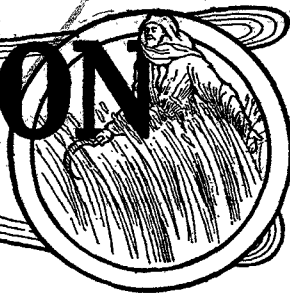


# SOUTHERN UNION WORKER



"My meat is to do the will of Him that sent me, and to finish His work."

VOL. VII

NASHVILLE, TENNESSEE, JULY 17, 1913

No. 28

## Sun and Shadow

As I look from the isle, o'er its billows of green,  
To the billows of foam-crested blue,  
Yon bark, that afar in the distance is seen,  
Half dreaming, my eyes will pursue:  
Now dark in the shadow she scatters the spray  
As the chaff in the stroke of the flail;  
Now, white as the sea-gull, she flies on her way,  
The sun gleaming bright on her sail.

Yet her pilot is thinking of dangers to shun,—  
Of breakers that whiten and roar;  
How little he cares, if in shadow or sun  
They see him who gaze from the shore!  
He looks to the beacon that looms from the reef,  
To the rock that is under his lee,  
As he drifts on the blast, like a wind-wafted leaf,  
O'er the gulfs of the desolate sea.

Thus drifting afar to the dim-vaulted caves  
Where life and its ventures are laid,  
The dreamers who gaze while we battle the waves  
May see us in sunshine or shade;  
Yet true to our course, though our shadow grow dark,  
We'll trim our broad sail as before,  
And stand by the rudder that governs the bark,  
Nor ask how we look from the shore!

— *Oliver Wendell Holmes.*

## Our Publishing House

### Home Office News

SALES report for week ending July 12, 1913: Total number bound volumes, 5,395; *Watchman*, 8,782.

The Home Office begins to feel that the busy season is near. Last week brought in many large orders. As several of the office workers were sick or absent on vacation, it pressed to the limit the workers who remained to get out the work. All have shown a splendid spirit of willingness, and not one word of complaint has been heard. The Lord will bless such a loyal, faithful spirit as this.

The Lord is indeed blessing our work in this field. In some sections the month of June has fallen a little behind that of the corresponding month last year. This is caused, we believe, by the absence of so many of our field men attending the General Conference but we believe the inspiration gained by attending that meeting will show up in their future work, and that from now on our reports will be one of gains all along the line.

An order just received calls for sixteen cases of books to go to our Atlanta Branch. Brother Randall requests that this order be rushed. Evidently things are moving in the Southeast.

Mrs. Agnes Gray, stenographer of the Book Department, has been absent from her work all last week on account of illness. She lost twelve pounds in weight but was able to be back at her desk Monday morning.

Miss Hazel Wood, the Manager's stenographer, has returned from an extended visit with relatives and friends in the East, visiting Staten Island, New York, and different points in Vermont, New Hampshire, and Maine, returning via Illinois, her former home. She returns looking well, and we believe these occasional visits are a benefit to our workers.

Brother G. B. Thompson of Jacksonville, Fla., a former employee of the Publishing House, was an office visitor Monday morning. Brother Thompson is conducting a very successful bath and message parlor in the Windsor Hotel of the Florida city, and brings a good report of the meetings recently held in Jacksonville by Elder Haynes. He reports fifty new members added to the church as a result.

Last week we received orders for fifty-seven cases of books, having a total weight of about three tons. Eleven cases of these were for "Past, Present, and Future." The mail last Sunday brought in orders for 1,000 of these books to be shipped out of our territory, so we have every reason to feel encouraged at the progress the work is making. Let us not forget to pray for the faithful colporteur who is going from door to door.

In a letter just received from Brother A. F. Harrison, we quote the following:—

"Up to date, the first six months of the year have gone but we have made a gain over the first six months of last year of \$2,200 in orders and \$3,500 in books delivered. Now I think that is pretty good, and I am now urging all to come to the front and let's make a hundred thousand dollars. I believe we can do it if we will. I leave for the South Texas camp-meeting Wednesday morning."

The chapel hour Monday morning was occupied by Brother Hook Jr., who has just returned from Atlantic City, N. J., where, with Brethren Ford and Curtiss, he has been attending a meeting of the Southern Classification Committee.

In his opening remarks he said: "On my way up north this time I was impressed with the fact that the Lord's hand was over us. Our train stopped suddenly at the little town of Chuckey, Tenn., and everyone got out to see what was the matter. It seemed that the track had just dropped into space. Just before the train got to that place, it had disappeared, and it took them three hours to repair the track so we could continue the journey. Now, I do not believe that these things just happen. I think they are evidences of the

Lord's care over us. It is important that we stay in the line of duty, for when we are in that line we are safe."

His talk was based on the fifth chapter of James and is given in part as follows:—

"These texts were made very prominent to my mind while in this great seashore resort. It is a city of amusement. The garments of the men and women were the most extreme I ever saw in my life. People pay fifty cents an hour to ride along in little wheel-chairs. There were thousands of these little chairs on the Board Walk which is six miles long, lined almost its entire length with hotels, cafés, amusement piers and business houses. Two hundred and fifty thousand people visited Atlantic City on the Fourth of July, and many thousands of dollars were spent there on that day solely for pleasure.

"As Brethren Ford, Curtiss, and myself were attending the meetings of the Classification Committee, I felt that we represented something very different from what the other shippers present represented. I felt that our thoughts were different, our ways, our aims, our hopes were different. The point we had in mind was that we might get reduced freight rates in order that the money might be saved to the cause, and used in the promulgation of the third angel's message; those men were there with the sole thought of making gain and paying greater dividends to stockholders.

"When we presented our claim before the Classification Committee, we were quite sharply cross-examined by nearly every member of the committee. A number of questions were presented, and we found it necessary to use great care in answering these queries as a number of them were catch questions put to us for the sole purpose of getting us to commit ourselves. If the Lord is in this matter, and we believe he is, we believe that ultimately we shall gain our point. If the Classification Committee does not grant our request, then we have the right of petitioning the Interstate Commerce Commission which acts in the capacity of the Supreme Court in settling these questions that are in controversy between shippers and the carriers.

"The following are a few of the interesting things which impressed me during my absence. Last Sunday while in Philadelphia, I heard a loud voice, finally locating it on a nearby corner, and found a blind man standing there quoting Scripture. He knew the Bible by heart. I could not help but feel that he was doing some good, for though he had but a small audience, yet as the crowds passed by they could not help but hear the Scriptures he was repeating. They were very much to the point and will undoubtedly cause some of the hearers to think.

"I was much impressed with the plain dress and manner of the Quakers. Philadelphia, you know, is a Quaker City and many of these people still dress in the old style, all of the ladies wearing poke bonnets. I noticed that on the bulletin boards of their churches they refer to Sunday as First-day.

"I was surprised to learn of the number of bottles of beer and coca-cola that are sold in Chattanooga. Attending the meeting of the Classification Committee was a manufacturer of bottle caps, who stated that he sold 297,000 gross of bottle caps in that city in one year. This would be 42,768,000 bottles for the year. Isn't that one of the signs that the coming of the Lord is near? Are not men giving themselves over to the pleasures of this world and spending their money for that which is not food?

"One evening Brethren Ford, Curtiss, and myself went through the Heinz pickle exhibit at Atlantic City. Here they have samples of all their products, also giving a stereopticon lecture taking the audience on a trip of inspection through

their factory. They have their own glass factory which turns out 24,000 bottles per day. The girls who handle the Heinz products, before taking up the day's work have their hands manicured by a special manicurist, hired by the company."

SOUTHERN PUBLISHING ASSOCIATION

R. HOOK JR., *Gen. Manager.*

## Louisiana Conference

### Conference Directory

R. W. PARMELE, President.

O. R. GODSMARK, Secretary and Treasurer.

O. R. GODSMARK, Tract Society Secretary.

OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

H. D. LEAVELLE, Field Agent, 810 Jackson Ave., New Orleans, La.

MRS. C. A. SAXBY, Educational and Y. P. M. V. Secretary, Lake Charles, La., R. F. D. 2.

MRS. LAURA BROWN, Sabbath-School Secretary, 2515 Milan St., New Orleans, La.

LYDIA E. PARMELE, Medical.

#### Louisiana Conference — Twenty-Cents-a-Week Fund

| Membership Am't for year, 20c per wk. | Amount due to June 11 | Amount paid to June 11 | Amount short |
|---------------------------------------|-----------------------|------------------------|--------------|
| 267                                   | \$2776.80             | \$1281.60              | \$ 959.22    |
|                                       |                       |                        | \$ 322.38    |

#### Louisiana Mission — Twenty-Cents-a-Week Fund

|    |           |           |          |           |
|----|-----------|-----------|----------|-----------|
| 76 | \$ 790.40 | \$ 364.80 | \$ 52.15 | \$ 312.65 |
|----|-----------|-----------|----------|-----------|

#### CAMP-MEETING, ALEXANDRIA, LA.

Date, July 23 to 30

We are expecting you.

#### For a Large Camp-meeting

OUR camp-meeting is now only a few days distant. July 23-30 will soon be here. Preparations not already made should be made at once. Our conference secretary writes, saying:—

"My correspondence indicates that the attendance at the camp-meeting is going to be the largest in the history of the conference. Nearly every church will be represented. All trains will be met at Alexandria by a man with the words 'Camp-meeting' on his hat. He will give directions about baggage and how to reach the grounds."

We believe that our secretary's forecast will be fully realized, and that this will indeed be the largest meeting in the history of the conference. Let us see to it that it is also the best. This may be so if each one does his duty.

R. W. PARMELE.

#### News Items

THE conference and tract society office will be closed from July 20 to August 1. Although the camp-meeting will last but one week it will be necessary for the secretary to be on the ground several days ahead of time and a short while afterwards. All mail intended for the office, arriving within the above dates, should be addressed to O. R. Godsmark, Alexandria, La., % S. D. A. Camp Ground.

On the morning of July 9, several of the New Orleans church gathered on the Southern Pacific dock to bid Brother E. P. Auger a pleasant voyage to his new field of labor. Brother Auger has responded to a call to assist in a tent effort for the French speaking people in New Bedford, Mass. He sailed from New Orleans to New York on the steamer "Comus," and expects to remain in the East during the coming two months. We bid him Godspeed and pray that his heart's desire may be gratified in the gathering out of a strong company of his fellow countrymen.

We are pleased to see the splendid spirit of hearty co-operation displayed by all who are doing business with the tract society. This was especially noticed in the prompt response made to the letters of inquiry sent out from the office at the end of the month. The sending out of "Information blanks for the Auditor" was a new idea put to a practical test, and the replies received will prove of great assistance to us. To all we express our thanks.

## Tennessee River Conference

### Conference Directory

E. L. MAXWELL, President.  
 F. C. VARNEY, Conference and Tract Society Secretary and Treas.  
 OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.  
 Mrs. E. H. REES, Secretary Sabbath-School Department, 2305  
 Buchanan St., Nashville, Tenn.  
 C. F. LOWRY, Educational and Y. P. M. V. Secretary, 126 McCowat  
 St., Jackson, Tenn.  
 C. F. DART, Field Missionary Agent, 2309 Lacey St., Nashville,  
 Tenn.

### Tennessee River Conference — Twenty-Cents-a-Week Fund

| Membership | Am't for year, 20c per wk. | Amount due to June 11 | Amount paid to June 11 | Amount short |
|------------|----------------------------|-----------------------|------------------------|--------------|
| 538        | \$5595.20                  | \$2582.40             | \$1149.42              | \$1432.98    |

### Tennessee River Mission — Twenty-Cents-a-Week Fund

|     |           |           |          |           |
|-----|-----------|-----------|----------|-----------|
| 109 | \$1133.60 | \$ 523.20 | \$ 38.81 | \$ 484.39 |
|-----|-----------|-----------|----------|-----------|

### Harvest Ingathering

It is not too early to begin to plan for the Harvest Ingathering which is set for October 6-10 of this year. Last year our churches were successful in raising over \$50,000 by this means. I am sure we did not all do our best, and that if we would take hold of this work early enough and with sufficient vigor, we could raise \$100,000 for missions this year. Will you not see that your church places an early order with the tract society for such supplies as will be needed. They will consist of Missionary *Reviews*, General Instruction Leaflets for each one who will go out to solicit, also cards for solicitors. Your orders should be sent in to the tract society not later than July 15, and by all means send them in before the first of August. Make an estimate of the number of *Reviews* that your church can use, and then let us begin to pray and plan the work to make this the most profitable Ingathering season in our history. Remember that all money raised on this fund helps us to pay our twenty cents a week per member.

### Colporteur News

SISTERS Rebecca Moore and Lura Reed have finished canvassing Fulton, Ky., and have gone to Clinton, Ky., to work that place.

I am glad to say that Brother Williman, who has been ill for two or three weeks, is back in the field again.

During the four weeks of June we made a gain over the five weeks of May of \$269.25 worth of orders and \$156.75 worth delivered.

We now have a good corps of workers in the field, and if all are faithful in putting in good time in the field, we will make a fine showing in this conference.

Brother Chenault has taken \$854.50 worth of orders since he began work in April. It is very dry where he is at work, but in spite of the fact that the crops are suffering for rain, the Lord is blessing him with \$75 or \$80 worth of orders a week.

"Although the fig tree shall not blossom, neither shall fruit

be in the vines; the labor of the olive shall fail, and the fields shall yield no meat; the flock shall be cut off from the fold, and there shall be no herd in the stalls: yet I will rejoice in the Lord, I will joy in the God of my salvation." Hab. 3:17, 18.

I have been at Waynesboro the past three weeks assisting a company of new colporteurs in getting started to work for "Bible Footlights" in Wayne County. The company consists of J. N. Womack, D. A. Jones, Frank Knox, and John Krauss, all of Nashville. They are full of courage, and have started in with good success. None of them ever had any experience in canvassing before. They are enjoying it fine. Let us pray for them that they may continue to have good success.  
 C. F. DART.

### Hazel Academy Items

FARMING is the order of the day at the school now. The crops look fairly well, notwithstanding the very dry weather. This has been most severe on the tomatoes, but it is hoped a fair amount may be had for canning.

The school family (numbering only six at present) recently spent a half day on Clark's River, north of the farm.

Those who are acquainted with Miss Hibben will be glad to know that she is at Emanuel Missionary College, attending the teachers' summer school now being held there. She writes that she is enjoying her work very much, and is getting many things which will be of great help in her school work for the coming year. She hopes, if possible, to return in time to attend both the Kentucky and Tennessee River camp-meetings.

Mr. Martin Halvorsen has been elected preceptor of the boys' home for the coming year. He is also a graduate of Emanuel Missionary College, and comes to us highly recommended. He will probably come a short time before school begins in order to superintend the making of some improvements in both the boys' and the girls' homes.

Inquiries for calendars, and regarding the school, indicate an increased interest in education all through the Union Conference.

Have you written for a calendar yet? They are now being printed, and will soon be ready. It was found necessary to increase the number of pages this year in order to include all matter that seemed necessary. A slight change in the curriculum will also be noted in the ninth and tenth grades. These changes, while not radical, will make for greater efficiency in the work of the school we believe, and are in full harmony with the General Conference Educational Department.

Everywhere Seventh-day Adventist young people are found, we see them either engaged in, or planning for the Lord's work, or else—as the Lord has told us so often—being drawn away by the things of the world. There is no neutral ground. Reader, which will you choose to do? Your own salvation as well as that of others depends on the choice.

A calendar will gladly be sent to you on request, whether you feel you can come to school this year or not. Address PRINCIPAL, Hazel Academy, Hazel, Ky.

### Nashville Tent Meetings

WE have been too busy of late to do much writing, and thus we have neglected to report to the WORKER. However, we always enjoy the good reports of our fellow workers from other parts of the great field.

Our meetings in the tent are now closed and we feel that much good has been accomplished, especially in giving the

people of this important city a good impression of our message. It is safe to say that from two to three thousand people have attended our services. The average week-night service was attended by about two hundred, and the Sunday night service averaged four hundred and fifty. Many souls received help spiritually, and are taking readings from our Bible workers. Ten persons have begun to observe the Sabbath and we feel sure a goodly number will begin as soon as they have received sufficient light. It takes a great deal of work to make a Seventh-day Adventist, especially one that will stand before the throne without fault.

Our people in Nashville have been faithful in attending the meetings, also we pay one more tribute to our band boys who were especially helpful the last week of the services.

The newspapers were friendly and short reports of the sermons appeared daily in the *Nashville Banner* as long as I found time to prepare them: hundreds of people read these reports and it is hoped will show results sooner or later.

Other places in Nashville are calling for tent meetings, and it may be that after camp-meeting we may begin our fall and winter work with a short series of tent lectures.

C. A. HANSEN and WORKERS.

### My First Experience

I THANK the Lord for the experience I have had this first week. I started canvassing last Tuesday, July 1, worked forty-one hours (the field agent was with me the first eleven hours.), took \$35.50 worth of orders for "Bible Footlights," and sold \$5.25 worth of helps for cash, making a total of \$40.75. I do feel God's blessing. I feel nearer the Lord than ever before.

J. N. WOMACK.

## Mississippi Conference

### Conference Directory

C. S. WIEST, President.  
 WM. WOODRUFF, Secretary and Treasurer.  
 WM. WOODRUFF, Tract Society Secretary.  
 VIRGIL SMITH, Field Missionary Agent.  
 MRS. E. L. MORROW, Sabbath-School and Y. P. M. V. Secretary.  
 OFFICE ADDRESS, 932 Union St., Jackson, Miss.

#### Mississippi Conference — Twenty-Cents-a-Week Fund

| Membership | Am't for year, 20c per wk. | Amount due to June 11 | Amount paid to June 11 | Amount short |
|------------|----------------------------|-----------------------|------------------------|--------------|
| 157        | \$1632.80                  | \$ 753.60             | \$ 728.67              | \$ 24.93     |

#### Mississippi Mission — Twenty-Cents-a-Week Fund

|     |           |           |           |           |
|-----|-----------|-----------|-----------|-----------|
| 130 | \$1352.00 | \$ 624.00 | \$ 121.12 | \$ 502.26 |
|-----|-----------|-----------|-----------|-----------|

### Camp-Meeting

REMEMBER THE CAMP-MEETING, HATTIESBURG, JULY 30-AUG. 7

ONLY two more weeks and camp-meeting will be in session. Are you arranging to be there? If you have not yet ordered your tent do so at once so there will be no confusion at the last hour.

There will be preaching Wednesday night, July 30, and also a short conference session. Let us try to be present from the start, and remain during the entire seven-days meeting.

There will be a dining-tent where the campers can secure meals at reasonable prices; we will also have a grocery stand where fruits, Nashville Sanitarium foods, etc., can be bought.

A goodly number have already notified us of attending, but we hope many more will avail themselves of the good things to be obtained at camp-meeting.

Look for more about it in the next issue of the WORKER.

## Kentucky Conference

### Conference Directory

B. W. BROWN, President.  
 S. F. LOVE, Secretary and Treasurer.  
 H. E. BECK, Field Agent.  
 MRS. B. W. BROWN, Sabbath-School Secretary.  
 W. H. WHITE, Y. P. M. V. Secretary.  
 OFFICE ADDRESS, Nicholasville, Ky.

#### Kentucky Conference — Twenty-Cents-a-Week Fund

| Membership | Am't for year, 20c per wk. | Amount due to June 11 | Amount paid to June 11 | Amount short |
|------------|----------------------------|-----------------------|------------------------|--------------|
| 183        | \$1903.20                  | \$ 878.40             | \$ 313.77              | \$ 564.63    |

#### Kentucky Mission — Twenty-Cents-a-Week Fund

|    |           |           |           |           |
|----|-----------|-----------|-----------|-----------|
| 75 | \$ 780.00 | \$ 360.00 | \$ 131.12 | \$ 228.88 |
|----|-----------|-----------|-----------|-----------|

### News Notes

Brother S. F. Love spent Sabbath, July 5, with the tent company at Pinckard. He was pleased with the location of the tent.

Brother Horn was an office visitor this past week. He has returned to his territory and will begin his delivery the 17th.

Brother W. H. White was at the office during the past week. He reports the interest increasing some at the tent meeting, but states that the farmers are busy thrashing, hence the attendance is not what they desire. Let us all pray for this company of workers.

Brother Smith has joined Brother Parkins in the book-work at Flemingsburg.

Brother O. G. Carnes has been canvassing some during the past week, and reports finding a number who are interested in the message.

We are glad to report another new Sabbath keeper in Fleming County. He writes that the reading of our literature has brought him into the truth. This is another testimony in favor of the printed page. As you read this, my brother, don't you hear God calling you to go out canvassing? If so, don't delay; write at once for territory.

Brother Beck is in Morgan County at this writing, visiting and assisting Brethren Yates and Ethington in their deliveries.

Sister Beck is now visiting her parents, Mr. and Mrs. R. M. J. Pound, at Boston.

We are glad to report that the brethren at Ford have ordered the seats for the new church.

Brother and Sister Curtis Pound have now moved their headquarters from Danville to Junction City.

Elder Brown visited the churches of Louisville the past week. He reports the work onward.

Elder Lindsay has been receiving a visit from his mother and sister the past week.

Don't forget the camp-meeting date, August 14-24.

Sister M. Wheeler, of Grove, is on the sick list. We hope to learn soon that she is better and that Brother Wheeler has returned to the canvassing field.

Brother Jesse E. Miller writes encouragingly of his work in Logan County.

Brother T. L. Bryant, of Bowling Green, is sick at this writing.

The brethren of the Sand Hill church have just sent in their tithes and offerings. It is the largest remittance received from that church in the past two years.

Sister Reynolds, of Owensboro, is still faithful in putting out the printed page.

The attendance at the tent meetings in Louisville has been

increasing and some are deeply interested. Elder Lindsay and those associated with him are all working hard to get the message before the people. Let all the brethren remember these workers in prayer.

The little daughter of Sister Fry, of Louisville, is very sick and fears for her recovery are entertained.

The colored meeting in Louisville has been in progress for ten days, and Elder Lawrence and his helpers are kept very busy. They are not able to seat the congregation, it being so large. Elder Brown spoke to a large audience July 8.

The magazine work in the city of Louisville is progressing nicely. The sisters of the church are selling these papers to pay for the church. We feel sure that many of our people could take a club of magazines each month, and thus help warn the people of your city and community.

Sister Glenn of the Louisville church is spending this week with her sister and daughter at Bowling Green.

### Camp-meeting Suggestions

THE date of this important gathering is August 14-24; the place, Nicholasville. As far as possible all should attend this meeting. Let none remain at home who can possibly attend. I quote from Vol. 6, p. 38, 39: "It is important that the members of our churches should attend our camp-meetings. The enemies of truth are many; and because our numbers are few, we should present as strong a front as possible. Individually you need the benefits of the meeting, and God calls upon you to number one in the ranks of truth. . . .

"Brethren and sisters, it would be far better for you to let your business suffer than to neglect the opportunity of hearing the message God has for you. Make no excuse that will keep you from gaining every spiritual advantage possible. You need every ray of light. You need to become qualified to give a reason of the hope that is in you with meekness and fear. You can not afford to lose one such privilege."

Now brethren, let us all believe that God will care for our homes, and plan to attend this feast. Many of you have never attended a camp-meeting where the message has been preached. This year don't allow the enemy to cheat you out of a blessing; but get ready, and be present the first day of the meeting and remain throughout the feast. In the days of Israel the Lord called them together three times a year. He cared for their homes then, and he will do the same for us.

Fathers, mothers, and children need to attend the camp-meeting. It will draw us closer to God and to one another. We will return to our homes having more power to resist the devil.

We are expecting the largest attendance this year we have ever had in the Kentucky Conference. You had better order your tent at once. Tell us what furniture you will need. Some have already ordered their tents; you be the next one.

B. W. BROWN.

### The Midsummer Offering

I DESIRE to call your attention to the fact that Sabbath, July 26, is the time for the Midsummer Offering to be taken. I am sure that each member of the Kentucky Conference will be glad to see this day arrive again in order that we may have another opportunity to give into the Lord's work. At this time the Lord is calling upon men and women to give of their means that this message may go quickly to all the world. Many are holding back that which should go into the treasury of the Lord. The Lord can not bless such as he

would like to do. He has told us that if we would be faithful in the paying of our tithes and offerings he would pour us out a blessing in such measure that there would not be room enough to receive it. Now brethren, that is what we need right now in our day. The message needs our means, and we need the blessing of the Lord in order that we may have greater power in the giving of the message to others. God has promised to give us rain in the time of the latter rain. The time for the latter rain is dawning upon the earth, and we will want the Spirit of God in this time; but we must consecrate ourselves fully to him or he can never pour out his Spirit upon us. When we are fully consecrated to him, our means will be consecrated with us. Then, brethren, let us consecrate ourselves and our all to the Lord and allow him to use us and ours at this time.

Last year the Midsummer Offering in the Kentucky Conference was about \$75. Since that time our membership has increased just about one hundred. With this added membership, it is only reasonable to expect a much larger offering this year than last. Our membership is now about 285. If each one will give but fifty cents, we will have at least \$140 for this offering. Now, nearly every one can give at least that much. Some can give more. Let those who can give more, give what they are able, and thus raise this offering to the highest mark possible.

During the last few years this offering has been increasing at the rate of at least \$25 each year. We certainly can expect at least that much increase this year over last year, and as our membership has increased so much more rapidly this year, we should have a larger increase than ever before. Let us each one do our best and see if we can raise at least fifty cents per member or about \$140 for the conference. This amount would be of much help in the giving of the last message to those in foreign lands who have never heard of it. If we will all consecrate ourselves to God as we should, he will guide us in the giving as he would have us to do.

"And who then is willing to consecrate his service this day unto the Lord."  
S. F. LOVE.

## Alabama Conference

### Conference Directory

A. L. MILLER, President.

THOS. E. PAVEY, Secretary and Treasurer.

THOS. E. PAVEY, Tract Society Secretary.

MARK WILSON, Field Missionary Secretary.

OFFICE ADDRESS, 1700 7th Ave. N., Birmingham, Ala.

HELEN M. KEATE, Sabbath-School and Y. P. M. V. Secretary, Fort Payne, Ala.

C. R. WALDRON, Educational Secretary, Rockford, Ala.

### Alabama Conference — Twenty-Cents-a-Week Fund

| Membership | Am't for year, 20c per wk. | Amount due to June 11 | Amount paid to June 11 | Amount short |
|------------|----------------------------|-----------------------|------------------------|--------------|
| 195        | \$2028.00                  | \$ 936.00             | \$ 347.71              | \$ 588.29    |

### Alabama Mission — Twenty-Cents-a-Week Fund

|     |           |           |           |           |
|-----|-----------|-----------|-----------|-----------|
| 200 | \$2080.00 | \$ 960.00 | \$ 226.75 | \$ 733.25 |
|-----|-----------|-----------|-----------|-----------|

### News Notes

It is but a short time now until the time for our camp-meeting. All the churches should elect their delegates right away and send the names to Brother Pavey. Each church is entitled to one delegate for the organization, and an additional delegate for each ten members. A church of nine members would be entitled to but one delegate, but a church with ten members would be entitled to two delegates. We hope to have a large attendance at the camp-meeting, and no one should think of missing this gathering.

Our colporteurs have done good work this week, and are all of good courage. Brother Waters heads the list this week, but Brother Guilford is close behind him.

Elder Miller and Brother Wilson have both returned from the southern part of the conference where they have been for about three weeks.

On the 9th inst. Sister Keate passed through Birmingham on her way home from Carbon Hill. Sister Keate says the tent meetings at Carbon Hill are increasing in interest. Elder Bellinger has been having quite a hard time with malaria, but we think he has recovered from it.

Brother Dasent reports that his meetings are being quite well attended, and that there are some interested ones. Elder Peters is of good courage in the work at Huntsville.

We still have a few *Sabbath-School Quarterlies* at the tract society, but they will soon be gone. If you have failed to order your *Quarterly* you had better order at once, for you can not afford to miss the good lessons.

### Among the Churches

SHORTLY after the General Conference Brother Wilson and I made a trip to Montgomery to locate a place for camp-meeting and visit the church there. We spoke once to the white church, and once to the colored church, and found them all of good courage.

Leaving Montgomery, Brother Wilson stopped at Troy to visit Brother and Sister Smith; I went on to Dothan and Ashford. I found two parties at Dothan whom we trust will soon be ready for baptism. At Ashford I found the church of good courage. I remained with them for a few days, the visit being very much appreciated. Several talk of coming to camp-meeting.

From Ashford I went to Santa Rosa, Fla., and held a two-weeks' meeting there. There were ten Sabbath keepers there who were, or had been, church-members. With these, and seven others baptized Sabbath, July 5, we organized a church of eighteen members. I returned home via Pensacola.

May the Lord bless the work in all its branches.

A. L. MILLER.

### A Word to Colporteurs

I HAVE just returned from an extended trip among the colporteurs in the southern part of the State, and take this means of writing you. Soon after returning from the General Conference, in company with Brother Miller, we started to make a tour of the churches, and also visit the colporteurs. Our first stop was at Montgomery where we selected a place for our annual camp-meeting, which I hope every colporteur will attend. Come and tell others the good things the Lord has been doing for you.

From here I went to Troy for a few days to visit Brother Smith. Brother and Sister Smith have been doing some noble work at this place, and we feel sure they will have stars in their crowns as the result. My next stop was at Ashford, where I helped two of our faithful girls to get started in the magazine work. On leaving Ashford I stopped off at a place by the name of Brantley, and had a short visit with Sister Jordan, who expects to enter the work; I also had the privilege of spending one night with Brother W. G. Ringgold, who was at one time a colporteur but was called from the field by home duties. Going next to Red Level I spent the Sabbath with Brother Glatter, who is canvassing some there. He is a new, but an enthusiastic worker.

My next stop was at Greenville, where Brother Ivory is spreading the printed pages like the leaves of autumn, but I

did not get to see him. It is not very often a colporteur fails to find the one he is looking for, but such was the case this time. I then visited Summerdale where we get three new colporteurs who expect to start in the work soon. Going from there I made short stops at Mobile and Grove Hill. Brother Bennette is canvassing in Mobile, and two of Brother Nelson's girls will take up the magazine work there this month. At Grove Hill I had the privilege of visiting the family of Brother H. A. Lynd, who was at one time a colporteur; we hope to see him in the work again soon.

The work is onward and we have much to encourage us. Let us put forth an extra effort for the next two weeks and then take a little vacation by attending the camp-meeting. Remember the date, August 6-14. Come, we need you there.

MARK WILSON.

## Southern Union Conference

### Union Conference Directory

S. E. WIGHT, President.

E. H. REES, Secretary-Treasurer and Auditor.

J. W. DAVIS, Union Missionary Agent.

R. G. RYAN, Educational and Y. P. M. V. Secretary.

OFFICE ADDRESS, 511 Cole Building, Nashville, Tenn.

Net amount short for the Southern Union Conference on the Twenty-cents-a-week Fund to June 11, 1913, \$2,-933.21.

### Midsummer Offering

THIS offering will be taken the fourth Sabbath in July. The Mission Offerings for the first half of this year have fallen behind about five thousand dollars. Let us plan for a liberal gift at this date that there may be money in the treasury to prosecute the work of the Lord in heathen lands.

The General Conference at its last session laid plans for developing the work in distant and unoccupied lands which will require many thousands of dollars.

The Union treasurer will endeavor to give you in the next issue of the WORKER the exact standing of each local conference in this Union. This will act as a guide to the church elders in presenting the matter to his local church. The Lord is calling upon us to arise and finish his work in this earth.

Mrs. Joel C. Rogers of Central Africa, in a talk at the last General Conference, said the natives in Africa were liberal in giving to the cause of present truth. During a severe famine she noticed some government trees stripped of bark to a height of about five feet from the ground. She asked why this was done. The reply was "We could not help it. We were so hungry that we just had to gnaw the bark off the trees." These people saved a part of their scanty supply of food and brought it as an offering to the Lord. Their donated food was sold and the money given to help other needy fields. These conditions, and the liberality of the natives, led Sister Rogers to eat nothing for three months but bread and water. Sister Rogers said, "When I think of the sacrifices of these poor native people, I have no hesitation in urging you to give liberally."

The most of us will not be deprived of any less food by giving when the offering is made Sabbath, July 26. Let us pray the Lord of the harvest to give us money and a willing heart to give when the hour arrives for the donations to be made.

S. E. WIGHT.

Colporteurs' Report, Week Ending July 5, 1913

ALABAMA CONFERENCE

| NAME                         | Book       | Hrs.       | Ords.           | Value          | Helps           | Total           | Delivered |
|------------------------------|------------|------------|-----------------|----------------|-----------------|-----------------|-----------|
| H L Waters* . . . . .BF      | 55         | 63         | \$90 00         | \$             | \$90 00         | \$              |           |
| S S Guilford . . . . .BF     | 30         | 36         | 54 20           | 11 65          | 65 85           | 1 50            |           |
| I W Peevy . . . . .D&R       | 41         | 9          | 27 00           | 4 50           | 31 50           | 3 00            |           |
| Alex Wood . . . . .BF        | 26         | 17         | 24 50           | 5 50           | 30 00           | 17 00           |           |
| W B Studt . . . . .PG        | 24         | 6          | 20 00           | 1 75           | 21 75           |                 |           |
| Chas Griffiths . . . . .BF   | 27         | 10         | 19 50           | 1 25           | 20 75           | 27 50           |           |
| C D Sloane* . . . . .PP&F    | 43         | 8          | 16 50           | 4 00           | 20 50           | 13 50           |           |
| Ray N Studt . . . . .PG      | 17         | 5          | 17 00           |                | 17 00           |                 |           |
| H G Smith . . . . .CK        | 34         | 11         | 16 00           |                | 16 00           |                 |           |
| Jennie L Frazier . . . . .BF | 23         | 16         | 16 00           |                | 16 00           |                 |           |
| M L Ivory . . . . .BF        | 41         | 8          | 12 00           | 50             | 12 50           | 3 50            |           |
| R T Jacks . . . . .BF        | 25         | 8          | 10 00           | 50             | 10 50           | 50 50           |           |
| A L Kiehnhoff . . . . .PG    | 14         | 2          | 8 00            | 75             | 8 75            |                 |           |
| J M Gillim . . . . .BF       | 26         | 7          | 8 00            |                | 8 00            | 9 50            |           |
| Virginia McPhall . . . . .BF | 6          | 7          | 8 00            |                | 8 00            |                 |           |
| Geo W Brown . . . . .BF      | 46         | 3          | 3 00            | 4 50           | 7 50            |                 |           |
| P Hampton . . . . .BF        | 13         | 1          | 1 50            | 1 25           | 2 75            |                 |           |
| <b>Totals</b> . . . . .      | <b>500</b> | <b>217</b> | <b>\$351 20</b> | <b>\$36 15</b> | <b>\$387 35</b> | <b>\$126 00</b> |           |

KENTUCKY CONFERENCE

|                              |            |            |                 |                |                 |                 |  |
|------------------------------|------------|------------|-----------------|----------------|-----------------|-----------------|--|
| C G Parkins . . . . .D&R     | 41         | 17         | \$38 00         | \$ 2 00        | \$40 00         | \$              |  |
| Lewis Davis* . . . . .D&R&BF | 90         | 25         | 34 00           | 2 50           | 36 50           | 124 50          |  |
| W P Ethington . . . . .BF    | 26         | 24         | 30 50           |                | 30 50           |                 |  |
| H G Patchett . . . . .D&R    | 50         | 11         | 19 50           | 50             | 20 00           |                 |  |
| R W Coker* . . . . .CK       | 19         | 16         | 17 50           | 1 00           | 18 50           |                 |  |
| M Wheeler . . . . .D&R       | 38         | 3          | 9 00            | 7 50           | 16 50           |                 |  |
| Jesse Miller . . . . .D&R    | 50         | 6          | 13 50           | 75             | 14 25           | 3 00            |  |
| Edna Pound . . . . .BF       | 12         | 11         | 11 50           | 2 00           | 13 50           |                 |  |
| Curtis Pound . . . . .D&R&BF | 27         | 12         | 12 00           |                | 12 00           |                 |  |
| James Hickman . . . . .BF    | 19         | 9          | 9 50            | 1 50           | 11 00           | 25 00           |  |
| C L Yates . . . . .BF        | 5          | 5          | 6 50            |                | 6 50            |                 |  |
| L Steele . . . . .BF         | 27         | 5          | 5 00            | 1 00           | 6 00            |                 |  |
| H Ethington . . . . .BF      | 4          | 3          | 3 50            | 25             | 3 75            |                 |  |
| <b>Total</b> . . . . .       | <b>408</b> | <b>147</b> | <b>\$210 00</b> | <b>\$19 00</b> | <b>\$229 00</b> | <b>\$152 50</b> |  |

LOUISIANA CONFERENCE

|                             |            |            |                 |                |                 |                |  |
|-----------------------------|------------|------------|-----------------|----------------|-----------------|----------------|--|
| W J Hirst . . . . .PP&F     | 40         | 49         | \$88 50         | \$ 1 75        | \$90 25         | \$             |  |
| Frank Peabody . . . . .PP&F | 37         | 29         | 47 50           | 1 00           | 48 50           | 1 50           |  |
| I J Reed . . . . .BF        | 57         | 19         | 28 50           | 9 50           | 38 00           | 33 00          |  |
| T S Sligh . . . . .D&R&BF   | 34         | 13         | 22 00           | 75             | 22 75           |                |  |
| John Harzman . . . . .PP&F  | 20         | 3          | 8 00            | 5 50           | 13 50           | 13 50          |  |
| Ruth Eaton* . . . . .PP&F   | 28         | 7          | 12 00           | 1 25           | 13 25           | 10 50          |  |
| Mrs F Peabody . . . . .PP&F | 10         | 6          | 10 50           | 2 25           | 12 75           | 1 50           |  |
| Susie Boden . . . . .PP&F   | 22         | 1          | 1 50            | 2 10           | 3 60            | 6 00           |  |
| Dora Borgess . . . . .PP&F  | 11         |            |                 | 75             | 75              | 13 50          |  |
| <b>Totals</b> . . . . .     | <b>259</b> | <b>127</b> | <b>\$218 50</b> | <b>\$24 75</b> | <b>\$243 25</b> | <b>\$79 50</b> |  |

MISSISSIPPI CONFERENCE

|                              |    |    |         |         |         |         |  |
|------------------------------|----|----|---------|---------|---------|---------|--|
| Elmer Chastain . . . . .CK   | 33 | 36 | \$62 00 | \$ 2 25 | \$64 25 | \$ 3 25 |  |
| J P Campbell . . . . .BF     | 55 | 47 | 60 00   | 2 25    | 62 25   | 2 25    |  |
| J S Fry . . . . .D&R         | 46 | 18 | 40 00   | 2 00    | 42 00   | 2 00    |  |
| Ella Johnson . . . . .PP&F   | 15 | 23 | 37 00   | 25      | 37 25   | 25      |  |
| C H McColrey . . . . .BR     | 48 | 15 | 29 00   | 2 00    | 31 00   | 6 00    |  |
| H G Miller . . . . .D&R      | 58 | 8  | 20 00   | 1 50    | 21 50   | 35 50   |  |
| Emily Billups . . . . .BF    | 18 | 13 | 19 50   |         | 19 50   |         |  |
| Annie Watts . . . . .BF      | 18 | 12 | 18 00   |         | 18 00   |         |  |
| C R Canada . . . . .BF       | 28 |    |         | 10 75   | 10 75   | 41 75   |  |
| H C Balsbaugh . . . . .GC    | 20 | 4  | 9 00    |         | 9 00    | 1 00    |  |
| Louise B Jackson . . . . .CK | 12 | 3  | 3 00    |         | 3 00    | 2 00    |  |

\* Two Weeks.

|                             |    |      |      |       |
|-----------------------------|----|------|------|-------|
| Lamar Cooper . . . . .BF    | 24 | 1 00 | 1 00 | 39 50 |
| E Campbell . . . . .PP&F&PG | 25 | 25   | 25   | 9 25  |

Totals . . . . . 400 179 \$297 50 \$22 25 \$319 75 \$142 75

TENNESSEE RIVER CONFERENCE

|                              |            |            |                 |                |                 |                 |  |
|------------------------------|------------|------------|-----------------|----------------|-----------------|-----------------|--|
| CH Chenault* . . . . .D&R&BF | 110        | 92         | \$155 00        | \$             | \$155 00        | \$              |  |
| Mamie Moore* . . . . .D&R    | 51         | 48         | 64 50           | 35             | 64 85           |                 |  |
| G C Hinshaw* . . . . .BF     | 106        | 47         | 47 50           | 5 00           | 52 50           | 65 00           |  |
| J N Womack . . . . .BF       | 41         | 28         | 34 50           | 5 25           | 39 75           |                 |  |
| Pauline Fairy* . . . . .CK   | 79         | 25         | 39 00           |                | 39 00           | 13 00           |  |
| F D Knox . . . . .BF         | 53         | 24         | 32 00           | 3 25           | 35 25           |                 |  |
| D A Jones . . . . .BF        | 49         | 16         | 24 00           | 2 00           | 26 00           |                 |  |
| R H Hazelton . . . . .GC     | 40         | 10         | 20 00           | 3 00           | 23 00           |                 |  |
| Lura Reed . . . . .BF        | 37         | 18         | 22 00           |                | 22 00           |                 |  |
| J B Krauss . . . . .BF       | 30         | 11         | 14 00           | 3 00           | 17 00           |                 |  |
| A C Williman . . . . .BF     | 21         | 13         | 15 50           |                | 15 50           |                 |  |
| J S Moore . . . . .sofp      | 25         | 1          | 1 50            | 4 00           | 5 50            | 22 75           |  |
| Rebecca Moore . . . . .BF    | 10         | 4          | 4 50            | 25             | 4 75            |                 |  |
| U Bracy . . . . .BF          | 17         | 1          | 1 50            | 25             | 1 75            | 14 75           |  |
| Minnie Brown . . . . .BF     | 16         | 2          | 1 00            |                | 1 00            | 12 50           |  |
| Walter Brown . . . . .MTRM   | 7          |            |                 | 50             | 50              | 3 75            |  |
| C A Crichlow . . . . .CK     | 25         |            |                 | 25             | 25              | 21 00           |  |
| C L Toms . . . . .CK         | 36         |            |                 |                |                 | 6 00            |  |
| <b>Totals</b> . . . . .      | <b>753</b> | <b>340</b> | <b>\$476 50</b> | <b>\$27 10</b> | <b>\$503 60</b> | <b>\$158 74</b> |  |

Grand Totals . . . . . 2320 1010 \$553.70 \$129.25 \$1712.95 \$659.39  
\* Two Weeks.

Magazine Agents' Report, Week Ending July 5, 1913

| Agent                      | No. | Value    |
|----------------------------|-----|----------|
| ALABAMA CONFERENCE         |     |          |
| Virginia McPhall . . . . . | 200 | \$ 20 00 |
| Mrs H G Smith . . . . .    | 11  | 1 10     |
| Mandeil Allen . . . . .    | 3   | 30       |

KENTUCKY CONFERENCE

|                             |     |       |
|-----------------------------|-----|-------|
| Louisville Church . . . . . | 150 | 15 00 |
| Lillian Farney . . . . .    | 75  | 7 50  |
| A E Allman . . . . .        | 50  | 5 00  |
| Curtis Pound . . . . .      | 50  | 5 00  |

MISSISSIPPI CONFERENCE

|                             |    |      |
|-----------------------------|----|------|
| H G Miller* . . . . .       | 47 | 4 70 |
| Mrs H C Balsbaugh . . . . . | 17 | 1 70 |
| Elmer Chastain . . . . .    | 1  | 10   |

TENNESSEE RIVER CONFERENCE

|                           |     |       |
|---------------------------|-----|-------|
| Mrs E L Maxwell . . . . . | 105 | 10 50 |
| Frances Hart . . . . .    | 100 | 10 00 |

Totals . . . . . 809 \$ 80 90  
\* Five Weeks.

Fireside Correspondence Course

TWENTY-FOUR courses are prepared, in which three hundred and ten pupils took work last year. Courses in Public Speaking, Latin, and Hebrew will be added in September. The "Mothers' Normal Department," long contemplated, will then begin its work under the direction of Mrs. C. C. Lewis. Our new descriptive catalog, now ready, will be sent upon application. Address, THE FIRESIDE CORRESPONDENCE SCHOOL, Takoma Park, Washington, D. C. C. C. LEWIS, Principal.

# SOUTHERN UNION WORKER

Published weekly (fifty numbers) by

## THE SOUTHERN UNION CONFERENCE

Embracing Tennessee River, Kentucky, Alabama, Mississippi, and Louisiana Conferences  
511 Cole Building, Nashville, Tenn.

SUBSCRIPTION PRICE, FIFTY CENTS A YEAR

Printed by the Southern Publishing Association of Seventh-day Adventists

Entered as second-class matter, May 19, 1910, at the post-office at Nashville, Tenn., under the Act of March 3, 1879

### To Subscribers

ALL subscriptions should be sent to your local conference office or to the publishers, and not to the editor.

### Camp-meetings

Alabama, Montgomery ..... August 7-14  
Kentucky, Nicholasville ..... August 14-24  
Louisiana, Alexandria ..... July 23-30  
Mississippi, Hattiesburg ..... July 30-August 7  
Tennessee River, Jackson ..... August 21-31

### Notice

THE seventh annual session of the Alabama Conference Association of Seventh-day Adventists will be held at Montgomery, Ala., in connection with the annual Conference and camp-meeting, August 6-14, 1913. The first meeting will be held Friday, August 8, at 10 A. M. The officers of the Association will be elected, and such other business transacted as may properly come before the constituency.

The first business meeting of the Conference will be held Thursday, August 7, at 10 A. M. The officers of the Conference are to be elected, and the transaction of whatever other business may be deemed necessary. We hope every delegate will be present at the first meeting.

A. L. MILLER, *President.*  
THOS. E. PAVEY, *Secretary.*

### Tennessee River Conference

THE twenty-sixth annual session of the Tennessee River Conference of Seventh-day Adventists will convene on the camp ground in Jackson, Tenn., Friday, August 22, 1913 at 9 A. M., for the purpose of electing officers for the ensuing year and transacting such other business as may properly come before the delegates. Each church is entitled to one delegate for its organization and one additional delegate for each ten members.

The executive committees, ordained ministers and representatives of the Southern Union Conference, the North American Division Conference, and the General Conference are delegates at large.

E. L. MAXWELL, *President.*  
F. C. VARNEY, *Secretary.*

### Only an Incident

BUT it demonstrates clearly the importance of every one keeping our literature on the move. A tract society secretary, in sending in a subscription to the *Signs* office, says:—

"Last week a party to whom we had sent the circular, also others describing the *Watchman*, was so taken up with these subjects that he called at the office the following day, and subscribed for the *Signs* for one year, also the *Watchman* and the *Protestant*. He had been a reader of the *Signs* previous to this, but had let his subscription expire and had not renewed, so these circulars seemed to impress upon him the importance of these magazines."

Even the little circulars and leaflets advertising our papers and magazines should not be allowed to "die" in our home. Place some personal or office addresses on them and see that they are left where some one will see them.

Speaking of a little *Signs* magazine circular, a lady accompanied her subscription with the remark, "I found it on my door-step."

A minister found a circular in his mail, and ordered a copy. This interested one writes: "I received one of your pamphlets from a friend. As I am interested to know the time of our Lord's second coming, I wish you would send me a copy."

So you see that even the circular we sometimes think will not interest others, contains just the message the individuals want. And it will attract the attention and gain the interest that will eventually ripen into a new hope.

With these encouraging object lessons clearly before us, let us place in circulation every little circular that bears on this great message in any way. Many people are looking for literature that presents plain Bible truth, and shows present-day affairs in their true light. They are looking for *our* literature.

### Notice

THE College of Medical Evangelists, Loma Linda, Calif., offers a Medical Course, a Medical Evangelistic Course, a Nurses' Course, and a Nurses' Post-Graduate Course. Those desiring to enter one of these courses may secure the new 1913-14 calendar upon application, and should write at once in order that all arrangements may be completed at an early date. Address W. A. Ruble, M. D., Loma Linda, Calif.

SEEMINGLY well-authenticated reports of almost inconceivable atrocities come to us from the Balkans. The recent allies are now fighting among themselves, and early this week it was reported that the Turks were moving against Adrianople with the evident purpose of attempting to retake that ancient city which they were so reluctant to surrender some months ago. The results of this renewal of the Balkan war no man can foretell. Only God knows what a day may bring forth. But this we know that our time to work is short. Let us be up and doing.

### Colporteurs' Monthly Report for June, 1913

| Conference                 | Col. | Hrs. | Ords. | Value     | Helps     | Total     | Val. Del. | Mags.     |
|----------------------------|------|------|-------|-----------|-----------|-----------|-----------|-----------|
| Alabama Conference         | 30   | 1989 | 1250  | \$1627 50 | \$ 141 55 | \$1769 05 | \$ 170 85 | \$ 116 10 |
| Kentucky Conference        | 14   | 1136 | 656   | 846 50    | 82 05     | 928 55    | 371 85    | 184 60    |
| Louisiana Conference       | 16   | 1338 | 1047  | 1790 50   | 124 10    | 1914 60   | 183 50    | 30        |
| Mississippi Conference     | 15   | 1502 | 744   | 1269 90   | 79 25     | 1349 15   | 609 65    | 37 80     |
| Tennessee River Conference | 18   | 2041 | 1077  | 1655 00   | 74 75     | 1728 75   | 324 75    | 112 30    |
| Totals                     | 93   | 8006 | 4774  | \$7189 40 | \$ 501 70 | \$7691 10 | \$1660 60 | \$ 451 10 |

C. D. WOLFF.