

Field Tidings

The Southeastern Union Conference

VOL. 2

GRAYSVILLE, TENNESSEE, FEB. 16, 1910.

NO 4

PORT ORANGE, DAYTONA, AND MIAMI, FLORIDA

After our good camp-meeting at Orlando, Mrs. Webster and I returned to Orlando to follow up the interest that had been created there before. We spent four and five nights a week for six weeks in Bible study, trying to get some of these souls to decide for the truth, but did not see much fruit of our labors, though we hope to, yet, some day. Some are convicted that we have the truth and expect to obey, they say.

In December we visited Bulow twice, and I spoke seven times and held three Bible readings with a few who seemed to be much interested in the truth. If followed up with more labor, I believe a few here will obey this message. I am following up all this work as best I can with correspondence.

I visited Port Orange once and Daytona three times. Here, January first, we held the quarterly meeting, one person, who had been baptized before, being received into the church. At the business meeting the old officers were re-elected for another year, with the addition of a librarian, and steps were taken to organize a Young Peoples' Society. The renewal of the Missionary interest and work, and the starting of the Young Peoples' work seemed to give this church new courage and zeal. They have a lot nearly paid for on which to erect a much needed church building.

While at Ormond I spent some time in writing for the press. I succeeded in getting several articles on the "Sabbath and Lord's Day," and on "Religious Legislation" into the Jacksonville Times-Union, at a time when that city was quite deeply stirred over the Sunday closing of amusements.

Several days were spent, in company with Brother C. P. Whitford at St. Bonaventure, Indianola, Merritts, and Cocoa, at some one of which we had hoped to find an opening for meetings. At the first place we found Miss Williams teaching a family school for Brother C. C. Hall, to which some of the neighbors are sending their children. At Indianola the buildings we had expected to get were refused us, and we

found no place there for meetings, nor at Merritts,—not even rooms to live in. Merritts Island may have to be worked first by the canvasser. Cocoa, on the railroad, should be worked at an early date, but to wait two weeks, as we would have to for our tents, and then go through a course of meetings, would be to hold us away from Miami until very late in the season, it seemed best to go on to Miami and prepare for meetings there early. We have been here two weeks now. At first the way seemed closed on every side, but the Lord has been working to prepare the way before us. We have a lot free, and seats and lumber will cost us very little if anything, and the Family Bible Teacher is being placed in the homes of the people. We expect Brother and Sister W. H. Branson to join us soon. Pray for this work. It is a new field, no tent work ever being done here.

E. W. WEBSTER.

Box 231, Miami, Fla.

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HIGH POINT, NORTH CAROLINA

I began work here the first of last November. This is a thriving little city of some eight thousand inhabitants. Business is good this winter, and the prospects are bright for the future. All factories are running on full time.

Our people held a camp-meeting here some four years ago, but apart from this, very little has been done here by our conference. From time to time I have sold our literature here, so that in all I have placed in the homes of the people about six hundred books, such as "Coming King," "Object Lessons," and the smaller books.

Beginning anew, last November, I soon found one hundred of the leading families in the city who were willing to take the *Family Bible Teacher Reading Course*, each family to pay me twenty-five cents for a full set, two lessons to be delivered weekly. This plan worked well, even though I had never seen it carried out or even suggested by any one. My readers are all highly pleased, and many have offered to pay me more, thinking it too cheap. In this

way the conference is out nothing for literature, and no soiled, wrinkled leaflets to be handled; no time lost in waiting for the lady to hunt the leaflet, and the precious truth is left in the home where it ought to be.

I have so impressed the importance of these lessons on my readers that they have read and cared for each lesson. Many are sewing them together and expect to read them.

There are twenty-five families, each taking the *Signs* weekly, at fifteen cents per month; these are also delivered. I never have enjoyed a work more in all my life.

What the visible results will be, I cannot yet tell, but one thing I know, these dear souls are reading, and as long as they will read I will find something for them.

I am selling some books as well, and I am very thankful to those who are sending me papers and tracts, which I am using to good advantage.

Pray for the work here. N. L. KILLEN.

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PRICE OF POWER IN SALESMANSHIP

Have you willed to pay the price?

If you join the Royalty, or "Forty-hour Aristocracy Club," you must have wealth, and a willingness to spend it.

It will take all you have to buy the right-of-way, but every man possesses enough to buy the field providing he is willing to give all.

After having exchanged all for the "Pearl of Great Price," his greatest stock in trade will be his ability to patiently continue in well-doing.

How long can you hang on in the face of obstacles?

Have you grit to try to do what others have failed to do?

Have you solidified determination to attempt things that the average man would never dream of tackling?

Have you power of observation to transform failures into stepping-stones for future success?

Can you withstand the whisperings of the devil's imps when they come like clouds of mosquitoes, buzzing "Discouragement! Discouragement! Discouragement!" into your ears?

Have you nobility of courage enough to tell the devil he is a liar and the father of lies?

Do you know it is never safe to investigate sin?

Have you learned that it is sound Christianity to absolutely hate sin in all its deceptive vileness?

Have you learned the art of saying "No" to the lusts of the flesh?

Can you come up against the skepticism, ridicule, and "friendly advice" to quit your calling, and meet all these without flinching?

Can you keep your mind steadily on the purpose and object you are pursuing, resisting all temptations to divert your attention from the real giving of the message in the printed page?

Have you patience to plan all the work you attempt; energy to wade through masses of details, and accuracy to overlook no point, however small, in planning your executions?

Are you strong on the finish as well as quick at the start, in giving an exposition of the book you represent?

Can you compete with the world's hurry and flurry, flare and glare, of the present age?

Have you any real adequate comprehension of the prize at the end of the race?

Are you absolutely certain that you are willing to pay the price, that in the last analysis you may wear the crown?

These questions can be answered in the affirmative by the "King's Messengers" of Florida, hence the forward movement in the book work. And I think I hear a hearty amen! come rolling down from the dear workers of Georgia, of South Carolina, of North Carolina, and from all the conferences.

Brethren, the King is at the door! Let's finish the work and bid Him enter

E. R. BUTTON.

Lakeland, Fla.

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A SIGNIFICANT ACTION

The Evansville (Ind) *Courier* of January 28, announced the fact, that, "on the 27th, the United States Senate passed a strict Sunday observance law.

Seventh-day Adventists have been proclaiming for fifty years, that, in the fulfilment of the prophecy of Rev. 13, the United States would do this very thing, and now that it is done it should strengthen our confidence in the message. It is also true that this act is one of the very last in the fulfilment of prophecy before the close of probation, and the seven last plagues. My brethren and sisters, we are in the last of the last days, and surely we should bestir ourselves, for, what is to be done must be done quickly. If any are expecting to help the work with their means, now is the time. Very soon it will be too late. It is time that each member was in some definite way getting the light before the people. Our "Religious Liberty" literature should be scattered broad-cast. We ought to have hundreds of agents for our maga-

zines "Liberty" and "Watchman. Strong, consecrated men should enter the canvassing field with such books as "Daniel and the Revelation, and "Great Controversy," books filled with the message of this present day, and above all, we should be seeking God for victory over every besetment, and for freedom from sin and power to stand through the terrible scene just before us.

CHAS. THOMPSON.

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THE GEORGIA FIELD MEN

Doubtless the readers of *Field Tidings* have noticed that Georgia had no report for the first half of January. I am sure that all who have the work at heart have been anxious all this time to know what we have been doing; so here I will say that we have just held a canvassers institute in Atlanta, at which almost every field-man was present and joyously received the instruction so ably given by Brother Cole, our general agent. And through the courtesy of the Cumberland Conference, we had with us Brother S. F. Reeder, who did as he always does, put his big, warm heart into the effort and helped make it a success. We hope to be able some day to do something for Cumberland.

Brethren and sisters, with us, pray that we may be able, under God's hand, to shed forth the light given us, so that in the harvest many precious souls will be safely housed in the city of our God. W. S. FULBRIGHT, *Field Agent*

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FROM A KENTUCKY WORKER

I enjoy reading *Field Tidings* very much. Although not connected with the Southeastern Union Conference, yet I have a deep interest there.

I learned and accepted the truth in Florida, began my canvassing work in Georgia, and canvassed in that state three and a half years; went to school two years in the Cumberland conference, was field missionary of the South Carolina conference three and a half years, and assisted in two institutes in North Carolina. I have many dear friends scattered through these conferences, and I read your articles and reports with interest.

I am pleased to see the canvassing work in such a thriving condition. I am now in my twenty-third year of a canvassers life, and I love it as never before. I am wedded to it and would feel lost out of it. It the grandest work ever given to mortals.

The Lord has blessed us here in Kentucky. Our canvassers have sold about \$5,000.00 worth

of subscription books the past year, and when we get the office figures I presume the total book sales will reach \$6,000.00 or more. I praise the Lord for this.

Let us labor faithfully on, "For yet a little while and he that shall come, will come and will not tarry," and "Where I am there ye may be also."

C. F. DART, *Field Agent.*

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CUMBERLAND NEEDS

At the Southeastern Union Conference, your executive committee, with your president held several councils in which important business was transacted for the advancement of the work in the conference.

In view of the overdraft of our tent fund to the amount of \$368.00 from the tithe, it was voted that we raise \$500.00 for this fund, paying back our indebtedness and leaving us a sufficient fund to use in the purchase of supplies for our summer campaign.

We note from the books of our secretary that there are a number of unpaid pledges to this fund. Let those who are obligated kindly remit their pledges as soon as possible to the secretary of the conference, Miss Minnie Hildebran, Graysville, Tenn.

It was also voted by your committee that Brother and Sister W. W. Williams connect with the conference as Bible-workers.

We trust that all our people will be faithful to the Lord in tithes, sending same through your treasurer each month, so that our laborers can be settled with.

P. G. STANLEY, *President*

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CUMBERLAND CANVASSERS

The January report is the smallest report that I have made up since the first month or two of my work in the Cumberland conference. There are seven others that are doing something in the work, but for some reason I have not received their reports. The weather and roads are so bad this time of the year that some are laying off a little while. It seems that Brother Judy keeps right on through the mud and rain. He writes me that he tramps right on all day, with wet feet. We should have some way of keeping our feet, as well as our bodies dry, especially our feet, for our health will soon break down and then we can do nothing. We should prepare ourselves for the bad weather, and then keep right on, for Satan never stops for bad weather.

Brother Haskell, too, is doing faithful work in Sequatchie Valley, but did not get his report

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M. B. VanKirk, Editor

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in this week. The Lord is greatly blessing his efforts and the people are greatly stirred.

Sister Day writes that her sister has been and is still very sick, so that she has been unable to put in any time lately in the field. She asks the prayers of the brethren in her behalf.

I spent the past week with Brother Aust, in Walker Co. Georgia. His home is in the state of Washington, but as his wife is visiting in her old home in Georgia, he thought he would better be giving the people the truth. This is surely commendable, and I wish that many others in this conference would manifest as great zeal for the salvation of souls.

As we are now making a weekly of the *Field Tidings*, and are making special efforts to see that all get it, I hope the interest in the work will thus be increased and that all will more fully see the importance of reporting regularly and promptly.

Please get the reports off to me as quickly as possible after the weeks work is done.

S. F. REEDER, *Field Agent.*

Dayton Tenn. Route No. 5.

BRANCH OFFICE ITEMS

Our "News Letter," is the title of a monthly publication mailed free to canvassers and others who are particularly interested in the canvassing work. Sample copy will be sent free on request. Names of those who are interested in the book or periodical work, but who are not now receiving the News Letter will be thankfully received.

Bookmen Attention, Important Announcement

At the recent Bookmen's Conventions held at Atlanta, Ga., and Nashville, Tenn., it was voted to get out a cheap edition of *Great Controversy* to sell for \$2.00, also to increase the price of the cheap *Daniel and Revelation* to \$2.00, these prices to go into effect March 1, next.

The above books will contain the same matter as the better binding, but be smaller in size, and the style of the binding will be similar to the cheap *Daniel and Revelation*.

It was also voted in harmony with the General Conference recommendations that our standard subscription books such as "Patriarchs and Prophets," "Great Controversy," and "Daniel and Revelation," "Home and Health," and "Practical Guide to Health" be issued in three bindings,—cloth marbled edges; half leather, marbled edges; full leather, marbled edges; and that the retail prices throughout the United States and Western Canada be \$3.00 \$4.00 and \$5.00 respectively. These new prices to become operative March 1, next.

It was further recommended that the Financial Policy adopted at the General Conference, May and June, 1909, be put into effect beginning January 1, 1910.

(a) That publishing houses settle accounts between themselves monthly.

(b) That State Tract Societies settle monthly for supplies secured from the publishing houses.

(c) That canvassers for books settle monthly with State Tract Societies for all goods, including help's, due allowances being made for length of time required in shipping books to distant points.

(d) That agents for periodicals accompany their orders with cash.

(e) That church tract societies and companies settle monthly for all supplies.

(f) That conference laborers either pay cash for supplies or give order on conference treasury for monthly settlement from wages account."

In order to make these plans successful, there must be cooperation from all concerned.

Kindly bear these resolutions in mind and be governed accordingly.

Dutch Great Controversy

An edition of this book is now in stock in the United States in cloth binding, marbled edges, at \$3.00, and morocco binding, gilt edges, \$5.00. It is a regular subscription book. The cover design is not the same as on the English edition. This book will not be carried in stock here at the Atlanta office, but orders for same will have careful attention.

Address SOUTHERN PUBLISHING ASSOCIATION.

169, Bryan St., Atlanta, Ga.

Signs Monthly for March

Marvelous are the revelations that come to us through a combined study of the Bible and astronomy. Much of this is open to the earnest student, though he may be possessed of no special instrument or appliances. Beginning in the "Signs of the Times" monthly for March. "A Christian Astronomer" will present the first of the series on the topic "Astronomy and the Bible." This article will be entitled "The Open Glory" and will throw significant light on certain statements of Mrs. E. G. White concerning "the Open space in Orion." Subscribe for the "Monthly Signs" at once, and get the March and succeeding numbers.

CANVASSING REPORT Southeastern Union Conference. For one week, ending Jan. 29.

| Name, | Book, | Hrs., | Qrds., | Val., | Total, | Del. |
|-----------------------|-------|-------|--------|---------|---------|--------|
| NORTH CAROLINA | | | | | | |
| G. L. Kerley | DR | 55 | 10 | \$25.50 | \$27.25 | \$1.75 |
| R. L. Underwood | DR | 37 | 28 | 88.00 | 96.50 | 8.50 |
| M. L. Branch | DR | 18 | 8 | 15.00 | 15.50 | .50 |
| W. E. Lanier | CK | 38 | 32 | 33.00 | 33.25 | 3.25 |
| J. P. Allran | CK | 38 | | | 7.35 | 56.35 |
| GEORGIA | | | | | | |
| R. O. Terry | DR | 70 | 13 | 30.00 | 35.30 | |
| C. N. Bivens | DR | 63 | 26 | 54.50 | 62.40 | 9.95 |
| B. N. Brown | DR | 100 | 28 | 86.00 | 86.00 | 17.00 |
| J. A. Suddeth | DR | 68 | 14 | 39.00 | 47.25 | 6.25 |
| R. M. Carter | DR | 37 | 14 | 35.00 | 47.60 | |
| S. T. Walker | DR | 2 | | | | 6.75 |
| Miss Emma Zook | CK | 17 | 13 | 15.00 | 15.70 | |
| David A. Fisher | CK | 7 | 4 | 4.00 | 4.00 | .35 |
| J. A. Kimmel | CK | 60 | 9 | 24.00 | 50.00 | 13.65 |
| Mrs. P. R. Rainwater | BFL | 20 | 32 | 32.00 | 38.50 | |
| SOUTH CAROLINA | | | | | | |
| Jno. M. Wagner | Misc | 50 | 31 | 37.55 | 56.80 | 11.55 |
| Rose Lull | BFL | 40 | 9 | 9.50 | 15.90 | 4.50 |
| G. B. Case | DR | 55 | 8 | 12.75 | 12.75 | 51.50 |
| R. H. Gilman | GC | 60 | 10 | 26.60 | 26.60 | .60 |
| CUMBERLAND | | | | | | |
| E. D. Haskell | Misc | 40 | | | | 85.35 |
| R. A. Judy | PPF | 70 | 38 | 56.00 | 60.95 | 6.75 |
| Mrs. E. Carter | CK | 4 | 2 | 2.00 | 2.00 | |
| J. C. Aust | CK | 32 | 18 | 18.00 | 22.75 | |
| G. E. Green | Pofl | 50 | | | | 27.50 |
| Summary | | | | | | |
| Cumberland | Total | 176 | 58 | 76.00 | \$5.70 | 119.60 |
| South Carolina | Total | 205 | 58 | 86.40 | 113.05 | 68.10 |
| Georgia | Total | 444 | 153 | 319.50 | 389.75 | 53.95 |
| North Carolina | Total | 166 | 78 | 161.50 | 179.75 | 70.35 |