

PACIFIC UNION RECORDER

"Then They that Feared the Lord Spake Often One to Another"

Vol. 12

Mountain View, California, January 30, 1913

No. 27

Annual Meeting of the Pacific Press Publishing Association

Synopsis of Proceedings

The ninth annual meeting of the Pacific Press Publishing Association was held according to appointment in the new assembly hall of the association at Mountain View, California, Monday, January 20, 1913. The attendance was the largest of any annual meeting in the history of the association. Elder A. G. Daniells, president, W. T. Knox, treasurer, W. A. Spicer, secretary, of the General Conference of Seventh-day Adventists, were present. Twelve union conferences in the United States and Canada were represented by their presidents; also seventy general agents and tract society secretaries, representing the Pacific Press territory, together with about 200 members of the association were present.

In a few well-chosen words, C. H. Jones, president and general manager of the association, extended a cordial and gracious welcome to the officials, members of the General Conference Committee, members of the association, and a number of representative business men and other friends present. His "Welcome to California, the land of sunshine and flowers; to Mountain View, its garden spot; and to the Pacific Press, one of our largest denominational publishing houses," meant much to many of the delegates in attendance, several of them having been delayed from two to five days en route by snowslides, blizzards, and floods. An

ideal California winter day had dawned. The sun shone bright and warm, and the air was almost balmy. The great fur-lined gloves and overcoats of the visitors were something of a curiosity to native sons and daughters of the Golden West.

Fifty-seven applications for member-

Notes and accounts payable have been reduced \$17,000.

In the year 1911 we donated machinery and other needed material to mission fields amounting to \$1,343.12.

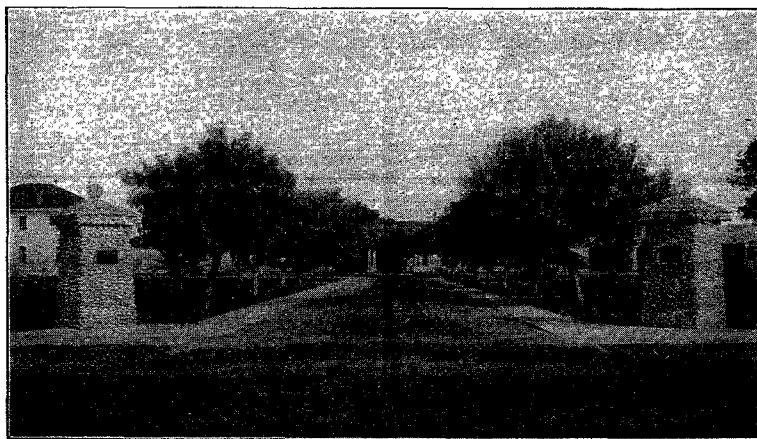
During 1912 machinery and printing equipment have been forwarded to foreign missions to the amount of \$4,104.51:

Japan	\$ 880.54
India	1,072.18
China	1,305.98
Korea	845.81

Total\$4,104.51

Making a total for the past two years of \$5,447.63 as herewith shown.

The above amounts added to that previously donated by the association gives a grand total of \$30,076.39 contributed and solicited for mission work since the reorganization.



Main Entrance to Pacific Press Publishing Association's Grounds

ship had been filed with the secretary in harmony with the by-laws, and these were unanimously received by vote of the association. The new members consist largely of union and field agents, tract society secretaries, and employees of the Pacific Press.

Treasurer's Report

The treasurer presented a report showing the financial standing of the association for the past year, the volume of business amounting to almost \$460,000. This amount shows an increase to the total volume of business over last year of \$33,488.

ANNUAL STATISTICAL REPORT

Total Retail Value Sales Pacific Press Publishing Association Including Branch Offices

Subscription books, including 40% books	\$242,379.45
Trade books, including Bibles	50,288.59
Trade	\$36,236.06
Educational	11,963.63
Bibles	2,088.90
Tracts	14,696.48
Periodicals (Retail value, including S. S. Q.)	102,126.60
S. S. Quarterly	\$ 9,987.75
Little Friend	18,574.05
Signs Weekly	38,768.00
Signs Magazine	38,797.00
Harvest Ingathering Signs	45,200.00
Relief books	4,657.75
Total value of publications sold	\$459,349.07

PACIFIC UNION RECORDER

PACIFIC PRESS PUBLISHING ASSOCIATION

Condensed from Report of Treasurer

December 31, 1912

Assets		Liabilities	
Money on Hand and in Banks	\$11,978.87	Capital and Surplus	
Notes Receivable	10,668.53	Notes Payable (within the Denomination)	\$73,952.64
Due from Pub. Houses and Tract Societies	22,524.64	Personal Accounts, Royalty, etc.	10,291.42
Commercial and Personal Accounts	3,368.96	Institutions, Tract Societies, etc.	3,312.47
Real Estate, Buildings, and Equipment at Mountain View, Kansas City, Port- land, and Calgary	\$144,290.79	Branch Offices	2,801.39
Less Reserve for Depreciation, 1907-1912	30,967.55	90,357.92	
	113,323.24	Reserve Funds	
Supplies—Bound Books and Manufacturing Materials	125,537.44	Accrued Interest	\$2,050.87
Mountain View, California	\$71,795.17	Unexpired Subscriptions	4,276.02
Kansas City, Missouri	35,228.42	Employees' Pension and Relief Fund ...	3,327.12
Portland, Oregon	10,993.62	Special Fund	5,308.70
Calgary, Alberta, Canada	7,520.23	14,962.71	
Total Assets, December 31, 1912	\$287,401.68	Total Liabilities, December 31, 1912	105,320.63
		Capital and Surplus	
		Capital	\$96,351.65
		Surplus, Jan. 1, 1912	\$52,385.62
		Net Profits, Dec. 31, 1912	33,343.78
		85,729.40	
		Surplus, Dec. 31, 1912	85,729.40
		\$182,081.05	
		Present Worth, December 31, 1912	\$287,401.68

Owing to a number of causes, a profound hush continued for some little time after the rendering of the treasurer's report. Chief among these causes was the feeling of gratitude and thankfulness for the unprecedented degree of prosperity which had attended the work of the association during the year just passed.

Elder A. G. Daniells, president of the General Conference, was the first to speak. "This report makes me feel like shaking hands with somebody," he said. "Well, I am sure, dear fellow workers, that we have reason to be profoundly thankful to God this morning. After what has befallen us from time to time, and when we see what is taking place around us, and we think of the real problem we have on hand as a denomination, it certainly is marvelous that we can have presented to us at this time a report like this. The volume of business that has been done is immense for us; and the success that has attended the effort, the economy that must have been practised, the earnest effort that must have been put forth in the institution, and out in the great fields that it represents,—all of this must have been looked after with great care and very conscientiously—I am sure of that—and the blessing of God has attended it all.

"I am so glad to learn that after this corporation has put up this splendid meeting hall, and has provided itself with better institutions in its branches, after doing that, it has been able to write off over \$17,000 of its liabilities.

"The directors state that when these liabilities are written off, this institution will have a great big contribution to

make to the foreign fields for our publishing work there. Thank God for that purpose and that motive in this corporation! And if it works that way, brethren, as we come to the winding up and the whirl of the closing days of this movement on earth, what a great factor these home institutions may yet be in that work, how much they may help our workers in those heathen lands, where the masses are so great, and where literature may possibly do so much in the closing work. I am glad to meet you, and I am glad to join with you in thanksgiving to God for what He has done for us."

Elder J. N. Loughborough, first president of the association, followed Elder Daniells with a few much appreciated remarks, which were in part as follows:

"No one can feel more grateful than I, that such a report as that to which we have just listened, can be rendered. My mind goes back to the time, fifty-seven years ago, when all the printing done by this denomination was done in a room fourteen feet square; when our entire equipment—press, type, composing stone, and type-cases—was worth only seven hundred dollars. And now to look about us and see what is conceded to be one of the largest and best-equipped printing and publishing plants west of the Mississippi River, is indeed a marvel. This report astonishes me; and yet as I think of the providences which have made this work possible, the principles for which it stands, and the great work it has to do in the world, I can but think of the motto which adorns the side of the room:

"Hitherto hath the Lord helped us."

Elder W. T. Knox, treasurer of the General Conference of Seventh-day Adventists, was the next speaker. "I can but think of the time when we literally pulled the Pacific Press up by the roots, from Oakland, and transplanted it here. From the human standpoint there was no wisdom in that move. It seemed like a very material set-back. I recall the earthquake and the fire, and their effects on the work of this institution. I recall the uprooting of the commercial work being done by us. All these things seemed most decidedly to be against the best interests of the work. Then last of all, the most vividly of all, I recall the disastrous fire here in Mountain View, which on July 20, 1906, laid our entire plant in ashes. But to hear the report of the treasurer, and to see all about me the most material and convincing proofs of the prosperity attending the institution, and the good which I know is being done in other ways, is evidence enough to me that the men and women in the factory and in the field have learned the truthfulness of your other motto:

"He did it with all his heart, and prospered."

"Seven years ago this month it was my privilege and pleasure," said Elder H. W. Cottrell, "to connect with the work and brethren of the Pacific Press. I have seen its ups and downs, its times of adversity, and its days of prosperity. I was here at the time of the fire. It looked like desolation, and truly it was desolation. But the experiences which have come to us, have taught us many valuable lessons. We know now that there is a better way for us to operate

the business of the Lord than that followed by men in ordinary business life. However, the heralding of God's truth for this generation through the printed page, is of infinite importance in life in contrast with the earning or the possession of the dollar. All men make money, but few men save it in these days. I am glad to know that during recent years this corporation has learned the value of modern, sane business methods and devices, and is making the best possible use of them. I hope, under God, that this good work, and the continued evidence of God's favor, may rest upon this institution and this people throughout all the years to come."

Elder E. E. Andross, vice-president of the association, and president of the Pacific Union Conference of Seventh-day Adventists, spoke briefly and with feeling for many of the members of the association who could not be present,—the men and women in the field who are circulating and marketing the products of the factory here. Scattered throughout the length and breadth of the world are scores of faithful and devoted representatives—canvassers and colporteurs—who look to the Pacific Press as headquarters. Former employees of the association are now leading out in the work in all parts of South America, in Mexico, in the islands of the sea, in China, Japan, Korea, India, and elsewhere.

Not less interesting and impressive than the report of the treasurer, was the report of the general manager, C. H. Jones, showing the working of the various departments, calling special attention to the number of books printed, the new publications, the circulation of our papers, and the great interest taken in our publishing work both at home and in the field. A detailed report is found on pages 4 to 7 of this paper.

H. H. Hall, the manager of the book department, called upon F. E. Painter, general agent of the Northern Union Conference, W. L. Manfull, general agent of the Western Canadian Union Conference, W. R. Beatty, general agent of the North Pacific Union Conference, C. G. Bellah, general agent of the Central Union Conference, and A. A. Cone, general agent of the Pacific Union Conference, to render a report of the advancement of the book work in the various union conferences.

Reports were also presented from each of the three branch offices. These will be found on following pages.

A detailed report of the missionary

secretaries' and bookmen's convention is given in another article of this issue.

Resolutions Adopted

GRATITUDE

1. For the goodness of our God in the temporal prosperity of the past year, for the preservation of life and health among our workers within and without the factory, for the spiritual blessings which have been poured upon us from on high, for the privilege of laboring with our blessed Lord and gracious Master in His ever-expanding and fast-closing message, we here record our heartfelt thanks and rededicate our lives to Him in glad, whole-hearted service.

IMPROVEMENTS

2. Resolved, That we approve of the action of the Board of Directors in securing the substantial improvements which have been made this year:

(a) In providing a building here at the home office to be used as an assembly hall, chapel, and schoolroom, the laying of cement walks, and other improvements;

(b) In erecting a substantial brick office building and warehouse for our branch office in Kansas City, Missouri;

(c) In purchasing land and erecting a concrete office and warehouse for our branch office in Portland, Oregon.

PACIFIC PRESS TRAINING SCHOOL

3. Resolved, That we heartily approve of the step that has been taken in organizing evening classes for teaching the common branches, and we hereby urge all employees to avail themselves of the privileges which these classes afford.

PERIODICALS

The *Signs of the Times* weekly was designed to be our pioneer missionary paper, and as such it has demonstrated, during the past forty years, and is demonstrating more than ever to-day, its ability to successfully pioneer, both by use in evangelistic efforts and work by the laity; and

Whereas, The *Signs*, in presenting the message in six-month series, is endeavoring to systematically cooperate, and render more effectual pioneer service; therefore,

4. We Recommend, That its use be encouraged and urged by those engaged in missionary endeavors among the people.

Whereas, Our denominational magazines are adapted primarily to reach the great city populations and to answer Scripturally the inquiry of thinking minds as to what the events of the times portend; and

Whereas, The *Signs of the Times Magazine* is proving effective in this work; therefore,

5. We Recommend, That our conference workers be invited to encourage the laity, especially our strong young people and those of mature years and experience, to enter these centers of population with our magazine, and in fact that every legitimate means be used for its wider increased circulation.

Whereas, Our *Little Friend*, having now added three new departments,—missionary articles, the nature study articles, supplemental to the work of our church school, and the helps in the study of the Sabbath-school lesson,—is in every sense better adapted to the needs of our children than ever before; therefore,

6. We Recommend, That efforts be made to place this excellent children's paper in every Seventh-day Adventist home where there are English-speaking children.

FOREIGN WORK

We heartily approve of the following recommendation passed by the missionary and bookmen's convention of this date:

7. "We Recommend, That steps be taken at once to provide 'Patriarchs and Prophets' in Portuguese, Italian, and Polish; and 'Great Controversy' in Finnish and Russian; and that as soon as possible subscription books be provided in the other predominant foreign languages in the United States and Canada; and

"We Further Recommend, That in each instance the full book be translated."

Whereas, There is a great demand for the printed page in opening up the work in foreign fields; and

Whereas, We desire to assist in this work to the extent of our ability; therefore,

8. Resolved, That with one tenth of our net profits we provide suitable machinery and equipment, including buildings for use in the publishing work in the needy fields, it being understood that this is to be done in consultation with, and on the approval of, our Foreign Mission Board.

Elder W. T. Knox spoke in favor of resolution No. 8 as follows:

"From the \$300,000 Fund, our friends in India have been able to secure very desirable quarters for their headquarters and printing plant. Before this, they were altogether unsatisfactorily located, so that they were working at the greatest disadvantage. From the same fund, our

brethren in China have been able to provide themselves, as you have seen in the *Review and Herald*, by pen description as well as by cuts that accompanied them, not only comfortable homes, but also very convenient, commodious quarters for their printing work as well as for their offices. The same condition prevails also in Korea.

"Now in all these places the work that is here proposed in this recommendation of setting apart your tithe — one tenth of your net earnings — for the support and for the advancement of the publishing work in our heathen lands, has been a great help to our brethren in these three countries. The new press and all the material they have received, has been a source of great encouragement to the brethren in India, China, and Korea. I am quite sure they have expressed themselves very definitely to you as it has come to their hands; and they have not been slack at all in expressing themselves in appreciation to the brethren in Washington. This is also true to some extent in Japan. They have been kept back, however, in establishing themselves there, on account of some of the peculiarities of their regulations in regard to foreigners holding real estate. Recent communications from Brother DeVinney, state that they will very soon be able to purchase real estate in our own name, and begin the work of preparing a suitable office for our printing work.

"They appreciate what has been done already to help them in their rented quarters. But now, I am sure, that with all the appreciation that men and women connected with the publishing house can have of the help that this proposed measure will be to our brethren in heathen lands, yet still none of them, none of us, can fully appreciate the wonderful encouragement it brings to them, and the great help that it is.

"It is needless to say that every one connected with the Foreign Mission Board is most heartily in accord with this recommendation; and I trust that it will not only be the policy for 1913, but for all the years that God gives to the Pacific Press Publishing Association, that this will be only a foretaste of a far greater help that this publishing house will soon become to the work that the denomination has,— the great work of giving the saving message to thousands that know not God."

Elder A. G. Daniells supplemented the remarks of Elder Knox with these words:

"I speak with Brother Knox in behalf

of our brethren out at the front, with very meager facilities compared with the mighty work that is to be done there. They have ten times the masses of people to warn that we have here. And some time, brethren, this message must simply be showered on these masses of people, in whatever language and whatever form they can best understand it. We never can carry this message to these people out there — those hundreds of millions — as we have carried it to the one hundred million of people in this country. It must go in another way. We haven't the same time to do it. Our time is very short; and when we talk about the pages of our message-filled literature falling 'like the leaves of autumn,' that thing is yet to be seen. We talk about car-loads for our hundred million here and the few more who speak the Spanish about our borders, but what will it mean to give three hundred millions of people in China, and four hundred millions in India, some clear idea of this message? I tell you it means the printing and circulation of the inexpensive literature that we have never touched yet, and our brethren there see it, and their hearts are altogether faint when they think of ever telling this message with their own lips to these millions. But they do see in the printing-press tremendous possibilities.

"And now if they read this resolution, that this institution, while it is struggling still to remove its liabilities, is passing on a nice little sum to them, it will cheer them. And I have written them sometimes that I have heard the Pacific Press brethren, members of this board, say that just as soon as they can get rid of this burden of debt upon them, they are going to transfer large sums of their profits to these regions beyond. And they always write with great gratitude, and thank God for this remembrance of them. So I am here now, speaking a word in behalf of these men, as they can not speak for themselves, and express to this institution the appreciation and the gratitude of our men in foreign fields."

The following directors were unanimously elected:

Directors

C. H. Jones	H. H. Hall
H. G. Childs	E. E. Andross
M. C. Wilcox	B. M. Shull
James Cochran	

Advisory Board

One representative from each of the following union and local conferences:

Pacific Union Conference
Central Union Conference
Northern Union Conference

North Pacific Union Conference
Western Canadian Union Conference
California Conference
Central California Conference
Northern California-Nevada Conference
Southern California Conference

One feature of the day particularly enjoyable from a social standpoint, was the dinner served in the folding room of the Pacific Press. Five long tables, each seating thirty persons, were spread and decorated. At these were seated one hundred and fifty persons at a time. Mrs. C. H. Jones, Mrs. V. M. Donaldson, and Mrs. B. M. Shull had general charge. Many others cheerfully assisted, making the service perfect and complete. Mr. Ernest Chapman, leader of the Mountain View band and orchestra, furnished an orchestra for the occasion, the music adding much to the pleasure of all throughout the meal. The leading business and professional people from Mountain View were present, among these bankers, merchants, the Southern Pacific agent, and others. Three hundred and forty were served, and all pronounced this feature of the program a great success.

The year 1912 has been the most prosperous in the history of the institution. The entire Pacific Press family join in praise and gratitude to our heavenly Father for His manifold blessings, for the privilege of laboring with Him and for Him, and, with renewed faith in Christ and in His soon coming, pledge our continued loyalty.

H. G. Childs,
Secretary.

Annual Report from the Manager

To the Members of the Pacific Press Publishing Association for the Year Ending Dec. 31, 1912

Read at the annual meeting of the association, January 20, 1913

Dear brethren and sisters, members of the Pacific Press Publishing Association, friends, and fellow workers:

We have assembled here to-day in the ninth annual session of the constituency of the Pacific Press Publishing Association, and I take pleasure in presenting to you a brief report of the workings of the Association for the fiscal year ending December 31, 1912.

We are pleased to state that since the fire which destroyed our factory six years ago, there has been a steady gain in the volume of business and a marked reduction in the interest-bearing debt. But the year just closed has been the

most encouraging of all, the volume of business amounting to \$460,000, a gain of over \$33,000 over that of the preceding year, which up to that time was the best in all our history.

At the present time, according to the treasurer's report, our assets, including real estate, plant, equipment, and supplies at Mountain View, California, Kansas City, Missouri, Portland, Oregon, and Calgary, Alberta, Canada, amount to \$287,401.68. The liabilities amount to \$105,320.63; leaving our present worth \$182,081.05.

We have been able to meet our bills promptly, thus saving nearly \$1,000 in cash discounts during the year, and strengthening our credit as well.

Kansas City Branch

In harmony with an action of our Board of Directors taken about two years ago, we have purchased land and erected a substantial brick warehouse at the corner of Euclid Avenue and Thirteenth Street, Kansas City, Missouri. The lot has a frontage on Euclid Avenue of 127 feet, and 85 feet on Thirteenth Street. The building is 32 x 70, one story, with basement, and is a credit to our work. The total cost, including land and building, is \$8,213.64.

This building was dedicated to God for the work for which it is intended, on Wednesday, October 9, 1912.

The warehouse occupies only a small portion of the lot we purchased, and we expect to sell the balance for more than enough to cover the original cost of the land.

Much credit is due the acting manager, Brother James Cochran, for the fine, substantial building we have, and the low cost of same.

On account of the increased business at the home office, Brother Cochran has now connected with the Book Department as assistant to Brother Hall; and Brother S. N. Curtiss, former manager of the Review and Herald office, and one of our old Pacific Press workers, has been appointed manager of our Kansas City Branch.

Total sales at the Kansas City Branch for the year 1912, \$89,086.70; net gain, \$726.58.

Brother Curtiss is present, and will give a detailed report in person.

Portland Branch

Carrying out the instruction of our Board of Directors, we have purchased a lot and erected a substantial concrete

warehouse, 28 x 45 feet in size, at the corner of Twenty-first and East Flanders streets, Portland, Oregon. The cost of land and building was \$3,974.79.

This building was dedicated to God for the work for which it is intended, Sunday, July 21, 1912.

Total sales for the year, \$48,202.96; net gain, \$1,908.44.

Brother J. F. Beatty, the manager, is present, and will present his report in person.

Canadian Branch

It will be remembered that two years ago we purchased land and erected a warehouse in Calgary, Alberta, Canada. Last year we sold the unoccupied portion of the lot for \$3,075. Since then we have purchased another lot adjoining in order to get a little more room at the rear of the warehouse, but we expect to be able to sell a portion of this for more than enough to cover the original investment, after retaining what we need.

Total sales for the year, \$29,803.80; net gain, \$1,138.71.

A report from Brother W. V. Sample, the manager, will be read at this meeting.

Our three branch offices are now well established in good, substantial buildings of our own, which is not only more convenient and satisfactory and saves paying rent, but tends to give stability to our work.

Improvements at Home Office

It will be noticed that quite extensive improvements have been made here at the home office. This building in which we are now holding our meeting was formerly the old California Conference warehouse. We purchased it from the conference, moved it onto our own land, and fitted it up, as you see it to-day, for an assembly hall, chapel, and schoolroom. Cement walks have been laid in front of the factory and boarding-house and on each side of the main driveway out to the street, with stone piers at the entrance. Brother A. O. Tait superintended these improvements, and much of the work was done by our own employees. The total cost was approximately \$3,000. These improvements were very much needed, and we trust will meet with your approval.

Pacific Press Training School

Carrying out the instruction given by you at our last annual meeting, evening classes have been organized and are now being successfully conducted, as follows:

Monday Evening

6:45 to 7:15 Penmanship
7:15 to 8:00 Bible
8:00 to 9:00 Business

Thursday Evening

6:45 to 7:30 English
6:45 to 7:30 Arithmetic
7:30 to 8:15 Elementary Physics
8:15 to 9:00 History

These classes are well attended, with an enrolment of sixty or more, and good interest manifested. A small tuition is charged to cover incidental expenses. The teaching force is made up from our own employees, who render voluntary service, and at present embraces the following: H. H. Hall, H. G. Childs, T. F. Culhane, M. C. Wilcox, A. O. Tait, L. A. Reed, J. L. Stansbury, Mrs. W. B. Varey, Mrs. G. O. Wellman.

Book Department

This has been the banner year for sales in our Book Department, the total volume of business, including sales at our branch offices, amounting to \$322,000, a gain of \$35,000 over last year.

Our foreign business shows a very healthy growth, amounting this year to \$55,555.59.

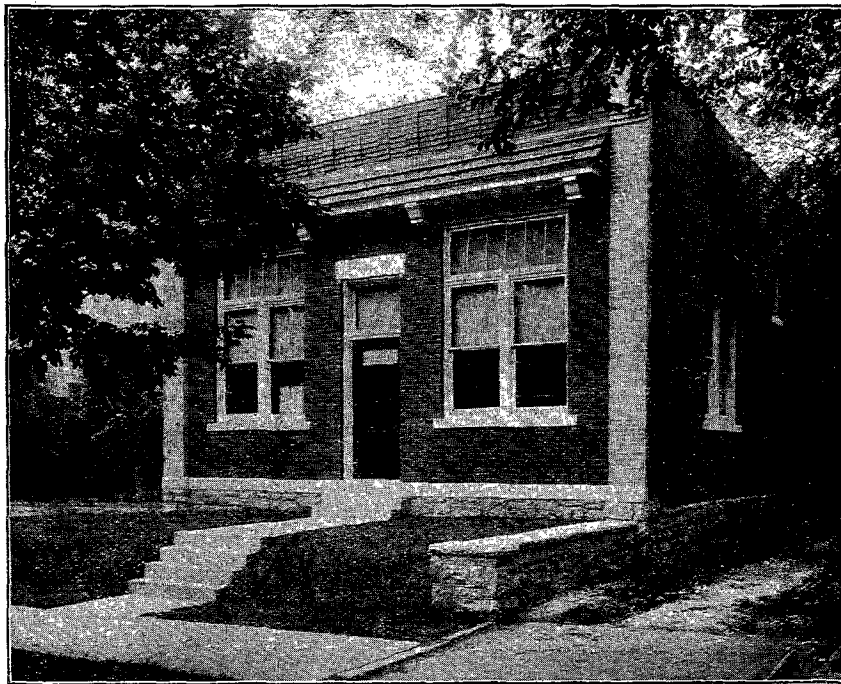
As stated in our report last year, we attribute this splendid gain to more thorough organization in the office and in the field, a better and larger corps of trained workers, and a higher standard of attainment. We now have a general agent in every union conference, and a field agent in nearly every local conference in our territory, and a good corps of earnest, devoted canvassers working under these leaders.

Our force of regular canvassers is largely augmented each year by a veritable army of students from our educational institutions, who go into the field at the close of the school year and spend the vacation in canvassing with a view of earning a scholarship, and some have earned as high as two or more during the summer. Regular canvassing bands have been organized in nearly all our educational institutions, for the training of workers.

Bookmen's conventions have been held every year in each one of the union conferences in the Pacific Press territory; but this year, acting in harmony with the recommendation of the Publishing Department of the General Conference, it was decided to hold only one convention, to embrace the workers in all the five union conferences. More than that, it was thought that it would be well to have a tract society secretaries' con-

vention in connection with the bookmen's convention; and to encourage this the Pacific Press agreed to bear one half the traveling expenses of tract society secretaries to the convention, and entertain all free of charge.

This missionary and bookmen's convention has been in session here in Mountain View for over a week, and will continue until the 23d. Deep interest is manifested, and we believe the convention will mark a new era for our work in this field. It is the first time that an effort has been made to bring all our workers together at one place, and we trust that the results will be satisfactory to all.



Kansas City Branch Pacific Press Publishing Association

We realize that the success of this institution, under God, is largely attributable to the faithful work of our canvassers and the hearty cooperation of our people generally. But success can not be measured by dollars and cents alone. Indeed, this is but a small part of the consideration. It is the knowledge that our truth-filled literature is being circulated among the people and that as a result of this many souls will be saved in the kingdom of God, that spurs us on to action and makes the work a success.

During the year, new publications have been issued as follows:

Advance Guard of Missions
Desire of Ages, trade edition

True Education Reader No. 6 (this completes the series)

McKibbin's Bible Lessons No. 4 (this completes the series)

A More Excellent Ministry

An Astronomer's View of Our Father's House, A.G.L., No. 94.

Struggles of Religious Liberty, B.S.L., No. 206.

Turkey and Its End, B.S.L., No. 207.

Brother H. H. Hall, manager of the Book Department, is present, and will be able to give interesting details concerning the work in that department. We also hope to hear from our union conference general agents and others who are with us to-day.

who have become interested or have embraced the truth through the reading of the *Signs*.

"Signs of the Times Magazine"

The *Signs of the Times Magazine* is still growing in favor, as is evidenced by the increased circulation. The average circulation during the past year, exclusive of the Missions Number, was 35,250 copies per month. The highest number circulated during any one month was 55,000. This is exclusive of the Harvest Ingathering *Signs*.

The total number of magazines printed during the year, including the Missions Number, was 875,000. Of the Missions Number, we printed 490,000.

What has been said of the *Signs* weekly in regard to interesting people in the truth can also be said of the monthly. We hope the time will soon come when both these journals will have a much wider circulation.

"Our Little Friend"

Our Little Friend is growing in favor, not only among the little ones, but with the older ones as well. Mrs. Vesta J. Farnsworth, an old-time Sabbath-school worker, has been added to the editorial staff, and her articles on missions and notes on the Sabbath-school lessons are much appreciated. The average circulation during the past year was 14,018, or a total for the fifty-two numbers of 745,200. At the present time the list stands at about 15,000.

The total volume of business in the Periodical Department for the year 1912 was \$137,339.

Change in Officers

In the spring of 1912, our president, Elder H. W. Cottrell, was called to take the presidency of the Western Oregon Conference, and on this account handed in his resignation as president of the Pacific Press Publishing Association. His resignation was accepted and C. H. Jones was elected president and E. E. Andross vice-president.

Spiritual Interests

During the last 33 years, in which I have been connected with the Pacific Press, never have we had a more earnest, consecrated, devoted, reliable set of workers in all departments of the office than at the present time. All, or nearly all, are members of the church and earnest Christian workers. They are here because they believe this to be the work of

"Signs of the Times" Weekly

The average circulation of the *Signs of the Times* weekly during the past year has been 20,055, or a total of 1,197,000 copies for the fifty numbers printed. The subscription list at the present time stands at about 13,000. A new six months' series has been started, and clubs are being renewed and new names are coming in quite rapidly; and yet the circulation is nothing to what it ought to be, and what it would be if all our people could only see and realize its worth as an evangelizing agency, for certainly the *Signs* does bring people into the truth. Hardly a day passes but we receive one or more letters from persons

the Lord and they want to be engaged in it. Some could earn more wages elsewhere, but that is no inducement for them to leave.

The week of prayer was a season of great refreshing. Every morning special meetings were held in the chapel or in the various departments of the office, and there was a general forward movement. Following the meetings, three of our number went forward in baptism and united with the church.

The office was closed, as usual, one day during the Harvest Ingathering campaign, and nearly all the employees went out to distribute the *Signs* and solicit funds for missions. Many reported rich experiences.

As we look back over the past six years, and see how graciously the Lord has led us, and the wonderful prosperity that has attended this work, we are led to exclaim with the psalmist of old, "This is the Lord's doing; it is marvelous in our eyes"! and to Him we would ascribe all the praise and the glory.

We also feel very thankful for the union and harmony that has prevailed throughout the various departments of the office, and the hearty cooperation of all in trying to carry out the plans and purposes of this institution. And particularly do we feel grateful to conference officers and our brethren and sisters throughout the field for the interest they have taken in the circulation of our literature. And last, but not least, do we wish to express our appreciation of the labors of our faithful canvassers, who have done so much to help bring about this satisfactory showing. May the coming year be still more prosperous, is the prayer of

Your humble servant,
C. H. Jones,
General Manager.

Annual Report Kansas City Branch

In many respects there is good reason for encouragement in the work accomplished the past year in the territory supplied by the Kansas City Branch. There has been an increase in subscription book sales of over \$12,000, and in trade books and tracts of \$1,000.

In the Central Union Conference, the sales made by our canvassers have been but slightly larger than for 1911, while the fine crops in the Northern Union have made possible a splendid increase, amounting to over \$11,000. To this gain, every conference in the union has contributed, but South Dakota shows the largest

percentage of gain, as well as the greatest increase in value of books sold.

The work of the students during their summer vacation has helped materially in making this fine showing. So far as we have been able to ascertain, 27 students have earned half or full scholarships by selling books or magazines, and these are now enjoying the well-earned benefits of their summer's work in one of our schools.

In June, 1912, our new brick office building, located at 1224 Euclid Avenue, was completed, and the stock moved into it. We who are employed in the office greatly appreciate the new, clean, quarters and the very pleasant surroundings of the new location. The office is

his efficient management for nine years, and he is greatly missed in the union, the office, and the church.

The faithful efforts of our devoted canvassers, and the cordial cooperation of union and conference officials and of our people generally, has made possible the circulation of \$91,000 worth of literature in our territory during the year 1912.

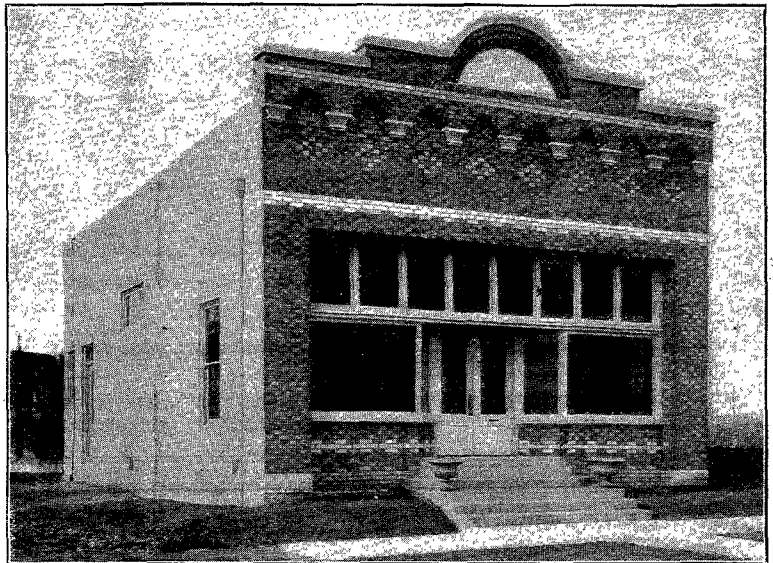
Our prayer is that the Lord of the harvest may water the seed sown, and that a bountiful harvest may result.

S. N. Curtiss,
Manager.

January 20, 1913.

Annual Report Portland Branch

A prosperous, and, in many ways, a most encouraging year in the book work,



Portland Branch Pacific Press Publishing Association

ten blocks farther east than the old office on Twelfth Street, and thus farther away from the freight stations; but it is expected that when the new Union Station is completed, convenient freight stations will also be established much nearer to our present location.

A representative of the branch attended portions of ten of the camp-meetings in the Northern and Central unions during the past summer, endeavoring to become acquainted with the people, the local conditions, and learning how best to cooperate with each conference in carrying forward the work in which we are all so deeply interested.

Brother James Cochran was in charge of the branch until July, and remained at the office until the middle of October. The Kansas City Branch has been under

has been the past one in the North Pacific Union, for which the Portland Branch of the Pacific Press Publishing Association is the general supply house.

The opening of the year was not the most auspicious, for nearly all lines of business were moving very quietly. People that had money to invest, seemed to be waiting cautiously for some one to make the first move. The summer season proved to be a very wet one, and thousands of acres of hay, grain, hops, etc. were almost a total loss.

Notwithstanding these and other hindrances, which come in the operation of all departments of our work, we are glad to report a good measure of success. Our workers, both in the office and field, seemed to be inspired early with an earnest determination to produce results

for the year's effort. For this reason, with the attendant blessing of God, we are able to render the best report yet presented by the Portland Branch.

Total sales for the year 1912, \$48,207.65.

By referring to our last year's report, we find that there has been a gain in the sale of all lines of publications. A marked interest has been taken in the sale of small, or forty per cent books, producing an increase in the value of sales of \$1,300. Our people are also using our trade books in a very satisfactory way. We note with pleasure the fact that the Testimonies are meeting with a much larger sale than ever before. In the educational line, we note an increase of \$800, and a gain of about \$200 in tracts. The combined sales show a gain of \$7,651 for the year.

The Office

A change of location of the Portland Branch has been made since our last report. The matter of securing a lot and erecting a building for permanent headquarters, which had been agitated more or less for some time, developed in a more definite way early in the past year. Brethren Hall and Childs, of the main office, made a trip to Portland in April, and after looking over the situation selected a lot in the residence district of the East Side, corner of Twenty-first and East Flanders streets. This location is about one and a half miles from the freight and express offices. Upon this lot there has been erected a concrete building, with brick front, 28 x 45 feet, for our office and supply house for the Northwest.

The transfer of stock to the new building was made the latter part of June, which proved to be an interesting job in the midst of the busy season. But having had a number of previous experiences, we were able to accomplish the task expeditiously.

During the six months of the year, your manager has handled the business of the office alone. About the first of June, a young man, R. S. Dexter by name, who had been attending Walla Walla College, connected with the office, having had no previous experience, he had to learn the business from the start, but has proved to be a faithful and very handy assistant. After having had a few weeks' visit at home, he returned to take charge of the office in my absence. In this connection, we might state that the office shows a net gain in operating,

amounting to \$1,908.44, for which we feel thankful.

Prospective

While the future may appear dark and unpromising to the unbelieving, to the Christian it is always light and full of promise. Especially should this be true of the people who have a great message to give, which is to enlighten the whole world. May we not—indeed, must we not—expect that increasing prosperity and power shall attend every consistent effort to promote its interests until it is finished.

As far as the prospects for the book work in the Portland Branch territory are concerned, we may say that they were never better. We believe the canvassing work to be on a more substantial basis than ever before. Our leaders have put forth strong and determined effort to train workers, who, when they enter the field, will be as sure of having success as in any other occupation. Our schools are cooperating very heartily by making canvassing a part of the curriculum, especially as regards the study of the different books, and the general oversight of the bands.

From our view point, we see stored in the year we are just entering, grand opportunities and great possibilities, which will, we believe, be realized in a large measure in glorious results, by our faithful workers in the Northwest.

Respectfully submitted,

J. F. Beatty,
Manager.

Annual Report Canadian Branch

To the stockholders of the Pacific Press Publishing Association and friends in Annual Meeting assembled:

It is with feelings of gratitude that we are privileged to present to you another annual report. It seems to us that God has specially favored us this past year, and we give Him the praise for whatever success has attended the work.

It has now been about five years and nine months since the Pacific Press opened its branch office in Western Canada. As you well remember, the first office was in a rented building in the city of Regina, Saskatchewan; but in the year 1910, our present quarters in Calgary, Alberta, were secured. Here we are more conveniently and centrally located as regards the supplying of our field, and 500 miles nearer the main office, our source of supply.

At the time the office was started, none

could question the advisability of having a general depository in this field. A new and large country was rapidly opening up, affording grand opportunities for the circulation of our literature. All our publishing houses were too far away to handle direct the work in this field, and it was just as impossible for the tract societies in the various provinces composing Western Canada, to afford to carry on their shelves the stock necessary to meet the demands.

This territory having been handled previously from the Kansas City Branch, as a part of the Northern Union, it naturally fell to the lot of the Pacific Press to open the Canadian Branch. This they gladly undertook as a missionary enterprise, knowing it would be several years before such an office could be made self-



Calgary, Canada, Branch

sustaining. As the first three annual reports were received by the stockholders, it may have seemed to them that the Canadian Branch was a long way from the desired mark of self-support, and that it would be several years before we could make up our deficit in its maintenance; but all such thoughts are now forgotten, as we to-day hear the report of another year's work. To God be all the praise.

The first three annual reports which were sent you, showed a net loss in aggregate to the amount of \$1,980.26. The year 1911, however, turned the tide, and showed a net gain of \$494.84 for the year. 1912 has more than doubled this amount, our report before you to-day showing a net gain of \$1,138.71. These gains for the past two years come within \$346.71 of equaling the amount of all the net losses of previous years. We confidently expect that 1913 will send us considerably ahead of the mark to which we have looked so long.

You will be interested in noting the total value of publications sold during



Group of Pacific Press Bookmen in Front of Assembly Hall

the past year, as compared with the two previous years:

1910	1911	1912
\$14,684.28	\$23,482.41	\$29,836.78

One interesting feature of these figures, to us, is the fact that the amount for 1912 is more than twice the amount for 1910, showing that the business has more than doubled in the period of two years.

Many other features of interest might be mentioned in this report, which illustrate how God has set His hand to finish His great work in this world; but I wish to be brief, and to suggest that if there is time, you hear from others who are present and representing at your meeting the work in the Western Canada. I refer to Elder H. S. Shaw, our union president, W. L. Manfull, our union general agent; and J. M. Rowse, from Saskatchewan, where the largest part of our work in the past in Western Canada has been done. These men are fresh from the field, and

their hearts are all aglow with interest in what God is doing for this country; and what they might add to this report would be of deep interest to you.

In closing this report, I can say that while the work of the past seems encouraging and inspiring to greater effort as we look back upon it, the work of the future is more so as we realize the possibilities ahead, crowned with the blessing of God as they surely will be if our part is faithfully done.

May the Lord be specially near and guide in the work of this annual meeting, and bless in the plans for all future work, is my prayer. W. V. Sample.

The Missionary and Bookmen's Convention

The largest and most successful convention of general agents and tract society secretaries ever held for the territory sup-

plied by the Pacific Press Publishing Association, closed in Mountain View last Wednesday night. Twenty-five union and conference field agents, and twenty-three conference tract society and missionary secretaries were present, besides five bookmen, by invitation, and a large number of conference presidents and general men who were called to Mountain View to be in attendance at the Annual Meeting of the Pacific Press, and the General Conference executive committee meeting.

This, the first general meeting for all the union conferences in Pacific Press territory — the Central, Northern, North Pacific, West Canadian, and Pacific — was looked forward to with intense interest by bookmen and tract society secretaries. All desired that it be made a great experience meeting, and such it surely proved. The attendance was steady throughout, from the morning of January 13 until the final good-byes were said in the Vegetarian Cafeteria in San Francisco.

Friday afternoon, the 24th. Thursday was spent in a visit to the Pacific Union College, to the home of Sister E. G. White, and the St. Helena Sanitarium; and on Friday the principal points of interest in San Francisco were visited, following which dinner was taken at the Vegetarian Cafeteria. The delegation of seventy-two who went on the trip to Napa Valley, up the hill to the school, and to the sanitarium, were given a hearty welcome at all the places visited. They were met by automobiles and rigs at St. Helena, and taken to the college, where time was given for looking over the plant there. Dinner was served, after which Prof. C. W. Irwin, in a short address, welcomed these representatives of the publishing work. Brother H. H. Hall responded, expressing in behalf of the delegation appreciation for the hearty reception and entertainment given. Brother C. G. Bellah also spoke, giving some incidents in which the students would be particularly interested.

Brother W. C. White and family, and the associate workers at Elmshaven, heartily welcomed the workers as they gathered at Sister White's home. Sister White made a short address, in which she assured the men that her prayers had been ascending to God in their behalf while in convention, and she urged them to press on and on to quickly give the message of warning through the precious books entrusted to them. All were privileged to visit the office of Sister White, the office and vault where the files and manuscripts and records are kept, and to also become acquainted with their industries there. A liberal supply of fresh dried fruit was given each member of the party. One of the volumes written by Sister White, with presentation slip, and copy of her address, was also presented to each. This feature of the trip will prove of lasting inspiration to these men as they return to their fields and throw their energies anew into the circulation of the books which contain the truth.

The St. Helena Sanitarium family did everything in their power to make the party's stay with them pleasant and comfortable. After a bounteous evening meal, many joined with the nurses in an hour's gynosium exercise. The principal part of the evening was spent in the chapel, where Brother H. H. Hall gave a stereopticon lecture on the circulation of our health and gospel literature in foreign fields. This was preceded by a short address by Dr. George W. Thomason, in which he stated his deep interest in the

great work of our publishing department, and assured those who are bearing heavy responsibilities in it of the prayers and cooperation of the large and busy sanitarium family on the hillside. An early breakfast was served the party the next morning, and again the autos and rigs were pressed into service to carry it to St. Helena for the early electric train returning to the city. While the stay had been brief, all felt that it had been a great privilege to thus come in touch with the work of this sanitarium — one of our oldest medical institutions — and to enjoy the hospitality of its large family of workers.

Actions Taken by the Convention.

From the very first moment of the convention work, the men began studying the large problems before them in the circulation of all classes of our subscription books, and missionary literature in general. Many of the bookmen had come fresh from the field, having themselves spent upwards of two weeks and more out with the prospectus. One action taken early in the convention and later enthusiastically ratified by all, including tract society secretaries and publishing house men, together with the secretary of the Publishing Department, is as follows:

Two Weeks' Field Work

Whereas, The work done by us as union and field agents in personal canvassing for two weeks or more during the past year, has brought great blessing and benefit to us:

1. By increasing our enthusiasm, confidence, and efficiency;
2. By better acquainting us with the conditions our canvassers have to meet;
3. By strengthening our grasp on the selling points in our books;
4. By proving an inspiration to our canvassers, and others, therefore,

Resolved, That we continue this policy for this year; and that the tract society secretaries, branch-office and departmental managers, and the secretary of the Publishing Department, engage in at least one week of active field work during the coming year.

Some reports of the field work by union and state agents during the year just closed are as follows:

Agent	Book	Hrs.	Ords.	Value	Total
F. E. Painter	P. G.	128	14	\$ 53.00	\$260.50
	P. & P.		56	207.50	
A. A. Cone	B. R.	80	70		247.80
W. R. Beatty	P. G. & Ministry	48			172.50
C. G. Bellah	P. & P.	226	157		685.60
H. E. Loop	Small books	25			70.50
C. C. Morlan	Small books	38	78	45.25	106.25
	B. R.	37	30	61.00	
R. H. Miller	B. R.	56	33		123.00
		638	438		\$1,666.15

Leather Bindings

The proportion of our large subscription books sold in half leather and full leather bindings, is constantly increasing. One book's record for the past year is 4,700 cloth, 2,880 half leather, and 810 full leather. The general testimony at the convention was to the effect that the people are much better satisfied with the leather bound books, and that it is highly important that they be shown their advantages when the order is taken. Brother B. M. Shull, bindery foreman, thoroughly explained the processes of binding, and showed the increased durability of the leather bindings. His points are of general interest. They were:

1. A cloth bound book has only paper joints;
2. Half leather has cloth joints sewed;
3. Full leather cover is made right on the book with joints on outside and inside holding cover. All leather used in these books is morocco from goats grown in Russia. Last year 2,400 skins were used in books sent out from Pacific Press.
4. A spot can be easily removed from a leather bound book, while it can not be from the cloth without damaging the book.

All felt that this explanation would help them to sell more leather bound books. However, men were present who, out of 400 orders, had taken more than half in leather bindings. They urged that the men talk the truth instead of prices or bindings, and be familiar with the points in favor of the better bindings. J. A. Nielsen, of Western Colorado, told of one lady who had ordered a copy of "Practical Guide" in full leather. When the canvasser came to deliver it, she brought him \$10.00 and inquired if she might pay for the book in six instalments of \$10.00 each, she being under the impression that the price of the book was \$60.00. She wanted it at that price.

Canvassing Bands

Special study was given to the subject of canvassing bands in our schools; how the program for them may be strengthened. Excellent progress was reported, and a list of the bands in the schools, in the union conferences represented, totaled 629 members of bands.

109 of these are in schools in the Pacific Union; 161, North Pacific; 40, West Canadian; 148, Northern; and 177, Central.

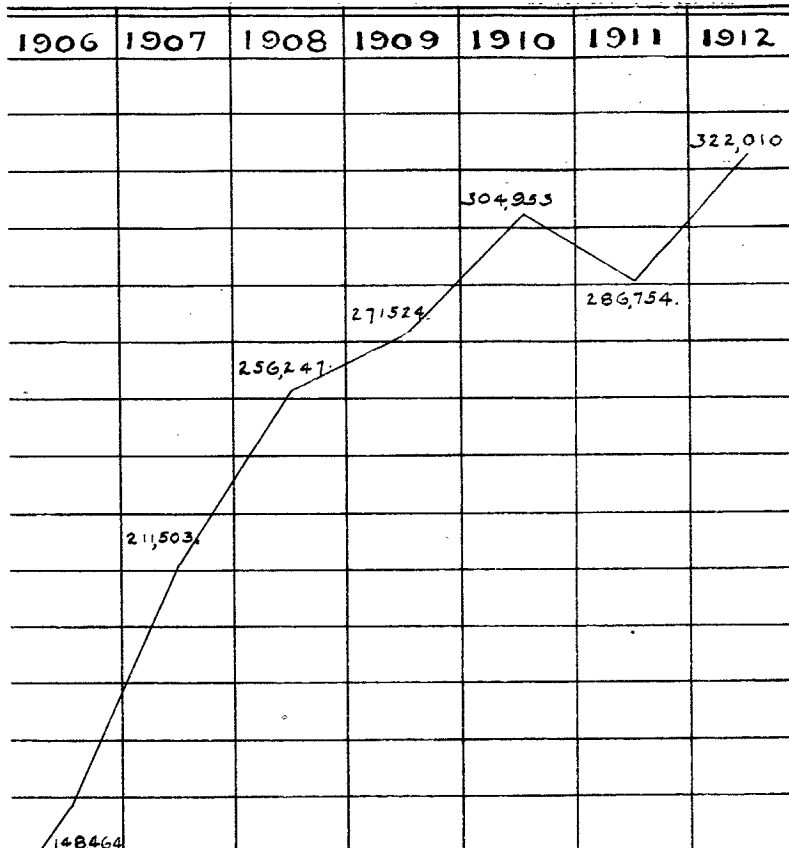
Institute Work and Field Help

In the consideration of how our canvassing institute work may be improved, the general expression was that more actual drilling should characterize the canvassing institute. This includes the learning of canvass, use of principal selling points, and application of the general instruction given. There is no question but that the points developed on this subject will raise the standard of canvassing institutes and make them of more practical value to all who attend them. Likewise, it was the general sentiment of the convention that the field agent spend at least two days with the agent in the field when help is needed. Thus another most important feature in the training of agents was carefully considered, and plans laid which are bound to strengthen the work.

Other large subjects given most thorough study in the bookmen's convention were "City Work," "The Public Work of the Field Agent," "Development of Workers," "The Sale of Homeworkers' Books," "Our Magazines," and "Books for Foreigners." It is impossible here to go into details on these subjects, but points were gained which will be of great help in the working out of plans relating to these important phases of the publishing of the truth during the year to come. In view of the excellent success which has attended the sale of the homeworkers' books with the handy new prospectus, it was voted to push this line of work throughout the year. Many incidents were given showing the value of these small books in allaying prejudice and opening the way for other works on present truth. Hundreds of our people may sell these books successfully near home. Brother S. A. Ruskjer, missionary secretary of Minnesota, gave one of the most educational and inspiring talks concerning the magazine work to which our men have ever listened. He has demonstrated—beyond a doubt—in his conference the value of organization, training, proper protection, and assigning of territory for magazine workers. During the past season twenty magazine workers in his conference have in 2,238 hours sold 20,743 magazines, value \$2,074.30, which is an average of more than 92 cents per hour. His workers have covered entire cities several times in succession, working the residence as well as the business sections.

REPORT OF BOOK WORK FOR WEEK ENDING JANUARY 24, 1913

Agent	Book	Hrs.	Ords.	Value	Helps	Delivered
Central California						
Wm. E. Whitmore	M. H.	21	10	\$33.00	\$ 9.50	\$79.60
B. Rudolph and wife	G. C.		11	33.20	15.50	
3 Agents			21	\$66.20	\$25.00	\$79.60



Above chart shows great increase of book, pamphlet, and tract business of Pacific Press since their disastrous fire of 1906

Large Subscription Books in Foreign Tongues

A strong appeal was made for our large books in foreign languages—for millions of foreigners in this country and Canada—and the following action was passed by the convention:

"We Recommend, That steps be taken at once to provide 'Patriarchs and Prophets' in Portuguese, Italian, and Polish; and 'Great Controversy' in Finnish and Russian, and that as soon as possible subscription books be provided in the other predominant foreign languages in the United States and Canada; and

"We Further Recommend, That in each instance the full book be translated."

The Tract Society Feature of Convention

The feature of this convention dealing particularly with the details of the tract society and missionary work opened Friday morning, the 17th. Questions relating to every phase of the secretary's work were studied. How to carry the stock which will enable him to best serve his conference; how to handle the work in the office so as to give time to the promotion of the missionary interests; closer cooperation with the ministry in building up the missionary work among the churches,—these are some of the questions that were studied. Actual tract society work was introduced, correspondence handled, and methods illustrated.

(Continued on page 12)

Pacific Union Recorder

PUBLISHED WEEKLY BY THE
PACIFIC UNION CONFERENCE OF
SEVENTH-DAY ADVENTISTS

Mountain View - - - - - California

Subscription Price - - - - - Fifty Cents a Year

EDITORIAL COMMITTEE

E. E. Andross, E. W. Farnsworth, J. H. Behrens, C. L. Taggart, G. W. Reaser, F. M. Burg, W. M. Adams.

Entered as second-class matter July 6, 1906, at the Post-office at Mountain View, California, under the Act of Congress of March 3, 1879.

THURSDAY, JANUARY 30, 1913

NORTHERN CALIFORNIA- NEVADA

Conference Items

Elder W. A. Spicer met with the brethren and sisters of the Lodi church Sabbath, January 25.

Elder Allen Moon, president of the Lake Union Conference, spent Sabbath in Lodi, visiting his brother.

Mrs. Mina Mann spent a few days last week visiting the church schools at Chico, Corning, and Paradise.

A house-to-house work is being done in Lodi with the Family Bible Teacher, which is conducted by Sister Buchanan.

Ten persons were baptized by Elder Kohn Sunday, January 19. These new converts will unite with the German church at Lodi.

Brother J. A. Boehm and wife left Sunday, January 19, for Clinton, Missouri, where they will spend a few days before leaving for South America, which will be their field of labor in the future.

Brother George Theis and wife left Friday, January 24, for Washington, D. C., where they will take up work in the Foreign Mission Seminary for a time, making preparation to enter the canvassing work in Germany, for which country they will soon sail.

The way our brethren and sisters are taking hold and lifting our indebtedness is very encouraging. The larger part of

the obligation has already been provided for in pledges. Quite a number of the churches have provided for their portion, and a number of others are behind but little. It is hoped that at an early date we will have the full amount in sight.

The brethren at Vinton and vicinity, known as the Atwater church, are planning to build a neat little chapel at that place. Quite a sum of money has been secured for this purpose. The brethren and sisters are much strengthened by the meetings conducted by Brethren Urquhart and Myers, that have recently closed. The five who were baptized at Merced last Sabbath will be an additional help to this company. The interest is still good at this place, and others are deeply concerned about the truth. It is expected that a short effort will be held there as soon as the church building is completed. Brethren Urquhart and Myers will assist in the work of building, at the same time doing Bible work, and visiting the interested ones.

Merl Horton.

A Beautiful Souvenir Paper

Last week the Mountain View *Register-Leader*, the regular newspaper here, issued a beautiful special number, printed on book paper, more than half of which is given to articles and reports of the work of the Pacific Press and the meeting of the General Conference committee. The front page contains a half-tone panoramic view of the 300 persons here at the Annual Meeting, and pictures of the leading General Conference men, and bookmen, in groups. The story of the work of the Pacific Press, also an account of the convention, appear on the first page. These are written by our own men, to interest the general public. Scattered throughout the paper are other views,—the bookmen and secretaries in a group in front of the new assembly hall; each of the branch offices of the Pacific Press; a view of the driveway leading to the Press; and many other views taken in and around Mountain View. A number of interesting stories concerning features of our work, are interspersed.

We shall have a few copies of this beautiful paper to mail out to friends, if orders are received at once. Price six cents each. Address Pacific Press Publishing Association, Mountain View, California.

Wanted

At St. Helena Sanitarium a good stenographer. A young man preferred. Also a dishwasher and a night watchman. All good positions. Address the manager, St. Helena Sanitarium, Sanitarium, California.

Central California Conference Association

The Central California Conference Association of Seventh-day Adventists will hold its first annual meeting in connection with the conference to be held at Fresno, California, February 20 to 25, 1913. The first meeting of the association will be held Monday, February 24, at 10 o'clock A.M. All delegates to the conference are members of the association.

J. H. Behrens, *President*.
G. A. Wheeler, *Secretary*.

Central California Conference

The second annual session of the Central California Conference of Seventh-day Adventists will be held February 20 to 25 in the Fresno church, corner of O and Mariposa streets, Fresno, California, for the purpose of electing officers and of transacting such other business as may come before the meeting. A full attendance of the delegates is earnestly requested.

J. H. Behrens, *President*.
G. A. Wheeler, *Secretary*.

Word of Thanks

So many answers were received from the advertisement for homes for two little girls, that I answer them by way of the RECORDER. Thank you all for your kind interest, and I wish you to know that these dear ones are now placed in good, loving homes, for which I also thank God. Mrs. Lottie A. Doty, Madera, California.

(Continued from page 11)

The secretaries unanimously expressed themselves in favor of higher efficiency in their work than ever before, and passed a recommendation thus putting themselves on record, and asking that so far as possible they be given sufficient help to enable them to reach out and do more advance work in the development of the missionary interests in the conference.

Both field agents and tract society secretaries are returning to their fields from this convention with larger faith and courage, and with the determination to be of greater service than ever before in the extension of the third angel's message.

J. R. Ferren.