes to genuine, self-supporting missionary work, I esteem the colporteurs as gospel workers of the first rank. They are planting the truth among all classes of people.

While the selling of our literature is under the direct management of a department, every one of us is responsible to help make it a success. The colporteurs and field leaders are not to be the only ones who carry this burden. Every conference president and every minister should be working and praying to make the department succeed. When they preach, when they hear testimonies, and when they listen to prayers, they should think and study to find those who can be trained and developed to do this work successfully. They should cooperate to the extent of their influence and ability to get promising members into this service. Thus may all be assistant field men, with a burden and a desire on their hearts to increase the corps of colporteur evangelists.

And in this our leaders can have a great influence; for they hold their place in this work because they have influence and persuasive power, and leadership and strength. We will build up this work and make it strong in proportion as we all lift with our might and carry it on our hearts. We may think we are very much burdened and have no time for this work, but one of our chief burdens is the distribution of literature. When all of our ministers cooperate with their field men in searching out consecrated members from their constituency, we certainly will turn a great army into this service. Let us lift up the hands of our strong leaders, that they may never give up until there are hundreds of church members who earn their livelihood selling our truth-filled literature.

I. H. EVANS.

The Promise of the Father

By C. H. Watson

Speaking of this new book on the Holy Spirit, Prof. W. E. Howell writes:

"Few books can be read with equal help for worker and layman, by official and helper, by teacher and learner alike."

A book for personal study of an important subject.

Attractive cloth\$.95
Embossed paper65

Church Officers' Reading Course

To be an efficient leader, you need the Church Officers' Reading Course:

Stories of Providential Deliverance as in the Ancient Days\$.50
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Systematic Studies of the Testimonies10

Total\$1.45

Complete Course, \$1.25

Bedtime Stories

COMPLETE VOLUMES 1-12

One grateful mother writes: "Your stories have transformed our home." They will do the same for your home also. The series is now complete—12 volumes.

25 cents in paper, or bound in three volumes in cloth, \$1.50 each.

This is a wonderful set of books to sell. You make a good profit and do a good work. Write today for information.

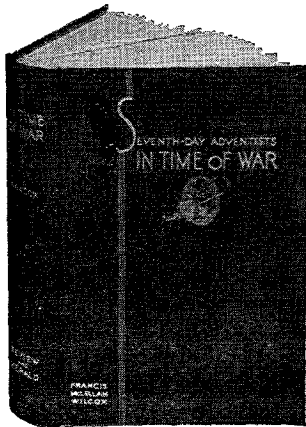
Wounds Without Cause

A sanitarium nurse tells the story of the necessity of three ambulances to bring in the wounded from one accident caused by drunkenness.

Be sure to read and circulate this tract. It contains a lesson for every automobile driver.

Price, 90 cents per hundred.

Seventh-day Adventists in Time of War



By F. M. Wilcox

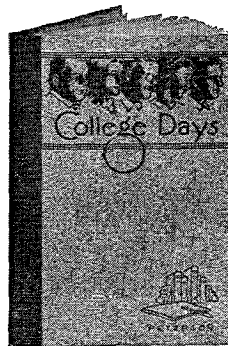
In the next war, women as well as men may be drafted for war service. A number of countries are training girls as sharpshooters and for actual combat.

We must prepare our young men and women for noncombatant service, or they will be forced into actual combative lines.

This new book tells the lines of service for which our boys and girls may prepare, so they will not be embarrassed when drafted by the government in time of war.

The Outstanding Book of the Year

407 pages, cloth, price, \$2.



PRICE ONLY 50¢

COLLEGE DAYS

By Stella Parker Peterson

Young man, young woman, you who are looking forward to college, you who are looking backward upon college, you who are now continuing your formal education—all of you—don't miss this new book.

As you read, don't forget that the incidents are real, that the people who figure in them are real, and that they give a real glimpse of real life as it is lived in a real Christian college from matriculation to graduation—yes, and afterward.

In fact, you just *can't afford* not to read College Days. It is YOUR BOOK.

SUCCESSFUL TRACT DISTRIBUTION

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A nice leather pocket that will keep your tracts in good condition.

Keratol, 25 cents; Morocco leather, 50 cents; Fine Russian Calf, \$1.

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Housewives can now do effective missionary work. Hang this neat rack inside the front door, and give a tract to every one who calls.

Price, 25 cents.

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Put this metal rack in the bus terminal, railroad station, or public reading room, and see it work.

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Package of 1,500 tracts 4.50
100 tracts, your selection .35
1,000 tracts, your selection 3.25

OUR DAY SERIES

1,000 tracts\$1