

Western Canadian Tidings

"BEHOLD I BRING YOU GOOD TIDINGS"

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No 10

TRUSTING

As thoughts of Thee from the flowers I steal,
Thy love for me I seem to feel.
I canst not tell, but Thou dost know
I'll follow Thee, I love Thee so.

Lord, lead me on; I care not what betide,
If Thou art near, close to my side.
Lord, take my trembling hand in thine,
A peaceful journey shalt then be mine.

What though fierce temptations may assail,
I shall find refuge within the vail.
I know I shall enter into Thy rest;
Join the happy throng in the land of the blest.

LILACE HAYWARD.

TO THE LABORERS, CHURCHES AND BELIEVERS IN WESTERN CANADA

Greeting: I am thankful for a part in the Lord's work, and especially do I esteem it a privilege to join with you in giving this blessed warning message in the land of my birth, where live many dear to me by the

ties of kinship and early association, and many more dear to me because they love Jesus and walk in the light as He reveals it to them, and who will appreciate the Third Angel's Message when they know it as we do.

The Lord's object in calling "one of a city and two of a family" is not merely to lead them to Zion, but that through these witnesses families and nations may be enlightened until all the honest hearted in all the families, kindreds and nations of the earth may be warned and prepared for the second coming of our Lord. We are truly living in solemn times and our only safety is in being just where God wants us to be, in order that we may have the protection of the Holy Angels who encamp round about them that fear the Lord and serve Him. Being of the firm conviction that God is guarding in the organization and work of the message, I can only regard the invitation to labor in the Western Canadian Union as God's call to service. With confidence that He will help, as long as He wants me to labor here, by the aid of His spirit and by raising up faithful helpers and counsellors, I respond to the call.



BOOKMEN AND COLPORTEURS AT THE WALDHEIM INSTITUTE.

Tuesday, April 11th, I turned over my work in West Michigan to my successor and began to pack my goods for the journey. Thursday, April 21st, myself and family left Grand Rapids and the friends we had learned to love there, and the next morning we reached Chicago. Here we were met by Elder L. H. Christian, who helped us with brotherly fellowship and counsel. The same night we reached Minneapolis, Minn., where we were entertained by kind friends over the Sabbath. After visiting the Union office in Minneapolis and the Minnesota Conference office in St. Paul, and renewing our acquaintance with many former fellow-laborers in different fields, we took the train again Monday night and Tuesday morning awoke in Winnipeg. Here we were met by Brother Grundset and conducted to the Manitoba Conference office. After a pleasant visit and counsel with Elder Chapman, we proceeded to Saskatoon, where we were again met with christian greetings, and after spending a night at the home of Brother and Sister Wissner and counseling with Elder Gilbert and the workers in the Saskatchewan Conference office, we resumed our journey, and Friday evening, just before the Sabbath came on, we reached Calgary. Brother and Sister Hommel and Elder Shaw were at the train to receive us and welcome us to the field and arrange for our comfort.

For the present we are settling our household goods in Calgary, where we may be reached by addressing the Conference office.

Hoping soon to get acquainted with you all, with the needs of the field, and asking your prayers and co-operation; also inviting suggestions at any time, I am,

Sincerely, your brother in the Blessed Hope,
C. F. McVAGH.

THE OUTLOOK

J. G. WALKER

We have the prospect of at least six canvassers this season, and most of the territory in B.C. has been assigned, except the Fraser Valley, the coast district, the territory to the far north, and the large cities on the coast. We expect, however, that these cities will be worked with our magazines.

Some among our book workers this season will get their first experience, but show considerable earnestness and determination in starting out at this time. However, notwithstanding the war is on and business is somewhat blighted, yet we believe there is evidence of success in our book work this year. The mines are working quite fully, the lumber camps and saw mills are starting up again, and trade is quickening to quite a large extent. Most of our brethren that were idle during the first part of the war are now at work and getting a reasonable wage.

It is possible that before the season is far along others will join the little corps of canvassers and a larger work be done. There is no line of work more profitable than this. There is no experience so helpful to the worker as carrying the printed page to the homes of the people. It "strengthens the character" in christian living and "sweetens the disposition." God is calling for a larger work to be done along this line and speaks to strong young men and women that are now "idling in the market place," and who might do a splendid work for the Master if only "harnessed" with the message. He wants men that can make up

their minds and then stick to it; men who control circumstances rather than allow circumstances to control them. We have such in B.C., but many of them are bound with chains of circumstances that prevent them from giving the Lord their best services. Let us pray that these conditions be changed and this talent be set free.

PASS NONE BY

LUTHER LONG

I had canvassed around a certain place and missed it. My convictions were at first to let it go, but the Spirit said, go back. I was some five miles from the place but resolved to go and see them, anyway.

I arrived at the place about 11 o'clock and found a very pleasant young man and wife. They had been warned not to read our literature, as it was liable to lead them astray. However, they asked me in and I saw at a glance I had honest ground to work on. They had *Great Controversy* in their home but had never read it, for prejudice. I inquired as to the cause and found their minister had done the damage. I asked if they ever read the book. The reply was given that it was unsafe to read it. I asked how they knew this if they did not know what the book contained. I also asked if they thought this harmonized with 1 Thess. 5:21, "Prove all things. Hold fast that which is good." I then asked for *Great Controversy* and turned to the chapter entitled "The Scriptures a Safeguard," and read this to them. After asking what they thought and receiving a favorable answer, we took up several points of our faith from the Bible, the Sabbath being included. I did not get away till 4 o'clock, but received their order.

When it was delivered in the fall they were very anxious to study further, but my time was limited and I went back the next Sabbath and studied with them. I do believe they will accept this truth. Never hesitate to go back.

THOROUGHNESS PAYS

GEORGE S. SHANKEL

Perhaps this little experience will help us to see that it pays to work the territory thoroughly.

One day I came to a place, the owner of which I heard was well versed in the Bible. Calling at his place, I found that he had gone to a neighbor's place, which was very much out of my way, and as I could not persuade his wife to buy, I passed on my way.

In the fall while on my delivery I called on this same gentleman's son-in-law, who had ordered a copy. His wife told me that her father was very anxious to obtain one of those books. You may depend upon it that I was not long in reaching his threshing outfit in the morning. Above the roar of the big gas engine I told him that I had the book he wanted and that sale took less time than it takes to tell about it.

Four weeks later I was back in the same town and imagine my surprise when I learned that although it was a very busy time of year, yet that book that was so eagerly purchased had already been thoroughly studied, and the reader had come to the conclusion that every one of the truths taught, the Sabbath included, were nothing but solid ground, and he was truly glad that he had found the thing for which he had been searching for years.

THE HOUR OF OPPORTUNITY

W. L. MANFULL

Many people in this Union are asking themselves the question, "What could I do to help carry on the work of God at the present time and hasten His coming?" There are many who are called to farm for the Lord. By living out the truth where they are, being faithful in all life's duties, practicing economy in their living and giving all they can save to carry on the work of spreading God's message in home and foreign lands, are doing a great work for the Lord. But there are many upon whom the Lord is laying a burden to engage actively in His work.

In canvassing, Bible work, teaching, nursing and medical work, superintendents of mission fields; matrons for our schools and sanitariums; stenographers and typists; and secretaries—there are many openings which can furnish work for all who have ability, education and talents. The first step in entering the work of God is to prepare the heart and intellect. The colporteur work gives one many and varied experiences that help to develop our faith in the Lord. It quickens our intellect, makes us resourceful, helps us to cultivate affability and tactfulness, brings us in close touch with the people, and enables us to learn their true needs and necessities, so that we may give them help just when they need it. The experiences one gets in this work will make every worker a true minister for the Lord. Not only may one build up a strong spiritual character, but he has the privilege of meeting many classes of people and pointing them to the Lamb of God. Many of them would never be reached in any other way, so we are going out in the highways and byways, calling their minds to the last great message this world will ever hear.

It does seem to me the need of the hour ought to stir everyone who loves this message and make them look at their own condition and circumstances very closely, and see if it is not possible for them to enter the work of the Lord. He is calling the canvassers back to their work and perhaps He is calling you.

The crops and prices we had last year put the people in a position to buy our literature and we should take advantage of this favorable condition and urge the books, containing the truth for this time, on the people, showing them they will receive much more than their money's worth.

Who will respond now to this *hour of opportunity*?

HOW I REGARD THE BOOK WORK

ETTA LONG

We cannot all be ministers, teachers, Bible workers, or missionaries to foreign lands, and so may wonder "where can my place be," but we are told that "Not more surely is the place prepared for us in the heavenly mansions than is the special place designated on earth where we are to work for God."

The Lord through his faithful servant has written many books that are filled with proclamations of a soon-coming Saviour and the truths for the last days. These silent messengers are ready, waiting for willing hands to carry them to souls who are perishing. Shall we not respond to this call with thankful hearts that

God has provided means so we can have a part in the spreading of the Third Angel's Message to all the world?

After I became a member of the Adventist church I pondered the question over and over as to how I could help in the Master's vineyard. Finally I heard of the colporteur work, but it left no deep impression on my mind, as I thought; no, I can never canvass. But today I thank God that He gave me courage to try, and as I look back over my past experiences in this work they are of untold value to me. I especially enjoyed the canvassing work last summer and my faith was firmly established that the Lord prepares the way before us.

One of the several instances which proved this to me was: As I called at a certain country home I was met at the door by a lady who, in response to my "Good afternoon," made no attempt to open the screen or invite me in. I told her the object of my call. She made reply as she turned to go, "I am not interested in your work and it would be useless for me to take your time." I told her I would be glad to spend a few moments in explaining my work further, and taking my prospectus, I stepped up close to the screen and began explaining briefly to her some of the points of the book. Soon she came a little closer. When I turned to the chapter on the Origin of Evil she stopped me and said "that is something I have just been wondering about." Then she unfastened the screen and invited me in. It was not necessary to go any farther with the canvass. She told me if her husband was willing she would take the book. Together we went to the barn in search of her husband, but not finding him, she, with the consent of her son, ordered the book and was ready to receive the same when I called in the fall. Why had the question of the origin of evil arisen in this woman's mind? Had not angels gone before and prepared the way?

Jesus said unto Peter and Andrew, "Follow me and I will make you fishers of men." He alone knows where the honest souls are, and if we are but willing to follow, He will lead us to them.

My mind returns to another of last summer's experiences. It was evening but my companion and myself had not yet stopped work. Soon the wind began to blow, bringing with it dark black clouds from the northwest which threatened a downpour of rain at any moment. We thought best to find a place as quickly as possible, where we could stay all night. Soon we came to a large house, but only to find they had extra men there and could not keep us. We were not disappointed because we knew that somewhere the Lord had a place prepared for us. As we drove out of the yard the storm seemed to be very near. However, after driving about a mile farther we came to another house and here we were made very welcome. The lady asked us, after we were made comfortable in her home, if we were not Adventist girls. We told her we were. This opened the way for conversation and we found her really anxious to learn of our faith and also very favorable toward it. She ordered a book before we left in the morning.

Again Jesus has said, "All power is given unto me in heaven and in earth. Go ye therefore and teach all nations . . . and, lo, I am with you alway even unto the end of the world."

RELATION OF THE OFFICE TO THE BOOK WORK

U. WISSNER

Canvassing is one of the agencies which God uses in finishing His work, and it is a wonderful one; a line of work done on a self-supporting basis, it paves the way for ministerial work in many instances, as the books sold by our colporteurs create in the hearts of those who read them a desire to know more about the truth they contain; while in some cases they give the message so thoroughly that the people embrace the whole truth without further assistance.

Our work in this line for the season will soon begin, and our faithful colporteurs will be travelling over the prairies and through the woods of this great province, endeavoring to place our books in the homes of the people in their respective territories. I thought that a few lines showing the relation of the office to this work might be of interest to the reader.

Every properly organized work is controlled from a central place somewhere, and of course it is so in this work too. We call it the Conference headquarters or Tract Society, with which all are familiar. Each canvasser is required to mail to this office a weekly report of the work he is doing, whether it be much or little. This report showing the number of hours worked, the total amount of orders secured, and other items, might not be of especial interest to outsiders, but to the office staff each figure has a significance and speaks for itself. From this we can read ups and downs in the colporteur's experience, and can tell pretty well how things are going.

However, we are not left to read the experience in this manner only, for an interesting letter usually accompanies the report, supplementing the message which the figures convey to us. Needless to say, these letters are eagerly read, and the information they give us help us to render the assistance that we desire to give to each of our canvassers.

Realizing that an exchange of reports among the canvassers is stimulating and inspiring, we issue each week what we call the *Colporteurs' News Letter*, containing gleanings from all the letters we receive. This brings all our workers in close touch with one another, and they are thus kept posted on the work of their fellow canvassers. Aside from this, we acknowledge each report with a personal letter, making such suggestions as we think will be a help to the man behind the book, and in every way try to encourage him in the important work in which he is engaged. We are interested in the welfare of each one, and it is our earnest endeavor to give them all the help and encouragement we can.

There is another man who keeps in close touch with the man in the field as well as the office. He is well known and often anxiously looked for by the colporteur. We call him the "field agent." He tries to spend a few days if possible with each colporteur during the season. Telephone and telegraph help him in locating the person he wants to find, and often a late call is sent to the office in search of a man who happens to need assistance. Carefully watching and supervising the work throughout the Union is the task of the Union agent, and Brother Manfull has proven his ability in this capacity for several years. Although his territory, comprising the four provinces of Western Canada, is

a very large one, yet his attention is cheerfully given to the smallest detail of the work in any part of the field.

Thus all who are connected with this work are doing their utmost to make it a success. Conscious of the assurance that we are working under the leadership of the One who overrules in all the branches of His work, we are of good cheer. A few more years of hard work and it will be finished. Then when we meet up yonder with those who have been gathered into the fold of the Good Shepherd through the medium of the printed page, we will be glad to remember the encouragement we gave one another here in our labor for souls.

NOT A MESSAGE OF DARKNESS

S. A. CROOKS

In this time of trouble, when faces blanch when they hear and see the terrible things that are taking place; when souls long to know what the outcome will be; when the cry is raised, "Watchman, what of the night?" we have the privilege of telling poor benighted, despairing souls of the coming morning. We have the privilege of telling by our lives what Jesus has done for us, and by our words and books what Jesus will do for them. Our message is not a message of darkness, but of light; not one of night but morning. When people are experiencing the night, we tell them of the morning. "The morning cometh."

I have truly enjoyed the blessed experience that I have had in the book work, and it is so good when we find hearts that respond to our message. Last summer I stopped with a man who was interested in Bible study, and was impressed as we studied over some of the precious words of truth. He told me that it had been five years since anyone had come into his house to read the Bible. At another place where I remained over night I had the privilege of enlarging on my canvass and studying the Bible in connection with it. After we had finished our study he told me that he could sit and listen all night.

Two summers ago, during my canvassing, I spent the night with a man who had been preaching 17 years. I left him some tracts and when I returned in the fall his hired man told me that he had been reading them almost constantly and had said that we have stronger points than he had. So we see how our books, papers, etc., as silent messengers bear the message of truth to those who have not yet heard it. It is only in the light of eternity that the canvassers will know the result of their work.

TRAVELLING AS A COLPORTEUR

R. M. MILNE

I got on the work train which takes the men from Fernie, B.C., to the coal mines about five miles distant, with three books under my arm. When the conductor came along he gave me and the books an inquisitive look and, after collecting the tickets, returned and sat beside me. He asked if I was around taking orders for books about a month ago. I answered that I was. As he wanted to see one of the books, I unwrapped and showed him the full book, *Bible Readings*. Then for a better canvass, I drew out my prospectus.

When canvassing Fernie I had called at his home while he was at work and his wife, though interested,

would not order without his consent. She told me that at a certain time I could see him in the railway yards, but though I made sure to be there, I did not see him. His wife told him of my visit, and that she must have impressed it on his mind, was evident from the fact that he had remembered it a month and still desired to see me. These circumstances and a few words on the merits of the book made it easy for him to secure his order.

As I left it at his home next morning his wife again had an encouraging surprise for me. People are not always at home the first time you call and such was the case with a lady just across the street. She had heard of the book from her neighbors, though they had not subscribed for it, and she also wished to see it. I immediately called on her and after a pleasant canvass, secured her order.

Sometimes it pays to look up the husband for his consent and also come back to the house you have missed.

It is the placing of books in the homes of those who are interested in the study of God's Word and those who will read them that encourages the colporteur.

RECEIVED TWO LASTING BENEFITS

OLIVER ROSS

I had some splendid experiences in the canvassing field last summer. Personally I received at least two lasting benefits from my work, which might be summed up as follows:—

First—I found the following texts to be true: "He is faithful that promised," "I will be with thee. I will not fail thee nor forsake thee." "Have I not commanded thee? Be strong and of a good courage, be not afraid, neither be thou dismayed, for the Lord thy God is with thee whithersoever thou goest."

Second—My work created a desire in my heart to help those who do not know this blessed truth. It gave me a glimpse of their great need, thereby causing me to become more interested in their behalf.

I met with many encouraging experiences. Arriving at one house just about supper time, I canvassed the lady but did not get an order. She invited me, however, to wait and have supper and also see what her husband would say about it. After supper, it being a nice evening, we took our chairs outside, where I endeavored to interest the husband in my book. He was an infidel, so I did not succeed very well. Nevertheless, we had an earnest talk together. At last I arose and started into the house for my hat, but the woman hurried in ahead of me and, picking it up, handed it to me saying, "I am so glad you stayed for tea this evening. I have been wanting someone to talk to my husband as you have for a long time."

Another night I stayed at a home where there were a number of young people. As I looked into their bright young faces, filled with vigor of youth, my heart went out to them. I longed to say something that would be a help to those young people, and I believe the Lord helped me to do so, for when I was leaving in the morning the mother said, among other things, as she reached forth her hand to say "Good-bye," "I have enjoyed your little stay with us so much."

At another home where I had failed to get an order but had received permission to stay over night, I became much interested in the young people there, for

they were great readers. I longed to place a book of worth in their hands, so before my head rested on my pillow that night I sought the Lord earnestly in behalf of these young people. As a result they now have the book in their home.

I might relate many instances where the Lord's help was manifested in a marked degree, but will stop with the following: I started out one morning not feeling the best, for, as far as I could find out, the country ahead of me was such as would cause me to expect about one order that day. I told the Lord about it and then left it with Him. At night I had eight orders instead of one.

WHY I AM A COLPORTEUR

E. S. STANLEY

NOTE.—Before leaving Lacombe for British Columbia I decided to canvass the business men. Though some of our good colporteurs told me that I would find it a hard place to work, I started canvassing for *Daniel and Revelation*. Worked for five and a half hours, took \$55 worth of orders, and delivered all the books but one, the next day. The following experience is the result of one book sold. Thus we see results appear, many times, which we little dream of. W. L. M.

One day while engaged in the busy round of business, with my face covered with perspiration and so rushed with my work that I scarcely had my wits about me, one of my respected customers stepped into my office, not to buy but to sell. He waded into his task of showing me *Daniel and Revelation* with such admirable skill and rapidity that it awakened in me an irresistible desire to watch him through with it. I did not then understand the force at work in his behalf. As I remember it, there was only one point touched upon that was of interest to me, and that was only slightly. I think the canvass was all over in two minutes, when he politely and coolly said he would leave me the book he was showing and that it was only \$3.50. I quickly wrote him a cheque for the amount and he hastened away with his quick step, no doubt thanking God for another sale and praying that the seed then sown might result in another soul redeemed from error. And I—well I didn't know what to think. I didn't want the book and I was very hard up, and why in the world did I buy?

For some time I had but a slight inclination and less time to look at the book. Eventually the Lord allowed me to come to the bed of sickness, in which I found time to read. I first read one book and then another. I asked for *Daniel and Revelation* and read a few sketches at random, when to my amazement it was intensely interesting. I then read it thoroughly from the beginning. Sabbath conviction commenced to take hold, which developed in a decided stand for the entire Present Truth about four months later. After another two months I joined the church. The great regret of my life is that I had not found Present Truth long ago.

In reviewing the past I think I can clearly see where I might have been in possession of the greatest of all messages nine years sooner, had I by some means gotten hold of S.D.A. literature, while passing their camp grounds at Lacombe, on my way to look out a homestead. I was at that time very zealous in the Lord's work, so far as I knew. I strongly believed in spiritual

growth and the necessity of walking in added light as it came.

Out of justice to the story, I must add that the unselfish and skilled help of one of the sisters in a critical time of sickness; the kind, helpful words of encouragement and knowledge dropped now and then from the brethren, as well as the occasional tract, leaflet and paper which came to hand, had a potent influence over me.

I tell you, brethren, I have found the pearl of great price and I rejoice more than words can express in my new found possession. Now that the Lord has been so merciful in bringing me into this wonderful Truth, what else can I do but bring this message to others? As I am out in the work it is not uncommon to hear words to this effect: "You are the first who has spoken to me about spiritual matters for years." I see others who are faltering, pick up courage. Those who have had recent bereavement are often so glad to find someone to whom they can express their feelings. Some are sorely perplexed over the multitude of doctrines afloat. I have more than once found those who wept as they would tell of the spiritual declension of their neighborhood, church, or one of their family.

As I do the best I can in my feeble way to point these people to the Lamb of God, I do not have to pray for feelings. In many cases I overflow with emotion. When a portion of the love which Christ has for the lost gets into our hearts, timidity leaves. Home comforts and even the precious presence of our dear ones become secondary. All things are subservient to the one thing—Salvation of souls.

The foregoing is as true a picture as I can give of my experience. Do you wonder that I am in the book work? If your christian experience is not developing, seize this opportunity to grow in grace. If you cannot leave home, sell tracts, periodicals and books to your neighbors. If you are not at peace with your neighbors, humble yourself before God, ask forgiveness of your neighbors and start anew.

To one who desires to take part in an occupation which is the highest and gives the most important results, and which never fails to yield blessings to all concerned, I would commend the sacred work of leading souls to Christ by giving to them His wonderful message contained in our books. It is a grand work and cannot fail to win. Just try it. Only make sure you join hands with the Lord and let Him lead.

CLOUDS AND SUNSHINE

ANNA NEUFELD

I want to relate a little experience which shows that the canvasser sometimes has to meet unfavorable conditions, but we read in Rom. 8:28 that "All things work together for good to them that love God," and I always have found that the sun shines much brighter after a rainstorm.

It was a cold, rainy day when my companion and I started to canvass early one Wednesday morning. We visited many homes and tried our very best to take an order, but did not succeed. When it was nearly dinner time we came to a wealthy farmer and thought we would stop for dinner and get warmed. I gave my canvass but did not succeed in obtaining an order. Before I was through it began to rain very hard, so

my companion came in too. When the lady saw it she looked very cross and said in a very hard tone, "I suppose you will stay here all day." I told her that we would just wait a few minutes till the rain was over and then we would continue on our way. We knew we were not very welcome visitors, so we left while it was still raining. We drove all day without getting one order. About six o'clock we began to enquire for a place to stay over night, for our horse was tired and we were nearly frozen.

The first place where we asked, they told us to stay for supper and feed our horse, but they could not keep us over night. They told us that it was only two miles to their neighbor, who was the minister and had a large house, and that we would be able to stay there. We fed our horse and went on again. The roads were muddy and we could not drive very fast. Before we reached the minister's place it was so dark that we could not see a thing, and had some difficulty in finding the place. At last we succeeded in reaching it, but when we rapped at the door the hired man opened it and told us that he was the only one at home. We knew we could not stay there, but what to do next was a large question. The hired man told us of a neighbor who lived only a quarter of a mile distant, so we again travelled on, but to our dismay we found that place vacant also. By this time it was growing very late and all the world was sound asleep, with the exception of ourselves, who were out in a stormy night, not even knowing where to go next. However, we returned to the place where we rested before and after rousing them from their slumbers, we were kindly given shelter for the remainder of the night. The people expressed their regrets for not making room for us while we were there the first time, and the next morning they favored us with their order.

The people in this part of the country were connected by telephone lines, and in the morning, before we reached the next place, the story of our trip appeared to be known quite widely. As a result we were given a pleasant welcome everywhere. We first visited the minister, who gave us his order and a good recommendation, and we received an order from nearly every place in the neighborhood. We now realized that our prayers had been answered and the dark day was succeeded by sunshine.

RECEIVES HELP IN TIME OF NEED

GEORGE S. BROWN

I had canvassed all my territory and was puzzled to know where to go next, so thought I would try the town, in which I spent one day but could do very little. After spending some considerable time alone with the Lord I returned to my room, and who should be there but a local missionary, who, after an introduction, etc., told me to go through a certain territory he had just left and use his name if I wanted to. Also, when through there, he told me I could go to his present district, take his Sunday-school and service, and advertise my book all I wanted to. I went through the first territory and got an order at every house but two, and delivered all but one. Was sorry time did not permit me to accept the other offer.

The Lord is a very present help in every time of need and gives us more than we ask or think.

MY FIRST ORDER

LIZZIE BUHLER

As I left the Academy in June, 1913, I went to the territory which had been assigned to me. On the train I met one of our brethren. He spoke some encouraging words to me which were helpful. When we neared Waldick, Sask., which was the town where I was to begin canvassing, I became somewhat excited as I thought that for the first time I should go from house to house and talk with strangers, and also try to persuade them to order the good works which I had for them. I had always thought I was too bashful to be a canvasser.

When I left the train I went to my work at once. At the first two houses where I called I could not get an order. While rapping at the door of the third house I heard a man answering "Come in," but I rapped again, thinking he would open the door, and received the same answer. I rapped a third time, after which the door was opened by a man who said, "You may come in, but I am all alone." I hesitated for a moment and then went in. I showed him my book, but he did not care for it. He seemed to be very sad. I asked him why he thought he could not have this good work in his home. He said, "I am planning to leave this town in a month or so. My wife died a few weeks ago and I don't feel like staying here any longer." As he said this the tears were running down his cheeks. Then I told him about the new Jerusalem, that there would be no more death, sorrow nor parting, and how beautiful that city of gold would be. He asked me if the book would give all this. I told him it would and showed him where he would find it in the book. He then gave me his order for the full morocco binding. Then I was thankful that I had not refused to go in when he asked me to, and that the Lord had helped me to speak words that were a help to him.

BRITISH COLUMBIA TEMPERANCE CAMPAIGN

E. R. POTTER

NOW is the time of golden opportunity for us to visit our friends and neighbors and make a large number of new friends through the temperance campaign. If we could realize what this opportunity means for us and the truth we represent, we would be much more eager to do our part.

A letter from the chairman of the publicity committee of the People's Prohibition Movement of British Columbia gives the following: "We are gratified to know that you are now with us in the desire to remove the liquor traffic. We realize that your body has done great work in the past, and are apparently more aggressive than ever. You probably cover much ground we are unable to reach efficiently, and for this reason we are very thankful for your influence."

After outlining our plan and method of work in connection with the *Temperance Instructor* to him, I received the following official statement for public use: "The British Columbia Tract Society and all who assist them in the distribution of the *Temperance Instructor* are thereby contributing a distinct service to the cause of prohibition." (Signed) H. M. Cribb,

Chairman Publicity Committee, People's Prohibition Movement of British Columbia.

With the helps the Tract Society now furnishes free of charge to each worker, the matter of soliciting and distributing the papers becomes a great pleasure. I appeal to you, wherever you are in British Columbia, to order some *Instructors* NOW, and you will receive full information about how to work. Let us do our part, that at election time the NOW may be spelled WON.

FIRST DAY'S WORK WITH "TEMPERANCE INSTRUCTOR"

I had good success today for a starter, and hope to do better tomorrow. I got 29 names, gave out 39 papers, received \$2.50 cash, 8 promises of donations and 8 other places to call in two days.

I like Method No. 2 the best. I have certainly been blessed in getting located and have felt the Lord's special guidance in the work in many ways.

GEORGE TOOMBS.

SOWING BESIDE ALL WATERS

JOHN STICKLE

"Cast thy bread upon the waters and thou shalt find it after many days." Surely this text can be applied to the canvasser, as he goes forth with the truth-filled books sowing beside all waters. God has a care for His truth, and the time will come when these books will be sought for and read. Sickness and misfortune may enter the home and through the truth contained in these books God sends to troubled hearts peace, hope and rest.

In canvassing last summer I had an experience that forcibly impressed the truth of the above statements upon my mind. I was canvassing for *Bible Readings* in the country. I came up to a nice farmhouse and introduced myself and my work to the lady. She invited me in. I had not proceeded very far with my canvass when she interrupted me by saying that she believed she had a book a great deal like the one I was showing her. She stepped over to the bookcase and brought out a well-worn copy of *Bible Readings*. She told me that she had purchased it from an agent in Manitoba and had not looked at it for years until the outbreak of the European war impressed her to again study its teachings.

It is sometimes remarked that bookmen when searching recruits held up only the bright side of the work. From my experiences in the work I feel that they are perfectly justified in doing this, as there are no dark sides. At times, of course, it does seem that we do have hard experiences, but in reviewing them they seem so small compared with the good things.

Canvassers have so many promises that encourage them, and as we go from door to door it is so sweet to know we are never alone and that, "if they have faith in God, if they realize that to them is committed the work of giving to the people light on Bible subjects, they constantly enjoy the companionship of Christ. The Lord Jesus standing by the side of the canvassers, walking with them, is the chief worker." The most precious times of all my Christian experience I have had in the canvassing field.

THE BOOK WORK IN MANITOBA

B. L. GRUNDSET.

We have every reason to be encouraged over the progress of this branch of the Lord's work in our Conference. The Spirit of Prophecy tells us that if there is one work of more importance than another, it is that of placing our literature in the hands of the people; the Lord has promised to water the seed sown, to give the increase. It is for us to sow the seed, and certainly the colporteur work affords splendid opportunities for seed sowing.

We have had in the field from the beginning of the year four regular workers and several that have devoted part of their time to this work. Three of our regular workers—Brother Meikle, Sisters Goodrich and Johnson—have worked with magazines in the city of Winnipeg, while one, Brother McGee, has sold our large books. The Lord has richly blessed the efforts that have been put forth by these workers, and as a result some are very much interested in the truth.

Brother McGee has been working all winter and has had good success. Through the blessings of the Lord he has been instrumental in placing in the homes of the people 121 *Bible Readings*, 117 smaller books, such as the *World's Crisis*, *Armageddon*, *Best Stories*, and *Christ Our Saviour*, three *Seer of Patmos*, one *United States in Prophecy*, and one *Great Controversy*; besides 43 subscriptions for the *Signs of the Times* and *Watchman*, with a combined value of \$546. This work has been accomplished from the first of January to the first of May. This certainly is a splendid report, considering the severe winter weather that we had this year. Despite the cold and storms, Brother McGee did not lose a single week in his work. It might be interesting to hear of some of his experiences. Herewith is one from a letter received during the coldest of the winter: "On account of drifting roads I did not start out till late afternoon, Monday. At Clan William I got two orders in one house and stayed for the night. I secured five orders a day for the next three days."

Our magazine workers in the city of Winnipeg have met with good results, and by their faithful efforts many thousand magazines have been placed in the homes of the people. Despite the cold and storms of the past winter, these faithful workers have scarcely lost a day, and when the storms seemed to rage the worst the success was the best. Surely the Lord has a care for His own as well as His work. As a result of this seed sowing some have taken their stand for the truth and others are deeply interested.

During the month of February our people were busily engaged in a campaign against the liquor traffic. They did noble work and took hold of the task in real earnest. As a result over 3,100 copies of the *Temperance Number of the Youths' Instructor* were circulated among the people, besides several hundred tracts bearing on the evils of intemperance. Of the above number of *Instructors*, 2,075 were used by the magazine workers and church members in Winnipeg, and the remaining number by our brethren in the province. We feel certain that the *Instructor* had its part in the splendid results that were accomplished at the polls.

Our literature is bringing the knowledge of its truth to persons in different parts of the Conference. Recently we received a letter from a young man who

has been studying our books and who has recently joined the army. He writes as follows: "I have *Heralds of the Morning* and *Daniel and Revelation* here with me, and have two or three persons interested in them. I have been wanting to take *The Signs of the Times* for some time, but never seemed to have the money, but now I am more anxious than ever, as having it come in weekly is very refreshing. Enclosed find post office order for two dollars for *Signs* and book *Questions and Answers*." We are pleased with this letter and to see the interest this person has in our good literature, and his desire to pass it on to others.

Our greatest need is more consecrated men and women who will take up this important work of bringing the printed page to the homes of the people. Past records show that Manitoba is a fruitful field for the colporteur, but we lack men and women to carry on this great work. Are there not those who would like to have a part in this work for souls? The Lord calls for volunteers, and He has also promised to stand by them. He says: "Every place that the sole of your foot shall tread upon, that have I given unto you. . . . There shall not any man be able to stand before thee. . . . I will be with thee: I will not fail thee nor forsake thee. Have not I commanded thee? Be strong and of a good courage; be not afraid, neither be thou dismayed; for the Lord thy God is with thee whithersoever thou goest." Joshua 1:3, 5, 9.

We are looking forward to a successful summer's work, and as the time is nearing when these workers will enter upon their duties, do not forget to pray often for them, that the Lord may bless them richly in saving souls.

MY FIRST SUMMER IN THE FIELD

FRED. W. STEEVES

I entered the canvassing field last year because I believed the Lord wanted me there. I thought if I was able to canvass and the Lord opened the way, that it would be wrong for me not to take up this work.

My field was a homestead country, where they had never had a real crop. Some of them had sown six seasons without any results. From this you will see the people were very poor indeed, and most of them were receiving help from the government, but I found out to my own satisfaction that the Lord will open the way to place books even in a country like this. I will say that I enjoyed my first summer in the field very much. I estimate I walked about 1200 miles. I did not lose a whole day all summer; was not sick one day, and always found a bed at night and plenty to eat. Most of the people I met were very hospitable and with very few exceptions treated me kindly. I figure that my experiences were worth more to me than any amount of money. I met many honest souls during the season and I am sure my work will not be lost.

AN EXPERIENCE IN CANVASSING

L. D. SUTHERLAND

During my second day in the field I came to a man who was breaking with six horses. Just as I drove up he struck a willow stump and had to stop, so there was a good opportunity to talk to him. I used all of my persuasive power to induce him to take the book, but evidently to no avail, though I felt that a favorable impression had been made.



COLPORTEURS AT THE ALBERTA ACADEMY INSTITUTE.

On leaving him I started up the road. There was a house on the east and one on the west side of the road, before coming to his home. I sold a book to his neighbor on the east side, went across and sold two to the one on the other side, and just as I was coming out of the gate on to the road I met my former prospect coming home to dinner. He asked me to have dinner with him, which I did. Having told me "No," he perhaps thought it would lower his dignity to offer to take the book now, but he evidently told his brother what I had and advised him to buy one, for he asked to see the book and ordered one, with scarcely any persuasion. Thus the Spirit of God worked on one heart and opened the way whereby a truth-filled book was left in that home.

According to God's promise, "It shall not return unto thee void, but it shall accomplish that which I please." I am trusting and praying that some souls will be won to Him through this experience.

MORE LABORERS FOR THE HARVEST

C. F. McVAGH

On a recent visit to the school at Lacombe, Alta., I was deeply impressed to see the many noble young people fitting themselves for better service in the closing message. Especially pleased was I to see that a goodly number will go directly from the school this spring into active service in the field, most of them as colporteurs. This work of carrying the truth by the printed page from door to door is one of the most effectual methods in the spreading of the message.

The Lord has given us many encouraging messages as to the place of the bookwork in preparing a people for the second coming of Christ. Historians tell us that Waldensian house to house missionaries in the guise of pedlers, prepared the way for the Protestant

Reformation in Europe, and the invention of printing and the distribution of Scripture-filled literature contributed enormously to its spread. While Rome was concerning herself mainly with the attitude of kings, princes and public men, the spread of literature among the masses of the people destroyed what it had taken her centuries to build up by toil and intrigue. When she finally saw the cause of her defeat and tried to stop the distribution of the Bible and reform literature it was too late.

So today, when the country is thoroughly sown with spirit-filled literature, the harvest is sure, and the humble messengers will not lose their reward when the Chief Shepherd shall appear.

I am glad to see so many student canvassers going out for the vacation period, but we ought to have many good, strong, consecrated men of ability in the Union Conference, who would stick to the canvassing work through rain and shine, snow and wind, the year around.

A WORKER FOR PORT ARTHUR AND FORT WILLIAM

B. L. GRUND.

We as a Conference have been unable thus far to do anything in the way of ministerial help for Port Arthur and Fort William. These cities have a population of 35,000, which is in our territory. We are glad to announce that we have secured the services of Elder J. T. Errington and wife from Ontario. They have settled in Port Arthur and by this time hard at work. We feel this is an answer to our prayers, as we have been wondering how we could reach these people with the message. We have heard of some interested ones living there and we trust that under Elder Errington's labors these with others will be brought into the fold.

Elder Errington comes to us as a self supporting worker. We are anxious to help all we possibly can, so if you have any relatives or friends living in these cities, will you not send him their names and also write to your friends, telling them of Elder Errington's presence. I am sure it will greatly aid him in starting in a new field. His address is 155 Court St. North, Port Arthur, Ontario. Let us also remember these cities in our prayers.

MANITOBA CAMP-MEETING

V. W. ROBB

The time for another yearly meeting is drawing near. As in olden days God admonished His people to lay aside the busy cares of home and business for a time and assemble for a refreshing from above, so now the Spirit of God in Volume two, page 600, speaks to us saying, "Let all who possibly can, attend these yearly gatherings. All should feel that God requires this of them. If they do not avail themselves of the privilege which He has provided for them to become strong in Him and in the power of His grace, they will grow weaker and weaker and have less and less desire to consecrate all to Him." We are living in a time when history is being made rapidly; we know not what another year shall bring to us. We have been favored in this western world. A kind Providence has been smiling upon us in basket and store. Shall we not, as Israel did, come and bring an offering to the Lord according to the temporal blessing received; reconsecrate our lives anew to God and receive the Pentecostal blessing that will make us a power in the finishing work. We will try to make everything on the grounds as pleasant for you as we can, and we ask you in turn to make it pleasant for others. If there is anything special you desire, let us know and we will do our best to accommodate you. In short, we will endeavor as much as possible to make everybody feel at home, but come bringing God's blessing with you, be the means of saving as many souls on the camp ground as possible and go home refreshed with the presence of God.

MANITOBA NEWS NOTES

Elder E. M. Chapman made a short visit to Dauphin and reports a few are rejoicing in the precious truth. Elder Robb, who is working here, feels that there are still more that can be reached if the work can be continued a little longer.

Elder Haffner reports a good visit at Russell and finds these people all loyal to the truth. At this writing he is at Morden, working hard to help our German brethren there. We appreciate the labors of Brother Haffner very much.

We learn with sorrow of the sickness of Sister Macdonald, of Winnipeg. She is suffering from spinal meningitis. We are praying that the Lord will restore her to us again.

Brother Phillips and wife, of Winnipeg, members of the German church, were called to lay away their five-months'-old baby last week. We sympathize with these believers in their sad bereavement. Elder Haffner took the service.

Brother McGee has been canvassing in the Carberry and Austin districts this past week.

Elder McVagh, our new Union president, and family passed through the city on their way to Calgary, stop-

ping over one day with us. We welcome Brother McVagh and family to this field.

Campground

The writer recently visited the town of Minnedosa, where we expect to hold our camp-meeting, June 15-25. I found the mayor and clerk very friendly and even anxious to have us come to their little city, offering us the best that could be found for the site of our camp. We can either have the fair grounds or the park beside a beautiful lake. This town is nestled in the hills, sometimes called the mountains of Manitoba. The Saskatchewan river flows through it. This is a very pretty place and we are hoping that all our people, as far as possible, are planning to attend.

It would be nice if you could bring some of your friends with you. I believe that we are going to have a very good meeting, so, dear reader, begin to plan now to attend the meeting.

FROM TEARS TO JOY

E. A. LIGHT

I have had many blessings and could tell of many interesting experiences in the canvassing work, but as space will not permit, one must suffice.

I called at a house one Friday afternoon and a man came to the door. I explained my work to him and he invited me inside, and I canvassed him and his wife. When I got through she said that was just the book that she was looking for. Needless to say, she gave me the order for it readily. I then told her that as tomorrow was the day which I kept as the Sabbath, I could not work and that I should be glad to remain with them over the Sabbath. She kindly consented, and during my stay she began to ask about Sabbath and Sunday. I pointed out to her from the Bible that the seventh day, and not the first day, was the day which the Lord commands us to keep holy. I am unable to relate all that was said, but she was firmly convinced that she was breaking God's commandment. When I left she said with God's help she would keep the true Sabbath, and when I returned to deliver the book she had not changed her mind, but was still endeavoring to obey God's Word.

Dear fellow-workers, and those who are planning on canvassing, it is such experiences as these that encourage and help us in this blessed work. It may be that some who read these lines and are going into the work will have *just the book* that some honest soul has been looking for. The Lord bless you all as you take up the work this summer, is my prayer. "They that sow in tears shall reap in joy." Ps. 126: 5.)

THOU SHALT CATCH MEN

R. P. MOONEY

Nearly two thousand years ago the greatest teacher this world has ever known said to his followers: "I will make you fishers of men." And He did just what He said he would do. Those disciples were just common folks like ourselves. They clung to the things of this world for a while, but the Saviour could not accomplish any great work through them till they gave up all and followed him fully. Peter did love his old occupation and in times of discouragement he started for the old boat and went fishing. There are some Peters today, too, who keep a boat handy to jump into. If they were alone it would not be so bad, but they

take Andrew, James and John and others along with them. When the disciples finally gave up all and followed their Master fully, thousands were converted in a day.

In the time of the latter rain the Lord has promised to pour out His spirit in a still greater measure, and the same power is back of this promise as was back there in those days. Is the Lord slack concerning this promise? No! No! But rather His followers have not given up all to follow Him fully. When Philip found Christ he ran with the message to Nathaniel, who was praying under the fig tree for light. Philip told him about the Saviour. This was the answer to Nathaniel's petition. Jesus knew Nathaniel was praying under the fig tree. He knows where all the praying Nathaniels are and is waiting for a Philip to answer their prayers by carrying the message to them.

How many souls there are scattered over this harvest field who are praying for light as they see the awful darkness settling upon the world. O, for a Philip to search out the Nathaniels!

Some excuse themselves because they have not an education or cannot speak, etc. God has intrusted you with many talents. You have mouth to speak with, eyes to see, feet to walk, and He has provided thousands of sermons in tracts, pamphlets, magazines and books, large and small. You can carry them from home to home and sell or give them to the people. You may not be able to preach but you can tell the people that there is a good sermon in each tract and hundreds of them in the books.

Jesus once said to a man, "Follow me," but he said, "Lord, suffer me first to go and bury my father"; and another said "I will follow Thee, but let me first go bid them farewell which are at my home." Luke 9:59-61. These kind of followers are to be found today. Jesus says, "No man having put his hand to the plow and looking back, is fit for the kingdom of heaven. Luke 9:62. Another time when bidden to a feast, one said, "I have bought a piece of land and I must needs go and see it"; another said, "I have bought five yoke of oxen and I go to prove them"; and a third one said, "I have married a wife," and they all asked to be excused. Luke 14:18-20.

Human nature is the same in all ages and under all circumstances. One says, "If I were back there I would not talk like that to Jesus." But what are you saying now by your careless indifference in such stirring times, when every soldier should have the armor on? One says, "I will follow you, Lord, but I must first help the folks at home on the farm." Another says, "I will follow you, Lord, but I must first see about my homestead." And still another says, "I would follow you, Lord, and go out with our good books and sell them to the people, but it makes me so tired to walk and my feet get very sore." I wonder if our dear Saviour ever had tired feet as He walked those rocky and dusty roads of Palestine. Methinks I see our Lord, weary, dusty, tired, thirsty and hungry, sitting by the well when the disciples are gone to buy food. Do you suppose He was tempted to go home? How would it be with us if Jesus had gone home? Was He tempted to take a homestead? "Again the devil taketh Him up into an exceedingly high mountain and sheweth Him all the kingdoms of the world . . . and saith . . . all these will I give you, etc."

Matt. 4:8. This was surely a large homestead. "He was in all points tempted as we are." Heb. 4:15.

Our Saviour has been through it all and He bids us walk in His steps. What will we do now for Him?

MY FIRST WORK

MARTHA HUTHER

Before I went to my territory my father wanted me to go to our neighbor, who was a Catholic, and sell him a book. Sunday afternoon my mother went there for a visit. I accompanied her, after earnestly seeking the Lord for help. When we arrived they had company, so I thought I would wait and give my canvass later. We were there about an hour and I had not begun to canvass. I could see by my mother's look that she was ready to go home and I felt so miserable, for I did not know how to begin, so I thought to myself that I would canvass him some other time. Just at that moment he asked me what I was going to do during the summer. Then I explained to him about my work, and took my prospectus and went over where he and his wife were sitting.

He took the book out of my hands and began to read in the introductory chapter and said, "This book is about God." I said "Yes." Then he looked through the book and said, "O, it is about Moses." I said "Yes," and then I explained the size of the book. He looked at his wife and they both said they wanted the book in the full morocco binding. I told him that I could bring the book any time he was ready to pay for it. He then reached into his pocket and said, "You know I always have the cash ready," and handed me \$5.50 for *Patriarch and Prophets*.

One forenoon I came to a beautiful country home. I went to the door and was met by the housekeeper. She introduced me to a young man who took me in the library, and while I was giving the canvass for *Bible Readings* he told me he was a Sunday-school teacher and would like to have the book that coming Sunday, for it answered some of the questions in their lesson. He seemed disappointed when I told him that he could not have it by Sunday, for the trains were running only every two days. He paid me for the book and I sent his order in to the Tract Society, and in a few days he received it. When I called in the fall he said he was very much pleased with it.

I want to trust in the Lord at all times. One day when I was thinking over my past experiences out in the field, and felt as if it was all in vain, in my discouragement I picked up my Bible for some promise to those who had worked for the Master, and my eyes fell on the text in Daniel 12:3, "And they that be wise shall shine as the brightness of the firmament; and they that turn many to righteousness, as the stars for ever and ever."

WITHOUT EXCUSE

GEORGE S. BELLEAU

Last summer I came across a man who was working in his garden and I endeavored to show him my book. He declined, saying that he did not buy any more books from agents. On my asking, he told me that he had bought three books from agents and that they all proved to be Adventist books. Then he said that he could not understand how the Adventists could afford to pay their agents and put out their books as

cheaply as they did. He said that he was in Brandon two weeks before and bought a small book entitled *The World's Crisis*, thinking it was on the war, but on reading it he found out that it also was all about our doctrine. He happened to be in Brandon during camp-meeting and someone handed him a war extra copy of one of our papers. He also mentioned the fact that there must be a large number of Adventists in Manitoba, for no matter where he went he ran across some of their literature.

I truly believe that this man's testimony speaks a good word for our work in Manitoba. The Lord has called this man in many ways, but like Pharaoh of old, he hardens his heart at every call.

I had another good experience while delivering with Brother Grundset. I received an order for a half leather book at a house near Nesbitt. I was rather doubtful whether I would deliver it or not. Brother Grundset went in with it, however. The gentleman was not in, but the lady told Brother Grundset that if he would leave the book and call the next day for the money, she would have it ready. This he did. Next morning the money was waiting for us and the gentleman told us that he had read 50 pages the evening before and had never seen a better book. That was *Bible Readings for the Home Circle*.

Truly there are many more such souls all over this western country who want to hear the truth. I have been sending this man the *Signs of the Times* weekly this winter. Who knows how many souls will be reached by the canvassers during the coming summer? The time is short and each must have stars in his crown when he meets his Saviour in the clouds.

What a privilege we have to scatter God's word and win precious souls for Him. All who can ought to take up the Lord's work this summer.

MY EXPERIENCE IN THE CANVASSING FIELD

SARAH SULZLE

I am going to relate some of my experiences which I had while canvassing with a fellow-worker, and I hope and pray that these experiences will be a blessing and may give courage to others who may be troubled with the same question that I was. I had been wanting to canvass for many years but feared that I could not explain the book well enough, but before starting I sought the Lord earnestly to use me in saving souls.

I shall never forget my first canvass. The first house where I called I met the Baptist minister and his colporteur, and I felt very incapable of giving them a canvass. I endeavored to get an order from the lady of the house before her husband would come home from the field for dinner, but did not succeed because the minister interfered, telling her that our books were one-sided. When her husband came home I did not succeed in getting his order either, but he was very friendly and invited us to remain for dinner. While at dinner we learned that this colporteur had attended our school in Hamburg, but he would neither speak for or against the book. He said he would warn his brethren not to have anything to do with this deceitful sect. After dinner the father showed us a book which his children enjoyed so much. After looking it through the minister agreed that it was a good book. When

I looked at it I discovered that it was the very book I was canvassing for.

During the next two days we took no orders. Before starting the next morning we sought God earnestly, and having the assurance that He was with us, we sang song after song until we reached the first gate, upon which was written, "No collector or agents allowed to enter." I hesitated before opening the gate, but when the words of Rev. 14:6, where it says, "And I saw another angel fly in the midst of heaven, having the everlasting gospel to preach unto them that dwell on the earth, and to every nation, and kindred, and tongue, and people," I realized that it meant these souls too, and we entered. Two families lived there and I succeeded in getting their orders.

Another morning, after a very discouraging day before, the lady at the first house we came to would not even listen to us, but before long we found a secluded place by the roadside, where we poured our hearts out before the Lord and then started out again. At the next house we took two orders, one from the lady of the house and one from the hired girl. This taught me that Jesus died for everyone and to search for the lost one, whoever it may be.

I canvassed for only a few weeks and didn't take as many orders as I would like, but my courage is good and by God's help I will enter the field again as soon as school closes, if that is the place where He wants me. We all need your prayers.

ANSWERING THE CALL TO DUTY

ROBERT H. KITTO.

You have been reading many appeals for the bookwork lately, and may wonder if too much stress is being laid upon this line of work. We have the statement that "The bookwork should be the means of quickly giving the sacred light of present truth to all the world." The question is then, "What is your duty, my duty, in advancing this particular part of the message?" There are those who are willing to enter the field if they feel that they are called. Consider it carefully, prayerfully. You may be assured that if you launch out in an effort to advance God's work that success will be ours. Success is not always measured in dollars and cents, and though patient, persistent work may not bring any visible results here, yet eternity will reveal the nature of the work done.

When was there a more opportune time to engage in the spreading of the printed page than there is now? We know definitely that the work not done in times of peace will have to be accomplished under the most trying circumstances. Count it a privilege, dear reader, to be connected with this branch of the third angel's message. You will find it an educating, an ennobling, uplifting work, giving a definite experience in life. I feel confident in saying that this experience is invaluable, and if entered in the spirit of service rather than that of gain, results will surely follow,—the salvation of honest people.

It is the will of God that we progress with the gospel, and how may we do it? We may do it by getting into the front of the battle, by facing every difficulty, and by responding to the voice of God. In the face of every opposition, claim the help of One who has never failed in His promise. Little do we realize what the situation in the future will be, yet if we become forti-

fied now in the service of God, the strongest battlements of the enemy will prove futile.

The Saskatchewan Conference has a duty to perform in regard to this work. Someone is responsible for the enlightenment of the people in this province, in these stirring, solemn times. Are you responsible? Will you not determine to help this great field do her part? Only in co-operation is success found. So shall we not labor unitedly, more earnestly, this coming summer than ever before, that the message to all the world may be speeded on?

The ten following reasons for engaging in the colporteur work taken from an advertisement shows that others recognize its importance: "1. It is God's work, pre-eminently so, in its aim, method and blessing attending. It is a definite form of Christian work, not merely bookselling.—2. It carries the gospel into thousands of homes where pastors or other Christian workers do not usually or cannot go.—3. By it the greatest amount of good, through direct contact, can be done to the largest number. People will read an attractive work who cannot be gotten to church.—4. It presents countless opportunities for doing personal work, and for enlisting men's lives and sympathies in the cause of Christ.—5. It supplements all other evangelical agencies for the promotion of the kingdom of God among men. There need be no fear of rivalry or competition; Christian colporteurs are wanted everywhere.—6. It may be undertaken in so great a variety of ways: home to home, churches, societies, conventions, lectures, etc.—7. The plan of colportage visiting, or 'book missionary' work, is applicable anywhere, city, town and country.—8. The work is not an experiment, but an established and thoroughly tried method of reaching the people, especially those who do not go to church nor care for religious things.—9. The opportunity offered to travel, see the country and meet people of all classes.—10. It provides employment at the smallest outlay of money, and the least possible risk of failure or loss. The remuneration offered is liberal and in proportion to the amount of time and energy expended. Diligent and consecrated men and women make all expenses and enough more to provide a reserve fund."

CO-OPERATING WITH GOD

J. B. WAGNER

If experience is proof for a statement, I will say that one engaged in the canvassing work may realize that he is co-operating with God for the salvation of souls, and know without doubt that he has Divine help, if he rightly relates himself to God. Many times I have watched the operations of the Lord in arranging circumstances so that I might meet the people at the right time and place. Heavenly angels had surely been sent ahead to prepare the way. The canvassing work affords precious opportunities for speaking personally with souls who could not be reached in any other way, and what a joy it is to meet one who is seeking for truth!

About three years ago I met a man riding a plow, who lacked faith in the Word of God, yet was honest. After spending a long time in trying to persuade him, he said, "If that book will give me faith in the Bible, I will give you an order." I assured him that it would,

and he gave me his name for *Bible Readings*. He and his wife are now keeping the Sabbath.

Regarding my own personal benefit, the canvassing work has been a source of great strength to me mentally, intellectually and spiritually. Notwithstanding my unworthiness to engage in such a great and sacred work, I thank God that He has given me a part in helping to scatter Words of Eternal Life. I hope that I shall some day see many souls praising God as a result of my feeble efforts in co-operation with the power of God.

THE TRUE SPIRIT OF SERVICE

MAX J. POPOW

About seven years ago, when I was in the old country herding cattle for a certain company who paid me seven dollars a month, I thought it was a very small wage for one who wanted to become rich. There I was, in hard circumstances, my only desire being to make money and have a good time, but what should I do? Only seven dollars a month! That was not enough to provide a living.

It was not very long till I heard that my uncle wanted to go to Canada. As I had learned that every grown man in Canada could make from fifty to seventy dollars a month and if anyone desired to get a quarter-section of land there it would cost only ten dollars, my mind was stirred and I wished to go to Canada. But how could I? I had no money and my father could not help, for he was in the same condition, so I asked my uncle if he would help me. He said, "I will help you if you will return me the money." I then made an agreement with my uncle to pay him as soon as possible. From that time I was happy, for my way to Canada was paid, and when I would get there I should get some land and begin to make money.

It was in the last days of January, 1910, that I came to Castor, in the Province of Alberta, where I met my relatives, who took me to their home, where I had a good time. After spending a few days there they told me about Jesus and His riches, which cannot be compared with the riches I thought of. For a while I was in doubt as to their sayings, but the Lord had put into my heart His Spirit; and I gave my life to Him from that time on and was very happy. I was richer than any man in the world, for I knew that the riches of this sinful world are simply dust, in the sight of the Lord.

Now, after receiving such blessing, brethren and sisters, do you think I was satisfied? No! My thoughts went away back to my father and mother, brothers and sisters, and my desire was only to tell them about our Saviour and His great riches. From that time I thought it would be better for me to go to school and learn more about my Jesus; and whenever I should get a good knowledge of Him who died for us, I would go and tell my father, mother, brothers and sisters, and all who would listen to me.

After spending one year in school, our Father in Heaven showed me through His Spirit somebody else's father and mother, brother and sister, who needed to know about Jesus, just as much as my father whom I had left in the old country. Also the Lord had told me in His word, saying: "Go ye therefore and teach all nations, teaching them to observe all things, whatsoever I have commanded you." And Jesus has not

sent me alone, for He said, "Lo, I am with you alway, even unto the end of the world." Though these words were not spoken to me personally, but through the Scriptures, yet I say that they could be applied to our time, and so obeying this word of the Lord, I went into the canvassing work, where the Lord has blessed me very much.

I have delivered 90 books into the hands of the people. God only knows how many of these people may be saved through reading them. I did not make much money, but the experiences which I had cannot compare with any sum of money. That is to say, I would never sell them for even a million dollars.

FOUR GOOD BOOKS

EDITH M. GRAHAM

The supply of up-to-date literature for use in our home missionary campaign is continually increasing. The four 25-cent books are worthy of the largest possible circulation. At least one million of each book should be circulated. This is by no means an impossible aim. Each book is on a subject of intense and vital interest to the world at the present time, and therefore none of them are difficult to sell.

The following experiences will bear this out:—

"Forty-seven orders for *World's Crisis* were taken in one city by a young colored man in three days. Another brother sold 12 the first day he went out, and still another sold 100 copies in about two weeks. A sister, who felt that this work had come in answer to her prayer that she might do some good and make a little money for offerings, reported seven orders for her first hour's work."

"A sister went out last week and sold 15 *Shadow of the Bottle*, to help in the church school work this winter. Another time she sold 21 copies. Here is a suggestion for those who are wondering how to meet tuition or church school pledges."

"A sister came into the Tract Society office recently and took away an armful of *World's Crisis* and *Shadow of the Bottle*." She said that she could sell them, and just to demonstrate that her work was not a failure, returned in about 20 minutes to the office with money for the books she had sold."

"A few weeks ago a typewriter salesman came into the office to make some repairs on our machines. He seemed interested to know who we were and what our people were doing, and of course we were very glad to give him information regarding the rise and progress of the denomination. Conversation soon turned to the war in Europe, and when he left we gave him a copy of the *Vatican and the War*, which he promised he would read. Last week this man had occasion to call at the office again and about the first thing he said was, 'Have you any more of those books about the war?' Then he went on to say that while riding on the train he met the traveling guard from the state penitentiary, and as their conversation drifted to the war this little *Vatican and the War* was pulled out and discussed. The traveling guard asked if he might have the book. It was turned over to him, and the salesman was anxious for another copy."

"Quite a number of pupils in one church school are selling *World's Crisis*. Some sold 20 last week after school hours. It shows what can be done."

"From the sale of *World's Crisis* one minister is

finding individuals who are anxious to know what is truth. Openings are presenting themselves for Bible studies and cottage meetings."

"I have just had a month's vacation, which I spent in selling *World's Crisis* and *Shadow of the Bottle* in places I had previously canvassed. I also visited friends and relatives and isolated Sabbath keepers who are members of our Sabbath-school home department. I sold 116 books in a few days, averaging a little over 20 in six hours."

"One sister reported her sales of the *World's Crisis* as follows: Monday, 86; Tuesday, 86; Wednesday, 90. In another city her best record for one day was 110 copies. Several young women have earned scholarships by selling the *World's Crisis* and *Shadow of the Bottle*."

"A little girl earned her dollar for the thirteenth Sabbath offering by selling the *World's Crisis*. We wonder if there are not other children and older people who might follow her example."

A short canvass for each of the books, *The World's Crisis*, *Shadow of the Bottle*, *The Vatican and the War* and *Armageddon* can be obtained from your conference home missionary or tract society secretary. Now is the time to sell these books, while the issues they deal with are stirring the minds of the people.

REAL SOUL-WINNING WORK

W. B. EASTON

God is surely a God of Love, and His ways are past finding out. It is beyond human conception to realize the wonderful plan of salvation in its fulness, but great light and peace will fill the hearts of those who offer themselves unreservedly for the purpose of spreading the "Third Angel's Message." There are many ways in which one can engage in this sacred work. All may have a part, in this age of the world's history when it is so difficult to gather large numbers of people together to listen to the gospel spoken by our ministers. God has in His great wisdom devised ways and means whereby a very large number may read it in the printed page. If we all as servants of Christ do our duty "according to our several ability" this summer, the results will be far beyond our highest expectations. Some of the most blessed and precious experiences of my life were in the colporteur work. In meeting with hungry souls one can rely upon not only God's precious promises, but even the very presence of the Spirit of Christ.

I would like to relate an incident that occurred when I was working north of Edmonton some time ago. After spending considerable time and energy to reach a remote house the lady gave me a hearty welcome and showed much interest in my book. We also had a long talk about spiritual things. The Lord came so near to her that she begged me to stay there for a few days and tell her and her husband more about God's wonderful truth. I explained that I was in a hurry, for there were more people further on who were just like her, waiting anxiously for the message contained in these books, so after begging her order, calling to see her husband in the field, and promising that when making my delivery I would stay at least for one night at their home, I went on my way.

That evening found me at the home of that lady's sister, and living with her was their mother and a

younger sister. The two men from this home were working in the bush, so I was not able to see them, and the women did not care to order a book without their consent, but the Lord opened the way for me to tell those three souls something of the love of Christ and we united in singing praise to our God.

When delivering my books I laid my plans to be at the home first mentioned over the Sabbath. Needless to say, when I got there they were eagerly waiting for the book and to hear more of the "wonderful things" out of God's law. I stayed over Sabbath and Sunday, during which time we had several studies from the Scriptures, and although they could not see it their duty to keep the Sabbath, they realized it was the right day to keep.

Six months or more passed, then I received a letter which in part was something like this:—

"My dear brother, for I may now call you such. I am writing to tell you of the wonderful blessings God has given us. After reading the book you sold to my wife, I, together with my wife's father, mother and sister, seven in all, have kept our first Sabbath. I cannot express in words how happy we are, but we are glad that God sent you along this way and I trust that He will continue to bless you in your good work."

WHY I AM GOING

SAMUEL SCHAFER

Every day there are souls perishing in the world who know not the saving power of Christ. The Lord has been so good to you and I in giving to us this precious message, and why should we not go and tell others of the same. The Lord speaks to us in many ways. Have we been obedient to this call? If not, let us now step on and do His work. Will you not join us this summer in the Lord's campaign for souls? We all shall have the blessing of God with us and in the end receive the reward if we have served Him faithfully. I urge every young man and woman who has a burden for souls to start out in the canvassing work, and the desire to help those in darkness will increase in proportion to the degree of effort put forth.

I have had some experiences in the canvassing field. They were not all pleasant at the time, but they were good. I have realized that there is no other work which brings us young people in contact with so many people, and by this we have the privilege of speaking to the people and studying their characters. But the greatest privilege of all is that we learn how to deal with the people when we tell them of Jesus.

While I was canvassing I found many who had some of our books and they told me that they were splendid. To a certain family I sold *Great Controversy* and when I delivered it they were so glad that they had ordered it. The man said that he had read the book once, but he said it was worth reading two or three times more. It did my soul good to hear such testimonies and no one knows what the result will be. This only shows that the people appreciate our books and therefore we need not be ashamed or afraid to sell them.

I wish to relate another experience which proves beyond a doubt that the Lord desires our books to be brought before the people.

I was canvassing near a certain town and the people told me that they had been trying to sell a 50c. book there, but were not successful. I was tempted to pass that village by, but I did canvass it and found out that our work doesn't depend on circumstances, for I sold more books in that town than I did in another place where an equal amount of time was spent.

A PLEASURE TO DO GOD'S WORK

HARRY CASEY

"God moves in a mysterious way." This is the chief reason why I became a canvasser, because there was a time when I disliked the very sight of a canvasser.

I would like to relate a few of my last summer's experiences while canvassing with Brother Mooney in the foothills of Southern Alberta. The first place we called at was a bachelor's shack, not having much resemblance to, but apparently serving the purpose of a house. The occupant of this humble dwelling was an Englishman, to whom we succeeded in selling one of our books. Just as we were about to depart, one of this man's horses ran away and broke through some wire fencing, cutting itself badly. Of course we went along to help him catch it and bring it back. This took some time to accomplish, so that it was nearing noon when we called at the next place. Here we sold a book to the two daughters, as the parents were not at home. They invited us to remain for dinner, but we decided to keep on travelling.

This was God's will, as you will see, for the next place we arrived at the people were just ready to leave. Here we also sold a book. If we had taken time to have dinner we would never have sold that book. This was one of my first experiences, but it was one of the most precious to me. The most singular part was that when I returned to deliver my books to these people they would not take them, because someone had taken the liberty of informing them in the most neighborly fashion that these books were S.D.A. books and we were, "Oh, just heretics."

I was inclined to believe that one lady was a suffragette, the way she got after me, but after a little gentle persuasion, showing that the book was in harmony with the Bible, she decided to take it. Also the rest of the people did likewise.

Our Father likes us to recognize these small things he does for us. We should appreciate them more highly than we do. The discouragements of the field seem very small when we look back at them. Canvassing certainly is no picnic, but it is a pleasure to do God's work. The trials of life will seem nothing when we get to the end of the way.

To every person ordering 200 copies of the *Anti-Tobacco Instructor*, one address, one order, the *Instructor* will give a copy of either of the three following books, especially good for boys and girls: *Stories Worth Rereading*, *Tiger and Tom*, or *The King's Daughter*. In addition to this premium, the papers will be furnished at 2 cents a copy instead of 2½ cents, the price of less than 200 copies.

To every person ordering 500 copies of the *Anti-Tobacco* number, the *Instructor* will give an excellent \$2.50 reference, self-pronouncing Bible, and furnish the papers at 2 cents a copy.

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F. L. HOMMEL - - - - - Editor

Western Canadian Union Conference Directory

Office Address, 502 Seventeenth Ave. West, Calgary, Alberta.

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Elder H. S. Shaw left Calgary after the Sabbath, May 14, for the Portland Sanitarium, where he will spend a few weeks in rest and recuperation. For over seven years he has borne heavy burdens as president of the Union, laboring beyond his strength that the work committed to him would be faithfully done. His efforts to build up the work in both home and foreign fields was constant. The constructive nature of these efforts is seen in the large gifts to missions, increase in membership, and the prosperous condition of the home institutions. Aided by the hearty cooperation of the laborers and believers throughout the field, the work has moved forward from strength to strength. His counsel and devotion to the cause of truth has won for him many friends in Western Canada. The prayers of God's people will follow him in his future labors.

SPECIAL ANNOUNCEMENT FOR WESTERN CANADA

H. S. SHAW

This is to inform our people in Western Canada that Elder C. F. McVagh has arrived in Calgary and has now entered upon his duties as President of the Union.

All communications intended for the President of the Western Canadian Union Conference should henceforth be addressed to ELDER C. F. McVAGH. His office address will be 502 SEVENTEENTH AVE. WEST, CALGARY, ALBERTA.

We extend a warm welcome to Brother McVagh and his family, and bespeak for them a pleasant and happy experience, as they become more and more acquainted with the field, and with our beloved people who compose the constituency of this union conference.

May the Lord greatly bless Brother McVagh as he takes hold of the work here. He certainly has our fullest co-operation and good will, and I know he will find the Lord's people in every part of this territory, true and faithful to help him lift the load.

SASKATCHEWAN CAMP-MEETING

A. C. GILBERT

The annual camp-meeting and conference of our people in the Saskatchewan Conference will be held in Saskatoon, June 29th to July 9th.

It is necessary for each church in the province to elect their delegates to this conference. The basis of representation is one delegate for the organization and one additional delegate for every seven members. To illustrate: If a church has twenty-five members, it is entitled to four delegates; that is, one for the organization (or without regard to members), and one for every seven members.

After the delegates have been elected, then it will be well to lect persons to act as alternates; that is, to take the place of any delegate who may not be able to attend the conference.

We hope no church will forget these important matters. It will be best for the elder of the local church to look after this right lest it be forgotten.

It will not be necessary for us to urge every member to come to the camp-meeting this year. God is fast closing His work in the world, and we as a people must come together as often as we can for counsel in regard to our duty in times so solemn as we are in today. We hope to meet all our brethren and sisters at the camp-meeting. Now is the time to make earnest efforts to be present. It is not too early to send in your order for a tent. The rent on the tents for the time is as follows: 10 x 12, \$3.00; 12 x 14, \$4.00. More information in regard to the camp-meeting will be sent to all a little later.

THE NEW MISSIONARY VOLUNTEER READING COURSE

Senior No. 9 — Junior No. 10

We are glad to announce that these new Reading Courses are now ready, and may be obtained at a special price at our camp-meetings.

Junior Reading Course No. 9 contains three most excellent books. They are:

<i>Places Young Americans Want to Know.</i> —Everett T. Tomlinson. (Regular price \$1.50.)	
Special	\$1.10
<i>Children's Missionary Story-Sermons.</i> —Hugh T. Kerr	1.00
<i>The First Book of Birds.</i> —Olive Thorne Miller ..	.60
Total.....	\$2.75
Club price, \$2.50	

Senior Reading Course No. 10 contains four books that every young person should read. They are:

<i>History of the Waldenses.</i> —J. A. Wylie.....	\$0.55
<i>Advance Guard of Missions.</i> —C. G. Howell....	.85
<i>Getting Acquainted with the Trees.</i> —J. H. Macfarland55
<i>Steps to Christ</i> (full cloth).—Mrs. E. G. White..	.85
Total.....	\$2.80
Club price, \$2.50	

You will like the new Reading Course plan, and wish to explain it to your society members. So nearly as we can learn, the consensus of opinion favors having the regular test questions that appeared in the *Instructor* each week, printed in leaflet form. A leaflet of test questions will be inserted in each Reading Course book. We shall be able to supply lost or missing leaflets. Doubtless all will appreciate this more convenient way of testing the memory as they read. For *History of the Waldenses*, the questions are printed in the book.

N.A.D. MISSIONARY VOLUNTEER DEPT.