

The Indicator.

RISE, SHINE: FOR THY LIGHT IS COME, AND THE GLORY OF THE LORD IS RISEN UPON THEE."

VOL. IV.

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The Indicator,

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Officers of the New York Tract Society,
S. H. LANE, President.
A. E. PLACE, Vice-President.
W. A. WILCOX, Secretary and Treasurer.
J. R. CALKINS, State Agent.

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LUKE 8:5, 8.

BY CLARA B. RIDER.

A sower went forth in the broad field to sow,
He called on all classes, the high and the low,
Desirous of being co-worker with Him
Who left his bright "mansions" for our world so dim.
Encouraged was he some kind faces to meet,
And being invited to "please take a seat,"
The sower spoke quickly, attention to win,
Of the downfall of Satan, the sad course of sin.
Presented a book full of truth and of love,
Teaching souls of the way to celestials above.
But many said gravely, "'Tis hard times, you know,"
Yet questioned the prices and bindings to show.
Men out of employment, and children to feed,
The sower had "hard times" to scatter the seed.

But onward he went with his heart raised in prayer,
To the Father of mercies his blessing to share,
While later rain droppings descend from above,
Strength and grace are assured to meet others in love,
And another door open'd just enough to peep out,
Found their guest was an agent, 't was shut with a pout,
The sower asked, "Father, is my work well done?"
He answered, "You'll know when probation is done,
For a record is kept here more faithful than thine,
Of thy deeds and thy words and thy moments of time.
Laborer's hire in this work I do not keep in check,
And those who a crown win no bright star shall lack.
Tho' hard were the times, some good seed found place,
Which the sower had left in his running the race.

Cast your bread on the waters, ye sowers for God,
'T will return after many days, blessed to your good.
Each word kindly spoken of truth that we love,
May yield a rich harvest for mansions above.
Words thus fitly spoken are apples of gold
In pictures of silver, from warm hearts, not cold.
There's work for the true, the meek, and the humble,
For signs all foretell that earth's powers must crumble.
The seventh hour comers "the penny" will share;
While the winds are now hollen, prepare, oh, prepare,
Heaven's angels will help and an interest will show
In all the redeemed whom the Saviour will know.
Then, sowers, go forth, soon the reapers will come,
And gather the sheaves from the sowing well done.

PLUCK WINS.

ONE day a farmer who went to the spring house to prepare his milk for shipment to market, found one of his cans not quite full. And so, just to keep it from slopping and wasting, he added a bucket of water. In doing this he unwittingly dumped into the can a couple of lively frogs. For awhile they kept on top easily, and then, as they began to get tired, one of them said: "There is n't any use trying. Everything is against us, and we're bound to go under at last, anyway. I'm going to give it up." And so the pessimistic frog folded his legs, and shut his eyes, and died—down at the bottom of the can. But the other one said: "Well, I don't believe in giving up like that. As long as I can kick I'm going to keep on top." And so he kicked. And when the milk can reached the city, and the dealer opened it, there on the top of the milk was a nice little pat of butter, and on top of that sat the optimistic frog. His kicking had done a good deal of good for him. And so, friends, as long as we have the inalienable right to "kick," there's a chance to better things. We'll not sit down and deplore these present times, nor fear the future. We'll not recall the dead past. But in the name of God we will protest against all the evil that surrounds us.

—Satisfied.

CARVE the face from within.

THE INDICATOR.

ROME, N. Y.

I SPOKE at Dickinson Center in a hall on Tuesday and Wednesday nights, Nov. 13, 14. The hall was well filled with attentive listeners. Many who have not taken a decided stand for the truth are interested. The brethren who have labored there, and are now so doing, have much to encourage them. The new meeting house is now shingled and sheathed, so that the work can be carried on now despite the storm and cold weather.

On Thursday morning I left Dickinson Center for Constableville, to hold some meetings in Brother Hathaway's neighborhood. I was to reach Tupper Lake Junction, and there change onto the Herkimer and Malone R. R., but just before reaching the station at Tupper Lake I learned that the Malone R. R. had changed time, so I could not leave that day, but was under the necessity of waiting twenty-three hours for a train. Having to thus wait, I lost my connections, so I could not reach Constableville. I therefore came on to Rome, that being the nearest church. I spoke on the Sabbath and on Sunday night. The attendance was good, considering the fact that no one was aware that there was to be preaching. I was glad of the opportunity to meet with the Rome church, as I had not held meetings with them before for nearly two years. There are some faithful souls who hold up the light in that city. We were glad to notice Sister Poole in the congregation, and on Sunday night Brother and Sister De Witt Burdick of Linklaen Center.

S. H. LANE.

"THE GOSPEL IN CREATION."

THE above heading is the name of a book which has been before the public for a short time. It is written by Dr. E. J. Waggoner, and was first published in England. A few copies have been sold in this country. It is a book whose merits cannot be known until one has read it. It is full of those truths that should be brought to the attention of the people. The *Review and Herald* Office has just published a large edition of this valuable work.

In its present form it is a little larger than "Steps to Christ." It is bound in cloth and embossed in silver, much like "Steps." It

sells for the simple sum of 40 cents. It is nicely illustrated. We would like our agents in the State to handle it. The usual discount will be given. Are there not those who can sell hundreds of this book? Send for a sample copy. Address New York Tract Society, Rome, N. Y. Sent, postpaid, for forty cents.

S. H. LANE.

A SUGGESTION.

WE have said much in the *INDICATOR* in regard to the sale of helps, such as "His Glorious Appearing," etc. We have done so from the fact that we feel anxious that the truths contained in these little books be brought before the people. But we wish here to suggest that we do not consider it wise for our regular canvassers to drop their large books and go to work with the smaller ones. If they are used at all, let it be merely as helps.

There is a large class of young and middle-aged people in our churches, and even those of maturer years, who might sell thousands of copies of these smaller books. It is to this class that we appeal to go to work for the smaller books, and not to those who are making a success of the larger works, as they are very important and contain more truth, and should not be set aside for the sale of smaller books.

S. H. LANE.

Obituary Notices.

TAYLOR.—Died at Middletown, N. Y., Nov. 14, 1894, Mattie Taylor, of Slate Hill, N. Y. Father, mother, and sister, with many others, miss her greatly. But we sorrow not without hope. Although Mattie was but eleven years of age, she seemed to comprehend the third angel's message in its entirety, and accepted it fully. Her hope was in Christ. Funeral services conducted by the writer. W. W. WHEELER.

BENTLEY.—Died at his home in Chautauqua Hollow, Livingston Co., N. Y., Nov. 22, 1894, Charles H. Bentley, aged fifty-seven years and ten days. Mr. Bentley has three sisters who are Seventh-day Adventists. Two of them live in Nebraska, and one, who has lately accepted the truth, lives in Chautauqua Hollow. The funeral was held from his residence Sunday, Nov. 25. The large number of relatives and friends present, and the many floral offerings, showed that he was highly esteemed in the community. He was buried under the auspices of the G. A. R. of Dalton. Funeral discourse by the writer. Text, Job 14:14.

J. B. STOW.

The Canvassing Work.

Report for the Week Ending November 23.

County.	Agent.	Hours.	Days.	Ords.	Value.	Miscel.	Deliv.	Value.
Bible Readings.								
Tompkins,	J. S. Fritts,	37	5	11	\$23.50			
Niagara,	Charles H. Harris,	25	4	4	7.00	\$1.25	1	\$1.00
Monroe,	Horace Church,	27	5	5	7.50	.25	19	35.50
Otsego,	J. R. Mc Alister,			4			2	4.50
Stuben,	Perry Tufts,	33	5	14	32.00	1.20		
"	T. B. Harlan,	44		12	25.25	8.35	2	5.00
Chemung,	C. W. Inskoop,	29	6	4	9.00	.50		
"	Charles H. Dryer,	28	7	4	9.00	1.00	3	6.00
Wayne,	Norman Kling,	34	5	6	13.00	3.00		
"	N. S. Washbond,	29	5	14	31.25	2.25	10	21.00
Delaware,	M. A. Vroman,			4		4.75	60	128.25
"	J. Deeley,						77	173.25
Wyoming,	O. G. Parmele,	3	1	1	2.00	2.00		
Orange,	W. W. Wheeler,	24				9.75		
Great Controversy.								
Otsego,	Fred G. Mc Alister,	37	5	16	38.75	11.25		
"	E. S. Popoff,	30	5	6	16.00	6.00		
Ulster,	J. E. Frazee,	17	5	5	14.50	.50	2	5.50
Erie,	O. F. Thompson,	13	3	4	14.75	3.75		
Miscellaneous sales.					55.80			
Totals,	18 Canvassers,	410	69	106	\$299.30	\$55.80	176	\$380.00

BOOKS FOR OLD AND YOUNG.

We are now prepared to give the following bargains in books for the holidays:—

Oxford Teacher's Bibles, French Seal, Round Corners, Gold Edges, postpaid, \$ 2.10.

Cruden's Complete Concordance, nearly size of "Bible Readings," bound in cloth, postpaid, \$ 1.10.

"The Story of Jesus;" a book for children. Beautifully bound in red and gold, cloth, illustrated, about size of "Marvel of Nations." Postpaid, \$1.00.

"The Good Shepherd;" a story of the life of Christ for little folks. Printed in large type, beautifully illustrated, size 8x10½, postpaid, 50 cents.

A HOME for two small children is desired among our people. The girl is eight years old, the boy six. Parties will please correspond with Ellen E. Jones, Frankfort, Herkimer Co., N. Y.

WE send out this week sample copies of the INDICATOR to some who have not subscribed for it, hoping that they will do so. The price from now until January 1, 1896, is twenty-five cents. Address New York Tract Society, Rome, N. Y. We trust all our older subscribers will renew at their earliest convenience. We are glad that many are now doing so.

—It is worth a thousand pounds a year to have the habit of looking on the bright side of things.—*Dr. Samuel Johnson.*

THE *Review* says that "His Glorious Appearing" is now ready in Danish, Swedish and German, at the same price as the English, twenty-five cents. It is selling well.

APPOINTMENT.

I EXPECT to meet with the Ellicottville church next Sabbath and Sunday, Dec. 1, 2. A. E. PLACE.

"HIS GLORIOUS APPEARING" AGAIN.

WE are glad that this little work is meeting with such a rapid sale. People purchase it readily. It is out-selling the "Gospel Primer." The Depository received 2500 copies last week, and before they had been there twenty-four hours several hundred copies were shipped to those who are selling it. It sells well now just before the holidays. When presented to the people many of them exclaim, "How cheap!" One little boy only nine years old sent for a sample and went to work with it. He sold twenty-four "His Glorious Appearing" and fourteen "Gospel Primers" in two days and one evening. Surely he will make a colporter some day. Those who are working with them sell several a day. There is a little time before the holidays yet. Will not many of our brethren and sisters take hold of the matter and push the sale of these books, and also the sale of the "Gospel in Creation?" Send the money for the books, and sell them as you visit the homes of the people. They can be sold. Let the orders, accompanied with the cash, come in. Be sure to attend to the matter immediately, as we want to see hundreds go out in the next few days.

While writing the above a lady of the Salvation Army came in and very politely introduced the *War Cry*. She did so in such a way that I purchased one. And as I watched her quiet manner I said to myself, if our sisters would only take such books as "His Glorious Appearing" and the "Gospel in Creation," and go and sell them, as do the ladies who sell the *War Cry*, thousands could be placed in the homes of the people in this great and populous State. Now is the time to sow the seeds of truth. Will you, my reader, have part in this good work now? S. H. LANE.

TO THE CANVASSERS.

THERE seems to be a misunderstanding with some of the canvassers in regard to the rebate on freight bills.

If you will read your contract carefully, you will see what the Tract Society agrees to do about freight. It speaks about "this book;" viz. the book mentioned in the contract. It don't say anything about helps. The Tract

Society cannot afford to pay freight on helps. The margin for the Tract Society on "His Glorious Appearing," "Gospel Primer" and other helps is so small that the agent will have to pay his own freight. We have never paid freight on helps. It will not help the matter to order part subscription books and part in helps to make one hundred pounds. The rule is like this: The order must be for one hundred pounds or more of the subscription books three weeks before the time of delivery. The reason is this: The publishing house will give a rebate on all orders for subscription books sent from its house in quantities of one hundred pounds or more. It does not matter whether the books are sent to the Depository or to the agent. If they come to the Depository, then the Society has to pay for carting and unpacking, and for boxes and packing and carting again to the station. So it is only designed to keep a small supply of subscription books at the Depository so as to fill small orders. But the publishing house will not pay freight on helps. We have these at the Depository in sufficient quantity to fill all orders, and the agent must pay the freight.

Of course it will be cheaper for the agent to order his helps in lots of one hundred pounds or more, because the railroads always charge for one hundred pounds though there be only ten.

The Tract Society would be pleased to pay freight if it could afford to, but in reality the Tract Society pays no freight. It is the publishing house that pays it.

Now to sum up: The Tract Society cannot pay freight, nor express, nor postage on helps, nor on subscription books unless ordered in time, and in lots of one hundred pounds or more; nor express nor postage on books of any kind. J. R. CALKINS.

ONE of our lady canvassers writes in a business note concerning "His Glorious Appearing," "This is the best help I ever have had. I have 130 orders for it, and have n't the town worked yet."

—Conference cash received November 13-26: Cleveland, \$7.50; West Valley, \$20.00; Wauertown, \$15.50; Rome, \$7.50; Fulton, \$20.80; Scattered Brethren, \$59.21.