

# PACIFIC UNION RECORDER



"Then They that Feared the Lord Spake Often One to Another."

Vol. 11

Mountain View, California, November 9, 1911

No. 15

## Pacific Union Conference S. D. A. Directory

Office.—Mountain View, California, P. O. Box 172.

President.—G. A. Irwin, office address.  
Secretary and Treasurer.—J. J. Ireland, office address.

Missionary Secretary.—J. R. Ferren, office address.

Educational Secretary.—C. C. Lewis, care Pacific Union College, St. Helena, Cal.

Religious Liberty Secretary.—J. O. Corliss, office address.

General Agent.—A. A. Cone, office address.

Executive Committee: G. A. Irwin, E. W. Farnsworth, E. E. Andross, J. H. Behrens, C. L. Taggart, D. A. Parsons, H. G. Thurston, J. J. Ireland, C. H. Jones, J. O. Corliss, C. W. Irwin, J. A. Burden, W. C. White.

## The Field

### CALIFORNIA

#### Our Literature in China

Two of our sisters in the California Conference gave twenty dollars each which was forwarded to Elder R. F. Cottrell to buy literature in the Chinese language. In acknowledgment of this money Elder Cottrell wrote under date of September 26:

"We received your letter and the check for forty dollars about a week ago. On behalf of the Mission Press and the work in the South Central China Mission, we extend to the kind sisters our hearty thanks. Enclosed you will find receipt for the same. This enables our mission to purchase fifty thousand Chinese folders for distribution among those unable to purchase our literature. We send samples of two kinds, the only ones printed as yet; but in a short time we hope to have six more. Then we shall add to this list as we have time and opportunity. Fifty thousand of

these leaflets circulated judiciously should certainly bring good results.

"The past summer has been one of progress in our work here. In the first place there has been an excellent spirit of harmony among all the workers that are carrying the responsibilities of either local missions or stations, and together with this a spirit of well-directed, earnest work. Our Chinese associates are becoming better acquainted with our work, our message, and our methods, and are therefore able to do far more effective work, and to do many things which lighten our burdens. If we can train up a native church that will be evangelistic, and let it carry the message to its people, that would seem to be about all that the little band of missionaries from the home land will be able to do.

"Our canvassers at the present time are selling almost double the literature that they did a year ago; at least, this is true of the Mandarin sections of our field. They are selling a better literature, too. Dr. Selmon is doing very acceptable work as editor of our Chinese paper. He has been in the field, as you may know, about as long as any one, and has applied himself most diligently to the language study. He now reads both the Mandarin and Wen-li, something that none of our other workers are able to do, and so knows definitely just what goes out from our office of publication. Our monthly paper has now a circulation of 35,000, and I am inclined to believe it will soon have the largest circulation of any paper published by the denomination. There is no other religious paper in China that has one half the circulation of our *Signs of the Times*. These things that I have mentioned, taken to-

gether, mean brighter and better days for our mission. We really feel that this year is marking a new era in our work.

"We are greatly enjoying our short stay in Shanghai. We leave next week for the interior, and our general meeting is to be held October 24 to November 4. Pray for us that we may have an outpouring of the Holy Spirit at that time. There are a goodly number awaiting baptism."

Who can fail to see the providence of God in Dr. Selmon's mastering two of the difficult Chinese languages in so short a time so he can do work as editor and translator? How marvelous it seems that our Chinese paper should already have a circulation each month of 35,000! Think of the canvassers doubling their sales in a year! Elder Cottrell sends a list of eight tracts they expect to print soon. Only two of these are printed now.

Whether the recent outbreak has caused a postponement of the meeting appointed at Chang-Sha, we do not know. We wait with interest to know what experiences our missionaries are having in these troublous times. This we do know; they need our prayers. The situation in China and other lands should lead us to do all in our power to forward men and means so the work may not be hindered. The Harvest Ingathering campaign gives each one an opportunity to help just now.

E. W. Farnsworth.

### Conference Current

On his way to the sanitarium last week, Elder H. W. Cottrell made a pleasant call at the Oakland office.

Miss Katherine Hale visited Sonoma last week to assist in arranging for the opening of their school soon.

Returning from a short trip to Southern California, Elder P. A. Hanson, president of the Western Oregon Conference, with headquarters at Portland, made a brief call at the Oakland office one day last week.

Some time is being spent by Elders Farnsworth and Brorsen in the Santa Clara Valley, visiting among the churches. Elder Farnsworth is desirous of meeting with all of the churches in the conference, and therefore is spending much of his time in this way during the fall months.

Very encouraging reports are coming in from different churches regarding the Harvest Ingathering campaign. In some of the companies, special days have been set apart when the members go out and meet the people in behalf of mission offerings. A large number of papers have been distributed.

Elder J. A. Stevens has closed his active work at Suisun and Fairfield, and shipped his tent outfit back to the Oakland warehouse. Elder Stevens is locating in San Francisco, where he will no doubt labor during the winter. Mrs. Moler is remaining at Suisun for the present to follow up the interest.

Brethren Cone and Thompson, canvassing directors, returned the middle of last week from Lodi, where they went to organize a canvassers' band in the school. They report very encouraging prospects for the development of this branch of the work there. These brethren left the first of this week for St. Helena, to organize a band of the same kind at Pacific Union College. Claude Conard.

November 3.

### Mountain View's Ingathering

An enthusiastic campaign was entered into last Wednesday by almost all the members at Mountain View, which reached all the towns from Burlingame on the north to Santa Clara on the south with the Ingathering Signs. A company went to each town and spent the day among the homes. That day more than three thousand homes were visited, and

at each the story of our mission work simply told, and opportunity given to help send the work forward more speedily.

Some very pleasant experiences took place. At one place the lady said to the young man who called, "How much is the paper a year?" He told her of what it would contain during the next few months, and said that the cost is \$1.75 a year. She brought that amount, and a dollar more for a donation. Another young man, on the suggestion of the lady in the home where he had called, awaited the arrival of her husband from the city. He interested the man, and received \$5.00 to help the work.

Many persons friendly to our work were met. Many names of persons showing an interest were written down, and these will be followed up with papers and tracts. While not all received large donations, none can be found who is not glad for the day's work. All worked hard, and we know the Lord will take care of the results.

Elder M. C. Wilcox went with the Palo Alto company, took his bundle of papers and the street assigned, and had some splendid visits with the people. Brother H. G. Childs, who is acting as manager of the Pacific Press in the absence of Brother C. H. Jones, spent the day among business firms in the city with whom the Press deals. He expects some good donations from them.

It was an inspiration in this year's campaign to see all the leaders, the men who have helped get out the paper, and whose burdens are heavy, throw themselves heartily and enthusiastically into the local campaign of circulation. This ought to encourage others all along the line. One of the facts which may encourage our people everywhere in this work, is that all over the world where there are English-speaking people our members are carrying on a similar effort. It must be pleasing to the heavenly hosts to see such a wide-spread campaign going forward—one that calls definite attention to the closing work in the world.

As yet the returns from the campaign day in Santa Clara Valley are not reported. A meeting of leaders to plan for covering territory still untouched will be held soon. An experience meeting takes the place of the regular prayer-meeting Tuesday evening.

J. R. Ferren.

November 5.

## California Conference

### Tithe Receipts

	October 1910	October 1911
Alameda	\$ 880.35	\$ 655.58
Arcata	472.96	314.50
Berkeley	477.91	506.62
Calistoga	161.60	222.09
Eureka	445.89	655.55
Ferndale	207.95	151.00
Fortuna	434.53	355.13
Guerneville	70.80	92.55
Haywards	154.50	134.35
Healdsburg	1,349.08	1,286.78
Kelseyville	330.05	157.20
Los Gatos	345.97	215.30
Melrose	1,564.69	1,200.10
Morgan Hill	441.59	233.10
Mountain View	3,573.10	4,300.14
Napa	609.32	597.46
Oakland	3,231.76	3,265.57
Pacific College	672.73	954.11
Park Street, San Francisco		306.57
Pepperwood	99.35	100.00
Petaluma	191.17	131.53
Richmond	258.61	326.55
St. Helena	1,159.68	1,072.69
San Francisco	2,779.47	2,972.63
S. F., Special		3,100.00
Sanitarium	4,207.77	4,638.89
San Jose	1,160.84	934.16
Santa Cruz	440.67	630.85
Santa Rosa	335.35	206.35
Sebastopol	615.90	468.75
Smith River	24.00	10.00
Sonoma		133.18
Soquel	63.30	10.90
Ukiah	527.65	207.85
Union Street, San Francisco		375.43
Vacaville	20.53	5.00
Vallejo	143.65	235.95
Watsonville	168.16	504.68
Personal	1,360.34	1,103.51

Total \$28,981.22 \$32,772.60

Claude Conard,  
Treasurer.

### St. Helena Sanitarium, Sittings

Dr. H. F. Rand was called to Southern California on Monday.

Dr. Ida Shively-Nelson, of Oklahoma City, will connect with the sanitarium staff in the near future.

Leon V. Roberson, the assistant cashier, has returned from his vacation, and is again at work in the office.

The sanitarium church school closed on Wednesday noon for a few days on account of the danger from the dynamiting near the school.

Miss Gertrude Hildebrand is now in charge of the ladies' massage and electrical department.

Mrs. R. J. Stow, the mother of the assistant business manager, E. F. Stow, has just returned from the East, where she visited relatives and friends.

Brother and Sister H. McDowell have returned to the sanitarium, where they received a most cordial welcome from the helpers. Both look much improved in health.

Miss Frances Webster is acting as matron of the ladies' treatment rooms since Miss Martha Jensen went to her home in Nebraska, where she expects to remain until spring.

Brother and Sister Amos Mitchell, of Brooklyn, New York, arrived at the sanitarium on the 3d inst. Their daughter, Miss Gladys, is employed by the Food Company as stenographer.

The chaplain, Pastor C. L. Taylor, occupied the sanitarium pulpit last Sabbath. He is at present spending most of his time at the college, but will probably return to the sanitarium next week, as his bungalow is about completed.

A rock got away from the workmen on the hillside and killed Baldy, one of the sanitarium's most trusted driving horses. Providentially the two ladies who were in the carriage escaped without the slightest injury. The only damage done to the carriage was to the shafts.

Elder E. E. Andross, president of the Southern California Conference, spoke to the young people at the meeting of the Missionary Volunteer Society Friday evening. There were very few present who were not deeply touched by his earnest appeal to a life of deeper consecration.

Mr. H. H. Haynes, of Portland, Oregon, formerly of the Pacific Press and of the Sanitarium Food Company, was the guest of Mr. and Mrs. L. M. Bowen during the week. He was returning from a trip to Los Angeles and San Francisco. Mrs. Haynes and their little daughter accompanied him.

On Tuesday evening, October 31, the spring class gave a reception to the fall class. The faculty were also invited. A very interesting program was rendered, at the close of which the company present engaged in a bean contest. The business manager was leader on the winning side of this contest.

Brother and Sister Carnahan are relieving Brother and Sister Moon at the San Francisco dispensary. They recently came from the Iowa Sanitarium. Since coming here Mr. Carnahan has been connected with the massage department of the gentlemen's treatment room. Brother L. P. Thompson is succeeding him in this department.

A very pleasant afternoon was spent by the graduate nurses October 26 with a surrey and the large stage. They left the sanitarium at two o'clock for Tucker's Grove, where they enjoyed a lively game of ball and a very appetizing lunch. On the way home all joined in singing familiar hymns. It was declared by all to be one of the most agreeable outings of the season.

Myrtle B. Hudson.

November 3.

### Pacific Press Items

Following the interesting letter from Brother C. E. Weeks of India, noted in last week's RECORDER, we received from the treasurer of the India Mission a good sized order for books, covering quite an assortment of our publications. Evidently Brother Weeks is preparing to make good use of the two canvassers that have finally been sent to India in response to earnest pleas for help.

“Santiago de Chili, Oct. 31.

“Uprising:

“Soar, signal, scab, salus.

“Krieghoff.”

Quite evidently a cable message, which, being interpreted, reads as follows:

“‘Coming King’ Prospectus; 500 ‘Home and Health,’ cloth; 250 ‘Coming King,’ cloth; 500 ‘Christ Our Saviour,’ board’ (all Spanish).

This is a very satisfactory order from our friends in Chili, and clearly indicates that the publishing work is prospering there.

Another cable message recently received from the Signs Publishing Association, Australia, contains an order for 5,000 copies of “Practical Guide” in signature form. Praise the Lord for His prospering hand.

F. H. Gage.

November 6.

### NORTHERN CALIFORNIA-NEVADA

#### Fort Bidwell

In company with Brother A. E. Parker, I have had the pleasure of being with our workers — Brethren Holbrook, Alder, and Johnson — in Modoc County for about a week. While we have been reading their reports, I find they have been quite conservative in their statements. They certainly are doing an excellent work. God has given them some precious souls.

Yesterday we organized a church of ten members. I am told that this is the first church of any denomination that has been organized at Fort Bidwell. The people in a place like this move slowly. The interest is yet good. Four more are keeping the Sabbath, and others we feel sure will embrace the message, and unite with this church.

One young man to-day paid \$38 tithe to the treasurer.

There is a nice church building erected by the people of the place, in which to hold services. A Sabbath-school of twenty-four members meets here every week. Along with the others, there are those worth their fifty and hundred thousands, who are sending their children to Sabbath-school.

This church has been duly organized with a full set of officers. Brother J. D. Alder was chosen as elder, and Brother W. A. Johnson as deacon. Since this place is several hundred miles from any of our ordained ministers, this will make it possible for new converts to be baptized without sending for a minister.

We have looked upon this field, away here to the north, with much interest, and I must say it has met my most sanguine expectations. Let us not forget to pray for God to continue to favor this district and add to this church such as will be saved.

C. L. Taggart.

October 29.

### Conference Items

Elder Fred Brink goes to Capay to open work at that place.

Elder A. J. Osborne is binding off the work at Modesto, and is progressing with much interest.

Elder C. M. Gardner and family called at the office Wednesday on their way to Auburn, where Elder Gardner expects to take up work.

Elder Watson sends us the following from Merced: "Our meetings opened with a good interest. We are hoping and trusting for fruit. Pray for us."

From Elders Watson and Brink we learn that the meetings have closed at Orland. Two were baptized and added to the church at Chico. We trust God will water the seed sown. Every home was visited, and much reading-matter distributed.

A call from Chico was attended to by our company, and a most hearty response extended by the members. A good spirit controlled from first to last. God's healing presence was manifested. Several in sickness and pain called for prayer, and the blessing came. This caused rejoicing and gave strength to the church. Elder Taggart was with us at the close. His visit was timely, and greatly appreciated by all. Elder Brink remains in the field for the present, looking up the work in the Capay Valley. Elder Watson answered the call from Merced.

From Elder C. M. Gardner and Brother B. E. Baldwin we receive the following report: "Through the power of God souls have been blessed at Stillwater. When asked how many would like to be prayed for and be Christians and keep God's commandments, twenty held up their hands. As in all other places, when it came to making a full surrender of soul, spirit, and body, not so many responded. As yet, but three have been baptized, others wishing to unite who have been baptized. A number of others are considering baptism. One mother who had never before made a profession came from the water with such an illuminated face that it was indeed inspiring to the onlookers. The Holy Ghost revealed His presence. Her testi-

mony was, 'I never was so happy in my life.' God drew us very near together in our Sabbath meeting. One Baptist lady took a cheerful part with us. Her prayer and testimony bore evidence of God's love. Jesus is soon coming. Are we ready to meet Him and dwell with the redeemed?'

Verah MacPherson.

## Educational

### Lodi Normal Items

Miss Grace Jones, of the class of 1911, has taken the church school at Hughson.

The cafeteria plan has come to stay, as it has received the unqualified endorsement of the boarding students.

A "Library of Universal History and Popular Science," complete in twenty-five volumes, has been added to our growing library.

Circumstances arose preventing Miss De Voe's going to Tennessee this year as previously announced. She has taken the church school at Paradise Valley.

This morning a lady from San Francisco, not of our faith, matriculated, and desires especially to take Bible studies. She looked over a number of schools, and chose Lodi.

Last Friday morning at chapel hour the girls and boys separated, and the first lecture in our "chair of manhood and womanhood" was given. The subject presented to the ladies was the physiology of their own bodies and necessity of caring for them. The subject presented to the young men was "Physical Integrity."

Brother A. A. Cone and Brother J. T. Thompson were with us two days and occupied chapel hours. They organized a canvassers' band of forty members, who have enthusiastically entered upon their work. With such a band of consecrated young people going out into the field next summer, surely many souls should be warned, and a long step taken forward in closing the message. Brother Dayton

gave the band a new name — Missionary Solicitors. Professor Colcord suggested that the first letters, M. S., stood for "Master's Service," which is certainly a description of their work.

At the close of the first month, the teachers gave the students a reception in the parlors of South Hall. The parlors were crowded so that some parts of the program had to be omitted. After all had been introduced and were seated, Miss Ethel Page entertained us with an instrumental solo. Professor Colcord gave the address of welcome. Miss Virginia Singleton gave a recitation describing a party on a Florida plantation. When encoered she showed how a mammy calls her children in the morning.

A mixed quartet gave a most pleasing selection, and Professor Derby's speech contained much food for thought. Miss Winnifred Smith rendered a piano solo. Elder Fero made a few closing remarks, and the evening was closed by asking God's blessing on the assembly. Such gatherings are profitable as well as entertaining.

Secretary of Normal Faculty.

## Missionary Work

### Clear the Front Seats

During a revival or consecration service, the leader often suggests that the front seats be cleared, that those in the audience who desire may come forward to seek the Lord. As I meet with our churches to encourage the home missionary work — the simple work that is within the reach of every member, the work that is reaching the honest in heart on every hand with the truth — I often wish that the front seats might be cleared, and that into them could file the families and parts of families that have come to the truth during the past year as a direct result of the home missionary efforts in this union conference. How little would need to be said to encourage this work! Would the *Signs* clubs be renewed? — Most assuredly. Would it be hard to influence all to supply themselves freely with the message-filled tracts to sow "beside all waters"? If a whole family were present whose interest in

the truth had been started through reading "Christ Our Saviour," would we need to *labor* to interest our people in going out with the beautiful small books?

This is not mere imagination or fancy, dear reader. It is a *fact*. This group can not be assembled in any one church; but could it be, and could you witness it, it would surely warm your heart, and make you glad for a part in the great seed-sowing work.

Let us study it a moment. Not all can speak English. Two Russians were found on the boats out in the San Pedro harbor. Two more men have been reached in the San Diego harbor. One lady in San Francisco has not been able to attend a meeting, but a worker has kept her supplied with the *Signs* each week for six months. She is now keeping the Sabbath. Another sister, up to within a few months ago a member of the Seventh Day Baptist Church, has joined us. She and her husband took part with us in circulating our literature before she accepted the truth. The husband is expected to take his stand also.

In this group there would be one family who was found one day during a rain-storm. A sister out with her *Signs* was hesitating as to which way to turn at a street corner when a shower came up. She started for the nearest house, there received a cordial welcome, and from that time has been delivering literature regularly to that home. The work has borne fruit.

Two more are over in Wisconsin. They have been reached by one faithful worker who has not tired in sending on the *Signs* and writing letters. He has so energetically worked with them that now several other members of the families related are receiving papers and regularly studying the truth, and are in correspondence with him.

Another family is in Indiana. No Adventists lived in their town, but a sister in one of our California societies kept the *Signs* going to them. They have accepted the truth, and have started a little Sabbath-school.

This group would also contain a gentleman and his wife who have been, until a few weeks ago, actively engaged in evangelical work for the Baptist denomination. One day a Sabbath tract was placed in the hands of this brother, and its message touched his heart. They

studied that tract and compared it with Scripture, searched out the elder of the Adventist Church in the place, and a series of studies of the points of faith began, with the result that they are rejoicing now in the fuller light received, and have identified themselves with us. Does not such an incident make you determined to supply yourself with our tracts, and be always giving them out?

Another family located near one of our tract society offices we hope may soon be reported in this company. The lady purchased a small book. Later she asked that some one come and study with them and two other families. Before any one could go, this word comes from the secretary:

"You will be glad to know that one of the ladies I mentioned over in the colony who had desired 'Bible readings,' brought her whole family to church last Sabbath, and we understand that they are about ready to accept the truth."

Our lay members have generously supplied literature to be used in connection with the summer's tent efforts. Of the thirty-four recently taken into the church at one place at the close of a series of meetings, eight had been receiving the *Signs* for several months.

Does it pay? As these actual results show, the influence of the continuous seed-sowing of our people can not be estimated. Let us strengthen the home missionary department in every church. Let us put more *enthusiasm* into the branch of our work that brings such returns. The promise is that "every one thus brought into the truth becomes a center of light to others." Remember this. Though our candles may be small, God may see fit to light with them lights which shall shine far out into the dark world of sin to light the paths of thousands heavenward. We may not know this until the company is all made up, and the rewards are given. There will be rejoicing then.

J. R. Ferren,

Miss. Sec. Pacific Union Conf.

### SOUTHERN CALIFORNIA Some Missionary Items and a Story Our Literature Wanted

A good letter came in the other morning from one of our volunteers in San Diego. It brought this request: "Please send me all the literature you can spare,

as I have been asked to furnish a quantity to Chaplain Taylor of the U. S. S. *South Dakota*. He has had our literature before, and wants me to supply him upon his return from San Pedro next Sunday." Two good bundles were sent immediately.

An unusual number of requests for free literature have come to us during the past week. And it is encouraging, also, to note the increased sale of current material of late. Two new magazine workers have enlisted, and the outlook is heartening. Seed-time and harvest-time mingle now. The plowman is overtaking the reaper. Fruit is garnered every week. But what a harvest is just before us! What surprises awaiting the *faithful-to-the-end worker!*

That word "surprise" reminds me of a good story I came across the other day. Dr. Farrar relates that John L. Clem, the famous "drummer boy of Shiloh," at the close of the war went to see General — then President — Grant, and asked him for an order of admission to West Point.

"But why do you not take the examination?"

"I did, Mr. President, but I failed to pass."

"How was that?"

"Why, Mr. President, I lost four years from my schooling, while I was in the war."

The president led him on to tell of his experience, the long and honorable story of those four hard years. Then he gave the youth a sealed note, and said: "Take this to the secretary of war. I guess it will fix you up."

As young Clem handed it to the secretary, he said, "I hope that is an order to admit me to West Point."

"Well, it isn't," returned the secretary. "It's a commission as second lieutenant in the regular army."

When the president was asked why he gave young Clem such a position without a West Point diploma, he said, "I know." He well understood the boy's faithful service and valuable experience, and his opinion was well justified, for the youth became an honor to the service.

So our great Leader is marking our faithfulness. He has "counted me faithful." Please note 1 Tim. 1:12. And if we cultivate the "gift of continuance" in well-doing, and faithfully run our race every day, a surprise will

come to us; and as it was with the young drummer boy, it may be better than we had dared to hope for. May the Lord keep us faithful to our trust.

#### Visiting Nurses

Perhaps most of the RECORDER readers know that the Glendale Sanitarium sends out several visiting nurses each week to engage in medical evangelistic work among Los Angeles homes. These sisters are placing many magazines and tracts in their daily calls. Already genuine fruit has come from this noble branch of the work.

#### Ingathering Campaign

The campaign has just started. Notwithstanding the fact that a great many of our members have been giving and collecting sums to aid in the building of new churches, the interest in this campaign is encouraging. A number of our good people were out yesterday, here in Los Angeles, and their results, in money, averaged about \$1.80. We look for better records in the coming week.

Ernest Lloyd.

November 4.

#### First Week's Report

W. A. Dugan  
Colusa County, Northern California-Nevada Conference

Hrs.	Exh.	Ords.	L.	Hf.	L. C.	Value
6	12	6	1	5		\$22.00
5	6	4	2	2		16.00
8½	16	5	1	4		18.50
8½	12	6	1	5		22.00
9	14	9	1	2	6	35.50
37	60	30	1	7	22	\$114.00

One order out of two exhibitions.  
Average per hour, \$3.08.

#### Items from the Field

Those acquainted with Brother E. R. Button, who left Mountain View recently to take up work in the South, will be glad to learn of the good success that is attending his efforts in Southern California. The report of book sales in that field for the week ending October 27 contains his report. You will notice that he has averaged \$3.60 an hour. Brother Button expects to go still farther south, and continue his labors in some of the more needy Southern fields.

In a letter just received from Brother W. P. Dayton, he states that they are still keeping up the "big week" idea, and that they find it a big help in keep-

### REPORT OF BOOK WORK FOR WEEK ENDING OCTOBER 13, 1911

Agent	Book	Hrs.	Ords.	Helps	Value	Delivered
<b>Arizona</b>						
S. S. Stopher*					\$200.00	
W. O. James		6	5	\$18.00	35.00	\$106.00
*Not previously reported.				\$18.00	\$235.00	\$106.00

### REPORT OF BOOK WORK FOR WEEK ENDING OCTOBER 27, 1911

<b>Northern California-Nevada</b>						
W. A. Dugan	P.G.	37	30	\$ .60	\$114.60	
Ina Davis	Heralds	22	24		78.50	
Philip Cloos	Heralds	26	11		22.00	
J. C. Rowe	P.G.	6	4		15.00	\$42.00
Mr. and Mrs. W. P. Dayton	P.G. and Heralds	41	48	1.25	134.25	
6 Agents		132	117	\$1.85	\$364.35	\$42.00
<b>Southern California</b>						
Minnie Dye *	P.G.	64	23		\$86.50	\$10.00
Mrs. O. Verkouteren	P.G.	14	7	\$ 1.00	34.50	
E. R. Button	P.P.&F.	30	36	11.80	107.80	
L. R. Hunter	G.C.	30	4		18.00	5.00
Mrs. R. I. Witt	G.C.	50	6		20.00	8.25
F. H. Warren	G.C.	33				93.00
6 Agents		221	76	\$12.80	\$266.80	\$116.25
*Two weeks.						

ing their spirits up. Their last report contains some very interesting items. Mr. W. A. Dugan's first report looks good. Thirty-seven hours and sales amounting to \$114.60 is not a bad report for one's first week. We notice that the field agent's wife has a good report in this time too. Mr. Dayton can well feel that he is not alone in his efforts to build up the work in that field.

Among the other interesting points in Brother Dayton's report, we notice that their average per hour was \$2.75. This makes an average of \$15 a day per agent, and an average of \$70 a week apiece. The failure to put in full time made each agent lose \$49.50 for that week. Let us earnestly work toward the forty-hour-a-week mark.

Brother J. T. Thompson, now field agent for the coast conference, is taking hold of the work with energy, and already several have written in asking for help to get started in the canvassing work. Brother Thompson, Brother Dayton, and the writer were at Lodi last week, and while there we organized a canvassers' band in the school. Thirty-five joined the band at that time, and Brother Dayton writes that there are now forty members. Brother Thompson and I expect to go to the Pacific Union Col-

lege this week and organize a similar band there.

Brother C. C. Morlan writes that the band at the Fernando Academy has continued to grow in membership till at the present time there are more than forty members. This indicates that we will have some good work done in the field when these students take up their prospectuses again.

We hear that Brother E. S. Horsman, formerly field agent for the coast conference, who is now canvassing for "Practical Guide" and "Ministry of Healing," is meeting with excellent success.

Brother Walter Peterson, who has just returned from Humboldt County, where he has been working with "Past, Present, and Future," has been meeting with good success in city work. Last week he sold \$35 worth of books in one day in San Francisco.

The prospects are that we will have a good work going on all through the winter months. Let us all work to that end.

Doubtless you will all be glad to learn that the Pacific Press has shipped out one hundred and thirty-seven tons of subscription books this year to date. This does not include the books that have

been mailed out. Quite a large business is done through the mails also. We feel sure that the close of the year will show shipments of at least one hundred and fifty tons.

Let us work faithfully, and do all we can to scatter these precious books "like the leaves of autumn" till the work is done and the Master says, "It is enough; come up higher, and enter into the joys of thy Lord."

A. A. Cone.

November 5.

change of occupation has improved his health, and he is meeting with success in the field.

**Philip Cloos:** "I am rejoicing in the prospects of the coming week. The territory is fine, and I am going to put forth a strong effort. Many of the people are Mormons, and my heart aches for them as I see them going about denying by deeds the blessed Master, whose return they acknowledge is very near."

Brother Cloos is now in the harness for hard work, and his reports are increasing week by week.

Mrs. Davis has returned to her field, and is devoting most of her time to selling "Heralds of the Morning" in the camps, mills, and among business men. At one place her sales amounted to \$44.50 in six hours. Since we have the assurance that not one page of our truth-laden literature will fall useless, we know that many will receive the message in this way.

"Behold, I will send for many fishers, . . . and they shall fish them; and after will I send for many hunters, and they shall hunt them from every mountain, and from every hill, and out of the holes of the rocks." Jer. 16:16.

The mountains and hills of Northern California and Nevada are full of mines ("holes in the rocks"), and there are thousands of men in these places who must hear the message. Beneath the outer coating of roughness and dirt there is a heart of flesh. Because of their conditions and circumstances, about the only way to reach them is through the printed page. They buy books readily and are glad to talk. What we need now is more fishers and hunters to search them out and sell them these books.

This fall and winter is a good time to begin. We have no blizzards and severe cold to hinder us, and after overcoming a few difficulties, we have more in our favor than at any other time of the year. Look at the records, and see if they compare favorably with summer work and then ask yourself if you can afford to take up this work for the winter.

A class of nearly forty students has been organized in the Lodi school to prepare for summer work. But now as there are fewer in the field, and condi-

tions are favorable, our winter workers have grand possibilities before them. Watch the reports; and if you are interested, let us hear from you.

W. P. Dayton,

Field Agent N. Cal.-Nev.

332 E. Pine St., Lodi, Cal.

### December "Signs Monthly"

No efforts have been spared to make the December *Signs* magazine what it ought to be. The cover is beautiful, attractive, and appropriate, with just enough of the sentimental to reach the heart at first glance. The situation in Europe, which is always a live topic, and the conditions in America, including national, labor, and social unrest, are considered by A. O. Tait. This continued unrest, culminating in the last great strife, is one of the closing acts in the great drama. Let us give the trumpet no uncertain sound. It is a fact that this class of reading-matter is welcomed by deep-thinking people. "The Men and Religion Forward Movement," by R. A. Underwood, is a live article on a live topic. It is a brief, clear presentation of the work of the Men and Religion Forward Movement convention recently held in Minneapolis. "The Mighty Struggle for Health," by David Paulson, M.D. "From Death to Life," by J. O. Corliss. "Is College Life Degrading?" by M. C. Wilcox, a subject that is widely discussed by leading men. Let us give the people a clearer view of the conditions. "What Redemption Does for Men," by William Covert. "How to Avoid Cancer," by D. H. Kress, M.D., showing its cause, cure, and prevention. This article will sell the magazine. Mrs. E. G. White continues her articles on the life of Wesley. The usual array of current topics, and a good line of illustrations throughout. A real *message* number from cover to cover. Let us use them freely. Ten for 50 cents; 20 for \$1.00; 50 for \$2.00. Order from your tract society.

### Missionary Soliciting in Northern California

As it came time for school to open, many of our canvassers left the field to prepare for school. There always seems to be a letting-down at that time on account of so many leaving the field; but that depressing feeling is past now, and the faithful winter workers are doing better than ever.

This is the time of the year when the people of Northern California have the most money, and feel the most disposed to buy books. From now on through the winter, there are wonderful opportunities before us, and we are glad to see new workers, one by one, take hold of the work.

#### A Better Paymaster

We have with us a young man who has recently accepted the truth. In order to keep the Sabbath, he was obliged to give up a very good position; but he heard the call, "Go work to-day in My vineyard," and he went. His first week shows a report of \$114.60 in book sales. "He that reapeth receiveth wages [in this life], and gathereth fruit unto life eternal." When the Lord calls a man from the world to gospel service, He does not disappoint him.

One of our faithful workers, who has not the blessing of sight, said that if he could average one sale a day he would stay with the work. So far he has averaged better than two sales a day, and is steadily advancing. Let us remember Brother Rowe and his faithful wife in prayer, that they may gain entrance to the homes and hearts of the people.

Brother George Morrison, who has taught school for twenty-three successive years, has taken up missionary soliciting in this field as a permanent work. The

### Report of Periodical Sales in California Conference

	Hrs.	Copies	Value
Mrs. W. D. Fleming	17	292	\$29.20
Miss R. Crane	25	160	16.00
G. H. McCoon (3 weeks)		250	25.00

702 \$70.20

# Pacific Union Recorder

PUBLISHED WEEKLY BY THE

PACIFIC UNION CONFERENCE OF  
SEVENTH-DAY ADVENTISTS

Mountain View - - - - California

Subscription Price - - - Fifty Cents a Year

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Entered as second-class matter July 6, 1906, at  
the Post-office at Mountain View, California, under  
the Act of Congress of March 3, 1879.

THURSDAY, NOVEMBER 9, 1911

The November *Watchman* is full of interest. Send for a few copies, and interest your neighbors in it.

Elder J. H. Behrens made a brief call at the office the first of the week. He had words of encouragement for his field.

The Arizona Conference is now holding its annual session. A report of its proceedings will be published in an early issue.

The Central California Conference has made provision for sending "American State Papers" to the legislators of California.

What does that person need most to study, who says he knows more than he can tell—that he has it in his mind, and understands it, but can not express it in words? The answer to this question is found in the November-December issue of *Christian Education*.

The churches of Central California Conference have just closed an excellent Sabbath-school convention at Fresno. A number of splendid papers were read, which are to be copied and sent to the several Sabbath-schools of their conference. A detailed report of this convention will be given later.

Mountain View enjoyed the rare privilege of hearing the eminent lecturer and author Dr. George Wharton James, with whom many of our people have become acquainted through his series of articles in *Life and Health*. Dr. James is a personal friend of Elder M. C. Wilcox, through whose influence he came to

Mountain View, giving a most interesting lecture on Indian basketry.

An unusually excellent program was given by the pupils of the Mountain View church school on Sunday evening. An exceptionally interesting and instructive arrangement of the creation record was presented by the pupils, making a very impressive and beautiful whole, and giving to the listeners God's plan not only in creation but in restoration. Such a program is surely a fulfillment of the words: "As the children sang in the temple courts, 'Hosanna! Blessed is He that cometh in the name of the Lord,' so, in these last days, children's voices will be raised to give the last message of warning to a perishing world."

"Editor of the *Signs of the Times*,  
"Dear Sir:

"I am much troubled over the Sabbath, and am writing you for help. Just now I am not in a position to buy books, but if you have tracts giving Scriptural references in regard to the seventh-day Sabbath, I will be glad to buy them. I do not want to talk about the subject to any one. I want to be convinced from God's word alone, then I can decide this momentous question. If you will kindly send me prices of tracts, I will remit at once for them.

"Very anxiously yours."

Needless to say, suitable tracts were sent at once. Let us pray for this person, and let the circumstance impress upon us that we are in the time when God's Spirit is working mightily, when the seeds of truth sown are bearing fruit.

The Roman Catholic Church is determined, if possible, to exclude from the United States mail hereafter, all magazines and periodicals which in any way reflect upon the Catholic faith, or upon the conduct of the leaders of that church. To this end resolutions have been passed by the American Federation of Catholic Societies, and strong efforts will be made at the next session of Congress to have our postal laws amended so as to exclude these Protestant periodicals. Let all join in extending the circulation and influence of *Liberty* and the *Protestant Magazine* while there is time in which to do this work. \$1.50 will pay for ten

yearly subscriptions to either of these magazines to one or to ten different names and addresses. Clergymen not of our faith, and Protestant and patriotic societies, are sending in from 50 to 600 yearly subscriptions at one time. Send in your list of names and addresses early and thus help the good work along.

## Special Notice to Northern California

Dr. D. H. Kress, the secretary of the medical department of the Pacific Union Conference is now on the coast, and plans to hold a series of medical missionary and health conventions with the principal churches in California. In each place there will be a number of meetings held for the consideration of these important questions.

In company with Elder J. O. Corliss, and probably with Elder C. L. Taggart, a portion of the time, Dr. Kress desires to meet the churches in Northern California as follows:

Sacramento, November 11.  
Stockton, November 14.  
Lodi, November 18.  
Salida, November 21.  
Modesto, November 25.  
Hughson, November 28.  
Turlock, December 2.

A full attendance of our brethren is solicited at all these meetings.

## Nut Foods at Wholesale to Our Own People

Nutfoda (like Protosé)	15c lb.
Nut Kysa (like Nuttolene)	15c lb.
Malta (like Meltose)	95c gal.
Malted Nuts	30c lb.
Graham Fruit Crackers	15c lb.

The above are from our Nashville factory. Over 75 families in this field using our foods. The graham fruit crackers are the best thing you ever used in that line. All foods packed 24 pounds to the case, and the above prices f. o. b. Berkeley. Orders filled promptly.

No order filled for less than one case. Cash to accompany all orders. When ordering, include one package of Smolin (vegetable protein), 25 cents; gives a delicate smoke flavor to gravies and other foods.

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Pacific Coast Distributor,  
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