

PACIFIC UNION RECORDER



"Then They that Feared the Lord Spake Often One to Another"

Vol. 13

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Pacific Union Conference S. D. A. Directory

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What's the Use?

What's the use to worry,
You've not got long to stay—
Why not take things easy
As you pass along life's way?
'Twill do no good to worry
If things are going wrong;
You may as well be pleasant—
Meet reverses with a song.

What's the use to criticize,
What's the use to knock;
What's the use to ridicule,
Or at some to throw a rock?
Don't appoint yourself a censor,
No matter what you do,
This great big world was never made
For just a chosen few.

There's none of us that's perfect,
There's few of us that stay
And never stray or wander,
From the straight and narrow way,
So when you start to hammer
Some poor fool who's gone astray,
'Twill do no harm to pause and think
You may lose your grip some day.

What's the use to kick one
Who's just about to fall?
If you do not care to help him,

Don't mention him at all.
You'll find if you take notice,
That what I say is true;
While there may be faults in others,
There's a flaw or two in you.
—Fred A. Campbell.

The Field

ARIZONA CONFERENCE

President's Address

[Prepared for the annual conference to be given in Phoenix November 14.]

The close of another conference year, and the occasion on which we are assembled, naturally call for a brief review of the several departments of our work. At the beginning of the year, we tried the experiment of holding our first camp-meeting. The results, in attendance, in interest, in encouraging and strengthening our people and our work in the conference, in the large number of souls converted and baptized, as well as in the financial benefits to the cause, were far greater than anticipated. We have therefore passed the experimental stage of holding camp-meetings in the Arizona Conference. An annual feast of tabernacles, while time shall last, has, by unanimous consent, become a permanent feature of our gospel work.

Evangelistic Work

During the year which closed September 30, 1912, unfavorable conditions, which need not be mentioned in detail, hindered some of our workers, and greatly militated against the success of our field efforts. Although Satan

seemed to have determined at the beginning of the year just past that he would defeat the advancement of the message in Arizona for another year, yet the Lord gave the victory. The workers settled down to steady, soul-winning effort, and the Lord gave results. Some of these results are included in the following figures.

Including the number baptized at the camp-meeting, seventy-two souls were baptized during the year, and as a result of the field efforts and missionary work done by our lay members, at least fifty more are reported as keeping the Sabbath, some of whom are awaiting baptism, which will be administered in the near future. As nearly as we are able to calculate, the Lord gave us a sevenfold greater harvest of souls during the past year than during the previous twelve-months' period. I am sure that all the workers who have been instruments in the Lord's hands in producing these encouraging results, gratefully join in ascribing the praise to the Lord of the harvest.

Successful efforts were conducted in Buckeye, Flagstaff, and Safford. New Sabbath-schools were organized in Mesa, Miami, and Safford. In thirty-eight years of knowledge in the progress of the message, I have never seen a time when, within my sphere of observation, so many interests have sprung up, almost spontaneously. New places which are really inviting our workers to come, and where doubtless churches and companies might be raised up, are Mesa, Thatcher, Miami, Duncan, Clifton, Wilcox, Bowie, Mowry, Bernardino, and Casa Grande. Besides these, several other new places might be selected for efforts, had we the workers

to send. Is not this evidence that the Lord is setting His omnipotent hand to finish the work, and cut it short in righteousness? And was there ever a time in the history of the church of God when it was more needful that we first consecrate our lives for service and then pray the Lord of the harvest to send forth laborers into His vineyard?

We are planning on a city effort in the capital of our state immediately following this camp-meeting. For this purpose the Southern California Conference Committee have generously spared Elder A. S. Booth, who is now in attendance at our conference session. Should not Tucson, the second city in size in our conference, have a like effort a year hence?

Workers who, by invitation, connected with our conference during the year were Elders I. P. Dillon and C. D. M. Williams, and Brethren M. A. Hollister, C. F. Innis, and V. E. Langdon and wife. Those transferred to other fields at their request were Elders Eugene Brown and G. G. Sims.

School Work

Eighteen months ago, our facilities for school work were limited to a building about 16 x 20 feet (the material for which cost \$85), and the east wing of our church. Two teachers were employed. Last year the school was opened and operated for a time in a building 18 x 34 feet, with two teachers. Before the year closed, the demands for educational advantages for our children and youth compelled us to sell the building and erect another, 24 x 64 feet. Last year our highest enrolment was forty-eight students. The present year we have already enrolled sixty, and we are assured that several more, including some of our Mexican young people, will attend immediately following our camp-meeting. We have added a Bible department and also a commercial course. The members of our faculty for the current year are Brother D. E. Pettis, Elder C. D. M. Williams, Brother V. E. Langdon, and Sisters Emma Wheeler and Kittie Langdon.

Book Work

Four faithful canvassers have done splendid work in our field during the past year. The names of these are Brethren C. F. Innis, Walter Harper, G. H. Reese, and D. W. Cheney.

Brother W. D. Frazee has been a persistent home worker with our smaller books, and his son has had excellent success in selling our message-filled magazines. Brother Albert Benson has met with encouraging results in general missionary effort in Prescott for the past two months. Several others began the canvassing work, but as we were without a regular field agent at the beginning of the year, they did not have sufficient instruction and help over the hard places, to insure success. It is our hope that during the winter months, a new force of canvassers, including magazine workers, may be developed.

Colporteur Work

Soon after our last camp-meeting, Brother Pennock began his second campaign in colporteur work. He devoted his time during the year to the southeastern portion of our conference, covering about one fourth of the state. To show the visible results of his work, I will mention one item only. Beginning his work eighteen months ago, with his team, harness, wagon, and stock of books purchased wholly on credit, he has now paid in full for all, and has kept his current account with our tract society paid monthly, while making the above record.

Sabbath-School and Young People's

Leaving the reporting for the Sabbath-school and young people's departments to the respective leader of each, I will limit my remarks to the statement that these two important branches of our work were never in a more prosperous and encouraging condition than at the present time.

Financial

The total tithe paid into the treasury during the year was \$6,294.01. This is the largest sum paid in any single year in the history of the conference, and exceeds the tithe of the preceding year to the amount of \$1,068.13. Our total offerings to missions are \$2,050.85. Through the channel of the Pacific Union Conference, we have contributed \$3,624.35 to the general work of the denomination. Gain in offerings over last year, \$490.20.

The following comparisons may be of interest to the members of our conference: In the year 1904 our membership was 205. The total tithe for that year was \$1,604.48. Total offerings to missions, \$318.40. For the year just

past our per capita tithe was \$27.97; per capita offerings, \$9.11. For the year 1904 per capita tithe, \$7.83; offerings, \$1.55 per member for the year.

While we have not yet fully met the twenty-cents-a-week plan for the support of missions, we believe that our loyal constituency will fully reach this standard for the year upon which we have just entered.

The total of our book and merchandise sales for the past year was \$4,261.62. For the previous year \$2,524.01, a gain of \$1,737.62.

In making final payment on our conference property, the installing of a sewer system, purchasing new tents and paying the transportation of workers invited to come to our field, we have incurred extra expenses to the amount of \$1,408.95. During the past eighteen months, we have invested in our conference property and equipment, in tents and facilities for meetings, in our school building and accessories, the total amount of about \$3,500. If we would add to this amount the donated labor, and the improvements made in the Phoenix church property, we would have the grand total of approximately \$4,000. It is difficult to see where this amount came from, but the Lord saw that His work in this field needed to be enlarged, and He provided the funds. Each step that we took in the enlargement of the work, we went just as far as our available money would reach. When the next step was necessary in advancing the work, the Lord sent the required amount of funds. All of our bills are paid to date. To the Giver of every good and perfect gift be all the praise!

Death of Laborers

We are compelled to record the death of three of our esteemed colaborers. On the 17th of March last, after a hard-fought battle covering a period of seven years, Elder F. W. Wheeler fell asleep, awaiting the call of the Life-giver; and on the 20th of August, while faithfully assisting her husband in his work at Safford, Sister Edith Dillon was suddenly cut down, leaving her companion and two children to mourn their loss.

In the fall at his post of duty of one of the standard-bearers in the cause—Elder G. A. Irwin—we will miss a familiar face and voice among the laborers at this camp-meeting. I believe that the last of a long series of camp-

meetings attended by Elder Irwin, was the one held in our conference last year. We extend our heartfelt sympathies to all those who have been bereaved.

Before concluding this report I ought to mention a successful local camp-meeting held in connection with the effort at Safford, during the month of September. Elder J. E. Bond's labors at this meeting were much appreciated. The Lord has placed in our hands the key to unlock the tombs of all His sleeping saints, and to usher in the kingdom of Christ. Shall we not, with renewed consecration and vigor, address ourselves to the task of giving the everlasting gospel to all nations, and thus hasten the joyful home-gathering?

G. W. Reaser.

CALIFORNIA

Visit to Humboldt County

I have recently had the pleasure of visiting the churches in Humboldt County. We were favored with pleasant weather, and the brethren and sisters gave us a hearty welcome.

Sabbath and Sunday, October 11 and 12, we visited the churches at Pepperwood and Shively. These companies are separated by the Eel River, but when the water is fordable they can meet together. We have a church building in Pepperwood, and on this occasion all the meetings were held there and attended by both churches. We found the brethren and sisters of good courage, and had several very profitable meetings with them.

Fortuna and Banner were next visited. The Banner church has a neat, comfortable meeting-house, and two services were held while there. At Fortuna, Sabbath-school and meetings are held in the home of Dr. Loverin. We hope to see a church building erected there, and believe if an earnest effort were made others would obey the truth.

At Eureka we found the brethren and sisters working enthusiastically with the Ingathering *Review*, as stated in a previous report. This effort brought great blessings to the church, and our hearts were cheered by hearing such good reports of their labor.

Brother L. L. Hutchinson and his faithful wife are doing all in their power to build up and strengthen the

work in Humboldt, and God has blessed their earnest efforts. They had recently returned from a visit to Petrolia, Capetown, and Punta Gorda light station, where they held meetings and encouraged the believers.

The first Sabbath we were in Eureka it was my privilege to baptize a brother who had walked to that place from Trinity County, a distance of about sixty miles. He had accepted the truth through reading our literature, and by taking the *Review and Herald* and other periodicals had become well informed in the message.

The following week we visited Arcata, McKinleyville, and Ferndale. We were glad to find good church buildings at each of these places. While our brethren and sisters in this county are not favored with visits from our ministers as frequently as some churches, yet they have remained faithful, and continue to bear testimony for the truth. We hope that none will become so absorbed in the cares of the world that the day of the Lord shall find them unprepared.

In all the churches visited we found young people who should be preparing to enter the field as laborers. We are glad to know that five from Humboldt County are attending the Pacific Union College, and that others expect to go there next year.

The church school in Eureka is an important factor in the progress of the work in that city, and we hope it will be possible to start such schools in other churches.

Elder F. M. Burg spent several weeks in Humboldt this summer, and his visits were a blessing wherever he went.

The second Sabbath we spent in Eureka was largely occupied with the Ingathering service. Two sisters from McKinleyville were baptized. Some are accepting the truth in Eureka, and Brother and Sister Hutchinson find all they can do in laboring publicly and from house to house.

I obtained several subscriptions for the *Review*, and the weekly visits of this good paper can not fail to strengthen those who read it. We were greatly encouraged and blessed by this visit to Humboldt County, and trust the work there may be greatly prospered. If all are faithful, we feel sure others will join them, and so there will be continual progress.

E. W. Farnsworth.

Fort Bragg

The following report was published in the Fort Bragg *Advocate* as local news:

"On Saturday, October 25, Pastor A. Brorsen, of Oakland, organized a Seventh-day Adventist Church in Fort Bragg. About twenty newly converted members were present, and took an active part in the work.

"Most of these were converted to the faith since J. W. Bressie started his services in this city about a year ago.

"Following are the officers of the church: for elders, J. W. Bressie and E. M. Barron; for deacons, Dayton Torrence and F. Benner; for deaconesses, Mrs. D. Torrence and Mrs. E. A. Raymond; church clerk and treasurer, Mrs. B. Montgomery. Trustees: Dayton Torrence, J. W. Bressie, E. M. Barron.

"As proof of the new denomination's sincerity, they have under way the erection of a neat little church, located on the corner of Pine and Whipple streets."

In reference to the church building, we have received substantial help. The Union Lumber Company gave us a corner lot valued at \$600. The Noyo Lumber Company furnished 3,000 feet of lumber. The Glen Blair Lumber Company gave \$50 worth of lumber. Others have helped us with money and work.

For all this we feel very grateful to the Lord for His prospering hand in the work thus far. To Him be all the praise!

Andrew Brorsen.
J. W. Bressie.

St. Helena Sanitarium Sittings

Dr. Newton Evans, of Tennessee, made a flying trip to the sanitarium on his way to Loma Linda.

Dr. George Thomason spent Thursday of this week at Laton, attending the Central California camp-meeting.

The world's temperance day was remembered and observed at the sanitarium, a short program being given in the chapel on Sunday evening. This consisted of vocal and instrumental music and recitations.

On Friday evening at the Young People's Missionary Volunteer meeting \$43 was pledged for the Bombay treatment rooms. Mr. Elbert Ashbaugh pre-

sided. The program consisted of instrumental and vocal musical numbers, and was much enjoyed by both patients and helpers. The former assisted gladly in raising the above amount.

Sabbath we were favored with the presence of Elders E. E. Andross, R. W. Munson, and E. E. Gardner, the latter being teacher of Bible at Lodi Academy. Elder Munson spoke at the forenoon service from John 7: 37-39. Elder Andross spoke at the afternoon service, and many consecrated their lives anew to the service of God as a result of the day's services.

November 7.

M. B. H.

Comparative Statement of Tithe California Conference To October 31

Church	1912	1913
Alameda	\$ 887.19	\$ 983.78
Arcata	293.07	203.13
Berkeley	1,582.25	1,816.12
Byron	....	307.50
Calistoga	248.43	255.68
Daly City	410.65	571.31
Eureka	650.89	800.41
Ferndale	137.90	112.65
Fortuna	657.45	379.52
Guerneville	133.55	104.07
Hayward	146.75	144.59
Healdsburg	905.25	1,044.72
Kelseyville	112.67	80.80
Los Gatos	190.58	275.05
McKinleyville	42.70	75.80
Melrose	1,765.49	1,772.14
Morgan Hill	467.09	497.30
Mountain View	4,661.66	5,463.18
Napa	608.21	897.99
Oakland	3,764.37	4,384.22
Pacific College	1,556.72	1,580.20
Park	322.06	477.62
Pepperwood	110.90	95.78
Petaluma	310.81	394.84
Richmond	303.91	500.77
St. Helena	1,590.00	1,353.57
San Francisco	2,640.28	4,829.48
Sanitarium	5,789.76	4,936.88
San Jose	2,027.44	1,414.64
Santa Cruz	448.92	358.01
Santa Rosa	371.72	643.94
Sebastopol	500.83	307.98
Sonoma	294.37	407.31
Soquel	75.32	69.55
Smith River	19.10	6.30
Ukiah	218.25	407.73
Vallejo	91.03	111.39
Watsonville	171.03	147.90
Personal	1,187.53	1,274.58
Totals	\$35,696.73	\$39,488.43

Claude Conard, Treasurer.

CALIFORNIA CONFERENCE S. D. A. STANDING ON TWENTY-CENTS-A-WEEK FUND January 1 to October 31, 1913

Church	Mem.	10 Mo. Quota	Amount Paid	Over	Short	Av. Paid a Mem. a Week
Alameda	78	\$ 574.60	\$ 404.31	....	\$ 170.29	\$.12
Arcata	20	147.34	79.31	....	68.03	.092
Berkeley	109	802.98	922.60	\$119.62	....	.197
Byron	13	95.78	358.35	262.57	....	.641
Calistoga	35	257.84	93.74	....	164.10	.062
Daly City	22	162.08	172.30	10.22	....	.18
Eureka	84	618.80	264.37	....	354.43	.073
Ferndale	16	117.87	45.49	....	72.38	.066
Fortuna	25	184.17	84.84	....	99.33	.079
Hayward	22	162.08	204.74	42.66	....	.216
Healdsburg	123	906.10	454.79	....	451.31	.086
Kelseyville	12	88.40	55.55	....	32.85	.108
Los Gatos	29	213.64	127.19	....	86.45	.102
McKinleyville	24	176.80	29.40	....	147.40	.028
Melrose	126	928.20	558.65	....	369.55	.103
Morgan Hill	32	235.74	231.73	....	4.01	.168
Mountain View	238	1,753.27	1,674.60	....	78.67	.163
Napa	81	596.70	228.82	....	367.88	.065
Oakland	393	2,895.10	1,279.66	....	1,615.44	.076
Pacific College	105	773.50	566.78	....	206.72	.125
Park, S. F.	26	191.56	221.81	30.25	....	.198
Pepperwood	30	221.00	25.64	....	195.36	.019
Petaluma	22	162.08	70.27	....	91.81	.074
Richmond	20	147.34	176.34	29.00	....	.205
St. Helena	130	957.67	342.18	....	615.49	.061
Sanitarium	250	1,841.67	1,233.60	....	608.01	.114
San Francisco	255	1,878.50	646.74	....	1,231.76	.050
San Jose	86	633.53	326.55	....	306.98	.088
Santa Cruz	40	294.68	125.15	....	169.53	.072
Santa Rosa	61	449.37	215.92	....	233.45	.082
Sebastopol	84	618.60	220.30	....	398.30	.061
Sonoma	30	221.00	212.81	....	8.19	.165
Soquel	10	73.67	27.94	....	45.73	.065
Ukiah	26	191.56	160.55	....	31.01	.143
Vallejo	20	147.34	47.12	....	100.22	.054
Watsonville	10	73.67	19.54	....	54.13	.045
Personal	53	390.44	897.27	506.83	....	-.393
Totals	2,740	\$20,184.67	\$12,807.01	\$1,001.15	\$8,378.81	\$.108

Claude Conard, Treasurer.

California. A few years ago this part of the state had no railroad. A narrow-gauge road has now been built from Reno, Nevada, through Lassen and Modoc counties to Lakeview, Oregon; and is known as the Nevada-California-Oregon Railway. This road, having no opposition, has its own prices, and charges from five to seven cents a mile. Many towns in that county are yet without a railroad. Some of the people in that country have never seen a railroad. These places can be reached by stage or auto stage, which charge from ten to twelve cents a mile.

Surprise Valley is located twenty-five miles east from the railroad and borders on the state of Nevada, and is said to be the most fertile valley in the county. The third angel's message has been preached in this valley by Elder W. S. Holbrook, assisted by his wife and Brother M. J. King. As a result, Sab-

bath-keepers can now be found in every town in the valley.

On account of the cold weather, Elder Holbrook had just taken down the tent in Eagleville, and was trying to secure a church or some building in which to continue his meetings. There is a good interest in this place. Some have commenced to keep the Sabbath, others are deeply interested and will no doubt take their stand before the meeting closes.

The largest company of Sabbath-keepers is found in Lake City. Their number has been increased by two families of our people just moving to that place. It is hoped that this company may be organized into a church, and also be able to put up a neat little church building by next spring. It was encouraging indeed to find so many Sabbath-keepers in this new territory.

I also visited the church in Honey

NEVADA MISSION FIELD

A Visit to Modoc County

Have just returned from a visit to Modoc County, the northeast corner of

Lake Valley. On account of our brethren living so scattered, we held meetings in two places. Our people in this valley are of good courage and try to let their light shine. They had just been greatly encouraged by the addition of a new Sabbath-keeper to their number, and others are interested. Let us remember these dear brethren and sisters in our prayers.

A. G. Christiansen.

NORTHERN CALIFORNIA

Conference Items

Following are extracts from a letter just received from Elder Henry Shultz:

"I have visited Chico, Redding, and Happy Valley. At Chico two were taken into the church. At Redding two were added to the church last Sabbath. One sister was baptized by the elder of the church, and a colored brother, who had been baptized before, was received into the church by vote. Held one meeting in the schoolhouse at Happy Valley. The brethren everywhere, as far as I have gone, have taken hold of the Harvest Ingathering work in earnest. I expect to stop at Woodland on my way home. Everywhere the brethren and sisters feel much encouraged, and are pressing into the harness to help on the good work."

The following report was handed to us by Elder C. M. Gardner: "We enjoyed meeting with the Modesto church, Sabbath, October 25. Their house of worship is too small to accommodate the large attendance. We had the privilege of baptizing two more of the Oakdale company in the baptistry at the close of the service. All seemed of good courage."

Office.

Religious Liberty

Anti-Saloon Convention

Delegates will be sent by the Southern California Conference to the anti-saloon convention, called for November 19, and to assemble in Blanchard Hall, Los Angeles, for a two days' session, to determine whether to unite in a state-

wide campaign for the blotting out of the saloon traffic in California.

This movement is devoted to the clean-cut proposition of absolute prohibition, and is not mixed up with any Sunday closing scheme of doubtful character. Hence it is deemed advisable to cooperate in the effort. The conference committee of the southern conference thought it better to take up the project as a conference undertaking, rather than to leave to the individual churches the sending of delegates.

Accordingly, a full quota of thirty-seven delegates are to be accorded credentials, the conference membership being approximately 3,700, and should it be decided to engage in the work of getting signatures on petitions, for the submission of the issue to a vote of the people, the Seventh-day Adventists will be adequately represented. It is hoped in the south that the central and northern conferences also will send delegates, though it is realized that it might be inexpedient to send a full quota, owing to the cost of transportation.

It is expected that the deliberations of the convention will occupy two days, and it is intended to have a table for the display of temperance literature, such as the *Youth's Instructor* and the tracts issued by our people. That will bring our temperance work into observation, and help to make our literature a prominent exponent in any campaign that may be waged in consequence of the present agitation. Doubtless opportunities for press work also will be utilized to the advantage of present truth, and the time seems ripe for an advance movement.

While it has long been known that Seventh-day Adventists are opposed to intemperance, the advocates of Sunday closing often have falsely declared that we were in secret sympathy with the saloon traffic, as it has been claimed that the accidental fact that the liquor interests often have been arrayed against Sunday closing was due to our support of the whisky business. Ringing resolutions, endorsing state-wide prohibition, were adopted by all the California conferences this year, and our participation in the present movement will be an ample refutation of the lies hitherto told by the opponents of religious liberty, especially during their legislative campaign for Sunday closing.

J. F. Blunt.

November 6.

Missionary Work

Meeting Issues

The whole history of this world is simply the working out of the great controversy between Christ and Satan. There have been, through all the ages, two armies,—God's people, led by Christ, helped by good angels; and Satan's people, led by him and helped by evil angels. Sooner or later every person is enrolled in the one or the other army.

The closing days of the great controversy have come, and the fight is fiercer than ever. Satan is making every possible effort to get recruits to his army, and is using every conceivable device to ensnare souls.

Should not the soldiers of the Lord's army be equally alive to the need of devising plans to lead men and women to take their stand for the Lord's side?

There is a way by which we may make use of some of the things now happening in the world to warn men and women of what is soon to take place.

In one place there is a terrible flood, the news of which goes all over the country. Take some tracts dealing with the signs of the times, and sell them from door to door, introducing them by speaking of the flood, and calling attention to the paragraph which says floods are signs of the end.

Is there a big strike on?—Sell the tract "Capital and Labor." Is the war in the East renewed?—Introduce the "Eastern Question." Are the Mormons active in your locality?—Sell the tract "Mormonism and the Bible." Have you heard of any spiritualistic manifestations in which the people are interested?—Sell "Spiritualism, Its Source and Character."

In short, keep your eyes and ears open for those topics which are interesting the people around you, and circulate tracts on them. We have referred especially to selling in this connection, for it has been proved that an astonishingly large number of tracts can be sold when they deal with the very issue in which the people are interested. But the tracts can be loaned or given at such times with equally good effect, except in the matter of cash

returns with which to purchase more ammunition in shape of more tracts.

In these last strenuous days we need to see and use every opportunity for getting our literature into the hands of the people. As the Spirit of God is being withdrawn from the earth, and wickedness is increasing, it is becoming more difficult to get people to read anything of a religious nature. Hence the advantage of using worldly issues in which they are interested, to gain their attention. We know the large part of the people now living will reject the message, but they must all be warned of what is before them. That is our work, which we must finish before the Lord comes. To do it in the short time remaining we must be "wise as serpents." Who will try this plan?

Gen. Conf. Home Miss. Dept.,
E. M. Graham, *Secretary.*

SOUTHERN CALIFORNIA

"We Must Go and Find Them"

One of our earnest home missionaries recently sent us a very interesting and encouraging report. It follows:

"I went one evening by appointment to a home where the parents were interested in the prophecies of Daniel. After studying about an hour with them, their youngest son came in from the country. The mother introduced me to him, and then said, 'Now, you must go through it again for him, just as you did for us.' So I gave him the same study, and they all seemed to enjoy it. When I had finished, in came the oldest son, quite unexpectedly, from a near-by town, and after meeting him the mother remarked, 'Now, you must give it to him, too.' So I gave the same reading three times that evening, and they just wondered.

"It happened that the mother was deaf, and I had to speak very loud. Close by, with just a fence between us, was another home where live a young couple who are connected with the Salvation Army. Their windows were open, it being a warm night, and they overheard that study three times.

"The next week the first family moved into the country. Later, I met the Salvation Army man, and he told me that he and his wife had been Christians only a year, and would like to have me come to their home and study

the Bible with them. So I arranged for a meeting. At the close of the third study he remarked that he had some neighbors who should know 'these things,' and he had decided to invite them in. So the message is going among the people. We have a great truth, and we must go to the people with it. We must go and 'find' them."

Yes, dear friends, *we must go and "find" them.* "To seek and to save,"—this was the Master's passion. The same purpose must actuate us to go forth, seeking the lost. There must be more of the personal touch.

You may remember the story of the young Roman soldier who had his first broadsword put into his hands. He looked at it and then said, "Mother, the sword is too short." She said, "My son, add a step to it and it will be long enough." History records the significant fact that as the Roman soldier shortened his sword he extended his kingdom; and the same thing, I believe, will be true in the extension of the kingdom of our Lord. Personal contact is the great secret. Commercial men tell us that we are now selling "about eighty per cent of our goods by personal solicitation. The old method of waiting till the folks came to trade was dropped long ago. We go and sell them; we carry our goods to them."

So let us, who are engaged in the King's business, go forth with faith and courage, speaking "every man truth with his neighbor" by word of mouth, by the printed page,—in this way and in that way carrying the precious things of the kingdom to those about us. "Go in this thy might. . . Surely I will be with thee." Judges 6: 14-16.

Ernest Lloyd.

CALIFORNIA

California Bible House Items

There were 706 more magazines sold in the month of October this year than in the corresponding month for 1912.

The Oakland church has ordered to date 123 of the new series of the *Signs of the Times* weekly.

The Melrose church is making rapid growth along missionary lines. Only a few weeks ago they installed one of the large size reading racks with \$2.50

worth of tracts to supply it, and in the missionary meeting held there October 25 they raised a club of over 40 of the new series of the *Signs of the Times*, and purchased another \$5 tract package for use in their rack.

**

Report of the Periodical Sales of the California Conference for Month Ending October 31, 1913

	Copies	Value
<i>Life and Health</i>		
Mrs. S. Graves	500	\$50.00
Mr. & Mrs. F. M. Callicotte	215	21.50
Mrs. E. D. Mills	125	12.50
Miss Ruth Crane	113	11.30
Office Sales	112	11.20
Mr. W. A. Gonter	100	10.00
Mr. M. M. Hust	100	10.00
Eureka Miss. Society	50	5.00
Miss Ruth Reed	30	3.00
Mr. C. L. Harrell	25	2.50
<i>Signs Magazine</i>		
Mrs. E. M. Cook	285	28.50
Mrs. Grimmett	200	20.00
Office Sales	95	9.50
Miss Florence Morser	74	7.40
Miss Ruth Crane	74	7.40
Miss Ruth Reed	60	6.00
Mr. W. A. Gonter	50	5.00
Mr. G. A. Kuhns	50	5.00
Mr. M. M. Hust	50	5.00
Mr. J. R. Reed	50	5.00
Myra Carlton	50	5.00
Mrs. F. M. Cornwell	25	2.50
<i>Watchman</i>		
Mrs. S. Graves	200	20.00
Mrs. E. D. Mills	50	5.00
Mr. W. A. Gonter	50	5.00
Mrs. E. M. Cook	40	4.00
Office Sales	15	1.50
<i>Chinese Signs</i>		
Miss Ruth Crane	210	21.00
Misc. Magazine Sales	253	25.30
Total Magazine Sales	3,251	\$325.10
Miscellaneous Subscriptions	626	241.11
Grand Totals	3,877	\$566.21

Sowing

It is a well-known fact, among the farmers, that year-old wheat is not as good as new wheat for seed. It is also a well-known fact, among publishers, that a magazine a month old has lost some of its value. It is also a well-known fact, among the farmers, that if they expect to get a good crop of winter wheat, they must sow the seed in the fall. It can not wait until the middle of winter, the spring, or the summer. It must be sowed at the right time. So if we expect a large return from our Harvest Ingathering numbers, we must place

them in the hands of the people at the appointed time.

It is also a well-known fact that seed sowed early in the season brings the largest harvest; so likewise seeds of the message sowed early reap the benefit of the early showers, and sprout, develop, and grow.

It is also a well-known fact that seed drilled into the ground is surer than that sowed with a broadcast seeder; so likewise seeds of the message are surer to grow when placed in the hands and drilled into the heart of the individual than if thrown broadcast on the lawn, porch, or on the table.

Jesus our Saviour, in His ministry, drew a lesson from the seed and the sower; so I trust that the church likewise will draw a lesson from these remarks, and in the name of God Jehovah arise and do her appointed work, and do it now, for now is the accepted time. Now is the time to sow beside all waters, in the highways and in the byways, on the hills and in the valleys; for as our faith is, so shall the harvest be. If we go forth sowing the seed with tears, we shall surely go forth to reap the harvest, rejoicing, bringing in the sheaves.

The December "Watchman"

The readers of this magazine will be glad to know that the success achieved by the November number throughout the field caused us to increase our printing order for the December number. This increase seems justified in view of orders already received.

Letters which we are continually receiving at this office, show that interest in the *Watchman* and the good work which it is doing is not confined to our own people. Our workers report, as they visit the various places of business in the large cities, an interest in and a welcome to the *Watchman* with its pages of present truth. Many who have heretofore remained indifferent to religion or were too busy to purchase a copy when opportunity offered, now receive the magazine regularly.

The leading articles are as follows:

- The First Advent of Christ Compared with the Second Advent.
- Two Continents Stirred.
- Christmas and Sunday.
- Moody on the Second Advent.
- The High Priest and His Ministry.
- (The third article of the Sanctuary series.)

REPORT OF BOOK WORK FOR WEEK ENDING OCTOBER 31, 1913

Agent	Book	Hrs.	Ords.	Helps	Value	Delivered
Southern California						
W. O. James	H. & H.	16	16	\$1.50	\$41.50	
C. Egner	P. G. & C. K.		7		14.50	
C. T. Adams*	P. G.	40	11		49.50	
Elder D. A. Parsons	G. C. & D. & R.				18.00	
(In tent effort)*						
Philip Knox	Misc.				10.00	
(In tent effort)						
Wm. Keele	B. S.	38	57		44.25	
May Keele	B. S.	13	25		15.75	
G. E. Smith	H. W.	25	19		15.00	
Mrs. G. E. Smith	H. W.	4	13		9.35	
G. O. Elick	H. W.	21	33		26.30	
Eunice Kloffenstein	H. W.	10	5		3.50	
Mrs. G. M. Price	H. W.	6	11		9.00	
Henry Bundy	H. W.	5	4		2.00	
E. Hilliard	H. W.	20	64		25.05	
14 Agents	* Four weeks.		265	\$1.50	\$283.70	

**MAGAZINE SALES OF THE SOUTHERN CALIFORNIA TRACT SOCIETY
October, 1913**

	Signs	Life and Health	Watchman	Protestant Temp. In-structor	Liberty	Spanish	Japanese	Total	
Mrs. A. M. Althaus	100	10	100					210	
C. Castillo						25		25	
Mrs. A. Cary							23	23	
Mrs. D. W. Frazier		100						100	
Katherine Fries	20	25		5	25	5		80	
Mrs C. E. Halliday and Mrs. Lillian Emmitt	400	500	150			900		1,950	
Miss Helen Huntington	30					15		45	
Miss Nellie Ireland	80	100	20					200	
Miss Lillie Jaeger							25	25	
Miss Lydia Johnson	5	110	126		45	15		301	
Wm. J. Keele					40			40	
Miss Minnie Overman	100							100	
Mrs. Isabelle Richmond	50	50	50	50			10	210	
E. W. Snyder						50		50	
Mrs. Kate Strickland	25	15				10		50	
T. E. Williams	100			20		30		150	
Mrs. J. L. Wilson	68		50			12		130	
Vegetarian Cafeteria		50						50	
Miscellaneous	172	33	66	2	154	113		540	
Total	1,150	993	562	77	264	1,100	100	33	4,279

Dangerous Days. (Relating to the settlement of the Eastern question.)

An Attack on the First Amendment of the Constitution.

Russia in Prophecy.

The recent experiences of our people during the tent efforts in Montreal, Canada, and Albany, New York, show that the time will be short in which we can work under such favorable circumstances as at present. To make your friends a most pleasing present, you can not do better than to send them a year's subscription to the *Watchman*.

One year, \$1.00; six months, 50 cents. Rates in quantities: 5 to 40 copies, 5 cents each; more than 50 copies, 4 cents.

To Canada, 5 cents straight. Single copies, 10 cents each. Order through your tract society.

Addresses Wanted

The courtesy will be appreciated if you will send to the undersigned the address of one or more of the following named persons: C. F. Lockwood, Roy Raycroft, C. A. Meyer, Mrs. Stella Harvey, Mr. A. Whitaker, J. W. Lovitt, C. F. Williamson, Mr. E. Edson, Mr. Ellett Horsman.

Clyde Lowry,

236 Glendale Ave., Glendale, Cal.

Pacific Union Recorder

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EDITORIAL COMMITTEE

E. E. Andross, E. W. Farnsworth, J. H. Behrens, C. L. Taggart, G. W. Reaser, F. M. Burg, W. M. Adams.

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THURSDAY, NOVEMBER 13, 1913

The current topics of the December *Signs Magazine* are unusually good and interesting. They will prove helpful to the agent.

Our missionary secretary, Brother J. R. Ferren, will spend some time in Southern California, after attending the Arizona camp-meeting.

Elder J. W. Adams, who has been connected with the work in Utah during the summer, has returned to his home in Southern California.

On account of pressing circumstances, Brother A. A. Cone, our union agent, has asked to be released from the work he has been carrying for a number of years.

The Arizona Conference convenes November 14, and Elders E. E. Andross and E. W. Farnsworth and Brethren J. J. Ireland and J. R. Ferren will attend it.

Brother J. F. Gaster, secretary of the Utah Conference, writes encouragingly of the Harvest Ingathering work as follows: "The Salt Lake City church has collected more than three times as much money on the Harvest Ingathering work as they did last year, and we hope to have the work continue as long as possible."

You will not need to open up the *Signs* weekly to show your neighbors some interesting article, in the future. The leading and most important matter, with appropriate heads and illustrations,

will be right on the front cover. Much easier for you to use in missionary work. Notice, too, the large, clear type, and the attractive and readable appearance throughout.

While only a few words can be given here, we wish to state that the Central California camp-meeting that was held at Laton October 30 to November 9, was a most interesting occasion. It was the largest gathering of our people in the history of Central California. The interest that was taken by the people to forward the message in their immediate territory was shown by the large amount of tract literature that was freely subscribed for, besides the generous purchases of our bound books. There was present in all the meetings a large measure of the Spirit of the Lord, so that the word spoken was greatly appreciated.

"Instructor" Premiums

The *Youth's Instructor* has a standing, or perpetual, Bible premium. Any one subscribing for the *Instructor* for one year may secure a good, serviceable Bible at a very low cost. These premium Bibles have been used for more than a year, and not a customer has reported the least dissatisfaction with them, but many have voluntarily given expression of their appreciation of the Bibles. "Far better than I expected" is what many of them say about these premium Bibles. There are three Bibles, all well bound, and self-pronouncing—one for young people, \$2.50; another, a fine lady's Bible, small type, for \$2.75; and a larger type for older people for \$3.00. With each of these fine premium Bibles the *Instructor* is furnished for one year.

In ordering, the Bible desired should be designated by the price; thus, the *Instructor* and Bible, \$2.50; or, the *Instructor* and Bible, \$3.00. Order through your tract society.

"Christian Education" Premiums

Christian Education is offering some very practical premiums with the journal at rather tempting rates. There is that excellent globe offered free with five subscriptions for *Christian Education*—\$5.00. This globe has been used by some of our schools during the past year, and pronounced first-class in every particular.

"The Educator Shear Set" is unique, and a very consistent premium. Most every family is in need of a good pair of shears, and the Educator Shear Set is guaranteed to be first-class. Three pairs of shears with *Education* for only \$1.60! The shears themselves are worth \$2.00.

"The American Library Atlas of the World" is offered free for five full term subscriptions for *Christian Education*. This atlas is as good in every particular as the best atlases on the market. It is 11 x 15 inches in size. Contains 90 large, up-to-date maps; 30 diagrams, charts, etc., 120 half-tone views, 71 descriptive texts, 24 pages 1910 census, and many other desirable features, too numerous to mention. It is a veritable encyclopedia of geographical and historical knowledge. This atlas is given free, post-paid, with five subscriptions for *Christian Education*.

"The Educator Wall Chart," which retails at \$1.50, is furnished with one *Education* subscription for \$1.30. This very desirable six-page wall chart is printed in colors, and is 28 x 36 inches in size. It is a geographical chart for home, school, business house, or for professional reference. In every respect up-to-date.

All of these premiums offered with *Education* are reliable and very desirable in every home. Send in your orders to the tract society for *Christian Education*, and secure them.

For Sale

Home bakery and delicatessen. First-class fixtures, machinery for mixing. Average cash sales, \$40 per day. Closed Sabbaths, big Sunday trade. Just the business for man and wife; experience not necessary, will teach them. Will sell for money invested, as two cafeterias need all our time. Part cash or exchange for country property near church school. Address Mr. and Mrs. A. C. Giddings, 2435 Bancroft Way, Berkeley, Cal.

For Sale

Being desirous of attending college, I offer my plumbing business, stock, tools, and auto truck at a bargain. Plenty of work throughout the year. Near normal, church school, and church. Address with stamp W. S. Reese, Lodi, Cal.