

PACIFIC UNION RECORDER



"Then They that Feared the Lord Spake Often One to Another."

Vol. 8

Mountain View, Cal., June 17, 1909

No. 46

The Church

Sketches of the Past—No. 69

The language of the New Testament very plainly sets before us the idea of two thrones and two kingdoms in Christ's work. The Gospel work which the Saviour is carrying forward in the earth, while He sits as a priest upon His Father's throne, is called a kingdom. This is especially so in the parables. Of this we have many illustrations in the thirteenth chapter of Matthew, where various features of the Gospel work are so illustrated. While the work of grace is now being carried forward in the world, the Saviour is spoken of as upon the throne of grace. So the apostle says of Him, "For we have not an High Priest which can not be touched with the feeling of our infirmities; but was in all points tempted like as we are, yet without sin. Let us therefore come boldly [with confidence] unto the throne of grace, that we may obtain mercy, and find grace to help in time of need." Heb. 4:15, 16.

Of the other throne and kingdom we read, "When the Son of man shall come in His glory, and all the angels with Him, then shall He sit upon the throne of His glory: and before Him shall be gathered all nations: and He shall separate them one from another, as a shepherd divideth his sheep from the goats; and He shall set the sheep on His right hand, but the goats on the left. Then shall the King say unto them on His right hand, Come, ye blessed of My Father, inherit the kingdom prepared for you from

the foundation of the world." Matt. 25:31-34.

Those advocating the theory of a thousand years "age to come" combined two texts of Scripture in one: "They lived and reigned with Christ a thousand years," Rev. 20:4, and "We shall reign on the earth," Rev. 5:10, as though it said, "We shall reign with Him a thousand years on the earth." They claimed that the saints would never go to heaven, but that when Christ comes they will be caught up to meet Him in the air, and immediately come down to reign with Him on the earth, and that all the railroads, steam-boats, and modern inventions would be used to spread the gospel in the age to come. This is vastly different from the Bible description of that event as given through His prophets, when "every island fled away, and the mountains were not found," Rev. 16:20, and the earth was "without form, and void," and not a man left on the earth. Jer. 4:23-26. Elder James White used to say of this "age-to-come" theory of Christ's coming, "They do not make much more of Christ's coming than of the arrival of a train of cars."

Christ told His disciples He was going away to Him that sent Him, and "whither I go, thou canst not follow Me now; but thou shalt follow Me afterwards." John 13:36. As their hearts were saddened by the thought of His leaving them He said, "I go to prepare a place for you. And if I go and prepare a place for you, I will come again, and receive you unto Myself; that where I am, there ye may be also." John 14:2, 3. One translation reads, "I will come again, and take you with Me."

When the song is sung, "We shall reign on the earth," those singing it are before the throne of God in heaven. Rev. 4:10; 5:10. It is said of the saints that they shall reign forever and ever. That reign is to be on the earth made new. The thousand years' reign with Christ seems to be the time when they sit on thrones judging the tribes of Israel (Matt. 19:28), and when the saints shall judge the world and angels (1 Cor. 6:2, 3), preparatory to the calling forth of the wicked to their final doom, at the end of the thousand years.

These "age-to-come" advocates would quote certain promises made to Israel, and claim that these promises had not yet been fulfilled, and so there must be a future age to the Jews, in which these promises would be fulfilled. Brother Andrews met this claim with a statement of the threefold character of the promises made to Israel: *First*, Many of these promises were made before the return of Israel from their seventy years' captivity, and were fulfilled in their return. *Secondly*, some of these promises look forward to the final gathering of the true Israel of God of all ages into the new earth. *Thirdly*, they were promises of what the Lord would do for them if they would turn from their sins, as in the case of the city described by the prophet Ezekiel. By reference to Eze. 43:10, 11, it will be seen that the fulfilment of that promise hung upon the "if" of their obedience. Also the matters there presented could only apply in a time when their temporal offerings, and sacrifices, and the priesthood of the tribe of Levi were still in force, and so was what the Lord promised to do for them if faithful; but, according to their last prophet—Malachi

—they “corrupted the covenant of Levi,” and did not receive those things promised. So, by careful consideration of the Scriptures, was the idea of a thousand years of probation to sinners swept away. J. N. Loughborough.

General Conference

The last week of the conference passed very rapidly, as it seemed that most every moment of each day was occupied with important meetings. And while the regular meetings were being held, the important committees were having regular sittings.

The Committee on Plans and Finance had many complexed problems before them, because the demands for more means with which to enlarge the work in so many fields were greater than the present mission board income can meet. But the committee felt that there was a remedy, and that was to call upon the conferences to divide the local tithe with the General Conference, giving to the latter from one fourth to one third of it after paying a tithe to the union conferences. This question aroused considerable discussion, and with many conferences; before it can be carried out, the General Conference must take with the money a like proportion of the laborers, unless there is a very large increase in the number of people who are paying tithe.

It is hoped that all of the RECORDER readers are careful to give unto the Lord that which He calls His own,—a faithful tithe of all the increase. And then let our offerings to the work be as large as possible, that those who have gone to the regions beyond, where they are strangers both to the people and to their language, may not be caused to suffer or to stop their labors for the people who are calling for the “Word of Life.”

For a number of recent years our interest in the greatness and also the neediness of the regions beyond has been greatly enlarged by the systematic studies that have been carried on in many of our churches, and our offerings have accordingly increased in volume. But the work is increasing faster than are our offerings. Shall it continue so? We believe not.

The \$300,000 Fund

In addition to the division of the conference tithe in behalf of the work in the regions beyond, a call is made for \$300,000 to be raised in the next four years. This fund is to be used in building up the institutions that are needful to be established in the fields already entered, such as China, Korea, Japan, India, Africa, and South America, and in erecting suitable dwelling-houses for the families of workers that are called to go abroad and labor in countries that are naturally unhealthy when the customs of the natives as to dwelling-houses are adopted. Our brethren have found that it is cheaper to assist our workers in foreign lands to preserve their health than it is to keep a constant stream of new workers going forward to permit others to return on sick leave, sometimes temporarily, but oftener permanently. So, for the workers that are to go to such fields as China, India, Korea, West Africa, etc., the Mission Board is planning that all such shall be comfortably housed, as it is felt that workers in these fields are priceless after they have become masters of the language, acquainted with the customs of the people, and can preach to them the words of life. We fully believe that all of our people will say “Amen” to this wise step and will contribute liberally toward this important work.

The Treasurer

Our readers have likely noticed that Elder Evans, who has served the General Conference for so many years as its treasurer, has been called to take the supervision in a general way of the work in the Orient, where our facilities are to be so greatly enlarged to meet the demands for the speedy evangelization of this great field.

As a successor of Elder Evans as General Conference treasurer, Elder W. T. Knox, of California, has been chosen. We feel certain that no mistake has been made in this selection, because Elder Knox has had considerable experience in local, union, and General Conference work, besides having had a practical business career both without and within the denomination. We regret to see the time come when he must depart from this western field where he was born into, and brought up in the work, yet we are glad we have some one to give to the general work when there is such a need

for careful, experienced workers. May our loss be more than compensated by the gain to the General Conference, and redound to the glory of God and the advancement of His work.

Unfinished Work

Many problems are left with the General Conference Committee to be worked out, and the full committee have been asked to spend a number of days in solving them. Besides there will be held a number of departmental councils for the more complete organization and administration of our growing cause. These departments, such as the Educational, Young People’s Volunteer, and Publishing, are becoming strong factors in our work, and must have careful supervision.

The Future

Four years are now ahead of us before another such General Conference will assemble, but if each day of each year is filled by each of us with a renewed consecration to this message, we may see how our heavenly Father is able to make our limited efforts advance His cause in the earth, and the day hastened when we may all meet in a General Conference on the other shore where our Master has gone to prepare mansions.

J. J. I.

General Conference Items

The delegates to the General Conference have scattered. Some are coming directly home, while others are taking longer routes for the purpose of seeing friends or attending some camp-meetings in other conferences before returning to their home conferences.

Sister E. G. White and Elder S. N. Haskell are planning to go to Portland, Me., and hold some meetings. It was here that the message first started and westward took its course. The time has now come for it to return and be proclaimed with power in these large cities of the East where it first had its birth.

It was a pleasure to meet at the conference Elder and Mrs. Chas. T. Ever-son, of Rome, Italy. They were late arrivals at the conference, but they had words of courage and good cheer to impart. They feel that Italy is their home, and for her people they will gladly and faithfully labor until the end.

The Field

CALIFORNIA

Tithes and Offerings Received from
the Churches of the California
Conference for Five Months
to May 31, 1909

	Tithe	Offering
Alameda	\$403.37	\$ 79.78
Arbuckle	7.00	6.00
Arcata	181.74	33.31
Armona	306.27	76.73
Arroyo Grande	52.17	12.00
Bakersfield	87.65	34.06
Barstow Colony	95.24	13.34
Berkeley	327.06	210.68
Bishop	134.25	60.94
Buckeye	32.80	
Burrough	96.21	30.39
Calistoga	38.25	14.73
Chico	386.64	4.40
Corning	51.97	5.41
Dinuba	145.35	67.45
Dinuba (German)		10.52
Dos Palos	137.13	22.18
Eureka	702.68	296.79
Fallon, Nevada	71.85	26.32
Ferndale	134.38	17.10
Fortuna	202.15	4.49
Fresno	617.57	123.78
Glennville	115.99	18.00
Grass Valley	16.50	42.00
Guerneville	13.60	3.75
Hanford	200.79	47.30
Healdsburg	489.64	344.83
Hughson	71.88	14.48
Island	101.50	13.25
Laguna	15.08	4.18
Laton	142.20	16.59
Le Grand	37.00	13.52
Lemoore	236.08	23.68
Lockwood	158.56	17.00
Lodi	434.36	83.09
Lodi (German)	38.45	12.05
Los Gatos	60.40	11.63
McKinleyville	40.00	21.32
Melrose	36.80	5.00
Merced	548.28	17.31
Modesto	136.21	39.37
Monterey	72.50	7.30
Morgan Hill	355.15	28.21
Mount Bullion	21.45	
Mountain View	2045.45	339.78
Napa	109.41	27.59
North San Juan	5.00	
Oakdale	58.64	13.42

Oakland	1614.65	408.17
Oroville	150.50	54.84
Paradise	78.10	8.15
Pepperwood	13.80	1.40
Petaluma	90.52	13.98
Placerville	97.95	64.43
Red Bluff	51.85	10.22
Redding	231.90	11.34
Reno, Nevada	264.56	65.21
Richmond	97.35	14.30
Sacramento	728.68	19.92
San Francisco	1046.51	195.78
Sanitarium	2522.54	999.76
San Jose	573.03	47.52
San Luis Obispo	23.17	11.02
Santa Cruz	122.27	25.62
Santa Rosa	114.07	17.22
Sebastopol	225.61	23.66
Selma	131.39	28.25
Smith River	28.40	3.30
Soquel	61.10	6.20
Stockton	296.82	47.18
Susanville	39.85	17.57
Turlock	294.02	38.50
Ukiah	85.10	14.50
Vacaville	44.85	
Vallejo	66.02	13.88
Visalia	11.10	.50
Watsonville	8.20	2.56
Woodland	568.37	27.81
Personal	356.00	1098.03

Totals \$19,810.93 \$5,605.87

Claude Conard,
Treasurer.

San Francisco Dispensary

It is with a feeling of hesitation that we send in a report from this large city where so great a work is expected and so little has seemingly been accomplished.

Our facilities are so limited that the services of but two nurses and one regular physician are required, though all our physicians in the city give their services to the dispensary.

We give treatments to ladies and gentlemen on alternate days, as we have only one room equipped for treating the sick. This arrangement enables each nurse every other day to do house-to-house work, visiting the poor and sick, distributing literature, giving treatments in the homes and calling on our richer friends for food, clothing, and donations that are offered for the work. Our churches from various places have also helped us along this line.

Each individual — stranger, agent, bill collector, postman, etc., — who calls at the dispensary is always given a tract, journal, or paper.

Some of our patients are able to pay for their treatments, but the majority are charity cases. When they are in need of help and care that can not be given at the dispensary, they are taken to some of the city hospitals and given a free bed. Here we visit them with our literature and thus keep in touch with them.

Almost constantly we are obliged to listen to melancholy tales of poverty and other troubles, and while many times we are able to afford them temporary help, our greatest pleasure is to have the privilege of pointing them to the divine Helper in every time of trouble. By this spiritual ministry hope and cheer are brought to every despondent heart.

Following is a report for one month:

Treatments	302
Free treatments	145
Papers given away	197
Tracts given away	377
Journals given away	50
Literature sold	\$5.00
Missionary letters written	44
Nurses' missionary visits	57
Doctor's visits	23
Garments given away	100
Bible-Readings given	10
Cash given to poor	\$20.00
Work found for six persons.	

Mr. and Mrs. G. A. Kuhns,
916 Laguna St.

Humboldt County

The dear Lord is with us and this work is onward throughout Humboldt County. Brother Glatt is doing faithful Bible work in Arcata, and the Lord has blessed his efforts. Three precious souls are rejoicing in the truth as they see it in Jesus. Several others are much interested.

It was my privilege to speak to the Arcata church last week. The outside attendance and interest shown in the subjects presented were evidence that now is an opportune time to hold a series of meetings in Arcata. Brother Glatt needs re-enforcements. The Arcata church is calling for the services of a minister.

About one month ago, while laboring in Eureka and Somoa, it seemed best for

us to leave the churches and seek new territory. After much prayer and counsel, we decided to labor in and around Scotia.

Scotia is a lumbering town, owned by the Pacific Lumber Company. They employ about eighteen hundred men. About one hundred fifty families reside there. Our people have never held a series of meetings in the place. There is a church building in the town supposed to be a union affair.

Upon inquiry we learned that there was no house to be had, and the manager of the company's business refused to let us pitch a tent anywhere in the town or on their land. He said they did not care to have any revivals; also "as touching religion they wanted to be left alone." The prospects for holding meetings look a little dark. But we believe the Lord wants these dear people to hear the word of truth, therefore decided to locate just across the river from Scotia. Preceded a few days by Brother J. A. Guild and wife, we pitched our tent in a beautiful location on the banks of Eel River. We also are within one mile and a half of Rio Dell.

After locating my family in the tent, and while Brother Guild was working from house to house with "The Family Bible Teacher," I again resumed meetings with the people in the Banner District. Again these dear souls called for a re-organization of the Sabbath-school and church services. I am happy to say that the dear Lord has enabled them once more to press together in the service of the Master and His message. They now have an organized Sabbath-school of over thirty members. The Lord is indeed blessing this little company. But they at this time need much labor, and how I wish we might have the service of an experienced minister with the church.

Brother Guild now has about thirty-five interested readers of "The Family Bible Teacher." Two of these, a mother and her son, have accepted the Sabbath and kindred truths. The husband is deeply interested, and we all believe that in the near future he too will be numbered with this people.

Last Sunday evening we opened meetings in Rio Dell. Had a good attendance and the best of interest was given to the subject presented. At the close of the meeting some expressed them-

selves as much pleased with the truths set forth. Will hold service there to-night.

It is not my purpose to hold a long series of meetings in any of these places, but will in the fear of God endeavor to present a synopsis of the message in each place, and then follow up the work with individual efforts with those who are especially interested. As soon as our time will permit and the way opens, we will hold meetings in Scotia. We also will do what we can in the logging camps around.

There is an urgent call for help above Blocksburg. Truly this field is white already to harvest. And this county is in sad need of at least one experienced ordained minister. Let the readers of the RECORDER remember us all at the throne of grace.

W. L. Sims,
Mrs. W. L. Sims,
J. A. Guild,
Mrs. J. A. Guild.

Pacific Press Items

The manuscript for "Home and Health," Spanish, has been received from Brethren Town, Caviness, and Forga. It is being rapidly set up on the linotypes, and we hope to have completed books some time this fall.

Brother A. H. Downs, who left our bindery to assist the Review and Herald for a time, has been induced by them to remain permanently. He will no doubt be a great help to them, as he is thoroughly competent with every branch of the bindery work.

Word has just been received from Brother J. A. P. Green, of Mexico, that Brother L. E. Borle's family are sick with smallpox. No particulars were given as to how many of the family were down. Let us hope and pray that this affliction may not result seriously.

Miss Sarah E. Peck has just sent us the final proofs on Bible Lessons, No. 2. It is hoped that this book will be ready in ample time for school work this fall. In fact, Sister Peck is expected here at Mountain View in the course of two weeks or such a matter to assist us in pushing through this and other educational books.

Brother A. F. Haines has been invited by the General Conference to take charge of the manufacturing end of the Watchman Publishing Company located at Cristobal, Panama. He is now getting an all-round experience in our office, and will probably leave for his new field of labor the latter part of July. We are sorry to lose Brother Haines, but are sure his help will be greatly appreciated by our friends on the Isthmus.

Brother R. A. Caldwell writes us from Manila, Philippine Islands, that his stock of Spanish "Patriarchs" and "Coming King" is exhausted. He ordered five hundred each of these several months ago. He now places an order for five hundred more "Coming King" and 150 more "Patriarchs" in the Spanish language. When we bear in mind the fact that a little over a year ago he knew nothing of the language, we can appreciate how wonderfully the Lord has worked with him.

One of the largest reports for the year, taking the number of agents into consideration, has just been received from Manitoba. For week ending May 21, 1909, it is as follows:

	Hrs.	Ords.	Value
"Great Controversy"			
William Tall	58½	28	\$104.50
S. G. Burley	63	56	213.50
"Heralds"			
Frida Mack	6	7	21.75
"Home and Health"			
R. Neumann	56	11	33.00
Total	183½	102	\$372.75

Bear in mind that this work was all done in one week. Brother Burley is a Russian, and has only been in this country about two years. He has not fully mastered the language, but he has mastered the art of hard work.

H. H. H.

"In the morning sow thy seed, and in the evening withhold not thine hand: for thou knowest not whether shall prosper, either this or that, or whether they both shall be alike good." Eccl. 11:6.

Missionary Work

BOOK WORK

Week Ending June 11

"Heralds of the Morning"

	Hrs.	Ords.	Value
* W. A. Johnson	82	78	\$172.75
A. J. Crosse	27	23	52.75
W. R. Jefferson	37	17	41.50
W. A. Morris	2	2	6.00
Geoffrey Williams	40	2	4.75

"Practical Guide" and "Story of Daniel"

Tressa Belvail	21	50	114.00
R. E. Brandt	24	32	37.50
Mrs. M. Hicklin	27	13	22.50
Jennie D. Hansen	5	2	3.00

"Practical Guide"

J. Manor Howard	34	27	105.00
Mrs. O. G. Verkouteren	17½	18	71.00
Mrs. C. E. Holmes	12	13	49.00
Mrs. A. J. Hunter	12½	13	44.00
E. B. Hartman	40	12	40.50

381 302 \$764.25

* Two weeks.

Signs Workers

Interesting reports are being received from Misses Bernice Moon and Addie De Voe, who are working with the *Signs* magazine in Sacramento. Here are several items from their record:

At the Capitol building, one-half hour, Miss Moon sold 17; Miss De Voe, 28 — one to the governor.

At Oak Park, one-half hour Sunday morning, Miss De Voe, 20; Miss Moon, 26.

Thursday, June 10, Miss Moon, 56; Miss De Voe, 43.

Thursday morning in the State printing office, Miss Moon, 20; Miss De Voe, 15 — one to the State printer.

The girls are enjoying the work very much, are having excellent experiences and intend to stay with it.

Miss Ida Eastman, who is working with the *Signs* magazine in Stockton, writes from Lodi as follows:

"I worked two days in the business part of Stockton and the rest of the time I have been working in the residence part. I sell from 20 to 25 papers a day at the homes. Monday morning

I sold 53, Tuesday 43, Wednesday 20, Thursday 25, Friday 25, Monday 28. I am so glad I took up the canvassing work. I am enjoying it very much."

Lodi Locals

Mrs. C. E. Holmes, of Lodi, last week in twelve hours obtained thirteen orders for "Practical Guide," amounting to \$49.

Miss Clara Little, of the Western Normal Institute, expects to take up work with "Practical Guide" after the summer school.

That faithful service always brings its reward, and that oftentimes without delay, is evidenced by the report of W. A. Johnson for last week. Forty hours — full canvassing time — was put in by this young man with the result that orders were secured for \$81.75 worth of "Heralds of the Morning." This is Mr. Johnson's first canvassing experience.

A Better Way

Nor are the new recruits that are sent out at the beginning of each vacation period the only ones that have something to learn about the canvassing work.

In the past the usual way of training young canvassers for field work has been to have them become more or less familiar with their book by memorizing a set canvass which occupies perhaps four or five minutes in the saying, and otherwise; listening to a few lectures on salesmanship and ways and means of securing audiences from behind locked screen doors; perhaps having a general try-out for a day at the close of the course in some picked field to ascertain whether or not the instruction poured in has all leaked out; and then sending them forth alone to — what? As likely as not a few days of experience, or rather inexperience, in meeting real human beings was more than sufficient,

(Continued on page 6.)

California Periodical Workers' Report for Two Weeks Ending June 11

	Signs Monthly	Signs Weekly	Life and Health	Liberty	Bible Training School	Total Papers	Hours	Amount
T. L. Sory					849	849	96½	\$84.90
Mrs. Ina Davis				549		549	32	54.90
E. R. Blanchard			677			677	75	67.70
Mrs. R. C. Von Fitinghoff	275			75		350	26	34.50
Milton K. Dymot	101		83			184	20	18.40
Mrs. Phebe Press	57	150				207	18	14.20
Mrs. M. E. Motz	71					71	20	7.10
Mrs. F. A. Wood	5			7		12	4	1.20
Bernice Moon	146					146	18	14.60
Ida Eastman	194					194	21	19.40
Totals	849	150	760	631	849	3,239	330½	\$316.90

Average sales per hour \$0.97.

Average profit per hour \$0.63.

"Fresno, Cal.,

"May 29, 1909.

"California Bible House:

"I have but five minutes to catch the postman, but must drop in my report.

"The other day I came to a horrible looking 'No Agents' sign and was a little scared, but went up and said, 'Here's a paper I want to give you. I am selling them to everybody else, but saw your sign and so wouldn't ask you

to buy, and the paper is so good didn't want to miss any one.'

"How much is your paper?' she laughed. 'I haven't the dime, but if you will call around Monday I will take it.' 'Thank you.'

"I find it best to agree with people as much as possible. When I called Monday the lady gave me a dollar for a year's subscription. Would like to give more details. Good by."

PACIFIC UNION RECORDER

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J. J. Ireland H. W. Cottrell Claude Conard

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THURSDAY, JUNE 17, 1909

On account of additions being made to the book report from the California Conference after the same had been summarized, the totals which appeared last week should have read 402 hours, 153 orders, \$416.50 value, instead of the figures there given.

The workers are returning from the General Conference. Among the first arrivals were Elder J. O. Corliss, wife, and daughter, and Brother C. H. Jones, who reached Mountain View Monday of this week. Brother J. J. Ireland also reached California about the same time.

Miss Genevieve Hornbogen, for the past three years the faithful stenographer in the California Conference office, dropped her work in that capacity the fore part of last week. While the conference regrets the loss of such a valuable helper, it joins her many friends and acquaintances in wishing her the utmost happiness, as well as in the belief that the same spirit manifested in her office work will characterize the performance of the new duties that have been accepted. Mr. S. G. White, missionary secretary of the California Conference, is the other party in the case. The RECORDER extends congratulations.

Paradise Valley

The Paradise Valley Sanitarium Training-School for missionary nurses will be ready October 1 for first and second year students. Please send applications early. Address all communications to Winifred W. Frederick, Supt. Training-School.

Camp-Meeting for the California Conference

A number of weeks ago announcement was made through the columns of the RECORDER and otherwise that the general camp-meeting for the California Conference would be held at Sonoma on the prospective school site June 4 to July 4. We are sorry to have to state that this plan can not now be carried out. Difficulties have arisen in securing possession of the property in the time that was proposed and different arrangements will be necessary.

On account of the brethren not having yet returned from the General Conference, we are unable at the present time to make a definite statement of the date and place that the camp-meeting will be held. But suffice it to say now that there will be no camp-meeting at Sonoma on the dates before mentioned, and that further announcement will be made as soon as there is something definite to offer.

Claude Conard,
Sec. California Conference.

Southern California Camp-Meeting

This meeting will be held in Los Angeles, August 6-15, if the Lord wills. A beautiful location has been secured in the northern part of the city on the Hollywood car line. More will appear regarding the location, etc., in the next issue of the RECORDER.

Orders may now be sent to Brother Frank Lane, 257 South Hill St., Los Angeles, for tents and furniture. Prices for tents will be as follows:

10 x 12, \$2.50; 12 x 17, \$3.50. Fly or burlap carpet, 50 cents each, extra, for 10 x 12, and 75 cents each for 12 x 17 tents.

Bring your own bedding with you. Straw can be purchased for filling bed-ticks. We will undertake to have tents and furniture in readiness for those who order at least one week in advance of meeting.

E. E. Andross.

June 13.

“Now thanks be unto God, which always causeth us to triumph in Christ, and maketh manifest the savour of His knowledge by us in every place.” 2 Cor. 2:14.

A Better Way

(Continued from page 5.)

and the rest was left untold. The principle of “the survival of the fittest” is here exemplified as perhaps in no other line of endeavor in so short a period of time.

The state agent from a position behind his desk tried to survey the field, and saw with bitter regrets the fall of those from whom he had hoped better things. They needed something more.

But for the sake of the workers and the work, we are glad to see conditions changing. Those who have the directing of the field are beginning to see better ways of starting the younger members of the canvassing fraternity on the highway to success. A little experience which recently came to our notice will illustrate the case.

In a little mountain town in the beautiful West two young men were beginning their first regular canvassing work. They had not been the most promising members in their class, and although they had received their share of the training, alone they had become discouraged. Six dollars for the day's sales was not enough. The letter had been written; the folks might expect them home at once.

Just at this juncture the directing agent appeared upon the scene. He immediately set out with the boys in search of the trouble or—orders. The first day was spent in going from house to house with one of these despondents, assisting him with his presence, and by needed instruction between exhibitions. The result at the close of the day—\$18.00 worth of orders. The second day was spent in like manner with the other young man with a result of \$27.75 worth of orders. From the first ten exhibitions seven orders were secured, and these from the very best class of people.

The boys are now going alone at the rate of from \$11 to \$17 a day each.

Which is the better way?

“Be always displeased at what thou art, if thou desire to attain to what thou art not; for where thou hast pleased thyself, there thou abidest.”

“There is an art of reading, as well as an art of thinking, and an art of writing.”