

BEYOND THE BROW OF THE HILL

A few years ago we were spending some time in the beautiful foot-hills of California. Looking out towards the ocean the eye sweeps over delightfully refreshing scenes made up of smaller hills and flourishing valleys. Then, immediately beyond, and blending harmoniously, is the ocean presenting delicate shadings such as no artist has been able to copy. Still farther, there is the almost imperceptible uniting of sea and sky. But to see beyond the brow of the hill it is necessary to look in the opposite direction, and even then, there is nothing visible except other hills beyond, and the sky above.

Humanly enough, we are, all of us, wanting to know just what can be seen from the brow of the hill which lies within possible climbing distance. We started for the brow of this particular hill. The ordinary and usual obstacles had to be met and conquered. There was nothing especially easy about the task, neither was there anything exceptionally difficult about it, but it took time and effort. When the summit was reached the view before us made one forget the wearying climb.

Laid out in a design far surpassing the skill of any landscape gardener was the valley far below us. But, alas, just beyond this valley was the beginning of another hill, and we were content to let our imagination prove to us that beyond that hill was another beautiful valley.

to us that beyond that hill was another beautiful valley. Thinking of the year which has so recently closed, has it been one continuous climb to reach the top so that we could see beyond the brow? We are, as it were, just starting the ascent of another hill. We must not be satisfied with spending our time in the valley, beautiful though it may be. No, we do not make progress in that way.

There are so many phases of this climbing process which might be mentioned. Let us consider two of them. First, in our Christian experience it is absolutely imperative that we constantly seek greater heights. The terrible miasma of a tainted spiritual atmosphere almost imperceptibly is creeping into the lower levels. Our only safety is in climbing toward the brow of the hill.

Then, second, to consider briefly another phase; think of the financial needs of the work which we are representing. Are we out of breath from the long hard climb toward the sixty-cent-a-week goal and from our endeavors to get where we could see over the brow of the hill? Another hill presents itself to us. We cannot attain its summit in a single day. We climb but one day at a time. Let us think of this goal as miles. To the top of the hill would be three thousand one hundred and twenty miles, or \$31.20 for missions for the year. What a distance that is!

Suppose we were to wait until a few weeks before the year closes before we made our start. We could never reach the top on time, by such a procedure. Surely it is the part of wisdom to begin the journey at once. Ten cents per day, or ten miles of this journey each working day will not be a hard day's jaunt, and then have all day Sabbath in which to rest. By keeping up that pace we can easily reach the top, and without getting out of breath. If we failed to start January first on this important and interesting trip, it is not too late now to begin. By a little extra exertion we can soon catch up with our schedule. Surely none of us wish to be like the little boy of whom it was told that for quite a time he came to school regularly one hour late. Finally a change came over him and instead of coming one hour late he began to come two hours late. If we started in the new year coming one hour late on our missions quota let's not keep that up until we change to being later, but why not come earlier and make up for lost time? Let's average the ten miles per day on our journey. It will be a worthwhile satisfaction to ourselves to do this. But, beyond that, we know that souls are hanging in the balance, and we realize somewhat the pressing necessity of immediate action in order to save them. Let us do our full duty daily that we may be able in due time to see beyond the brow of the hill.

BURTON CASTLE.

* * *

TEN REASONS WHY Every Church Should Have a Club of the SIGNS WEEKLY

1. Because the Signs weekly is a soul-winner. It has brought more people into the truth than any other of our publications. Our leading brethren urge that every member of the church engage in its circulation.

2. Because it gives the third angel's message—the lifegiving message—a clear, definite ring. One of our general men says of it: "The *Signs* is a mighty preacher. It stands for the faith once delivered to the saints, and fearlessly and without apology gives a certain tone to the message of truth for this time."

3. Because its stirring prophetic studies, its strong doctrinal articles, its striking comments on current world events in the light of Scripture, and its other helpful and timely features, qualify it to enter any home as a representative of Seventh-day Adventists.

4. Because our ministers and writers are giving their best through the columns of the Signs, and we should cooperate with them by passing on their messages to the people. You would be delighted if these men could talk personally with your friends and neighbors. They want to do the next best thing—talk to them through the Signs. Let us bring them and our friends together.

5. Because it is a weekly paper. The frequency of its visits is an advantage. It slips into the mail boxes of nearly 50,000 "outside" homes regularly every week giving its messages in a quiet yet persistent manner.

6. Because the contents of the paper are varied. One member of a home is interested in a certain article and another member is attracted by something else. Its scope is wide, and one issue contains material for a variety of minds.

7. Because the very life of the church is dependent on the work it does for others. The *Signs* is one of the greatest aids in the work of witnessing among friends and neighbors. It is the church's evangelist where there is no other, and a mighty helper where there is one.

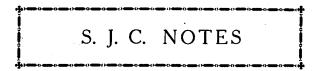
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8. Because of what the *Signs* will contain in the future. Our writers will make the paper vibrant with matter that will focus Bible interpretation upon world events and the tremendous issues before us. The spiritual delusions of the day will be treated by the positive counteracting Bible truth. Strong articles will deal with the fundamentals of religion, the great doctrines of the Book, Christ the Saviour of men, and His coming as the solution of all earth's problems.

9. Because people, including our relatives, will read the Signs when they cannot be reached in any other way. The Signs furnishes an opportunity for individual work, even though home duties prevent, to a great extent, the personal touch.

10. Because of its very low price, every member can afford to pay for one to five or more copies. And BE-CAUSE more Signs simply means more SOULS.

For five or more sent to one address for one year, the Signs will cost \$1.10 apiece. For five or more sent to different addresses, it will cost \$1.25 apiece. Signs campaign, January 21-February 4.—S. E. U. Home Missionary Department.



A TALK TO THE STUDENTS

In one of Elder Spicer's talks to the students of Southern Junior College during the Week of Prayer, he told the following interesting incidents as illustrations that this message is a light in the dark places of the earth, and that it binds together with a tie of Christian fellowship those who accept and believe it.

"There is one hymn I learned in Burma last winter; I never had heard it in this country and it sounded so good down in the darkness of Burma, for Burma is a dark land. Just think of it! You go into a pagoda in Burma and you find people praying. You ask them whom they are praying to, and they reply, 'Nobody,' for they don't believe in a personal God. 'What do you expect to get?' 'Nothing.' They hope that somehow prayer will do something for them. Down in Burma I heard that blessed hymn:

'Hark! the herald angels sing, Jesus, the Light of the world; Glory to the new-born King,

Jesus, the Light of the world.'

Now that does sound good down in a dark land where the darkness is so oppressive you can scarcely breathe amidst it. To meet out by the lakeside and hear the Burnans, and the Karens, and the Americans, and the English singing, 'Jesus, the Light of the world, O, it does sound good down there in the darkness! "The living word of God sown in the heart brings forth

"The living word of God sown in the heart brings forth fruit; and the wonderful thing is, that it brings forth the same kind of fruit in all the world. That is why, no matter where you may go up and down the earth, wherever you find our people—these Seventh-day Adventist people you will find them the same people. Again and again I have made long trips over the sea, and have landed in countries where I saw people of various colors, and customs and languages; but as I have mingled with them and seen them in meetings, and heard their testimonies, and have caught with my own heart their spirit, I found myself saying, "These are our folks. They are all right; they are our people—the same you find back in the homeland, for they have all come forth as the fruitage of this message, this word of God that is bringing forth the same fruit in all the world.

"I landed in South China a few years ago—the first time I had ever visited our work in China. I went to the place of meeting. I reached there a little late; I saw the congregation facing me. It was their first meeting; Sabbath school was on. There I saw a strange sight: Chinese men and women, Chinese boys and girls, and little children, all lined up in rows, and they were singing as I stepped in. I knew the tune; I couldn't follow the words, of course. The song was, 'What a Wonderful Saviour is Jesus, my Jesus!' It came to me quite new, He's their Jesus as much as mine; He's their Jesus, and they love Him just as I do. This blessed truth brings forth the same fruit in all the wide world.

"Wherever I go up and down the world, there are four words of every language I learn to speak. These four words are these: Good morning, Goodby, Brother, and Sister. And do you know, with those four words you can do a lot of talking. In this old world those four words and a warm handclasp go a long way. And you find among all nations that those who have come forth as the fruitage of this Word are brothers and sisters in the blessed hope.

"I was in a meeting in Finland—so far north that in the summer season I used to wake up in the morning with the sun shining in my room, and perhaps it would be twothirty in the morning. We had a good meeting up there. I spoke in English; a brother put my English into Swedish, and another brother translated the Swedish into Finnish. There was no one who could translate the English into Finnish. There were three of us abreast, preaching, I felt so helpless—the Lord must take the word and send it to the hearts of those people. And after all, the power isn't in the preaching; it's the blessed word of God that reaches hearts. There was one old brother there, a peasant with a great bushy beard; he sat over on one side. It was the first time he had ever met with brethren and sisters in this truth. O, he did enjoy it so! He smiled to himself all the time for very joy. It did us good to see him.

"The meeting was ended, and I had said good-by. I had about an hour to wait for my train, and while I was waiting, I thought I would walk around the city a bit. Suddenly, whom should I meet but my Russian brother with the bushy beard. He knew me, and I knew him, and we stood looking at each other. He couldn't speak a word of English. Then I remembered my words and I took him by the hand; and I said, 'Goodby, brother. Tears sprung into his eyes, and he said in his native tongue the words which meant 'good-by, brother.' And we separated; he to the north, I south; never to meet again on earth, perhaps. I hope we shall meet when Jesus calls the great family home."

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COLLEGEDALE NOTES

Professor Thiel is just leaving for a visit in Georgia. He will visit Flat Rock Academy while he is away.

Many of the students went home during vacation. Nearly all of them have returned now and are getting into their work again.

The school has just bought a much-needed ton truck. This will prove very valuable to the Basket Factory, Farm, and other departments.

The school has not been so fortunate as to escape the "flu." We have had several cases but most of them are light.

We were all pleased when we heard that Elder Spicer was to spend part of the Week of Prayer with us. We were more pleased when he came and we were privileged to hear his excellent talks on various subjects. His visit was a great help and inspiration to the whole school.

We will pass on through the papers from time to time outlines of his talks, beginning this week, for we know you will be interested in them.

A PLEASANT SURPRISE

It was on Friday evening, Professor Tucker and Professor Thiel were on the rostrum, the opening song for the vesper service had been sung—when, all unannounced, a lady a little above the average height, draped in a bright and glided up the aisle toward the platform. The robe which she wore was of rich silk, and had a border design of pure gold. One end of the cloak reached nearly to the floor. It was draped gracefully over one arm, and the other end covered her hair and drooped over her As she moved up the aisle she presented a forehead.

typical picture of the Orient. When she reached the rostrum, Professor Tucker motioned her to a chair and then stood to introduce the unusual visitor. Miss Wilson, Professor Tucker's sister-in-law, who had spent several years in India as a Y. W. C. A. secretary, was now on a furlough to America, and was with us that evening to tell something of her work in India.

In the course of an informal talk, Miss Wilson explained that the costume which she wore was that worn by a certain class of women in India, and was the gift of some Indian girls who had become very close friends of hers. One of the peculiarities of India, she said is that little money is in circulation. All the wealth of the Indians is invested in jewelry and precious gems, which are worn by the women in a brilliant array. This practice is discouraged by the British Government, which wishes the natives to place their money in the banks throughout the country. She told us of the caste system and of the philanthropic movement, started by the missionaries, and taken up by the Nationalists. Many Indian trinkets, household articles, and idols, were brought to our view.

Miss Wilson's very interesting talk was brought to a close with a plea for our prayers for the millions of downtrodden human beings in India who are dying every year without the hope of a Saviour.

Miss Wilson also occupied the morning service Sabbath, and continued her talk of the evening before. The theme was mostly about the educational system in India. Both talks were a real pleasure to us, and we are glad that she came to Collegedale.

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"KEEP SHELLING P'S"

The other day I read an interesting sketch of the life of Lieutenant Governor Howard of Connecticut. For sixty years, he was a Bible-class teacher. It was stated that all who entered his class were sooner or later converted. Such a record has some secret power behind it. A friend asked Mr. Howard how he accomplished his unusully successful work, and the answer was, "Keep shelling P's." Here are the P's:

Pray-Prepare-Plan-Pour out-Pull in.

Observation and experience lead us to command every one of these items. Much has been said upon the first four, perhaps not enough about the last. An old traveling man went to his young pastor one day, upon invitation, to talk over the latter's preaching and work. He finally said to the minister, "If you were working for our firm, we should probably discharge you at the end of this week.

"What do you mean?" asked the minister.

And the traveling man replied seriously but kindly: "I mean that while you display fine goods, you don't seem to care much about taking orders. There is no question regarding the quality of the material you offer, but you do not put it up directly to a man to hand in his order for the goods. Young man, you are in a great work, and you must learn how to put the order blank before your listener, and point to the dotted lines, and say, 'Sign here.' " As "ambassadors," we cannot afford to forget Howard's

P's. ERNEST LLOYD.

REPORT OF SIXTY-CENT-A-WEEK FUNDS FOR ELEVEN MONTHS ENDING November 30,1922

Carolina					
	Membe ship		Due to Date	Paid to Date	Yearly Goal
White	$62\bar{5}$	\$1,625.00	\$17,875.00	\$13,445.15	\$19,500.00
Colored	l 612	1,326.00	14,583.96	7,342.22	15,912.00
		Ć	umberland		<i>,</i>
White	871	2,264.60	24,910.60	15,040.66	27.175.20
Colored	1 125	270.84	2,978.75	1,184.71	3.250.00
			Flórida	,	,
White	1171	3,044.60	33,490.60	23,549.06	36,535.20
Colored	437		10,413.71	4,508.28	11,362.00
Georgia					
White	582	1,513.20	16.645.20	9,618.13	$18,\!158.40$
Colored	1 333	721.50	7,935.39	2,755.13	8,658.00

A NEW VIEW-POINT OF AN OLD STATEMENT

"It always pricked my heart when it was stated that an experience in the colporteur work for at least one summer was a very important feature of a college education. Now I always feel like saying, 'Amen,' when a statement like that is made. I happened to be the only E. M. C. student among the colporteurs of Iowa last summer, and I'm afraid I was not a very good representative of this school as far as sales are concerned. But the few 'Bible Readings' I sold, have been appreciated by the people. One person wrote and told me that the book was among the most valuable treasures of the family. A letter like that was surely encouraging to me, and if it be God's will, I'll be willing to go out again next summer; now wouldn't you?" CARL HENRIKSEN.

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THE FAMILY PRAYER CIRCLE

Family Prayer Circle Covenant cards have been sent out to the churches for presentation in connection with the church missionary service on Sabbath, January 6. The Covenant is as follows: "I covenant with God to gather my family together morning and evening, as far as possible, and read some portion of His word and to pray for His blessing upon my home and upon His worldwide work." It is designed that this card be signed by the head of the family in every Seventh-day Adventist home, whether the family altar is an established part of the home life or whether it is desired to re-establish or to begin for the first time the erection of the altar of prayer and praise. Let none hesitate to make this covenant for fear of being unable to live up to it. Notice the covenant states as far as possible. Where peculiar the covenant states as far as possible. Where peculiar conditions exist and special difficulties have to be met, as when the family is not united in the truth, etc., special personal effort will be made to give encouragement and help in meeting these conditions.

The success of our work points clearly to the need of Seventh-day Adventist homes becoming missionary cen-We read much about a reformation among God's ters. people being due at this time. The keynote to this time-ly reformation is stated in one sentence, "Reform the church in your own home."—Testimonies Vol. VII, p. 67. GENERAL CONFERENCE HOME MISSIONARY DEPARTMENT.

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NO. 8 INTERESTED HIM

Someone placed it under his door. No telling what the final result will be, but this one number of the "Bible Truth Series" of tracts aroused sufficient interest to cause this Los Angeles reader to write to the publishers for Nos. 1 to 7, "so I can read further," as he put it. Take heart, dear tract distributor. A much greater work is being done with this new series than any of us realize.



Office Address, Box 372, Orlando, Florida J. L. Shuler, Pres. C. L. Stilson, Sec.-Treas.

FOREIGN MISSION PROMOTERS' CLUB **OF FLORIDA** Will You Join?

In order that the special providential openings in mission fields might be filled and the work quickly finished, and realizing how imperative it is in this hour of crisis, that the Florida Conference send on to the needy fields abroad her full sixty-cent-a-week per member, the follow-ing named persons at campmeting time, agreed by God's help, that beginning January 1, 1923, they would turn in for missions each week the amount indicated opposite their names:

Name	Church	Amount
Florrie Allen	Tampa	\$1.00
Mrs. M. L. Aebi	Clearwater	1.00
Charlotte P. Abel	Terra Ceia	1.00
E.C.Abel	Terra Ceia	1.00
Dan Anderson	Avon Park	1.00
M.C. Bird and family	St. Petersburg	3.00
F.S. Bruce	Bartow	1.00
Mary E. Baxter	Orlando	1.00
Mrs. C. O. Baughman	St. Petersburg	1.00
W. H. Bishop	Sarasota	1.00
Mrs. A. R. Bishop	Terra Ceia	1.00
Gertie Bishop	Terra Ceia	1.00
Chas. F. Boyd	Terra Ceia	1.00
T.Bergfelt	Moore Haven	1.00
Joseph Borden	Tampa	1.00
A. R. Bishop R. H. Brock	Terra Ceia	.75
R. H. Brock	St. Cloud	.75
Kenneth Brown	Springfield, Mo.	.75
Mrs. Hattie Cox	Orlando	.75
E. W. Booth	Tampa	.75
Mrs. E. C. Beckwith	Orlando	.75
Edward W. Coates	St. Petersburg	.75
Abbie Cooper	Orlando	1.00
L. T. Crisler	Orlando	1.00
Mr. D. I. Coggin	Cocoa	1.00
Mr. D. I. Coggin Mrs. D. I. Coggin Mrs. P. J. Dann	Cocoa	1.00
Mrs. P. J. Dann	Orlando	.75
Mrs. P. A. Dickinson	Terra Ceia	1.00
P. A. Dickinson	Terra Ceia	1.00
L. Fuller	Orlando	1.00
Mrs. T. H. Fuller	Orlando	1.00
Marie Garlow	Orlando	.75
Mrs. G. C. Gauker	West Palm Beach	.75
A.J.Goddard	Conference	.75
R. G. Glatter	Conference	1.00
Mrs. W. B. Glidewell	Sanford	1.00
Eva S. Graham	St. Petersburg	4.00
Elder and Mrs. Widgery	Gainesville	2.00
J. H. Graham	St. Petersburg	4.00 .
J. B. Hunter	Clearwater	1.00
Vera M. Hargrave	Tampa	1.00
M. B. Hildreth	Orlando	1.00
Margaret J. Hanlon	New York	.75
W. A. Hart	Cocoa	.75
Nancy Hopper	Terra Ceia	.75
Josephine Huskey	New Smyrna	.75
Mrs. Nellie Halbert	Orlando	.75
Mrs. Jane Henson	Orlando Winter Charles	.75
Mrs. Thos. S. Jacks	Winter Garden	1.00
L. T. Jacobs	Winter Garden	.75
Sarah Knight	Tampa	1.00
Mrs. Gertrude Lowe	Tampa	1.00
Annie Leighton	Clearwater	1.00
Sammet Leighton	Clearwater	1.00

C. J. Longgood	Tampa	1.00
L. M. Lucas and wife	Sanford	.75
Elsie A. Longacre	St. Cloud	.75
Clarie Miller	Moore Haven	1.00
John Mitchell	Conference	1.00
C. R. Magoon	Miami	1.00
A. M. Mosley	Windsor, Ont.	1.00
Alex Nelson	Conference	.75
F. F. Porter	Ft. Lauderdale	.75
Mr. and Mrs. Parmeter	Bradford, Pa.	1.00
Miss Mamie A. Page	Orlando	.75
Mrs. Maria A. Page	Orlando	.75
Fred A. Powers	Lakeland	.75
Emil A. Polzin	Avon Park	.75
W.A. Robinson	Orlando	1.00
R. B. F. Roper	${f New Smyrna}$.75
Glenn Rogers	Springfield, Mo.	.75
Mrs. Ruby Redneau	,	.75
Mrs. L. Rousse	Miami	.75
Jessie E. Roper	New Smyrna	.75
Elder Shuler and wife	Orlando	1.00
Carl E. Schwerin	Tampa	1.00
Lucy Snead	Orlando	.75
Mrs. Lucille R. Smith	Jacksonville	.75
Mrs. I. D. Swingle	New Smyrna	.75
W. Taylor	Lakeland	1.00
Mary F. Taylor	Lakeland	1.00
Nettie Watte	Charlotte, N. C.	1.00
Allen Walker	Wauchula	1.00
W. B. Wynn	Orlando	1.00
Rossie L. Wall	$\operatorname{West}\operatorname{Palm}\operatorname{Beach}$	1.00
Mrs. H. R. Wood	Tampa	.75
Florence E. Wright	St. Petersburg	.75
E. L. Watkins	Miami	.75
F. F. West	Sanford	.75
Ruth Price Wiley		.75
Mrs. Ruth Klotz	Miami	1.00
Mrs. H. L. Horn	Orlando	1.00
W. R. Coffey	Bartow	1.00

Each one of the persons mentioned above signed cards indicating these amounts. On the reverse side of the card is an arrangement whereby each person can easily keep a record of his mission donations week by week during the year 1923. The date of each Sabbath in the year is printed on the card, and all you have to do is to mark the amount of your mission donation each Sabbath opposite that particular date on the card.

These cards have been returned to those who signed them, so that they can keep account of their offerings week by week, and know at any time just how they stand in reference to their promise. Let all who signed these cards be sure to START January 6 to keep their record. If perchance any did not get his card back, notify the conference office, and we will mail you another card. It will be seen from the above list the Foreign Mission

Promoters' Club of Florida was started at campmeeting time by two persons signing up for \$4.00 per week during 1923; one person, \$3.00; one person for \$2.00; fifty persons for \$1.00; and thirty-nine persons for Seventy-five cents.

It seems to us that by the time this matter is presented to all our people in this state that there ought to be five hundred persons signed up for \$1.00 a week to missions for 1923.

We appeal to the rest of the brethren and sisters to join this Foreign Mission Promoters' Club. If we can get five hundred people to give at least \$1.00 a week to be able to raise her sixty-cents-a-week quota month by month, and in that way there will be no big deficit on this fund to face us at our next campmeeting. Come along, brethren and sisters, and help us do this.

Here is an application for your membership in this club:

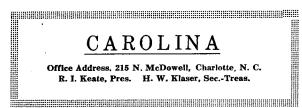
In order that the special providential openings in mission fields may be filled and the work quickly finished, I am willing by God's help to cut out unnecessary living expense, and make a greater sacrifice this year for missions. I will endeavor, beginning January 1, 1923, to turn in for missions for each week of 1923 the sum of money marked with an X in the space below, and will endeavor to be prompt in paying this offering. I reserve the right either to donate this amount or to raise the same through the sale of literature.

\$4.00	\$3.00		\$2.00	\$1.00	\$.75	
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NAME.....

Member of Church.

Place the X in the proper place, sign your name and mail this in to the Florida Conference, Box 372, Orlando, Fla. Do it now. We want to add your name to the above list. Let us hear from you. J. L. SHULER.



WORDS OF COMFORT FROM THE COLPORTEURS IN CAROLINA

Brother and Sister Reed write from Winston-Salem: "The Lord has blessed us with a very good Christmas delivery. We have the tract society paid up, all tithe, mission pledges, Sabbath school offerings paid for the year, also the one week's salary or sacrifice offering to missions paid. We have \$205.00 worth of books on hand paid for and some cash on hand. We are very thankful to the Lord for the good success He has given us this year. We feel that the Lord has fulfilled that promise, when He said, "Go and work in my vineyard and I will pay thee what is right." We are now looking forward and planning to attend the institute, the Lord willing."

and planning to attend the institute, the Lord willing." You will notice that Brother and Sister Reed have been careful to be faithful in the little things of God, therefore, God has blessed them in delivering about two thousand dollars' worth of books in so-called hard territory since April. There is no crisis in the Lord's work if we are faithful.

Brother Roper writes that a Mr. Collins sees the Sabbath truth clearly and is reading himself into the truth. His interest was aroused through the sale of "Haynes Series" and "Steps to Christ." Let us pray for our boys on the firing line and those for whom they are working.

ing. Brother Tripp writes: "There is a splendid interest here at Wilkesboro. It is largely due to the 'Daniel and the Revelation' that I delivered here last fall. One man has 'Great Controversy' and this time I took his order for 'Desire of Ages' and sold him several small books. I found two others who had both 'Great Controversy' and 'Daniel and the Revelation.' I took their orders also for 'Desire of Ages.' I find the 'Steps' I sold here during odd times had a good influence.'' There is a growing interest where Brother Tripp is and still he is placing our literature in that city. I wish

There is a growing interest where Brother Tripp is and still he is placing our literature in that city. I wish to state that Brother Tripp is located so that he is working and re-working three counties. Thus you see God is giving him visible results. It pays, brethren, to rework territory.

I have wondered whether God will save those who sit by and watch others enjoy these precious experiences, working in cooperation with the angels of God, and not sharing in these blessings. It is getting our literature in the hands of the people, under the right influence, leading them to search the Scriptures that will clear us in the judgment, and give us an abundant entrance into the everlasting kingdom.

If you are interested in these experiences and would like to share in some of them through a life of sacrifice and service write to me at once and plan to attend our institute at Albemarle, January 11-20, making and receiving the necessary consecration and instruction to carry on this work successfully. J. S. SEAL.

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NEWS NOTES

Professor Little is visiting Charleston and Columbia in the interest of the Educational work.

Elder Manns, who has been holding an effort at Sumter, South Carolina, reports that there are twenty-five there awaiting baptism.

We are glad to welcome to our conference Miss Mary E. Roberts, who is coming here from Grayson, Georgia, to finish teaching the school year at High Point.

Sister Asay, our Bible worker, who is holding some meetings at Eufola, reports a very good interest there. Eufola is one of our oldest churches, and we hope that it will be possible to bring in quite a number of new believers.

A very encouraging letter just received from Brother Busch at West Union, South Carolina, states that the church there has reached eighty-seven cents per member in mission offerings for the year. This is certainly fine, and we feel proud of the way all of our churches have entered into the spirit of sacrifice in helping to raise our quota for missions.

Elder Abney, who has been holding an effort at Greensboro, North Carolina, has organized a church with a membership of nearly forty. They are laying definite plans to purchase a new church building at that place. They are also taking an active part in raising money for missions. We are glad for this splendid manifestation of the power of God.

Beginning January 3, and lasting until the 8th, there will be a local Church Officers' Convention held at the Charlotte No. 2 church. Elders Keate and Clapp, and Brethren Seal and Bookhart will lead out in these meetings. We feel that much good will result in the training of the officers for the important work the Lord has outlined for them to do in the church.

We are continually receiving calls throughout the conference for some one to come and hold meetings with different ones. It makes our hearts ache as we receive these calls, and do not have the means to put on sufficient workers to answer them. Let us all be faithful in paying our tithe that there will be enough money in the Lord's treasury to carry on His work in an aggressive way.

Our Colporteur's Institute begins at Albemarle, North Carolina, January 11, and will continue until the 20th. Letters being received indicate that this is going to be the best institute that we have ever held. If you feel that the spirit of the Lord is striving with you to enter this branch of the work, do not put it off any longer, but write to our field secretary, Brother Seal. Truly the harvest is ripe, but the laborers are few.

Now that we are entering upon the new year as we look back over our record for 1922 we feel that the Lord has abundantly blessed us in the gathering of means for missions, but too we must remember that most of this money was gathered in during the latter part of the year, which means that we had to put forth exceptionally strenuous efforts to do what we did. Let us begin the new year right in pushing and giving for missions from the very beginning so it will not be such a strain on us at the end of 1923.

CUMBERLAND

Office Address, 602 Brownlow Bldg., Knoxville, Tenn. B. F. Kneeland, Pres. Thos. Pavey, Sec.-Treas.

THE TWO WATCHERS

We have to walk in this world alone, Nothing to guide or cheer us on, Nothing but Christ and His word have we, And the story of Christ, how He sets men free.

There is One who is watching us from above With a heart full of sympathy and full of love. One who is always looking on, To keep us from leaving our work undone.

There is one in this world of sin and woe, Who is alway bidding in the wrong way to go-One who is always at the side of men-Always trying to get us to sin.

We must always in the right way go, And when we are tempted answer, "No." We must always try all evil to shun, And receive a home when the work is done. HARLEY MORGAN.

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SUMMARY OF BOOK SALES

IN THE SOUTHEASTERN UNION CONFERENCE FOR WEEK ENDING DECEMBER 16, 1922 FLORIDA CONFERENCE

Name	Bk.	Hrs.	Ord.	Total Val.	Del.
G. H. Campbell	GC,BR	89	53	263.25	67.50
H. Lester	BR	64	36	229.25	120.50
J. B. Hunter	\mathbf{BR}	77	83	304.60	136.90
Theo. Bergfelt	\mathbf{BR}	67	31	155.75	79.00
Carl E. Schwerin	GC	55	12	61.00	12.00
Della Hammons	PP	47	7	43.00	31.75
Edith Laycock	\mathbf{BR}	14	7	30.50	22.50
Elizabeth Myers	\mathbf{BR}	22		3.25	26.25
M. B. Hildreth	\mathbf{BR}	24	28	9.00	110.50
Eva Chandler	\mathbf{PG}				5.25
G. M. Davis	OD	20	5	13.75	8.00
Total		479	272	1113.35	584.00
	DECEM	BER	23		
CAR	OLINA CO	ONFE	RENC	E	
C, T. Roper *	\mathbf{BML}	58	54	62.75	61.25
J. J. Burdine	\mathbf{BR}	31	4	32.75	18.75
Albert Reed	\mathbf{GC}	29	3	23.75	53.25
Mrs. Albert Reed	OD	16	$\frac{2}{2}$	11.20	64.70
L. W. Nations	OD	6	2	7.00	
R. A. Cart	DR	35			330.05
G. C. Wynn	\mathbf{DR}	17			188.00
N. D. Ingram	$_{\rm BR}$	10			16.50
Kaspar Öertley	\mathbf{GC}	6			4.50
Colored Willie White	\mathbf{GC}	54	18	120.00	15.00
Total	anant	262	83	257.45	752.00
∗ Two Week's R	DECEM	BER	30		
CAR	COLINA C			CE	
J S. Seal	Misc			299.00	943 .00

	DECEMBER 30			record
	CAROLINA CONFE	RENCE		boomi
Q Q anl	Miso	299.00	943 0 0	autom

DECEMBER 00				
CAROLINA	CONFERENC	CE		boo
J.S. Seal Mis	5C	299.00	943 .00	aut
J.S. Seal (magazines)	698	90.40		and

R. A. Cart	\mathbf{DR}	22	9	63.00	7.50
W. M. Fee	DR	14	11	58.25	1.25
W. M. Fee	CK	28	2	15.10	-36.16
W. M. Fee	-CK	17	10	22.00	3.00
J. J. Burdine	\mathbf{BR}	21	5	32.25	12.75
Albert Reed	\mathbf{GC}	17	5	31.50	2.50
L. W. Nations	OD	14	7	20.75	
Mrs. Albert Reed	OD	8	6	23.25	9.00
Mrs. Ethel Gilbert	BML	10	38	9.50	5.00
Raymond Park	\mathbf{PG}	15			37.50
Kaspar Oertley	\mathbf{GC}				22.00
Total		166	93	574.60	1079.66
Magazines		69	98	90.40	
GEO	RGIA CO	ONFE	RENG	CE .	
R. E. Shepley	\mathbf{BFL}	42	14	41.75	
J. D. Aslan *	\mathbf{BR}	80			25.10
F. H. Rigbers 😤	$_{\rm BR}$	45	7	38.00	22.50
R. G. Campbell	$_{\rm BR}$	32	25	127.00	6.50
W. A. Slawson	$_{\rm BR}$	30	16	103.35	26.75
G. W. Kimberlin	\mathbf{DR}	24	1	10.50	6.00
Mrs. Janie Spradley	OD	3	1	8.00	2.75
Total		256	64	328.60	89.60

PRESENT TRUTH

Beginning January 1 a new series of Present Truth will be launched with semi-monthly issues numbered consecutively from 61 to 120. The fundamental principles of the message will be gone over again in a carefully planned rotation, each subject being given in its latest setting. As soon as the subjects of the old series are reprinted in the new, the old numbers treating on these subjects will be dropped, thereby avoiding duplication of topics; yet preserving a complete, connected, full-message series always in print and ready for use in a topical, presentation of the message. None of the numbers in the old series will be out of date or out of stock until the subjects are

The annual subscription price will remain at twentyfive cents, domestic; fifty cents, foreign. These low prices with fresh, new papers mailed twice a month will render 1923 an excellent year for effective subscription work. A new list will begin each month thereby enabling each subscriber to have a full series, and at the same time avoiding the supplying of back numbers. All subscriptions must cover one full series.

All of the numbers of Present Truth issued during the years 1920–23 can be had in bound volume form. These bound volumes contain 240 large pages nine and one-half by fourteen and one-half inches, with 288 of the best Biblical illustrations it is possible to secure. They will present the most complete, classified, illustrated, topical matter on the message ever produced. Price, \$1.00 per volume.

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DECEMBER, JANUARY, FEBRUARY, AND MARCH

"We do our heaviest business in December, January, February, and March," writes John Cotton Dana, librarian of the Denver Public Library, in the October number of the American Magazine:

"Sunshine and balmy breezes are our worst competitors; slush and mud work on our side. When the sky is dull and the air is cold and the streets unpleasant, then people They stay with us through the winter, but at the library. They stay with us through the winter, but at the first touch of spring they drift away. We can almost tell what the weather is outside by counting the number of folks at the reading tables; just as we can mark the progress business expansion or contraction by watching the ord of the demand for our books. When times are oming, and everyone has money, the movies and the omobiles hold full sway; but when business slackens, and men are out of work, and money is scarcer and harder

to get, then folks turn from the more expensive pleasures back to the churches and the books."

This revelation of facts from such a reliable authority ought to constitute a strong appeal to God's people to utilize the favorable winter months to supply the public demand for reading matter.

The erroneous idea frequently prevails that spring and summer is the only favorable season for selling our literature. The phenomenal success of student colporteurs during their vacations naturally leads to such a conclusion. But did it ever occur to you that in the rush of harvest, and in the balmy days when everybody in the city is bent on pleasure, is the hardest time to interest people in religious books? The students succeed in spite of these obstacles because they are "on fire" with their work and put in long hours.

The winter months is the real harvest time for the faithful cohorteur. The people being at leisure are more accessible. Besides, during the long winter evenings our books are much more likely to be read.

In view of the nearness of the end, is it not timely that our farming brethren make other arrangements for the care of their live stock and improve the favorable winter months canvassing their home counties? Are there not also in the cities scores of consecrated men and women who should give themselves wholly to this work to hasten the coming of the Prince of Peace? Write your field secretary when you wish him to come and help you get started. If you absolutely cannot enter the field now yourself, pray earnestly to God to lay the burden on others who can. J. H. MCEACHERN, Ass't Sec'y. Gen. Conf. Pub. Dept.

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THE FEBRUARY WATCHMAN

In the current issue of *The Watchman Magazine* many interesting questions of importance are being answered through the Service Department, known as The Watchman's Answer. In the February issue the following questions are being answered.

The problem of suffering—sickness and calamity come to the good as well as the wicked. Do they come as the penalty for their own sins or the sins of their parents, or are they the penalty for their transgression of natural laws?

Another question being answered is—Kindly state in a word the difference between eternal life and immortality.

Another theological question is—Does Jude 14 and 15 refer to the second coming of Christ?

And—In what sense is God the creator of evil as stated in Isaiah 45:7?

The foregoing are only a few of the many questions that are being answered month by month in *The Watchman Magazine*. The answer to these can be read in the February number. If you are not a subscriber why not send a dollar twenty-five cents to your tract society today? Single copies, fifteen cents. Liberal commission on single copy sales. Arrange with your tract society for territory. R. F. WOODS.

* * *

TWO MILLION COPIES A YEAR

Two hundred thousand copies of the Signs of the Times going out each month means 2,400,000 copies a year. Its circulation by regular subscription is larger than any other Seventh-day Adventist periodical. Measured in weight, the year's output amounts to ninety-six tons. In column inches of reading matter, it measures 5,151 miles.

To estimate the measure of influence of the Signs of the Times, one must think in terms infinitely larger. Throughout the endless ages of eternity its influence will be felt. At this time, when the world is in turmoil, the Signs of the Times is carrying a message so attractively dressed and so clearly presented that it is bringing hope and cheer to many thousands of people. Scarcely a week passes without word coming from some one or from several who have decided in favor of living the truth. In the annual campaign for securing subscriptions, set for January 21 to February 4, by the General Conference Committee, it is suggested that we plan to reach. 50,000 more homes with the *Signs*. This would raise our figures in tons to 192, and our column inches to more than 10,000 miles. In influence, it will undoubtedly mean the reporting of hundreds accepting the truth instead of scores, as at present. You will enjoy having a part in an effort that has such unlimited possibilities.



The Idea Is in the Name

 OUR CHEAPEST LITERATURE

 250 Assorted Tracts, only _____\$.85

 1000 Assorted Tracts, only _____\$.80

 Busy Man's Pocket (1 each) ______10

TEN LITTLE MASTERPIECES

- 1. Inspiration of the Bible
- 2. The Sure Word of Prophecy
- 3. Second Coming of Christ
- A C' [A l' E
- 4. Signs of Approaching End
- 5. The Bible Sabbath, Which Day and Why
- 6. The Law of God
- 7. The Great Threefold Message

8. The Nature of Man, Life Only in Christ

- 9. The Millennium, 1000 Years with Christ
- 10. The Home of the Saved

NOW IS THE TIME

To Scatter Them Everywhere

Order of your tract society

ONE HUNDRED FIFTY WORKERS AT YOUR SERVICE

During the year just closing, 150 workers have definitely helped to make the Signs of the Times the mighty soulwinning agency it has been; and among them are some of our most successful evangelists. After close heart-toheart efforts to win their audiences to the truth, these evangelists have given the same prayerful and earnest effort to put in printed form the same messages to go to many thousands in the great Signs of the Times audience.

This kind of support prepares the Signs of the Times to do splendid service for you. With it you have the combined help of the best workers in the denomination. The sermons that made a profound impression when reached to a congregation, or the Bible study that brought light when given to persons longing for truth, can go to your relatives and friends, no matter where they live.

Because of the great work that the Signs of the Times must do in these days of limited evangelistic effort, the General Conference, at the Fall Council, voted in favor of a nation-wide effort very early in the year greatly to enlarge the Signs circulation, and to extend its influence. The date is January 21 to February 4. In heartily taking part in this effort, keep in mind the excellent help that the Signs is prepared to give you in your work for others.

* * *

"I wish every family in the U. S. A. would read your magazine. It is worth while."

FIELD TIDINGS

Published weekly by Southern Junior College, formerly Southern Training School, for the Southeastern Union Conference of Seventh-day Adventists.

FIFTY CENTS A YEAR Ooltewah, Tenn., U. S. A.

C. SPARKS -EDITOR --

Entered as second-class matter, November 8, 1916, at the postoffice at Ooltewah, Tenn., under the act of March 3, 1879.

Acceptance for mailing at special rate of postage pro-vided for in Section 1103, Act of October 3, 1917; author-ized on July 8, 1918.

NOTICE

Copy to be inserted in the TIDINGS must be in our office on the morning mail Thursday preceding the date of issue. Copy arriving later will be held over.

SOUTHEASTERN UNION Conference Directory

Office Address, Rooms 224-228, First Nat'l Bank Bldg., Chattanooga, Tenn.

Diegi, Chartanooga, a	·
PRESIDENT.	W. H. HECKMAN
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EDUCATIONAL AND Y. P. M. V. SEC	I. A. TUCKER
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MEDICAL SECRETARY N	I. M. MARTINSON

UNION NEWS NOTES

Elder Heckman has recently attended conference committee meetings in Carolina and Georgia.

We were pleased to have Elder W. A. Spicer, the president of the General Conference visit our office a few days ago.

Important matters in connection with the work of the Conference called Elder Heckman to Washington, D.C. a few days ago.

Brother Hickman spent a few days in the office getting ready for the annual round of Colporteur Institutes. He has now gone to Knoxville to conduct the first of this annual series.

Brother Hackman has just returned from the field where he has been steadily engaged in the Harvest Ingathering campaign. He is looking after some office duties incident to the closing of the work of the year.

Professor Tucker had the unusual pleasure of spending Christmas with his family, this being the first time in four years. This emphasizes the fact that a field man cannot consult his own feelings when the work of the Lord is at stake.

Miss Grace Kelsey is highly favored by having her father and mother, from Michigan, with her this winter; her sister, Mrs. Kneeland, and also Elder Kneeland, spent a part of the holidays in Chattanooga. Father and Mother Kelsey have been long in the way and know what it is to bear burdens in connection with this message.

* *

Seven Beautiful Songs for church and home, with music for the piano: "The Mountain Flower," "The Wonderful River," "The Christian Banner," "The Battle of Ages," "The Fading Flower," "Lift up Your Eyes," and "The Flower Queen." Standard Sheet Music Size, ordinary voice. All seven for \$1.25 postpaid. Order from Otto Lundell, Room 323-155 N. Clark St., Chicago, T11.

OAKWOOD SCHOOL CONSTITUENCY MEETING

The annual meeting of the Oakwood Junior College constituency is called to meet in the chapel of the Southern Publishing Association, Nashville, Tenn., at 10:30 a. m., Monday, January 22, 1923, for the purpose of electing the Board of Managers for the ensuing year, and the transacting of such other business as should come before this body.

G. W. WELLS, Chairman. J. I. BEARDSLEY, Secreraty.

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REASONS FOR LEAN CHRISTIANS

They own Bibles, but feed on newspapers.

They sing about peace, but do not surrender to get it. They pray that the kingdom of heaven may come, but block the way by worldly living.

They listen to sermons on unselfishness, but pamper themselves in food and dress.

They wear crosses, but shrink from bearing them. They praise Christ with their lips, but declare the things He did to be wholly impractical now.—Selected.

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PASS IT ALONG

Nothing encourages or stimulates to action more than good reports from others. Therefore the following from a colporteur who has been selling "Bible Readings" with a coporteur who has been sening "Bible readings" with success: He tells of a lady who, in a letter said, "I enjoy the book as far as I have read it. May I ask, where do you have your meetings, and why is it that the Sabbath, or Sunday, is changed? Kindly answer if it does not take too much of your time. My husband is very much interested. It takes a good book to interest him."

Encourager number two is the result of work done by one of our sisters who sold "Our Day" to a machinist early in the year. This man and his wife are now rejoicing in the message.

* * *

CAN'T MAKE THEM STOP

One of them is eighty years old, but the dear old patriarch's report of a recent three-weeks period showed book sales to the value of \$434.00. In Kansas, another brother, past seventy, working during June and most of July with "Great Controversy," ran up his sales to \$613.00. This reminds us of a spry little man, also well over seventy, who only a day or two ago, came into the office to tell us of his intention to sell his property so he could be free to go anywhere in the canvassing work.

A brother in Nebraska works under a handicap that would make most of us feel that we were good for nothing. This loyal light bearer, who is deprived of his eyesight. sold \$972 worth of books in 531 hours.

Are these handicapped soldiers of the cross doing the work of other younger, abler persons?

One Man Did It He sold 6,000 copies of "Great Controversy," 8,000 "Marvel of Nations," thousands of "Heralds," "Daniel and Revelation," "Patriarchs and Prophets," "Christ's Object Lessons," "Ministry of Healing," and "Practical Guide to Health." Besides this, Brother Walter Harper, the man who did it, has secured hundreds of subscrip-tions for periodicals. For forty-one years this downtad worker for God has kept steadily at this "one thing" in the western states, where his sales have amounted to something like \$75,000. May his faithfulness and success be an inspiration to many others.

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COLPORTEUR INSTITUTE DATES

Georgia	January 19–28
Carolina	January 11–20