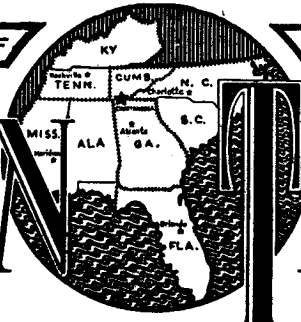


15

# SOUTHERN FINDINGS



VOLUME XXVI

COLLEGE DALE, TENNESSEE, AUGUST 29, 1934

NUMBER 35

## *The Ingathering Campaign God's Program for the Church*

*S. A. Ruskjer*

Never before have we launched a Harvest Ingathering campaign under circumstances similar to those that exist at this hour. During past years we have repeatedly urged our workers, church officers, and every church member to engage faithfully and earnestly in the Harvest Ingathering endeavor. We have had very good reasons for doing this urging in the past. It has not been a false alarm that has been sounded when we have pointed out the fact that our work in fields afar could not go on with increasing success unless a very earnest endeavor was made to raise all the money possible in the Harvest Ingathering campaign.

It may be of interest to notice a few of the unusual situations we are face to face with this year in our world-wide work as we come up to the opening date of our Harvest Ingathering endeavor. Through the loss on exchange brought about by the depreciation in value of the American dollar, a loss is sustained to our mission board to the extent of \$250,000 for just one year. This is an appalling situation. In years gone by we have usually gained many thousand dollars in exchanges above the losses that we have experienced by this means. But this year, in order to supply the same amount of money to the mission field, we shall have to add \$250,000 to take care of the loss in exchange. In other words, when we raise one dollar in the Harvest Ingathering campaign this year, that dollar may be worth only seventy cents in the field to which we send it. It may be worth even less.

Another situation which exists, and which is beyond our control, is the situation that confronts us in the great need of the mission fields that are under the Central European Division. The conditions developing in Germany are such that it seems they can not continue to support their work in the mission fields. In previous years, Germany used to give the General Conference from fifty to seventy-five thousand dollars a year besides caring

for its own missions. Now they are unable to help the General Conference at all, and they may be unable to support their own missions. This means an additional burden for the General Conference Mission Board.

Right alongside of these unusual financial situations, the doors of opportunity have swung wide open in the world field. Where other missionary societies are abandoning their work, Seventh-day Adventist missionaries have a wonderful opportunity to enter into the work and reap the results of the work done by other societies. Surely God shall not call in vain when He calls us to step into these marvelous openings and bring thousands of converts into the truth.

Now, what shall be the response of the Southern Union to this startling situation? The General Conference is urging us earnestly to increase the Harvest Ingathering receipts this year in North America at least \$200,000 above the receipts of last year. The Southern Union's share of a \$200,000 increase would amount to perhaps \$25,000. Can we do it, brethren? We can if we will.

In 1929 the Southern Union raised \$6.57 per capita in the Harvest Ingathering campaign. In 1930 it dropped to \$5.72 per capita. In 1931 it dropped still farther to \$4.91 per capita. In 1932 it dropped to \$3.27 per capita. In 1933 we put an end to the drop, raising an amount per capita equal with 1932. Now that we have stopped the downhill trend, it is high time to start the climb.

The Harvest Ingathering campaign in any union, local conference, or church territory becomes a tremendous load if it is to be carried on only a few shouldres. But if 14,000 church members plus four or five thousand boys and girls in the Southern Union will cheerfully do their full part, this load can be lifted very quickly and bring a real blessing to all the lifters. We are depending upon every church member to do his full share this year. No one is

## SOUTHERN UNION CONFERENCE

Address: 4502 Brainerd Road, Chattanooga, Tennessee

President, S. A. Ruskjer; Sec'y-Treas. & Auditor, C. G. Ortner

### Departmental Secretaries

Field Missionary.....	H. F. Kirk
Educational & Y. P. M. V.....	John F. Weaver
Home Missionary.....	R. G. Strickland
Religious Liberty.....	S. A. Ruskjer

### Wills and Legacies

Make wills and legacies to the Southern Union Conference Association of Seventh-day Adventists.

excused. Invalids can write letters and solicit by correspondence. The shut-ins can solicit from those who come to see them, and they can also solicit by correspondence. There is a place for old and young in the Harvest Ingathering campaign of this year. It is God who calls us to faithful service in this endeavor. We must not be untrue to that call.

Let us also remember that we are not only raising the money so essential to the welfare of our work in the world field, but we are doing a mighty soul-winning work here in the homeland as we interest men and women in the successful workings of God's final movement in the earth.

Surely no one will dare to turn a deaf ear to the earnest call God sends to us this year, and no one will dare to be inactive in an hour such as this.

### "WE ARE WELL ABLE"

The ten unbelieving spies saw only the obstacles that had to be surmounted in the conquest of the land of promise. Caleb and Joshua also saw the difficulties, but towering above every obstacle was the all-prevailing promise of God. "We are well able" was their answer to those who pointed to the giants and the walled cities as unsurmountable hindrances.

The Israel of today is still on the way to the spiritual conquest of the whole dark world, and the Lord has promised: "This gospel of the kingdom shall be preached in all the world for a witness unto all nations, and then shall the end come." In 127 countries, believers declare the truth of God in 485 languages. As many people are baptized in a single year as were gained after the first fifty years of our denominational history.

"One of the new plans for reaching unbelievers is the Harvest Ingathering campaign for missions." —*Christian Service*, p. 167. Thus the Spirit of prophecy spoke of the Ingathering campaign over twenty years ago. Under the blessing of God our workers and members have raised approximately fifteen million dollars for our foreign missionary work, and this has resulted in the winning of at least 50,000 souls. In recent years from five to seven thousand souls have been won to the truth in all purely heathen lands as the result of the use of funds raised in the Ingathering campaign. In North America alone at least twenty million people are contacted in each Ingathering campaign, many of whom have been won to the truth.

The 1934 campaign is a call to loyal service on the part of every member of every church. The ten-dollar goal raised by every worker will enable the Mission Board to maintain our work in every land and advance into many wonderful openings.

"We are well able." Already several churches are over the goal, and God gave victory in a very short time. Do not delay. Enlist in the army of Ingathering workers and do your part to guarantee the fullest success of your church in the march to the Ingathering goal.

J. A. Stevens,

Secretary, Gen. Conf. Home Miss. Dept.

## OUR EDUCATIONAL INSTITUTIONS AND THE INGATHERING EFFORT

The Harvest Ingathering work is one of the best laboratory exercises in missionary endeavor that any school can engage in. A laboratory is a place where theory and practice meet, where science and art unite, where demonstration takes the place of exposition. What a wonderful opportunity we have as teachers and students of making the Harvest Ingathering occasion one of teaching and learning, demonstrating the principles of Christian missionary service in the most effective manner possible.

Successful Harvest Ingathering effort around a school demands careful organization and planning, plus an enthusiastic missionary zeal among all the teachers and students. Young people look to the teachers as their leaders in the class room as well as in the laboratory, and the prestige of any teacher is seriously impaired who can not demonstrate successfully in the laboratory what he has taught in the class room. Let the word go out through the entire Southern Union that our schools, from the little elementary school to the college, are 100 per cent under the Harvest Ingathering program this year.

Some students and even teachers have been heard to say that they went out Harvest Ingathering last year and didn't get anything, so they believe they will not go out this year. Is the success of Harvest Ingathering determined by what we *get*, or by what we *give*? The missionary spirit and consecration we have as we enter upon this important work is the necessary preparation for success. The message we carry by our personal presence in appearance, expression of countenance, words, and spirit will go far toward preparing the way for a favorable re-

## SOUTHERN TIDINGS

Published weekly by Southern Junior College  
for the  
SOUTHERN UNION CONFERENCE  
of Seventh-day Adventists

Collegedale, Tenn. U. S. A.  
F. W. FIELD

Fifty cents a year  
Editor

Entered as second class matter, July 26, 1929, at the post office at Collegedale, Tennessee, under the act of March 3, 1879.  
Acceptance for mailing at special rate of postage provided for in Section 1103, Act of October 3, 1917. Authorized on July 26, 1929.

ception and ultimate appreciation of the truth-filled paper we are distributing.

The funds received from the Harvest Ingathering effort are important and serve a very useful purpose in carrying the message in whitened fields beyond; but I truly believe that the mite received as a result of the right spirit in the work, is of greater worth than the large gifts received in some other spirit.

The Harvest Ingathering effort will be under way by the time our schools open, so we shall have to plan early for the work in the school. Nothing can take the place of a well-planned campaign in the school. As teachers and leaders, we should find our place in the front ranks of the workers. A thorough preparation of heart and mind, through prayer and study, is vitally necessary to success in the work.

As the work progresses I shall hope to join different school groups here and there throughout the union on their field day activities. May the Harvest Ingathering work this year prove to be the most successful effort we have ever had in the Southern Union in missionary zeal and spirit, in souls won to the knowledge of the truth and in funds received for the continued advancement of the message.

John E. Weaver.

#### WHAT HAS IT MEANT?

When the newsboy walks by our door and cries "Extra," we hastily drop our work and secure a copy of his paper, or else we gaspingly ask someone what new event has taken place.

It is sad that in our trying to keep pace with current events, of which many are of little importance, we often fail to fully comprehend the more important accomplishments as they come and go in connection with our annual program for the winning of souls into God's kingdom. I wonder how many of us could, without going to the records, recall the amount of Harvest Ingathering raised in our field last year, and what per cent it was of the total funds passed on to the Mission Board.

Of the \$134,268.47 raised for missions in our field in 1933, \$38,745.97 was raised through the Harvest Ingathering endeavor. Or in other words, 28.85 per cent of the total came from unbelievers. Viewing it from the standpoint of souls saved, it has meant that for every 95 souls saved through the money we gave to missions, 38 were saved as a direct result of the money received from unbelievers. Does it pay to throw ourselves whole-heartedly behind the Ingathering program? It certainly does.

Think of it. In North America alone, over ten millions of dollars have been gathered in from others by this people since 1908. It is marvelous how God has blessed the Ingathering work over the years. With these and other facts before us, let us this year enter into the spirit and actual work of the campaign with more zeal and determination than ever before, and thus go far beyond the amount raised last year, as well as demonstrate to the Mission Board that the Southern Union is lined up with

them in carrying out the great command, "Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost." C. G. Ortner.

#### INGATHERING RALLY CALL TO OUR COLPORTEURS

There was never a greater need for a *successful* Harvest Ingathering campaign than for the one we are in at present. Above the appeal of any man, there surely must be in the heart of every Seventh-day Adventist a most urgent pull to do his or her part in raising funds for the work of the Lord.

We earnestly hope that no colporteur will feel that he has done his duty until his goal or more is turned in to the church treasurer. Brethren, this message is one great movement, and every soul should loyally support *every part*.

Our colporteurs are looked upon as a loyal group of workers by our general men; and as they are looking to you for a helping hand in this worthy program, I'm sure you will nobly respond.

Here are a few suggestions, which the colporteurs have used in the past. While delivering books, after the book is delivered, tell of the great work that is being done and solicit an offering. If any one doesn't take the book, solicit an offering.

Write a letter to some who, you remember, were especially interested in your work.

Then on Sundays do regular soliciting where deliveries have been made.

Come to the institute with your record of Harvest Ingathering funds turned in, and we will make up a report of what the colporteurs did in each conference for God. H. F. Kirk.

#### INGATHERING METHODS

It is imperative that careful plans be laid as to the methods employed in Ingathering solicitation. There is a place in this endeavor for all who love the Lord and His wonderful work, but it is true that some are better adapted to certain lines of campaigning than are others; for instance: business and professional men will give or not give according to the impression that is made upon them by the one making the appeal; hence those that approach such individuals should be men and women who are accustomed to meeting the public, and who can converse with them in confidence. However, if such a person is not available, then, of course, the only thing to do is use the talent in hand.

Many times merchants who will not make a cash contribution, may be interested in merchandise certificates. So this plan is recommended; but it should be used judiciously, because there are merchants who resent being pressed into such a proposition. The plan is simply this: On failing to get a substantial offering from one whom you believe well able to give, you propose the merchandise

certificate as a means of benefiting both your cause and his business. If he signs one or more of the certificates for \$10, \$5, \$2.50 or less, you promise to take these signatures back and sell them at face value to persons in your congregation or elsewhere, who will redeem them at his store in merchandise.

In working a city, first thoroughly cover the business section, then canvass the residential district in a systematic house-to-house effort (and we call attention to the fact that this work should be done *before* the singing bands are sent over the streets). Many times great emphasis is placed on Ingathering by singing bands, with the result that the real soul-winning, house-to-house work is either entirely omitted or sadly neglected. The singing band is doing wonderful work; but when it is used as a gleaner, it produces just as much as when it goes before, and will not interfere with soliciting business houses or residences, which sometimes it does in a serious way when it anticipates other forms of solicitation. We sincerely hope that every church that will use the singing band plan this fall, will first be sure that the instructions provided for band leaders are carefully studied.

Many dollars are gathered each year by persons who make use of the duplex envelope, sending out their Ingathering appeals to distant acquaintances who might not otherwise be reached; however, we have not begun to touch the possibilities of this plan. Much that might be gathered in to the cause of God lies untouched from year to year because Seventh-day Adventists who could well take the time to write a dozen letters more or less, pass by this opportunity and so lose much. Let us ask every believer to write at least two letters that will convey to their correspondents a strong, pressing invitation to lay up some of their means in the bank of heaven by giving to the Ingathering campaign.

Another field that stands wide open for the Ingathering workers, a field that has barely been touched, is the one where lives the vast throng of relatives of Seventh-day Adventists. These persons ought to be given the opportunity to contribute to God's cause; and why should any believer wait for a stranger to approach one who is bound to himself by the cords of blood relationship? Let us this year invite our kin to help support the wonderful program of missionary advance that heaven has given to the remnant church.

Standing on almost any prominent street corner in any of our busy cities, one is constantly impressed with the fact that the restless rivers of human kind, moving along in haste from place to place, are possessors of wealth that too often is squandered on worthless baubles. Much of this money that goes for unholy purposes can be turned to a use that will bring glory to God, if our workers would but approach the men and women on the streets, right where they have the money with them and are bent on disposing of it. Street soliciting is one of the finest and most remunerative means ever em-

ployed by our Ingatherers, and it is too bad that some of our churches in our larger cities neglect to grasp this opportunity. Can we not this year definitely plan to concentrate on this effort, and by this means bring into the cause more than may be obtained by the very same workers by other means that require much more time? It is sincerely hoped that this year each city church will thoroughly work its business streets. And that if there is a church which does not work its streets, the home missionary secretary should be advised, so that he can secure solicitors from other churches for this unworked mine of wealth.

Some persons, finding themselves indisposed or shut in during the closing months of the year, will see a way to render substantial aid to the cause of missions merely in using the telephone to call friends or neighbors and so set before them the wonderful work God is doing through our people. Such an invitation will many times bring surprisingly pleasing results. Use the telephone in the 1934 Ingathering campaign.

In the larger cities good housewives find themselves pestered by agents or peddlers. Let's not be worried about these callers at least for the rest of 1934; but when one comes to your door, welcome him, give him a good Ingathering canvass; and after receiving his contribution, send him cheerfully on his way with an Ingathering paper in his pocket.

That makes me think of the iceman, the milkman, the breadman, the laundryman, the electric and gas meter men. All these humble workers should be invited to assist you in the support of the Lord's work; and when opportunity presents itself, they should be shown the way of life more perfectly. Don't overlook any of your business acquaintances. Your doctor, the lawyer, the dentist, and others are prospects worth while.

Office buildings are fertile fields, and wherever possible, these should be worked. Sometimes church school children do wonderfully well, when properly chaperoned and instructed. Encourage these young workers to labor for the Master in the Ingathering field. Give them the careful training that they need, and then accompany them and see how largely the Lord will bless their efforts. Give them a goal and watch them reach it.

The young people in our churches will be among the strongest factors for success if they are definitely enlisted and set to work. They should have their own goal, and with encouragement and aid, their youth, strength, consecration, loyalty, and labor will not stop short of reaching the goal.

On Sundays, in all of our towns, there are filling stations, drug stores, restaurants, cold drink stands, barbecue and sandwich shops; and out of town a short distance, perhaps, there are pleasure resorts. This is a most opportune time to solicit these places. A car with a driver and four solicitors may well work the place systematically, not overlooking any ball parks or other place of amusement.

There are times when it is advisable to assemble groups of experienced solicitors, and set out to near-by towns to make thorough and systematic canvass. Work of this kind is usually very pleasing and the results seem to meet expectations.

Tag days are being employed to decided advantage in some places and may be used profitably as a final spurt to reach the goal; but these should not be relied upon in communities where any further work is contemplated in that year's campaign.

It is suggested that many times a self-addressed envelope left in the hand of a person who is unable to contribute at the time, but who desires to give something to the cause, will gather in donations that would otherwise be lost. R. G. Strickland.

---

### THE NEEDS OF THE 1934 INGATHERING CAMPAIGN

There never was a time in the history of our work and message that the members of the church should be more faithful and encouraged than now. We can see on every hand real evidence that the Lord, the Author and Finisher of the third angel's message, is setting His hand to quickly finish the work.

The harvest is truly ripe, and the laborers are few. In our consecration and efforts to extend the work, at home and abroad, we should now, as never before, be faithful to God's financial program for the church. We understand that there are three things involved in that financial program—tithes, offerings, and the wealth of the Gentiles. To be a real, whole-hearted Seventh-day Adventist, or a one hundred per cent member, as pertaining to the financial needs of the message, we should pay to the penny a faithful tithe, and be as liberal in our offering as possible; and during Ingathering time, we should be up and doing to bring in as much of the wealth of the Gentiles as we can.

Over the world Jehovah is pouring out His Holy Spirit as is evidenced in the many who are turning to this truth and calling for workers. The God who moves upon hearts to accept this truth, and to call for laborers that they may have more instruction, is the same Lord that stirs us to go out to gather means for the cause from our neighbors and friends, and Who also moves people to give liberally to spread the glad tidings of a soon coming Saviour.

Last year our conference raised nearly \$2000 more than the year before. This year we have raised our conference goal \$2000 more than last, making for a conference goal \$8,000. Our churches are all being organized, and will endeavor to reach their respective goals. All churches have persons appointed to have charge and lead out.

Everyone can realize, because of the drouth in the Central West, which affects half of the States in the United States, that it will be somewhat harder for our people there. The devaluation of the American dollar till it is worth only sixty cents in

some foreign countries, makes it necessary for everyone to come to the help of the Lord, and do more than last year to keep the program going. It would be a pity, if at this stage of the work, it will be necessary to call in workers from foreign lands, especially when other denominations are leaving the fields, and turning over their work and buildings to us. Personally, I am convinced that if our people will consecrate themselves to the finishing of the work, and go out in the strength of Israel's God in this fall's Ingathering campaign, the Lord will bless us abundantly, and the needs will be met. Shall we not then as church members each determine, that by the blessing of Heaven we will at least make our individual goal of ten dollars? Some will not be satisfied with this, but will go away beyond, and secure upwards of \$100 or more. We are exceedingly anxious that every member of the church make this great need a matter of prayer, and respond to the pleading of the Spirit that the gathering of means from our neighbors and friends may be more than it has ever been in the past for the same period of time.

A. S. Booth.

---

### OUR RESPONSIBILITY IN THE PRESENT CRISIS

Word from Washington states that Elder C. H. Watson, president of the General Conference, recently sent the following cablegram: "African Division unable provide money meet exchange. Division and unions without reserve. Living cost increasing. Whole work brought to severe crisis. Without help this will mean closing nine stations. Please provide such help as you can to save grave situation and serious loss. Cable Johannesburg immediately."

This is just one of the urgent cries that are now going up from the mission fields of the world. To say that we are in the midst of one of the greatest crises in our mission program is not at all overestimating the true situation. This unprecedented situation, as we all know, comes in the midst of most unusual opportunity for advancement in every field in which the third angel's message is established. Open doors are beckoning our faithful missionaries in every corner of the world. What a heart-rending experience it would be if not only these nine stations should have to close their doors; but others also would have to close which are now scarcely being kept open because of the meager funds in hand in the mission treasury.

The Harvest Ingathering work this year is the answer to this moving appeal from the fields beyond. We have never seen a time in the history of our work like this, and we must go forth this year, determined under God to hold the fort in every field. But we dare not be satisfied with just this, for there are these open doors everywhere—open by the providence of God—that must be entered, and entered quickly while mercy lingers.

It will take a much larger amount of Ingathering funds this year if these needs are filled. We dare not be satisfied with our achievements of 1933; for even with all that has been accomplished, the above cablegram tells us that we are still face to face with a great emergency. More time, more consecration, more work will bring in more funds. Who of us will dare to hold back to any degree in this present effort, thus bringing upon ourselves responsibility for missions' closing and missionaries' returning?

Besides all of this, let us remind ourselves that the Harvest Ingathering campaign has become one of the supreme and most successful efforts of the year to win souls. Thousands upon thousands of well-to-do men and women will be approached by our people during this campaign. More and more we are learning that these personal contacts are powerful for good when made by consecrated and soul-burdened hearts. Let us not allow a single Harvest Ingathering paper to go out unaccompanied by the message in some truth-filled form of tract or paper. Let us consider each contact made with individuals as providential, recognizing that those hearts have already been softened under the divine touch of an unseen hand, preparing them for the word in season to be left with them in printed form.

Let us not be satisfied with increasing our goals in 1934 unless our goals include souls; 1934 should greatly surpass 1933 in souls won through Harvest Ingathering work.

A recent letter received from one of our missionaries on return to his field after a furlough, which shows the situation in mission fields as it concerns other societies, reads as follows:

"Despair is written on the faces of Protestant missionaries in foreign fields. Many of them face rags and hunger—the same missionaries who, about three or four years ago, received a much higher wage than our missionaries and pay no rent for their homes. I have seen the time, and not long ago, when I felt strongly about this matter of salaries and often conversed with our workers about it. It seemed to us that there was something wrong about our system, which paid a salary so far below that of the other Protestant mission boards.

"Now we see many of them without any salary at all, and others sent home in a rush, their tickets bought on borrowed money. Thirteen families in one mission here went home, almost in a body, closing the hospitals.

"A missionary en route from the States to his field in South India was taken ill on board ship and was brought to our sanitarium. While here in bed he told me that of 18 families in their mission in South India, his family and two other families were all that were left. And they are of the strongest mission society.

"Just yesterday I talked with a missionary of another Protestant society, who told me that

Protestant missions must consolidate and further nationalize their work.

"On our return to the field we met up with an evangelist from Philadelphia, who is touring (for the Presbyterians) foreign missions with the avowed purpose of sending home any and all missionaries who are not fundamentalists, meaning among other things that they must preach that God's law is done away with."

Let us renew the triumph in the faces of our faithful missionaries by our enthusiasm and success under God in the present Harvest Ingathering campaign as we swell the mission funds.

L. K. Dickson.

### THE DUTIES OF CHURCH OFFICERS IN THE HARVEST INGATHERING CAMPAIGN

Every church officer is a leader in the cause of God. He is an officer in God's army on earth, and is responsible to our Commander-in-chief for the way he discharges the duties and responsibilities laid upon him. We are in a crisis hour, and heaven expects every officer, as well as every soldier in the ranks, to do his duty. This is always expected, but is doubly important in the crisis hour.

God's forces are all being marshalled for the Harvest Ingathering campaign. There never was such a great need for means as there is now, and never were there so many golden opportunities for giving the message. While the income for missions has somewhat increased; on the other hand the American dollar has depreciated so that the loss from this source has been greater than the increase of income. One of the solutions to this problem is to raise money in Harvest Ingathering to make up for these losses.

This is possible, and the call comes from headquarters for us to make the effort. Therefore, as God is expecting us to do it, we ought to consecrate ourselves to Him for the accomplishment of this purpose. Then we ought to carefully study the field, organize our forces, and go systematically to work, and with God's help do it.

God is expecting every leader to rally the people and talk courage, devote time to instruction, then get all to working faithfully and zealously. This can be done, and we should do it. Word has come to us that it takes \$10.64 to supply the needs of the General Conference world program for one minute; and the suggestion is made that it would be a tremendous help if every believer would set this amount as his goal. If all were to catch the vision and inspiration of this mighty challenge and go to work with a determination, the goals suggested would be raised and the discouraging financial outlook would be changed. This can be done; therefore we ought to set ourselves resolutely to the task, by the grace of God, and go forward with a determination that knows no defeat. What are you going to do about it? Leaders, let us determine that we are going to reach it. Let us go for-

ward with courage, determination, and much prayer, and the goals will be won. The hour calls for men of faith, men of determination and consecration. As men who know what Israel ought to do, let us rally the people, organize and instruct the forces, and lead them on to victory! R. I. Keate.

### ANSWERS TO OBJECTIONS

An individual who is doing Harvest Ingathering work must use a great deal of tact while trying to answer objections, even though the answer may be a good one. One of the most common objections used in recent years is that times are so hard that they can give nothing. This year we can certainly answer that things are much better all around, and that we know they would be able to help us with a good offering.

The next most common objection is that they give donations to their own church. I always say, "I am glad to meet individuals who are regular givers to a church program. You are acquainted with this work, and surely want to help us, too." If they question what percentage of funds goes direct to the work, we can assure them that one hundred per cent goes to the work outlined.

The best way to be assured of success in the Harvest Ingathering is to break down the barriers by our individual lives among our friends before we ever ask them for offerings. When we go to those whom we have befriended, given literature, or traded with, they are much less likely to offer any objections. Many times when we ask the Lord before we start out in our Ingathering, to meet these objections for us, He will pave the way and has promised to bring words to our remembrance at these times as to what we should say. We should study our paper well, so that we may go right ahead telling about our work, even though they raise objections which they themselves recognize are not of importance. As solicitors, we should always maintain the attitude that the people are going to give, and that we expect them to give. This attitude, used in a tactful way, and a suggestion of the amount we wish them to donate, often keeps them from making objections.

First, consecrate yourself to the Lord for the Ingathering work; then study your canvass and paper well; third, work hard and stay faithfully at the task; and the desired results will come.

V. G. Anderson.

### THE SECRET OF SUCCESS IN HARVEST INGATHERING

"The secret of our success in the work of God will be found in the *harmonious* working of our people. There must be *concentrated action*. Every member of the body of Christ must act his part in the cause of God, according to the ability that God has given him. We must press together against obstructions and difficulties, *shoulder to*

*shoulder, heart to heart.*"—"Christian Service," p. 75.

If the 1934 Harvest Ingathering campaign proves to be successful in the reaching of our goals, it will not be because of better financial conditions, but because every conference laborer and every Seventh-day Adventist believer does his or her part in the campaign. Have we not come to the time when Isa. 52: 8 should be fulfilled, when the watchmen shall lift up their voices *together*, and *see eye to eye*? The tremendous task before us cannot be done by a few, but can be accomplished by *all doing their part*.

We might go farther and say that a work which cannot be done by many acting separately, can be accomplished by the same company acting in unison. A hundred separate links or threads will accomplish nothing; but join them together into a chain or cable, and they will save hundreds of lives. Separate the atoms which make the hammer, and each will fall on the stone as a snowflake; but when all are welded into one, they will break massive rocks asunder. Divide the waters of Niagara into distinct and individual drops, and they will be no more than the falling rain; but their united body would quench the fires of many volcanoes. *Union is power*. Grains of powder, when scattered over the ground and fired at intervals, will burn, but will produce no concussion; but placed together and fired, they will lift a mountain.

Even so, when the whole church—ministers and laity—are filled with faith and fired by the Holy Spirit, they will accomplish and finish every task, and the Lord will come. May the success of our 1934 Harvest Ingathering campaign be but a demonstration of what *universal action can accomplish*, and of our faith in the soon return of our Saviour.

H. E. Lysinger.

## ALABAMA-MISSISSIPPI

Address: 1703 Twenty-fourth Ave., Meridian, Miss.

President, R. I. Keate; Sec'y-Treas. of Conference, Burton Castle.

### FROM FAIRHOPE, ALABAMA

On Sabbath, August 18, a baptismal class of 14 went forth into the watery grave with their Lord in baptism at Fairhope, Ala., ten of whom were the fruit of the effort carried on at this place. The other four were from other points near here. Two members of the class, a man and wife, were kept away because of sickness. Another was baptized after the service Sunday night, and these, with old members, were organized into a church with 23 members. This church will be known as the Fairhope church.

The Sabbath school membership is 30 with an attendance of 45. We have hopes of more additions to the church in the near future, and of a still larger Sabbath school membership.

The writer and family moved to Fairhope in the early spring and began a joint effort in two



community club houses five miles apart. A considerable interest was aroused by these meetings, and then the first of May a tent was pitched and the effort continued. The Lord has blessed our humble efforts, and now another church has been added in the Alabama-Mississippi Conference.

We were happy to have Elder Keate and wife and Brother Castle and wife with us for the organization. Elder Keate baptized the believers and directed in the organization of the church. Of the 23 members, 15 are new converts.

J. C. Baldwin.

---

### AMONG THE CHURCHES

On Sabbath, August 18, fifteen were baptized in Fairhope. Eleven of these were the result of Brother Baldwin's effort. On Sunday afternoon following, a new church was organized at Fairhope. Brother Baldwin's report gives full particulars concerning this new church and the prospects at Fairhope.

Brother Castle and I, with Mrs. Keate and Sister Castle, left Meridian on Thursday afternoon, August 9. We first went to Gilbertown for a counsel meeting with Professor Tetz and Brother Strickland. As they were in Mobile we did not spend the night there, but went on to Jackson, Alabama. We had a visit with three isolated sisters there. From there we went to Mobile where we had an interview with Elder Rubendall, and were successful in seeing Professor Tetz and Brother Strickland. These brethren from the Alabama-Mississippi Academy had been successful in getting a truck load of stuff which they needed for the school work, donated by the business men of Mobile.

From Mobile we went to Summerdale. This church has only had eight members on its record, but with some other Adventists that have come in, and some people who are really interested, there were thirty-five out to the regular Sabbath service. The Spirit of the Lord came in, and we had a consecration service. In the afternoon we had a business meeting, and Brother John Miller was elected elder. During our visit two presented themselves for church membership. One of these was among those baptized at Fairhope. The other postponed her baptism due to her physical condition.

Monday we visited Mifflin, Alabama, and labored with a family who recently moved to Baldwin County. They used to be Adventists. They are not now members, but are keeping the Sabbath. When we left them we expected to see the man and his wife at Fairhope to be rebaptized. However, they were afraid their car would not be in shape to go. As this is a large family, we expect to see the husband and wife and several children unite with the church before long.

The day following we visited Seminole, in Baldwin County. At that place Brother and Sister Peiper have lived for thirteen years. They run the Seminole Inn and have some cottages for those desiring

rest at that beautiful location on the Black Water River. They went out to tell all the neighbors we were going to hold a meeting that night. A meeting conducted by Holiness people near by took a large number away, and yet there were twenty-five present.

From Seminole we went to Fairhope where I spoke on Friday night and at the Sabbath services. Sabbath afternoon we had the baptismal service, and on Sunday, preceding the Sunday night preaching service, we organized the church.

On our return trip we stopped at Moss Point, Alabama, to visit a lady who had written to the *Sigs* for literature. We found a very earnest woman, who is studying our literature, deeply interested in the truth, and who, no doubt, will soon be a member of the Seventh-day Adventist church.

From there we went to Hattiesburg where we spent the night and attended Elder Walker's meetings. As it was rainy that evening there were only about forty in attendance. The brethren there are of good courage. They have about a score who give good promise of becoming members, and others who are deeply interested. They are planning now to move their tent to another part of the city and start in a second effort. We just arrived back in Meridian in time to get this news off to the Tidings.

R. I. Keate.

---

### FROM BIRMINGHAM, ALABAMA

Through my church meetings in the spring it was my privilege to baptize twenty-seven souls. I set my goal for one hundred souls in the tent effort. We opened the tent meetings on Sunday night, June 24, with over a thousand people present.

We are now in the eighth week of our meetings, and our attendance is larger than it was the first or second week. After presenting the Sabbath question we had sixty-seven visitors out to Sabbath school, and seventy-five visitors to the eleven o'clock preaching that following Sabbath. We have over forty adults who have joined the baptismal class and others keeping the Sabbath who plan to join the class soon.

Twice we have had an all-night prayer meeting in the Birmingham colored church for the tent meeting. Just before the Sabbath question was presented, we had a day of fasting and prayer set apart by all the colored churches of Alabama and Mississippi. The outlook here is bright. The tithe for the first six months for the Birmingham No. 2 church is 60 per cent above the tithe for the first six months of 1933. The church expense fund is 300 per cent above 1933.

Brother and Sister O. B. Hall, Sister Ella Johnson, and Sister Trula Wade are the workers connected with the Birmingham tent effort. J. S. Green.

---

"Who is my neighbor? It is he who, near or far, has need of me."



---



---

## CAROLINA

Address: P. O. Box 577, Charlotte, North Carolina.  
 President, A. S. Booth; Sec'y-Treas. of Conference, F. R. Boggs.  
 Make wills and legacies to the Carolina Conference Association of  
 Seventh-day Adventists, Inc.

---

### INGATHERING FOLLOW-UP METHODS.

One of the primary purposes of the Ingathering is to search out the "honest in heart, and such as should be saved." With this high purpose ever before us, it is certain that God can honor us with success in the gathering of funds. The money is needed to win souls abroad; but why should we not also be soul-winners at home while gathering the necessary means for the support of our soul-winners abroad?

The alert solicitor will always recognize the interest manifested by others in spiritual things, and will not only speak a "word in season," but will arrange for another interview, and take the name and address for the mailing of literature. In our larger churches where Bible training classes have been conducted, one of the members should be taken for an introduction to the interested one in case the solicitor cannot personally give the studies regularly.

Many honest souls have had their first introduction to the message for this time through the faithful efforts of Ingathering solicitors, and many more can be found and brought "into the fulness of the knowledge of the truth" if every solicitor can catch this vision and make it his primary business this year.

A simple slip has been provided again this year, on which can be noted ten names and addresses, and this should be a part of every solicitor's equipment. In our smaller churches, where little or no training has been given the members in conducting Bible studies, the names of interested persons should be followed up by the Home Bible Study League method with "Good News" or *Present Truth*. The letters and questionnaire will help to keep the contact alive, and enable you to know the result of your missionary follow-up work. The slips for the names, and the instruction for the conduct of the Home Bible Study League procedure are supplied to all our churches by our offices.

R. F. Woods.

---



---

### CAROLINA COLPORTEUR NOTES

Have you noticed that the colporteur summary for the Carolina Conference has exceeded the thousand dollar mark in a steady climb for the past three weeks? The colporteurs are determined to reach the thousand dollar per week mark for the remaining two weeks of August.

Mr. Orval Garnes, a student colporteur from Pisgah, holds the highest sales record for the week ending August 18. His sales total \$177.50. Miss Essie Mae Chappell leads the magazine workers.

The week of August 27 to 31 marks the first 1934 fall delivery in the Carolinas. Mr. Pete Crestakos is already in receipt of his books and reports that he is going to work hard to set the example for a 100 per cent delivery.

Mr. G. L. Daniels, assistant field secretary for the colored department, is now in Wilson, N. C., where he is starting several new colporteurs out with the "Hope of the Race." He will next visit new recruits who are waiting for him at Wilmington, N. C.

---



---

### CAROLINA NEWS NOTES

"Full steam ahead" is the motto of the churches of the Carolinas as they launch forth to do their part in the annual Harvest Ingathering campaign. The churches at Fletcher, N. C., and Columbia, S. C., have already been working for two weeks and have sent some excellent experiences in to the office. The Asheville, Pisgah, and Charlotte churches had their Rally Day program on Sabbath, Aug. 18.

On Aug. 30 Brother F. R. Boggs will take the first car load of workers from the Charlotte church on a two-day trip. The singing bands are being organized, and every preparation is being made for a strong, quick drive.

Elder R. G. Strickland, union home missionary secretary, is spending the week with the Fletcher church in the interest of the Ingathering campaign. Elder R. F. Woods is assisting the group at Pisgah.

Elder A. S. Booth is still in the field with Elder S. A. Ruskjer, visiting the churches throughout the conference.

A general workers' meeting will be held at the conference office on Monday, August 27.

A fine interest still accompanies the tent effort which Elder J. G. Mitchell is conducting in Charlotte. Many hands were raised when the call was made last Friday night for those who were seriously considering keeping all of God's commandments. Several have already begun to keep the Sabbath. Sister L. R. Smith, Bible worker for the effort, reports that the interest among the families which she visits is over twice as large as that of last year.

---



---

## FLORIDA

Address: Box 372, Orlando, Florida  
 President, L. K. Dickson; Sec'y-Treas. of Conference, R. G. Bowen  
 Make wills and legacies to the Florida Conference Association of  
 Seventh-day Adventists.

---

### MEETINGS AT LOCKHART

Brother Klose is now in the fourth week of a series of meetings at Lockhart and plans to continue until the close of the month. The interest continues unabated, even after the subject of the Sabbath and the change of the Sabbath was presented. The church is full nearly every night, and the Chamber

of Commerce has loaned us folding chairs to place in the aisles.

On Monday night Dr. Calvert, of the Florida Sanitarium, gave a talk on the Gospel of Health, which was much appreciated. The response for help in the way of music has been greatly appreciated from the members of the Orlando, Sanitarium, and Forest Lake Academy churches.

Already a number are keeping the Sabbath. On Sabbath, Aug. 18, there were about thirty interested folks out to join with the Adventist church members in Sabbath school and church services. We have faith to believe that a good company of believers will be raised up as a result of the effort.

---

### VALUABLE HELPS

Roaming through a desolate forest and viewing the marvels of nature to the south, east, west and north, a man exclaimed: "I marvel that God is not saving; violets deep in the glen, seldom, if ever, discovered by the eyes of adoring men."

Not only has the Lord blessed us abundantly by the surroundings of nature, but has provided us with unlimited instruction in the Bible, and the pen of inspiration as given in the "Testimonies for the Church."

Realizing the important part this subject has to play in our walk to the heavenly Canaan, the pen of inspiration bears this message: "The subject of the sanctuary and the investigative judgment should be clearly understood by the people of God. All need a knowledge for themselves of the position and work of their great High Priest. . . Every individual has a soul to save or to lose. Each has a case pending at the bar of God. Each must meet the great Judge face to face. How important, then, that every mind contemplate often the solemn scene when the judgment shall sit and the books shall be opened, when, with Daniel, every individual must stand in his lot, at the end of the days."

A comprehensive treatise on the cleansing of the sanctuary and the atoning work of Christ has been prepared by Elder C. H. Watson, president of the General Conference, entitled, "The Atoning Work of Christ;" \$1.85 will bring this volume of 224 pages to you postpaid. Your order will be filled promptly by the Book and Bible House.

The September issue of *Home and School* will soon be ready for distribution. Place your subscription now so as to have the complete series of 1934-1935. It has a molding influence in the home and the school. Subscription rate \$1.00; 85 cents each in clubs of 5 or more to one address.

C. M. Crawford.

---

### PERSONAL BLESSINGS FROM THE HARVEST INGATHERING CAMPAIGN

Another Harvest Ingathering campaign is here. We are very happy to be among the workers in that campaign in the Southern Union Conference.

It has been our privilege to do ingathering in several countries and to watch its effect upon our people of different nationalities and races, and it is a remarkable fact that one of the main blessings of this work is its influence upon those who take part in the campaign. We have seen those who were spiritually dead brought to life again, and churches which were divided united again, as a result of taking part in the Harvest Ingathering.

It has been our custom to hold an experience meeting with a church after they have all been out in the campaign. Nearly all who relate their experiences tell of their own happiness and the joys which came to them as they met the people and told them of our work and received their donat ons.

There is an old saying, "The vision without the burden makes a dreamer; and the burden without the vision makes a drudge." Let us get the burden with the vision, and it will be a great privilege to take part in this campaign. What a joy to the Christian to be an instrument in bringing some message of hope and cheer to other hearts! And where can we have a better opportunity for doing this than to get out in the Harvest Ingathering work?

One of the most interesting experience meetings I ever conducted was in Central America. That particular church was located off the coast on a very small island. There was no place for the members to work in the campaign closer than a great coconut plantation about twenty miles down the coast. It was necessary for these dear people to make this trip in canoes. After they had made this long and tiresome trip, they met in their little church and related their experiences. It was very noticeable that there was not a sad looking countenance in the entire congregation, but all related how happy they had been in the work, and what rich experiences they had had as they met the people. Needless to say this church reached its goal.

Brethren and sisters, let us all get the vision and the burden, and go to work and enjoy the blessings which will come to us in the 1934 Harvest Ingathering campaign.

R. J. Sype.

---

### FLORIDA SANITARIUM

Dr. and Mrs. C. W. Lynn of the Florida Sanitarium are receiving congratulations on the arrival of a seven-pound son, Kenyon Carroll, born August 21 at the Sanitarium. Mrs. Lynn will be remembered as the former Miss Fern Kenyon.

Mrs. Read N. Calvert returned this week from Jacksonville where she has been visiting relatives. Occupying the pulpit for the first time since taking up the work as chaplain of the Sanitarium, Elder N. S. Ashton spoke on August 18 on "Growing in Grace." The Sanitarium family extended to Elder and Mrs. Ashton a warm welcome.

Class work in the School of Nursing this year is to begin September 15, but already students

are returning from vacations, and wren ones are beginning to come.

Miss Elizabeth Rogers has accepted the work of night supervisor in the Sanitarium, and Miss Howington is taking the day work.

Elder and Mrs. M. H. St. John and family are making their headquarters temporarily at the Sanitarium, before moving to a place on Minnesota Avenue in Orlando. Elder St. John is taking over the pastorate of the Orlando city church.

## GEORGIA-CUMBERLAND

Address: 547 Cherokee Avenue, S. E., Atlanta, Georgia  
 President, H. E. Lysinger; Sec'y-Treas. of Conference, H. E. Schneider  
 Make wills and legacies to the Georgia-Cumberland Conference  
 Association of Seventh-day Adventists.

### "MINUTE MEMBERS"

The General Conference has figured it out that it takes \$10.64 to carry on our foreign mission program for one minute. In view of this fact we are inaugurating a new Harvest Ingathering club called the "Minute Members." The only requirement for membership in this club is to raise at least \$10.64 in the Harvest Ingathering campaign. It is a real privilege, brethren and sisters, to carry the responsibility of this great work for one minute all alone! We are hoping that we shall have at least 1000 members to this club before the year is over. Won't you be one of the charter members by getting your name on the list during the official seven-week campaign? The conference is planning to give out some beautiful little ribbon bookmarks with appropriate inscriptions to all who qualify for membership. We are counting on all of our loyal members in this conference to rally to the call to service this year; and we want *you*, dear reader, to be one of our Minute Members. Won't you carry the responsibility of this world-wide program for just one minute this year? It may be that in that minute many souls will make their decisions for their Saviour. R. H. Pierson.

### A SUCCESSFUL DELIVERY

Brother Phillippi ordered a shipment of books, which were sent by freight, and the weight of this shipment was over 400 lbs. I left the office a few days later with another order of books for Brother Phillippi, and the total value of the books shipped by freight and what I took along with me amounted to around \$500 wholesale. In this order we sent along 297 Bibles to be given away with every order he had taken for a book and a *Watchman* subscription. In exactly one week we put in 90 hours' work and delivered \$470 worth of books, and he sent in 136 subscriptions to the *Watchman*, placing 64 subscriptions on one rural delivery. Think of the magazines containing the message that will go into that one section each month. This is the largest order for *Watchman* subscriptions sent to

the office at one time by any colporteur. So far he has delivered 75 per cent of his books. People were anxious to get the book and were especially looking for that gift Bible and the *Watchman*. Brother Phillippi has another week's delivery, and we expect he will send us another large number of subscriptions for the *Watchman* before he is finished. A. E. Deyo.

### PUTTING IT OVER IN SEVEN WEEKS

There is much that might be said in favor of bringing the Harvest Ingathering campaign to a successful termination by the close of the prescribed seven-week period; and when I say successful termination, I mean nothing short of the \$10 goal per individual church member, as recommended by the General Conference. From a psychological point of view, it is more opportune to strike early, before the zeal of the campaign has grown dim from procrastination and delay. Strike while the iron is hot, and that is early. The wise old sage who ascribed success to the early bird in catching a worm, can be credited with having made a favorable contribution to Harvest Ingathering methods.

It is true that during this season of the year other philanthropic organizations are making drives for funds; and by starting early and expending our fullest energy during the seven-week period, we may gain decided advantage by being the first to canvass prospective contributors, thereby turning many dollars into the Lord's treasury that otherwise might be diverted into other channels.

In order to really accomplish this task in the assigned period, there must be brought about a close cooperation between the leader and the church membership. Detailed organization is highly essential to the success of the campaign. The leader must feel his obligation to see that each detail is carried out. The individual member must feel his responsibility to carry out the program as outlined by the leader. Definite dates should be set for field trips, and these trips made on the dates as planned. The territory should be well proportioned and allotted to the various members, and these members urged to make their canvass immediately at the beginning of the campaign. A real feeling of success will come to the church and to the leadership with the realization of the fact that they have accomplished their task in the prescribed time. May the Lord help us as all of our churches press forward to the common goal of putting the campaign over in seven weeks. R. H. Pierson.

### FROM ROME, GEORGIA

We opened our tent meeting the 17th of June here in Rome, Georgia. Then there were no colored Seventh-day Adventists in Rome; but today, I am thankful to say, there are over forty meeting with us each Sabbath. On August 11 fourteen were

buried with their Lord in baptism. Aside from these there are several keeping the Sabbath in their homes.

A Methodist preacher who had been fighting against baptism, saying that he would not go into the water, for one drop was just as good as an ocean, and he was satisfied with what he had, came with us to the stream where the baptism was to take place. All along the way I would try to talk to him, but he would say but very few words, and they were short. After reaching the water side he said, "If I had my clothes with me, I would be buried with Him right now." So we redressed him and took him into the church through baptism, and today he is rejoicing in the truth.

Our meeting closed Sunday night, the 12th, with a large crowd; nine others came forward to keep all of God's commandments. At the present time we are meeting each Sabbath at the Tea Garden on Spring Street at Fourteenth. Please continue to pray for the work here in Rome.

N. B. Smith.

---

### AMONG THE COLPORTEURS

The Lord is blessing the book work in this conference among the colored people. I stopped in Atlanta and found Mrs. Belle McRae of good courage. I passed to Athens, where I helped Misses Caldwell and Adams make a very successful delivery. They are of good courage. I next went on to Augusta and spoke to the colored church there. I found Mr. Otis Clawson with a determination to make a good fall delivery by the Lord's help. Brother Clawson and I passed on to Waynesboro, where we got in touch with Brother Bynes. There I spent fifteen hours taking orders for the "Hope of the Race;" the Lord blessed my efforts with about \$50 worth of orders. I then went to Swainsboro, where I spent the same length of time with Brother Segure. He now has about \$1,000 worth of orders for "Hope of the Race." Next I made my way to Sandersville, Georgia, where I spent some time arranging with three of our girls about their fall delivery. My last stop was Macon, Georgia, where I found the people talking Harvest Ingathering. Please remember the names of these colporteurs and others before the throne of grace, that the Lord will give us a successful fall delivery.

W. E. Adams.

---

### GEORGIA-CUMBERLAND NEWS NOTES

We are glad to see Elder Lysinger back in the office after his trip to California. He will be very busy the next month or so, visiting the churches in the interest of the Harvest Ingathering.

Reports are coming in from the churches that they are started in the Ingathering work. Macon reports half their goal; Augusta reports they have started. Atlanta No. 1 is busy. A very enthusiastic rally was held at the Atlanta No. 2 church on

Sabbath afternoon. The school children over the conference have been leading the way thus far. Brother James has been out with some children here in Atlanta, and they have raised about \$30 in a day and a half.

Brother Deyo just returned to the office after having been out in the field helping with deliveries.

Miss Barrow is out of the office for a few days, due to an automobile accident. We hope she will be in the office again soon to carry on her work.

We were glad to have as visitors Elder and Mrs. Ashton. They were on their way to their new field of labor, Orlando, Fla.

We were glad to see the good gain in *Review* subscriptions for the month of July. We hope that the members in this conference who are not reading the *Review* will realize the great loss they are suffering. Every S. D. A. should be a reader of the *Review*.

Elder Wilkins, who is holding an effort in Albany, reports that twelve took their stand Sabbath. Elder Smith reports fourteen baptized in Rome, Ga. Elder Storey says about 35 are in the baptismal class as the result of his work thus far in Atlanta.

No doubt you have read Brother Pierson's article about the "Minute Members Club." We have placed our order for ribbons for the club. We are having a very attractive ribbon made, and every member should make an effort to get one.

---

## KENTUCKY-TENNESSEE

Address: 2001 Twenty-fourth Ave., N., Nashville, Tennessee  
 President, V. G. Anderson; Sec'y-Treas. of Conference, C. O. Frans  
 Make wills and legacies to the Kentucky-Tennessee Conference  
 Association of Seventh-day Adventists, Inc.

---

### THE INGATHERING CAMPAIGN A REMOVER OF PREJUDICE

A prejudiced person is one of the hardest individuals to approach with any phase of this message. Frankly speaking, prejudice is based upon ignorance or lack of correct information. There is no angle of our work that is better calculated to break down this barrier and establish a medium of confidence by which the full message can be given, than the work and influence of our Ingathering campaign.

Many have warped conceptions and perverted ideas concerning the work and doctrines of Seventh-day Adventists; but when those individuals have been briefly and tactfully canvassed, and after they have read the Ingathering magazine, most usually their attitude has greatly changed regarding the belief and the work of this denomination. Thousands are being enlightened annually through the Ingathering campaign with reference to the work that we are doing in all the world. Attitudes are being changed as rapidly as correct information is given relative to our evangelistic and philanthropic endeavors.

One person we approached said, "I give to Ad-

ventists because I know that it will be judiciously used." A Jewish contributor remarked as he reached in the cash drawer, "I always give to Adventists because I know of the noble work that they are doing."

There are some in this conference who have recently accepted this message, having received their first correct impressions of this people through the work and influence of the Ingathering campaign. Ingathering should be a soul-saving as well as a money-raising campaign. Our objective in this year's campaign should not only be the reaching of the financial goal, but the removing of prejudice where we find it, thus establishing confidence that will lead to the saving of souls.

M. R. Garrett.

---

### AMONG THE CHURCHES IN KENTUCKY

For the last two weeks Brother Kephart of Madison and I visited a number of churches and isolated believers in east and central Kentucky.

Our first stop was at Columbia, Ky., where we briefly visited Sister O. R. Wheeler and her daughter. The following night we opened a short series of meetings at Sewellton, Ky., where we have a very active church, which has had an unusual growth within the last year, as a result of meetings held by Brother H. R. Stearns, followed by the writer. The meetings there were well attended by members and friends. The Missionary Volunteer and Sabbath school services have an attendance that doubles the church membership. The church is making good progress along all lines of church and missionary activities.

Our next stop was at Fariston, Ky. There we visited a family where the mother and daughter have fully accepted this message as a result of books sold by Brother J. H. Jackson about six years ago. We should be glad to locate Brother Jackson and put him in touch with these new members. The two were baptized while we were there. Other members of the family and some neighbors are interested. Two public services were held in a near-by church.

We visited Brother and Sister H. R. Stearns at Brassfield, Ky. Brother Stearns accompanied us to Belcher, Ky., where he is holding a series of meetings. En route to Belcher, we stopped at Gray Hawk, Ky., and visited Brother and Sister Ed Begley. These isolated members went to North Carolina a few years ago, on account of their health, and while there they not only received physical health through one of our institutions, but they heard and accepted this message. Now they have returned to the old home, where they are living and spreading the message of physical and spiritual health.

Our next stop was at Belcher, where we held a meeting, and left Brother Stearns to continue the series. On our way north, we stopped to see Brother and Sister C. B. Sherer at Ellen, Ky. Brother Sherer and his companion have done a noble work in raising up and shepherding the church at that place. At

Morehead, we found Brother Scaggs and family of good courage, although Brother Scaggs is not well.

It was a pleasure for us to spend the week-end with the Lawrenceburg and Nineveh, Ky., churches, the two churches in Anderson county that the Lord blessed Mrs. Garret and me in raising up in 1931 and 1932. Four preaching services were held with these churches, which were well attended by members and friends. Brother and Sister Kelsey did a good work with and for the two churches while they were in Anderson County. Three new members have been added to the Lawrenceburg church as a result of their efforts. A large number are still interested, and are being followed up by Brother Crook and Brother Hanson with cottage meetings and literature. Our laymen are winning souls to this message throughout the conference; for this we thank God.

M. R. Garrett.

---

### PROGRESS AT THE PEWEE VALLEY SANITARIUM

There is much increased activity around the sanitarium this summer. The new surgical addition is nearing completion. There is felt everywhere a pleasant anticipation of getting things going in this new building. Every room in the main building has been full, and patients have been crowded together in an effort to tide over.

Nearly two years ago we saw that it would be necessary to increase our facilities. During 1933 there was a fifty per cent increase in patients received. During the year plans were laid and work begun for a new surgical addition. The city of Louisville donated the labor of twenty-five men for two months, while our county sent ten. Others donated labor and building material, and about \$1200 in cash and pledges was received.

This new building contains two four-bed wards and six private rooms, a new business office, doctor's office, a new operating room, X-ray, laboratory, and pharmacy. There are approximately five thousand feet of floor space. The construction is fireproof. This brings the capacity of our sanitarium and hospital to thirty-five beds.

We feel very fortunate in securing the services of Dr. John R. Peters of Ohio as medical director. Dr. and Mrs. Peters are already on the grounds, and are doing active work.

Plans are being laid for a new school and chapel building. As our institution grows, there is additional work for our people, so school facilities must be increased. This year the school work is being increased to ten grades, and two teachers are being employed.

The institution is able at the present time to offer employment to several young people, which will make it possible for them to secure their school work while earning their way. Boys and girls who look forward to a medical missionary training are preferred. The institution also has an opening for a dietitian.

We are inviting our believers in Kentucky to make use of the sanitarium and of the services of Dr. Peters. A special discount is made to our people, and a well-equipped laboratory and X-ray department makes it possible to secure an up-to-date diagnostic service. We are very thankful to the Lord for the blessings He has given us.

J. T. Wheeler.

### KENTUCKY-TENNESSEE NEWS NOTES

Elder M. R. Garrett baptized 7 last Sabbath at Powder Mills, Kentucky, as the result of two ten-day meetings held there, one held by Brother A. L. Dickerson, and the last by Elder Garrett. Of the number baptized, four united with the Powder Mills church, two with the Conference church, and one with the Nashville church.

Brother Anderson recently visited the effort at Fulton, Kentucky, which Brother La Grone is holding, and reports that on Sunday night, August 19, they had an attendance of six hundred. He left the 21st for Memphis to visit the effort there, and to plan with the brethren at that place concerning their future work.

### PISGAH INDUSTRIAL INSTITUTE

The summer vacation has been a busy one here at Pisgah. The Lord has blessed us with an abundance of rain, and the crops are good. Thousands of quarts of fruits and vegetables have already been canned for the winter, and the supply is being added to daily.

The Sanitarium has enjoyed a good patronage this summer. The work of finishing and decorating the second unit of the hospital has been in progress; and as fast as the rooms have been completed, they have been occupied by patients.

Brother Wm. Steinman, one of the founders of Pisgah, who now resides at Takoma Park, Washington, spent a few weeks at Pisgah recently and helped with the finishing work at the hospital. It seemed like old days to have Brother Steinman with us again.

Miss Sarah Parish of High Point, who has been teaching the nurses during the summer term, and acting as surgical supervisor at the hospital, has returned to her home. Mrs. Herman Ray has taken her work at the hospital, and Mr. Ray is helping with the painting at the hospital.

Mr and Mrs. Thomas Bender of Fayetteville, N. C., have been visiting his parents, Elder and Mrs. Bender, the past week.

Elder and Mrs. W. H. Atherly spent last weekend at Pisgah. At the church service, he gave a very inspiring account of the colporteur work in our conference. Three of the student colporteurs, Miss Sadie Chappell, Mr. Fenton Mizelle, and Mr. Orval Garnes, were also here and took part in the meeting, telling of their experiences in the canvassing work this summer.

We are sure that the friends of Dr. and Mrs. Oliver S. Lindberg will be pleased to learn that they are returning to Pisgah. During their absence, Dr. Lindberg has had extensive medical and surgical experience in the Los Angeles General Hospital. We extend to them a hearty welcome as they enter upon their work here again.

There is opportunity here at Pisgah for three or four more mature young men to work their way through school the coming year. They will be able to take at least two academic subjects while working for their expenses. Those who are interested should apply at once in order to be here for the opening of school, September 4.

## THE COLPORTEUR EVANGELISTS

H. F. Kirk,

Union Field Secretary

Report for Week Ending August 18

### ALABAMA-MISS. Carl J. Ashlock, Field Secretary

Name	Book	Hrs.	Ord.	Helps	Total	Deliv.
R. R. Coble	CK,W	43	24	27.00	100.00	3.50
Luke Galjour	BR,HR	42	17	4.00	59.75	
Johnie Hamilton	DR,HR	35	10	6.00	46.25	
Johnie Hamilton	DR,HR	33	15	6.80	55.80	
T Hilderbrandt	GC,W	35	20		95.00	
T. Hilderbrandt	GC,W	35	21		99.25	4.00
L. C. Hurston	HR	5				4.25
J. R. Minesinger	GC,W	19	2	7.25	15.75	8.00
Mrs. M. C. Norrell	GC,W	11				8.50
J. D. Norris	OT,W	41	27	38.60	109.10	
H. T. M. Palmer	HR,W	18	3	1.35	11.85	3.50
Guy Spiers	OT,W	3		31.00	31.00	4.25
L. L. Sturgis	OT,W	8	5	3.30	12.30	3.50
Oleta Brooks	W	2			2.50	2.50
Era Henba	W	1			1.30	1.30
Neda Taylor	M	24			2.50	2.50

Totals 354 144 125.30 642.35 45.80

### CAROLINA. W. H. Atherly, Field Secretary

Name	Book	Hrs.	Ord.	Helps	Total	Deliv.
S. Alexander	HR,W	15	1		3.50	7.50
Mrs. C. B. Ailen					2.00	2.00
L. D. Buck	BML,W	49	20	19.00	70.50	1.25
A. C. Brantley	BR	36	13		52.00	12.00
Mrs. A. C. Brantley	BML	16	30	11.50	11.50	7.50
J. E. Collins	HR,W	27	10	7.50	42.50	9.25
Pete Crestakos	OT,W	26	1	27.00	42.50	
Orval Garnes		62	67	3.50	177.50	10.00
I. N. Gillard (2)	HR,W	54	21	21.00	81.50	
Mrs. E. Goodson	BML	11	10	2.75	2.75	
Mrs. Gladys Hadley	CF	23			11.75	30.50
J. E. McKeller	HR,W	9	5		17.50	
Fenton Mizelle		39	8	4.50	44.50	
Fank Potter (2)	HR,W	6	5		20.75	
E. D. Sumter	HR,W	33	45		159.38	
Gladson Sumter	HR,W	27	35		122.50	
Ollie Sumter	HR	47	12		49.50	
C. L. Thomas Jr.	HR,W	12	7		24.50	
George H. Thomas	CK,W	50	15	10.25	57.25	8.50
J. E. Vest		25			65.00	43.00
M. M. Waldron	BR,W	33	2	.15	10.15	
J. B. Watts	BFL,W					41.25
Welton Walker	HR	27	21		73.50	
Wallace Wellman	BML,W	42		20.50	22.50	2.25
Woodrow Wilson	CK,W	37	14	6.50	49.50	1.00
W. H. White	HR,W	30			40.00	
Essie Mae Chappell	W	22	110		11.00	11.00

Sadie Chappell	W	10	55	5.50	5.50
Willie Holloway	W	14	74	7.40	7.40
Lizzie Johns	W		10	1.00	1.00
Mrs. G. H. Thomas	W	9	31	3.10	3.10
Christine Rutledge	W	14	98	9.80	9.80
Nell Wilson	W	14	58	5.80	5.80

Totals 746 778 135.15 1310.13 224.35

FLORIDA. A. M. Barnhardt, <i>Field Secretary</i>	
<i>Name</i>	<i>Book Hrs. Ord. Helps Total Deliv.</i>
H. A. Turnquest	HR,W 44 21 98.70
Ted Webster	RJ 77 17 .50 64.95 54.80
James Chambers	BF 43 9 3.00 36.75 17.20
W. B. Wynn	DR 36 8 9.50 34.00 22.50
Robert Wieland	RJ 34 7 1.23 27.48
Robert Kepkey	RJ 29 2.96 12.46 7.70
Bookey Cobb	HR 27 22 11.25 70.75 25.00
H. G. Lester	BML 11 1.75 3.05 3.05
Mrs. Edith Brewer	BML 10 2.3 52.35 2.35

Totals 311 84 32.54 350.49 132.60  
GA.-CUMBERLAND. A. E. Deyo, *Field Secretary*

<i>Name</i>	<i>Book Hrs. Ord. Helps Total Deliv.</i>
G. C. Phillippi (2)	BF,W 91 13.25 470.50
F. H. Rigbers (2)	BR,W 73 81.20 97.20 26.90
Ethel Watson	HR,W 58 20 3.25 69.75 .10
J. B. E. Williams	HR,W 55 18 58.50
Erma Watson	HR,W 54 17 .50 67.00
Tommie Gaines	HR,W 54 25 1.25 90.00
Frank Segure	HR,W 48 39 2.00 135.00
Geo. Bynes	RJ,W 44 23 76.00
Orpha Zimmerman	DR 42 6 1.50 18.50 1.50
Jas. A. Draper	BFL,W 41 18 .50 68.75
H. A. Noble	BR,W 40 72.50
E. F. Fenner	BR,W 40 5.50
Lee Draper	BFL,W 39 10 .25 38.45 .25
Belle McRae	HR,W 39 5 8.75 19.75
Miss T. Gaines	HR,W 36 24 11.50 81.50 5.00
Otis Glawson	HR,W 36 39 136.50
A. J. Sharpe	BFL,W 35 8 1.50 29.50 46.25
W. M. Kellogg	BR,W 34 5.25 8.25 35.75
Myrtle Adams	HR,W 34 2.60
Hattie Smith	HR,W 33 8 7.00 22.00 2.50
Ella Nelson	HR,W 33 2.75 2.75 3.55
J. T. Johnson	HR,W 30 17 59.50
L. Stanley	HR,W 25 14.50
Mrs. G. B. Case	PS,W 16 17 35.00 36.00 16.00
Mrs. A. J. Sharpe	CT,W 14 1 3.00 10.00 20.00
O. R. Gallagher	BFL,W 12 4 .25 10.25 47.75
Lucy Fenner	BR,W 16 3.50
James Clark	BR,W 15 8 1.25 33.25 37.50
Mrs. B. M. Pee	BR,W 8 2.00
Earl R. Owens	BFL,W 8 1.00 4.50 4.50
Mrs. A. E. Deyo	L&H 12.00 12.00
Miss Ina Walters	W 30 15.60 15.60
John Murray	W 30 16.50 16.50
Iottie Edwards	W 30 29.40 29.40
5 Watchman Workers	W 46 46.80 46.80

Totals 1269 309 173.70 1323.45 941.45

KENTUCKY-TENN. W. T. Smith, <i>Field Secretary</i>	
<i>Name</i>	<i>Book Hrs. Ord. Helps Total Deliv.</i>
S. B. Scaggs (2)	OT,ND 97 10 14.25 54.85 60.25
J. O. Fenner	BR 44 2 19.00 27.00 83.50
Ira O. Wallace	BR 40 81.25
M. L. Howard	BR 39 9 1.50 43.50 146.00
E. L. Griffin	BR 37 1 4.00 41.50
Robert Lukat	BR 29 5.75 5.75 2.00
Fred Meister	BR 24 1.50 1.50 74.50
M. L. Randall	BR 20 14 56.00 24.00
F. E. Washburn	BR 15 61.00
J. B. Jackson	BR 6 4 1.50 19.00
J. E. Miller	BML 4.60 4.60

Totals 351 40 48.10 216.20 578.60  
Union Grand Totals 3031 1355 514.79 3842.62 1922.80

**NOTICE! CHANGE OF ADDRESS**

On and after September 1, the address of the Pisgah Industrial Institute and the Pisgah Sanitarium and Hospital will be P. O. Box 6068, Asheville, North Carolina. Mail to individuals should bear this box number, or the name of either institution in order to insure safe and prompt delivery.

**Wanted:**—A home for an orphan girl, 12 years of age. The child's parents had no church affiliations. She is a husky youngster, and life on a farm or in a rural community would be very desirable. Write to the undersigned for particulars.

A. B. Russell,  
236 N. W. 11th Ave., Miami, Fla.

**Wanted**—Home for twelve-year-old orphan girl. Write Elder F. C. Webster, 607 8th St. South, St. Petersburg, Florida. 2t

**Advertisements**

**RATES:**—Fifty words or less, first insertion, \$1.00; each additional insertion, if run consecutively, 50 cents.

Precaution is used in accepting advertisements for publication, but the publishers can not assume any responsibility for either the advertisement or the thing advertised.

Copy with remittance must be sent to the Southern Union Conference, 4502 Brainerd Road, Chattanooga, Tennessee. Cash must accompany all advertisements.

**For Sale**—180 acres of good farm land; or will trade for property of same value near church school. Forty acres of this land is good vegetable land. Object in selling, to get near a church school for the sake of my children. J. B. Hunter,  
R. 1, Box 46, Trenton, Fla.

**For Sale**—Farm of 220 acres one mile south of Southern Junior College; two dwellings, barn, potato house; electric lights; good spring water; about 100 acres cleared; rest in timber, containing some 150,000 to 200,000 good lumber timber. Address J. J. Davis,  
Apison, Tenn. 4t

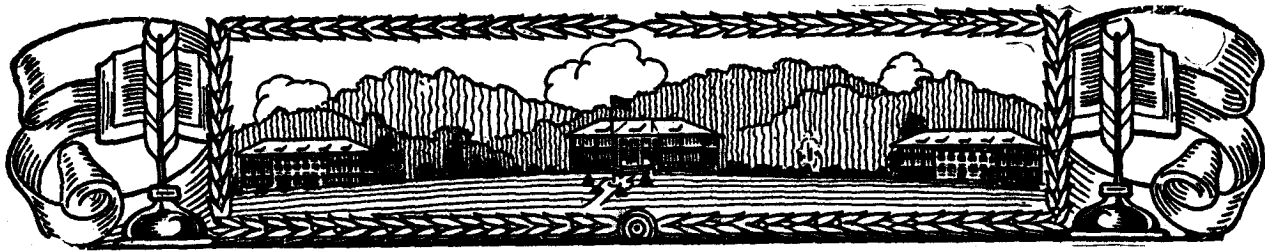
The Seminole (Alabama) Inn.—A summer and winter resort. Delightful place to rest or play. In the pines and great live oaks on Black Water River, near Styx and Perdido River. Electric lights, running water. Boating, bathing, fishing, hunting. Good food. No mosquitoes. Reasonable prices. John Peiper, *Seventh-day Adventist*,  
Seminole, Ala.

**Watch repairing by Mail. Save Money:** Mail me your watch by Insured Parcel Post. State whether "good order" or some special repairs.

Will give you quick and guaranteed service, and prepay return charges.

R. L. Williams,  
P.O. Box 166, Rossville, Ga.





## SOUTHERN JUNIOR COLLEGE

*"A School of Standards"*

H. J. KLOOSTER, - - President

COLLEGEDALE, TENNESSEE

Address for express or freight, OOLTEWAH, TENN.

### COLLEGEDALE NEWS NOTES

Prof. W. S. James made a brief visit to Collegedale recently in the interests of his departmental work in the conference.

Clarence S. Field and wife are visiting his parents, Elder and Mrs. F. W. Field. Mr. Field is a former student and a graduate of S. J. C. For the coming school year he will be connected with Bethel Academy in Wisconsin as preceptor.

Miss Florence Rainwater has been home on a visit recently from Loma Linda, Calif. Her mother returned with her from a recent visit to relatives in California. Miss Rainwater was also accompanied by two nieces.

Mr. G. N. Fuller and family are taking their vacation at Ocoee Lake, a few miles beyond Cleveland, Tenn.

Mrs. Myrtle Strickland, recently from Murray, Kentucky, recently arrived in Collegedale to take charge of the College laundry. Her two daughters, Marguerite and Shirley, will enroll as students.

At the closing service in the brush arbor on Sunday night, August 19, seven new Sabbath keepers took their stand publicly. Several others in families represented will raise the number to ten or more. Steps are being taken to erect a meeting house in the neighborhood. We will report progress as the plans develop.

Again we present a list of recent newcomers at Collegedale. Our latest list includes the following: Alta Parker, Holly Hill, Florida; Marguerite and Shirley Strickland, Murray, Kentucky; Henry Reese, Condersport, Penn.; Philip Parker, Somerset, Florida; Martin Shain, Little Rock, Arkansas; Dorothy Hutsell, Athens, Tenn.; Harry Bennett, DuQuoin, Ill.; Robert Lukat, Mayfield, Kentucky; Roderick Purdie, Ford, Virginia.

New applications to enter the school are being received almost daily. At this writing our prospective enrollment for the new school year stands

as follows: number of boys, including those already here and those whose applications have been accepted, ninety-nine; number of girls, sixty-six. So the outlook for attendance this coming year is encouraging.

Two new machines have recently been added to the equipment in the woodwork shop—an endless belt bed sander, and a Porter router. Our readers are assured that this new equipment will make for increased production in this department.

Plans are completed for increasing the equipment in our hosiery mill at an early date. Two leggers, one heeler, one looper, and two seamers are to be added at once. This increased equipment will furnish work for two eight-hour shifts of fifty workers each.

To fully appreciate the *glad* in gladiolas, one should be at Collegedale and attend our Sabbath services, and enjoy the brilliant bouquets of these beautiful flowers that Mr. J. C. Ruskjer and his assistants prepare from week to week. Stately clusters of cat-tail flags have also helped to make the rostrum attractive at our weekly services.

### "WORDS TO WRITERS"

This is the title of a neatly printed booklet of 32 pages, by Mabel A. Hinkhouse of Nashville, Tenn. This material appeared in a series of articles in the *Review and Herald* during May and June of the present year. All who have occasion to write for publication would find many helpful suggestions in this booklet. Especially the material under the subheads, Writing Technique, The Mechanics of Writing, and Brevity should prove very helpful. A special supplement to Seventh-day Adventist writers contains valuable suggestions for those who write articles and reports on present truth for newspapers and other periodicals. The price of the booklet is only fifteen cents, in coin or stamps. Address the author, Miss Mabel Hinkhouse, Southern Publishing Association, Nashville, Tenn.

Take the Bible as a study book, and see if you are not filled with the love of God. Your heart may be barren, your intellect feeble; but if you will prayerfully study the Word of God, light will flash into your mind.—*"Counsels to Teachers,"* pp. 455, 456.