



## Echoes from the Field.

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### "Take Heart."

Take heart, O weary, burdened one, bowed down  
 Beneath thy cross;  
 Remember that the greatest gain may come  
 Through greatest loss.  
 Thy life is nobler for a sacrifice,  
 And more divine.  
 Acres of bloom are crushed to make a drop  
 Of perfume fine.  
 Because of storms that lash the ocean waves,  
 The waters there  
 Keep purer than if the heavens o'erhead  
 Were always fair.  
 The brightest banner of the skies float not  
 At noonday warm;  
 The rainbow traileth after thunder-clouds,  
 And after storm.  
 Thy faults are needed, lest thy weakness be  
 Too soon forgot.  
 God never gives his tenderest care to those  
 Who need it not;  
 Nor canst thou rest till thou hast labored well;  
 So, set for thee,  
 Are Alpine heights to climb, ere thou canst dwell  
 In Italy.

—Selected.

## GENERAL ARTICLES.

### Personal Experience in the Sale of "Christ's Object Lessons."

It has been proved to my mind beyond a doubt that "Christ's Object Lessons" is an extremely easy book to sell. While engaged in the sale of this book in the town

of Waynesboro, Pennsylvania, I placed many books in the homes of the people by simply leaving the book in the homes for their examination. I provided a neat paper cover for the book and had printed on the outside the name of the book and explained the meaning of the title and the mission of the book, giving price, etc., saying that it would be left two days for examination. I found that to hand the people the book with one of the covers on it and give them an opportunity to look it over at their own pleasure was all that was necessary in many cases to sell the book.

I have in mind several cases in which the sale of one book in that way was the means of effecting other sales. The very first book I sold in Waynesboro was sold in that way. When I called for the book the lady handed me the money instead of the book. I said to her, "Now Mrs. Shank, if you can say a good word for this book to your neighbors or your friends when they come to see you, it will be very much appreciated." She did say a good word for it and the outcome was I made two extra sales as a result of this sale and did not need to make any canvass or explanation of the book to do it. Another place I left a copy of the book (with the cover) with a well-known physician of the town, and when I called for the book he likewise gave me the money and kept the book. I said to him, "Now Dr., if you can say a good word for the book to those who come to your office, it will be casting your influence on the right side and may do a great deal of good." He did say a good word for it and on Thanksgiving day a friend of his spent the day with him and his attention was directed to "Christ's Object Lessons." He took a great liking to the book. He went to his

home and said to his wife, "When the agent comes around with the book, "Christ's Object Lessons," I want you to give him an order for it. When I came to the particular house where Mr. Frick lived, his wife came to the door. She was indisposed to give me a hearing. I said to her I presume you have heard of the book "Christ's Object Lessons." She replied by saying that her husband requested her to give an order for some such a book, but was not quite sure of the name and upon her invitation I called the evening of the same day and of course had no trouble in disposing of the book to her husband.

Since closing my work in Waynesboro, I have frequently sold copies of the book to ministers simply leaving it for their examination. Any one who will not allow their prejudices to rule them will fall in love with "Christ's Object Lessons." Why not give the book a chance to gain a reputation for itself. It will do it if it is placed in the hands of the people. Who will have a part in this good work? Who desires to gain such an experience in this good work, that will leave pleasant memories in the line of their Christian experience? I expect soon to send some letters for publication from those in eastern Pennsylvania who have had some real good experiences in this work.

Frank F. Fry.

From Mexico, Brother G. M. Brown writes: "We have two new families of Sabbath-keepers in San Louis Potosi. The men are tin-smiths and they say they posted a sign with letters five inches high, "No work done on Saturday." It is encouraging to see the interest springing up in different places, and to read the letters that are constantly coming in to the office.

**FIELD REPORTS.**

**Salida.**

Sabbath, May 20, was a good day for the church at this place. Two more precious souls, a man and his wife, were added to our number by baptism. Others are keeping the Sabbath and will unite with us soon.

Wm. Kennedy.

**Canon City.**

Yesterday was a grand day for us here in Canon. Four precious souls united with the church, three by baptism and one by former baptism. Next Sabbath we have baptism at Florence. There are six candidates there. Will report particulars after next Sabbath.

W. H. Granger.

**Albuquerque.**

We are doing what we can to get the truth before the people of this city. Mr. Proctor has been distributing considerable literature especially among the business men, such as hold forth Religious Liberty Principles and he has had good talks with some. The Lord is good to us and we praise his name for the victories he gives us. Our prayers are that we may all remain faithful till the Lord's appearing.

Minnie T. Proctor.

**Fort Morgan.**

We held quarterly meeting the 13th. Brother Aufderhar was with us. All present seemed to be encouraged and felt thankful to the Lord for blessings and mercies and expressed a desire to press onward. We were sorrowful because some were absent but prayed that the Lord would be with them.

R. C. Clary.

**Capitol Hill, Denver.**

We have just arrived home from Washington. The conference there has proved a great blessing to all who were present. It will undoubtedly give a new impetus to the work throughout the world.

We are now preparing to pitch a tent on the hill. This is a hard field, but we know that God has many people here that will receive the message when it is brought to them. Pray earnestly that God may bless the work in this great city.

S. F. Svenssen.

**Denver.**

The interest in our Bible and missionary work in Denver was never better than now. Good substantial souls are taking hold of the truth right along. Sabbath, May 13, three adults were baptized and the Sunday night following were received into the church. Others are soon to follow.

G. W. Anglebarger.

**Hygiene.**

At the suggestion of Brother Meade McGuire our Sabbath-school resolved to have a temperance exercise some Sabbath in May in connection with the Sabbath-school. A committee was appointed, speakers were selected, songs practiced, recitations learned and readings chosen. The result was that we had a good and profitable temperance meeting on Sabbath, May 13. The house was full, all the exercises were good, but what is more through, the blessings of God, the old time temperance spirit was revived among our people and nearly all our young folks signed the pledge.

J. W. Innis.

**Las Vegas, N. M.**

We have organized a missionary society here and pray God to strengthen us and give us wisdom as we go forth to sow the precious seeds of truth. The children seem to be moved by the missionary spirit and desire to unite with us in working for the Master. I am of good courage, and though the work seems to move slowly I feel that the Lord is blessing me as I endeavor to tell of his love and goodness to poor mortals. I am so glad I have enlisted under the banner of Prince Immanuel. It is my desire to ever stand at my post of duty, to be clad in the whole armor of God, to faithfully fight the battle of life, and win the crown. Pray for the work in this needy field.

Lida B. Moore.

**Raton, N. M.**

I write to you tonight to tell you some of my experiences in the cause of truth. A neighbor and his wife have covenanted to keep the commandments of God. He was a very profane man, used tobacco, etc. He came to the shop the other day and said "Mr. Cassell, my wife and I had a battle last night after you left, which lasted until after midnight; and as a result we have made up our minds to live a better life." We had another good talk together and when he left he gave

me two dollars to be used in the cause. Later he gave me a dollar and thirty cents more, saying that they had decided to give the Lord a tenth of all. Thus you see, the Lord has given me two souls as a result of my effort and my imprisonment, and there are fourteen others who are deeply interested. Pray for the advance of the work here, and especially for this man and his wife who have stepped out to obey the truth.

E. K. Cassall.

**Canon City and Florence.**

I am glad to report progress in the work here. Sabbath, May 20, was a good day at Canon; four precious souls being received into the church, three by baptism, and one on former baptism. The spirit of the Lord was manifestly present and all were made to rejoice in God, their Saviour. Last Sabbath, we also enjoyed the privilege of baptizing one dear soul at Florence and next Sabbath several will be taken into church fellowship. A number of others were expecting to be baptized at Florence, but were prevented by sickness. Beside these there are about eight others who are keeping the Sabbath who we believe will soon be ready for baptism. A good interest is being aroused by our literature, and we are anxiously awaiting the arrival of our tent outfit with which to begin our public effort. The outlook for a large harvest of souls here this season is very encouraging.

W. H. Granger.

**Grand Junction.**

In order that we might be closer to all parts of the Western Slope District, Mrs. Spring and I have moved to this place. Before leaving Glenwood Springs one lady with whom we had studied the Bible was received into full membership, having accepted all points of present truth. Her husband who also studied with us, will we believe, soon take his stand for the blessed truth.

We are now holding meetings in the Fruitvale school house near this place. The attendance is good and the attention is all that could be asked. We have hopes of leading several into the precious light so dear to us all. We are also holding readings with some interested ones here in town.

The work throughout the district is moving along nicely. The school at Palisades closed its first year's work May 19. God has blessed that work

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under the efficient labors of Prof. and Mrs. B. A. Wolcott.

The Aspen church greatly enjoyed the recent week's labor which Edder Ziegler gave them. A fuller report of his visit there will doubtless appear in ECHOES, from his own pen. We hope so at least.

We very much appreciate the action of the conference committee in asking Elder Kennedy to labor on this side of the range. We anticipate his co-operation with pleasure. Pray for the work and workers over here.

### Pacific Press Bulletin,

TAKOMA PARK EDITION.

We had our publication day yesterday. There was a general feeling that the meeting was a successful one. In connection with the Secretary's report a large number of brethren from foreign fields, such as Shaw from India, Brown from Mexico, Sisley from England, Haysman from West Indies and Anderson from China, took three minutes each in telling of the progress of the publishing work in their fields.

At the close some instances showing the direct results of the book work were given by various ones in the congregation. There were no long speeches made but a great many short ones. The Secretary's report showed that the book sales for the past two years have been \$787,528.42. Other unreported sales will undoubtedly bring it up to nearly one million dollars.

Brother E. W. Farnsworth gave a splendid talk on our publications in the hands of the ministry. Brother E. R. Palmer took for his subject "Effective Tract and Missionary Work." His talk was very much appreciated, indeed. Among the many good things presented was the following: "Our publishing work is not a department of the Third Angel's Message as our other departments are, but it is the Third Angel's Message in print. It is the means by which the departments present their work to the people. It is the evangelist set in type. It is the ministry put in print." A report of his talk will appear in the Review, as will also short sketches from other speeches made.

Brother Sisley's remarks were particularly on the sale of publications in London. From his reports it appears that their Health Journal has a circulation equalling the combined circulation of all other British health journals put together.

Brother Phillipps has written that

about sixty students have gone from Union College to work in the adjoining states in the canvassing work. Brother Cochran has gone to Kansas City to be ready to assist as many of these as he can.

A recommendation in favor of placing the General Conference every four years instead of every two years was passed after quite a spirited discussion.

Our "Surprise Party" was a reversal of the ordinary plan for receiving money. Instead of a call being made for donations from the stand, the people themselves requested the privilege of giving. The meeting started at 9:30 and a steady stream of money flowed toward the treasurer's desk until half an hour after time for the meeting to adjourn. It was a scene many of us will never forget. Surely the Lord is impressing hearts to donate of their substance to his work.

### Obituaries.

Died—Soloma Overholser Lippencott was born in North Star, Ohio, October 18, 1871, and died at Boulder, Colorado April 28, 1905. She leaves a husband, seven children and many friends to mourn her loss, but we sorrow not even as others who have no hope.

About seven years ago I became acquainted with this dear sister and her family, and learned to love and respect them much. She and her husband embraced the truth for this time some years ago at Niwot, Colorado. Her only desire to live was that she might care for the dear children God had given her and to be a more faithful follower of her Master. Her last days were days of seeking the Lord for forgiveness and a preparation for the great change. She is safe and will soon hear the voice of her King calling her forth from her resting place. The funeral services were conducted by the writer at Niwot. A large concourse of friends were present. May God bless and keep the children and her sorrowing husband. Text John 11:25.

G. F. Watson.

Husted—Lue Ina, wife of G. W. Husted died at their home in Fort Collins, May 9, 1905, at the age of thirty-five years. In childhood she united with the Seventh-day Adventists church and continued a faithful member until her death. Her life was a beautiful one. She was a dutiful daughter, a loving wife, a patient mother, an earnest Christian. By her death a tender tie is broken, but her loved ones are comforted by the many promises to the faithful believers. A few

days previous to her death they buried an infant son. A dear little girl is left to mourn with her father. Brother and Sister Abram Jones, parents of the deceased came from Nebraska to attend the funeral. Services were conducted by the writer. Watson Ziegler.

Walter—In Rocky Ford of heart failure on Monday, May 22, Sister Margaret Walter in the fifty-first year of her age. Sister Walter had been in poor health for the past three years but was not thought to be dangerously ill. Her home was in Missouri and during a visit in state last fall by Sister Oldham who is a sister of Mrs. Walter, she accepted the third angel's message. On the return of Sister Oldham to Rocky Ford, Sister Walter accompanied her and at the dedication of the church in this place April 16 she was baptized.

Services were held at the Adventist church Monday evening and words of comfort were spoken by the writer from John 11:25. Geo. M. Alway.

Tyler—Mrs. Mollie Tyler, nee Record was born near Twin Mound, Kansas. In after years she came to Colorado, and later was united in marriage to Brother Tyler in Crawford, Colorado.

About eight years ago she was converted and united with the Seventh-day Adventist church in Crawford, Colorado: she remained a consistent member and lived an exemplary christian life to the time of her death; dying with a firm hope and full assurance of being raised in the glad resurrection morn.

Her death occurred April 25, 1905, in Palisades, Colorado. Funeral services were conducted by the writer, assisted by Prof. B. A. Wolcott, and were attended by a large number of sympathizing friends. L. A. Spring.

Place—Julia Chapman was born near Durand, Illinois, December 8, 1857 and died May 1, 1905 at Boulder, Colorado. At the age of fourteen Sister Chapman was converted, uniting with the Congregational church. Two years later she embraced the views held by the Seventh-day Adventists, uniting her interests with that church.

Early in life the desire possessed her to prepare herself to help others. The profession of teaching offered opportunities for the achievement of this purpose. In this work she attained remarkable success, an earnest of the broader work she was to do in later life for suffering humanity. She was married in 1887 to Dr. O. G. Place. Uniting heart and soul

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with her husband in his work, she became a most earnest and devoted laborer in the cause of Christ. At the bedside of the sick, in the sanitarium and mission work, in the church and Sabbath-school, as well as in the home, Sister Place was ever faithful to duty's call. Her faith set at naught personal convenience. No sacrifice was too great for her to make; no service for others too small for her to render. We believe it may be truly said of her:

"No nobler woman ever lived;  
No truer Christian ever rendered service  
unto her God."

The funeral service was conducted by Elder G. F. Watson, assisted by other ministers of the Colorado Conference. A large concourse of people followed the remains to their last resting place. As we laid her away to rest, we could say in the words of Holland:

"Once more, once more, we shall behold  
her face and clasp her hand;  
Once more—forevermore."

Frances M. Wilcox.

### NOTES AND ITEMS.

Brother E. E. Farnsworth spent Sabbath, May 13, in Denver.

Brother C. H. Parker, of Longmont, called at the office on the 21st of last month.

Sister Rice, of Longmont, is spending a little time in Denver nursing. She made us a pleasant call.

February 25, the first Seventh-day Adventist church in Cuba was organized in Havana with thirteen members.

Brother F. M. Hills and family, of Villa Grove, called at the office last Wednesday on their way to California.

The net gain in Sabbath-keepers in the European field during the first nine months of 1904 was 1,050. Most of the increase was in the German Union Conference.

Brother J. F. Pearson, of Pitkin, was called to Iowa last week to attend the funeral of his father. His wife accompanied him.

Brother Milo D. Warfle writes that four more have been added to the church at Roswell, two by letter and two on profession of faith.

Prof. Newton and a company of students came from College View last Mon-

day to canvass for the Health Books and for Capital and Labor.

More than twenty students have come from College View to Colorado to take up the work in various ways. May the blessing of God be with them.

Quite a number have returned from the General Conference. Others are visiting friends along the way. Elder Watson is attending the Iowa camp-meeting and expects to be in Denver the 9th inst.

Brother U. G. Adkins, of Laramie, Wyoming, was in Boulder recently for treatment at the sanitarium. In running to catch a train he fell and seriously injured one of his knees. We hope he will soon recover.

Elder Spring spent a few days in Denver last week endeavoring to arrange for the camp-meeting advertising, but met with little success, owing to the fact that this method of working has been overdone, and has not proved satisfactory.

It is none too early to order your Sabbath School Quarterlies if you wish them on time. Remember your past experiences and order promptly. Send orders to the Colorado Tract Society as usual. No change has yet been made in the discounts or the mailing.

In Raratonga the interest among the natives is greater than it has been for some time. Brother Piper writes that the new church building is well filled at each service. The native children in Sister Gooding's school are making excellent progress in all lines of work.

Believing all our people to be readers of the *Review* and thoroughly familiar with the workings of the General Conference we will not repeat in ECHOES what has appeared in that paper. This has been a wonderful meeting and will mark a new era in the cause of God. Let us go forward with it.

From all the countries of the world the Macedonian cry is sounding, "Come over and help us." God has opened fields before us, and if human agencies would but co-operate with divine agencies many souls would be won to the truth. But the Lord's people have been sleeping over their allotted work, and in many places it remains comparatively untouched. To the call, "Whom shall I send?" There have been few to respond, "Here am I, send me."

It is estimated that there are five million natives in India who can speak the

English language, and year by year the number is increasing. In large cities the rising generation is fast getting hold of it. When we consider the fact that there are more young men every year attending colleges in India than in England, and thousands are taking their degrees every year, some idea can be gained of the rapidity of the introduction of western education. Is not this an evidence that God is opening the door for the entrance of his word in this land? And can we not see him going out before us, and hear in the wide diffusion of English education in India the voice of God saying, "Now, just now" is the time to take hold in earnest in the east." Come along, then, comrades in the home land. Delay no longer.

### From The Signs of the Times.

To assist those taking advantage of the excellent opportunity offered by Prof. G. W. Rine's series of articles in the "Signs of the Times" to bring to the attention of their friends and neighbors the true meaning of the conditions in the world today, we are printing an extra number of the issues containing the first article. This will enable us to begin subscriptions with first number, if requested.

The general title is "*Foretokens of our Lord's Return.*" The first article appeared in the issue of May 24, and the series will continue nearly six months.

Could there be a more opportune time for setting forth these great subjects in the Light of Prophecy? If you haven't had opportunity to read the first articles, you will wish to do so. Note the striking facts presented in treating "Corruption in the Political World." These conditions are discussed in many journals, and possibly some looks upon them with but passing interest, yet many are led to inquire "What do these things mean?"

### Union College Calendar.

The Union College Calendar for 1905-1906 is ready for delivery. Copies may be obtained free by addressing the President of Union College, College View, Nebraska.

Wanted—A young man to assist in connection with a tent meeting. Requisites a love for the truth, a willingness to endure hardness as a good soldier for Christ, willing to be taught and to trust the Lord for support. The experience will afford an excellent schooling for the right man. Any desiring to unite in this effort, please correspond at once with the undersigned.

W. H. Granger, 1120 Main St.  
Canon City, Colo.