

PACIFIC UNION RECORDER



“Then They that Feared the Lord Spake Often One to Another”

Vol. 12

Mountain View, California, April 10, 1913

No. 37

Home Missionary Exchange

“If Jesus Himself went seeking the lost; if Paul the apostle was in agony because his kinsmen, according to the flesh, knew not Christ,— why should we not consider it worth while to go after the lost until they are found?”— *Chapman*.

Missionary Correspondence

There will always be many opportunities within the reach of all for bringing the truth to the attention of persons through letters. With friends and loved ones at a distance we know of no better way than to keep in touch with them through correspondence in a general way, and as opportunity offers send literature. You may not be able to write frequently, but you can keep the *Signs* going regularly, and as you do write, incidentally mention events or other points, and call attention to a current article in the paper. I have followed this plan for a number of years, and have often received encouragement through letters received. For example, a relative, in writing, says, “I get the *Signs* that you send, and it is such a good paper!” My letters may be infrequent, but I know that the truth is clearly presented in that home every week through the *Signs*. A friend to whom we have been sending the *Signs* for five years recently referred to it in a letter in this way:

“I want you to know that I appreciate the *Signs* you are sending me. I read them faithfully, and my husband reads them occasionally. I especially enjoy the articles on the coming of Christ. They are true as truth itself. I don't know how any one who reads his Bible at all intelligently can fail to see that the signs all point to the great event. To-day I was talking with a man who is a confirmed infidel, and he is very certain that the world is soon to see the dawn of world-wide peace, and that in

the face of the war that is going on now.”

This kind of work with friends and relatives is one of the best lines of missionary work we can do, and all can do it. Keep the confidence of those with whom you work in this way, pray much, and as the way opens for writing about points of truth, be sweet-spirited and helpful.

Missionary Correspondence with Strangers

With reference to opening correspondence with those we have reason to believe will be interested, Mrs. A. E. Ellis, in “The Missionary Idea,” gives some excellent suggestions. She says:

“Nothing can be of greater importance than the end sought in missionary correspondence; and if we would apply the same principle of careful planning here as elsewhere, many fatal mistakes would be avoided.

“Many think the first letter is of little consequence; merely a card or something of the kind to ‘let them know where the paper comes from;’ so it is written without thought or prayer, and a precious opportunity to send God's blessing to a needy soul is lost. If we would stop to think, there are few who do not realize the power of ‘first impressions,’ and these are just as vivid in written messages as in personal greetings. Then, however few the words or guarded the expressions in the first letter, let it bear with it the Spirit of God, fresh from the altar of a living faith and a consecrated life.

“Let us remember, then, that in writing the first letter, we want to plan for future work; and hence that it is necessary to find out some things, among which are, whether the paper has been received and read with interest, whether the recipient would be glad to receive it regularly, and if it would be agreeable to have it sent free of cost. It is very desirable, also, to learn something of his religious belief, and in what special subjects he is most interested. This, of course, should not be done by direct questioning, for that would savor of rudeness; it is possible, without this, to so word the letter that, if answered, these points will be made plain. Sometimes the desired information will be obtained by calling attention to some specified article in the literature sent, and asking an opinion concerning it. Let the article be one, however, which will not be likely to stir up controversy. It is well, also, to enclose with the first letter a stamped and addressed envelope for reply. . . .

“We love to find in others a teachable spirit. Then let us cultivate the same in ourselves, and show it in our intercourse with others. Let us be willing to give due consideration to the opinions of others; then we may with confidence ask them to sit with us at the feet of Him who said, ‘One is your Master, even Christ, and all ye are brethren.’”

“Another thing which is necessary at the very beginning is to awaken a spirit of inquiry. . . .

“We should be careful not to cause confusion of mind by presenting too many new ideas at once. . . .

“Avoid sharp arguments. More people are ‘loved’ into the kingdom of heaven than are ever argued into it. . . .

“Another grace needed in missionary correspondence is patience. To some it

is a great task to use a pen, and especially to express their thoughts to a stranger, and a large proportion of missionary letters will never be answered. Do not be easily discouraged."

A Good Suggestive Letter

One wide-awake missionary leader has been using the following form in opening correspondence with persons whose names have been given by canvassers. One of the first replies to this brought \$2.00 for a yearly subscription for the *Signs* and a copy of "Questions and Answers."

"Having learned through one of our church workers that you procured from him a copy of the book entitled 'Daniel and the Revelation' (or other book) some time ago, I am taking the liberty of addressing you, and enclosing a small leaflet. Personally I have enjoyed reading this book, and have received from it much help in my search for a knowledge of God.

"I do not know whether you have given the book a thorough and careful reading; but if not, I would heartily commend it to your notice.

"I shall be pleased to know if the enclosed leaflet reaches you, and also your opinion of the book. Our only object in the circulation of this literature is to bring the great truths of the Bible more prominently before the world.

"You may also be interested in a few copies of a weekly paper—The *Signs of the Times*—which I take pleasure in mailing. It deals with vital Bible subjects and explains current events in the light of Scripture."

Let our missionary leaders give thought to the subject of missionary correspondence, and pass in for the Missionary Exchange items concerning the success you are having, and the work you are doing.

During April several church missionary institutes will be held in Southern California. We hope to have some good things to pass on for the help of all as a result of these.

The monthly Missionary Exchange is open for experiences, suggestions, and methods. Let us hear from you with reference to your work. Pass on the items that will encourage others.

J. R. Ferren,
Miss. Sec. P. U. Conf.

Tracts

Last year tract circulation in this union conference was increased almost 50% over the preceding year. It amounted in dollars to \$3,174.15 last year, a gain of \$932.94 over the year before. The California Conference made \$291.97 of this; the California-Nevada, \$26.65; the Central, \$178.73; Southern California, \$480.76; and Utah, \$15.86. All are glad for this increase. This year, if we all take hold, we can circulate \$5,000 worth of tracts in this union easily. Divided up *pro rata* it is not much. *Per capita* the tract circulation last year was only about fifty one cent tracts a member. If every believer will increase the amount of tracts he uses, the grand total will be greatly swelled. Tracts are reaching all classes. They can go everywhere. Nothing can keep them from giving their message. The new 25 cent pocket packages are now ready. No. 1 contains a general assortment of 13 varieties; No. 2 contains 6 varieties, 22 tracts, on "Prophecy and the Coming of the Lord;" No. 3 contains 30 tracts, 7 varieties, touching "The Sabbath and the Law."

A Missionary Report of 25 Years Ago

A very interesting long folded page is contained in the Seventh-day Adventist Year Book printed in 1886. Reverently we unfold this, to find that it gives a summary of the missionary work of the entire Seventh-day Adventist denomination for the year ending October, 1886. Notice—just sixteen years before that, or in 1870, a few women in a Massachusetts church got together and began mailing tracts. Their efforts brought people into the truth, and from that small beginning has developed our entire system of tract and missionary work, which has been such a powerful factor in the proclamation of the third angel's message. By 1886 the tract and missionary department in each of the 26 conferences was well organized. More than 12,000 of the 21,667 church-members, the total number then, were members of the local church missionary societies. They were busy in the simple, effective lines of work. Here are some of the items given in this report:

Missionary letters, 44,387; missionary visits, 131,183; Bible readings, 27,365; yearly subscriptions for periodicals, 18,678; periodicals distributed, 1,160,796; amount spent

in tract and missionary work, \$65,585.76.

Is it any wonder that it was voted to make this home missionary report a part of the regular Year Book for that year? Surely it is an inspiration. The work of God was being carried not by a few leaders and ministers, but by the rank and file. This is God's plan, and that plan has been carried throughout the twenty-five years that have followed. This is why to-day it is possible for more than 65,000 Seventh-day Adventists in this country, and almost 50,000 in lands across the waters, to join hands in reaching around the world with this message. Our chain of missionary papers and other publications are, through the earnest work of the believers, reaching people of seventy-four different tongues. Our institutions are training and turning out workers for the great world movement that could be only seen by faith, if at all realized, by the faithful ones who helped to make up that missionary report of 1886. But the united efforts of all the believers, with the constant blessing of God, carries the message forward. In our days, with their increased facilities, and multiplied signs of the nearness of Christ's coming, let us remember that our individual efforts help to make up the great whole, which in God's own way will bring the close of the work in the earth. May this encourage us to consecration and whole-hearted service for Him.

J. R. F.

"Some Doubted"

Matthew 28:16-20

"Some doubted." Ah, brothers and sisters, here is the stumbling-block of our missionary responsibility. We doubt, we hesitate, we shirk. We doubt if it is our business to help clothe that family of poor children just around the corner so they can attend the Sabbath-school. We doubt if it is our duty to attend the weekly missionary meeting and encourage the friends by our presence and our experiences. We doubt if it is worth while to give some of our time to the distribution of our literature in that settlement of foreigners. We doubt if we are to share in the home missionary responsibility that attaches to every church and company in the conference. Yes, we doubt too much. And every doubt means a loss. We waste our own souls and the souls of others; for while we doubt, men and women go drifting away into darkness.

The principle of missions is the same upon our door-steps as in the heart of a heathen empire: "That ye love one another as I have loved you."

Let us go out cherishing love in our hearts for those we are trying to reach, and the doubts and barriers will be swept out of the way. Love begets love. And love is an active thing. As some one has said, "A man may hoard up his money, he may bury his talents in a napkin; but there is one thing he can not hoard up, and that is love." You can not bury it. It *must* flow out.

E. L.

To Church Librarians:

The new help outlining the work of the church librarian is now ready. You will find it a very practical booklet, one containing outlines of the librarian's duties, outlines of church missionary work, and excellent missionary experiences. A small price of five cents has been placed upon the booklet. Order "The Church Librarian" of your tract society.



The Field

NORTHERN CALIFORNIA-NEVADA

Conference Items

Mrs. Mina Mann met with the Woodland church last Sabbath.

Brother Ray H. Miller, our field agent, spent a few days the past week in Los Angeles and vicinity.

Elder Haffner, of Clinton, Missouri, spent Sabbath with the brethren and sisters of the Lodi German church, and also held services Wednesday, Thursday, and Friday evenings. A large number were present at each meeting.

Brother W. P. Dayton writes us from Cedarville, Modoc County, that they have a Sabbath-school at that place which now numbers some forty members, and they have organized a Y. P. M. V. S., which has created a growing interest among the people there.

A number of the Lodi brethren spent Tuesday and Wednesday of last week assisting Brethren Urquhart and Myers in the erection of the new church build-

ing at Galt. The work is well under way, and we hope in a short time to have it ready for services.

In planning for the dedication of the new chapel recently erected at Winton, arrangements were made for a quartet to accompany Elder Taggart. As Verah MacPherson planned to take all these in his car, they left Lodi Friday afternoon, stopping at Salida Friday evening, and holding a meeting with that church, and were cordially received by a good houseful of people. Sabbath morning they met with the Modesto church, and had the privilege of joining with the brethren and sisters in the ordinances of the Lord's house. Sabbath afternoon at 2:30 they met with the church at Hughson. The building was beautifully decorated for the occasion. The evening after the Sabbath, they met with the church in Turlock. Mrs. W. B. Taylor, instructor of voice culture at the Lodi Normal, rendered inspiring solos at all these meetings, and other special music was arranged by her, composed of duets and quartets.

Sunday a large number of outsiders as well as our own members met at the new chapel in Winton. Nearly every chair in the house was filled, and the dedicatory services were as follows:

- Song by the Congregation.
- Quartet — Mrs. W. B. Taylor, Winnifred Smith, Fred Oakes, Verah MacPherson.
- Scripture Reading — B. T. Myers.
- Solo — Mrs. W. B. Taylor.
- Prayer — Verah MacPherson.
- Quartet — "Jesus Is All the World to Me."
- Church History — E. J. Urquhart.
- Song by Congregation.
- Sermon — Elder C. L. Taggart.
- Duet — Winnifred Smith, Fred Oakes.
- Dedicatory Prayer — Elder C. M. Gardner.
- Song by Congregation.
- Benediction — Elder C. L. Taggart.

All seemed deeply impressed with the services, and expressed themselves as the apostles did on the mount of transfiguration, that it was good to be there. Shall we not all pray for the blessing of the Lord to rest upon this new church?

President's Itinerary

Placerville	April 12 and 13
Le Grand	April 16
Lodi, English	April 19
Yuba City	April 20
Dos Palos	April 23
Chico	April 26
Paradise	April 27
Salida	April 30
Sacramento	May 3 and 4

Merl Horton.

CALIFORNIA

Conference Current

Elder C. L. Taylor, of the sanitarium, spoke at the Alameda church last Sabbath. He left in the evening of the same day for Southern California.

Elder Farnsworth left last Friday to spend a few days among the believers in Mendocino County. He expected to visit Fort Bragg, Willits, and Ukiah before his return.

Elder A. O. Tait is conducting Sunday night meetings in the Berkeley church, and Elder J. O. Corliss is carrying on services each Sunday night throughout April in the church at Oakland.

For some time, Elder A. Brøsen has been conducting meetings three times a week at the Alameda County infirmary near Hayward. Recently some have indicated their intention of obeying the truth.

Many of our church clerks have been exceptionally prompt in sending in their reports this quarter. At the conference office this is certainly appreciated, as is also the prompt remittance of funds by the church treasurers.

At the present time the prospects seem bright for a strengthening of the Park church in San Francisco by the addition of a number of members embracing the truth from the hall effort conducted at Eighteenth and Collinwood by Elder J. W. McCord and Brother R. S. Fries and company.

A letter received this past week from Elder J. Adams Stevens, of Eureka, seems to indicate that the work in that section of the field is onward. He and Brother L. L. Hutchinson are planning to hold a few meetings soon at McKinleyville, and also at Pepperwood. Later they will open a series in Eureka.

For a number of weeks past Miss Katherine Hale, our conference educational superintendent, has been spending some time at the Pacific Union College, assisting in a special teachers' training course. However, she has been doing some visiting among the churches, helping to plan for next year's school work. Miss Hale

was a caller at the conference office the first of the week on her way to Sonoma.

Claude Conard.

April 6.

California Conference S. D. A.

Comparative Statement of Tithe Received up to March 31

	1912	1913
Alameda	\$262.45	\$266.26
Arcata	70.75	15.55
Berkeley	9.60	644.42
Byron	....	....
Calistoga	122.61	65.26
Daly City	84.71	187.96
Eureka	132.89	183.18
Ferndale	....	2.50
Fortuna	122.35	....
Guerneville	39.95	1.70
Hayward	....	54.64
Healdsburg	238.45	350.94
Kelseyville	20.95	11.95
Los Gatos	....	29.83
McKinleyville	42.70	....
Melrose	523.28	531.32
Morgan Hill	128.64	17.20
Mountain View	1,445.23	1,437.11
Napa	7.65	325.15
Oakland	115.46	214.66
Pacific College	359.52	505.40
Park St., S. F.	68.38	115.39
Pepperwood	28.55	....
Petaluma	106.35	57.25
Richmond	119.46	155.47
St. Helena	223.00	408.48
San Francisco	793.56	2,742.17
Sanitarium	1,497.62	798.18
San Jose	333.25	416.37
Santa Cruz	92.15	106.85
Santa Rosa	67.00	185.22
Sebastopol	103.49	109.96
Smith River	5.00	1.00
Sonoma	39.73	....
Soquel	12.00	33.05
Union St., S. F.	39.54	....
Ukiah	26.75	43.46
Vacaville	10.90	....
Vallejo	3.60	47.45
Watsonville	29.80	56.45
Personal	232.37	345.58
Total	\$7,559.69	\$10,458.36

Claude Conard,
Treasurer.

Pacific Press News Items

Merton Drake, of Los Angeles, has again connected with the Pacific Press. He was one of our faithful employees before our fire, which occurred in 1906. Brother Drake is an expert in color work. We are pleased to have him connect with us again.

Brother H. H. Hall returned to Mountain View Thursday, coming direct from Kansas City. He had planned to stop at a number of the tract society offices on the way back; but having contracted a severe cold on his trip through Canada, it was deemed advisable to make the return trip without stopping. Brother Hall visited a number of the schools and tract society offices in the North Pacific, West Canadian, and Northern Union conferences, in the interest of the book work. He reports the prospects as being very encouraging. Especially is there a good interest on the part of the students in our schools.

We give below an extract from a letter just received at our office. This is a sample of many, indicating what a power our literature is in bringing people into the truth: "Would you be so very kind as to send us sample copies of *Signs of the Times Magazine* and *Signs of the Times* weekly? We have heard and read lately a good deal of the Seventh-day Adventists and their work. We have ourselves decided to keep the Sabbath instead of Sunday, and we are eager to know more. I do not know of any Adventists around here. It is through your books and tracts I have gained knowledge of them." J. E. C.

Sabbath, May 3, has been appointed by the General Conference Committee for Missionary Volunteer Day. Our churches everywhere are asked to observe it. The program appears in the *Review* of April 17.

The texts of the Morning Watch Calendar this year have been printed at least in five different languages,—English, Spanish, German, Japanese, Chinese, and Korean. Thus it will be seen that we have a very interesting prayer circle. Let no one drop out.

The attractive cover and the eighteen unusually timely articles of the May *Signs Magazine* are all strong selling points. It is just the one for the agent.

Educational

Union Conference Summer School

At the Pacific Union Conference held at Los Angeles a year ago, a recommendation was passed to the effect that the union conference educational department unite with the Pacific Union College in holding a summer school for teachers at the college. A number of inquiries have been received in regard to this school, hence it is thought best to make this announcement, that all may understand the matter.

At a recent meeting of the conference committee in connection with the members of the board of management of the Pacific Union College, it was voted, in view of the heavy expense of the union summer school held at Portland last summer, and also the large expense of sending delegates to the General Conference, that no general summer school be held the present year for teachers of the Pacific Union Conference; but the college was recommended to hold a summer term for teachers and others who might wish to take special subjects or make up work, paying regular tuition therefor. An announcement in regard to the summer term will be made in due time by the president of the college.

C. C. Lewis,
Educational Secretary.

SOUTHERN CALIFORNIA Escondido German School

Our church school opened on the 14th of October with an enrolment of twenty-eight German pupils. The total enrolment was thirty-one. We very much appreciated our new school building which the German brethren built for us last fall. It has room for about forty pupils.

In the forenoon the school was conducted in the German language, and in the afternoon in the English. The pupils were instructed in reading, writing, and spelling of the German language. Also Bible, grammar, and literature were taught in German. In English we followed the course of study for elementary schools of this conference.

Daily we perceived the presence of God with us. He has blessed the work here abundantly. Six of our pupils are thinking of going to Clinton, Missouri, or to Fernando.

"Double the Membership" is the slogan for our Standard of Attainment work this year. Are you a member of attainment? If not, why not join hundreds of others in the race for the goal this year? It will be worth your while to become a member of attainment.

"Never should the Bible be studied without prayer. Before opening its pages, we should ask for the enlightenment of the Holy Spirit, and it will be given."

God is giving His people a chance to save their children, as He did to Lot just before the destruction of Sodom. May the parents of to-day say, by sending their children to our schools, "Up, get you out of this place [Sodom];" for the Lord will destroy this earth with its wickedness.

D. D. Voth.

BOOK WORK

What Counts

Did you tackle that trouble that came
your way,
With a resolute heart and cheerful,
Or hide your face from the light of day
With a craven look and fearful?

O, a trouble's a ton, or a trouble's an ounce!
A trouble is what you make it,
It isn't the fact that you're hurt that counts,
But only, *how did you take it?*

You are beaten to earth? Well, what of that?
Come up with a smiling face.
'Tis nothing against you to *fall down flat*;
But to *lie there* — that's disgrace.

The harder you're thrown, the higher you'll bounce;
Be proud of your blackened eye.
It isn't the fact that you're whipped that counts,
But, *how did you fight, and, why?*

And though you be done to death, what then?
If you battled the best that you could,
If you played your part in the world of men,
The critic will call it good.

Death comes with a crawl, or comes with a pounce,
And whether he's slow or spry,
It isn't the fact that you're dead that counts,
But only, *how did you die?*
— *Cooke.*

CENTRAL CALIFORNIA

Field Experiences

Last Thursday and Friday I was out with one of our canvassers nine hours with "Patriarchs and Prophets," and sold \$44.60 worth of our books. In many cases it seemed that the people were waiting for an opportunity to buy just such a book.

One lady said she was glad we came, and gave her order without any hesitation. A gentleman said his wife had

told him about the book, and he would take one. I stopped one young man on his way to dinner, and told him I would like to talk with him some time when he could spare a few minutes. He became interested at once, and gave his order, stating that he was interested in the Bible. Friday we made eight sales in about eighty minutes, and most of our sales were to Catholics.

We were wanted consecrated men and women who will give their lives to this work. Surely it is the last call, and the work will soon be over. Then will come the reward. I would be glad to correspond with any who are interested.

C. L. Davis,

March 30. *Field Agent Cen. Cal.*

SOUTHERN CALIFORNIA

Gleanings from Canvassers' Letters

The following is taken from Brother Keele's letter when he sent in his first report for work done with "Patriarchs and Prophets" here in this city. "I enjoy my work very much. Had some very interesting experiences. Spent two hours with a Catholic lady and her daughter, answering questions and reading to them from 'Patriarchs and Prophets,' and took their order. The daughter said she believed that Saturday was the Sabbath. With few exceptions, all that I canvass show a deep interest. Have little trouble in getting into the homes."

We are glad to see Brother and Sister Keele take up the book work here, for they have had a wide experience in this line of work, and we are sure the Lord will bless their efforts here in the city.

Brother Keele tells us of another very interesting experience which he had last week. He took an order for "Patriarchs and Prophets" and "Great Controversy" in the home of a man who had been brought up in an Adventist family, and had attended our school, but had departed from the faith, and given up everything. As Brother Keele talked of these things, it seemed to arouse a new interest in these precious truths, in the mind of the gentleman, and he gave his order for both books. Brother Keele asks that we pray for this man and his wife.

Brother Farmer and the writer spent some time in the field with "Bible Readings" last week, in a district where the freeze had killed all the oranges. The people were very "hard up," as some put it; but in the sixteen hours we worked, the Lord blessed us with \$34.00

worth of orders. The orders were taken in the following styles of bindings: 3 full leather, 3 half leather, 2 cloth, and one plain. Certainly if books can be sold in the district where this work was done, they can be sold any place. Our experience in this branch of the Lord's work has taught us that we must not regard bad weather, frozen crops, etc., for they can not check the work of the Lord if we do our part.

We regret very much to announce that Brother C. E. Hutchins, who has been working here in the city this winter, expects to leave next week for New York State. Brother Hutchins came to our field last fall, and has done exceptionally good work while he has been with us. We regret his leaving us; but as he will continue in the book work in the East, we can only wish him Godspeed. However, we have strong hopes that Brother Hutchins will return to this field next fall. He is one of those "all-the-year-round" canvassers. Shall we not have many more who will take up this work with a determination to make it a business twelve months of the year?

Pray ye the Lord of the harvest to send forth more such laborers into His vineyard. And may God help us to respond if the call comes to us and not to our brother.

C. C. Morlan,

Field Agent S. Cal.

"Protestant"

"The Convent Tragedy" articles in the *Protestant* are calling attention to this magazine in a marked way. A large second edition of the March number was needed to supply the demand. Never has the world needed the message borne by the *Protestant* more than to-day. Even the casual observer can see the rapidity with which Rome is gaining control in the United States. All can help open the eyes of the people to the significance of this through a circulation of the *Protestant*. Single subscriptions, \$1.00 a year; in quantities of more than 50 of one number to sell, 4 cents each. Address your tract society.

"When men go forth to their daily toil, as when they engage in prayer; when they lie down at night, and when they rise in the morning; when the rich man feasts in his palace, or when the poor man gathers his children about the scanty board, each is tenderly watched by the heavenly Father."

PACIFIC UNION RECORDER

REPORT OF BOOK WORK FOR WEEK ENDING MARCH 28, 1913

Agent	Book	Hrs.	Ords.	Helps	Value	Delivered
Southern California						
Wm. Keele	P. P.	38	11	\$3.75	\$36.75	\$10.25
H. E. Farmer	B. R.	16	9		34.00	
T. Martin	P. G.	38	5		17.50	
Mrs. H. Weil	H. W.		4		2.70	
Miscellaneous	H. W.		4		2.10	
			33	\$3.75	\$93.05	\$10.25

Sickness and other circumstances caused two agents to lay off last week.

Northern California-Nevada

W. S. Brown	B. R.	60	27	\$ 1.40	\$85.40	
H. R. Miller	B. R.	37½	10	11.75	52.75	\$80.00
M. A. Reese	G. C.	63¼	13	4.95	37.95	6.75
W. R. Nelson	B. R.	32½	7	2.60	25.60	
G. B. Morrison	B. R.	19	4	.70	19.70	93.00
5 Agents		212¼	61	\$21.40	\$221.40	\$179.75

Central California

Mrs. Gontor	B. R.	12	5		\$16.00	
F. O. Jensen	H.	31	15		37.00	
M. L. Rice	B. R.	11	6		20.75	
B. B. Rudolph and Wife	B. R. & P. P. F.		8		26.75	
5 Agents			34		\$100.50	

California

E. A. Hamilton		23	4	\$1.25	\$13.25	
Miscellaneous sales for March					64.85	
				\$1.25	\$78.10	

REPORT OF BOOK WORK FOR WEEK ENDING MARCH 21, 1913

Southern California						
Timothy Martin	P. G.	15	9		\$34.50	
D. L. Albright	P. G.	21	5		21.50	
Wm. Keele	P. & P.	22	4		17.75	
May Keele	B. S.					
	& B. C. L.	37	11		15.00	
T. E. Williams*	B. R.	40	7		21.00	
A. S. Booth	Misc.				8.00	
(in hall effort)						
Mrs. Lester	G. C.		2		7.00	
E. Beach	H. W.				6.00	
Lizzie McDowell	H. W.				6.50	
Mrs. H. Weil	H. W.				8.75	
Mrs. W. A. Thayer	H. W.				1.60	
Miscellaneous					4.85	
8 Agents					\$152.45	

*Two weeks.

*REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 21, 1913

Southern California						
Ira Herbert	P. G.	34	12		\$43.00	
L. Albright	P. G.	16	17		63.00	
A. H. Francisco	Cook Book				31.25	
T. E. Williams	B. R.	7	3		10.00	\$21.00
T. Martin	P. G.	34	6		22.00	
Mrs. T. Martin	H. W.	12	4		3.10	
W. O. James	H. & H.	16	7		35.00	
T. Dalglish	Misc.		5		11.50	
H. Bonde	Misc.				28.25	
Miscellaneous		2			4.00	
					\$251.10	\$21.00

*This report was accidentally omitted from earlier issues.

Report of Periodical Sales for the California Conference For Month Ending March 31, 1913

<i>Life and Health</i>		
	Copies	Value
Mrs. S. Graves	600	\$60.00
Mr. G. H. McCoon	300	30.00
Mrs. W. D. Fleming	150	15.00
Mr. M. M. Hust	135	13.50
Miss Ruth Crane	90	9.00
Mrs. H. M. Hansen	50	5.00
Mr. C. F. Klemp	25	2.50
Mr. J. R. Reed	10	1.00
Office Sales	42	4.20

<i>Signs Magazine</i>		
	Copies	Value
Mrs. W. D. Fleming	300	\$30.00
Mr. M. M. Hust	150	15.00
Los Gatos Miss. Society	135	13.50
Oakland Miss. Society	100	10.00
Mrs. H. M. Hansen	50	5.00
S. F. Miss. Society	50	5.00
Mr. J. W. Bressie	50	5.00
Sanitarium Miss. Society	20	2.00
Mr. J. R. Reed	10	1.00
Office Sales	36	3.60

<i>Temperance Instructor</i>		
	Copies	Value
Sanitarium Miss. Society	500	\$50.00
Santa Rosa Y. P. Society	112	11.20
Sebastopol Miss. Society	100	10.00
Ukiah Miss. Society	100	10.00
Melrose Y. P. Society	69	6.90
Mrs. H. M. Hansen	50	5.00
Melrose Miss. Society	25	2.50
Alameda Miss. Society	50	5.00
Office Sales	73	7.30

<i>Watchman</i>		
	Copies	Value
Mrs. S. Graves	200	\$20.00
Mr. M. M. Hust	255	25.50
Calistoga Miss. Society	10	1.00

<i>Chinese Signs</i>		
	Copies	Value
Miss Ruth Crane	100	\$10.00
Office Sales	19	1.90

<i>Liberty</i>		
	Copies	Value
Miss Ruth Crane	35	3.50
Misc. Magazine Sales	71	7.10

Total 4,072 \$407.20

<i>Signs Weekly</i>		
	Copies	Value
Mr. M. M. Hust	50	\$ 2.50
Misc. Subscriptions	609	271.90

Grand Totals 4,731 \$681.60

These figures show an increase in subscriptions taken, over those of February, of 162, and an increase in total value of subscriptions of \$55.22.

Have you seen the May issue of the *Signs Magazine*? H. B. Thomas, Miss. Sec. Cal. Conf.

A letter recently received from Elder Evans tells of two young people's societies in China. This means that outside of the United States the Missionary Volunteer work has now gained a foothold in the following places: Australia, Great Britain, Germany, Norway, Portugal, India, China, Japan, Korea, Bermuda, Philippine Islands, West Indies, South America, Central America, and in several of the South Pacific Islands.

Miscellany

"Our Little Friend"

Announces an Advance in Subscription Rates, Effective July 1, 1913

Single subscriptions advanced from 60 cents a year to 70 cents a year. Clubs advanced from 50 cents a year to 60 cents a year. An advance of 10 cents a year in each case. All subscriptions or renewals sent in by the tract society before July 1 will be entered at the old rates. Those leaving the tract society on or after that date will be entered at the new rates. Let us all get our renewals in early, even if our subscription does not expire for a few months.

A New Scheme

The *Signs Magazine* has developed a new, and what promises to be the most interesting little scheme that has been launched for some time. Their new circular, the little illustrated one, that is meeting with such a hearty welcome by all our people, is hardly at work before their circulation department plans something good to accompany it. This is especially for those who go to General Conference, but is also for any who are traveling.

If you are planning on a trip, order a hundred or so of the circulars, and they will come with this printing on the last page:

In mailing ten cents for a copy, kindly mention where you found this circular, and give Key No.

You will be given a key number, and it will be shown in this blank space. Then as you scatter the circulars along the way, the inquiries will come in to the *Signs* office, and they will be arranged in order and published in a small leaflet.

It will surely be an interesting bit of study to read the striking letters and requests and trace these numbers in their trips. In sending in your order, ask for a "key number." Get a supply of the circulars right away.

The "Watchman" for May

The following refers to some of the contents which will appear in the May *Watchman*:

God's Message for To-Day;
The Rich Man and Lazarus;

The Attitude of Popular Christianity toward the Jews;
An Epidemic in Crimé;
Some May History: Historical Extracts Showing Response of Bible Predictions;
Political Conditions and the Last Message in Turkey;
"Prepare War;"
Recollections of Life in the East Indies.

Subscriptions can be obtained by properly setting forth the meaning of the things that are coming upon the earth. In addition to the articles above mentioned, the Outlook Department will contain comments on the very latest events before going to press. Special cover design.

The *Watchman* gives the trumpet a certain sound!

Send the tract society two subscriptions at \$1.00 each and secure the third subscription to yourself or one of your friends.

Rates in quantities, 10 to 40, 5 cents; 50 or more, 4 cents; Canada, 5 cents straight.

"Signs of the Times" Weekly

The Times of the End

A prophecy, clear, specific, striking in its specifications and particulars, of this very century, this very generation in which we live. Not a prophecy of events centuries in the past, but a prophetic drama now upon the world's stage, the beginning acts of which are not far in the past, the remaining now before the world or soon to appear. God has given us just such a prophecy as this; one that will not demand the study of ancient history that we may understand it. We see and live in its very atmosphere. The *Signs of the Times* weekly will briefly but conclusively present this prophecy in eight different articles. These studies will enable us to watch the progress of events in connection with the fulfillment of the prophecy. Its culmination marks the end of the age, and that end is rapidly approaching.

God's True Witnesses

Is another series of articles which will soon begin in the *Signs*. They are of primal importance. God's cause is on trial before the world. Men are denying Him, denying His Book, denying the atonement, denying Protestantism, as never before. Has God given us witness — witness unimpeachable — upon which we can depend? — He surely has, and there will be taken up a study of God's

great twofold witness of the ages — His testimony concerning His purpose, His Son, and His church — a series consisting probably of about eighteen articles.

To secure these two extremely valuable and interesting series, you should send in a six-month subscription right away. Your neighbors should have them, too. Five or more to one address, 60 cents each; to separate addresses, 65 cents each; single subscriptions, 90 cents each. Order through your tract society office. These will be just the studies for use at public efforts and by Bible workers. Your subscription should commence with April 15. Remember, we can count on some most excellent things in these.

"Signs Magazine"

A look at the list of articles for the May *Signs Magazine* will convince you of their importance. It will also show you their splendid selling features. They are: A Sermon by President Woodrow Wilson; Heralds of the Morning; The Coming Conflict; Joaquin Miller and Spiritualism; Spiritualism More Popular; Prophecy on Spiritualism; The Same Old Sophistry; The Power That Rules the World; Prepare War; Wake Up the Mighty Men; Labor's Seductive Enemy; Police Graft; Violence; Nature as an Artist — The Infinite; Explaining the Mystery of the Seed; Why This Difference in Sabbath Observance? Bible Reading — First-Day Sacredness.

Only wish we had the space to outline briefly each article. But we do want to say that the Bible reading is the best we have ever seen in a brief presentation of the subject. It is worth many times the price of the magazine.

"Life and Health"

Scores of unsolicited testimonials are reaching the publishers of *Life and Health*. The superintendent of the Department of Scientific Temperance Instruction of the W. C. T. U., in the state of New York, recently suggested that the magazine be used in public school prize essay work as a help to students in preparing to write essays on temperance subjects. The April number contains articles on "The Treatment of Flat Foot," "Alcohol," "The Farm Baby," "The Stomach," and "Vegetarianism," "Spring Fever," "Physical Culture," and other important subjects. Price \$4.00 a hundred; you sell them for \$10.

Pacific Union Recorder

PUBLISHED WEEKLY BY THE

PACIFIC UNION CONFERENCE OF
SEVENTH-DAY ADVENTISTS

Mountain View - - - - California

Subscription Price - - - Fifty Cents a Year

EDITORIAL COMMITTEE

E. E. Andross, E. W. Farnsworth, J. H. Behrens, C. L. Taggart, G. W. Reaser, F. M. Burg, W. M. Adams.

Entered as second-class matter July 6, 1906, at the Post-office at Mountain View, California, under the Act of Congress of March 3, 1879.

THURSDAY, APRIL 10, 1913

Wanted

A thoroughly competent hygienic cook for the school cafeteria for next school year. Woman preferred. State experience, wages expected, and give references. San Fernando Academy, San Fernando, Cal.

Wanted

Men to chop 4 ft. oak wood at \$1.50 per cord. Must be Sabbath-keepers. Good camping. Sabbath-school and public school near. Address A. W. Dinsmore, Gaviota, Cal.

Men Wanted

Would like to hire three or four men with families, to commence about April 15. Have one hundred and eighty acres in alfalfa, irrigated. Must be able to milk. We handle all hay with derrick. Church and church school near.

Address J. B. Huguley, Salida, Cal.

Wanted at Once

Young women for waitresses and cafeteria workers in our vegetarian cafe and cafeteria. Good home, good wages, and steady employment. No Sabbath work. Eight hours' work each day. Send recommendations when answering. Address R. Floyd Moore, 43-45 Geary St., San Francisco, Cal.

For Sale

A bargain; six-room bungalow containing all the modern improvements, electric lights; ten-minute walk from Lodi Normal Institute.

G. W. Sargeant.

Information Concerning Transportation to S. D. A. General

Conference

Convention Rates

All the trunk lines have agreed on convention rates to the General Conference to be held in Washington, D. C., May 15 to June 8, 1913, this rate being \$107.50 for the round trip, Pacific Coast points to Washington, D. C., and return. Persons can have their choice of routes, going one way and returning another if they wish. If any should wish to return via Portland, Oregon, there would be an extra charge of \$15 or \$20.

Corresponding low fares will be in effect from Nevada and Utah points on the same dates as from California.

Date of Sale

These convention rates will be in effect only on Tuesday and Wednesday, May 6 and 7.

Limit of Tickets

Going, transit limit, fifteen days from date of sale, and journey must commence on date of sale. Final return limit in all cases three months from date of sale.

Stop-Over Privileges

Stop-overs will be allowed west of Chicago, St. Louis, Memphis, and New Orleans, on going trip, within going transit limit; and on return trip within final limit, except that no stop-overs will be allowed in California on going-trip.

Southern Pacific via New Orleans

The Southern Pacific Railroad Company has agreed to give us a special tourist sleeping car (latest model), San Francisco to Washington, D. C., via Los Angeles, El Paso, New Orleans, and Atlanta, Ga., without change, provided we have fifteen or more passengers. This is called the "Washington Sunset Route."

This special car will be attached to Train No. 10, Sunset Express, leaving San Francisco Tuesday, May 6, at 4 P.M.; leaving Los Angeles Wednesday, May 7, at 2 P.M.; arriving in Washington, D. C., Monday, May 12, at 10:40 A.M. Stops of from two to four hours or more will be made at the principal places en route. Dining car San Francisco to Washington.

If desired, the railroad company agrees to take this car up through Asheville, Chattanooga, etc., without extra charge. This would take one day longer, but would give a view of some of the most interesting portions of the South.

Those going by this route should check baggage to Washington, D. C., then buy ticket and recheck baggage from Washington to Takoma Park, at a cost of 20c. There will be frequent train service from Washington to Takoma Park.

Santa Fe Route

The Santa Fe Railway Company agrees to give us a tourist sleeping car (latest model) San Francisco and Los Angeles to Washington, D. C., via Albuquerque, Kansas City, Chicago, and Baltimore & Ohio Railway, without change, provided we have eighteen or more passengers.

The special car will be attached to Train No. 2, leaving San Francisco at 8 P.M. Tuesday, May 6; also to Train No. 2, leaving Los Angeles at 9 A.M. Wednesday, May 7. These two cars would meet at Barstow and go from there through to Chicago on the same train, arriving in Chicago Saturday, May 10, at 10 A.M. Then the cars would be switched over to the Baltimore & Ohio Railway and attached to a train leaving Chicago for Washington on that line at 5:45 P.M., arriving at Takoma Park at about 4 P.M. Sunday, May 11. Meals served at regular eating-houses San Francisco to Chicago. Dining car Chicago to Washington.

Sleeping Car Accommodation

Double lower berth in tourist sleeper, San Francisco to Washington, \$9; double upper berth, \$7.20.

Reception of Delegates

Delegates in attendance will be met at the Takoma Park Station of the Baltimore & Ohio or the street-car terminal by representatives of the General Conference, who will assist them in reaching the grounds or their rooms, and attend to the transfer of baggage.

For further information in reference to transfer of baggage, lodging, board, etc., see article in *Review and Herald* under date of March 20, page 284.

Those desiring to go in one of the special cars mentioned above, either by the "Sunset Route" or the Santa Fe, should write at once to C. H. Jones, transportation agent, Mountain View, California, stating which route they prefer; also whether they want an upper or a lower berth, and inclosing check for same. Berths can be reserved only for those who pay in advance.

Railroad tickets can be purchased at any regular coupon station.

C. H. Jones,
Transportation Agent.