

# Lake Union Herald

"Am I my brother's keeper?"

"I am a debtor to all men."

Vol. XX

BERRIEN SPRINGS, MICH., WEDNESDAY, DECEMBER 19, 1928

No. 52

Portrait 1 (Top Left): *[Name]*

Portrait 2 (Top Middle): *[Name]*

Portrait 3 (Top Right): *[Name]*

Portrait 4 (Middle Left): *[Name]*

Portrait 5 (Middle Center): *S. S. Franklin*  
LAKE UNION FIELD JES. W.

Portrait 6 (Middle Right): *[Name]*

Portrait 7 (Bottom Left): *S. C. Clark*  
EAST MICH.

Portrait 8 (Bottom Center): *[Name]*

Portrait 9 (Bottom Right): *[Name]*

**THE COLPORTEUR EVANGELIST**

“There is no higher work than evangelistic canvassing, for it involves the performance of the highest moral duties.”—“*Testimonies*,” Vol. VI, p. 331. “The world is to receive the light of truth through an evangelizing ministry of the Word in our books and periodicals. . . . Let our literature give the message as a witness to all the world. . . . Our publications should go everywhere. Let them be issued in many languages. The third angel’s message is to be given through this medium and through the living teacher.”—“*Testimonies*” Vol. IX, pp. 61, 62.

“The intelligent, God-fearing, truth-loving canvasser should be respected, for he occupies a position equal to that of the gospel minister.”—*Volume VI, p. 321.*

These and other similar statements in the spirit of prophecy give some idea of the estimate God places upon the colporteur work, and we are glad to come to the readers of the LAKE UNION HERALD once more with a special appeal to those who desire an opportunity for true ministry, and who will give themselves unreservedly to God for service, to join our ranks in the canvassing field.

As Mr. William H. Rainey, of the British and Foreign Bible Society, once said: “The colporteur is really an evangelist. He goes as a pioneer evangelist and pathfinder, a scout of the great militant church of Jesus Christ. He goes where the pastor does not go. He goes to open the door for the pastor. Let us recognize his work as true evangelism, and the colporteur himself as a real missionary.”

And the spirit of prophecy says, “The canvassing work, properly conducted, is missionary work of the highest order, and it is as good and successful a method as can be employed for placing before the people the important truths for this time . . . It is essential that our publications be widely circulated. Thus the message will go where the living preacher cannot go.”—*Volume VI, p. 313.*

We understand from “*Testimonies*,” Vol. VII, page 140, that the angel of Revelation 18:1 will do his work largely through our publishing houses. Brethren, that angel comes down with great power and lightens the earth with his glory, and with him will be associated all the angelic host in the finishing work of God. When power is combined with human effort, and the work goes like fire in the stubble, I expect to see those handling the message in printed form greatly increased in number.

In fact, already the Spirit of God is being poured

out on all flesh, and year by year our colporteurs are rapidly increasing, and wherever they go, souls are being won to Christ. Our missionaries told us at the Fall Council of many companies of Sabbath keepers that have been brought out through canvassing work, companies that have never yet been visited by any other minister or missionary except the faithful colporteur.

Let us hasten to join their ranks before the Spirit of God is withdrawn from the earth. Let us hasten to get a real experience in this line of service, that God may add to our experience a mighty outpouring of His Holy Spirit in the latter rain, for the third angel’s message, which is to be given largely through the printed page, is to be proclaimed with great power by those who give the final warning. And the “canvassing work, if properly conducted, is missionary work of the highest order.” W. H. HOLDEN

**THE GREATEST FAVOR IN THE WORLD**

In asking people, even poor people, to buy our books we are doing them the greatest favor in the world. Our colporteurs are not salesmen merely; they are messengers sent of God with a message in these volumes more precious than gold or silver. We need not be backward about urging the message for this day upon the people. It is the greatest thing in the world.—*W. A. Spicer.*

**Lake Union Herald**

Published Weekly by the

**Lake Union Conference of Seventh-day Adventists**

Printed by the College Press, Berrien Springs, Mich.

Subscription Price, One Dollar a Year

Order through your Tract Society

**Mrs. Lou Kirby Curtis** - - - - **Editor**

Entered as second-class matter, November 3, 1908, at the post office of Berrien Springs, Michigan.

**Lake Union Conference Directory**

Office Address, Lock Drawer C  
Berrien Springs, Michigan

W. H. HOLDEN	President
L. W. FOOTE	Secretary-Treasurer
H. P. BLOUM	Auditor
W. L. ADAMS	Educational Sec.
GORDON H. SMITH	Missionary Volunteer Sec.
S. T. SHADEL	Home Missionary Sec.
S. T. SHADEL	Religious Liberty Sec.
E. E. FRANKLIN	Field Missionary Sec.
Dr. W. R. SIMMONS	Medical Sec.

### WHY WE NEED MORE COLPORTEURS

We need more colporteurs in the field because a colporteur is a real missionary, proclaiming the gospel message by means of the printed page. As he seeks to place God's word, His written word, into the hands of all classes of people, he has a firm conviction that real results in soul-winning will be accomplished. He does not wait for the people to assemble in some great meeting hall to hear him preach, but he gladly goes to them, reaching many with the written word.

The colporteur is a book missionary whose heart is set upon giving all men the message of life. He goes from home to home, being no respecter of persons, and cheerfully and hopefully offers those books for sale that are effective in bringing the saving truth of God's word to the people. To be sure, he finds it hard work at times, but he always finds it happy work, and with the joy of the Lord as his constant strength, he does not become weary in well doing.

The colporteur work offers a large field of unlimited service. It can be done by any earnest, consecrated, loyal Christian, who has a passion to save souls and a desire to help others. Men and women, young and old, can engage in this fruitful ministry. Experience is not necessary. One learns to do the work in doing it, and at the same time the worker receives a valuable training.

Realizing that there is no more effective method of bringing men to a saving knowledge of Christ, and it is the only way many will ever be reached with the gospel message, the local conferences in the Union are searching for men and women who will take up this work at the beginning of the new year. The conference and publishing house unite in giving financial assistance to men with families who will locate in new fields where we have no Seventh-day Adventist churches and where there are but a few scattered Sabbath keepers. In every conference in this Union we have virgin territory. Why not offer your services and become a colporteur?

E. E. FRANKLIN

### CROSSING THE LINE

Today we are crossing the line. For several months we have been striving to equal last year's sales record. Always the goal has been in sight but not within reach. At the end of August we lacked only two per cent of equaling the volume of sales for the first eight months of 1927. When September

closed, that margin of loss was cut down to one per cent, and the October report showed only a small fraction of one per cent loss for the first ten months of the year. During November we have watched the sales graph day by day wondering whether we could overcome that slight margin of loss before the next sales report must be made up. This morning's mail brought a large number of orders—enough to carry us to the goal.

The man in the stockroom is packing the books for shipment—and whistling. The billing clerk sings as he writes up the invoices—and makes his typewriter hum. The manager—tomorrow is Thanksgiving. One day too late—we caught up with last year's record today. Today we are crossing the line.

J. D. SNIDER

### RESULTS OF RESIDENTIAL COLPORTEUR WORK

While laboring in Dakota in 1882-1893, the pioneer days in that field, a resident colporteur, Brother R. Burdick, living in Flandreau, Dak., canvassed for "Thoughts on Daniel and the Revelation" in that territory. Several times he gave me names of interested persons. At one time he showed me a list of 102 prospective names, names of persons favorably impressed by his canvass, but who did not give an order for the book. Such persons he visited from time to time, and generally they became interested enough to buy the book.

Our public efforts at that time in Dakota were mostly carried on in country schoolhouses. In this colporteur's territory 61 persons accepted the truth and were baptized. Of these 18 had begun keeping the Sabbath, and as far as I could find out 22 others had become interested in the truth through reading the book, "Thoughts on Daniel and the Revelation."

P. M. HANSON

### SOWING, WATERING, REAPING, AND REWARDING

It is the scattering of the printed page, I believe, that has been *sowing* the seed and preparing the soil for this *outpouring* of the Spirit of God that so rejoices our hearts. I refer to the real awakenings that we find in so many places. Our gospel book evangelists have led the way, and now comes the awakening call to the preaching evangelists to follow in and reap the harvest. When the last sheaves are gathered in, only God will know how to distribute the *rewards*.

W. A. SPICER

**OUR COLPORTEURS**

We have a band of splendid workers,  
 There's not a drone—not a shirker.  
 They visit homes and sell good books,  
 Not minding scoffs nor angry looks.

They're not an ordinary set of men,  
 With only a lucrative aim to win;  
 They are men whose hearts the Lord has stirred  
 To carry His truth to all the world.

It's not a "sham" cry that you hear,  
 For the emblems of war they truly bear;  
 Not the weapons of iron, or wood, or steel,  
 But the sword of the Spirit, the heart to seal.

They care not for weather—neither snow nor rain,  
 That they for their Master souls may gain.  
 They serve their cause both day and night,  
 And engage the enemy with manly might.

'Tis not for positions of earth they fight,  
 But for riches eternal, beyond man's sight,  
 Not for themselves, but for their fellow-men  
 Do they seek the riches of heaven to win.

Our hearts are with you, O noble band!  
 Ready to lend you a helping hand.  
 We count you our "brothers" in all your toil,  
 As you tread with courage the broken soil.

On the glassy sea together we'll sing,  
 And make the heavenly arches ring  
 With the song of battles fought below,  
 'Mid the trials of earth against the foe.

There'll be no "class" of workers then,  
 God will call all His "trusted men."  
 Let the Spirit of Christ possess us now,  
 That a glittering crown may adorn each brow.

**J. W. Christian**

**SOUL WINNING RESULTS IN CHICAGO**

Thirty-one souls are rejoicing in the blessed truth today as a direct result of the colporteur work in Chicago during the past two and one-half years. How many others there are whose conversion was effected, at least indirectly by the colporteur work, and how many there are reading our books who may yet come in, we are unable to say. But the thirty-one we are sure of, is enough to convince us that the colporteur work is a soul-winning agency.

A little more than two years ago a colporteur called at a home and canvassed a mother and daughter for "Great Controversy." The daughter seemed little interested. She had been reading anti-religious

books, books on evolution and higher criticism. The mother, however, in spite of the things her daughter had been telling her, still believed in the good old Bible, and ordered the "Great Controversy." A few weeks after the delivery was made the colporteur stopped in and found the mother was delighted with the book. "It teaches the truth," she exclaimed, "and it has helped my daughter. She has read it twice, and it caused her to throw away her anti-religious books." As the mother said this the daughter stepped in from another room saying, "Yes, and I would like to know if you have other religious books." She gave her order for "Our Day." Today the mother rejoices in the third angel's message, and Elder Haynal reports that the daughter also will soon be baptized.

It is now about two and one-half years since a colporteur sold a copy of "Great Controversy" to a man who seemed much concerned over world conditions. He began to read the book, and when a short time later another colporteur came that way selling "Our Day," he purchased that book also. He read both books and was convinced they contained God's message for the world today. One night he had a dream in which he seemed to see the Saviour bidding him follow the teachings of those books, to keep the Sabbath, and to tell others about the soon coming of Jesus. The heart of the man was touched and he began to pray for help. He wondered where the men were who sold the books. He prayed that at least one of them might return. He remained at home that day, and coming to the front window, after a season of prayer, he recognized the colporteur walking rapidly by. He hurried out and called him back. He told his story. They had prayer together, and the colporteur directed him to the nearest tent effort. The other day I talked with the evangelist who held that tent effort, and he said this man and his wife were both baptized and are shaping their affairs so they can go into the colporteur work to give this message to still others.

A student from Emmanuel Missionary College sold more than \$1,200 worth of books in a part of our conference the past summer. We do not know what the full fruitage will be, but already a doctor has accepted the truth and been baptized. In another part of the conference a young lady is keeping the Sabbath as the result of the work of another E. M. C. student.

A student from Broadview College reports that already eight souls have been baptized as a direct

result of her colporteur work during the summer.

It was a joyous privilege to visit a church recently and see eleven there as a result of the colporteur work. There was a mother with her children rejoicing in the message as a result of reading our books. Her face beamed as she listened to the testimony of her father and mother whom she also brought with her that day. Her father, now an old man, was for many years a minister in another denomination. In their old age they are reading their way into this blessed truth. In the audience was a man and his wife. The man was formerly a spiritualist. They had found the truth by reading "Bible Readings for the Home Circle" which the husband had purchased from a member of a great soul-winning agency—our Colporteur work.

W. I. COLEMAN

### THE OUTLOOK IN WISCONSIN

The outlook for the ministry of the printed page in Wisconsin is more promising today than ever before. God is doing great things in Wisconsin this year. More than \$46,000 worth of orders for our books have been reported by our colporteurs since the first of the year.

Present prospects indicate that even a greater work will be accomplished next year. Thirty students in Bethel Academy are planning to enter the colporteur work at the close of this school year. Emmanuel Missionary College students have already written requesting territory in Wisconsin for next year. Not only in our schools is this interest manifested, but letters received from the field indicate that there is a growing interest in the colporteur work.

Those who are at present in the colporteur work are from all walks of life. We have two men in our ranks who were formerly engaged in the liquor business, but they were converted from the error of their ways through the truth brought to them by our literature. One of them had his attention drawn to this message through the *Watchman* magazine. Now both of them have consecrated their lives to this work and are getting results.

January 25 to February 3 is the date set for our annual institute to be held at Madison. During this institute special instruction in Christian salesmanship will be given. If you are interested, the writer will appreciate hearing from you. J. M. JACKSON

Let the canvasser remember that he has an opportunity to sow beside all waters.—C. E., p. 7.

### AN EXPERIENCE

During the past summer I canvassed in the Chicago Conference with the book "Great Controversy." The Lord prepares the way for the colporteur. I realized this in one particular instance which I will relate.



Mary Henley

A dignified lady came in response to my rap at the front door. She invited me in. On the table lay her open Bible. I remarked about it, and she handed it to me saying, "I have been reading the 24th chapter of Matthew. Maybe you will help me to understand it. Our minister seldom speaks of anything like this, but of late I am very much interested and believe the end of the world is near." We read from the Bible concerning the signs of the second coming of Christ. Then I took my prospectus and gave her a canvass, drawing her attention especially to those parts which speak of the second coming of Christ and the end of the world. She placed her order for the book and asked me if I would be willing to have prayer with her. We both knelt and before we arose, we were weeping.

A few weeks later when I delivered her book, she was glad to see me. This time she showed me three other books which a relative of hers had mailed to her. They were "Steps to Christ," "What Is Coming?" and "Christ's Object Lessons." As I was leaving, she clasped my hand in hers and said, "I suppose we shall never meet again in this world; but I will see you up yonder." MARY HENLEY

### PROVIDENTIAL EXPERIENCES IN THE COLPORTEUR WORK IN WEST MICHIGAN

"There are many who are reading the Scriptures who cannot understand their true import. All over the world men and women are looking wistfully to heaven. Prayers and tears and inquiries go up from souls longing for light, for grace, for the Holy Spirit. Many are on the verge of the kingdom waiting only to be gathered in."

The house-to-house workers in this conference have found, by experience, that these inspired words are true. Not only have our sales doubled over last year, but in a providential way doors and hearts have

been opened to the gospel. Thousands of personal visits made by our colporteurs have accomplished much. A lady said to me, "You cannot understand what an influence for good the lives of those two godly colporteurs have been. Many of us are now studying our Bibles in a new light."

A young lady walking the country road one day met a Mexican. He told her where he lived and asked her to go there and his wife would take the book. The colporteur called on her and she said, "Oh, yes, I take the book. My man told me you would be along with a book and for me to take it." The young lady asked her how her husband knew about it beforehand and she said, "Oh, he just dreamed about it last night."

Another colporteur sold "Return of Jesus" to a lady. As the order was being closed she said, "That is an Adventist book is it not? I believe they have the truth." An earnest talk and prayer followed and the lady promised to accept the message. A month later when the book was delivered, she said, "I am enjoying the Sabbath and before my son left this morning he said, 'Mother, I'll be home early Friday afternoon and we will go to church together.' I also expect my husband to go to church with us."

Two colporteurs called at a home. The lady said, "I believe the Lord sent you to us as we were just wishing someone would come who believes in healing by prayer." Each of the ladies bought a book. Prayer for healing was offered. Studies have been given them and while they are not members of the church yet, they are rejoicing in the light of the third angel's message.

In following the work of a colporteur, I gave a study to a woman who said she would accept the seventh day Sabbath if we could prove from the Bible that there was no divine authority for the change. After the study she said, "It is clear to me now and I'll take my stand for the truth." A month later I met her and asked if she was enjoying the Sabbath. She said, "I've never felt such a joy and freedom in all my life."

Last year at Cedar Lake Academy it took a lot of personal work to get a colporteur class of seventeen out of which seven went canvassing. One day this year in chapel a call was made to form a class and thirty-three responded. A great interest in the distribution of our literature by the leaders of our conferences and schools is being manifested. All indications are that we have come to the time when this

work is to gloriously triumph. May the prayers of our people ascend to God for greater success in this humble ministry.

D. E. COLLINS

#### A CHURCH SCHOOL SCHOLARSHIP

The benefits of the scholarship plan reach all the way from the church school to the college. One of the first church school pupils to ever earn a church school scholarship was Beulah Fosgate, attending church school at Hinsdale.



Beulah Fosgate

She made this scholarship selling the *Watchman* magazine. She writes: "One evening I went out and made twenty canvasses and sold fifteen magazines in one hour. Another evening I worked two hours and sold twenty-one papers. I enjoyed many rich experiences, and by the Lord's help succeeded in earning my scholarship."

#### SOUL-WINNING RESULTS IN ILLINOIS

In the Illinois Conference, the year 1928 will close showing almost 100 per cent increase in sales over the year 1927. While we are thankful for this increase in sales, we are more thankful for the promise which our Father has given us, and which has again come true: "My word . . . shall not return unto Me void, but it shall accomplish that which I please, and it shall prosper in the thing whereto I sent it." Isa. 55:11.

In looking over the records, I find that twelve persons were baptized this summer in our conference as a direct result of the colporteur work. How many more are ready for baptism we do not know for sure, but we have reason to believe that there are many. I believe that you will be interested in some of these experiences.

Brother H. R. Stearns writes, "I know of twelve persons who have accepted the truth through the books I have sold, and three others are much interested."

Brother Rice rejoices that four persons were bap-

tized in Decatur this summer as a result of his work. He says: "Really, I have not had time to write any experiences. I find these folks so hungry for our books, that it keeps me busy hurrying to the next home to get their orders. I made sixteen exhibitions the other day, and got thirteen orders."

Miss M. B. Falconer writes, "I have found many who acknowledge they have been keeping the Bible Sabbath as a result of reading some of our books. They tell me our books are so easy to understand."

I would like to tell you the experience of Sister Anna Grosboll in Quincy this summer. Upon entering a home one morning she found that a minister was visiting there. He listened for awhile as the canvass was given, and then started to argue.

Our colporteur answered all the questions wisely, quoting scripture. Finally the minister left, not feeling well pleased. The lady was much interested in our work, and ordered the book and a Bible. A few evenings later I held a meeting in Quincy and the colporteur invited the lady to attend, which she did. Later, while helping to deliver books there, I held another meeting and this time the lady brought her husband with her. Since that time a tent effort has been held in Quincy and both the husband and wife were baptized. They moved immediately to Emmanuel Missionary College where they are in training for service in our work.

Here is a good experience from Sister Ferne Aldridge who canvassed with Anna Grosboll in Quincy this summer: "We came to a large brick house. It was my turn to talk. In response to my knock we were asked to come in and explain our work. The lady said, 'We were just studying the Bible.' They had 'Bible Readings' open before them. She asked if we were Adventists. Somehow she thought we were, and I told her she was right. She then told us she had attended our meetings in Iowa but had never joined the church. In moving from place to place she had lost track of our people, and did not know there was an Adventist church in Quincy.

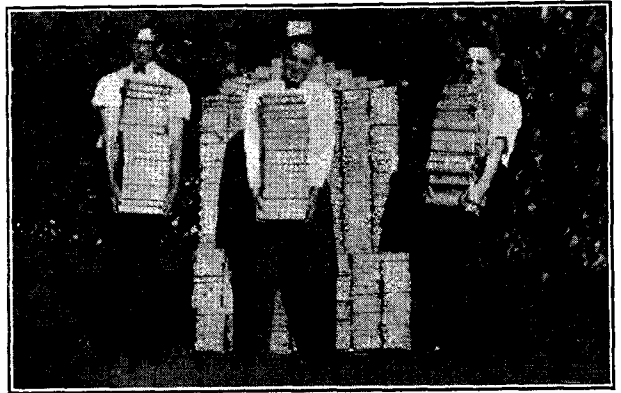
"Before leaving she gave us the address of a friend of hers who believed as she did. We immediately went and visited her, and told both these ladies of the tent effort being held. Later our Bible worker called on them; they attended the meetings and were baptized."

Another of our ministers baptized a lady this summer who had accepted the truth through a book sold by Miss A. M. Franklin last summer.

I do not believe the old question, "Does the book

work pay?" will be brought up in Illinois. God is blessing our efforts and we are seeing results.

But we have a great work to do. We need more colporteurs. We need men and women who are willing to do and dare in the name of the Master. Men who are afraid of nothing, like a colporteur we had this summer who came into a small town, went straight to the Presbyterian minister's home, sold him a book, then crossed the street and sold one to the Lutheran minister, got his recommendation, and sold one to every member of his church. Finding



Brethren Neilsen, Greer, and Ryan getting ready to deliver their books

no other Protestant ministers he went up the street and sold one to the Catholic priest.

If you are willing to work, the Lord will bless your efforts. Will you not now respond to the call to service? Get in touch with me and plan to attend our regular colporteurs' institute January 4-14, at Lafayette, Ind. Our institute will be combined with the Indiana Conference institute. W. E. RYAN

#### "JESUS IS COMING SOON"

Yes, these words spur us on. Trials will come. "My Jesus, I love Thee, I know Thou art mine," is the song upon my lips that helps me when trials come.

Surely, "my Jesus" has given me victory this summer. He has led me to many homes where souls are now searching the precious pages of God's word, seeking for eternal life. Such experiences as only a colporteur can have, have truly been mine.

Brothers, sisters, Jesus calls to you to work in His vineyard. Shall we respond and enjoy these blessed experiences and finally be led to that heavenly abode? May God's faithful ones remember the colporteurs in prayer.

J. O. BOSSMAN

### IT PAYS TO CALL AT EVERY HOME

When I was canvassing I called at one house twice, but there was no one home either time, so when I was delivering I called there again. This time I was fortunate in finding both the man and his wife at home. I told them of the good work I was doing, and how the folks around the country were interested in my work, and had ordered books. I gave them a canvass, and they each ordered a book, and wanted them right away. As I had a few extra books on hand I was able to supply them. It pays to call on every home.

At one home I found the lady of the house very much interested, but she wanted me to call again when her husband was home, so I went back about an hour later. I gave the man a canvass, but he was not interested. They invited me to eat dinner with them. After dinner I gave him another canvass. While I was talking to the husband, the wife went into the next room, and I heard her praying that her husband would buy the book. When she came out, her husband was still unmoved, so I said, "Brother, let's ask the Lord about this." We knelt down and had prayer together. When I got through praying he was crying. He ordered the book and paid me in full. When I came with the book a month later they were so glad to see me, said they had hardly slept since I was there, waiting for the book. The man threw a bushel of potatoes and some apples into my car and told me when I got short to come back and see him. So we see the Lord's hand is in this work.

BEN SAVAGE

### THE LABORERS ARE FEW

To my many friends and those interested in the evangelistic colporteur work:

I have been in this needy field only a short time, but as I travel here and there and see prosperity on every hand, and the great need of laborers, I can truly say, "The harvest is great but laborers are few."

I sometimes wonder if we are not burying our talents. Isaiah 6 has a wonderful lesson for us. "Woe is me! for I dwell in the midst of a people of unclean lips." How much we need the cleansing power so that we can hear the voice of the Lord saying, "Whom shall I send, and who will go for us?" Then we can say with joy and gladness, "Here am I; send me."

L. P. KNECHT

"There is no higher work than evangelistic canvassing."

### THE GREAT NEED IN EAST MICHIGAN

I have hanging on the wall of my office a large map of the East Michigan Conference. As I come into the office from the field from week to week I cannot refrain from looking at that map and saying to myself, Surely the great need in East Michigan is men and women who will give their lives to the preaching of the gospel through the medium of the printed page. "Why the printed page?" you say. Because as I look at that map showing its twenty counties and thirteen large cities I see 3,000,000 judgment-bound souls who must be warned of a soon coming Saviour. In our cities people are so busy with the cares of this life that when we attempt to reach them through a tent effort, in some instances we have had to take our tents down because of lack of attendance. Public meetings in halls and tents have their place, but we cannot depend on them alone to warn the people.

In "Testimonies," Vol. VI, pages 315, 316, is the following counsel:

"Papers and books are the Lord's means of keeping the message for this time continually before the people. In enlightening and confirming souls in the truth, the publications will do a far greater work than can be accomplished by the ministry of the word alone. The silent messengers that are placed in the homes of the people through the work of the canvasser, will strengthen the gospel ministry in every way; for the Holy Spirit will impress minds as they read the books just as He impresses the minds of those who listen to the preaching of the word."

If our "publications will do a far greater work than can be accomplished by the ministry of the word alone" and if "the work of the canvasser will strengthen the gospel ministry in every way," do you not think, dear believer, that the great need in East Michigan is the placing in the field of more colporteurs that our publications may do the work designed for them?

If just fifty strong, able-bodied men of God would listen to the pleadings of the Holy Spirit as it calls them to service and dedicate their lives to the ministry of the printed page, we would knock at every door in this conference during the next two years, and either sell a large book or leave a tract on the coming of the Lord.

For the training of these men and women who want to give their lives to this work, we are planning an institute to be held in the Grand River Avenue



church, Detroit, Mich., December 28 to January 6. Ten days will be spent in intensive training that will qualify one for the work. The call of the hour will be answered by the coming of the man.

If you are interested in the above mentioned institute, send your name and address to the Field Missionary Secretary, East Michigan Conference, Holly, Mich. S. L. CLARK

### THE COLPORTEUR WORK

To my mind the colporteur work is a fulfilment of Jeremiah 16:16. It has given me a clearer vision of our great responsibility of finishing the work in this generation. It presents countless opportunities for doing personal work, and day by day has kept me in close contact with the divine helper. "Every canvasser has positive and constant need of the angelic ministration; for he has an important work to do, a work that he cannot do in his own strength.—"Colporteur Evangelist," p. 13.



RUTH M. HARKINS

### SERVICE

We are instructed that the aim of Seventh-day Adventists should be that of service for others. I know of no better way of rendering this service than in colporteur work. I have entered this work with three aims in view. First, the help I can be to others; second, the financial aid that it gives me, and third the educational benefits that it offers.

It has been an inspiration to me to know that angels of God go with the colporteur from door to door, and that angels are sent before him to prepare the way for his visit. The colporteur work has exceeded my expectations. NORMAN HALLOCK

"Do all the good you can,  
By all the means you can,  
In all the ways you can,  
In all the places you can,  
At all the times you can,  
To all the people you can,  
As long as ever you can."

### EAST MICHIGAN CONFERENCE

PRESIDENT, J. F. PIPER

OFFICE ADDRESS, HOLLY, MICHIGAN

### THE CHURCH AS A VAST HOSPITAL

How our sympathies reach out to those who are compelled because of sickness to leave their home and loved ones to seek help in some hospital! In our sympathy for them we oftentimes forget possibly why this sickness is upon them.

"Selfishness is as contagious as the leprosy. Selfishness in dealing with the Lord's goods ought to be seen as it is; for it is the greatest curse that can come into any man's life. It is hard to reconcile the selfishness shown by many church members with their claim to be the Lord's helping hand. *The half-hearted Christians who are working in the Lord's vineyard are the cause of the great dearth of means in the treasury.* Will those to whom this is well known continue to reveal a hard-heartedness that is lessening the revenue which is to support the Lord's work in the world?

"*Godliness is becoming more and more rare. Unless the divine leaven of renovation works in the church, little will be done to convert souls who will be not only consumers, but producers. The church is now as a vast hospital, filled with the spiritually sick. The future of the church depends on the efforts made by members to understand the sinfulness of selfishness, and their willingness to take the remedy that will cure the disease. Let a reformation take place, that those who accept the truth in the future many not be contaminated by the corrupting influence of selfishness.*"—*Pacific Union Recorder, Aug. 14, 1902.*

May God help us all to place ourselves and our all upon the altar of service that sin and selfishness may be taken from our hearts and that we may be soul-winners for the Master. J. F. PIPER

### NEWS NOTES

Splendid reports are reaching us of the Week of Prayer being held in all of our churches in East Michigan. It was the privilege of Elder and Mrs. Piper to be with the Grand River Avenue church in Detroit Sabbath morning, at which time a very impressive service was enjoyed and consecrations were made. They also met with the East Side colored church in the afternoon, and had a good meeting with these dear brethren and sisters.

A growing interest is being manifested in the Sunday night meetings in Flint. Almost one hundred outside people are attending these services and are showing considerable interest.

Literature is being distributed quite freely in Lapeer preparatory to an effort there this winter. Brethren Munger and Hunter visited this place last week and spent a number of hours going from home to home with literature, hoping thus to awaken a real interest on the part of the people of that city.

Elder B. F. Williams is conducting the Week of Prayer and special services at the Adelpian Academy and a real spiritual interest is shown on the part of the young people of the school.

The old woodworking building has now been moved from its former location on the academy campus, and is on the new foundation, and we expect to have it enclosed and, no doubt, repairs will begin on it to fit it for a dwelling house in the near future.

The many patrons and friends of Adelpian Academy will be pleased to see the improvement on the campus since the old barn has been taken down and the woodworking building removed. All think it will be a big improvement for the school grounds, and it will be much better adapted for our annual camp meeting another year.

Brother Parrish and the helpers of the academy mill are now busy getting the new machinery placed in the new building. Orders were received a few days ago for numbers of dozens of trellises for twenty-six of the big chain stores throughout the country.

The meetings at Oxford, conducted by Brethren M. E. Munger and D. W. Hunter, are growing in interest and attendance. It is hoped that there will be a number of new Sabbath keepers as the result of this series of meetings.

We were glad to have Elder E. E. Franklin in our conference a few days during the Week of Prayer. He accompanied Brother S. L. Clark to the south end where they visited a number of the churches and report interesting meetings.

Elder and Mrs. P. C. Hanson, who were formerly located at Flint, are now living at Vassar where they moved two weeks ago.

Mrs. Grace Weldon, one of our faithful sisters of the Owosso church, writes that she has a number of new readers. In fact, more than she can take care of. She also informs us that several are now keeping the Sabbath there and are attending the services through her work the past summer and fall.

The first half of the last month of 1928 is now in the past; soon 1929 will be here. Have you turned in to your church treasurer your tithe and offerings? If not be sure to see that they get in before the new year.

Brother R. R. Brooks is visiting the believers in the northern part of the conference, giving special attention to the work at Bad Axe during the Week of Prayer.

Prof. G. R. Fatic has returned to the field and is now giving due attention to the educational work in our church schools, and at the same time is visiting a number of our churches during the Week of Prayer.

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#### EAST MICHIGAN SABBATH SCHOOL NEWS NOTES

Brother X. A. Alnutt of the Detroit Grand River Avenue Sabbath school received the first bookmark in our conference given in recognition for five years' devotion to Sabbath school ideals.

Good news is coming in from our Sabbath school Investment. Imlay City says: "We had a fine program last Sabbath." Word from Fenton is: "We are just five in number—not enough to carry out all the program on Investment Day. The amount we turned in was \$15." A report from Pontiac: "We had our rostrum decorated for Investment Day with oak and evergreen boughs and vegetables, to represent how God has blessed us. We had a fine program. Our Sabbath school has taken a greater interest in the Investment this year than ever before. Our offering on Investment Day was \$77.40." Ann Arbor says: "Our Investment Day is over and I am sure we received many blessings from it. One brother and his wife set apart one per cent of all he earned during the summer for Sabbath school Investment. I think the Investment a fine plan to help on the work God has given us to do."

One sister in Lansing who washes and irons clothes all week gave ten dollars, all in dimes, for her birthday. This same sister gives one and two dollars each week in her Sabbath school offering. There is a real love in her heart for God's truth, and she always makes a perfect Sabbath school record in her attendance and daily study.

Our Thirteenth Sabbath Offering for Inter-America should be the largest in our history. The needs are greater, and will not the East Michigan Sabbath schools plan to give their Christmas gift to this needy field in the name of Him who gave His life for us?

**WISCONSIN CONFERENCE**

OFFICE ADDRESS, P. O. BOX 513, MADISON, WISCONSIN

PRESIDENT, E. H. OSWALD

**THE MADISON SANITARIUM**

Dr. C. P. Farnsworth, the founder of the Madison Sanitarium, has arrived to take over the superintendency of the institution.

Many of the people in the Wisconsin Conference are acquainted with Dr. Farnsworth, and know that he is a competent physician.

Dr. Farnsworth would be very glad to correspond with graduate nurses that are eligible to registration in the state of Wisconsin.

We appreciate very much having Dr. Farnsworth with us. He will endeavor to do his utmost for all who desire medical aid in the Madison Sanitarium. He has promised to give a discount to all of our people, which, of course, will be much appreciated by those who are obliged to spend some time in the institution.

Dr. Farnsworth is very anxious to bring a knowledge of the blessed truth to those not of our faith. At present he is at Mount Hope visiting old acquaintances, and has made arrangements to supply a number of people of that place with the *Present Truth* for a full year. He is also favoring those not of our faith that come to the institution with "Steps to Christ."

As the people read these books and periodicals, we hope and pray that the Lord may water the seed that is sown, and that a rich harvest may be witnessed.

E. H. OSWALD

**THE SPIRIT OF MISSIONS**

One of our isolated sisters sends \$4.50 for the Week of Sacrifice, saying that this is one of her big week's wages. She determined to give her week of sacrifice and the Lord blessed that week so that it was one of her best. She says further: "I praise and thank God for this amount to send, even though it is not much. The Lord has been very merciful to me, and I want to give thanks for His loving kindness and watch care over me. I have gone without fuel part of the time as well as some food, but my whole heart is in this soul-saving work for Jesus."

How many of us have gone without food or fuel or have inconvenienced ourselves in any way that we might make a sacrifice for the Lord's work? Not many of us have had this experience.

Do you ever remember a time that you gave so much to missions that you actually suffered? No, of course you can't! God always fulfills His promises to open the windows of heaven, when we step out by faith, making real sacrifices for Him.

Surely we have much to be thankful for. God has simply flooded us with innumerable blessings this year. But yet it is with a feeling of sadness that we note that Wisconsin is nearly \$2,000 short of even the amount of mission funds raised last year, and far short on the 60-cents-a-week.

Let us thank the Lord for His many blessings by liberally giving gifts to His cause, instead of lavishly giving gifts to our friends and neighbors. Let us at least make up this deficit through the Week of Sacrifice and the last Thirteenth Sabbath Offering for 1928.

E. L. GREEN

**ILLINOIS CONFERENCE**

OFFICE ADDRESS, 304 W. ALLEN ST., SPRINGFIELD, ILL.

PRESIDENT, S. N. RITTENHOUSE

**NEWS NOTES**

We are glad to have our former president, Elder W. H. Holden, in the field this week, visiting among the churches. We are sure he is meeting with many old friends, and having many good visits.

Brother Ryan has taken his wife to a sanitarium here in Springfield and is in the field again. Let us remember Brother Ryan in special prayer.

The Springfield church is planning a sale of bakery and other goods for the benefit of the church school.

Miss Kirkpatrick is back with her children again, after a week's sickness.

Brother Wood of Sheridan called at the office on his way to and from St. Louis, Mo. Brother Lamoreaux was also in the office this morning.

The stenographers of the office had the privilege of attending the Belleville dedicatory service, Sabbath, December 8. They report a very pleasant and profitable time.

Brother and Sister J. E. Saunders and family will leave Springfield soon for California for some special training before returning to India in the spring. They have been visiting their relatives here.

Galesburg is planning a wonderful Christmas program. What a splendid idea. How is your Thirteenth Sabbath Offering bank filling up?

Have you sent in your order for Christmas gifts,

selected from the Book and Bible House bargain list that was sent out recently? Remember the Christmas rush and order now.

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### WEST MICHIGAN CONFERENCE

OFFICE ADDRESS, 120 MADISON AVE. S. E., GRAND RAPIDS, MICH.

PRESIDENT, S. E. WIGHT

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#### GRAND RAPIDS

Immediately after camp meeting last spring a diligent search was made in North Grand Rapids for a suitable lot on which to pitch a gospel tent. A lot was finally procured on Plainfield Avenue, and the meetings were begun July 22. From the very beginning an interest was manifested. On a Sunday night, two weeks before we were scheduled to close, every seat was taken and many persons standing. The subject was "Religious Liberty." The discussion had just begun when there swept over our tent a sudden and terrific storm. The lightning struck a tree just outside the tent. Somehow one of the iron hooks holding the top of the tent opened and let the top down. The people became frightened, but we were very thankful that no one was hurt, although many were soaked in a heavy down pour of rain.

The interest was regained when we opened meetings in Hoxie Hall only a few blocks from the tent. The interest in these meetings has been gratifying. Many assent to the truth, but because of opposition are unwilling to surrender and leave all and follow the Master. It is pitiful to see weak humanity struggling against the mighty purposes of God. However, seven adults united with the church the first Sabbath of the week of prayer, six by baptism, and one on profession of faith. A number of others are keeping the Sabbath, and we are praying the Lord of the harvest that the seed sown may spring forth and bear fruit.

Soon after the first of the new year we plan to begin a series of Sunday night meetings in the auditorium of the All Souls church. This is the church we are renting for our Sabbath meetings. We hope the time will soon come when we may have a church home of our own. There is a great work to be done here. About seventy-five per cent of the people are Holland, and members of the reformed church. They are very much devoted to religion, maintaining a large number of schools in the city for the religious education of their children. We solicit your

prayers in behalf of these people that their hearts may be softened and become receptive to the third angel's message.

A. G. WEARNER

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#### ACTIONS PASSED

At the Fall Council of the General Conference at Springfield, Mass., and approved by our own conference, are presented for your consideration as follows:

"Management of church schools:

"Whereas the church school is a department of the church organization, the same as are the Sabbath school, the Missionary Volunteer Society, and other departments of the church; and,

"Whereas the responsibility to lead and direct all the spiritual endeavors and departments of the church is lodged in the church pastor or the elder with the other officers of the church; therefore,

"*We recommend*, for the favorable consideration of the churches the adoption of the following plan of managing our church schools:

"(a) That the church board be the school board.

"(b) That the church pastor or the elder shall act as chairman in this as in other regular meetings of the church board.

"(c) That where necessary a committee of the church board and others if desired be appointed to attend to the routine matters relating to the conducting of the school.

"(d) That the school funds be handled by the church treasurer or his assistant as are all other church funds.

"(e) That in places where several churches cooperate in conducting a union school a central managing board be elected from the various church boards.

"(f) That the leader of the Home and School Association be a member of the church board."

Prof. W. E. Howell, the educational secretary for the General Conference, commenting on this action urges its adoption by all our churches. He says:

"This plan has been worked for a number of years in some sections of the country and in two or three entire unions. Those who have worked it out patiently say that they could not be hired to go back to the old plan. May I point out that its fundamental aim can be easily seen, namely, seeing to it that the pastor, the elder, and the officers of the church board itself are interested in and favorably disposed toward the work of Christian education as represented particularly in the church schools. If we took our church boards as they actually stand now they might not

work to the advantage of the church school, but if in the making up of this board at the beginning of the new year not far ahead, the church school interests can be kept in mind, the results ought to be most favorable in the church school. I do feel like making an appeal in behalf of the church school because of the tendency to leave it on the side and have it managed on the side rather than as a fundamental part of the work of the church, than which there is none more important."

Will all the churches in West Michigan having church schools where this plan is not already in use, kindly give their earnest consideration to this matter? Church nominating committees should keep this in mind when preparing their reports. Be sure your elder and the other church officers are alive to the possibilities wrapped up in our children. The sooner we as a denomination realize that boys and girls are the bricks out of which solid churches are built, and stop throwing our bricks away by refusing to follow the Lord's plan in the matter of providing a Christian education for all our children, the sooner we shall be headed for success in saving our youth. Let's all fall into line and let the *church board* be the *church school board* beginning with January 1, 1929.

B. B. DAVIS

#### SABBATH SCHOOL INVESTMENT

A very impressive Investment program was held at the Bangor church. It was carried out as a radio broadcasting station. When the money came in at various times during the program, it was announced over the radio just as it would be for any emergency; so by the time the service was over, everyone knew the amount of the Investment offering, which totaled \$56.50, and how it was earned.

A mistake was made last week in reporting the Investment offering for Kalamazoo. Instead of \$7.80, they report a total of \$143. One family brought in a jar of 500 nickels which had been earned by making and selling bread and candy. The children had a part in selling candy and peanuts and also vegetables and berries from the garden.

We were interested in reading how a part of the \$33.10 reported by the Central Lake Sabbath school was earned. One sister had an old instrument for trimming the old kerosene lamps. She wrote to Henry Ford about it. He was interested in the relic and sent here \$8 for it.

More Investment reports have come in as fol-

lows: Ionia, \$23.70; Carson City, \$63; Midland, 22.50; Frost, \$35; Greenville, \$27; Howard City, \$8.23; Mt. Pleasant, \$22.30; and Glenwood gave \$55.69, instead of \$35.60, as was reported last week. The Hastings Sabbath school have swelled their offering to \$37.85.

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#### CEDAR LAKE NEWS NOTES

One of the latest improvements at the academy is the installation of stationary tubs in the laundry. This will greatly facilitate the work in that department.

The ice is getting thicker every night on Cedar Lake and the academy family is looking forward to a good deal of healthful exercise on the lake.

The roof boards are now on the new dormitory, ready for the shingling and the brick laying will begin this week.

Mr. and Mrs. Theodore Joyner and Miss Eliza Hummel of Holly were week-end visitors recently.

Our mission bands are functioning. The Sabbath school workers' band is preparing some future Sabbath school workers, the colporteur band is busy, and the Christian help band has had a special opportunity of late in taking Thanksgiving baskets of food to our friends near the school.

Cedar Lake Academy enjoyed a real Thanksgiving. The work on the new dormitory progressed nicely until the supper hour. The conference workers remained with us to enjoy the Thanksgiving repast in the dining room at 5 p. m. After supper toasts were proposed to Elder Wight who has so faithfully worked for the interests of the school, and to others well deserving them. A program was given in the chapel in the evening.

The Student Association has been active in securing the funds for bricking the new dormitory. We need your help to reach our goal.

#### DEDICATION AT ELKHART, IND.

Capacity crowds attended the dedication services Sunday of the Seventh-day Adventist denomination, the day not only marking the dedication of the edifice in which the congregation has worshipped since a year ago last June, but also the burning of the contract and the clearing of all debt. A thank-offering taken yesterday, amounting to \$60, will be used for a new baptistry. The services began Saturday morning.

Mrs. Ohmer told of the purchase of the present edifice from the First Brethren congregation; the





### EMMANUEL MISSIONARY COLLEGE

The second semester at Emmanuel Missionary College will open Jan. 16, 1929. About 500 unusually fine young men and women have enrolled, and there has been a splendid spirit of happy cooperation in every department. A larger number than usual are taking the ministerial and Bible workers' courses. Several Sunday night efforts are being conducted in the surrounding communities. From the normal department a number will be ready to teach next year. History, English, science, and language classes are filled to overflowing, and all over the campus there is the busy hum of purposeful effort. The music department has a large enrollment this year, and we have already enjoyed several good programs, with more to come. The home economics course will be well represented in our graduates this year.

The industrial departments show marked prosperity. The woodworking department employs about forty young men, and has sold more than \$30,000 worth of manufactured articles since last June. The College Press has had more work than it was able to do. The farm and dairy have amply provided for the school needs besides selling much to others. The new pasteurizer has not only enabled us to enjoy our own milk supply, but has given us the highest tested milk in the state of Michigan. The College Supply Store has made a nice little gain each month.

The financial condition of the school is the best it has been for many years. At the present rate we shall soon be entirely free from debt. Our current bills are paid, and we have been able to keep an operating reserve in the bank. The radio has been given a wave length of 590 kilocycles which is among the highest permitted by the Federal Radio Commission. Many reports come from interested listeners.

While we are very grateful for every evidence of blessing we have received, we know that there are many more young people in the Lake Union Conference who should be gaining a preparation for the Lord's work. Just this week a call came from the General Conference for three young persons to fill urgent calls to the mission fields. The spiritual tone of our school is good—we have never had a more earnest, purposeful group of students, nor more consecrated teachers. We are just now entering upon the week of prayer. Before the program of the day begins, students and teachers organized into prayer bands meet each morning at seven-thirty. Elder Schick of Chicago is spending the week with us, and the schedule has been arranged for extra

chapel periods. Our school entered heartily into the Harvest Ingathering work and Educational Sacrifice Week. Nearly \$4,500 has been raised for these two projects.

While letters have been received from a number of students who are planning to come in for the second semester, we wish to urge those who did not succeed in getting here last September to make a special effort to be here at this time. Several new classes will be started, and certain others may be entered. The midwinter Bulletin is now ready, and will be mailed upon request. We call special attention to the short Bible Workers' course, conducted by Elder French, and to Geology, and Science and Religion, two new classes which will be given by Prof. George McCready Price just returned from England.

Please let us hear from you.

GUY F. WOLFKILL, *President*

### PREPARE FOR SERVICE

To assist all who are making definite plans to go into the colporteur field this winter, a series of colporteur institutes have been arranged in all of the conferences. These institutes, conducted for ten days, cover all phases of our colporteur work. They are a short course in Bible study and Christian salesmanship. Special courtesies are extended to those who make arrangements in advance.

The colporteur institutes and dates are as follows:  
 East Michigan, Dec. 28 to Jan. 6, Detroit, Mich.  
 Indiana and Illinois, Jan. 4-13, Lafayette, Ind.  
 Wisconsin, Jan. 25 to Feb. 3, Madison, Wis.  
 Chicago, Feb. 3-10, Chicago, Ill.  
 West Michigan, March 16-25.

Persons desiring further information regarding the colporteur work in their respective conference territory will kindly send name and address to the field missionary secretary, whose name and address is herewith listed:

#### Directory

Union—E. E. Franklin, Berrien Springs, Mich.  
 Chicago—W. I. Coleman, 619 So. Ashland Blvd., Chicago.  
 East Michigan—S. L. Clark, Holly, Mich.  
 Illinois—W. E. Ryan, 304 W. Allen St., Springfield, Ill.  
 Indiana—Arva Nickless, Cicero, Ind.  
 Wisconsin—J. M. Jackson, Box 513, Madison, Wis.  
 West Michigan—D. E. Collins, 120 Madison Ave., S. E., Grand Rapids, Mich.

This issue of the HERALD completes our volume for 1928. There will be no paper next week.

We extend Holiday Greetings to all our readers.