

# PACIFIC UNION RECORDER



"Then They that Feared the Lord Spake Often One to Another."

VOL. 13

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## Pacific Union Conference S. D. A. DIRECTORY

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### TEMPERANCE DEPARTMENT

#### A Temperance Letter

Dear Workers:

I am sending to our leading church workers and to all our conference laborers, a copy of the greater portion of a letter which has just come to me from Washington, D. C. The letter is stronger than anything I can say regarding the conflict before us here in our beloved state and concerning our duty relative to this crisis. Here is a work that every one, without exception, can do. Let us get warmed up against this great foe that threatens our fellowmen. Flood the country with temperance literature. We have the very best that is printed. We have the best tracts, and our Temperance *Instructor* is commanding the right-of-way. I hope everybody in this conference will take hold strongly in this campaign.

Yours in the great cause,

F. M. BURG.

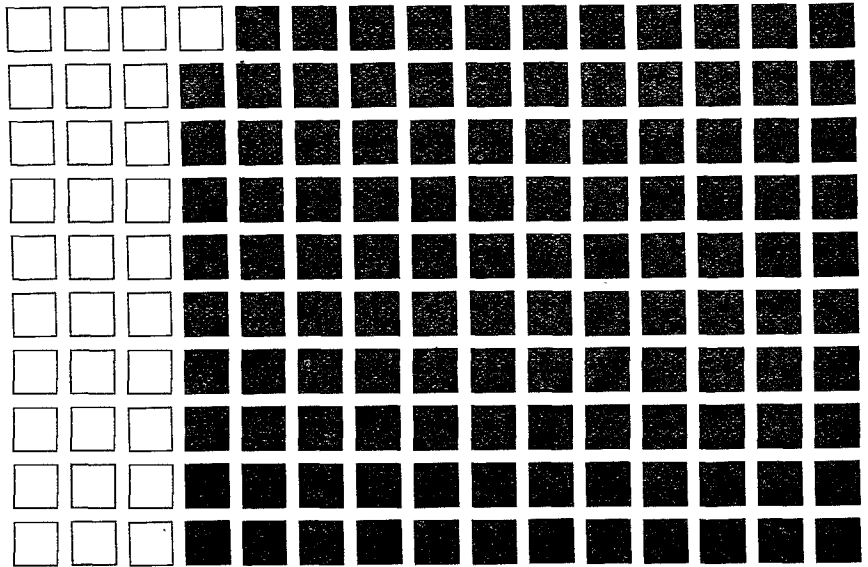
Dear Brother Burg:

Just a moment's indulgence while I state the fact that the National Liquor Dealers' Association are planning to paralyze California this fall if possible. Only a few days ago this association held its annual meeting in Washington,

D. C., and the editor of the *Instructor* was in the meeting when it was declared that the association itself would spend \$1,000,000 this year in filling the State of California with its whiskey literature. This association has concluded that the only way for them to save California this fall to the liquor trade is to scatter their literature knee-deep all over the

the liquor dealers' association; and if California does not shake herself in the matter of circulating temperance literature, beginning now and continuing up to the very day of the election, the liquor element is going to win out in that state this fall.

If our people only realize the seriousness of the situation, and if our people



The 150 black squares in the diagram shown two weeks ago represented the fund which is being raised in the Pacific Union Conference on educational debt

and improvements. The squares that are made white this week indicate the funds that have been raised in cash and notes to apply on this account. Each square stands for \$1000.

state. I thought it would be well for this fact to be communicated to you, and ask you to pass the word along to all temperance people throughout the State of California, and arouse these good temperance folks to earnest efforts in behalf of the circulation of our good temperance literature, to offset that trashy stuff, those lying documents of

would only recognize the opportunity that is before them at this time, they can make an entrance for the full message through this temperance literature quicker and more effectively than through many years of labor in the field, through all the methods of our work. Somehow, Brother Burg, I have got the idea fixed most indelibly in my mind that about

the only reason the Lord is permitting this liquor agitation at this time, is that our people may have the opportunity to break down prejudice and to learn to work with the good, honest, consecrated temperance people scattered throughout the field everywhere. If our people are so disposed, they can take the field single-handed this fall, beginning now, and win the day for California in this coming election on prohibition.

The Temperance *Instructor* is still waging a mighty warfare against the liquor element. The liquor men are beginning to plan against it. They recognize the fact that wherever the Temperance *Instructor* goes, saloons must vacate. They saw that demonstrated in Maine a few years ago. Two years ago they saw it in West Virginia. They have recognized it in a large number of counties in different states where local option was the question. I wish we might quote to you the thousands of communications coming to us every day from the best temperance people in Canada and the United States, reassuring us that the Temperance *Instructor* for 1914 is the best temperance publication they ever saw. Wish we had time to cite some of the nice large orders received from the temperance lecturers all over the field; wish we could cite instances in which the Boy Scouts in different places are taking up the sale of the *Instructor*; where motorcyclists, traveling across the country, lecturing on tuberculosis and temperance, are ordering *Instructors* in advance, selling them in connection with their lectures. Seemingly the whole country is joining us just now in the circulation of the Temperance *Instructor*—330,000 copies sold so far this season, and still the orders are coming in in large numbers. There is no indication of the campaign ending before December this year.

Trusting our good brethren in California and all the other western states, wherever the prohibition question will be submitted to the general public this fall, will arise to the opportunity and will make for themselves a name, and a reputation, and will pave the way for the rapid advancement of our message, and wishing you and your associates the blessing of the Lord, we remain,

Sincerely yours,

REVIEW AND HERALD PUB. ASS'N.,  
per D. W. Reavis.

## The Best Temperance Literature

The temperance fight is already on in California in good earnest, and is centering around the alleged ruin of the grape industry. For example, here is a resolution just passed by the governing board of the Los Angeles Realty Board:

"Whereas, There are devoted to the viticultural industries of this state more than 300,000 acres of land, representing an investment of approximately \$150,000,000, and yield annually the sum of \$25,000,000 in revenues, and directly employing more than 150,000 people; and

"Whereas, The adoption of these amendments will not only destroy the wine industry, but also severely injure the raisin-grape industries, which find an outlet for their surplus production through the wineries; throwing out of employment thousands of people engaged in these industries; wiping out millions of dollars in revenue and causing considerable increase in the tax rate throughout the state; be it

"Resolved, That the Los Angeles Realty Board vigorously oppose the adoption of the proposed amendments as being inimical to the industrial, viticultural and agricultural interests, and to the general development of California, with the resultant general depreciation of real estate values, and that suitable measures be taken by this board to institute a campaign of education in opposition thereto."

Elder Wilcox has made a careful study of the statistics involved and has written a sixteen-page tract, "The Wine Industry and Prohibition". We believe it is unanswerable, and that it will have a mighty influence in the campaign here and elsewhere, for California is going to be something of a storm-center in the temperance movement this fall.

We are also just going to press with a 150,000 edition of "The Story of a Dry Town," so great is the demand for it. We will soon have another tract "For the Sake of the Other Man"—four pages, A. G. L. 98, which will be especially good for the man who does not feel the necessity of taking part in the temperance movement because he is not personally involved.

H. H. HALL.

## Our Temperance Campaign

"We sowed the state knee-deep with temperance literature." That is the answer Neal Dow gave when asked how they adopted and maintained prohibition in Maine. In the late successful campaign in West Virginia, our people were given credit for a large share of the effective work done throughout that state. This splendid work they accomplished with the acknowledged peer of temperance journals—the Temperance *Instructor*.

We can accomplish a like result in California by the same process—the plentiful distribution of temperance literature. About 50,000 copies of the *Instructor* have been placed in California homes since the opening of the campaign. But we are just getting nicely started.

To promote this noble work, our brethren at the Pacific Press have prepared several strong temperance tracts for the campaign in this and other states. These are bound to have a telling influence. More than 100,000 copies have already gone into circulation. We ought to scatter at least 1,000,000 of these stirring tracts before the fall election. We can do it if we will. Dear comrades, the time has come in this campaign for us to say, "We can do it—and we will."

The "dry" federation leaders appreciate and always speak highly of our temperance literature. Notice the following letter from the chairman of the California State Central Prohibition Committee on this point:

"Los Angeles, Cal.,  
"May 20, 1914.

"Mr. Ernest Lloyd,  
"Los Angeles, Cal.  
"Dear Brother:

"Will you permit me to congratulate through you, the Seventh-day Adventist people on the character of the literature published in connection with the prohibition amendment campaign? Not only has your organization published the largest variety, but the general excellence of the reading matter should commend it most highly to every one who has the interest of the prohibition cause at heart.

"We wish at this time to take occasion to thank you most heartily for your numerous contributions of printed matter, which we have used to good advantage, and have received any number of commendations in connection therewith.

"With kindest regards, I remain

"Cordially,

"CHARLES R. BURGER,  
State Chairman."

Some of our churches are doing splendid work in this campaign. Of the 6000 temperance tracts taken by the Long Beach members; 2000 copies were distributed at the recent temperance rally held in the Long Beach Forum under the leadership of Ex-Governor St. John of Kansas. The campaign officials greatly appreciate this effort on the part of our people. The remaining 4000 tracts are being scattered among the homes of Long Beach.

Twenty-two thousand copies of the new temperance tracts were recently ordered by the brethren in San Diego. Brother Clyde Lowry, our Southern California Tract Society secretary, informs us that the orders to date from our Southern churches for the new temperance tracts total around 78,000 copies. Our societies in the north are planning strongly for a large circulation of this splendid literature.

Brother J. R. Ferren, secretary of the California Bible House, has just arranged for a booth at the State Christian Endeavor Convention in Oakland, July 8 to 11. We regard this as a very unusual opportunity for us to display and distribute our temperance papers and tracts. Pray for this effort, dear reader.

ERNEST LLOYD.

#### MISSIONARY DEPARTMENT

### Reporting Our Missionary Work

In the first place, if we do not believe in the principle of reporting, we must reject a large part of the Bible. The very first chapters of Genesis are God's report of His work of creation. Exodus, Leviticus, Numbers and Deuteronomy are Moses' report of his life work. The book of Acts is almost entirely reports of work. Daniel is a report of the work of the Prophet Daniel, and so on. Really, there would not be a great deal left.

But, some may say, the Lord directed these men to write their experiences. This is true, and the Lord has directed us to relate our experiences week by week. "Let church members during the week act their part faithfully and on the Sabbath relate their experiences. The meeting will then be as meat in due season, bringing to all present new life and fresh vigor. When God's people see the great need of working as Christ worked for the conversion of sinners, the testimonies borne by them in the Sabbath service will be filled with power. With joy they will tell of the precious experiences they have gained

in working for others." Testimony, Vol. 7, p. 19. This is not the only place where the Lord directs His people to relate their experiences in working for others, but one expression of His wishes should be sufficient for every loyal Sabbath-keeper. It should be the joy of our hearts to obey the instructions of the Lord who has done so much for us. Think of the Lord's listening to the refusals of His people to report, and saying, Are My people unwilling to do so small a thing as this, which I have desired them to do? Remember, it is he who is faithful in little things that the Lord can trust with great things.

Some may say, Does not that text,— "Let not thy left hand know what thy right hand doeth," forbid the telling of missionary experiences? Here is what the Lord has said through the Spirit of prophecy in regard to this: "With many, the left hand does not know what the right hand does, for the right hand does nothing worthy of notice of the left hand. The lesson of Jesus to His disciples was to rebuke those who wished to receive glory of men. . . . I was shown that this scripture does not apply to those who have the cause of God at heart, and use their means humbly to advance it." Testimony, Vol. 1, p. 193.

In "Thoughts from the Mount of Blessing," pp. 98 and 99, we find these words: "When thou doest alms: He said, 'let not thy left hand know what thy right hand doeth: that thine alms may be in secret: and thy Father which seeth in secret Himself shall reward thee openly.' In these words Jesus did not teach that acts of kindness should always be kept secret. Paul the apostle, writing by the Holy Spirit, did not conceal the generous self-sacrifice of the Macedonian Christians, but told of the grace Christ had wrought in them, and thus others were imbued with the same spirit. He also wrote to the church of Corinth and said, 'Your zeal hath stirred up very many.'

"Christ's own words make this meaning plain,— that in acts of charity, the aim should not be to secure praise and flattery, and feed upon them as a sweet morsel. Real godliness never prompts an effort at display. Those who desire this are Christians in name only.

"By their good works, Christ's followers are to bring glory, not to themselves, but to Him through whose grace and power they have wrought. It is through the Holy Spirit that every good

work is accomplished, and the Spirit is given to glorify, not the receiver, but the giver."

Here we see that the telling of missionary experiences glorifies God, because it shows what His power can accomplish through fallen mankind. This is another reason for reporting—that we may give the glory to the dear Lord who has given so much to us.

We are now in the time when our work should be finished. In order to finish it quickly we need the services of every Sabbath-keeper, and we need to know what they are doing. It is through the reporting systems of the various departments that the progress of the work is known, and through them that it is possible to plan intelligently for what remains to be done. Without these reporting systems our work would fall to pieces, for no one would know what was done except just where he was, so that no general plans for advance work could be made. If it is right for missionaries and ministers to report their work, it is right for the church members to do so too. We are a united people, and must stand together, each one faithfully doing his part.

MISSIONARY DEPARTMENT.

### "At Least One Soul"

If every member of the church were determined to win at least one soul during 1914, this movement would become "an irresistible dynamo for drawing souls into the kingdom". To accomplish this end, and to find out the best means within our power, we must give the matter study and prayer. It is surprising what means will occur to the person who is deeply anxious and firmly resolved upon the accomplishment of some great object. Let the heart be on fire with zeal, and then the means and methods of action will be quickly discovered. When once the passion for saving souls has got possession of the heart, it will not only supply incentives, but agencies as well. When we are brought to this determination, "I must be useful; I must do something to save souls; I must find means of doing good," avenues will present themselves, and opportunities will surely occur. With the Master's spirit—"I must be about My Father's business" constraining us, we shall go forth with our hearts set upon the most important "business" in all the world—winning souls to Christ.

ERNEST LLOYD.

## FROM THE FIELD

### CENTRAL CALIFORNIA

#### News Notes

At Malaga Sabbath, June 13, Elder N. P. Neilson baptized two persons. The following Sabbath he baptized one at Fresno, one also uniting with the church on profession of faith.

The Fresno church is being organized for service. Members of the church are willingly presenting themselves for work. A large Bible class is formed to train laymen to give Bible readings. This work is in charge of Elder Neilson.

Another baptism was held last Sabbath at Barstow Colony where Elder E. H. Adams and Brother R. R. Breitigam have been laboring. Eight souls went forward in the rite. This makes a total of eighteen who have been baptized as a result of the work at this place.

At Clovis one has commenced keeping the Sabbath and the subject has not been presented. Fifteen or twenty people are in regular attendance and are deeply interested. Brother Fuller and Brother and Sister Truesdell are working faithfully. We pray God to give them many souls at Clovis.

An interesting letter comes from Elder F. E. Brown. While his work in Lindsay is closing up, yet a number are keeping the Sabbath. He says: "Out in the country about three miles; at the close of a Bible study on baptism, an interested one wanted to be baptized at once, so it was administered. Others will go forward in that ordinance next Sabbath afternoon."

#### A Landslide

In the monthly remittance of one of the churches in the Central California Conference, the amount to missions and the Sabbath-school offerings were extraordinarily large—other funds as usual. A letter, inquiring why the amount to missions was hundreds of dollars more than usual, brought this reply:

"It is with pleasure I tell you how the landslide for the church came about. Some time ago I felt it my duty to make a sacrifice and prayed daily for the Lord to help me. Sometimes the way looked rather dark, but I never

stopped praying and working. I made a vow just between my wife and the Lord and me that if the Lord would open up the way, we would put a certain amount in the work. Finally we had the whole thing planned and went to the other party with our proposition. He was ready if he could only borrow the money. We went to town and arranged for it, but not as much as we had expected, however, before we got hold on this it seemed to fall through. But in a few days we secured the money; and best of all, we enjoy sending it out to the needy mission fields and some to worthy poor. I know the Lord will bless this money and not only this money, but us also. He is already blessing us. I believe the time has come (not coming) when we should put our property into the Lord's hands and let Him use it."

This letter breathes the right spirit. The day comes soon when God shall say, "Gather my saints together unto Me; those that have made a covenant with Me by sacrifice." Ps. 50: 5.

B. E. BEDDOE.

### SOUTHERN CALIFORNIA

#### Fullerton

The first of February I came from Artesia and associated with Elder C. F. Falkenberg and Brother H. McWhinny in labor in this place. We had been preceded by two Mormon elders. Consequently when we announced meetings in the bank hall it was supposed that we were of that faith, and as a result we were given a wide berth by many of those we had hoped to be able to reach.

Later on we took particular pains to advertise our lectures as given in the "ADVENTIST TENT," and as a result we have secured a good hearing. At this writing, although we have not finished the presentation of the Sabbath truth, we are glad to report that several have already begun to keep the Sabbath for the first time, and we have reason to believe that the effort will be the means of restoring some who have given up the observance of that which so especially designates us as a peculiar people.

Misses Olive Adams and Ethel Benson are rendering valuable assistance as Bible workers. The remainder of the company consists of Miss Pearl Preston and Mrs. D. D. Fitch. A spirit of harmony and cooperation exists among us as workers, and we wish more time could be allowed us to labor among this people. D. D. FITCH.

### An Interesting Experience

Among those who attended the series of tent lectures held in Artesia last fall were a gentleman and his wife, the former being in the employ of the government, in the capacity of a rural mail carrier. When he became convicted as to his duty to observe the seventh day of the week as God's Sabbath, he sent his resignation to the government, stating his reason for so doing. As a result a civil service examination was announced for applicants for the position. Several were examined, and it was expected that his successor would soon be appointed, but seven months rolled by from the time he sent in his resignation before he was released from service.

The fact that the local editor published his resignation and the presence of a substitute in his place on Sabbath gave considerable prominence to the case and will doubtless result in much good. The next day after leaving the employ of the government, he went to work with a firm where he has the privilege of being off on Sabbath.

In accepting this last mentioned position he was compelled to decline two other offers. It is needless to say that he is strong and of good courage.

D. D. FITCH.

### NORTHERN CALIFORNIA

#### Sacramento

At the request of the Northern California Conference, it has been the privilege of the writer to hold a series of meetings in this city. The blessing of God has been manifested in a special way upon His work, workers and the church. Courage has come to His people, backsliders have been reclaimed and a number are rejoicing in the new-found truth.

We were fortunate to secure a favorable and convenient place in which to hold our meetings at the corner of Twelfth and K Streets,—a church building that would hold over 400 people.

The meetings have continued thirteen weeks, ninety-three evening services, closing Sunday night, May 31. The attendance has been good, varying from seventy-five to 430.

As a result of these services, as many as sixty-five or seventy have stood at various times when calls were made to keep the Sabbath. However, when "counting the cost" some do not continue.

Twenty-eight have united with the church, twenty-five by baptism and three

by former baptism. Twenty-four or more are definitely keeping the Sabbath, and will no doubt fully unite with the church after further instruction.

One sister who has obeyed is a school teacher and will enter the Bible work.

A professor of one of the business colleges is keeping the Sabbath, and will unite with us later. He will continue his work in the college. A family of three that are keeping the Sabbath are quite wealthy. One of the pastors of a prominent church has attended some of the meetings, and is giving a series of studies on the Book of Revelation.

Said he: "I have been interested in these things for some time; but never so much as right now." The town has been quite stirred with the truth.

The expense of the meetings has amounted to \$590.67, of which \$553.92 has been met in the various offerings. After certain pledges are paid, the expense will be practically covered. There has been \$65.50 worth of literature given away; \$46.25 worth of books have been sold; and a club of seventy *Signs*, besides the church club of thirty-five, used.

Elder and Sister A. J. Osborne have rendered excellent help, not only in the Bible work, but in presenting the message in public. Mrs. Mina Mann, Mrs. R. Jackson and Mrs. L. E. Corum have done efficient work in the homes of the people. The church has been faithful in attending and carrying out announcements. Seven thousand announcements have been used every week during the greater part of the meetings. The daily papers have been liberal.

Our people of Sacramento have also been favored with an excellent camp-meeting, which not only aided in binding off the work here, but has brought blessing and courage to the church. "The Lord has done great things for us whereof we are glad." Plans are in mind for a new church building. Pray for the work and workers in the capital city.

By request of the Nevada Mission we will go to Reno to hold a series of tent meetings beginning about July 12. If any of our people have relatives or friends that need help in that city, we would be glad to have their names and addresses. Address, general delivery, Reno, Nev. A. S. BOOTH.

"Don't say, what can a word do? It takes so little to help a soul. Don't say, it was only a word. It takes so little to hurt a soul. To block the wagon going down hill, to prop the wagon going up, needs only a pebble."

## NEVADA MISSION Camp-Meeting

Beginning June 1 and continuing over the 7th, the first camp-meeting of the Nevada Mission was held at Reno, Nev. About one hundred of our people from Nevada and the counties of California bordering on Nevada attended. The camp was located in the center of the city on the beautiful grounds of a hotel, where there were lawns and shade.

Elder E. E. Andross, president of the Pacific Union Conference, Elder J. O. Corliss, Elder Meade McGuire, Elder G. W. Reaser and Prof. M. E. Cady were present during the meeting, and the various interests of the message were presented. The power of the closing message attended the preaching of the truth, and considerable interest was aroused in those who attended from the city.

Seventeen were baptized at the close of the meeting, and several more will be baptized in the near future. Several of these accepted the truth during this camp-meeting.

The amount of \$1550 was raised to apply on the institutional indebtedness of the Pacific Union Conference. The Sabbath offering to missions amounted to \$24. Plans were considered to develop the work rapidly in this new field. A committee was appointed to investigate suggested sites for the location of an intermediate school. It seems probable that five church schools will be in operation the coming school year. The great Truckee-Carson irrigation project has been developed by the government to reclaim several hundred thousand acres of rich soil in the Carson basin, and this will be opened in September. Elder Loughborough organized the Fallon church in this section many years ago. We plan to have a strong school at Fallon this year.

The Nevada Mission now includes the State of Nevada and the counties of Lassen, Modoc, Mono and Inyo as well as the parts of those other counties in California that lay east of the summit of the Sierra Nevada mountains. The writer was recently appointed superintendent; C. S. Prout, young people's secretary, and Mrs. W. S. Holbrok, educational and Sabbath-school secretary. The population of the Nevada Mission is about 140,000, and there are approximately 110 Sabbath-keepers. This is the youngest child in the Pacific Union family, and we earnestly solicit an interest in the prayers of God's people for the prosperity of the work in this field.

J. ADAMS STEVENS.

## MISCELLANY Summer School

The summer school at Pacific Union College begins Tuesday, July 14, at 10 A.M. All should be present at the opening session. Those who attend the summer school should buy their tickets to St. Helena, Cal., asking the agent for a certificate of reduction for the return trip. If the ticket agent refuses to give a certificate, then ask for a receipt for fare paid for each ticket. Those coming from Utah and Arizona should secure the colonist's round-trip ticket, good until October 31. Do not fail to secure either a certificate or receipt for your fare paid.

M. E. CADY,  
*Edu. Sec'y. Pacific Union Conf.*

## Christ's Power in Peter's Life

Jesus, walking by the Sea of Galilee saw two fishermen, Peter and Andrew, casting their nets. In them He saw true hearts and teachable spirits; and calling, He said, "Follow Me, and I will make you fishers of men." Matt. 17: 19. "Straightway they left their nets and followed Him."

It was not that these men had great learning or influence, for the opposite was true of them. Neither were their natural tastes less perverted than those of the average man. But they were willing to be led.

How often Peter fell a victim before the snares of Satan, when for a moment he took his eyes from Christ and looked at self! At the trial of Jesus he cursed and swore because of fear of personal injury. In the Garden of Gethsemane he did violence to the servant of the high priest. Even Jesus he rebuked for presuming to take the place of a servant at the last supper.

He was a man fashioned like as we are, and with all the frailties of the human frame—falling, and yet ever rising to turn in the direction of the Saviour, until at last Christ could send him as the special shepherd of His sheep and His lambs. With longsuffering and kindness, Peter pointed the Jews to the Lamb of God slain from the foundation of the world, cheerfully going even unto death, that sinners might be saved.

If the power of Christ could so change Peter, giving a new desire, a new courage and an everlasting loyalty to the Most High God, can He not do the same for me? A. D. BUTTERFIELD.

## A Call For Meetings

That is a thing that causes perplexity in our conference offices—with all the calls coming in, and no workers with which to answer. But one of our young ministers has solved the problem, at least to his own satisfaction, of reducing the length of time he needs to put in in the effort. Here is his letter. Notice its strong points:

“Dear Brother:

“I tried your system of writing to our people about the work with the *Signs*, and it worked like a charm. I wrote to one of our brethren that I planned on pitching a tent in his town this season, and advised him to go out and get subscriptions to stir up an interest before I arrived on the ground. A few days past, he sent in thirteen subscriptions that had been secured in just a short time; ordered a few more sample copies and said that they were going to get some more *Signs*, of course.

“I circulated a petition against the Sunday Bills when I was in ———, and every man but one signed it. I had a good many talks on religious liberty, and secured six yearly subscriptions for *Liberty*, one for *Signs Monthly*, one for *Signs* weekly, and two some time before.

“The Lord blessed our work in ———. We dedicated the church free from debt, and baptized nine in the Little Missouri River the Sabbath before I left.

“One woman told me she thinks the *Signs* so good that she reads all of it. Another old lady gets pretty blue if her *Signs* isn't forthcoming.

“Wishing you every blessing, I am,”

You see it is not necessary to stay a long time. This work was all completed in two or three months. The field had been prepared with our pioneer missionary, and an interested congregation, through the influence of that good paper, was ready for the final touches.

That is economy in both time and funds. It is system. It is good sound business. Let us use the *Signs* more than ever before. Let our isolated members use it. Let our missionary societies use it. Let us all use it. An average of two copies for each member is not a big thing at all. Let us send our orders right in to the tract society and have a good start for the summer.

Five or more to separate addresses, 65 cents each for six months.

“He prayeth best who loveth best  
All things both great and small.”

## For Sale

Lot 50x135 in old settled residence portion of Berkeley, Cal. Easy walking distance of business section and university. One half block from car line. Price \$2300. Easy terms. Address, owner, Sanitarium, Cal., Box 75.

## For Sale

Cheap, good terms: 16½ acres of first-class land,—family orchard, berries, alfalfa, small house, fine oak shade, good barn, fine pumping plant; near church and church school. Reasons for selling—want to attend Pacific Union College. For particulars, address R. W. Smith, Lemoore, Cal., R. D. 3. 49-3

## For Sale

Thirteen acres of good valley land, situated 2 miles from St. Helena, Cal., ¼ mile from interurban railway; 5 acres in full bearing prunes, 4 acres in almonds and 4 acres in peaches. New 6-room plastered house with modern conveniences, also barn with good supply of hay. Excellent well. Located within a short distance of S. D. A. church and good church school. Price \$6000. Terms to suit. Address the owner, G. A. BAKER, R. D. 2., St. Helena, Cal.

## Our Attitude

What ought to be our attitude toward a paper and its circulation of which thousands say: “It's the best I ever saw;” “It contains just what the people ought to know, and presents it in such a way any one can understand it”. “It revolutionizes communities, changes homes of strife and poverty into homes of peace and prosperity, and reforms individuals”? That paper is the *Instructor* Temperance annual. It is the most popular paper among all classes of any of our publications.

## A Letter of Courage

A letter from Duluth, Minn., a few days ago, is certainly one of courage. for *Signs* agents. Here it is:

“Looking over your magazine to-day, I realized my great mistake in not subscribing for the *Signs Magazine*. During the summer and fall of 1913, I chanced to meet a lady on Saturday nights who sold the *Signs of the Times Magazine*. I don't know where she has gone. To-day I thought I would subscribe for the magazine. It is splendid. It certainly gives a true account of world affairs. It is indeed appropriately named the *Signs of the Times*. I will forward you \$1.00 for the magazine.”

## BOOK WORK

### “I Thought You Were Agents”

A few days ago while canvassing in one of our cities in Southern California, we called upon a lady who, after asking us to come in and be seated, remarked: “I thought you were agents when you first came up.” We told her that we were Christian workers, and had called to see her. A few moments were spent in preliminary remarks, after which the way opened up very nicely to draw the prospectus and give her a canvass for “Heralds of the Morning”. She gladly gave her order for a copy. Before leaving the house I explained to her that she was right in concluding that we were not agents, for we were not, in the general sense of the word. I told her that if we were in the business just to sell books, we would be in bigger business. She then remarked: “Well, I don't see how you could be in much bigger business than putting a book like that in the homes.” Would it not be a good thing if all our own people could realize that what that lady said is true?

We called upon one lady who had purchased a copy of “Daniel and the Revelation” about two years ago. She was so thankful that she had the privilege of getting it. When we told her that our book was published by the same people she soon decided to order “Heralds” in the best binding.

Not long ago, while working with “Practical Guide,” we met a lady who remarked: “I have been wanting to get a book like that.” She gave an order for one in the half-leather binding. Somehow, we seem to be finding a lot of people that have been wanting to get just such a book, for they gladly give their order, even though they do not tell us that they have been “wanting to get such a book”.

One lady who had “Home and Health” could not say enough good things about the book. She said it was better than any other book of its kind she ever had.

Our workers are meeting with a good degree of success, and are learning that earnest, fervent prayer will do more toward selling our publications than worldly tactics. One of our consecrated workers writes as follows: “This morning I could not get into the houses, but about 10:30 I went into a bunch of trees and spent a half hour praying, and after that I didn't have any more trouble. I am going to get the victory here if it takes all summer.”

One young man who has never had any previous experience in the canvass-

ing work sends in a report of \$52.50 worth of orders for his first week's work. What this young man is doing, many of our young people could do if they would consecrate themselves to God for service, and take up this work.

We have another report of almost \$50 worth of orders that has just come from a young man who has just taken up the work.

Brother Farmer, who has been doing faithful work in the canvassing field for more than a year, is now planning a trip out through the mountains where very few, if any, of our canvassers have ever worked. We are sure that he will meet with success as he enters this unworked field.

One of our faithful workers writes: "The longer I work the more I see that it is not the number of books we sell, but the impression we leave, that counts. May God help the canvassers who go out this year to realize this."

We believe that our workers are coming to realize this more and more.

Let us remember these faithful workers when we are before the throne of grace. The enemy of souls is working hard, and so must we.

C. C. MORLAN,  
Field Missionary, So. Cal.

ARIZONA

Lowell

Am canvassing at present in the same place where I worked last year, and I find especially among the Mexican people that where I sold "Home and Health" Spanish last year, I can almost invariably sell "Patriarchs" this year. It is like meeting old friends to see our last year's customers, and after a kindly greeting give them an earnest canvass to take their order for another one of our good books.

Brother Reese and I are planning to go to northern Mexico in a few more weeks. We are of good courage and ask a continued interest in your prayers for help in every hour of need. C. F. INNIS.

Boy Scouts and the "Instructor" Temperance Annual

In several places Boy Scouts are being interested in the *Instructor* Temperance annual. In McKeesport, Penn., a company of twenty-five scouts are selling the *Instructor* in order to help the temperance cause, and to earn money to buy new uniforms and to pay camp expenses. This company plans on using 3000 copies in the present effort.

REPORT OF BOOK WORK FOR WEEK ENDING JUNE 20, 1914

AGENT	BOOK	HRS.	ORDS.	HELPS	VALUE	DELIVERED
Wm. J. Schaefer	G. C.	21	10	\$ .75	\$44.50	

REPORT OF BOOK WORK FOR WEEK ENDING JUNE 26, 1914

Arizona						
G. H. Reese	G. C.	34	18		\$ 55.00	
C. F. Innis	P. P.	16	7	\$7.25	30.25	
2 Agents		50	25	\$7.25	\$ 85.25	
Southern California						
L. H. Johnson	B. F. L.	33	14		\$ 24.50	
H. E. Farmer	B. R.					\$ 16.00
Ray Millett	B. R.					39.00
E. A. Carter	B. R.	6	5		15.00	
Cas. R. Miller	Heralds		4		13.00	
C. J. Hershey	Heralds	14	3		7.50	
C. E. Kellogg	Heralds	40	9		22.50	
C. E. Urquhart	P. G., Herald	34	40		91.00	
E. F. Birkenstock	P. G.	37	9		35.50	
W. R. Stevens	P. G.	35	15		61.50	17.00
Theo. Reuff	P. G.	34	5		19.50	
Fred Klopfenstein	P. G.	15	7		33.50	
E. E. Higgins	P. G.	33	4		15.00	
E. A. Brown						66.50
W. O. James	H. & H.	7	3		7.50	
15 Agents		288	118		\$346.00	\$138.50
California						
Wm. J. Schaefer	G. C.	38	6	\$1.50	\$25.50	
Harry I. Smith	P. P.	35	12		44.30	
George Greer	G. C.	36	10	3.25	42.25	
J. H. Sturges	G. C.	35	3		11.00	
4 Agents		144	31	\$4.75	\$123.05	
Central California						
F. E. Meisner	P. P. F.	25	7	\$ 2.00	\$18.00	
E. A. Vore	G. C.		2	.50	6.50	
Geo. T. Vore	G. C.	4	4	.75	14.75	
Nels Johnson	P. P. F.	40	44	12.95	120.95	
J. L. Jones	D. R.	36	15	10.00	56.00	
5 Agents		105	72	\$26.20	\$216.20	
Northern California						
Fred L. Bonney	P. G.	14	11		\$ 53.50	
F. W. Stringham	Heralds	27½	3	\$15.05	27.05	\$4.50
J. N. King	P. G.	24	5	6.00	27.50	
C. G. Voorheis	B. R.	20	5		19.00	
M. A. Reese	B. R.	21½	2	2.65	11.65	.25
Miscellaneous					5.50	
5 Agents		107	26	\$23.70	\$144.20	\$4.75
Utah						
J. H. Hara	P. G.	48	38		\$207.00	
H. E. Edwards	P. G.	44	18		82.00	
Fred Jensen	P. G.	28	8		\$29.00	
H. C. James	P. G.	52	5		20.50	
4 Agents		172	69		\$338.50	

NORTHERN CALIFORNIA JUNE MAGAZINE SALES

1840 Temperance <i>Instructors</i>					\$184.00
350 <i>Signs</i>					35.00
200 Temperance <i>Little Friend</i>					10.00
200 <i>Life and Health</i>					20.00
150 <i>Watchman</i>					15.00
75 <i>Liberty</i>					7.50
25 <i>Protestant</i>					2.50
					\$274.00



## Pacific Union Recorder

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THURSDAY, JULY 9, 1914

Among those in attendance at the Oakland camp-meeting was Elder Meade McGuire, secretary of the North American Division Missionary Volunteer Department. His services were greatly appreciated.

A most excellent camp-meeting has just closed at Oakland, Cal. This was held in connection with the annual session of the California Conference of Seventh-day Adventists. Reports of this meeting will be given later.

Through an oversight in the first issue printed in Southern California, the place of publication of the PACIFIC UNION RECORDER was given as Glendale, Cal., instead of Loma Linda, Cal. The Pacific Union Conference headquarters are at Glendale, but the paper is published at Loma Linda. All matter for publication, however, and correspondence relating to the paper should, for the present, be sent to Box 146, Glendale, Cal.

The Paradise Valley Sanitarium wishes to announce that its next nurses' training class will begin October 1, 1914. This training is open to strong, mature, consecrated Seventh-day Adventist young men and women who wish a practical preparation for missionary work. There is an excellent opportunity for two or three young men to take up the work at once. If interested, write for calendar and application blank to Paradise Valley Sanitarium, National City, Cal.

A booklet of special interest to young people has just come to our office. It is the combined calendar of Pacific Union College and Lodi Academy. We hope all our young people, in fields for which it is planned these institutions

shall serve, will obtain a copy of the calendar and become familiar with the work of our schools. By addressing Prof. C. W. Irwin, St. Helena, Cal., or Prof. J. H. Paap, Lodi, Cal., you may receive a calendar, also any special information you desire. Our Southern California school, San Fernando Academy, also has a calendar, which may be obtained by writing the principal, Prof. H. G. Lucas, San Fernando, Cal.

## A Temperance Souvenir

Have you seen the striking souvenir of the Temperance *Instructor*? It is a 6x8, 24-page, 2-color, profusely illustrated, liquor-traffic destroyer—a veritable 6x8 temperance-dynamite shot, “A temperance campaign document that catches the eye and forces conviction.” These souvenirs may be had for campaign purposes for \$10 a thousand when sent by freight, and \$1.50 a hundred when sent by post.

## Greeting

After twenty-two years in California, twelve of which were spent in our school work, it seems strange to be here at Union College, Neb., teaching in the summer school. Just eight days after the school closed at Pacific Union College, the summer school opened here, so we had very little time to visit on the trip. We stopped off at Glendale where Mrs. Robison's folks live and again at Yuma, Ariz., where my mother is. In order to make these stops, we had to take the Southern route which we found very hot at this time of year.

In Southern Kansas we passed through the edge of a storm which is reported as having done considerable damage. Mrs. Robison and Doris were much impressed with the thunder and lightning which they had never seen before except in a small way.

College View is a pretty place, and we have been kindly received. The summer school is not as large as they had hoped to have. There are about seventy in attendance besides thirty-five children, who are taking some work in the grades.

We regret that we did not have opportunity to see more of our friends and coworkers before leaving California.

We send you kind greetings and pray that wherever we are God may bless us all in His service.

MILTON P. ROBISON.

## Temperance Workers, Notice

Special attention is called to the announcement by H. H. Hall of the new literature for use in the temperance campaign. Great stress is laid by the opponents of prohibition upon the loss which will accrue to the state and its agricultural interests by the constitutional amendment prohibiting the manufacture of wines in California. The claim has been made and is used as a strong argument by the liquor interests that “\$150,000,000 worth of property will be rendered worthless if the constitutional amendment is adopted prohibiting the manufacture of wine,” and that over \$26,000,000 would be lost to the state in taxes and revenue; that 75,000 persons in California would be thrown out of employment in the wine industry alone, and no less than 282,000 persons would be made idle by the prohibition of the entire liquor traffic; and that 170,000 acres of land in California now growing wine grapes would be rendered useless.

In the new tract, “The Wine Industry and Prohibition,” by Elder M. C. Wilcox, a copy of which has just reached us, it is shown by government, state and other reliable statistics that instead of there being \$150,000,000 invested in wine interests in California, there is only \$52,000,000, of which \$32,000,000 is in land, much of which is equally good for other agricultural purposes; and that considerably less than \$1,000,000 is received by state taxes and revenue, instead of over \$26,000,000, that probably not more than 5000 persons would be directly affected in closing out the wine industry. Statements are quoted from wine growers themselves before the present agitation began to the effect that much of the land used in growing wine grapes is operated at an actual loss to the grower, and would better be left idle or planted to some other product.

This tract is the best argument we have seen in refuting the pessimistic claims that the liquor interests are spreading throughout the state. The tract should be circulated by the hundreds of thousands within the next few months. The price of the tract is one cent a copy. Secure a large supply at once, and begin circulating them. Call the attention of your local temperance leaders to this and our other temperance literature. It is fresh and well written, and adapted to the very campaign in which we are all so vitally interested at the present time. Get a complete list of tracts free and order of your tract society.