

FIELD COLPORTERS' GLEANINGS

GLAD TIDINGS OF GOOD THINGS

VOLUME XV

COLTEWAH, TENNESSEE, SEPTEMBER 5, 1923

NUMBER 31

COLPORTAGE WITH THE WATCHMAN COMBINATION PLAN

"In canvassing a lady this afternoon I presented the *Watchman* as usual, and had hardly shown it when she startled me by exclaiming, 'Where can I get that magazine?' When I told her that it came with the book, she told me that her husband had brought home a copy several years ago, and she thoroughly enjoyed it. She had tried several times to secure another, but could not.

"She said of the *Watchman*: 'It hits the nail harder on the head than anything else I have ever read.' Of course, I secured her order for a combination, and the book was in the full leather binding. She also paid \$6 in advance, and bought a 'Steps to Christ' for cash.

"This experience gave me another reason for handling the *Watchman* with the regular subscription book; namely, that one copy of this magazine often creates a desire for another, and for anything else that deals with similar subjects. In this way, not only was I assisted in making a sale because of the paper, but this subscription should help the next colporteur who comes along with the combination plan.

"The *Watchman* should be an essential factor in every canvass for 'Great Controversy.' Just after showing the picture opposite page 582 in the prospectus, introduce it as a monthly interpreter of current events, and a strong point can be made by saying, 'We can see that these events point to an 'Impending Conflict,' and we need 'The Scriptures as a Safeguard,' etc. then finish the canvass in the regular way.

"This method brings in the *Watchman* where it will help sell the book by supplying an intermediate stop between the past and the future, and also allows the attention to be kept on the book at the close of the canvass.

"The *Watchman* means more profit for the colporteur, or in ten cases out of every eleven, if a sale can be made at all, it can be made to include the *Watchman*. Especially is this true in a poor county, where only a few people have money; if a big sale isn't made to those few, how can a colporteur hope to prosper? These people don't mind spending money for anything they desire, and if the *Watchman* is used rightly it increases their interest in the proposition—and with them a little 'interest in' is usually a 'desire for.'

"Then consider the many excellent sermons going into the homes every month, hitting the nail of truth hard on the head, and driving it deep into the minds of the readers. The magazine's being new every month will naturally force its way to the attention of the buyer, who gets it every month in the mail, and he may have neglected reading the book. In this way his attention is turned to the book that came with it, and thus he receives a double message.

"The only reason more people don't succeed with the combination plan must be because they themselves are afraid of it. Why they should be, I don't know, but for anyone to succeed in any proposition he must believe in it himself, and be able also to make others believe

in it. And plainly the contents of the *Watchman* merit the endorsement of every sincere Bible student.

"WINSLOW B. RANDALL."
Student Colporteur.

Note:—As an evidence that the writer of this article in behalf of the combination plan and *Watchman Magazine* practices his expressed belief, it may be noted that while securing 148 orders for "Great Controversy," he booked 153 yearly subscriptions for the *Watchman*; these orders for "Great Controversy" were not "all in the cloth binding" either, for his report shows 66 half leather, 42 full leather, and 40 in cloth, with a fair amount of advance payments collected.

It should be added that 13 orders for "Great Controversy" were taken without the *Watchman*, and that 18 subscriptions for the *Watchman* were combined with "Best Stories" for homes where the people desired to have a book for the children and the magazine for the older members of the family.

Lake City, S. C.
July 28, 1923

Circulation Dept.
Watchman Magazine
Nashville, Tenn.

Dear Brethren:

Your letter received concerning the combination plan, using the *Watchman* in connection with book subscriptions.

In looking over my records, I find that I have taken 109 subscriptions to the *Watchman* for one year each, all but two of which have been in combination with the orders for books ("Daniel and Revelation," and the Haynes set.) The two exceptions were where I failed to obtain orders for books, but the parties desired the *Watchman*.

I am an enthusiastic believer in the combination plan. I find great satisfaction in the thought of the possibilities of the *Watchman* in arousing and developing an interest in the Message, and in keeping the subscribers spurred on to a deeper study of the books. I believe the combination plan to be the greatest advance step in the subscription book work in many years.

With hopes and prayers that the *Watchman* staff may have heavenly wisdom in the effort to maintain the present high standard of this powerful messenger of truth, I am

Yours in the publishing of the Message,
C. T. Roper, *Colporteur.*

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GUESS OR GOD

The guess of evolution or the God of the Bible; hypothesis or authority; Darwinism or Christianity. This is the way Professor Guy F. Wolfkill arrays them and tells us that we cannot take both. His article appears in the September *Watchman Magazine*, now being circulated, and is wonderfully convincing in its argument and proof. In this same number, Tyler E. Bowen writes on "The Fundamentals" asking the question, "Which

is most vital,—the truth or church unity without it?" Religious leaders everywhere are urging that all denominations get together on the fundamentals. What these are plainly shown in an authoritative way from the Word of God. Betram M. Heald also contributes "The Bible the Mainstay of Civilization." A world without a Bible! The writer shows what it would mean to take out of the world every trace of the influence of the Bible. These and other articles make the September *Watchman* worthy of an extensive circulation. Every reader of these lines is urged to improve Home Missionary opportunities now by circulating the Truth in this way. You can obtain the *Watchman* in lots of ten or more from your tract society at ten cents each, or for a whole year at \$1.05 in subscription clubs of four or more. Circulate the Truth through the *Watchman* by subscription or sale or the magazine.

THE SCHOOL OF OPPORTUNITY

S. J. C.

THE HAPPENINGS AT COLLEGEDALE

Recent visitors at the College were the Misses Bernice Williams, Marion Brooke, and Ruth Hale.

Miss Myrtle Maxwell has returned from Berrien Springs where she attended summer school. Miss Maxwell is in charge of the girls' home during the absence of Mrs. Richardson our preceptress, who is spending a short vacation in the mountains of North Carolina.

Elder Behrens has returned from a trip through the Southeastern Union in the interest of the College. He reports that the prospects for new students are excellent and the Sojuconians are working hard. Professor Thiel says the Sojuconians in the Southern Union are also working diligently for their quota of new students.

Mr. and Mrs. B. A. Wood have returned to Collegedale and will live in their old place of residence on the Boyd hill. Mr. Wood has resumed his work at the College Press.

Miss Bessie Segraves spent a few days at the College recently visiting Miss Jones and other friends.

Mrs. L. T. Crisler and Miss Layman of the Florida Sanitarium visited the College recently. They are attending the camp-meetings in the Southeastern Union in the interest of the Medical work and Home Commission.

Professor John Thompson spent several days at the College in the interest of the educational work, recently.

Among the new students are Miss Alma Lewis from Huntsville, Alabama, and Misses Ruth and Lilly Newton of High Point, N. C.

Mr. and Mrs. Byrd, from North Carolina, are visiting their son, Roy, at Collegedale.

A carload of cement and one of lumber for the Administration Building have just arrived and the work of unloading is progressing rapidly.

Mrs. Wrenn and children arrived from High Point, N. C., and will remain with us this winter.

Many things are being done preparatory to the beginning of school. The dining room is taking on a different appearance with its new coats of kalsomine and paint which are being applied by Messrs. Hunter and Rentfro.

Brother Fountain is giving the "Old Ford" a good overhauling and September 18 will find it ready to do its part at the opening of school.

Two orphan children have just arrived from Florida to live with their aunt, Mrs. B. J. Fountain. They will attend school this fall.

Among those from Collegedale who are attending the Cumberland camp-meeting are; Professor Thiel, Elder Behrens, Mrs. Godsmark and family, and Misses Helen Swain and Helen Patterson.

Mr. Norman Waters is attending the Alabama camp-meeting and will visit friends in the state before returning to Collegedale.

Wednesday, August 22, Mr. Sparks left for the West where he will enjoy a much-needed vacation. On his return he will visit some large printing establishments and study their methods. As Mr. Sparks has been acting as preceptor during the summer, Mr. Clarence Field is filling that capacity until the arrival of the new preceptor and history teacher, Prof. E. L. Parrish.

For several weeks the students have been looking forward to a hay ride and on Monday evening the long-looked-for event took place. It was a beautiful moonlight night, and at 7:30 four wagon loads of happy young people started for the cross roads beyond Ooltewah. After a two hours' ride they returned feeling greatly refreshed.

Our Monotype operator, Mr. Jesse Cowdrick, has just returned after enjoying a week's vacation at his home in Graysville.

SOJUCONIANS

FLORIDA SOJUCONIANS

We hear it said that the prospects for Collegedale the coming year are very bright. Do you know why? Well, this is why: A student association was formed at the close of the past school year under the name of Sojuconians. There is a spirit of consecration on the part of the students to their Master, and also to their school. These are the two essentials needed and, with these we are going to see results.

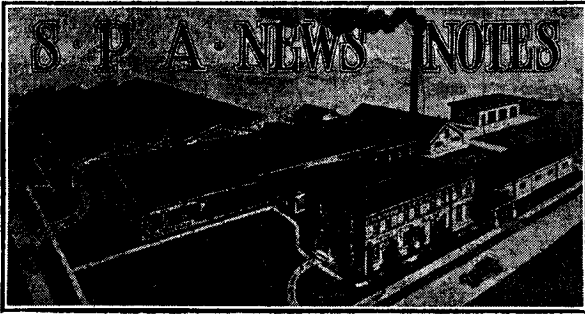
Someone has suggested that mention be made of Florida's part in behalf of this association. It's true that things are quiet down this way. In Isaiah 30: 15, we learn that "in quietness and confidence shall be your strength." We have confidence that the goal is going to be reached and you may be sure that because there is no public announcement of our workings, there is nothing being done.

As many will remember, a call was made for all the Florida students to rise in a meeting of the Sojuconians just before our school closed the past year and there were twenty represented from the state. Some smiled at the time to see only one boy in the crowd but that is no sign that we don't have more of them down here. I might say though, that all this feminine help is proving the boy's greatest push. You can count on Florida! Look for more boys—they'll be there.

GEO. SCHULTZ.

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"Religion is the tie that connects man with his Creator, and holds him to His throne."—*Daniel Webster.*



Elder L. E. Froom has returned to the office after attending the North Texas and the Oklahoma camp-meetings.

At the present time, Brother R. F. Woods, circulation manager of the *Watchman* is attending camp-meetings in the Central West.

In order to enable our workers to attend the Tennessee River camp-meeting, which was held in Nashville, the Publishing House was closed during the week of August 19-24.

At this writing Elder R. B. Thurber, associate editor of *The Watchman Magazine* is attending camp-meetings in the Lake Union Conference, while Brother W. R. White, of our Book Department, is assisting in the bookstand at the Kentucky camp-meeting.

Miss Evelyn Wells, who has been the efficient secretary in the manager's office, is soon to leave for Berrien Springs in order to complete her college course. Her place in the Publishing House is to be filled by Miss Virginia Hoelzel, of Nashville. Miss Hoelzel is a college graduate and an instructor of languages, as well as a stenographer.

Recently a considerable number of subscriptions to the *Watchman* have been received as a result of the Combination Plan. These have not come from the South alone, but from all points of the compass. The facts are that many conferences in the North are now sending in the largest number, as it is a little early as yet for the larger deliveries in S. P. A. territory.

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WATCHMAN SYMPOSIUM

Roman Catholic Family Delighted

Some time ago I was working with one of my colporteurs, and as usual used the *Watchman* with the book. After taking several combination orders we came to a house and were asked by the woman who met us what we were doing. Upon telling her she said: "I am a Catholic, and I guess that settles it with you."

I replied: "Oh, that's all right, I like to visit with my Catholic friends, and am visiting every denomination."

After being seated I began by showing her the *Watchman*. There were several articles in it that appealed to her as a Catholic, and she was much interested. She would not order a book, but paid me for a year's subscription for the *Watchman*.

A few weeks later I saw her again as I was passing her house, and I wondered how she liked the magazine. She called to me saying: "Say, I have received two copies of the *Watchman*, and I think it is fine; my husband likes it very much too. I don't think I can ever forget that article entitled 'Speeditis.'"

Personally, I think that *The Watchman Magazine* when

placed in the homes with one of our books, is worth far more to the people than two or even three of our good books.

W. B. WYNN, *Field Secretary, Florida.*

An Extra Angel With The Watchman Magazine

Just thought I would drop you a line to let you know how I came out working with the Combination Plan. . . . It is the best thing I ever tackled. The way they sell makes me think that there must be an extra angel or so that accompanies the *Watchman*. . . . I found that the magazine helped to sell "Bible Readings."

WILLIAM I. COLEMAN, *West Michigan.*

Ammunition Not Complete Without The Watchman

My report shows that during the first seven weeks this summer I secured twenty-nine more subscriptions for the *Watchman* than for my book, "Bible Readings." Half of these are where a book could not be placed; many of them are with "Best Stories," the Haynes Series or a Bible.

One man, after allowing me to canvass him for several minutes, said: "Wait a minute." He then brought forth a full leather "Bible Readings," and I started to describe "Great Controversy," only to learn that he had that too. "I wouldn't take anything for these books," he exclaimed, as he held them close to his side.

Then I took out the *Watchman*, giving him a thorough canvass, and while keeping his eye on it I said: "Now I will bring you the *Watchman* and a book on the principles of Christ's life."

"All right, bring them along," he replied.

While I have had to take a number of orders without the magazine, in most cases it really helps the sale.

With *The Watchman Magazine* I feel that my basket of ammunition is complete: I have something for everybody. Recently one man would not look at my books—he was a subscriber to nine periodicals. Did he add the *Watchman*? He did.

The world seems anxious for something good, and our literature is just the thing. I can't count the people who have praised our books. Let's all get busy and help finish the work. The Lord is more than willing. He is waiting for us.

FRED H. RAHM, *Raleigh, N. C.*

CAROLINA

Office Address. 215 N. McDowell, Charlotte, N. C.
R. I. Keate, Pres. H. W. Klaser, Sec.-Treas.

HOME MISSIONARY NOTES

To Winston-Salem goes the banner for the colored churches to be held until the August reports come in. Eighteen church members and seventeen reporting work done.

We had to send a second request for their report, but when it came it was a good one.

Pine Grove is first among the white churches, 79 per cent reporting. Their report came without a second notice.

Brother Martin was in the office this week and told me that Newberry is going after the banner this month.

We have heard both Charlotte churches declaring themselves in the race this month. There are several others that may surprise us if they get going.

Brother Boynton is wearing a broad smile these days since he heard that his wife would attend the Carolina camp-meeting.

Elder Chitwood reported the largest crowd he has yet had for the first theater meeting held in Greenville. The interest there continues good. Let us remember it

in our prayers that the Lord will give us a rich harvest of souls in that place.

and wait upon the Lord for He is gracious. These meetings are his appointments. Come one, come all.

J. F. CRICHLAW.

GEORGIA

Office Address, Box 1367, Atlanta, Ga.
A. S. Booth, Pres. H. W. Potter, Sec.-Treas.

GEORGIA NEWS NOTES

By the time this reaches you many tents for the coming Atlanta camp-meeting will be pitched. Orders are coming to our office from various parts of the state. Have you sent your order for your tent yet? If not, we trust that you will send it at once. That we may have sufficient tents this summer, it will be necessary to serve the first orders first. Do not come to camp-meeting expecting to find a tent all ready for you unless you have sent your order.

We have the same ground that we had last year, and are anticipating a very excellent meeting. We are to have strong ministerial help from the General Conference and the union, besides our local help.

If you are planning a vacation for the summer make it the time of camp-meeting and meet with us. There is no meeting that means so much to a conference as the annual camp-meeting. I am sure God will bless every effort that His people make to attend such a gathering.

Let us begin to pray for the coming meeting. Pray that God will be pleased to meet with us in a very special manner, and that we may be visited with showers of the latter rain. Have you a special appointment with your Lord to meet Him at the camp-meeting, in Atlanta, Sept. 6-16, 1923? Be sure not to miss your appointment.

Our colored camp-meeting will be held in Augusta, Ga., Sept. 15-23, 1923. Brother Thomas has had an excellent interest this year in his tent meetings. This will be nice for the new believers. Our camp-meeting will be held in Brother Thomas' tent in the same location, and the meeting will serve to bind off the tent service. Let as many as possible plan now to attend.

We received a telegram from Elder King stating that his son Earl died, August 16. Our hearts go out in sympathy to Brother and Sister King in their bereavement.

Eleven persons were baptized by Elder Booth last Sabbath in the Atlanta church. Of these, nine were new members and two were re-baptisms. This makes forty-one that have been baptized and taken into the church by Elder Booth and his company of workers since the beginning of the year.

* * *

COLORED CAMP-MEETING

The days are passing by and we are nearing the time of our camp-meeting, which will convene in the city of Augusta, Ga., Friday, September 14-23. All delegates and others will please note the following: When you arrive in Augusta at the Union Station take the Monte Sano street car from the depot to Eleventh St., where the tent is located between Gwinnett and Hopkins Sts. All who are specially planning to attend the meetings write at once to Evangelist J. G. Thomas, 1650 Milledgeville Road, Augusta, Ga., so he will make ample preparation to house all who may attend. Do not delay in writing.

Elders W. H. Green of Detroit, Mich., B. W. Abney of Knoxville, Tenn., and Brethren P. M. Boyd of Savannah, Ga., and R. L. Soaries of Chattanooga, Tenn., and the writer will be present to take part in the meetings. Come

CUMBERLAND

Office Address, 602 Brownlow Bldg., Knoxville, Tenn.
B. F. Kneeland, Pres. Cora Felker Sec.-Treas.

PRESENT TRUTH

With "Present Truth" a person can teach the Message as effectively as any minister can preach it, for everyone gets more out of what he reads quietly at home than from what he hears in public places. "Present Truth" meets people in their homes, the best place in the world to talk to them about their soul's salvation.

"Present Truth" can now be furnished in the following foreign languages and subjects:

Languages

Bohemian	German
Danish-Norwegian	Greek
Hungarian	Polish
Italian	Russian
Slovakian	Swedish

Subjects

- No. 1 Inspiration of the Bible.
- No. 2 Origin of Sin.
- No. 3 Daniel II.
- No. 4 What do These Things Mean?
- No. 5 Millennium.
- No. 6 Perpetuity of the Law.
- No. 7 The Christian Sabbath.
- No. 8 Home of the Saved.

Prices

Single copy.....	\$.03
Five to ninety copies.....	.02
100 copies.....	1.50
1000 copies.....	12.50

Let us not overlook the foreigner.

The Knoxville No. 1 church is making a splendid gain in reporting members. They hold their missionary meeting Sabbath morning between Sabbath school and the regular preaching service for a half hour. Following the opening song and prayer of the missionary meeting, Brother H. R. Mullins, who is missionary leader, calls the ushers to pass out the report blanks, and states that a few minutes will now be taken to fill in their reports. During the few minutes, every one feels that getting reports is an important matter and a regular part of the service, hence the increase of reports.

The church missionary secretaries greatly appreciate the interest that elders and missionary leaders take in getting the reports.

If the missionary meeting cannot be held in connection with the Wednesday evening prayer meeting, why not hold it Sabbath morning. Let us find some time for a missionary meeting. It is vital for the promotion of missionary activity and a speedy finishing of the Lord's work.

H. W. BARTO.

* * *

"If we are doing nothing that would lead anyone to suppose that we are Christ's followers, we may well doubt whether we are His."

FLORIDA

Office Address, Box 372, Orlando,
J. L. Shuler, Pres. C. L. Stilson, Sec.-Treas.

FLORIDA SUNBEAMS

One of our medical and colporteur workers went to a home a few days ago to help the people in a physical way. The lady told him someone had put a tract entitled, "What Seventh-day Adventists Believe," in their car a short time before, and she had read it and believed every word it contained. This lady is now asking for more of our literature and is in a fair way to accept the whole Truth. Anyone can do such work as this.

We are glad to report that the members of Elder Dudley's family are regaining their strength and have returned to Sanford. Elder Dudley has resumed his duties in full with the effort at Sanford. Sunday night there was a large and attentive audience. Some are deeply interested in the pointed truths of this Message and let us pray that they may have courage and strength to obey the Truth that has been so forcibly presented to them.

* * *

OUT IN THE FIELD

I have just returned from a trip in the northern part of the state, where I went to visit Brethren Polzin, Hunter, and Potter.

I spent a week with Brother Polzin. The crops are almost a complete failure in Suwannee Co., where he is working, but in spite of this, the Lord blessed us with \$146 worth of business.

From Live Oak I went over to Perry to visit Brethren Potter and Hunter. I found them both of good courage and doing splendid work. Each of them had around \$150 worth of orders for the week. Brother Hunter has been working in Perry since the early part of July, and has taken \$700 worth of orders in this little town. At this writing he is working on his first delivery. Let all the brethren and sisters in the conference remember these faithful workers as they go from home to home with the last great message of mercy.

"All who consecrate themselves to God to work as canvassers are assisting to give the last message of warning to the world. We cannot too highly estimate this work; for were it not for the efforts of the canvasser, many would never hear the warning."—"Test." Vol. VI, p. 313.

In view of this fact so clearly stated in the "Testimonies," I am wondering why we do not have more volunteers for this line of service from our churches throughout the state. Soon it will be too late to enter the already ripened fields of golden grain that are wasting, for I read in "Special Test." p. 131: "I am bidden to say to you that you know not how soon the crisis may come. It is stealing gradually upon us, as a thief.... probation's hour is fast closing, and every case is about to be eternally decided."

W. B. WYNN.

OPENING DATES OF THE HARVEST IN- GATHERING IN EACH CONFERENCE

Sept. 22-Nov. 3..... Cumberland
Sept. 29-Nov. 10.... Georgia and Carolina
Nov. 17-Dec. 29..... Florida

TRAVELING IN SOUTH AMERICA

Brother L. E. Christman is so well known throughout our Union that we pass on the following interesting experiences related in his letter of May 23. After telling of being in the field from February 8 to May 10, he says:

"Our distances here are so great that when we do go to the fields we must stay in order to make it count. Must tell you two interesting experiences I had on my way up to Asuncion, Paraguay. Most of our traveling is done second class. On some of the roads we have the half-fare permits which gives us the privilege of riding first class on soft cushions for a little less than what we pay second class. I want to assure you that riding second class is not any too pleasant. You sit on nothing but hard benches and with a very undesirable class of people. Many times tough-looking fellows sit by your side and pass a bottle of wine to fellow companions. It is not long till you find yourself in the midst of a bunch of raving drunkards, and many times the long sharp knives, with which all are equipped, begin to fly. It so happened that I had the misfortune to get on a train with just one of these fellows who had taken too much wine. He began to rave and shout up and down the train which naturally caused a great deal of consternation among the passengers. Finally he crossed the path of another fellow who had also taken a little wine. Then an argument started. When the blood of these Spaniards gets hot it is time to run. The one pulled out his knife and was just about to stab the other when the other pulled out his gun and threatened to shoot. About that time, men, women and children jumped over benches and crawled under them in order to get out of the way. I do not need to tell you that Christman was one of the first to crawl under the bench. Luckily an armed soldier on the train had presence of mind to separate and disarm them and no harm was done. This is a common sight. While waiting on a train in the north of Argentina I saw two fellows arguing together. The one said a word the other one did not like and so he pulled his long knife and cut the upper lip clear off of the other fellow. Nothing was thought of it. These things make the blood boil sometimes, but really you see so much of it you finally get accustomed to it.

"This trip lasted twelve hours. I surely was glad and relieved when it was over. As the trains here do not run every day, I was compelled to wait two days before being able to continue my journey further north. After spending two days in a hotel I again started on a journey of two days up through the northern part of Argentina and through the revolution-torn country of Paraguay into the capital, Asuncion. In this part of the country it is very seldom that a person of light complexion is seen. Most of the people are very dark. The train stopped rather a long time at one station. This finally aroused my curiosity. It was not long, however, until it was satisfied. I was confronted by three officers of the law. They asked me to show my passport and other credentials. After asking me a number of questions which satisfied them that I was not the man they were looking for they let me go and the train went on its way. As it was night I tried to settle down and get a little sleep on the hard bench, but on our arrival at the next station I was again aroused from my slumbers by another delegation and compelled to go through the same grilling. The peculiar part of it was that they always came to me first and hardly bothered any of the other passengers on the train. I began to feel like a criminal and began to search my life to see what I had done that would cause them to question me. This continued for seven consecutive stations. As a result I arrived at my destination two hours late. On arriving at Posadas where I planned to stop for a few days I surely thought my troubles were over. However, there it seemed to me the whole police force was out to meet me,—plain clothed men and detectives of all types and classes. As soon as I stepped off the train, I recognized that I was spotted. First,

one looked me over; then he motioned to another, and so on till one stepped up to me and placed his hand on my shoulder and said, 'Buenos noches, Senor,' (Good evening, Mister.) I greeted him with the same words. He said, 'Where did you come from?' By this time I was surrounded by half of the police force of the town, and even the chief came to greet me. I began to feel rather important. I surely did feel sorry for the poor fellows coming out at that time of the night 2:00, A. M., for nothing. He, of course, wanted to see my passport. I said, 'Well, I have shown it seven times already tonight. I guess I can show it to you.' He seemed very much surprised and asked me where I showed it, and I told him. I told him I knew what they were hunting but assured him I was not the fellow and suggested that they might as well go home and go to bed. After convincing them that they were mistaken in the man, they finally let me go to the hotel.

"A fellow that looked like a German had committed a crime in Buenos Aires, and had escaped the net the police had set for him. The officials in Buenos Aires thought he went on the train I was on. Hence, they wired all along the road to the officials to be on the lookout for him. I was the one who had to suffer for it. Several days passed and we were soliciting for Harvest Ingathering in the city of Posadas. We went to the police station to solicit the chief of police. After soliciting him and securing an offering from him of \$15 Argentine or about \$6 gold, I asked him if they had ever found the fellow they were looking for. He looked me over and recognized me as the fellow they had questioned at the station several nights before. He was not satisfied that I was not the fellow wanted so he asked me to show my passports and asked me a lot of questions before he was satisfied. It taught me one lesson—never to leave home without my passport and Argentina papers which I secured to identify me. If I had not had these identification papers, I would have been detained at the first station."

After telling of his experiences with the customs officials with reference to both baggage and passports as they crossed the boundary line into Paraguay, he adds:

"Then we started on a fifteen hour trip through the center of the poor war-stricken country of Paraguay. I wish that I could describe to you some of the horrible sights I saw on this trip. This, I believe is one of the poorest countries in the world. There are very few men. All of them were killed off in a past war. The women do all the work. The country was torn up; the poor women and children came to the train in rags. Real starvation was evident on all sides, caused, of course, by the revolution. Words cannot describe the misery and suffering and sickness caused by the looseness in the laws of sex and the low standard of morality. The marriage law is absolutely not recognized in Paraguay. Many men have a dozen wives. Many times I was compelled to turn away and grit my teeth in order to stand some of the terrible sights that were seen on all sides. I want to tell you that I then appreciated as never before the wonderful power of the Third Angel's Message to save men from sin. How my heart did go out for those poor people as I saw the ignorance and superstition in which they were living.

"In Asuncion we have a splendid group of believers. Many of them lived sinful lives but the Truth has cleaned them up. They have been baptized and taken into the church. It surely is wonderful to be among them and see the difference between them and those of the world. The Truth has power to clean men and women from their sins. The Sabbath I was there, there were two sisters who started to walk from the country at three o'clock in the morning in order to get to Sabbath school on time, and they did arrive on time. They walked in the hot tropical sun about thirty miles that morning. The women in Paraguay are accustomed to walking. Many of them will walk that distance every morning to get to the city market in Asuncion and carry on their head

a great heavy basket of produce to sell. Then they will return the same evening to their families. Perhaps the husband is home taking care of the house and the children.

"I went one evening with Brother Leytes, pastor of our church in Asuncion, to conduct a Bible study in the home of interested people. This place was out on the edge of the city away from city lights. There were a number of visitors present as well as some of our members who came to show an interest. Because of the intense heat and the large number present, it was suggested that we conduct the meeting out in the yard. We formed a large circle and prepared to start our little study. Brother Leytes suggested that we sing a song if we were not afraid. I wondered why he should say, 'If we were not afraid.' It was not very long till I found out. At the close of the hymn we knelt in prayer. While praying a large crowd of men, women, and children surrounded us, and threw large rocks in upon us with the intention of killing us. They were incited by the priests to break up our meeting. Even though we were in danger Brother Leytes continued to pray without a falter in his voice, asking that the Lord protect us from harm and danger. Still the stones came thick and fast. One of them hit the chair by which I was kneeling and knocked it over on me. Had it not been for the chair I would have been killed. I have that stone in my possession. The Lord was merciful and answered our prayers. Not one of us was hit. We felt that the Lord had delivered us. One of the brethren went out to find a policeman to come and protect us. When he did come he refused to help us. He, of course, being a Catholic and the revolution being in progress, the law was not enforced very much. Hence, he feared the crowd and would not help us. Our lives were in danger and we recognized the fact that they would gather and lie in wait for us when we went home.

"Brother Leytes has been respected and favored by the government officials. He is a graduate nurse from our Sanitarium in northern Argentina and worked some for the government in the hospital, training men and women to give the Message. This brought his ability before the government. Hence, the Minister of the Interior gave him a signed statement which enabled him to go anywhere he wished in Paraguay and gave him the privilege of calling to his protection the whole army if required. When the policeman vacillated and did not offer to protect us, Brother Leytes showed him this statement from the Minister of the Interior. I wish you could have seen that policeman move. He saluted Brother Leytes and said in Spanish, 'I am at your orders,' and went and brought another policeman to help him dispel the crowd. He then took us safely home. We felt very grateful for the Lord's protecting hand. On our arrival home we knelt down and thanked Him for His care and deliverance. This experience shows what ignorance and superstition will do. It makes beasts, not men and women, out of people. One has well said, and I believe it is true, that the people here are well dressed savages. They are dressed well, but ignorance and superstition reign supreme.

"After a visit in Paraguay of about ten days, I retraced my steps to Posadas, Argentina. On my way back through the country the government was transporting troops to make another attack upon the revolutionists. Two days after I got out of the country, the revolution started out afresh. I was very fortunate as the trains stopped running and things were tied up for some little time. The brethren were awaiting my arrival as we had planned a strong three days' Harvest Ingathering Campaign there in the town. After this time we were to go on to the Province of Corrientes and spend five days in the interest of the campaign. As a result of the three days' work, four of us took in \$150 gold. These offerings came principally from the business houses. In fact I might say that most of our work is among this class. From here the president of the field and I went to Corrientes where we had set a goal for \$200 gold in

five days. We were successful in raising \$300 gold in that time. Banks and large business houses responded nobly. One woman because of her interest in the Truth gave us \$65 gold. We visited a large factory. The manager had been in the States. He could not speak English but his having been in the States caused him to manifest an interest in our work. He gave us \$10 gold with the privilege of visiting the bosses in the factory. This we did and as a result in about one-half hour we were successful in securing \$75 gold. The response is easier and greater here than in all my experience in the States. Our smallest offering here is \$1, Argentine money. This is equal to forty cents gold. Companies like Swift, Armour, General Electric, International Harvester Company, etc., have us on their yearly budget for sums running from \$25 gold to \$100 gold. The French Italian bank gave us an offering of \$225 gold. So you see we get good offerings. During the campaign of two months I have personally collected more than \$1000 gold. The Home Missionary secretary of one of our fields and I went into a northern city where neither we nor our work were known. We set a goal of \$500 Argentine money or \$225 gold for five days. We got about \$275 gold. In those five days of solicitation, I believe we could count the refusals received from business houses on our ten fingers. The average offering was \$10 Argentine money or about \$4 gold. The Chile Conference this year raised \$21,000 Chile money or \$4,700 gold in five weeks' time. I also worked with A. R. Sherman, the director of our Uruguay field. In five days' work we secured \$280 gold. The packing houses treated us very nicely there. Swift gave us an offering of \$50 gold and the privilege of visiting all the heads of departments in the plant. They are all North Americans. The plant employs about 5,000 men. They gave us our dinners in the packing house restaurant and as a result of one day's work we collected \$90 gold. Somehow I enjoy Harvest Ingathering work here better than in the States.

"We have one sister here who is very successful. She went to the government building in one of the provinces and secured an audience with the governor and received an offering of \$40 gold. She then went to the three ministers and each of them gave her the same amount. Thus as a result of half an hour's work, she received \$160 gold. It is marvelous to me that the Austral Union Conference can yearly, through the channel of the Harvest Ingathering Campaign put nearly \$15,000 gold into the other mission fields. There you talk of the needs in South America. Here we talk of the needs in China, Africa, etc. As a result of the Harvest Ingathering work in this union, we are self-supporting. That is, we send into the mission board at Washington enough to support our work. I think that is wonderful. And in my two years' experience here, I am convinced that we have not touched with the tips of our fingers the possibilities that lie before us in the development of our Harvest Ingathering work here.

"Another interesting phase of the campaign is that we are not only getting results in dollars and cents but in souls. Chile has baptised a number as a direct result of the Harvest Ingathering work. Many are interested and are receiving studies from workers as a result of a Harvest Ingathering paper. One woman gave \$65 gold to the Harvest Ingathering work. This aroused her interest in the Truth. Word comes that she is leaving Catholicism and accepting the Message. Our ministers use the Harvest Ingathering work as an entering wedge and as a means of getting acquainted with the people. Each worker in the union is asked to raise \$100 gold and spend four weeks in the campaign. During this time the worker arouses an interest as a result of his visits which keeps him busy the rest of the year in follow-up work. I am enjoying my work immensely and am becoming more efficient in the use of the Spanish for which I am very thankful. I will be glad to hear from you at any time and to learn of the news in the Southern Union. While I am not there personally, my prayers are with you. Many times I think of my experience in that good old field."

O. R. STAINES.

OBITUARIES

Chambers.—Annie Blanden Chambers, born June 15, 1877, died July 31, 1923. Age: forty-six years, one month and sixteen days. She died in full triumph of the Faith. Two daughters, two brothers, five aunts, and one uncle, and a host of friends mourn their loss.

Sister Chambers was a devoted mother and sister. It is a loss, but we trust it is heaven's gain. She was a familiar figure about the streets of the city and has served the public faithfully by selling missionary tracts for the benefit of foreign and home missions. She was an active member in the church.

The writer spoke from Job 14: 12-14.

N. B. SMITH.

King.—Earl Judson King, son of Elder and Sister M. J. King of Savannah, Ga., died August 16 at the Riverside Sanitarium, Brevard, N. C., following a prolonged illness of about eight months. He was 8 years, 1 month and 14 days of age. Everything that love and medical skill could do was done to preserve his life but all to no purpose. In spite of his affliction the patient little man was conscious to the last, and fell asleep without a struggle or the administration of any opiates which was a comfort to his grief-stricken mother. On account of his tent effort in Savannah, Elder King was deprived of being with his son during his sickness. Fortunately he closed his meetings in time to get to his son's bedside and to be recognized about twenty-four hours before the end came. The strain has been very hard on both Elder and Sister King, but they are bearing up under it in the full assurance of faith that all of God's promises to His sorrowing children are theirs.

The funeral services were conducted by the writer in the First Methodist Church of Brevard, assisted by the pastor, Dr. E. J. Falls. Interment took place in the Brevard cemetery.

H. L. SHOUP.

Hudson.—I. P. Hudson died in Greenville, S. C., August 17, 1923, having attained "by reason of strength" to his fourscore years. He was a lifelong resident of Greenville County, and served the Confederacy in the war between the States. He was married in 1866 to Emma J. Martin, and to this union were born five sons and seven daughters. Nine of these children survive their father.

Brother Hudson accepted the Third Angel's Message in 1919, although he was then seventy-six years of age. He was "faithful unto death." "Know ye not that there is a prince and a great man fallen this day in Israel?" He was laid to rest beside the companion of his life in White Oak Cemetery. Because of his unswerving integrity and his faithfulness in his devotion to duty we have reason to believe he sleeps in Jesus, and that he will come forth in the first resurrection.

E. E. CHITWOOD.

* * *

SUMMARY OF THE BOOK WORK IN THE SOUTHEASTERN UNION CONFERENCE

GEORGIA CONFERENCE—A. E. Deyo

For Two Weeks Ending August 25

Name	Bk.	Hrs.	Ord.	Total Val.	Del.
Lela Perry	BFL	102	65	209.00	454.50
Blossom Waggerby	BFL	95	21	49.50	193.75
J. D. Aslan	HS	80		19.30	19.30
C. Botimer	GC	82	18	197.00	19.75
Mrs. A. F. Croal*	BR	27	11	66.00	3.00
F. H. Rigbers	BR	71	31	177.75	16.25
G. W. Kimberlan*	DR	60	6	48.75	25.00
B. F. Brown*	CK	14	1	18.75	6.25
J. R. Conger*	OD	45	7	25.25	2.00
Lucile Walden*	BFL	7	1	9.25	7.25
Colored					
Mrs. H. R. Smith	GC	79	27	154.25	5.00

FIELD TIDINGS

Published weekly by Southern Junior College, formerly Southern Training School for the Southeastern Union Conference of Seventh day Adventists

OOLTEWAH, TENN., U. S. A. FIFTY CENTS A YEAR
C. SPARKS - - - - - EDITOR

Entered as second-class matter, November 8, 1916, at the postoffice at Ooltewah, Tenn., under the Act of March 3, 1879.

Acceptance for mailing at special rate of postage provided for in Section 1103, Act of October 3, 1917; authorized on July 8, 1918.

NOTICE

Copy to be inserted in the TIDINGS must be in the office on the morning mail Thursday preceding the date of issue. Copy arriving later will be held over.

SOUTHEASTERN UNION

Conference Directory

Office Address, Rooms 202-216, First Nat'l Bank Bldg., Chattanooga, Tenn.

PRESIDENT	W. H. HECKMAN
SECRETARY-TREASURER	BURTON CASTLE
FIELD MISSIONARY SECRETARY	W. P. DOUGHERTY
RELIGIOUS LIBERTY SECRETARY	W. H. HECKMAN
EDUCATIONAL AND Y. P. M. V. SEC	F. R. ISAAC
HOME MISSIONARY SEC.	E. F. HACKMAN
MEDICAL SECRETARY	M. M. MARTINSON

Mrs. B. Shephard	OD	61	74	232.00	11.00
Mrs. S. Alexander	OD	50	25	84.00	14.00
J. B. E. Williams	DR	56	20	133.00	

Total 831 307 1423.80 777.05

* One week.

FLORIDA CONFERENCE—W. B. Wynn

For Two Weeks Ending August 18

M. B. Hildreth	BR	126	126	647.00	36.50
E. A. Polzin	DR	78	21	179.50	10.75
G. A. Potter*	BR	40	27	149.00	7.00
J. B. Hunter	BR	68	39	250.00	25.85
C. E. Schwerin*	OD	33	2	7.75	1.75
Elizabeth Myers*	BR	21		12.20	37.75
Mrs. E. Laycock	BR	38	8	59.00	11.75
Della Bergfelt	PP	29	9	64.25	28.50
H. A. Royston*	PG	6	1	5.50	
G. M. Davis*	OD	26	6	18.00	
Thos. C. W. Lang*	OD	22	1	4.00	6.75
Lillian Curry*	BML	22			5.25

Total 510 240 1396.20 171.85

* One week.

CAROLINA CONFERENCE—C. A. Woolsey

For Two Weeks Ending August 25

Lawrence Pope**	BR	116	70	570.25	
Ray Brenner**	BR	105	93	557.90	1.25
Robert Wynn	GC	85	61	428.45	
W. S. Wynn*	GC	33	27	179.25	
Fred Rahm	BR	60	33	277.00	3.75
Vernon Barefoot	GC	57	34	228.20	
W. L. Latham	PG	50	13	144.00	
C. J. Watkins**	BR	95	52	328.75	33.75
J. J. Burdine	BR	84	37	248.75	31.25
E. J. Santee**	BR	108	56	347.75	
J. K. Ward	OD	88	63	234.85	23.00
John Murchison	DR	47	36	261.50	5.00
R. S. Watts*	DR	32	17	116.25	
Carl Aiken*	DR	42	15	111.75	
Wm. Mulholland	DA	94	31	234.15	89.70
Percy E. Dunagin	BR	57	25	167.75	5.25

W. A. Tanner	BR	72	23	182.10	
W. H. Burchard	GC	47	9	95.75	
Chas. McIvor	DA	78	31	226.15	84.00
Kasper Oertley	GC	57	6	39.25	65.00
Don Byrd	PG	82	22	150.45	
Albert Reed	GC	65	14	131.75	28.75
F. J. Gaborit	OD	47	19	68.60	
W. M. Fee*	BR	45	3	26.75	
C. T. Roper*	DR	33		3.75	198.75
Mrs. Albert Reed*	OD	3			32.75
Colored					
Willie White*	GC	47	19	140.50	11.00

Total 1739 809 5510.90 657.70

* One week.

** Three weeks.

Bibles 381.85 27.25

* * *

UNION NEWS

The union men are all in attendance at the Cumberland camp-meeting in Knoxville, Tenn. Word comes from Elder Heckman that they are having splendid meetings, with a very large attendance.

Miss Ruth Felker, one of the assistants in the union office, went up to Knoxville a week ago last Sunday to assist in camp-meeting preparations. She expects to return to the office Wednesday so Miss Kelsey can have the privilege of attending the latter part of the camp-meeting.

Professor Tucker was a recent caller at the office. He told us of the progress of the work at Oakwood and is full of courage and hope for one of the most successful years ever experienced by the Oakwood Junior College.

* * *

STUDENTS : ATTENTION

Will those students having musical instruments please bring them with you to the Southern Junior College as we are planning to have a good strong orchestra the coming year.

IVA DELL KIRK.

* * *

ADVERTISEMENTS

WANTED

A thoroughly experienced farmer for full two horse farm. Small dairy, truck and poultry in connection. Good land; good markets for all he can produce. Will assist right party in every way within reason. Wish to run the place on halves.

GEORGE B. GATLING,
Thomson, Ga.

FOR SALE OR RENT

Large 7 room house, in good condition, beautifully situated, 1 mile from Graysville Academy, with 1 acre or more of fruit land if desired. At a bargain. Address,

MRS. CLARA TATREAU,
Graysville, Tennessee.

FOR SALE

Cheap, on easy terms: small farm of 16 acres, 6 miles from Graysville on Walden's Ridge. Church and church school privileges. Steady work can be had for a man able and willing to work at saw mill. Asthmatic people get well here.

JAMES GLEN,
Graysville, Tennessee.