

SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

BATTLE CREEK, MICH., TUESDAY, FEBRUARY 28, 1899.

THE POWER OF PERSEVERANCE.

GENIUS, that power which dazzles mortal eyes,
Is oft but perseverance in disguise.
Continuous effort, of itself, implies,
In spite of countless falls, the power to rise.
'Twi'xt failure and success, the point 's so fine,
Men sometimes know not when they touch the line.
Just when the pearl was waiting one more plunge,
How many a struggler has thrown up the sponge!
As the tide goes clear out, it comes clear in;
In business, 't is at turns the wisest win.
But oh! how true, when shades of doubt dismay,
" 'T is often darkest just before the day."
A little more persistence, courage, vim!
Success will dawn o'er fortune's cloudy rim.
Then take the honey for the bitterest cup:
" There is no failure save in giving up,
No real fall as long as one still tries;
For seeming setbacks make the strong man wise.
There 's no defeat in truth, save from within;
Unless you 're beaten there, you 're bound to win."
— Henry Austin.

WHAT A CONFERENCE PRESIDENT SAYS CONCERNING CANVASSING.

WHEN Christ left the world, he left his people to carry on the work which he began. He said to them, "As my Father sent me, even so send I you." John 20:21.

He came to educate the world (John 1:9) in the knowledge of God by showing his glory (character). 2 Cor. 4:6. Those who came in personal contact with Christ were taught by his personal acts (John 10:38), but when he went away, the testimony of his followers was to enlighten men. John 17:20. This was included in the great commission, "Go and teach all nations," etc. Also it was referred to in the parting

words of the Saviour telling them how they would be qualified to thus teach. Acts 1:8.

In Matt. 20:1-16, Christ likened the gospel field to a vineyard, and the work demanded of his people during the passing of the gospel age, to the hiring of laborers by the owner of the vineyard, during the passing hours of a natural day. It will not be necessary to apply each hour of the engagements, as that may not be intended, but the early morning and the last hour engagements seem definite in their application. The first were those of the early disciples, and as there were twelve working hours in the day, the last must refer to the employment of the Lord's servants in the closing period of gospel work; and this would emphatically point to us as the class to whom the Master says, "Why stand ye here all the day idle?" and "Go ye also into the vineyard." Many points might be cited to confirm this. A few only will be noticed.

First, the settlement is made with the laborers at the end of the eleventh hour, which represents the judgment and its rewards. The eleventh-hour laborers are reckoned with the first. In Rev. 14:4, the 144,000 are called first among the fruits of Christ's work.

Rev. 18:1 indicates a great illumination of the world just before the final *special* judgment upon those who reject the testimony of Jesus given by those who were to be his witnesses. Isa. 60:1-3 implies the same. Christ said, "Ye are the light," and Paul said, "Whatsoever makes manifest is light." An unusually bright light attracts attention from all who observe. Rev. 18:1; Isa. 60:1-3, and Matt. 24:14 show how far-reaching this light is, and the latter text tells *what* it is; viz., the gospel of the kingdom. Then a light must emanate from God's people in these days that will attract the attention of the world, and

it must be so clear that it will penetrate the darkness that rests so heavily on the minds of men. Rev. 7: 1, 2 indicates that the impression will not be that of the snap-shot, but will develop under favorable circumstances. The truth will make the impression, and the spirit will develop it. This people then who are expecting translation must present the truth to the world, and use every possible means to educate the people. Methods must be employed which are most effective and speedy. Teachers must be taught. The teachers in this work are those who have received the light. The Spirit is their teacher, and that has said to us, "If there is one work more important than another, it is that of getting our publications before the public, thus leading them to search the Scriptures." "Testimonies for the Church," Vol. IV, p. 390.

In "Early Writings" we are informed that the time will come when multitudes will decide for Christ in a brief time,—too brief for them to be educated in gospel truth. In such cases there must have been a previous work of investigation and study when the seed was sown, which awaited this favorable condition to develop into the full light of a faith-perfected life. Examples illustrating how this can be are plentiful. A man in the far West received the light, and sent reading-matter to his brother in the East; the brother studied, accepted, and began to practise the truth, and to scatter tracts, etc., among his neighbors. After a time a minister visited the place, began holding meetings and visiting the people. Their testimony was that they had never thought of these things until Mr. S. had given them tracts, papers, etc., and after reading they were convinced that he was right. A church was organized, and a house of worship erected, and Brother S. has a son now laboring in the ministry.

Tents were being pitched for a camp-meeting in a Western State, when two men, passing by with a camping outfit, stopped, and learning about it, asked permission to pitch their tent near by, and remain over Sunday. It was given, and they did so. During their stay they attended the meetings, and when a call was made for people to seek the Lord, they responded. They stated that they had received some publications from a canvasser, and having read them, became interested in the truth. Before leaving, one of them pledged a liberal sum for the cause.

At another place a minister began meetings, not knowing that there was a person there who had knowledge of the truth. At the close of the first meeting, a man came forward, and greeted him in a friendly manner, offered his assistance, and expressed

his interest in the work. He said a year or so before, he had found a copy of "Thoughts on Daniel and the Revelation" in an old bookstore in St. Louis, and had become interested by reading it.

These experiences show the reason to some extent why the Testimonies say the publications should be scattered like the leaves of autumn. These seed-bearing pages fall into the hands of the people, and whenever they are read, an impression is left, and the Spirit of God develops it until the "loud cry" brings conviction, and then the precious harvest is gathered. It is evident that no means employed is more effective in accomplishing this wide-spread publication of the truth than canvassing. Should we not then give this branch of the work very prominent attention?

H. W. DECKER.

A SUCCESSFUL METHOD OF INTRODUCING OUR PERIODICALS. TRY IT.

WHILE the following letter was received too late for publication to be of service to those who were interested in the sale of the Quarter-Centennial edition of the *Signs of the Times*, yet the principles set forth not only apply to the *Signs* but also to the *Youth's Instructor* and our other periodicals. Many of our brethren and sisters, whose home duties will not permit of their engaging regularly in this line of work, we believe could follow the plan herein suggested by Brother Coffin very successfully:—

JAN. 17, 1899.

Review and Herald.

DEAR BRETHREN: I thought perhaps the readers of the SUPPLEMENT might be interested in our plan of circulating the *Signs of the Times*, so will give you an account of our work with the "specials." Up to date I have worked eighty-one hours, and have sold 291 Quarter-Centennial *Signs*. On January 2 I found that the sales of the "specials" from our mission were not nearly so large as they should be; so I went over, and we held a council, and had a season of prayer. We agreed to adopt the method used at Oakland, that of giving the profits to the poor fund of the mission, and tell the people so, taking the mission card as an introduction.

We did so, and the first day five of us sold eighty copies. If any of us felt as though we could not give all our time in this way (and several of us did), we agreed with the superintendent of the mission to work for the mission at fifteen cents per hour, and give balance of profits to the poor fund.

On that plan, the first day my pay amounted to seventy cents, and profits to the mission \$1. Second day, seven hours' work, thirty-five papers sold, and one six months' subscription, profit to mission \$1.05.

One person was so interested that he gave me fifty cents for a paper; another person twenty-five cents. Thus it is apparent that when we go out to work in the Lord's cause, he will bless our efforts.

I have now worked on this plan two weeks, and like it. It may be helpful to others.

W. H. COFFIN.

“BROUGHT TEARS TO MY EYES.”

WE are in receipt of the following intensely interesting communication from Brother Erick Petterson, of Minneapolis, Minn. :—

Review and Herald.

DEAR BRETHREN: I have been engaged in the canvassing work more or less for the past six years. The Lord has greatly blessed me in this work, and to-day I feel it a loss to think that circumstances have prevented me from spending my entire time in the field. As I read in the *Review* the testimony from the Lutheran minister in regard to “Thoughts on Daniel and the Revelation,” tears came to my eyes in thanksgiving to God to think of my privilege in being able to place this good book in the hands of the people. I know of nothing that has done me more good than the study of this book in connection with the Bible, and also in being able to tell others of the truths I have found. The book has been such a blessing to me that I hope soon to be in the field again.

ERICK PETTERSON.

We trust that the remarkable testimony above referred to will be the means of stirring our brethren and sisters, as it has stirred Brother Petterson. If you have never read it, turn to page 823 of the *Review and Herald* for Dec. 20, 1898.

“THE DESIRE OF AGES” WILL SELL.

ONE of our agents who is working with “The Desire of Ages” in the State of Ohio, reports \$49 worth of orders for four days' work. She says: “May the Lord be with us all, and bless us, and may we all work as we have never worked before. I realize more than ever that the time is short, and that ‘the night soon cometh when no man can work.’”

WITH A VIEW TO INSPIRING TRUE MOTIVES.

I REALIZE that the canvassing work in the past has come far short of meeting the mind of the Master. There is a great lack of the true missionary spirit among the workers. The Lord has told us that “the

field should be worked from a missionary standpoint.” This statement has puzzled me somewhat, but I believe that it is to be carried out in developing a true missionary spirit in the workers. While it is their object to place the books in the hands of the people, they should ever be ready to speak a word to those who are weary and heavy laden, thus doing the work of the apostle Paul, who said: “I have taught you publicly, and from house to house, testifying both to the Jews, and also to the Greeks, repentance toward God, and faith toward our Lord Jesus Christ.”

I realize that the canvassing work, as well as all other branches of the Lord's work, must be but the outgrowth of that great principle which is the foundation of God's eternal throne,—“self-sacrificing love;” and those who would make a success in it must be moved by that principle. No amount of scheming on the part of men can take its place. It will lead the worker to “seek them and not theirs.” It will cause the worker to “endure hardness as a good soldier of Jesus Christ.” He will regard his time as belonging to the Lord, and that the Lord will require it of him. More than this, he will regard it as a privilege to spend his time for the good of others. And as long as that principle is the mainspring of his work, no fear need be entertained that he will leave it, unless the Lord says to him, “Come up a little higher.” He will be indeed a fisher of men, and he shall doubtless come again with rejoicing, “bringing his sheaves with him,” as well as reporting regularly a goodly number of orders.

The Lord says that “the canvassing work is God's means of reaching many that would not otherwise be impressed with the truth.” Hundreds of people are living witnesses to this statement. Is it not true that many more might be witnesses to the truth if our canvassers had had a living connection with the throne of the Eternal? The value that most people will place upon the truths found in the books will largely correspond with the esteem in which they hold the one handling them; and unless the worker has had his tongue touched with a live coal from off the altar, he will have a scattering influence, no matter how glib a tongue he may have, or how well he may understand the truths he handles so far as theory is concerned.

O, how much we all need to be baptized with power from on high! Then our work will not “stand in the wisdom of men, but in the power of God.” We will not then persuade men by the “words of man's wisdom, but that which the Holy Ghost teaches.” “Servants of God, with their faces lightened up, will hasten from place to place;” not lag along as men

pleasers, having to be frequently visited by the State agent to encourage their flagging energies.

The reason that many fall out of the canvassing work is because they do not exercise the faith that brings to their aid the blessing and power of God. Perhaps when they first entered the work, they were so lacking in real faith that they wanted the State agent to exercise faith for them, and promise that they could make a living, when possibly they had not been doing this in the business in which they had been formerly engaged. To such we would say, Settle that matter between yourselves and the Lord, and harken to his voice: "Go ye also into the vineyard, and whatsoever is right I will give you." Matt. 20:4.

When one has received a real burden for the work, he will say, as did Isaiah, "Here am I, send me," and will not be questioning and doubting in regard to "what he shall eat, and wherewithal shall he be clothed." Those He sends have the assurance of Him who "spake, and it was," that they shall be fed and clothed; and I have yet to see the canvasser who can say truthfully that the Lord did not do his part as long as he was working faithfully in His vineyard.

The word of the Lord is: "Lift up the standard; and let the self-denying and the self-sacrificing, the lovers of God and humanity, join the army of workers. Let them come, not expecting ease, but to be brave and of good courage under rebuffs and hardships. Let those come who can give a good report of our publications, because they themselves appreciate their value."

J. B. BLOSSER.

PENNSYLVANIA.

IN behalf of the canvassing work in Pennsylvania I am glad to be able to tell you of our good courage, and determination to remain in the Lord's work until the people are warned, the work completed, and we are called home.

Our report for the month of January is not as large as that of previous months, but this is because most of our canvassers have spent this month in selling the Quarter-Centennial number of the *Signs*. In this we have been successful; but now that the month has passed, they are anxious to get out with the books again, and I am sure that I voice the sentiments of the canvassers when I say they go forth with renewed zeal to carry the printed pages of truth to those in darkness.

If we could only have our eyes anointed with the

eye-salve of the Spirit of God, and could behold the angel of the Lord, who is even now sealing God's people, in words, actions, and character, we would not wait until we could see the way open for us to enter God's work, but would exercise that faith of Jesus that should be one of the characteristics of God's people in these days, and go forth earnestly working for the salvation of others.

The Lord has blessed the canvassing work in this State, not only to the salvation of souls, but also financially, as the amount of books sold and delivered during 1898 amounted to \$19,000. We give him all the praise.

MORRIS LUKENS.

HOW I RECEIVED THE TRUTH.

IN this article I do not intend to give the many reasons why you should enter the canvassing field. Stronger statements could not possibly be put into words than those in the Testimonies which show that the canvassing work is one of the most important in which a person can engage at the present time. These have been referred to from time to time by other writers, and it will be unnecessary to repeat them here. The valuable education both in spiritual and business matters that one receives who engages in this work has also been pointed out, and I will use the space allotted me simply in telling you how I personally became interested in the distribution of our literature.

The first ray of light that entered into my prejudiced soul, while I was a member of one of the orthodox churches, came from a torn scrap of paper that I picked up on the street. In it there was one expression which set me to studying the New Testament (I had no use for the Old Testament) from beginning to end, with the result that one strong pillar, the belief in infant baptism, was torn from under my cherished faith. I learned to my consternation that the sprinkling I had received as an infant was not Bible baptism. Thus a torn scrap of paper, containing not more than a dozen lines, became an entering wedge for one truth to enter.

However, I still clung tenaciously to my other orthodox views. But one Sunday morning, on my way to church, my attention was called to a man standing alone, apart from the people that were passing. Something seemed to draw me toward him, and I was soon at his side, although it was entirely out of my way. He proved to be a canvasser. I did not think of it then, but I have so many times

since, that the poor fellow was very discouraged. Probably he felt like Peter when he said, "Master, we have toiled all night, and have taken nothing." I can see him yet, looking despairingly out over the empty market-place. Possibly he was contemplating giving up the work because he could see no fruit from his labors. I bought a tract from him and took it home, but did not dare to read it until on my knees I had asked the Lord to keep me from being deceived by any error it might contain, and to help me to see and accept any truth that might be found therein. I had read less than a page when I was confronted with this question: "Which commandment do you break by working on Sunday?" It startled me. I had been taught, and I firmly believed, that the moral law, as contained in the ten commandments, was divine, and as unchangeable as God himself. I knew, also, that Sunday was the first day, while the commandment says that the seventh day is the Sabbath. In less than two weeks from that time I kept the Sabbath of the Lord, alone with God, and have kept it ever since.

The question that interests me now is, Who was the canvasser, and what became of him? Did he become discouraged and give up the work because he could see no fruits from his labors? O, I hope he did not. I want to meet him again in the kingdom of God, where the faithful canvassers who have overcome in trials and discouragements will have a glorious reunion, and become acquainted with those whom they have been able to help in this life. I have never seen this brother since, and I probably never will in this life. But how I long to have a chance to shake his hands, and tell him how glad I am that he was having trials and discouragements just at that moment when I was passing by; because if he had not, I might never have found this precious truth which has brought so much joy to my soul. He will be the first man I expect to look for when I get to heaven, and how disappointed I will be if he is not there! It would seem as if heaven itself would be a vacant place without him.

Perhaps he has never seen any satisfactory results from his work. Perhaps he did not sell enough to have any of the comforts of life that others enjoy. Perhaps he could never see that he was a help to any one, and the trials which the Lord sent at that time, which brought darkness to his soul, and caused him to stop and meditate just in time to help me,—perhaps, I say, those same trials may have overcome him and driven him away from the work. But I hope the Lord gave him grace to stand and continue in the narrow way. He may still be labor-

ing faithfully on, and though perhaps many others of whom he knows nothing may be rejoicing in the light which he is continually shedding, he may still think that his labors are entirely in vain. But his rejoicing will be so much greater when he meets those for whom he prayed and labored, and in whom he was disappointed. A reward that we expect and are looking for will never give us the degree of joy that we experience when we receive something that is entirely a surprise.

"Let us not be weary in well doing: for in due time we shall reap, if we faint not." It does not require much faith to continue in the work when we can gather the fruits as we go along. But to him who labors faithfully under the most discouraging circumstances who by unflinching faith and unflinching courage clings to the work and does his duty without reference to consequences, though he can see no apparent results,—to him the words "Well done, thou good and faithful servant" will be spoken by Him who has said, "Behold, I come quickly; and my reward is with me, to give every man according as his work shall be. He who sows in tears shall reap in joy."

After having related to you my experience in receiving the truth through the printed page, it will hardly seem necessary for me to tell you that I am interested in the canvassing work; or to tell you that I lost no time in entering upon the work which had proved such a blessing to myself; and although it has pleased the Lord to change my relation to the work, and to place me where I can assist in getting the printed page in proper shape to place in the hands of the people, my whole heart and life is devoted to this cause, and my prayers will follow the books as they go into your hands.

May the Lord help those who labor in the canvassing work, that they may not only sell books but win souls.

Your fellow laborer,

B. M. SHULL.

ANOTHER new book has recently been launched upon the market. It is written by Mrs. S. M. I. Henry, and is entitled "The Abiding Spirit." It contains 316 pages, divided into 12 short, pithy chapters. This little volume is written in so easy and interesting a style as to tempt one to read it through at a sitting. It is just the book you need to help you in your every-day life. You should secure a copy. Prices, 40 cents and 75 cents. Address your tract society.

FROM DAKOTA INSTITUTE.

IN a letter received from Brother Zach. Sherrig, he states that the canvassers' institute at Sioux Falls, S. Dak., opened with twenty-seven students in attendance, with Brother Hill, State Agent, and Elder Gardner, of Iowa, as instructors.

It is encouraging to know that so many of our brethren and sisters are again becoming so deeply interested in this particular branch of the work. Surely the Lord is moving upon the hearts of the people to scatter the printed page of truth as the leaves of autumn at this time.

GOOD WORDS FROM OHIO.

WE are in receipt of the following interesting letter from Brother F. H. Henderson, who has been canvassing at Ashland, O.:—

Review and Herald.

DEAR BRETHREN: I have been thinking of writing you ever since I left Battle Creek, but have been quite busy canvassing. It seems as if I am getting more orders since the holidays than I did before. I have taken \$50 worth of orders for books in thirty-four hours; besides, I ordered one hundred *Signs*, and they are just about all sold. But I give the praise all to the Lord. If I can be an instrument in his hands for doing good, I am very grateful to him for calling me into his vineyard to work. My wife will join me in the good work in a few days. She will canvass for "Making Home Happy."

F. H. HENDERSON.

These encouraging words from Brother Henderson should be an incentive to many of our people to engage in this line of missionary work. What he has succeeded in doing in placing our good publications into the homes of the people, we are confident others can do.

THE CANVASSING CLASS IN BATTLE CREEK COLLEGE.

It has been my privilege for a short time, in the absence of Brother Boggs, to meet with the four classes in Battle Creek College, comprising over fifty young people who are seeking a preparation to go out as missionary canvassers. Two classes at present are taking "The Desire of Ages," and two are studying "Daniel and the Revelation." Many precious gems of thought, and much valuable instruction are being gathered from "The Desire of Ages." It has seemed

while studying this book that we were sitting at the feet of Jesus, and learning directly from him, while "Daniel and the Revelation" is a book that never loses its charm. It is encouraging to see the missionary spirit manifested by these young people, and to hear them express their desire to go out and carry to the world the grand and timely truths that these books contain. Surely it is in the Lord's order that a department for the training of canvassers has been created in the College, where our young people can receive a suitable degree of mental training to fit them for a work which we are told is equal to the gospel ministry.

It is expected that a larger class will be formed for the study of "The Coming King" during the spring term. M. C. GUILD.

REPORT OF CANVASSING WORK FOR AUSTRALASIA FOR YEAR ENDING NOV. 30, 1898.

IN a letter just received from Brother E. R. Palmer, general canvassing agent for the Echo Publishing Co., Melbourne, Australia, among other things he writes:—

Our monthly reports during the past year have been real good, and doubtless would have been encouraging as well as gratifying to many of our fellow workers in America. I herewith send you a summary of the past year's work, which you may insert in the SUPPLEMENT. We would be glad for the friends in America, who have assisted our work in Australia so much, to know that the work is still being pushed, and that the prospects for our canvassing work were never brighter. The summary for this month is the largest that has been reached for many years. In fact it is the largest since the old boom days of 1890, and 1892. Australasia now has five well-organized tract societies, well equipped with a total of fourteen office employees. All of these societies report to us regularly.

REPORT.

Average No. of agents during year.....	40
Total " " orders taken.....	12,007
Total value of orders taken.....	\$45,871.00

A CORRECTION.

ON the last page of the SUPPLEMENT for Dec. 27, 1898, in the report for Pennsylvania, fourth line from the bottom of the page, instead of \$35,000, the amount should have been \$3,500.

CANVASSING REPORT FOR MONTH ENDING JANUARY 31, 1899.

	STATE.	No. Can- vass'rs	No. Report ing.	Days.	Hours.	Orders Taken.	Value.	Miscel. Sales.	Total Value.	BOOKS DELIVERED.	
										No. of Books.	Value.
Dist. 1.	Atlantic.....										
	Maine.....										
	Maritime Prov.										
	New England..	3	3	16	105	49	74 00	19 75	93 75	68	80 00
	³ New York...	15	15	45	210	78	144 90	44 90	189 80	34	59 25
	Pennsylvania ..	22	22		489	459	305 70	250 55	556 25	101	217 85
	Quebec.....										
	Virginia.....										
† Vermont					281	147 25			147 25	281	147 25
	West Virginia..	8	5	24	136	219	237 62	37 65	275 27	138	152 27
No. 2.	Alabama.....	5	5	57	354	232	201 50	26 60	228 10	229	236 80
	Cumb'land Mis.	5	3	19	349	48	91 40	51 28	142 68	7	14 50
	Florida.....	7	7		223	104	114 50	79 75	194 25	49	59 75
	Georgia.....	5	4	30	239	97	83 75	4 00	87 75	30	20 15
	Louisiana.....	5	2	18	156	84	109 50	14 25	123 75	9	10 25
	Mississippi....	3	2	25	157	42	74 75	11 65	86 40	17	29 75
	*North Carolina										
	South Carolina..	4	4		206	31	82 25	32 42	114 67	29	29 50
² Tenn. River..	3	3		329	138	237 50	11 75	249 25	51		
No. 3.	Indiana.....										
	Illinois.....	35	27		1,086	648	554 60	103 95	658 55		333 65
	Michigan.....	7	7		84	61	129 90		129 90		
	² Ohio.....	23	23	101	537	475	782 20	71 98	854 18		310 00
	Ontario.....										
Wisconsin.....											
No. 4.	†Dakotas.....	2	2		107	9	16 00	17 75	33 75		
	Iowa.....	6	6		200	92	113 30	30 95	144 25	93	86 65
	Manitoba.....	3	3			94	144 25	9 00	153 25	35	67 25
	Minnesota.....										
	Nebraska.....										
No. 5.	Arkansas.....	3	3		106	76	28 75	13 00	41 75	93	45 00
	Oklahoma and Indian Ter....	9	9		360	168	268 75	45 55	314 30	53	73 70
	Kansas.....	8	8		317	146	106 10		106 10	191	118 00
	Missouri.....										
	Texas.....										
	Colorado.....	18	12		249	252	407 00	76 60	483 60	354	323 00
No. 6.	California.....										
	North Pacific Upper Col'bia ² Montana.....	5	5		107	57	73 25	2 75	76 00		
No. 7.	† Australasia		56			2,083	7,327 50		7,327 50		
	Great Britain										
	Denmark.....										
Misc. Summary.	Germany.....										
	South America.										
	Jamaica.....										
	Bahama.....										
	Brazil.....										
	Dist. 1.....	48	45	85	940	1,086	909 47	352 85	1,262 32	622	656 62
	Dist. 2.....	37	30	149	2,013	776	995 15	231 70	1,226 85	421	400 70
	Dist. 3.....	65	57	101	1,707	1,184	1,466 70	175 93	1,642 93		643 65
	Dist. 4.....	11	11		307	195	573 55	57 70	331 75	128	153 90
	Dist. 5.....	20	20		783	390	810 60	135 15	945 75	691	559 70
Dist. 6.....	5	5		107	57	73 25	2 75	76 00			
Dist. 8.....	56	56			2,083	7,327 50		7,327 50			
Mis.....											
Totals.....	242	224	235	5,857	5,771	11,056 22	956 08	12,813 10	1,862	2,414 57	

³ Three weeks ² Two weeks † Report for Dec. * N. & S. Carolina report together ‡ Month ending Nov. 30, 1898.

OVER TWENTY-FIVE HUNDRED IN SIXTEEN
MONTHS.

THREE years ago I felt drawn to the canvassing work, but delayed going out for one year. I then, with much prayer and trembling, commenced the work, promising the Lord that if he would give me success, I would give my entire time and strength to the work. I put all my energy into the missionary cause, and now I will give you the results: It has been about two years since I started, and in that time I have sold 2,563 books, working in all, about sixteen months. This work has been mostly done within forty miles of Battle Creek. I feel truly thankful for the prosperity that has followed my work, and fully believe that had not the Lord helped me, my labors would have amounted to nothing.

The books I have sold have been mostly "Christ Our Saviour," "Gospel Primer," "Steps to Christ," "The Coming King," and "Fireside Sketches." My education is quite limited, and I have but little confidence in my own ability to do good work. My age is rather against me, as I am in my sixty-third year; but I feel that what strength I have I want to use in the Master's work, and if three months' training at Battle Creek would assist me to do better work, I would gladly accept the opportunity. However, I try to improve my time faithfully.

A. KELLOGG.

ARE WE KEEPING PACE WITH THE MESSAGE?

WE are just in receipt of a letter from Sister Beatrice Wood, of Aspen, Colo., in which she states that in four weeks she secured forty-eight orders for "The Coming King," and three orders for "Steps to Christ," and delivered forty-seven of the orders for the first-named book. This is the right kind of missionary work. Spring is again approaching, and now is the time for us to lay our plans to take advance steps in forwarding the third angel's message by scattering the printed page of truth as the leaves of autumn. What Sister Wood has done in the way of selling "The Coming King" shows that the book meets with the favor of the reading public. This book is filled with live topics, considered from a Biblical and historical standpoint. The chapters are short, and the points made are clear and concise. Who will join the army of workers to assist in placing a copy of this good book in every home in the land? Come along!

BRITISH HONDURAS.

WE take the liberty to extract the following from a letter received from Brother Mahlon Woods, of Belize, British Honduras:—

JAN. 12, 1899.

E. P. Boggs.

DEAR BROTHER: I have now been canvassing two days in this place. I find that I have to meet the bugbear "hard times" here, as well as in other places; but the first day I succeeded in securing nine orders for the book "Making Home Happy," and one for "The Coming King." The second day I took seven orders for the first-named book, and two for "The Coming King." This shows that the people here appreciate good, wholesome literature, which has the Bible for its foundation; and the few in this place who are keeping the commandments of God are anxiously waiting the arrival of a gospel minister. . . . I am an ardent lover of the canvassing work, and am devoting my time to the advancement of the third angel's message by scattering the printed pages of truth in this distant colony.

MAHLON WOODS.

ALABAMA.

THE past year has been one of progress in this State. From ten to fourteen persons have been canvassing regularly, and several have canvassed a few hours each week as they could spare the time from home duties. The Oakwood Industrial School sent out its first canvassers with encouraging results. Others will follow.

Although the work has been carried on for ten years, comparatively only a beginning has been made. But few places have been canvassed more than once, and thirty-nine counties have not been entered. The ground should be gone over many times. The pages of truth are having their effect, working like leaven. In many instances no results are seen by the sower. Sometimes fruit appears in a short time. A gentleman began reading the *Signs* about two months ago, and became interested in the truth. He is now keeping the Sabbath, and is studying preparatory to carrying the truth to others.

We are laying plans to do aggressive work the coming season. There is room for many consecrated workers. Angels have gone before and prepared the way. God is waiting for us to be channels through which he can reach the people. Who will respond?

Attalla, Ala.

C. J. DART.

WHAT are you doing to help in the circulation of our valuable missionary periodicals?