

FIELD MEETINGS

"GLAD TIDINGS OF GOOD THINGS"

VOLUME XV

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THE CALL OF THE HOUR

W. W. EASTMAN

The work assigned to the remnant church on earth is the proclamation of the three-fold message of Revelation 14: 6-12.

The startling announcement of the hour of God's judgment, the fall of Babylon and the warning against the

In "Colporteur Evangelist," page 28, we read: "I have been shown that the press is powerful for good or evil. This agency can reach and influence the public mind as no other means can."

Again, on page 78, we read: "The press is a power,



The faithful, consecrated, God-fearing Colporteur taking his Orders for the Day

worship of the beast and his image, is calculated to stir the whole world to a decision that will determine their eternal future for life or death.

We learn from Revelation 18: 1-4 as the message is in its closing days, that the three angels are joined by another angel with *great power* who with a strong voice cries mightily to earth's inhabitants and "the whole earth is lightened with his glory."

Thus the three-fold message is swelled to the "loud cry" which reaches the ears and hearts of God's people throughout all the nations of earth, calling them out of Babylon ere the seven last plagues shall fall on a doomed world as probation's hour closes.

In Volume VII, page 140, it is stated that our publishing houses "are among the agencies represented by the angel flying in the midst of heaven having the everlasting gospel to preach to them that dwell upon the earth. . . . In a large degree through our publishing houses is to be accomplished the work of that other angel who comes down from heaven with great power and who lightens the earth with his glory."

but if its products fall dead for want of men who will execute plans to widely circulate them, its power is lost."

In view of the facts set forth above, what is the call of the hour? Is it not for the execution of plans that will give a wide circulation to the products of the publishing houses that in the providence of God have been brought into existence for this very hour? The hour of God's judgment has long since come. The time of the loud cry has been with us for more than thirty years. God's judgments—the forerunners of the seven last plagues—are already falling upon the inhabitants of earth.

The call of the hour is for men and women who will "go out quickly into the streets and lanes of the city" with God's compelling message and invitation to the marriage supper of the Lamb, as given in our books and papers.

"The call of the hour is answered by the coming of the man. . . . All the requisite talent, courage, perseverance, faith and tact comes as they put the armor on."—"Colporteur Evangelist," pp. 26, 27.

THE COLPORTEUR WORK A CONFERENCE BUILDER

Seventh-day Adventists are here in fulfillment of prophecy. They have a mission in the world—and that mission is to prepare a people for the second coming of the Lord. The message they are giving must be given to every nation, kindred, tongue, and people in one generation.

The publishing work has played, and is playing a most important part in accomplishing the object of our existence. Thousands upon thousands of men and women have accepted the truths for this time,—scores upon scores of strong churches have come into existence as the result of the faithful and consecrated work of our colporteurs.

"God has ordained the canvassing work as a means of presenting before the people the light contained in our books, and canvassers should be impressed with the importance of bringing before the world as fast as possible the books necessary for their spiritual education and enlightenment. This is the very work the Lord would have His people do at this time. All who consecrate themselves to God to work as canvassers are assisting to give the last message of warning to the world. We cannot too highly estimate this work; for were it not for the efforts of the canvasser, many would never hear the warning."—"Testimonies," Vol. VI, p. 313.

A few years ago in the state of Washington, a colporteur found his way into a small store in the suburbs of a large city in the early morning. The proprietor was not busy and readily gave consent to hear the canvass. Opening his "Great Controversy" prospectus, he began with a graphic description of the destruction of Jerusalem. He had scarcely gotten started, when a young man entered the store to make some small purchase. His attention was immediately directed to the speaker, and becoming interested listened closely to the close. Then he gave an order for a book to be sent to his mother, who then resided in the East. Ten years passed and the mother met with a terrible accident. The young man was called and sat by her bedside as life slowly ebbed away. After her death, the old home was broken up and when the keep-sakes were divided among the members of the family, there fell to him the book, "Great Controversy," which he had purchased ten years before. As he held the book again in his hand, there came before him the earnest face of the colporteur from whom he had purchased the book, and he began to recall some of the impressions made upon his mind at the time. He determined to read it. In the mean time a Seventh-day Adventist minister came to his home. The treasured book was brought out and the minister awakened a new interest in its thrilling pages. Later on the young man accepted the Truth and became a minister and since that time has directed the attention of many to the book and to the wonderful truths it contains.

Some time ago, a conference president had occasion to visit an unentered vicinity—that is, a vicinity where so far as he knew, we had no adherents. As he was visiting with a certain farmer in that section their conversation turned upon Bible topics. While they were talking the man went into another room and returned with a much worn copy of "Daniel and Revelation." As he was showing it, he said, "I do not belong to any church and all the religion I know anything about I found in this book." As our brother was visiting around, he ascertained that for years, this farmer had been advocating to his neighbors the truths he had learned from the book. You can know that it was not long after this visit that a substantial church was organized in that vicinity. And so it is, "A pebble in the streamlet sent, has changed the course of many a river." Every canvass given is an opportunity to point a soul toward heaven.

A certain person in one of our Southern states, bought a copy of "Bible Footlights," read it and then lent it to a friend. For several years thereafter, these two men worshipped under a giant pine in the forest on the Sab-

bath. Their families, however, were bitter against them. Finally one of our workers learned of these men, came to visit them, and soon a tent was pitched and a series was conducted. Today, a fine church building, free of debt, supplants the old pine tree which used to serve the two men as a house of worship. Their families and many of the neighbors have joined the circle and the end is not yet.

On another occasion a woman was praying for light and saw in a dream a man coming to her house with a book containing the light she needed. Some time after the very man seen in the dream came along. The book was "Daniel and the Revelation," and the lady is now a firm Seventh-day Adventist.

Two years ago our Union field secretary decided he would spend his Big Week in a section which had never been entered by a gospel colporteur. He met with splendid success. A real interest was manifested on the part of a large majority of the people. The next year he went back to the same territory with another book. By this time the interest had become so keen that they beset him to stay with them and teach them more about the truths contained in their books. He held studies with them. At the same time he sent an urgent request to the conference to send a minister to Etowah to hold an effort. As soon as they could they honored this request. Today, we have a fine church at that place free of all debt. There are already over fifty members and many more are interested.

Thus we could continue for hours, relating the wonderful experiences and results of the efforts of faithful colporteurs who have consecrated their lives to the Gospel Literature Ministry.

Our forty-six Publishing Houses and branches are doing strictly denominational business of more than \$5,000,000 annually. A few decades ago the entire output of literature published by this denomination was printed on a hand press, folded by hand, and sewed with a pegging awl. A sample copy of each publication could then be bought for 35 cents. Today, to purchase a sample copy of all our publications, including a yearly subscription to our periodicals and magazines, would cost nearly \$1,000.

Today, the message, printed in 101 languages, is sold by our colporteurs in every corner of the globe. No matter where you may go—Africa, China, Korea, India, the islands of the sea, everywhere—you will find our faithful colporteurs going from door to door placing in the hands of the people our gospel literature.

What a privilege to be workers together with Him! What are trials? What are obstacles as compared to the joy that comes to the heart of the colporteur when he enters the homes and hears the people say with tears in their eyes, "I believe God sent you here?" But there is more than an earthly reward to the faithful colporteur. Not only a heavenly home, but oh, the joy, when

"The redeemed will meet and recognize those whose attention they have directed to the uplifted Saviour. What blessed converse they have with these souls! 'I was a sinner,' it will be said, 'without God and without hope in the world, and you came to me, and drew my attention to the precious Saviour as my only hope. And I believed in Him. I repented of my sins, and was made to sit together with His saints in heavenly places in Christ Jesus.'"—"Testimonies," Vol. VI, p. 311.

A few years ago, Elder Daniells in addressing a body of workers said, "The circulation of literature is the most effective way of announcing the Message of God for today. . . . Hundreds and thousands can work along these lines in real, active, evangelistic effort."

"The harvest truly is great, but the laborers are few." Who will answer the call? Who will say, "Lord, here am I, send me," and thus hasten the soon return of our blessed Redeemer.

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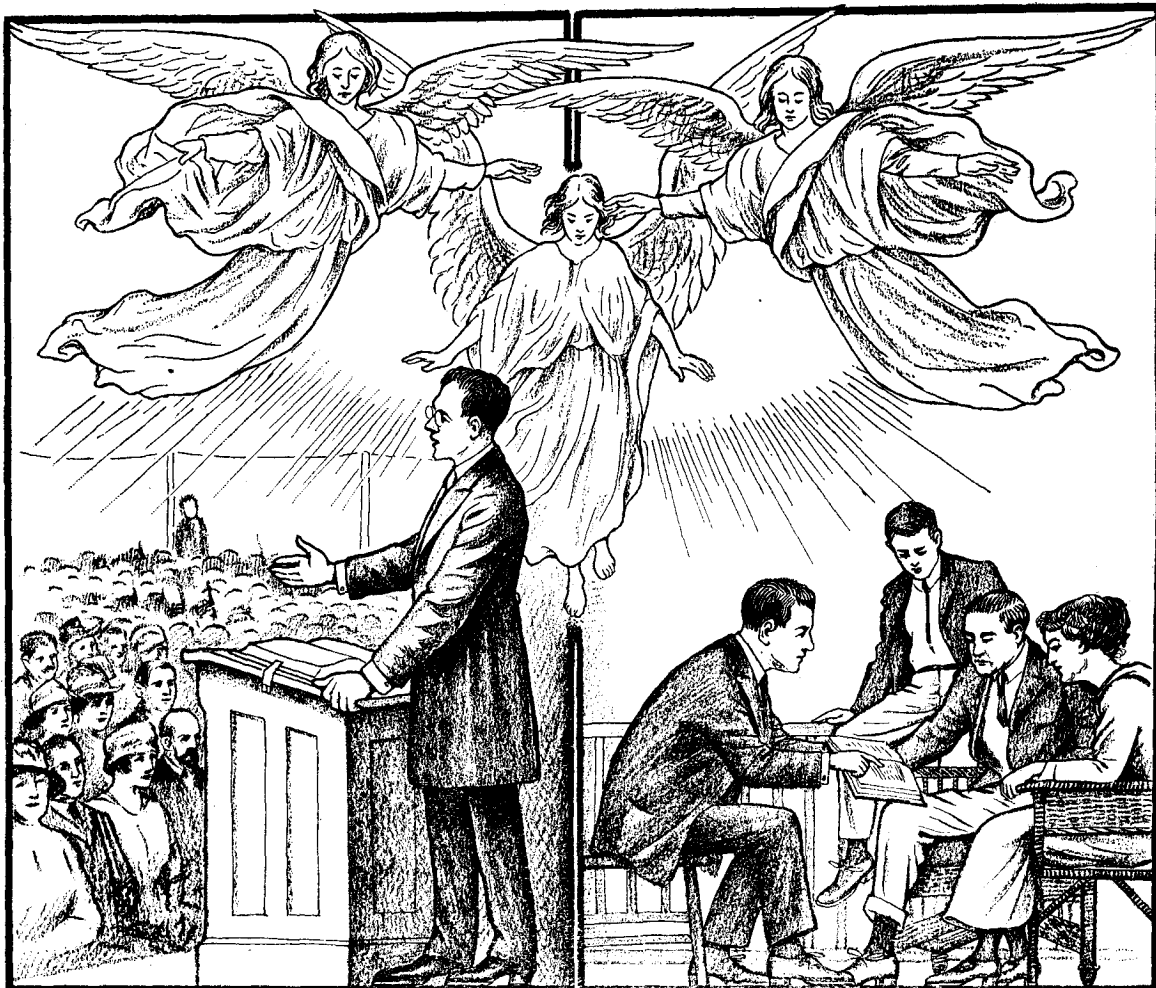
There is no provision in the gospel plan to retreat.

FISHERS AND HUNTERS

With unerring prophetic vision, and like a great searchlight shining across the centuries, the prophet Jeremiah declared:

"Behold, I will send for many fishers, saith the Lord, and they shall fish them; and after will I send for many hunters, and they shall hunt them from every mountain,

and "fish" for souls in both highways and byways, and in fact in all walks and conditions of life, as does the colporteur. He carries the message where the living preacher cannot go; and, from the crowded cities to the isolated mountains, hills, and valleys, he hunts for souls, with the blessed assurance that "cavassers who go forth in the spirit of the Master have the companionship of heavenly beings."



"The same ministry of angels attends the books that contain the Truth as attends the work of the minister . . . As God blesses the minister and the Evangelists in their earnest efforts to place the Truth before the people, so He will bless the faithful canvasser."—"Testimonies" Vol. VI, pp. 316, 340

and from every hill, and out of the holes of the rocks." Jeremiah 16: 16.

In all service for the Lord there is doubtless no line of work to which this text applies with greater emphasis than to that of the faithful, consecrated, God-fearing colporteur. This thought is also made plain by the following statements from the Spirit of Prophecy:

"Canvasser-evangelists are needed to hunt and fish for souls. The canvassing work should now be earnestly and decidedly taken up. . . . We cannot too highly estimate this work; for were it not for the efforts of the canvasser, many would never hear the warning. . . . This is the very work the Lord would have His people do at this time."

Without the shade of a doubt there is no worker in the Lord's vineyard who has the opportunity to "hunt"

The Saviour a Personal Worker

The Saviour was a personal worker, and some of the greatest truths He ever uttered were spoken to a single individual. This, together with the fact that individuals who largely "read themselves into the truth," are the most firmly established in it, will perhaps make a little more plain the following quotation from page 5 of "The Colporteur Evangelist:"

It is indeed a wonderful provision which the Lord made for every consecrated individual to have some part in His work. The colporteur work offers the opportunity to the largest number, and at the same time it is one of the most fruitful for winning souls to the Third Angel's Message.

The Time Opportune

From every viewpoint, the time is opportune. In the first place the Lord has been pleased to give us as a people the most wonderful literature, outside of the Bible, which has ever been printed. Secondly, on the part of many there is an earnest desire to know the meaning of the startling events that are now taking place throughout the world, the answer to which is found in our message-filled books and magazines. The time has come when, instead of trying to cover up the fact that they are Seventh-day Adventist publications it is usually a decided help to let the people know that they are published by Seventh-day Adventists.

Again, the financial conditions are perhaps as favorable at the present time as they ever will be. While we recognize that in certain localities the boll-weevil and the army worm ruined the cotton, or practically so, yet the October first "Index Finger of Prices" of farm products as a whole in the United States was 27.3 higher than last year. As corn and cotton are the South's principal crops, the following figures will be of special interest in this connection.

Although the wheat crop is reported \$164,000,000 less than a year ago, the corn crop is worth \$670,000,000 more than last year, while the cotton crop for 1923 will give the South a buying power of approximately \$132,000,000 over that of 1922. The cotton crop last year returned \$1,368,531,000, and with an increase this year of one hundred thirty-two million dollars means that this crop is 15 per cent more valuable, and that the people will have that much more money to spend.

But, be that as it may, let us not forget that the success of God's work is not dependent upon good crops and high prices. The successful colporteur is the one who takes his orders on his knees, for his success comes from above rather than from beneath. Again, we have the promise "that the canvassing work . . . is to be carried forward with increasing success." This one statement alone is sufficient guarantee for the continued success of this important work.

Called to the Work

After stating that "God calls the canvassers back to their work" and making an earnest plea for volunteers who will devote all of their energies and enlightenment in rendering this house-to-house service, the Spirit of Prophecy makes this impressive declaration:

"We have no time to lose. We must encourage this work. Who will go forth now with our publications? The Lord imparts a fitness for the work to every man and woman who will co-operate with divine power. All the requisite talent, courage, perseverance, faith, and tact will come as they put the armor on. A great work is to be done in our world, and human agencies will surely respond to the demand. The world must hear the warning. When the call comes, 'Whom shall I send, and who will go for us?' send back the answer clear and distinct, 'Here am I; send me.'"—"Testimonies," Vol. VI, p. 333.

Dear reader, if the Lord is calling you to the colporteur work do not allow a good salary, a good farm, or anything else to keep you from responding to that call. Remember the statement that "There is no higher work than evangelistic canvassing," and also the promise that those who work in the Master's vineyard will receive that which is right. To whatever position the Lord may call us, may He help us to be real fishers of men, for—

"Down by the sea
Of blue Galilee

The Saviour passed time and again;
From the shore of that sea
He called, 'Follow me,
And I will make you fishers of men.'

"He is calling today,
In the same earnest way,
He is calling for fishers again;

And the brightest names known
Up around God's throne
Will be those who were fishers of men."

R. L. PIERCE

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THE COLPORTEUR WORK AS A PREPARATION FOR THE GOSPEL MINISTRY

Those of us who have been closely connected with the preparation of workers for evangelistic fields have often been surprised and disappointed at the results some of our young men obtained. The cause for some of these failures in the ministry especially, are due to three or four defects in training. The first is lack of persistence; the second is lack of ability to convince the person to whom one is talking that he should not only believe what is being said, but should act upon it; the third is lack of progressiveness and keeping up with the movement with which he is connected; and the fourth perhaps is a lack of understanding of what is expected of and proper for one engaged in as sacred a work as the ministry.

For a long time I have been convinced that nothing gives a better preparation for the work of the ministry than does the colporteur field. I believe the same principle holds true so far as a preparation for lives of secular work is concerned. To be a successful colporteur means that the one who is engaged in the work must "keep at it" and "keep up with it," and must constantly study to improve his methods.

Many times a minister is known as a diligent, successful preacher, but for some reason he is unable to persuade those who hear him to make up their minds to join the church; in other words, his audience hears the Truth and believes it, yet goes on in just the way it was going before he and his tent came to town. This is a defect, I believe, that is greatly lessened if the minister has had an experience in the colporteur work. The successful colporteur must not only show his prospective purchaser a good book, but he must awaken in the mind of that person so intense a desire to have the book that he is willing and anxious to buy it. The same is true of a minister: he must not only present an attractive message but he must do it in such a way that those who hear him are anxious to adopt the message he is bringing.

A great deal of the minister's work, I believe, must be done outside the pulpit; in fact, we are told in the Spirit of Prophecy that the one who preaches and does nothing else is very much more likely to have poor success than is the one who perhaps is inferior in the pulpit but who is a diligent, successful personal worker. The ability to meet people is one trait that is cultivated preeminently in the colporteur work. The colporteur understands where the people are and finds out something of their situation, and he adapts his message in such a way as not only to appeal to his hearer, but to convince him.

We here at the Southern Junior College believe in the colporteur work as a good preparation for the gospel ministry and are encouraging our young men who are looking forward to the ministry to spend one summer or more in the colporteur field. Elder J. H. Behrens was in the office just now, and he made the statement that he believed that so far as a preparation for the ministry was concerned, there was nothing better than the colporteur work.

LEO THIEL.

* * *

THE LORD A GOOD PAYMASTER

"Then Peter said, Lo, we have left all, and followed thee. And He said unto them, Verily I say unto you, There is no man that hath left house, or parents, or brethren, or wife, or children, for the kingdom of God's sake, who shall not receive manifold more in this present time, and in the world to come everlasting life." Luke 18: 28-31.

How blessed is this promise! The Son of God knows what it means to leave Father and the comforts of home to be a wanderer, having no place to lay His head, for the sake of the Gospel, and those whom He loved. Temptations, trials and persecutions from a cold unappreciative world were experienced by Him as a result of the choice He made. But He was cheered to think of the blessings that would come to others as a result of His labors of love. He looked to the future. He saw the "travail of His soul, and was satisfied." He felt that it would be reward enough if He were but successful in saving one soul. He was willing to endure it all for the one lost sheep.

With glad anticipation the Lord looks forward to the time when He will descend from heaven to gather the redeemed of earth. From the North, South, East, and West, the ransomed of the Lord will come with songs of rejoicing over death and the grave. With Christ at their head they enter the city of God, there to partake of the tree of life and to drink of the river of water of life. All the trials of earth will be forgotten as He looks upon the host of redeemed.

It is the Spirit of this same Jesus that leads men to leave home and friends to endure trials, hardships and prosecution for the sake of those who are in darkness. But through it all the peace of God fills the soul. How good it is to know that Christ has ordained that we may be co-laborers with Him! If we suffer with Him we shall reign with Him! We shall receive manifold blessings in this life and in the world to come everlasting life.

The pleasures and blessings of that better life are untold. "Eye hath not seen, nor ear heard, neither hath entered into the heart of man, the things which God hath prepared for them that love Him." I Cor. 2: 9.

The Lord beholds the smallest details of life. Our steps are numbered. Our coming in, going out, our rising up and sitting down. All words of cheer; every deed of kindness, and every effort made to give the light of Truth, by word of mouth or by the printed page, to those who are in darkness, are considered and blessed of God.

Shall we not be willing to sacrifice and suffer for His sake? "They that sow in tears shall reap in joy. He that goeth forth and weepeth, bearing precious seed, shall doubtless come again with rejoicing, bringing his sheaves with him." Ps. 126: 5, 6. The saint of God will know no greater joy than to come before the Lord in that gathering day and be able to say, "Behold, I and the children whom the Lord hath given me." Isa. 8: 18. Surely the things we endure in this life for the cross of Christ will seem a small matter, when we grasp the hands of some that God has helped us to encourage in the better way, in the kingdom of God. Let us then respond willingly to the invitation to go labor in His vineyard, and whatsoever is right will be given us. Matt 20. A. S. BOOTH.

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PLAN NOW FOR NEXT YEAR'S SCHOLARSHIP

Mr. Cooke once asked, "Are you a shepherd or one of the herd?" How many thousands of people there are in the world who think themselves to be shepherds when in reality they simply follow the working minds of men who are making a success in life. If there ever was a time when God needs leaders in His great work, it is now, and the demand will increase as we near the end. You can be a leader. Determine to be one and set to work. "The past cannot be changed but the future is yet in your power." What are you going to make of it? Are you saying, "I have no means and consequently, there is no chance." What if men who are leading the world had said that before they strove for an education? If you do not have the wherewithal, there is at least one way to get it. Begin right now to earn that scholarship which will not only finance you through school next year, but it will also give you an insight into the possibilities for you and the need of consecrated men to carry on the world's work.

Hundreds of young men and women have secured a

valuable education through the scholarship plan, and what others have done, you can do, but you must not delay. Definite plans and systematic efforts will bring results. Counsel with the brethren who have the work in charge. They are leading now and if you follow their advice and instruction, you will lead later. Difficulties will arise but remember the words of Spurgeon, "Many men owe the grandeur of their lives to their tremendous difficulties." The experience in the colporteur work, prepares one for the more vital questions in aggressive endurance in later life, and the problems during school days for the weightier matter when actively engaged in the cause of God.

It may not be possible to go into the field just now, you can begin to arrange your affairs, enter the work early and by the time school opens next fall, your scholarship will be earned and you will rejoice over your achievements.

F. R. ISAAC.

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THE COMBINATION PLAN

To the colporteur the Combination Plan is like a friendly automobile that gives the foot-traveller a lift; to the subscriber it is as though a dozen gleams of light were piercing the clouds of a dark and uncertain day.

This plan is of God. It is not an experiment, but is to be the regular method of work for those who expect to accomplish the most in the shortest possible time. It does much to increase the mind-subduing and soul-winning power of our literature, that "a short work" may be accomplished upon the earth.

At the recent Publishing Department Council of the General Conference this plan was the first topic considered, and the discussion continued through two meetings. Those most familiar with the workings of the plans stated that everyone that had used it faithfully and intelligently considered it a great blessing to our work. The Council, unanimously recommended:

"That the Combination Plan, the combining of periodical subscriptions with our books by colporteurs, be adopted as a practical and workable plan, to be encouraged, and put in operation throughout our world field as far as possible."

This plan has been successfully followed in every conference in the Southeast. Introducing the *Watchman Magazine* with the books in connection with the meaning of current events, shows the prospect that he now has the opportunity for which he has long waited—the possibility of gaining a clear understanding of the daily news in the light of the Word of God. Many hearts are hungry for such knowledge.

Thus the combination plan puts life and vigor into the work, and actually helps the colporteur to secure more orders than he otherwise would. This plan furnishes several added advantages when delivering. The monthly visits of the magazine serve to keep the colporteur's earnest words in mind, and to direct attention to the book and its value.

Unless the colporteur feels that he has a clear vision of the opportunities in the plan, he should not try it while working alone, but should wait till the field secretary shows him proper methods, and helps him understand its value.

Like Many Others

The following experience was related at the Florida camp-meeting by Joshua James, a native of British Antigua, who has canvassed for six years in Cuba, and is now working among the Spanish at Tampa.

"I must say that the Combination Plan is of God, and when He leads out, His work will go right; our part is to follow. My success is due to prayer, and faith in God.

"I was working with 'Our Day,' and the people complained that the price was too high. I thought I would not be able to sell the book and *El Centinela* (the Spanish periodical) together, but went to God in prayer, then started out in His Name.

"I had better success under the Combination Plan

than with the book alone, both in taking orders and when delivering; therefore I say it is of God.

"My first day I took 13 orders to be delivered a week later. The second day I took 11 orders to be delivered the following day. All of these orders were delivered. Out of 89 orders taken in one month I delivered 78, which was the best record in Cuba for that month. All were combination orders, for now I take no other kind."

L. D. RANDALL.

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OUR LITERATURE AN EVANGELIZING MINISTRY

The most potent force in the world today is not a sword, as some would think but it is a Book,—the Word of God. The Bible was the first book printed from moveable type; it was the first book on the press, has never been taken from the press and will be the last book on the press.

Today we are rapidly approaching the time when our presses will make their last revolution, when the last book will be printed, the last tract scattered, but before that time a great movement is to go forward when this people will warn the world under what we call the "Loud Cry." Vol. VII, p. 140 in commenting on this work, "And in a large degree through our publishing houses is to be accomplished the work of that other angel (Rev. 18) that comes down from heaven with great power, and who lightens the earth with his glory." Our books therefore containing the truth of God will help to bring men and women to their decision. "The great object of our publications is to exalt God, to call men's attention to the living truths of His Word."

We recognize that it is an impossible task to warn the whole world without utilizing the power of the Gospel press. It is possible for us today to reach 30,000,000 of people in the world with our literature printed in 109 different languages, and every year thousands of souls are brought to a knowledge of the Third Angel's Message through this medium. Our books go into every conceivable place, no place is too small or too great but that they will find an entrance. Souls will be saved in the kingdom who never had an opportunity to hear the living preacher, but with the silent preachers that are today being sent out by the thousands, many will owe their salvation

Brethren and sisters, our books are preachers. They convert men, they bring them to God, they cause men to study their Bibles, they reach men that otherwise would never be reached, they cause men to inquire after truth more than that they will be the means of a large number's accepting the message of Revelation 14, and be numbered with the redeemed. What a glorious work to be engaged in, to send these "silent ministers" on their way. Surely God has a place for those that would like to enter his army of workers. For "The kingdom of Heaven is like a man that is a householder, which went out early in the morning to hire laborers into his vineyard. . . . And about the eleventh hour he went out, and found others standing idle, and saith unto them, Why stand ye all the day idle? They say unto him, Because no man hath hired us. He saith unto them, Go ye also into the vineyard; and whatsoever is right, that shall ye receive." Brethren, the eleventh hour is here; God grant that it may find us ready to respond to his call, for the "harvest truly is great but the laborers are few."

E. F. HACKMAN.

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CONFERENCE INTEREST IN TRAINING COLPORTEURS

"Canvassing work, properly conducted, is missionary work of the highest order" and we are told that "God has ordained the canvassing work;" therefore, all who consecrate themselves to God to work as canvassers are

assisting to give the last message of warning to the world. We cannot too highly estimate this work, for were it not for the efforts of the colporteur, many would never hear the warning. Space would not permit to tell of the wonderful providential openings of the mighty power of God before the colporteur in all lands. And the fruit of their



THE COLPORTEUR

Mrs. C.

When I enter that wonderful city above,
Far removed from earth's sorrow
and fear;

I hope that somebody will whisper in love,
"It was you first invited me here."

When I stand by the side of the river
of life,

'Twill be joy to hear somebody say:
"I was drunk with the world and its mad-
dening strife

Till the colporteur happened my way.

efforts is seen in the thousands that are accepting the light of the Third Angel's Message.

Training and Co-operating

The Publishing Department, of which the colporteur is a mighty factor, is one of the spokes of a wheel within



HEREAFTER

THE COLPORTEUR'S REWARD

"From his books and his tracts, and his papers galore
I first learned of this blessed abode;
When I turned me about and set out for the shore
'Twas the colporteur showed me the road."

When at home in those mansions eternally grand;
Many dear ones with joy I behold;
I hope that somebody beside me will stand
Saved, because of books I have sold."

a wheel—the whole mechanism representing our organized work. It follows then, that the training of the colporteurs as well as every other part of God's ordained machine, will determine its success or mission.

Our conferences are to educate and train our colporteurs to do the work required in selling our books upon present truth which the people need. Our conference presidents, are sparing no means to give the proper training to this work. The call is for men and women who have a deep conviction of the times in which we live; who have a positive knowledge that God has forgiven them of their sins and feel that they have the abiding presence of Jesus in their souls; and who have a strong burden to be a soul winner.

The regular full-time colporteur gets his fare paid to and from camp-meeting and institute, to his field of labor, and he receives free board and lodging at institutes. He is to receive careful training both in institute and field. The field secretary is to give a good full training by the side of the colporteur in the field taking orders, and in delivering. He should be shown how to do personal work; how to pray with the people; how to give Bible studies, and how to break down prejudice.

"How beautiful upon the mountain are the feet of him that bringeth good tidings, that publisheth peace." Isa. 52: 7. "Who will go for us?" Let many answer, "Here am I send me."

"Answer the call, ye brave men—
The Master's call to save men,
Each moment death is gaining,
Their blood our garments staining.
Who'll go, who'll go, Whate'er the cost?
Who'll go, who'll go, to save the lost?"

Watch the FIELD TIDINGS for Institute dates. Then write to your field secretary and conference president informing them of your desire to attend.

W. P. DOUGHERTY.

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PERSONAL TESTIMONIES

Note: The following paragraphs were written by a few of the students now attending the Southern Junior College, who earned scholarships during the past summer.

"I am thankful that I can have a little part in the Lord's work by going out in the summer and earning my scholarship. I am sure that this place is ordained of the Lord. You not only earn a scholarship but get the Truth among the people. By the Lord's help I have gotten my full scholarship for two summers."—*Lucile White.*

"It has been my privilege for two summers to earn a scholarship in the state of Georgia. I find that the canvassing work not only aids one to attend our schools, but draws us nearer the Lord. Can young people earn scholarships? They can if they go out in the strength of the Lord, laying aside all pleasure, and the main thing is to *stick.*

"Is canvassing a missionary work? We find more people coming into the Truth through the reading of our books than from any other source. Thus the placing of the books in the homes is the best work a young person can do. I thank the Lord for the privilege of being connected with this work."—*Nina Beavers.*

"I am thankful to be in the good old colporteur work, and this will make the fourth season for me. I would like to see others heed the Saviour's command to scatter the printed page. In this way we have the privilege of living the Christian life before our fellowmen. My orders this summer amounted to \$1950. I have delivered about \$1100 including Bibles and magazines. The Lord helps me to deliver more every season."—*Vernon Barefoot.*

The Combination Plan to Earn a Scholarship

"We have heard about several things that the Combi-

nation Plan will do, but so far I have not heard of the Combination Plan's giving a person his scholarship. And a scholarship means the privilege of a year spent in one of our schools. Now the privilege of going to school to prepare for greater usefulness in God's work is a wonderful opportunity. But another opportunity is equally as valuable.

In earning this scholarship a person may help himself to obtain the greatest of all requirements for success. That is resourcefulness and unflinching courage. To the Christian unflinching courage means a strong faith in God. These characteristics are necessary for the successful colporteur. By making these valuable characteristics his own, a person fits himself for greater ability for study during the winter.

"And the Combination Plan allows a person more selling points in very little additional time, a means of creating a greater interest in the book in the mind of the prospective customer, and of making a greater profit. So, by using the Combination Plan a person is aiding himself in obtaining a year's education which rightly used, will make him a stronger and better man."—*Winslow B. Randall.*

"This past summer was spent in distributing our message-filled literature among the people in Macon, Ga. I do not have a wonderful talent of speech but as I entrusted myself to Him, He worked through me to impress people of the importance of my work. Prayer, hard work, and perseverance won me a scholarship. It seems so nice to be in school without a worry of debt."—*Lela Perry.*

"Leaving for the canvassing field, many told me that I would not make a success because I was timid, but with a determination to make good, the Lord helped me to get my scholarship. I had the greatest success while using the *Watchman Magazine* along with my large book. If one wants to earn his way through one of our schools, I recommend canvassing. I can truly say I enjoyed my summer's work, and am now enjoying the benefits of school."—*Blossom Waggenerby.*

"For the past four summers I have been engaged in the colporteur work, and thus I have been enabled to attend school for these many years. Earning a scholarship can be done but it takes determination and perseverance along with hard work. Yet even these will accomplish nothing unless the individual goes forth seeking the Lord's help. God cannot make idlers succeed in any line of His work, but He will abundantly reward the faithful colporteur, who will not be daunted by a few discouraging experiences, but who will put in faithful time in the face of discouragement. I thank God for leading me into this work, and rewarding me both materially and spiritually."—*Elizabeth Coudrick.*

"The colporteur work offers both spiritual and financial help to the student. It is a needy field, and the student can do no better than to take up the work as a means of earning a scholarship. The practical things taught him in school can be put into experience. The experience is one that is invaluable. I can say that I never received greater benefit either spiritually or educationally than I did in the colporteur work last year. I succeeded in getting back into school with a scholarship.

"The best of all is the joy of service. One day I canvassed a lady with no results. Her husband was not a Christian, and would not help to get his family literature or a Bible. I asked her where he was; she showed me a field on top of a mountain, where he was working. I was tempted not to go, for it would mean a half mile of hard climbing and probably no order. Something said, "Go." I went. I prayed and canvassed in the Spirit. The Spirit was working on his heart. I did not get his order, and left feeling I had done all I could. When I had gone far down the mountain, someone shouted

"Hey! Pard." "Yes," I answered. "I'll take a book," he said. "What binding?" I asked. "The best," was the reply.

"When I saw the father and the children eagerly waiting when I brought the book, I felt the joy that comes from serving others."—*Leo Odum.*

* * *

THE COLPORTEUR A SOUL WINNER

"The canvassing work, properly conducted is missionary work of the highest order, and it is as good and successful a method as can be employed for placing before the people the important truths for this time. The importance of the work of the minister is unmistakable, but many who are hungry for the bread of life have not the privilege of hearing the word from God's delegated preachers. For this reason it is essential that our publications be widely circulated."—"Colporteur Evangelist" p. 5.

Every colporteur should realize the opportunities for soul winning which lie all around him as he carries the truth-filled books and papers to the people. As he consecrates himself early to his work the angels go before him preparing the hearts of the people. He is not a "book agent," or a salesman, but he is a messenger of the gospel. He is in soul-winning work. It is true that many times he sows and waters the seeds which bear a harvest that other men gather, but in this time when the Spirit of God works with mighty power immediate faults are seen. As we enter homes with message-filled publications and study the Bible and pray with the people, we shall be rewarded by seeing honest souls accepting the gospel call and uniting with the company who are keeping the commandments of God and the faith of Jesus. An illustration of this has recently come to my attention. One of our colporteurs about two years ago entered a county in Cumberland where there was not one Seventh-day Adventist. He prayed and worked both selling literature and giving Bible studies in the homes and soon was able to organize a Sabbath school. Now there is a company of sixteen baptized believers at that place, thirteen of whom are new members, and others are preparing to join. A church school has already been started and we hope to see a strong church established soon. What a great advance it would be if we could place resident colporteur evangelists in every one of the scores of counties where we have no living representatives. These could by faithful service develop companies of believers in these neglected places. How long shall we allow to go unheeded the repeated calls of the Spirit of God for families of faithful Seventh-day Adventists to enter these unworked fields? The colporteur evangelist has an opportunity, which no other class of worker has, of entering every home in both city and country, searching for souls.

May God help us all to be soul-winners.

B. F. KNEELAND.

* * *

THE RELATION OF THE COLPORTEUR WORK TO THE FOREIGN FIELDS

Jesus said, "And this gospel of the kingdom shall be preached in all the world for a witness...."

The Spirit of Prophecy tells us, "If there is one work more important than another, it is that of getting our publications before the public, thus leading them to search the scriptures."

We can see by this statement that the relation of the colporteur work to the foreign fields is of vital importance. We read from page 35 of "Colporteur Evangelist," It is the Lord's work.... and must go to all nations. Can we believe the work in other fields will be accomplished without the colporteur work, when we read such statements as this? "In enlightening and confirming souls in the truth the publications will do far greater work than can be ac-

completed by the ministry of the word alone." "Let our literature give the message as a witness to all the world."

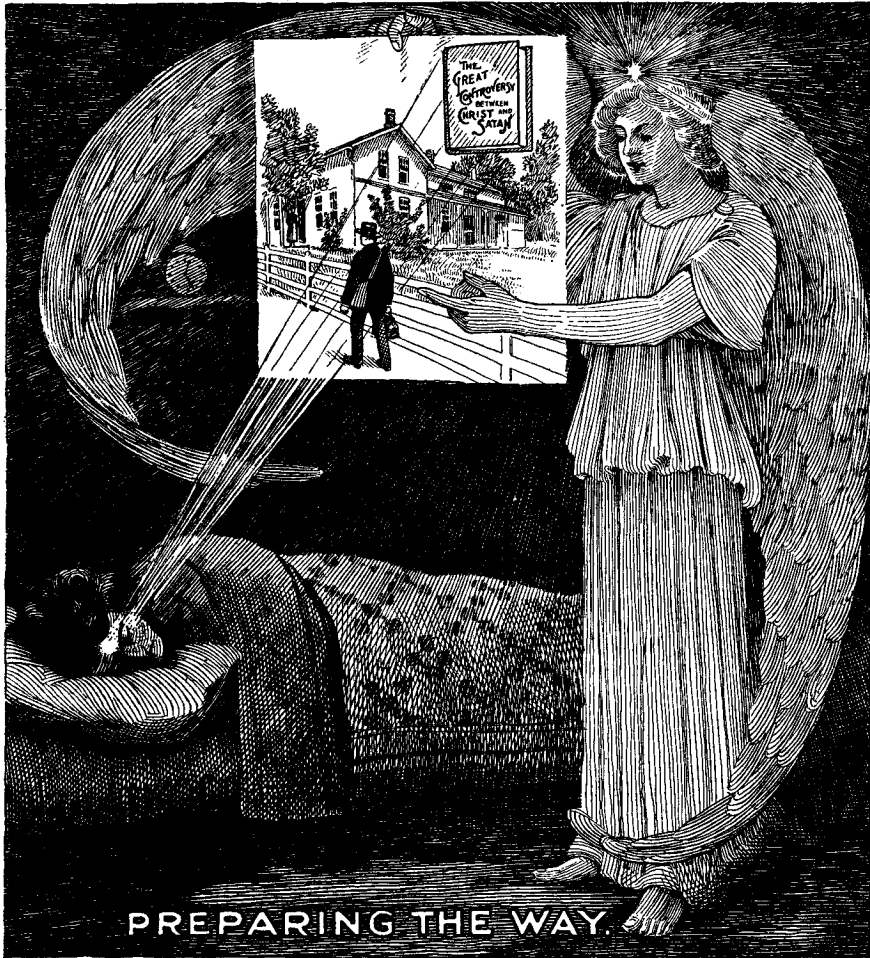
Ministers, evangelists, teachers are of great demand in the foreign fields and we read in Vol. VI, "That those who are fitting for the ministry can engage in no other occupation that will give them so large an experience as will the canvassing work.... I have been instructed that this is an excellent preparation."

We are instructed that part of the money that comes

CHRISTMAS DELIVERIES

The term "Christmas Deliveries," in connection with our book work signifies books sold and delivered chiefly for the purpose of making Christmas presents. My experience in this direction shows that comparatively few people buy our doctrinal books for the purpose of giving to others, perhaps for the reason that they are so deeply interested in them for themselves.

We have a class of books, however, which does make



The Lady who dreams of the Colporteur coming to her home does not hesitate to give her order for the book.

in from the sale of our publications should be used to increase our facilities for the production of more literature. This is being done in a way through the Big Week, Big Day, the proceeds of which are used to build and equip printing houses in foreign fields.

Many places in the mission fields are found very difficult to enter with God's word, therefore, taking a greater length of time to accomplish a work, but we have the promise that as long as probation continues, there will be opportunity for the canvasser to work.

Sister White has been shown that the walls of prejudice and superstition which exist in other countries have been broken through by our publications, thus we see the many ways of the close relation of the colporteur work to the foreign fields.

A. E. DEYO.

a very strong appeal to those who are in search of something to use as presents. I refer to our juvenile books. Our books for children and young people are attractively bound, profusely illustrated, and so interesting in subject matter that many times the same books may be sold and resold in the same home as the former copies are worn out and destroyed. These books while not containing anything strictly doctrinal so far as any controverted points of faith are concerned, yet they are good, wholesome literature and should be scattered with as much zeal as our other literature.

With the new "Home Workers' Prospectus" in hand one should very commonly sell the whole list of six books in one home, for they appeal to the whole range of ages of children from the youngest who have not yet learned their letters to those who are grown. These good books

help to allay prejudice as well as to create a taste in the minds of the growing generation for that which is of a religious nature and thus they serve to water the territory for the subsequent sale of more doctrinal literature.
C. A. WOOLSEY.

* * *

ALL THE YEAR AROUND COLPORTEURS

In order to work twelve months of the year in the colporteur work, the colporteur must study his field so he can work it to an advantage. If he is working a county let him work the country during the summer and fall and work the towns when the weather is bad. In this way he can find work all the year around. For a colporteur to make a success twelve months in the year, he must be willing to put in good time at least 40 hours per week. A man who does this and works along right lines with his heart wholly consecrated to God for this work, is bound to have success. God Himself has promised abundant success to such a worker. But we cannot expect God to open the window of heaven and pour out blessings over half time effort.

What farmer, mechanic, merchant or worker in any line could hope to have thriving business is he only worked a few months out of the year? They well know that in order to succeed, they must be "always on the job."

When a man hires out to another to do a piece of work he is expected to be there every day on time till the work is finished, and yet there are those who expect God to give them employment in His vineyard and then they only work about one-half or one-third of the time. How can they expect success when they are indifferent with the Lord's time? To this class, God says in Jer. 48: 10, "Cursed be he that doeth the work of God negligently," and this curse will not be lifted and success crown their efforts until they reform and become diligent in business, working early and late.

Again we are told in Luke 16: 8, "The children of this world are in their generation wiser than the children of of light." We see such a striking fulfillment of this text as we look around and see worldly men planning in every conceivable way to conserve their time which is their capital and then lift our eyes to the Lord's harvest field and see colporteurs putting in two or three days a week and four to seven hours a day, and then only work from five to eight months out of a year.

Surely the Lord will require this squandered time and capital at our hands, "Of no talent that the Lord has given will he require a more strict account than of our Time."

FRED MEISTER.

* * *

UNION NEWS

Elder Heckman spent Sabbath with the church at Dayton, Tenn. He spoke at the morning hour to an interested audience.

At this writing, the Union force is once more limited at the office. It is only for a moment, however, for:

Tomorrow Brother Hackman leaves for Florida where he will spend the next three weeks among the churches there helping them reach their Harvest Ingathering goal for 1923.

Sunday Elder Heckman goes to Oakwood to attend a meeting of the Oakwood Board at that time. Then he expects to join Elder Spicer in Savannah or Atlanta Tuesday or Wednesday of next week.

We are certainly glad to have Elder Spicer with us in our field at the present time. He is going to visit some of our larger churches according to the following itinerary:

High Point, N. C. Nov. 27
Charlotte, N. C. Nov. 28, 29

Spartenburg, S. C. Nov. 30
Columbia, S. C. Dec. 1
Charleston, S. C. Dec. 2
Savannah, Georgia Dec. 3, 4
Atlanta, Georgia Dec. 5, 6
Knoxville, Tennessee Dec. 7, 8
Graysville Tennessee Dec. 9
Chattanooga, Tennessee . . . Dec. 10
Southern Junior College Dec. 11 to 16

Friends from the nearby churches are cordially invited to join the brethren and sisters at the above mentioned places, and share the message which Elder Spicer is to bring to us.

Brother Daugherty is leaving soon on an extended recruiting trip. He will begin his efforts at the Oakwood Junior College, thence to Knoxville, and other Tennessee points; and then to Carolina.

While in Florida, Professor Isaac visited several of our schools and Missionary Volunteer societies. After attending the Board Meeting at Oakwood Junior College Sunday, he will go to Ooltewah for the first part of the Week of Prayer, and to Pisgah for the last part.

Harvest Ingathering reports are most encouraging. The sentiment the field over is clearly expressed in these words, "We are going to reach our goal." Prospects are bright for reaching the Conference Goals, in Cumberland, Carolina, and Georgia. Florida has just begun her campaign, but we are very optimistic concerning the campaign in that state.

* * *

THE LAND INQUIRY IN THE SOLOMON ISLANDS

For the past three years the attention of our people has been more or less directed to the fact that in the Solomon Islands, we have experienced difficulty in the matter of our mission leases.

For several years we have leased certain land within this group, and at each location have stationed white workers. These workers have been conducting successful mission work, and have gathered about them large companies of natives, by far the great majority of whom have at no time been connected with any other mission body.

Another society operating within the group, and in close proximity to some of our missions, has apparently become annoyed to see the progress of our work, with the result that various native followers of this society have arisen, and in three localities made claim to the ownership of the land held by us. These lands are located as follows:—1. Telina, comprising twelve acres of land, being the location of our head station; 2. Viru, comprising sixty acres of land, being the location of Brother J. D. Anderson and wife; 3. Ugehe, comprising eleven acres of land, being the location of Brother and Sister C. A. Wrigley.

Other leases held by whites, and having also been questioned by various natives, compelled the Government to seek to arrive at some finality in the matter of land tenure, therefore about three years ago the Solomon Island Government appointed a Commissioner, giving him authority to examine all questioned leases of native land held by non-natives.

Our leases were included in the Commission's agenda, and we were advised to be prepared to defend our holdings in August of 1920. For such purpose Pastors F. A. Allum and W. G. Turner, accompanied by a Sydney barrister, at that time proceeded to the Solomons, to find upon arrival that the Commissioner had hurriedly left the group to accept an appointment elsewhere.

To fill the vacancy, another Commissioner was appointed, and after a long wait of upwards of two years,

we were informed that our cases would be definitely heard in May—June of 1923.

Having in mind the fact that the effort to dislodge us from our holdings within the group did not originate in native minds, and remembering that the set purpose of the opposing society was to drive us from the group by securing the cancellation of our most important leases, the Union Conference Committee felt that at the time of the sitting of the court, two representatives should proceed to the group. Therefore it was voted that Brethren T. W. Hammond and W. G. Turner act in such capacity. In May we sailed from Sydney to give attention to the work assigned us.

After a wait within the group of some weeks, the first case commenced, and this in the matter of our holding at Ugehe. The enquiry was held on the land in question.

The land enquiry was conducted in the nature of a court. The Commissioner, Mr. Phillips, acting as Judge; Captain Francis being deputy to appear on behalf of the native claimants and others; Brethren Hammond and Turner appearing as defendants against these claimants, who claimed the land subsequent to the granting of our lease.

The court procedure was as follows:—Each case would open with the claimant and his supporting witnesses stating their case. First the claimant or his witness would be questioned by the native deputy, following this we would cross question the witness, then the deputy would further examine, and after a few questions had been put by the Commissioner, the witness, greatly to his relief, would have completed his evidence. Owing to each question put and each answer given having to be interpreted, the securing of evidence occupied considerable time.

At the end of seven full court days, one side had still other witnesses to call before completing their evidence, while we had made no commencement on the long list of witnesses appearing on our behalf.

On the morning of the eighth day, the Commissioner suggested the possibility of a settlement without the court.

All parties agreed to attempt such a settlement, with the result that after two days' discussion an agreement was reached, confirming our mission lease, and closing the case for us; but on the part of our natives surrendering to the opposing claimants certain valuable lands without the bounds of our mission property.

The verdict was victory for us inasmuch as we are left undisturbed, but through our natives giving away to the Methodist natives adjoining lands, we are prevented from extending our present area along the water front which is now somewhat small for the purposes desired.

Our natives, after accepting the agreement, and upon more careful thought, have felt that they gave away too much, and will possibly make some effort, through right channels, to have a further hearing in respect to that land lying without our boundaries.

From Ugehe we proceeded to Viru, the location of the second enquiry. The morning following our arrival, we were called aboard the Commissioner's vessel and informed that the claimant against our land had withdrawn his claim. Therefore our second lease was confirmed, and this without the time being occupied in another probable long hearing.

Telina was the site of the third, and final enquiry. The court opened on Thursday, June 28, and through having sittings at night as well as during the day, the whole of the evidence was completed by the following Friday week.

We regret that we are not in a position to state the result of the Telina enquiry, the Commissioner not having yet been able to make any recommendation in respect to this, owing to prior claims having to receive his attention first.

While we cannot announce the result, we are all of good courage in connection with this enquiry. Our witnesses, without exception, gave excellent testimony, confusing and wholly upsetting the statements of the new claimants, and creating a favorable impression in the court.

We hope to hear from the Commissioner within the next few weeks, and shall immediately notify our people as to the results.

We would take this opportunity of expressing to our workers and church members in the homeland, and to the faithful white workers, native teachers, and church members throughout the island field, our very sincere thanks for the way in which they have supported us in prayer during the whole trying experience. The knowledge of such support was of the greatest encouragement to us during the hearing of these cases, and we are confident that God has heard these supplications, and honored His cause by allowing us not only to retain our present position among the people of the Solomon Islands, but to increase our prestige among all classes, and thus to be in that place where even more rapid strides shall be made for the completion of His work among this needy and wonderfully responsive people.

* * *

FLORIDA CHURCHES—TAKE NOTE

For the Week of Prayer the following schedule has been planned. Let our church elders and leaders kindly take note as to what worker will visit their church and on what date.

Week of Prayer Appointments—December 8-15

Orlando, December 8-15	L. T. Crisler
Winter Garden, December 8	Joseph Sangster
Jacksonville, December 8-15	A. B. Russell
Gainesville, December 8-15	J. S. Schrock
Daytona, December 8-10	T. D. Gibson
Cocoa, December 12-13	T. D. Gibson
New Smyrna, December 14-15	T. D. Gibson
West Palm Beach, December 8-15	E. C. Widgery
Miami, December 8-15	Frank Dudley
Ft. Lauderdale, December 8	Frank Dudley
Terra Ceia, December 8-9	J. L. Shuler
Sarasota, December 10	J. L. Shuler
Manatee, December 11	J. L. Shuler
Clearwater, December 12-13	J. L. Shuler
St. Petersburg, December 14-15	J. L. Shuler
Tampa, December 8	J. B. Locken
Plant City, December 8 (P. M.)	J. B. Locken
St. Petersburg, December 9-12	J. B. Locken
Tampa, December 13-15	J. B. Locken
Clearwater, December 15 (P. M.)	J. B. Locken
St. Cloud, December 8-15	R. H. Brock
Sanford, December 15	Joseph Sangster

(It is hoped that Elder Magoon may be able to visit the churches at Ft. Meade, Wauchula, Avon Park, and Arcadia during the Week of Prayer.)

Florida Conference Ministers—Attention

Please plan to spend the Week of Prayer in harmony with the above schedule.

Week of Prayer Suggestions

To our Workers and Members in Florida:

I desire to call your attention to the fact that on Sabbath, December 8, the annual Week of Prayer begins. Never in the history of the church has there been a time when conditions in the church and in the world called more urgently for sincere searching after God on the part of our people than at the present time. Every one of us needs a closer walk with God.

I wish to make a few suggestions regarding the service for the Week of Prayer, that I trust will be of some benefit to our workers and people.

1. Every church should plan to meet together some time during each day, or at night, during the Week of Prayer. If the church is small and only three or four attend it is important just the same to have the meetings all through the Week of Prayer.

2. Every member of the church should so arrange his work so that he can attend all the services of the Week of Prayer. None can afford to miss it. Good readers should be secured for the different readings. These read-

FIELD TIDINGS

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OOLTEWAH, TENN., U. S. A. FIFTY CENTS A YEAR

C. SPARKS - - - EDITOR

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NOTICE

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SOUTHEASTERN UNION

Conference Directory

Office Address, Rooms 224-228, First Nat'l Bank Bldg., Chattanooga, Tenn.

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ings ought to be assigned long enough beforehand that they may be able to familiarize themselves with the readings, so as to give the sense properly.

3. It would be well for the church officers and the persons who are to read to meet together for prayer a little time before the public meeting begins. Such a little prayer meeting by the workers before the regular meeting starts, will surely help in making the meetings what they should be.

4. During the Week of Prayer the seasons of prayer which are held from night to night ought not to be confined to one or two, but everyone should be encouraged to take part in the prayers. Pray for the unconverted, the tempted the backslidden, the young. The Week of Prayer should be a time when special effort should be put forth to reclaim those who are wandering from the fold.

5. Let all those who have any part to act in holding the meetings during the Week of Prayer, pray that God will help them make the meeting as spiritual as possible. Plan to hold special consecration services during the Week of Prayer, so that every member may have his heart drawn out in new surrender, and in deeper consecration for service for the finishing of the work.

6. Let every one plan to bring in a liberal offering on December 15, the last day of the Week of Prayer. On that day every person ought to make an offering for missions to the extent of his ability. All persons who have unpaid pledges to missions ought to plan to pay them on this last day of the Week of Prayer. Those who made pledges to the Week of Sacrifice or on the regular mission offerings taken on the last Sabbath at the camp-meeting should plan to turn in the money for their pledge, without fail, on the last Sabbath of the Week of Prayer.

Let us make the Week of Prayer offering on December 15, the largest ever taken in the history of the Florida Conference. The great need of our foreign work demands this very thing.

You will notice that on the regular tithe envelope there is a place marked "Annual Offering." This means the offering at the close of the Week of Prayer. Let our elders and leaders see that these envelopes are distributed on Sabbath, December 8, at the beginning of the Week of Prayer, and urge each one to bring an offering on the last day of the week.

We are coming up to the season of the year when all

people of the world will be wasting thousands of dollars at the holiday season in useless indulgence. Shall we not, who have the light of the truth for this time, on the last Sabbath of the Week of Prayer show where we stand by making a liberal offering for foreign missions at this time when the cause is so needy for means? Let us all plan to make this Week of Prayer offering the largest ever made. Every one should turn in his envelope on Sabbath, December 15, with a liberal offering for the Week of Prayer.

If any of our elders or leaders or isolated members have not received a copy of the *Review and Herald* for the Week of Prayer, please notify the Florida Tract Society, Box 372, Orlando, Florida, and a copy will be mailed to you. Trusting that this Week of Prayer will bring special blessing to all our churches, I am

Yours in the Master's service,
J. L. SHULER.

* * *

Do you appreciate a true friend? At any rate you will be benefitted by reading "The Crowning Friendship" by Robert Bruce Thurber. The price of this new, illustrated book is only \$1.25. It will make a beautiful and helpful holiday gift, particularly for young people. Order of your tract society.

* * *

"Opportunity knocks at a man's door not once, but continuously. Whenever he chooses, he may admit her."

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