



# SOUTHERN UNION WORKER

*"The Lord thy God is with thee whithersoever thou goest." Joshua 1:9*

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## IS IT I?

LABORERS wanted! The ripening grain

Waits to welcome the reaper's cry,  
The Lord of the harvest calls again.

Who among us shall first reply,  
Who is wanted, Lord? Is it I?

The Master calls, but the servants wait;  
Fields gleam white 'neath a cloudless sky;  
Will none seize sickle before too late,  
Ere the winter's winds come sweeping by?  
Who is delaying? Is it I?"

## AMUSEMENTS

*(Concluded)*

A friend once invited me to attend an entertainment with her. To me it was a tedious hour, but I smiled and tried to be interested, though I could not say with truth that I enjoyed it. The chief feature of the program was a reading, a story in Yankee dialect of a garrulous dress-maker who, to quote her own words, "Was never known to fetch and carry gossip," but who really did nothing else. This was followed by a "funny" poem without point, and the singing of "Lucky Jim."

"Did you not care for the program?" said my friend.

I answered truthfully though bluntly, "No, there was nothing worth remembering, nothing to think about."

"Oh," said she, "You are not supposed to think when you are being entertained."

Then I may as well leave my brain at home when I go to a place of amusement. But did we not learn that a true recreation, a proper amusement, upbuilds the mind? How can it be edified, built up, when I might just as well leave it at home on a shelf for all the need I have of it?

And may I not equally leave my heart to keep company with the head? Are we in this world of sin and sorrow to laugh at or with our fellow men? Do not answer hastily. Prepositions are small words, but they make a great difference sometimes.

Laughter is medicine. It ought often to bubble up from the depth of our souls; but shall the hideous incongruities that sin has made be the subject of my mirth? Shall I laugh at the weakness and wickedness of the tongue of gossip and scandal? Shall I grow merry over the tragedies of the home, which I must, if "Lucky Jim" gives me pleasure?

Then if this be so, I would better leave my heart with my head; for if I take it along, it must suffer injury, grow callous and indifferent to the sorrows and sufferings of other hearts, and lose that quick sense of sin and wrong that it must have if ever I enter the kingdom of heaven.

We are to rejoice with those that rejoice, and to weep with them that weep—not to laugh at them. Yet this is what

we often do, though most of the time unconsciously, and, we trust, always unintentionally.

There are truly humorous things in this world over which we may laugh, and the laughter do us good; but he who in social converse engages in idle chit-chat and knows and seeks no more elevating subjects for his remarks than the "funny" mistakes of a friend, or the matrimonial prospects of another, is not the one who will see the truly humorous, happy things of life. Proper laughter-provoking subjects pass him by above his head and heart.

There are many subjects that give real pleasure, are genuine enjoyments, though so tranquil in their nature that they do not occasion laughter. Too often these are cast aside as not "funny" enough for our hours of leisure and of pleasure.

The social gathering designated by various names, as party, or reception, might be genuine delight and benefit to the whole man if each improved his opportunity to the glory of God. There may be plenty of laughter, but not "the loud laughter that speaks of the vacant mind." There may be songs, songs that cheer and brighten, and make the heart glad—but not foolish. There may be bright and humorous, yea, witty remarks, but not the silly sayings we sometimes call "good jokes," and feel that we have not done our part until we have contributed a goodly share.

We have these words to guide us: "Many youth receive the impression that their early life is not designed for care-taking, but to be frittered away in idle sport, in jesting, in joking, and in foolish indulgences. While engaged in folly and indulgence of the senses, some think of nothing but the momentary gratification connected with it. Their desire for amusement, their love for society, and for chatting and laughing, increases by indulgence, and they lose all relish for the sober realities of life, and home duties seem uninteresting.

"Any amusement in which we can engage asking God's blessing upon it in faith, will not be dangerous. But any amusement which disqualifies us for secret prayer, for devotion at the altar of prayer, or for taking part in the prayer-meeting, is not safe, but dangerous."

Our recreations should for the most part be in the open air and in the daylight. "Colors seen at night are never seen right." Once when a child I recited in the evening. I had a new ribbon for my hair. I thought it a beautiful blue, but when the light of day came, behold, it was green. Many of the impressions we receive after the sun goes down seem very different when the daylight reveals the inconsistencies and defects that were hidden by the shadows of the night. There is many a broken home to-day that might have had a happier history had the acquaintance that led to an unfortunate union been made amid the truthful realities of the day. The night was given us for rest and sleep and the most innocent amusement cannot benefit body and mind as does "nature's sweet restorer, balmy sleep."

God meant that we should enjoy our work, be happy in it. If we carried out his beautiful plan for us, we should find rest and enjoyment in the performance of our daily duties. There would not then be the morbid craving for exciting amusements that is so prevalent to-day.

If we got the "fun" out of our wood-chopping, our dish-washing that there is in these homely occupations; if we met one another about our daily duties with a glad and happy spirit, and turned even embarrassing accidents into diverting incidents, we should have a grand good time all the while—a high-class entertainment every hour of the day. But through the day or the week, we bend above our tasks with tense muscles and knitted brow, too busy, too tired, too perplexed to enjoy our work, our friends, or our God.

Let us have our good times each moment of the day, with an outing now and then with some friends in the green woods, and leave the harmful, useless amusements to those who have not learned to play while they work.—*Sel.*

### A SAMPLE OF WHAT CAN BE DONE WITH THE TEMPERANCE INSTRUCTOR

RECENTLY I ordered two hundred copies of the *Temperance Instructor*, and my daughter, about twelve years of age, and with little previous experience, undertook to sell them. At Henderson, Ky., she sold to every member of the W. C. T. U., but otherwise had little success.

We went to Bowling Green, while the antisaloon campaign was at a white heat; but on our way we stopped at Madisonville, where, in less than three hours, she sold fifty copies.

Our next stop was Earlington, where twenty copies were sold in less than one hour.

This finished the day, and we stopped with Sister Wilcox at Morton until morning, when we went to Hopkinsville, where, in two hours, thirty more copies were sold, making in all one hundred copies sold in about six hours. We expect to join in the Bowling Green campaign, and will begin our work very soon.

WALTER JONES.

In China after a marriage ceremony the different members of the family gather about the young people, the bride in the women's apartment and the groom in the men's and find great delight in teasing them each about the other. This is kept up for days, until gradually all become accustomed to the new situation, and finally settle down to the ordinary ways of life. In our own country a more senseless and harmful custom prevails of teasing unmarried people, even boys and girls in their teens, about one another. Such a custom should be discountenanced by parents and by the young people themselves, because it directs the minds of boys and girls into channels of thought that should be wholly unfamiliar to them. It makes the young people self-conscious, takes away the pure, innocent, happy freedom that belongs to childhood and youth, and robs them of the serious interest they should have in their school and religious duties.—*Youth's Instructor.*

Do NOT make a mock of marriage, a heaven-born institution, and the only one except the Sabbath that has come to us from Eden, by taking part in a mock-marriage ceremony. Many persons of good intent thoughtlessly engage in such proceedings; but the effect upon one's self as well as upon others is to lessen the feeling of sacredness and high regard that should be given to the divine institution of marriage.—*Youth's Instructor.*

## Our Publishing House

### OFFICE NEWS

OUR Sales Department reports the following for the week ending June 24: *Watchman* sold, 4,857; *Gospel Sentinel*, 1,750; bound volumes, 2,405.

Monday A. M., a very important meeting of the Southern Publishing Association Board was held, to lay plans for the development and advancement of the work, and to consider other interests that demanded the attention of the entire board.

Those present from a distance were Eld. G. F. Watson, President of the Southwestern Union Conference, Brother R. L. Pierce, Manager of the Fort Worth Branch, Eld. Chas. Thompson, President of the Southeastern Union Conference, Brother L. D. Randall, our Atlanta Branch Manager, and Brethren A. F. Harrison and V. O. Cole, General Agents for the Southern and Southeastern Unions.

### BROTHER PALMER'S LETTER

(Continued)

#### TRANSIENT METHODS

THE methods employed in some parts of our field remind us of the weighing machines at the railway stations. If you step on to the scales the indicator moves forward, and when you step off the indicator goes back to zero. Some methods for building up the canvassing work operate precisely like the weighing machine. A systematic effort is put forth, enthusiasm is aroused, two or three unique methods, never heard of before, are introduced; the people wonder, and are interested, and begin canvassing as an experiment. The chances are that the experiments work temporarily, and the effort proves a nine days' wonder, or possibly a three months' wonder. Then the work slips back to zero, and must be developed all over again.

"Let us arise and build," is the message that should stir our hearts at the present time. I hear men talk of "old worn-out methods," the "ruts that we worked in years ago," the "old-fogy ideas," and of the changed conditions which demand "new, progressive methods." We hear of wonderful books on salesmanship, and magazines on salesmanship, and the Sheldon course in salesmanship, with all their fine theories and splendid ideas and smart phrases and ideas creeping into the general instruction in canvassers' institutes as substitutes for the phrases gathered from the Bible, the Testimonies, the history of the Reformation, and the history of this movement. But we have yet to see in all this great field of ours the first illustration of a strong, permanent, systematic work being built up upon any worldly or unique methods. The fields where the work is strong and permanent to-day are those fields that have been built up on sound principles of salesmanship, training, hard work, devotion, and faith in God, with the Bible and the Testimonies as the text-books.

When God gave to this people the great work of scattering literature to all the world, he gave also a spiritual, powerful system, which has never failed us. He has helped the leaders to grow in the knowledge of that system, but has never blessed them in departing from it. We do not become more efficient by forsaking God's methods and adopting worldly methods; our efficiency rests in working towards perfection in the knowledge of the system as he gave it to us.

Shall we not become more diligent students of the uniform system of work established on the basis of the Scriptures and the Testimonies, and see how closely we can adhere to it, and how proficient we can become in it, instead of wasting

our time and despoiling our fields by going off on tangents. The orbit of a comet is very uncertain. Even astronomers are confused by its eccentricities. In view of the great work we have in hand, and the great possibilities of it, it behooves us to become builders of a strong, permanent system,—so definite and well arranged that any leader from any other part of the wide world could at any time take up our work and carry it forward intelligently.

#### AN EVANGELICAL, SPIRITUAL WORK

The circulation of literature first became a gospel power in the Reformation of the sixteenth century. It was handled by the evangelical leaders,—Luther, Melancthon, Zwingle, Wycliffe, Tyndale, and others.

Historians of the Reformation are unanimous in asserting that literature was the weapon by which the Reformation conquered. Its second great achievement in behalf of the gospel was in opening up modern missions, where it was promoted by evangelical leaders such as Morrison in China, Judson in Burma, Carey in India, and John Williams in the islands of the Pacific. But doubtless the greatest achievements of literature are yet to be seen in this last great reformation, the carrying of the third angel's message to the world. As in previous religious movements, the evangelical leaders established and carried forward the circulation of literature, so the conference or evangelical organization must lead out in the present movement.

Not long ago I asked one of our leading union conference presidents how the publishing work was progressing in his territory. His reply was in substance, "We have n't much to do with the circulation of literature in our territory. The publishing house men have charge of it there, and they seem to see all features of the work through the spectacles of the financial prosperity of the publishing house."

It is unnecessary my brethren, for me to suggest that such a feeling in any field, or the existence of methods and plans of working which develop such feelings, are most disastrous to this great work. Publishing houses are helpless in their struggle to build up the circulation of literature in any territory, except as the evangelical leaders in that territory take the initiative, and devise plans and carry them into effect with a strong hand, looking to their publishing houses only for co-operation and for supplies. If plans are initiated in the publishing houses, and urged upon our union and State conferences, we will get poor and only transient results; while, on the other hand, if it is understood that this work rests upon the State conferences and the union conferences for them to organize and plan and labor for, we will have good results, and the publishing houses will have a comparatively easy time co-operating with such fields.

At a recent meeting I shook hands with a union conference president, and before I had opportunity to ask him how the work was going in his field, his face broke out into a great cheery smile, and he said, "Are you keeping account of the reports from our union? You know we are very poor down there. They tell us that the soil is so poor down in ——— that you can't raise an umbrella on it." "But," said he, "we have put our heads together, and our hearts together, and are doing some hard work, and we are making the publishing house hustle to keep us supplied with books." That union is doing its work. Its general agent counsels with the union president and with the field agents, and they plan together what they will do, and how they will do it, and they succeed twelve months in the year.

How much better that is than for a union conference to turn its responsibility over to a publishing house, no matter how efficient the publishing house leaders may be, and leave the publishing house men to struggle with the proposition

at long range. The men from the publishing house may visit the territory, and blaze like meteors as they proceed swiftly through the air, as it were, from place to place, they may come with a big satchel filled with inspiring information. While they remain, the people open their eyes and their mouths in wonder, and say what a great work it is; and then the visitor goes on his way, carrying away in his satchel the whole thing he brought, and leaving nothing to grow and develop after he is gone. We see this drama enacted over and over again with small results, and ending with disappointment.

Thus far we have seen no permanent results in any territory that were not based upon a sense of *local responsibility*, *local prayers*, and *earnestness* and *work*, and local plans and management. Let us remember, brethren, that we are not doing a commercial work; we are not laboring to build up a publishing house, no matter how much we love these splendid institutions. We are a people with a great message to give. In order that we may have supplies for giving it we have erected publishing houses, which we as a body own and control, and which we should use as *servants* to this great movement. These institutions are practically helpless except as the conferences initiate and do the missionary work. Publishing houses can co-operate, the managers can write good letters, they can visit the fields, they can help the conferences to get started, but they can never help any conference by relieving it of local responsibility and local work. We strengthen our conferences by working *through* them, not *past* them.

The great God might carry his work quickly to all nations if he were to work direct. Instead of that, he blesses us and strengthens us by working through us for the accomplishment of his purposes. Let us remember that we have only one great responsibility in this work, and that is to carry the gospel. That responsibility rests upon every individual and must be carried wherever there is an individual, or a company, or a church, or a conference. That burden and responsibility cannot be transferred or delegated to any institutions or other organizations. When the responsibility for scattering our literature is thus carried by every Seventh-day Adventist as the representative of the territory in which he is placed, the entire question of the rapid distribution of our literature is solved.

#### SUPERFICIAL TRAINING OF AGENTS

We are now in the midst of a great effort to secure a thoroughly trained permanent force of canvassers. Some of our general agents are taking hold of this proposition thoroughly and efficiently having resolved not to rest day nor night, summer nor winter, until a permanent force, well instructed, has been secured. These brethren are going about the task in the right way. First, they are selecting devoted men and women who can be relied upon; then they are giving them *general* instruction in institutes, followed by personal training in the field from house to house for such length of time as may be necessary to make them efficient missionaries.

There are other leaders whose purposes and resolves seem to be good, but who have only touched the proposition with the tips of their fingers, and as a consequence, their work for six to nine months in the year is nearly, if not quite, prostrate.

Since I began writing this letter I have received two letters from general agents, reporting the progress they have made in this important matter, and expressing a determination not to rest until the desired result has been secured.

To rest satisfied with the training of student canvassers, who can work only three months in the year, is to limit our

operations to only one of its minor features. Be assured, brethren, that we love our students and love the student work, and are in full sympathy with every one who works for a scholarship. We feel sure that the scholarships have resulted in substantial good to our schools, to our young people, and to the missionary work. But the work for scholarships is only a supplement. It is an appendix to the book, as it were; it is a little special effort in midsummer, which should only serve to swell the splendid work done every other month in the year. We should develop an army of regulars and depend upon them, instead of depending primarily upon a student militia.

We cannot emphasize too strongly the importance of the thorough training of every agent in the field. When we take the responsibility of asking a man to devote his life to the work of God, we should also take the responsibility of seeing that he is equipped sufficiently for the service. If we leave men and women to struggle on with difficulties which we might help them to remove we will certainly be held responsible before God for the failures and discouragements which follow.

In one instance I saw a field agent hold an institute and assign territory to twenty-three canvassers. In three months only one out of the twenty-three was still in the field. What kind of servants will the Lord hold such shepherds to be, who leave the sheep without proper protection, and permit them to become food for every beast of prey? It is far better for us to select only a few workers at first and look well to their training, than to select many which we may be unable, or unwilling, to instruct in the field as we should.

(To be continued)

## Kentucky Conference

### NOTES BY THE WAY

BUCHAEL is fourteen miles from Louisville. There is an electric line for twelve miles. The people who live along the line after leaving the city, are largely gardeners. Our brethren there are vegetable and fruit growers. It is a fine country for such work, with a good market for everything grown. There is a good locality for our people with small means. Three families are located there with ten children, and they have Sabbath-school. On account of sickness and the busy season, we held but one public meeting. The families bought "Ministry of Healing," and subscribed for the WORKER.

We were with them only a portion of two days. Two sent a request to unite with the Louisville church. One desired baptism, but we were not able to administer it. It seemed to me that there will be a good opening for public meetings later. Elder J. J. Graff will visit them as he has opportunity.

Sister Hays and her two girls are taking their vacation in South Dakota, her former home. She had the visit planned so to attend the camp-meeting there. This will afford an opportunity to meet former loved ones.

Tuesday brought us to Lockport, forty-four miles east by rail, and fourteen by wagon road. Brother and Sister Otis Wallace live here. Brother Horning has been doing missionary work in this vicinity, at times, for several years. Through reading and his Bible studies they became convinced, and last winter answered the promptings of conscience by obeying the Sabbath commandment with others.

This brother and sister much desired baptism. I found them quite intelligent in the message. The morning before we left they were baptized in a stream near by. Brother Wallace's father is a subscriber for the *Watchman*, and is

convinced that Seventh-day Adventists are correct in their faith. His wife and daughter promised to keep the Sabbath, and they with the son and his wife will meet for Sabbath-school every week. All desire to have Brother Horning return to them. Our literature is a power in convincing the reader that the third angel's message is due now.

These two families have sufficient children to make an interesting Sabbath-school. They supplied themselves with the *Review*, *Sabbath-School Worker*, *Little Friend*, Sabbath-school quarterly, "Christ in Song," and "Ministry of Healing." Brother and Sister Wallace requested to have their names recorded with the McKinney church. It seems that there is a good opening for public meetings there.

Friday I came to Nicholasville. There are two families residing here who, by their consistent lives are awakening an inquiry after the message. This will be a good field for public work later. We praise the Lord for his great mercies during the past week in seeking out the scattered ones. While laboring for them my own heart has been watered.

A. O. BURRILL.

### TRACT SOCIETY NEWS ITEMS

SISTERS Minnie and Annie Adams in 17½ hours sold 450 *Life and Health*. They sold in the business sections of Stanford, Lancaster, and Richmond. Brother Walter Jones' daughter, Nannie, sold seventy-five of the Temperance number of *Youth's Instructor* in four hours in Madisonville and Earlington. Brother Alonzo Minton has used twenty copies of the Temperance number of the *Youth's Instructor* and found that they sold so well that he ordered twenty-five more and also twenty-five *Life and Health*. Another brother in the eastern part of the State ordered a small club of *July Watchman* to use among the young men who attend his singing school. Sister Allran writes: "Please send me 180 copies of the *July Watchman*. We are just getting started here." The workers in Louisville expect to use about one thousand *Watchman* each month. The *July Watchman* is just the paper to put in the hands of our friends and acquaintances. Not one who reads these lines, but could use at least five copies. Five copies will only cost twenty-five cents. We can fill your orders promptly.

The Conference church held its quarterly meeting here at the home of Elder Burrill, Sabbath, June 25. Fifteen were added to the church. Many letters were read from absent members, and all present were encouraged thereby.

Brother C. F. Dart left home the morning of the 26th to visit the canvassers at Elizabethtown, and go on to Rowletts to deliver for Brother M. Wheeler.

Sister Jessie Rogers, a young lady from Graysville school, is canvassing in Danville, and in thirty-two hours took orders amounting to \$34.75 for "Past, Present, and Future."

MRS. R. M. LANDON.

### THE WORK IN HART COUNTY

I MUST tell a few of the good things the Lord is doing for me in the work of our Saviour.

I have been in very rough territory for the past two weeks, but the Lord has blessed me in my work. The first three days I felt almost discouraged, but I thought I would press on, and at the end of the week I had quite a respectable list of orders. The people treated me as if I were a minister; they would keep me all night and invite me back. Many thought the book I was selling was the best book they had ever seen.

Last Friday I stopped at a store where several men had gathered, and the Lord gave me six orders for "Bible Footlights;" and I sold one "Best Stories" for cash. The

men in the store who had ordered the books telephoned to the people all around about it; and the Lord blessed me this last week with fifty-five orders for "Bible Footlights" in five days, amounting to sixty-three dollars, and helps to the amount of nine dollars, the total for the week being \$72.00 worth. For all this I give the praise to the Lord.

The people said I sold books to persons who never went to church or read the Bible either. At one place where I stayed over night they wanted me to read; so I read and talked and had prayer with the family before retiring. Friday morning when I started they invited me to call again. Going on, I met a man in the road and told him what I was doing. He asked, What kind of a book have you? I showed him from my prospectus the plan of the work, and he gave me his order and I went on to the next house rejoicing that the Lord is blessing me. I certainly praise the Lord for his blessings to me, and I call it a blessed privilege to have a part in the work of the third angel's message.

M. WHEELER.

### LOUISVILLE

SEEING such encouraging reports from different young people's societies, we thought we would let you all know what we are doing.

First, we can say that the Lord has indeed blessed us, and we are all of good courage.

When our society was first started there were only three members, but it has grown so that we now number about eighteen. We conduct our meetings Sundays from 6:45 to 7:30 P. M., and have never missed having a meeting since we began, although the weather has often been bad.

Now in regard to our missionary work. We give away papers and tracts, visit sick people, and do as much as we can to spread the truth in this dark city. We have put up a paper rack in one of the main depots, and keep it filled with our papers, such as the *Watchman*, and *Life and Health*.

We are also glad to say we have a small part in helping toward the colored fund by distributing Self-denial Boxes to several of our friends, and keeping some for ourselves. We will go around and collect the money about once a month, and hope by camp-meeting to have an offering to help the colored work.

We are all looking forward to camp-meeting and a number of us are planning to attend. We are glad for the Bible school which is being conducted here, and as many of us as can are attending every day. There are several of us young people who are engaged in the paper work, and we are having good success. The harvest is indeed ripe; but the laborers are few.

It is truly encouraging when we meet together and each tells his experience. We all desire an interest in your prayers that we as young people may grow more in grace, and be bright shining lights in this dark city.

IRENE PRESSNALL.

### Mississippi Conference

#### OKOLONA

ON the eighteenth of May, I left the Seminary at Washington, D. C., where I attended school last winter, and returned to Mississippi to work during the summer.

When I reached Okolona, the tent-meetings were already in progress. The attendance was not very large, but those who did attend were people who enjoyed hearing the truth of God taught in its purity.

The leading doctors and business men of the town, who had not been to church for years, came to the tent quite

often, and some of them heard every sermon that was preached. A number of these people are interested in studying the Bible, and we hope, by following up this course of lectures with private reading, to get some precious souls to see and obey the truth, taking hold by faith upon the promise of God.

In answer to an urgent call for a series of meetings in the country, we moved the tent three miles east of Okolona last week, and began meetings Sunday morning. Although the weather was quite unfavorable, we were glad to see a goodly number in the tent waiting for the appointed hour. Sunday night we were unable to seat the congregation. The school directors have since given us permission to remove the seats from the school-house and provide others which will seat more people.

Some who attended a few lectures in the town, have already expressed not only a desire, but a determination to accept all the truth, and obey God according to his righteous law. These with many others we hope to lead along step by step until they see the blessedness of taking God at his word, and keeping his commandments.

This work will soon be over, and our Lord will come to take his people home. While this is true, we realize that there is a great work yet to be done, and we are thankful for the part that God has given us in helping to proclaim the last message of mercy to the world.

CHARLES F. LOWRY.

### Louisiana Conference

#### NEWS AND NOTES

BRETHREN A. B. and L. B. Branssard of Hobart, La., have entered the canvassing work to earn scholarships. We hope that both will make a successful work of it this summer.

Camp-meeting will be held in Alexandria or Pineville, and a good, shady grove will be secured for it. Let none remain away on account of the fear of the heat. It will be much cooler camping out than living in a house. Remember the date and place, Alexandria, July 21-31.

At the close of a three week's meeting at Hobart, La., two adults were baptized by the writer. Both united with the church at this place.

Sabbath and Sunday, June 11, 12, the writer spent in New Orleans. We found Elder Rees busy with office work. He had just shipped over two thousand books to Central America. Several new workers are needed at the mission. Some may be here soon.

Remember the midsummer offering to missions. Instead of spending our money for fireworks, ice cream, and cold drinks, let us place it in the Lord's cause, and it will save some one from the ways of sin. Let us be very liberal at this time; the Lord is near.

E. L. MAXWELL.

#### SPEAK TO-DAY

"WHY do we wait till ears are deaf

Before we speak our kindly word?

And only utter loving praise

When not a whisper can be heard?"

HENRY DRUMMOND, author of "The Greatest Thing in the World," has said: "Five minutes spent in the companionship of Christ every morning—aye, two minutes, if it is face to face and heart to heart—will change the whole day and make every feeling different." Let us begin the day, then, "in the secret of his presence," trusting him to keep, through trials and temptations, "that which we have committed unto him."

## Tennessee River Conference

### Memphis

THE tent at Memphis has been placed in a beautiful grove on the Main Street car line in North Memphis. The attendance has been increasing since the first night. Brother Washburn is putting his usual energy in this effort, and we look for a successful meeting. Brother Kilgore also writes of his meetings and the ideal camp-grounds at Huntingdon, Tenn., where our camp-meeting will be held August 18-28.

### Hazel School

On my way to Nashville and the Cedar Grove church, near Edgefield, Tenn., I visited the Hazel school farm, now under the charge of Brethren T. E. Pavey and C. G. Lowry.

The crop that is being planted and worked by Brother Martin's son, Irl, from Florida, and Brother J. D. Kivett's son, of this State, certainly looks well. As closely as we could judge without measuring, they have planted and planned crops as follows: Corn, eleven acres; peas for hay, ten acres; oats, two acres; potatoes, both Irish and sweet, one acre; tomatoes, one-half acre; strawberries, one-half acre.

All of the stock look well. The boys have raised nearly one hundred chickens of nice size. I was much pleased to see the nice crops and the good care that is being taken of the farm and things left thereon. Everything shows that it has been well planted and well cultivated; and, in my judgment, if the Lord gives the necessary rain, there will be a fine crop.

Brother A. N. Attebury has accepted the position as principal of the Hazel Academy, and educational secretary of the Tennessee River Conference.

### Cedar Grove

Last Sabbath we spent at the Cedar Grove church. I was glad to visit these brethren and sisters again, last winter while school was in session there the building took fire and burned down, practically nothing being saved. At once, although not rich in this world's goods, the task of rebuilding was undertaken, and I am glad to say they now have a neat little church all completed, except painting on the outside; and I understand it is about paid for.

A most noble spirit was manifested in giving to the \$300,000-fund. The members present raised nearly the entire quota for the church. The absent members, as I have learned since, will give freely also.

In the afternoon an excellent meeting was held for the young people by Miss Jessie French. This little band of young people is planning for aggressive work this summer; and may God bless them and the entire church, is my prayer.

W. R. BURROW.

### THE WORK IN DICKSON COUNTY

HOPING it may interest some, who read of our former experience in Dickson County, I write again to say that we returned on June 5th, according to promise; and, although it was unfavorable weather, raining part of the time, the school-house was filled with eager listeners at both services. Again, on the 19th inst. we were there, and as the weather was pleasant we had some seats arranged and held our meetings out under the trees.

A source of great encouragement to us is the fact that almost without exception, the same faces that we looked upon at the first visit, greet us at each return, and with unabated interest.

We are giving them the truth, plain and direct; but the Lord has helped us to present it in a manner that appeals to them, and their countenances indicate their conviction

that it is *the truth*. No spirit of controversy or antagonism has been manifested except the instance already mentioned.

I leave a list of the texts I use each time, with some of the friends, so they can study the subject further, if they wish, and I find they are doing so.

On the morning of June 5th, we studied "The Punishment of the Wicked;" and the lady to whom I gave the texts, told us that a neighbor, who was present, sent for them the next morning, and a copy was given him. A day or two later, a colored woman came to their house and asked for them, saying that she wanted to know the truth; for nothing but the truth would do us any good.

At our last meeting a few expressed a desire for some Bibles; so on our next trip we will carry some Bibles, and hope to be able to put some other books among them later on.

We have been so fortunate as to have a good package of papers to give them at each visit.

They show their appreciation of our work in a practical way, by paying our railroad fare; and that means much to us. We feel sure that the Lord directed our steps thitherward, and is making the experience a blessing to us, both spiritually and physically.

As opportunity affords, go thou and do likewise.

MRS. R. H. HULL.

Nashville.

### Huntingdon

WE had the tent pitched, everything in readiness, and meetings advertised to begin Friday night, June 10. A storm broke on us before the hour arrived, and our first appointment was lost, and we were left without a future announcement. The next night (Saturday) we opened with but six adults in attendance. Then our audience grew till Sunday night, last, when the tent was well filled.

This week opened with another threatening storm; and a more deadening blow struck the town in the form of a ten-cent show, of the vaudeville variety. Every night during the week, this opposition has so paralyzed our attendance that but two met with us last night. But we are not ready to abandon the field; we buckle up a little tighter, and shall publish more widely, pray more, and seek the Lord for more power.

We have a beautiful location on the ground that has been chosen for our camp-meeting, August 18-28.

Brethren pray for the work here. R. M. KILGORE.

## General

### WHAT OTHERS HAVE DONE

THE following are suggestions from others' experience for earning money during the rest of the summer; be sure to invest in something, and be ready to help the mission board:

"Two little girls bought a setting of eggs of their parents for credit and raised the chickens. They paid the money in at camp-meeting time, and had a dollar apiece from an investment of seven and one-half cents apiece. It was the first missionary money they had ever earned, and their eyes were never brighter, nor their hearts happier than when they trudged off with the treasurer's receipt in their hands.

"A middle-aged brother dedicated a four-dollar calf to this fund, and sold it for ten dollars in the fall.

"A dear white-haired old lady put twenty-six cents worth of eggs under a hen, and sold the resulting chickens in the fall for \$3.55.

"A brother invested \$4.20 in potatoes, and raised from them \$61.70 worth of potatoes, which he sold, and turned in the amount.

**Our Food Factory**

**FOOD FACTORY ITEMS**

TO-DAY'S mail brought, as usual, a bunch of orders. Among them is one for \$35.00 from a brother at Wenatchee, Wash.; another comes from Cedaredge, Col.; another hails from Chicago. One is a camp-meeting order, a big one, from one of the Michigan conferences.

In the whole lot there are only two orders from our Southern Union Conference territory, and one of them is from a lumber concern in Louisiana. Why, if those people on the Pacific coast could get our foods with half the convenience that our home folks can, they would keep us busy feeding them,—but let's not tell them we are not eating our own foods; they might quit too. Lack of appreciation on the part of the home constituency is likely to have a bad influence abroad.

Brother Shaver, our first-baker, uses his head along with his hands, and you ought to see some of the new foods we are putting out under the same old names.

**Here is a Proposition Just to the Friends in the Southern Union**

27 lbs. Nutfoda (Improved), 10c, (2¼-lb. can).....	\$2.70
9 lbs. Nutcysa (Improved), 10c, (2¼-lb. can).....	.90
2 lbs. Malted Nuts (Improved), 25c, (1-lb. can).....	.50
9 lbs. Baked Beans (Improved), (1½-lb. can).....	.60
5 lbs. Cereal Coffee (Improved), 8c, (5-lb. bag).....	.40
10 lbs. Dixie Kernel (Improved), 10c, (5-lb. bag).....	1.00
10 lbs. Fruit Crackers, 11c, (5-lb. bag).....	1.10
5 lbs. Sweet Graham Crackers, 8c, (5-lb. bag).....	.40
	<hr/>
	\$7.60

Just enclose \$7.60 to the factory or your tract society, and we will put in extra foods to fully pay the freight. Use this lot up before camp-meeting and you will feel better when you get there.

Elder Maxwell did the wise thing in ordering a good supply to be shipped in time for the Louisiana camp-meeting. Elder Rees, secretary Louisiana tract society, ordered a nice lot for sale, and from the way he talks he intends to wake somebody up—we hope he will. Elder Burrill is figuring on a good big supply for his camp-meeting. I expect that some of the General Conference brethren who attend a long string of camp-meetings this season will conclude that the Nashville Factory is still making foods.

M. F. K.

"A sister gave the profits, for a time, on the milk she was selling, and it amounted to four dollars.

"Two little girls popped corn which they bought for thirty cents, and had \$3.50 to give in the fall.

"A twelve-year-old boy invested eight cents in seed-corn, and raised from that \$10.50 worth of corn. Please notice that this is an increase of thirteen thousand per cent. in six months, on his original investment. Not a bad rate of interest.

"A young man planted fifty cents worth of popcorn, and raised fifty-four dollars worth from the seed planted.

"An eleven-year-old boy planted ten cents worth of melon seed. The hot weather came on, and he thought he was about to lose his little harvest, but he carried water every day, and watered his plants, and sold eleven dollars worth of melons from his patch."

"Do not stand with your grief, in the shadow,  
With the work of the world undone;  
Though the clouds may obscure the meadow,  
Yet the grass and the flowers bloom on."

**CANVASSING REPORT**  
**Southern Union Conference**  
**For Week Ending June 18, 1910**

**ALABAMA CONFERENCE**

NAME	Book	Hrs.	Ords.	Value	Helps.	Total	Delivered
M L Ivory.....	BFL	58	57	\$85 50	\$ 7 75	\$93 25	\$ 2 50
R Roberts .....	BFL	49	37	55 00	21 35	76 85	2 00
O A Prieger..PP&F		46	28	55 00	5 60	60 60	
E E Dollaway..BFL		58	29	43 50	10 65	54 15	
R I Keate .....	BFL	19	38	49 00		49 00	
Alex Osterman	BFL	62	32	48 00		48 00	5 75
Ben Griffith .....	BFL	40	30	45 00		45 00	
Mrs L Hibson.H&H		4		10 00		10 00	
W G Ringgold	No report						
R T Jacks	No report						
I W Peevy	No report						
Annie Peevy	No report						
Geo W Brown	No report						
Arthur Nelson	No report						
J D Ingraham	No report						

**KENTUCKY CONFERENCE**

H E Beck.....D&R		50	4	9 00	17 45	26 45	70 00
C F Dart.....PP&F		5	2	3 50	50	4 00	
H Ethington .....	BFL	46	8	8 00	2 00	10 00	11 00
W Ethington .....	BFL	22	21	21 50	1 75	23 25	
M D Landon..BFL		63	12	12 50	9 90	22 40	
H Presley .....	D&R	17	8	27 00	2 15	29 15	2 15
L Taylor .....	PP&F	24	13	24 00	2 00	26 00	2 00
Jessie Rogers	PP&F	3	1	1 50		1 50	
M J Weber.....BFL		28	2	2 00		2 00	52 00
M Wheeler .....	BFL	58	55	63 00	9 00	72 00	1 75
Ed Whittier .....	CK	36	12	12 00	50	12 50	
S N Yates .....	CK	37	16	24 00	4 00	28 00	3 50
H Carmichael	dofA	109	46	158 50	1 00	159 50	

**MISSISSIPPI CONFERENCE**

W H Haddon..BFL		53	32	44 50	8 00	52 50	2 00
J S Fry.....D&R		60	21	52 00	2 75	54 75	10 25
Virgil Smith .....	D&R	50	26	63 00	14 00	77 00	15 00
E L Marley...D&R		54	43	106 00		106 00	2 50
Mollie Miller	stoc	20	5	3 00	25	3 25	15 25
Ella Johnson .....	BFL	22	16	16 00	2 25	18 25	2 25
Emily Billups .....	BFL	44	44	44 00		44 00	
Annie Watts .....	BFL	39			1 00	1 00	9 50
Katie Holston .....	BFL	43	1	1 00		1 00	
Louise Jackson	BFL	20	2	2 00	2 25	4 25	2 25
Sylvia Cyrus .....	BFL	40	1	1 00		1 00	3 00
Celestia Wilson	MIS	43			4 30	4 30	3 10
.....	BFL	20	19	23 00	11 75	34 75	

**TENNESSEE RIVER CONFERENCE**

H C Balsbaugh..GC		26	1	1 50		1 50	77 00
C H Chenault..D&R		30	5	13 00	14 85	27 85	75
S L Clark .....	PP&F	53	21	13 50	5 00	18 50	2 50
R H Hazelton	MISC	28	8	28 00		28 00	6 00
E E Loveland.PP&F		50	15	7 50	4 25	11 75	2 75
G W Powers...CK		2	3	1 00	1 00	2 00	
J S Moore....Po/J		39	5	10 00	1 50	11 50	1 50
Mamie Moore .....	D&R	38	12	31 00	7 00	38 00	5 00

**SUMMARY**

Alabama Conf .....	332	255	391 50	45 35	436 85	10 25
Kentucky Conf .....	498	200	366 50	50 15	416 75	142 40
Louisiana Conf	No report					
Mississippi Conf .....	508	210	355 50	46 55	402 05	65 10
Tenn River Conf..	266	70	105 50	33 60	139 10	95 50

Totals .....1604 735 1219 00 175 65 1394 75 313 25

# SOUTHERN UNION WORKER

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THE SOUTHERN UNION CONFERENCE

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## SOUTHERN UNION CONFERENCE DIRECTORY

*Territory:* The Conferences of Alabama, Kentucky, Louisiana, Mississippi, and Tennessee River.

*Office:* Room 57 Cole Building, Corner Union St. and Fourth Ave., Nashville, Tenn.

### OFFICERS

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## NEWS NOTES

PROF. W. J. BLAKE spent two days in Nashville on his way home from the educational convention at Berrien Springs. Prof. T. D. Rowe and wife, Prof. W. H. Williams, and Sister Halliday, of Oakwood, took advantage of the tournament rates for a visit to Nashville. Grandpa Parkhurst, Brother Harrison's father-in-law, passed away at Graysville, Thursday, the 23rd. Sister Randall from Atlanta was a welcome visitor among her old neighbors. Elder Walter Jones ran down from Bowling Green, Ky., and spent Sabbath and Sunday at Nashville. Elder W. R. Burrow visited Nashville in the interest of the camp-meeting and conference work. He reports that the outlook is bright for the best camp-meeting that has ever been held in the Tennessee River Conference. Remember the place, Huntingdon, and the date, August 18-28, and plan to attend and stay all through. Bro. C. F. Parmele left Sunday to take up his field duties. Elder McVagh left Wednesday evening to join Brother Rogers in a visit to tent-meetings and churches in the Southern Union Mission.

## CAMP-MEETING ANNOUNCEMENTS FOR 1910

### Southern Union Conference

- Louisiana, Alexandria.....July 21-31
- Alabama, Calera.....August 4-14
- Tennessee River, Huntingdon.....August 18-28
- Kentucky.....August 25 to September 3
- Mississippi, Enterprise.....September 1-10

## Business Notices

UNDER this heading, approved advertisements will be published in the SOUTHERN UNION WORKER, reading notice style, at the following rates: Forty words or less, fifty cents for each insertion, and one cent per word for each additional word. Each group of initials or figures counts as one word. Cash must accompany copy for all advertisements.

## LIVE MISSIONARY WORK

ALL who believe that we are now living in the last days, should endeavor to the utmost to give the third angel's message to the many unwarned people around them. After the message is given by word of mouth, then supplement this instruction by leaving a few good tracts.

We have a full and complete line of tracts and pamphlets, covering every important point of our faith. These tracts should be out in the hands of the people. They will accomplish a great work wherever they are used, and are one of the best means for good, live, missionary work. These are a few of the best tracts, listed by subjects; *order by number of your tract society or the Southern Publishing Association, Nashville, Tenn.:*

### IMMORTALITY QUESTION

- A. G. L., No. 86. Is Man Immortal?.....\$ .01
- B. S. L., No. 111. Tormented Forever and Ever..... .01
- B. S. L., No. 146. Rich Man and Lazarus..... .01
- B. S. L., No. 47. Thoughts for the Candid..... .00½
- B. S. L., No. 199. Satan's First Lie..... .02

### THE SABBATH QUESTION

- A. G. L., No. 75. Which Day Do You Keep and Why? .00½
- A. G. L., No. 39. The Seventh, or One-Seventh?..... .00½
- A. G. L., No. 50. The Day of the Sabbath..... .01
- A. G. L., No. 76. Is Sunday the Sabbath?..... .00½
- A. G. L., No. 78. The True Seventh Day..... .01½
- A. G. L., No. 88. Sunday in a Nutshell..... .01
- A. G. L., No. 91. What the Sabbath Involves..... .00½
- B. S. L., No. 52. Why not Found Out Before?..... .00½
- B. S. L., No. 95. From Sabbath to Sunday..... .00½
- B. S. L., No. 114. The Identical Seventh Day..... .01
- B. S. L., No. 130. The Seal of God, and Mark of Beast .02
- B. S. L., No. 187. Who Changed the Sabbath?..... .01
- B. S. L., No. 192. Elihu on the Sabbath..... .01
- B. S. L., No. 198. Evolution and the Sabbath..... .01

### SECOND COMING OF CHRIST

- B. S. L., No. 194. Signs of the End..... .01
- B. S. L., No. 173. We Would See Jesus..... .01
- B. S. L., No. 124. Manner of Christ's Coming..... .01
- B. S. L., No. 58. Matthew Twenty-Four..... .10
- A. G. L., No. 40. The Coming of the Lord..... .00½
- A. G. L., No. 87. Come, for All Things are now Ready .01

### MISCELLANEOUS

- B. S. L., No. 195. The Ceremonial and Moral Laws Distinguished..... .01
- B. S. L., No. 131. The Sure Word of Prophecy..... .10
- B. S. L., No. 189. Waymarks to the Holy City..... .01
- A. G. L., No. 68. Food, Its Mental and Moral Value.. .00½