

Comp

THE NORTH PACIFIC GLENER



"Put ye in the sickle, for the harvest is ripe."

VOL. I.

COLLEGE PLACE, WASHINGTON, APRIL 17, 1906.

No. I.

Launching of the Gleaner

BY F. M. BURG.

Little Bark, launch out;
Ne'er grander cause nor nobler end
Called forth a ship the Deep to brave;
In perils dire, with hopes all gone,
Desponding, sinking one by one,
Are myriad souls from stranded ships,
Who, lest some help at once receive,
Must surely find a wat'ry grave:
Little Bark, launch out.

Little Bark, sail forth:
The Master of the mighty main
Thy course direct thru untried seas;
The voyage is short, for time is brief;
Then speed your way to bring relief
To helpless, hopeless, dying men,
Whose piteous cries and calls for help
Are borne to us on every breeze:
Little Bark, sail forth.

Little Bark, sail on:
Straight on thy course: nor wind, nor wave
Retard thy speed; nor storm arise;
Nor mist enshroud thee till thou be
A victim of the angry sea
Or on some shoal a stranded wreck:
Thy voyage be, by night by day
O'er placid sea, neath cloudless skies:
Little Bark, sail on.

Little Bark, God-speed:
This the ardent, cherished wish
Felt by one and all for thee—
Deeper felt than voice or pen
Could well express: and prayers ascend
From watchers 'long the wave-beat shore
That unseen hands may guide thy way
And speed thee 'cross the wide, wide sea:
Little Bark, God-speed.

Concentration of Effort and Rotation of Books

"One thing I do," says Paul
"Give thyself wholly to
them, that thy profiting may appear
in all things." (1 Tim. 4:15, Margin.)
This principle applies, as we stated
above, "in all things." It preeminently
applies, however, to the book work.
The man who dissipates his effort over
a half dozen books is not likely to
make a success of any one of them.
On the other hand, the man who
studies one book until he knows that
book perfectly, can instantly turn to

any point needed to effect a sale, and
can read it upside down, who is never
at a loss to turn his customer's atten-
tion from other things to his book, is
the man who comes in with the well
filled report at the end of the week.
We can go one step farther and say
that, usually, at least, the man who
confines his effort to one, two, at the
outside, three bindings does better
than the man who secures orders for
the whole five.

While in Kansas City recently I
had a talk with Brother C. G. Bellah,
who has, perhaps, sold the largest
number of Great Controversy during
the past year of any worker in the
United States. He told me that he
carried strips of leather of the Full
Morocco and Library, and in his fall
work alone sold 108 copies of the Full
Morocco. Although the book for which
A. D. Guthrie has been canvassing
comes in four different bindings, he
only takes orders for two. I simply
refer to these things to demonstrate
the correctness of the principle.

This same principle of concentration
of efforts applies also to the work of
a body of canvassers. Again and again
this has been demonstrated in actual
field work, and it is reasonable that
it should, for such a group of workers
work unitedly; the pointers gained by
one are passed on to others; the ter-
ritory is worked more thoroughly and
economically; the state agent can be
more helpful, for he can take right
hold and canvas for the man who
needs help.

The banner book state last year was
Missouri. In that field the state agent
talked Controversy, worked Contro-
versy, sold Controversy. Their sales
exceeded the \$10,000.00 mark. It may
be of interest to you to listen to a
quotation from a letter recently re-
ceived from Brother Conradi, of Ger-
many. He says:

"I have sold many Spanish books, I am glad
to see you are able to sell so many in the
States. Hope this may increase. We

shall also be glad to do what we can
on our side to get out literature. On
the other hand, I rather fear this get-
ting out books may go faster than the
field will warrant. Our American
houses have really suffered under one
calamity, and that is getting out books
faster than they can be sold. Instead
of getting out one book and selling it
in the territory you have to work, the
publishing houses go right on getting
out new book after new book, and
that faster than they can be disposed
of. As a result, there is after a while,
a lot of 'dead stock' on the shelves of
our publishing houses—stock that no
one wants. This ties up unnecessarily
a lot of capital and makes the publish-
ing houses crippled.

"Had we gotten out every book in
the German for which there has been
a little demand now and then, we
would have published much faster
than we have. We have not yet got-
ten out 'Man's Nature and Destiny.'
'Daniel and the Revelation' have been
out but a short time. But what books
we do get out we get out thoroughly
and we work the field with them until
we sell them off before we try to
crowd several other books into com-
petition with them."

It seems to me therefore, that while
we should not take any extreme posi-
tion, that it would be wise and busi-
ness like to strive, so far as possible,
to concentrate our attention on a book
like Great Controversy for our ex-
perienced workers and Heralds of the
Morning for our inexperienced, and
do everything possible to thoroughly
prepare them for a successful year
in the field. Patriarchs and Prophets
will, perhaps, be ready this Fall, at
which time we can make it the lead-
ing book, if we have finished with
Great Controversy.

A few words in closing as to rota-
tion of books. Perhaps it may be im-
possible to arrange this matter just
as we would like, but a few general
suggestions may be in order. While
at the Kansas City Convention I

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heard the following statement: Brother G. Phillips, who has been in the work constantly for more than 16 years, said he never failed to sell a copy of Great Controversy to a person who had Patriarchs and Prophets. Brother A. G. Bodwell, who has also had long experience in the work, testified to the same thing, and told of an agent who spent his first season selling Patriarchs and Prophets and the next season worked the same territory for Great Controversy. His second season's work was far more successful than his first. Patriarchs and Prophets had really opened the doors to him.

I have talked with more than a score of agents who assure me that wherever they find a copy of Object Lessons in the homes they are almost certain of selling one of our regular denominational books. I believe it is the general observation of our bookmen that it is well to use a health book between a canvass for such a book as Controversy or Bible Readings and the next religious book. The nearer we can come to taking this matter up in a systematic, intelligent way the better will be our success.

H. H. HALL.

Montana Conference Proceedings

Our eighth annual conference session was called in Stevensville Tuesday morning, February 6, Elder J. A. Holbrook presiding. At this session, which convened for six days, the Lord drew very near, and we were richly blessed by His presence. Besides the members of the Stevensville church, there were about twenty delegates present, and the earnestness, good courage, and brotherly love manifested by all indicates a determination to bring God's cause in Montana prominently to the front.

At the first meeting, committees were chosen for the purpose of unifying and facilitating the work in hand. All plans and resolutions suggested by said committees being duly considered and acted upon by the house, resulted in the adoption of the following

PLANS

1. That our ministers and church elders be urged to secure as many subscribers as possible to our several periodicals, such as the "Review," "Signs," "Life and Health," "Bivouac," etc.
2. Resolved further, That the Conference Committee shall appoint a local school board for Mount Ellis Academy, and that manly effort be made on the part of all to solicit and donate means for said academy building fund.
3. That churches be encouraged to sell our forty per cent books, and to keep up the general missionary opera-

tions, and that our ministers be active in taking the lead.

4. That the ten cent a week plan be faithfully revived.

5. That we give our moral support and encouragement to the medical work in Montana.

6. That the church school work be properly reorganized, and that a church-school institute be held during the summer.

7. That the conference committee build a tent house on the church ground in Bozeman as soon as possible.

8. That the conference committee provide such help as is needed for carrying on the work at the central office.

9. That the work of Brother J. Jones during the summer vacation be left to the discretion of the conference committee.

10. That the church school teachers receive certificates of their standing and qualifications from the conference.

11. As the church at Elliston is practically disbanded, it was therefore moved and carried that said church be dropped from conference roll, leaving it optional with the members as to which of our churches they shall join.

Plans.

Credentials and Licenses.

It was moved and carried that Elders J. A. Holbrook and W. A. Gosmer act as delegates to the Portland conference. Credentials were granted to J. A. Holbrook, W. A. Gosmer and J. C. Foster; ministerial license to W. H. Holden, S. H. Kime, D. H. Hanson and Stewart Kime; and missionary credentials to J. L. Jones, Mrs. Teresa Gosmer, Sadie Rittenhouse, Mrs. Eva M. Holbrook and Mable Putnam.

Conference Officers.

Elder J. A. Holbrook was elected president, but resigned, and the Union Conference was requested to fill the vacancy, J. C. Foster being chosen to act as president until the place is filled. Other officers were chosen as follows: For secretary, W. H. Holden; for treasurer, Sadie Rittenhouse; for conference committee, the conference president, W. A. Gosmer, J. C. Foster, H. O. Shields, Clayton Page, C. H. Rittenhouse and Samuel Dick; for legal association, the conference president, W. A. Gosmer, J. C. Foster, H. O. Shields, C. H. Rittenhouse.

As the health of Elder W. B. White would not permit him to be present, Elder F. M. Burg came in his stead, whose services we greatly appreciated and his earnest appeals for renewed consecration found an answering echo in every heart, as we, one and all, arose to the call and buckled on the armor anew.—W. H. Holden, Secretary, in "Montana Bivouac."

The Book Work

Walla Walla College Institute

A Canvassing Institute, such as I have never seen before, is in progress in Walla Walla College. Last Monday morning at the invitation of the President and others, forty-five signified a desire to join the canvassing class. We expected that some would drop out, but instead of that it has grown to fifty-three, and nearly all are planning on spending the entire vacation in the field.

The very best hours of the day are given to these classes by the College Management, and as one student said to me this morning: "I never saw such an interest in canvassing—why, everybody is talking about it."

Brother T. G. Johnson, who is leading out in the class work, is being assisted by students of experience. Brother G. Phillips, of the Central Union Conference, has just arrived and will be with us during the remainder of the Institute.

We ask our brethren and sisters throughout the field to pray that these young men and women may so represent their Master in the field this season that many may be brought to a saving knowledge of the Truth.

H. H. HALL.

Upper Columbia Conference.

FOR THE MONTH ENDING MARCH 31, 1906

Mrs. Jennie White, H.H.B. and Best Stories, 40 hours, 36 orders; total	\$163.60
F. L. Kirklin, Gt. Cont. and Herald, 17 hours, 17 orders; total	27.55

Sister Jennie White, who has never before canvassed, has for some time felt impressed with regard to the duty of getting out literature before her neighbors, she thought best to pave the way with our health books and in the near future to follow with our religious works. The above excellent report was a surprise to even herself.

Brother F. L. Kirklin, who likewise has never handled our literature before, started out a few hours recently with the above result.

While we have an excellent canvassing class in progress at the College at the present time, I shall be glad to hear from others in the field who may be planning on taking up this line of work. To such I would say that if you will write me at once, and it is thought best for you to take up the work at this time, I shall plan to call on you in the near future, while in the field with other agents, and put in

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some hours or days in actual field work with you.

J. G. JOHNSON,
Granger, Wash.

British Columbia Conference

FOR THE WEEK ENDING MARCH 9, 1906.
DESIRE OF AGES AND BEST STORIES.

Hrs. Orders. Value.

F. Dodds

35 40 54 00

Walla Walla College

The enrolment of Walla Walla College has now passed the 200 mark and at the present time is 203. This is better than we had dared hope for this year. The actual attendance at the present time is 160. This includes the pupils in the Normal Department. The present attendance of this department is 32. The outlook for a larger enrolment for the college the coming year is very good. On account of the prospects for a large attendance next year the young men's dormitory that has been occupied by the Sanitarium the past year will be vacated, the Sanitarium finding other quarters. Those who expect to attend school the coming year should lay their plans now so that they will be ready to enter when the college year opens, which will be about the first of September. The new calendar will soon be ready and will be sent to those who desire it.

The recent College Board meeting, held March 22-27, was the regular annual meeting at which time the new faculty was chosen and plans laid for the coming year. All the members of the present faculty have been invited to remain the coming year. Most of these have accepted the invitation. Elder G. A. Snyder, who has had charge of the Bible department for the past three years, had, previous to the Board meeting, accepted an invitation to labor in California, so that another Bible teacher will have to be secured. Elder Snyder's work as Bible teacher has been very much appreciated and he will be missed both by teachers and students.

One of the most important actions taken by the College Board at its recent meeting was with reference to the work of the Normal Department the coming year. It has been decided to fit up two rooms outside of the main College buildings, where the pupils in the first seven grades can carry forward their work to much better advantage than in the College building.

The children have to be con-
work that
joining rooms. Under the present plans the pupils will be some distance away from the main building, and will

have ample ground for play and profitable exercise.

The Normal work the present year has been carried on with some degree of success, but we look for much better work to be done the coming year. There has been a Normal class of 10, who are enthusiastic and earnest in the work of preparation as teachers in our church schools. One of the most interesting and profitable features of the Normal Department this year has been the sloyd work. We hope to have a still larger Normal teachers' class the coming year; for well qualified teachers are much needed and in great demand.

The College Board recognized the work done by the Laboratory Improvement Club and passed a vote of appreciation for the work thus far accomplished and pledged themselves to place one dollar in the treasury for the improvement of the Laboratory for every dollar raised by the Club. The amount raised by the Club up to the present time is a little over two hundred dollars. Contributions in money or in laboratory apparatus and facilities will be gladly accepted from those who are interested in the building up of the Science Department of the College.

M. E. CADY.

Items OF Interest

It has been decided by the College Board that Prof. M. E. Cady represent this Union Conference in the General Conference Educational Council in the East the coming summer.

BRO. AND SISTER WIDGERY, who are working in San Bernardino, California, in Bible work, will connect with the work in British Columbia Conference about the first of May.

ELD. W. B. WHITE was called to California the last of March, on matters connected with the division of the Union Conference. He returned in time for the Annual Board meeting of Walla Walla College, March 22.

ELD. E. L. STEWART has recently been spending a little time in British Columbia Conference. On his return he was prostrated with La Grippe and has been quite a sick man, but we are glad to report that he is better.

ELD. W. F. MARTN writes encouragingly of the work in the Montana Conference. He is now visiting the churches and companies in the Conference and be-

coming acquainted with the people; We are glad that he is meeting with a cordial reception in that field.

ELD. C. D. M. WILLIAMS writes very encouragingly of the work in Honolulu. He states that they are having more work to do in Bible readings than they can possibly attend to, and some are embracing the truth. Among these is a Chinese young man who after receiving the truth, now has a burden to carry it to his people. Bro. Williams says he is a splendid worker and trusts he may be a great help to them in their work. He says they are perfectly contented in their work and desire to remain where they are.

As it was not possible for Eld. W. B. White to attend the General Conference Committee meeting in Washington, April 4-11, on account of pressing matters connected with Union Conference interests, Eld. A. J. Breed the Vice President of the Union, has gone in his stead, leaving College Place, Friday March 30. Eld. Breed while in the East will look up several matters connected with our Union Conference and Walla Walla College. He will also spend a week or so in Battle Creek returning in time for the Union Conference Board Meeting April 30th at College Place.

A BOARD of incorporators consisting of W. B. white, F. M. Burg, W. R. Simmons, A. J. Breed, and Geo. Pettit, and authorized by the Union Conference at Portland to form a legal association, for the Union has completed its work, and a legal corporation known as The North Pacific Union Conference Association of Seventh-day Adventists is now formed under the laws of the State of Oregon. The first Board of Directors, seven in number, is as follows.—

W. B. White

H. W. Decker	A. J. Breed
W. R. Simmons	F. M. Burg
C. M. Christiansen	T. H. Starbuck

This Board met in Portland April 3 and organized as follows.—

President	W. B. White
Vice President	H. W. Decker
Sec. and Treas.	F. M. Burg

Its articles of incorporation are filed in the Recorder's office of Multnomah County, Oregon, also in the office of the Secretary of State at Salem. The State has granted us a charter authorizing us to do business. This is in the hands of the Secretary. The principal place of business will be Portland, Oregon,

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EDITOR - - - - O. K. BUTLER

Editorial Committee:

W. B. White, F. M. Burg, M. E. Cady,
A. J. Breed.

Application made for entry as second-class matter
at the Post Office College Place, Wash.,

According to the announcement in the last number of the "Educator" we now send forth the first issue of "The North Pacific Gleaner." To the subscribers and friends of the former paper and to all readers of the new we extend most hearty greetings. We trust the interest and sympathy formerly accorded the "Educator" may now be extended in increased measure to "The Gleaner." To help bring this about we shall put forth our best endeavors in securing that which will be of help and interest to our people.

We sincerely believe "The Gleaner" has a mission to fulfill in helping to carry forward the work connected with the "Third Angel's Message." And in order for it to do this, we are led to first ask Him, who knoweth best all things for divine guidance and instruction, that the work may be done in an acceptable way in His sight. We also ask for the support and help of our brethren and sisters throughout the field. To one and all, we would say, send in whatever items of interest you may have for us, help us to extend our subscription list as widely as possible, and last, but not least, pray that our work may be a success.

Western Washington

CAMP MEETING

We desire to make a most earnest appeal to all our Brethren in this Conference to attend the State Camp Meeting, which will be held at Puyallup May 10-20. This is about two weeks earlier than usual. A workers' meeting and possibly a bookmen's convention will precede the regular meeting, and beginning May 3, a dining tent will be pitched where warm meals can be had at the usual price. A store also will be run for the benefit of the Brethren.

And if the Brethren will notify us as to what they wish by way of tent, floor, stove, bedsprings, etc., we shall have everything in readiness for them. The workers will all be on the ground by May 3, and no pains will be spared to make the meeting a blessing to all who come.

Puyallup is located on the Northern Pacific Railroad, between Tacoma and Seattle. A street car also runs from Tacoma. The interurban does not touch Puyallup. All will remember our Seattle meeting last year as the best one ever held in this Conference, but there is every reason why this one should be a better one. The controversy is growing sharper each year. Developments have taken place since our last meeting which should stir every loyal Seventh-day Adventist to intense activity.

Let us begin at once to lay plans to attend this meeting. Let us do all we can to encourage those to come who seem inclined to stay at home. Come bringing an offering. Come expecting to make gifts for the advancement of the work and also expecting a rich blessing and we shall not be disappointed.

E. L. STEWART,
President Western Washington Conference

NOTICES.

The North Pacific Union Conference Committee Meeting.

There will be a very important meeting of the Executive Board of the North Pacific Union Conference, at College Place, Wash., Monday, April 30, at 10:30 A. M. Matters that will affect the interests of every conference in the Union will be considered and decided, and it is especially requested that all members be present. We hope all members will endeavor to reach College Place, Sunday night, April 29, or early on the morning of the 30th., that there may be no delay. As this is a very important meeting we greatly wish that a few responsible men from each state conference could be present. We trust that it may be a meeting greatly blessed of God to the advancement of His work.

W. B. White,
Pres. N. P. U. Conf.

Upper Columbia Conference.

The next annual session of the Upper Columbia Conference of Seventh-day Adventists will be held in connection with the camp meeting at Milton, Oregon, May 17-27. Each church is entitled to one delegate irrespective of numbers and one for every ten members of the church. Delegates to the Conference should be elected early and their names sent to T. L. Copeland, Secretary of the Conference, College Place, Washington. Application has been made for reduced rates over the railroads, which we expect will be granted, but more will be said later. Every one should subscribe for the North Pacific Gleaner, which will contain ap-

pointments and reports of the work all through the Union Conference. Subscription price is 50 cents. It will be a weekly paper and one that should visit every home in Upper Columbia. Watch the paper carefully from week to week, as more will be said in reference to the camp meetings, which we are not able to state at this time. We expect a dining tent will be run on the grounds where all can obtain meals. Feed and pasture for teams will be furnished, and everything will be done to make the meeting pleasant and profitable to all who may be present. We expect Elders Daniells and Irwin to attend the meeting, and we are going to invite Sister White to be present, also.

Now, Brethren and Sisters, let us make a special effort this year, that we may have a large general meeting, and let us come praying that God will pour out His Spirit upon us for service. Bring the young people and especially the children, and invite your neighbors and friends to come with you.

A. J. BREED.

Camp Meetings.

Following is a list of the camp meetings of the North Pacific Union Conference, for the coming summer. We trust these meetings will be largely attended by all our people in the several conferences.

Western Washington, Puyallup, May 10-20
Upper Columbia, Milton, Ore., May 17-27
Western Oregon, Woodburn, Ore., May 31 to June 10
Montana, Place to be selected, June 21 to July 1
British Columbia, Victoria, B. C., May 24-26

British Columbia Conference.

The fourth annual session of the British Columbia Conference will be held May 24-26 at the S. D. A. church, 231 Pandora Ave., Victoria B. C., for the election of officers and the transaction of such other business as may come before the conference. The first meeting will be held at 9 o'clock A. M. of the 24th.

P. P. Adams, Sec'y.

British Columbia Association S. D. A.

The fourth annual session of the British Columbia Association of S. D. A. will be held in connection with the conference, May 24-26 at 231 Pandora Ave., Victoria, B. C., to elect officers and transact any other business that may come before the association.

P. P. Adams, Sec'y