

Field Tidings

The Southeastern Union Conference

VOL. 2

GRAYSVILLE, TENNESSEE, AUG. 17, 1910.

NO. 30

SMILING WHEN YOU'RE DOWN

Affectionately Dedicated To Our Canvassers

You may tell about your prosperous days
And sing of great success,
Of how 'gainst odds in many ways,
Mid trouble and distress,
You plucked success from failure,
Won plaudits and renown—
But give to me the gritty man,
Who smiles when he is down.

The world is quick enough to smile,
When fickle Fortune favors,
And any man's a hero, while
Success crowns his labors,
But when all this is quite reversed,
And fickle Fortune frowns,
It takes a man of sterling worth,
To smile when he is down.

And so I sing the song of him
Of cheerful face and heart,
Who, though the world may sneer at him,
Does faithfully his part.
Who, while the crowd is cheering
The hero of renown,
Will rise above earth's hate or love,
And smile when he is down.

And though the day be dreary,
Or though the night be long,
And the feet be weary,
Or saddened is the song,
The one whom bane or blessing
Brings smile instead of frown,
Has learned life's loveliest lesson—
You cannot keep him down.

T. H. JEYS.

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COLPORTERS FOR FOREIGN FIELDS

The Publishing Department of the General Conference has been requested by the General Conference committee to select twenty-five experienced canvassers to fill urgent calls from mission fields.

The workers selected will be placed under provisional appointment, and will be given a short course of special training in the Foreign Missionary Seminary, under the direction, and expense of the General Conference.

The distribution of these workers in the foreign fields will be as follows:—

Brazil four, River Plate field (South America) two, Chile two, Bolivia one, Ecuador one, Jamaica one, Central America two, Philippine Islands two, India two, China two, Great Britain and Ireland six.

That the readers of this article may see that selling our literature in foreign lands has passed beyond the experimental stage, we will here give a few experiences of our brethren in those fields.

In China, during 1909, the circulation of our literature was 40,533,400 pages, as compared with 18,000,000 pages during the time from 1902 to the end of 1908.

From Japan Brother H. F. Benson writes: "In the city of Hiroshima one canvasser sold 125 copies of our Japanese paper, besides a number of tracts, in one day. In two weeks' time, in the same city, Brother Kuniya, with seven students, sold 1623 magazines and 686 books and tracts."

From Porto Rico Brother William Steele sends this cheering item: "During the past three months I have taken one thousand subscriptions for our Spanish paper. Working four days and a half canvassing for books, the Lord has graciously given me orders to the value of \$116.20. We expect to see the canvassing work go ahead in our field."

Brother S. E. Frazee, who has canvassed for many years in different conferences in the States, writes from the city of Mexico: "With the help of the Lord I am taking from \$40.00 to \$60.00 worth of orders a day in the heart of the city of Mexico. "Brother Frazee had only been in Mexico three months when this was written.

This cheering word comes from Brother F. T. Wilson, in Peru: "In six days I took \$187.75 worth of orders. By God's help I took \$55.25 worth of orders in less than an hour. The Lord is blessing the faithful colporters here in Peru."

In old Spain, during 1909, six native canvassers sold 33,790 papers, 451 books, and 397 tracts, the total value amounting to \$4,841.30.

The latest word comes from Brother Max Trummer, who is in charge of the canvassing work in Argentine, South America. Writing from one of the provincial cities, he says:—

"Today we took 31 orders for 'Home and Health,' Spanish, and one subscription for the Spanish health paper. We canvassed in the municipal building, the Post Office, the capitol building, in banks, in the railway station, etc. We got the mayor of the city, three bank directors, besides five bank employes, one priest, and many business men. In all, 63 orders in three days. I can hardly contain myself. I am so thankful to our blessed and loving Saviour for his unbounded blessings."

These items of experience are indeed encouraging, and show that the Lord has especially prepared the way for the circulation of our literature in the regions beyond. Now the call comes for twenty-five additional men to join these faithful workers in scattering the printed page among the millions in those dark lands.

We believe this call will find a ready response in the hearts of many of our faithful young men, and that we shall see them here at the Seminary during this coming year, preparing to go to these needy fields. All who are interested in this call may address the undersigned at Takoma Park, Washington D. C.

N. Z. TOWN,

Assistant Secretary GEN. CONF. PUB. DPT.

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CANVASSERS' INSTITUTE IN FLORIDA

Only a few weeks remain before we will be assembled at camp-meeting. Again our conference year is fast passing by.

We feel very thankful for what has been accomplished in our state in the canvassing line. Many books have been sold and much seed sown that will surely give a harvest in the kingdom.

We are greatly in hopes that the coming year will be much more fruitful in workers and results. The past year should give us to under-

stand to a certain degree, what can be done, when we shall rally to the Master's work. Could we see the whole state covered this coming year with consecrated workers, what might be the results? "One hundred where there is now one" is the mark set by him "who sees the end from the beginning." We have already begun to plan for a vigorous campaign. The conference has voted to hold an institute preceeding the camp-meeting beginning September 23, and continuing until October 9. Tents will be furnished free during these two weeks of institute to those who wish to come and prepare for more effective service in the Master's cause. A tent meeting will doubtless be in progress and those in the institute will have the benefit and pleasure of these meetings.

We feel that this will be a great blessing to our agents who have been out in the field for many months,—alone a good deal of the time.

We are praying for a canvassers' revival, both in soul and experience—a season of rich spiritual refreshing.

There are many phases of this work. We shall want to study methods of labor, as introduction, taking orders, delivery, re-canvassing, etc. All these will receive attention.

The relation of the canvasser to the publishing houses is a large question, and deserves more careful attention than it has ever received. Some plan should be adopted that will relieve our publishing houses of the heavy financial burdens they have been under.

Brother V. O. Cole, our Union agent, will be on hand to give us the benefit of his long experience and varied observations covering a period of many years in various fields. He is full of courage and confidence, that this Message is of the Lord; that it will not side track, but go on to victory, and that trained workers will make a success of the canvassing work.

Other workers will be present to help in class work and general instruction.

We hope to have with us some of the "old hands," whom the Lord is calling back to the field. They with their years of experience and long continued success, will be able to greatly encourage those who are young in the work.

We greatly desire the presence of all who are now in the field, and many who have never taken any part in this important branch of the work.

Often a few words of invitation and en-

couragement from one of the workers will balance an individual in favor of the canvassing work.

Men and women of mature minds who have made a success of business and of life in general, as well as the youth, should be encouraged to enter the ranks of the workers.

Why should not our churches carefully consider who among the members might go forth for the Master? Pray over the matter, and tell these brethren you believe they should go to the front as soldiers of the cross of Christ.

Any outside of our conference who may read these lines and feel impressed to join us in this field will be heartily welcomed. We shall be very glad to correspond with such.

We greatly appreciate the help rendered this year, and invite all who were with us to "come again," and each bring some friend. Come this year prepared to try the all-year-round canvassing in Florida. Florida summers are not nearly as hard as they are generally supposed to be by those in the more Northern localities.

Now dear brethren and sisters, will you not all pray that this may be a precious session of refreshing for these workers?

We greatly need the presence of the Holy Spirit to give life and power to all our missionary efforts. We earnestly desire that grace and humility, polish and refinement, may be imparted to those who are to give to the people their first impressions of the truth.

"Pray ye the Lord of the harvest that He will send forth reapers into His harvest."

I remain sincerely yours in the Master's service
W. L. BIRD,
St. Petersburg, Fla., Box 666.

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AUSTELL GEORGIA

Work for the Colored

Dear Brethren,—

I wish to report to you of the work at Austell, Ga. We began meeting on the 15th of July, and closed on the 24th. Truly God was with us and wonderfully blessed the work in adding six more new ones. Brother and Sister Hicks and daughter, also Brother Bradford, wife and son. Your prayers are much needed for them, that they may stand. We have a very strong little company over there.

I will also tell you about the company of

new Sabbath-keepers that we have here in Macon, Ga. It is very encouraging to me, how God is still working, and souls are coming in and taking their stand for the truth of God.

We closed our night meetings for a time, as I was called over to Austell for ten days, but I am back again so we will go right along with our tent meetings. We are counting about fifteen now who have begun to keep the Sabbath since the tent has been here. We trust that you will pray for them that they will stand for God, and be among the 144,000. We also have four of the young ladies who have taken their stand to keep the Sabbath, out with us selling the SIGNS of the TIMES and the WATCHMAN. They are doing just fine. One of these girls will also take up BIBLE FOOT LIGHTS. Pray for them that they may be faithful in the canvassing work.

Brethren, the work is onward, soon our Lord will come and will not tarry. Let us watch and be ready, Heb. 10. "He will come in the cloud with His Father's bright glory, but we know not the hour." Matt. 24:42. We would be very glad to have some one come right away and play for us. Come to Macon, Ga. Write me, 122 Green St.,

C. G. MANNS.

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OPEN LETTERS TO BROTHER DASH

Epistle No. 9

Hitting at Me

Dear Brother Dash,—

I may have to cease writing to you, I'm getting myself into some close quarters. I am told that I am using you as a means for flogging others. Now really Brother Dash, I wish not to flog any one. But if in my discription of your many trials, some one else has read his own trouble, why of course neither you nor I am to blame for that. And did you ever notice, Brother Dash, how sensitive sore eyes are to the sun; Well I have, and I have no doubt, but that every one who has been distressed by some of my plain letters to you, has the very trouble that I have described to you.

Of one thing I am very sure—these are not all imaginary; or otherwise no one would be feeling that I had been hitting him. I must have struck somewhere and something real. Well really it isn't worth while to strike unless something is hit. We do not care to be beating the air. With kindness I bid you farewell, reminding

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you in closing that the true friend not only points out the pleasant places in our lives, but also deals faithfully with the unpleasant and unlovely. Korah, Dathan and Abiram spoke of Israel as being holy every one of them, while Moses spoke of them as stiff-necked and uncircumcised in heart and ears; But who really loved them best?

T. H. JEYS.

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THE LITTLE FOXES THAT DESTROY OUR VINES

How often the little things we do destroy our influence for good. Some little word, or some little act may be the means of turning a soul from the truth of God. Sometimes we wish we could get away from ourselves,—away from the responsibility that rests upon us. The world expects much of us; the Lord expects much of us; He has given us much light. Let us walk in it.

I am acquainted with a mission school in what is known as "The Dark Corner." It was remarked by the principal that the pupils were heathen. The result was some left the school. It is hard to do anything with ignorance, it is true, but there are times when it will not do tell people that they are ignorant. Go to work, and show them the better way. They will generally accept it. It sometimes happens that we are mistaken ourselves, and if we begin to tell them how, they may see our ignorance, and judge the truth of God by our ignorance.

Let us be careful of our words and acts, or we may do harm where we wish to do good. You know if people think you feel yourself better than they are, it places you at a disadvantage to do them good. "Take my yoke upon you and learn of me; for I am meek and lowly in heart."

A. A. JOHNSON,

Campobello, S. C.

THE LAST CALL FOR NORTH CAROLINA

This will be the last call to our people to attend the North Carolina camp-meeting, which begins Thursday Aug. 18, and the first meeting of the conference will be called Friday at 9 A. M. I sincerely hope a goodly number of our people will be on the ground at that hour.

I am glad to report that we now have the promise of a physician to be with us this year, and I am sure this will be news our people will be pleased to hear.

Do not forget the place Kernersville, and the date August 18,

G. W. WELLS.

SOUTHEASTERN UNION CAMP-MEETINGS

FOR 1910

North Carolina, Kernersville, August 18-28.
Cumberland; Chattanooga; Aug. 25 Sept. 4.
Florida, October 13-23

REPORT OF THE CANVASSING WORK IN the Southeastern Union Conference for the month of July 1910

CONFERENCE,	AGTS.	HRS.	VAL.	DELIVERED
North Carolina,	18	1970	\$1709.25	\$357.25
Cumberland,	13	1195	953.45	566.88
Florida,	7	320	416.95	375.40
South Carolina,	7	562	307.70	147.75
Georgia,	10	305	228.85	188.90
Total,	55	4353	3615.20	1636.18

V. O. COLE.

CANVASSING REPORT

Southeastern Union Conference for week ending July, 30.

Name,	Book,	Hours,	Value.	Del.
NORTH CAROLINA				
Alby Paul	DR	42	22.50	61.50
G. L. Kerley	DR	51	65.75	1.75
J. W. Siler	GC	5		5.00
W. H. George	GC	20	24.00	3.00
Bertha Graham	GC	30	8.00	49.00
W. E. Lanier	GC	52	93.00	3.50
T. J. Woodall	CK	44	23.50	2.50
J. P. Allran	CK	48	46.00	3.00
Mead Graham	CK	31	20.00	8.00
Hazel Graham	CK	27	3.25	27.25
Bertha Ingram	CK	6	1.00	
Emily Ingram	CK	4	3.00	
Mrs. E. A. Wing	S of P	18	7.75	7.75
W. A. Morris	PPF	24	11.00	2.50
CUMBERLAND				
Nora Burchard	PPF	22	17.25	1.25
Fred Meister	PPF	44	68.15	.50
Celia Burchard	PPF	22	10.25	.25
Frank Reeder	PPF	47	31.50	1.50
Walter Kirkham	PPF	49	68.50	.25
A. D. Day	BFL	26	5.25	7.50
James Donaldson	PPF	10	6.00	
FLORIDA for 2 weeks.				
Royal Hubbell	PPF	66	32.00	117.35
Hattie Reed	BFL	18	4.50	13.38
I. M. Haegart	S of P	30	43.50	31.25
A. Orr	S of P	15	21.15	35.00
Chas. Dyer	PPF	65	153.65	
Summary				
Florida	Total	194	254.80	196.98
Cumberland	Total	240	206.90	11.25
North Carolina	Total	402	328.75	174.75
Grand Total		836	790.45	382.98