

INTER-AMERICAN MESSENGER

Important Instruction

THE LORD is soon to work in greater power among us, but there is danger of allowing our impulses to carry us where the Lord would not want us to go. We must not make one step that we will have to retrace. We must move solemnly, prudently, and not make use of extravagant expressions, or allow our feelings to become overwrought. We must think calmly, and work without excitement; for there will be those who become easily wrought up, who will catch up unguarded expressions, and make use of extreme utterances to create excitement, and thus counteract the very work that God would do. There is a class of people who are always ready to go off on some tangent, who want to catch up something strange and wonderful and new; but God would have all move calmly, considerately, choosing our words in harmony with the solid truth for this time, which requires to be presented to the mind as free from that which is emotional as possible, while still bearing the intensity and solemnity that it is proper it should bear. We must guard against creating extremes, guard against encouraging those who would either be in the fire or in the water.

I beseech you to weed out of your teachings every extravagant expression, everything that unbalanced minds, and those who are inexperienced will catch up, and from which they will make wild, immature movements. It is necessary for you to cultivate caution in every statement you make, lest you start some on a wrong track, and make confusion that will require much sorrowful labor to set in order, thus diverting the strength and work of the laborers into lines which God does not design shall be entered. One fanatical streak exhibited among us will close many doors against the soundest principles of truth.

O how careful should every worker be not to rush on before the Master, but to follow where he leads the way! How it would rejoice the enemies of our faith to get hold of some statement

made by our people which will have to be retracted. We must move discreetly, sensibly, for this is our strength; for then God will work with us, and by us, and for us. . . . O how Satan would rejoice to get in among this people, and disorganize the work at a time when thorough organization is essential, and will be the greatest power to keep out spurious uprisings, and to refute claims not indorsed by the word of God. We want to hold the lines evenly, that there shall be no breaking down of the sys-

living connection with God. In our work no side issues must be advanced until there has been a thorough examination of the ideas entertained, that it may be ascertained from what source they have originated. Satan's angels are wise to do evil, and they will create that which some will claim to be advanced light, will proclaim as new and wonderful things, and yet while in some respects the message is truth, it will be mingled with men's inventions, and will teach for doctrine the commandments of men. If there was ever a time when we should watch and pray in real earnest, it is now. There may be supposable things that appear as good things, and yet they need to be carefully considered with much prayer; for they are specious devices of the enemy to lead souls in a path which lies so close to the path of truth that it will be scarcely distinguishable from the path which leads to holiness and heaven. But the eye of faith may discern that it is diverging from the right path, though almost imperceptibly. At first it may be thought positively right, but after a while it is seen to be widely divergent from the path of safety, from the path which leads to holiness and heaven. My brethren, I warn you to make straight paths for your feet, lest the lame be turned out of the way.

Jan. 14, 1894. MRS. E. G. WHITE.

 * Come, Thou long-expected Jesus, *
 * Born to set Thy people free *
 * From our fears and sins release us, *
 * Let us find our rest in Thee; *
 * Israel's strength and consolation, *
 * Hope of all the saints Thou art; *
 * Dear Desire of every nation, *
 * Joy of every longing heart. *
 *
 * Born Thy people to deliver; *
 * Born a Child and yet a King; *
 * Born to reign o'er us for ever; *
 * Now Thy precious kingdom bring: *
 * By Thine own eternal Spirit *
 * Rule in all our hearts alone; *
 * By Thine all-sufficient merit *
 * Raise us to Thy glorious throne. *
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 * —Charles Wesley. *
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tem of regulation and order. In this way license shall not be given to disorderly elements to control the work at this time. We are living in a time when order, system, and unity of action are most essential. And the truth must bind us together like strong cords in order that no distracted efforts may be witnessed among the workers. If disorderly manifestations appear, we must have clear discernment to distinguish the spurious from the genuine. Let no messages be proclaimed until they have borne a careful scrutiny in every jot and tittle.

My soul is much burdened, for I know what is before us. Every conceivable deception will be brought to bear upon those who have not a daily,

PLANNING FOR STRONGER WORK

The first meeting of the Inter-American Division Committee held within our territory convened at the headquarters, Balboa, Canal Zone, July 8, and continued till the 24th. Part of this time was occupied by the Caribbean Union Committee that completed its work after the adjournment of the division committee. We were thankful to have with us Pastor B. E. Beddoe, assistant secretary of the General Conference, who rendered very efficient help in counsel.

Day by day, as we sat in counsel over the many important interests con-

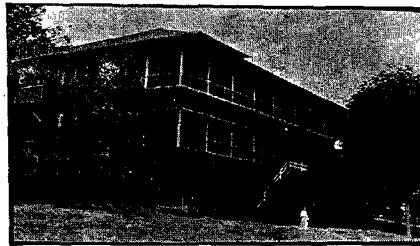
nected with the work throughout this division, we were conscious of the presence and guidance of One who possessed more than human interest in the work we were called to do, and who could impart more than human wisdom and power. We are sure that the prayers of our brethren and sisters throughout the field in our behalf were answered.

The entire field was studied with the purpose of more thoroughly organizing it for strong, aggressive work. In every one of the twenty local conferences and mission fields, comprising the Inter-American Division, the providences of God have prepared the way for a quick work in the proclamation of the last message of mercy among its many millions of inhabitants. Unquestionably we have reached the hour of opportunity in this field. Every barrier that has hitherto seriously impeded the progress of the work in these fields has been either broken down or surmounted. Wide open doors in every field invite us to enter, and, in many instances, we hear from within these open doors the plaintive appeal for help. This appeal is not always audible, but none the less real. In no instance is it mute save where the people are in such dense darkness that they are not conscious of their great need.

How is it possible for us to respond

to these urgent appeals for deliverance from spiritual bondage? With the appropriations at our disposal it hardly seems possible to do more than to care for the work already undertaken. Then how can we enter new territory, taking upon ourselves new responsibilities, unless we have the assurance of increased appropriations? These were the questions that occupied much of the time of our committee.

Every effort was made to economize in our work, to guard sacredly the expenditure of the Lord's money, and to increase the tithes and offerings coming from our fields. I never saw a greater willingness to sacrifice, to reduce the expenditures in fields that are in great need of increased appropriations to carry forward their work as it should be done, that fields that are more needy might



Home of Division Office and Staff

be helped, than was repeatedly manifested at this meeting. "They helped every one his neighbor; and every one said to his brother, be of good courage."

The last call of mercy must be carried quickly to every part of this division, and to the remotest corner of every field; and as we saw how God has prepared the way before us into every unentered district our faith in His power and in His willingness to help was greatly strengthened. Some way, unknown to us now, the needed help will come and we shall be able to answer these urgent calls.

But God works through human instruments; He would have us help to the extent of our ability in answering these calls by making larger and more frequent offerings to His Cause. Let every one respond to the Spirit's call for greater sacrifices for the sake of the many who still sit in darkness and in the shadow of death.

The brethren returned to their respective fields of labor with heavier burdens for the work throughout the division, and also with greater assurance of God's leadership of His people, and with a deeper determination to do all in their power to step into every opening providence of God, responding at the earliest possible moment to every call for help.

E. E. ANDROSS.

CARIBBEAN UNION MEETING

This year has been a significant one in the history of the Cause in the Inter-American field. On March 19, 1923, the General Conference adopted a report creating three union missions in the territory of the Inter-American Division; and in the course of the organization of these union missions, the present year was appointed for holding the first meetings for the newly created organizations. The last of the three meetings was held in the Caribbean Union. This union, embracing the conferences of the West and South Caribbean, and the missions of Venezuela and Colombia, must minister the truth to a population of over eleven millions, with a variety of tongues, prominent among which are the English, Spanish, Dutch, and French, to say nothing about the languages of the many Indian tribes in the interior of Panama, Colombia, Venezuela, and the Guianas.

The Caribbean Union meeting was the first occasion when the leaders from this field could meet together to study their mutual problems and to plan for a united advance. Pastor W. E. Baxter, the union superintendent, presided at

the meetings, and was ably assisted in his work by Pastor C. E. Knight, the union secretary-treasurer. Pastor H. J. Edmed represented the strongest conference in the union; and there were also present Pastor E. M. Trummer of the Colombia Mission, and Pastor W. R. Pohle, the president of the West Caribbean Conference, with Pastor E. R. Johnson, editor of *El Centinela* magazine. Other brethren from the Division and the Antillian and Aztec unions assisted these brethren from time to time.

The records show that this union field gathered \$29,468.91 in tithes, and over \$20,000.00 in mission offerings during the year 1923. Its band of 114 ministers, Bible workers, and colporteurs brought into the fold of Christ in baptism, 468 converts. A large portion of the territory of this union is devoid of modern transportation, and, of course, our workers face opposition not only from the dominant Roman church, but from other religious bodies, and from the prevailing ignorance and superstition.

There are several encouraging signs of progress, however, which God's people should not fail to note, for where the Lord calls we may understand that He has the way already prepared and

we need but faith to take up the task to which He calls. In the South Caribbean field we have a band of perhaps 800 young people who for years have begged the opportunity of a Christian education. These appeals have touched the hearts of the brethren and they have purposed to make every sacrifice to make a beginning in educational work in the South Caribbean Conference.

The territory of the Guianas, English, French, and Dutch, was set apart as a separate mission, to be known as the Guiana Mission. It is hoped that one of our workers, now on furlough in the States, will accept the call to superintend the work in this new mission. Speaking of the Guianas, I am reminded of the death of Pastor O. E. Davis, who gave his life in an endeavor to carry our message to the Indians around Mt. Roraima, in the western part of British Guiana, near the point where this colony is joined by Brazil and Venezuela. On this trip Brother Davis baptized some 128 families of primitive Indians into the faith of the soon coming Saviour; and constantly since then, they have sent appeal after appeal for a "God-man" to return and instruct them further. It is reported that about 150 of these

Indians are still faithful despite our neglect of about thirteen years. The union brethren were deeply impressed by this pitiful situation, and united in an appeal that we make a special effort in 1925 to answer the cry of these poor Indians, who are

"Like children in the night,
Children, crying for the light,
And with no answer but their cry."

Serious study was given to ways and means to increase the local resources of the fields, and to raise the standard of mission offerings. Pastor C. B. Sutton, for several years has carried the home missionary and colporteur work for the South Caribbean Conference, was called to the same responsibility for the union mission. Definite plans were laid to strengthen the Spanish work in the Colombian, Venezuelan, and West Caribbean fields.

We should not neglect to mention the possibilities before the work in the interior of Venezuela along the Orinoco river. It is said that Sir Walter Raleigh explored this region in the hope of locating the fabulous El Dorado gold mines. Our colporteurs have traveled this country with the real gold of the Word of God, and it is reported that about 50% of the people along the rivers are keeping the Sabbath the best they know how. It is difficult to deny the appeals for workers to regions such as these where God has surely gone before, and needy peoples through open doors are beckoning to us on every hand. It is only the lack of appropriations from the home base that can keep us from pressing into these openings.

The difficulties which stretch before us on every hand, and the many openings before us, brought a solemnity into the hearts of the brethren as they prayed and studied how best to discharge the task God has laid upon us. Leaders with years of contact with God in service laid their hearts again on the altar of sacrifice, and pledged themselves to greater faithfulness and more self-denial, in order to finish the task before the Caribbean Union. Let us unitedly join them in such a consecration.

S. E. KELLMAN.

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*WILL YOU BE A JUBILEE
MEMBER?*

Once I read a sad account of a company of young people who went out in canoes. They were having a very good time, and no one, it seemed, dreamed of danger; but upon reaching a treacherous place in the stream, the canoes suddenly

capsized. It was not far to land, but twenty-one—all but two or three—of that happy company were drowned. They could not swim; and the few who managed to make their escape could not swim well enough to rescue others from that dangerous current.

Does not this experience contain a solemn lesson for every Missionary Volunteer? We have reached a very serious time in the history of the world. Even in lands where churches are plentiful and Bibles may be found in the majority of homes, hundreds of people, young and old, are daily sinking into Christless graves. These, too, the Saviour has purchased with His own precious blood. Then why this loss? Here is one reason: Few know the way into "the secret place of the Most High" well enough to lead others into it. Do you know that way well enough? Do you understand the Guidebook? Can you lead others into the rift in the Rock of Ages?

The Standard of Attainment is promoted by the Missionary Volunteer Department for two reasons: that you may learn the way, and that you may be able to teach it to others. Thousands of young people have reached this mark of proficiency that they may become better soul-winners, better able to answer with a "Thus saith the Lord," the arguments they meet. In Australia and England the Missionary Volunteers have done very thorough work. The young people in China, in India, and in the Philippine Islands and other parts of the great world field are represented in the Attainment membership. And we rejoice to recall that young people in Inter-America were among the first oversea Standard of Attainment members.

Today if we could see things as they really are, we should discover young people in many lands and speaking many languages, striving for the same Standard of Attainment goal. If the native young people in Central Africa have courage to enlist in the race for this goal—and they do, for at one time all the members of one mission station society were studying for Membership of Attainment—then surely young people who have had far better advantages have no excuse for drawing back. If the native youth in India, China, and other mission fields can obtain Standard of Attainment certificates, why cannot you? And are you not as ambitious as they to become successful soul-winners?

This, I am happy to believe, you are. But how many of our youth will reach the goal this jubilee year of our foreign mission work? How could we better celebrate our fiftieth anniversary in for-

eign service than by becoming Members of Attainment this year? Of course, we desire to see every worker and every older church member become Members of Attainment, but we are especially anxious to see our young men and women, whom God has called to be His helping hand, press on to this goal of efficiency in service. Come, and let us enter the race for the goal! Let us bend every nerve to be workmen who needeth not to be ashamed! Will you be among the hundreds of young people who will become Standard of Attainment members during 1924? Will you be a Jubilee member?

MRS. E. E. ANDROSS.

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*GATHERING THE LOST BY
HUNDREDS*

Jamaica, one of the most beautiful of the West Indian Islands, has always responded to the preaching of the three-fold message. We have a large constituency and scattered over this 4,200 square miles are our 85 companies of Sabbath keepers. We spent nearly a full month in this field and every day was to us an inspiration. During the sessions of their biennial conference special emphasis was given to the Home Missionary movement which is doing so much for the cause of God in this field.

The president, Pastor C. E. Wood, an indefatigable worker, who is the only foreign worker to visit the entire field of churches—a herculean task in itself—reported ten new churches organized during the biennial term, with a membership of 230. This in itself was a splendid record, but when he added that at the time of reporting, there were by actual census 370 in baptismal classes throughout the field, we caught a glimpse of the remarkable work being accomplished in that field. On the regular Home Missionary Day of the conference, we listened to reports from local elders and other church officers illustrating the way heavenly beings are co-operating with God's people in these closing days of His last Message to earth.

Following the Jamaica conference meeting, we held the session of the Antillian Union meeting, at the close of which we returned to the Canal Zone for the work of the Division council.

S. E. KELLMAN.

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Will your church have a 10% Standard of Attainment membership before December 31, 1924? If not, why not? May we count on *you* becoming a Jubilee member of Attainment?

Antillian Union Mission

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**OUR MISSIONARY VOLUNTEERS
 IN JAMAICA**

"The Lord of Hosts is with us, the God of Jacob is our refuge." These words of David seem to express our sentiments as we look back upon the progress of the work during the past few years. The greatest evidence we have that this is so is the way the Spirit of God is working through His people as they go forth to sound the last message of mercy. On every hand we see them gathering the sheaves from the fields of sin.

In this God-given work our young people are taking a prominent part. As they throw their "youth's fresh glowing ardor into the battle for truth," the enemy gives way on every hand; and we are glad that the Lord is blessing them with souls for their hire. Among other evangelistic efforts they have conducted Sunday schools along the firing line. Not only have the children been taught in these schools, but this work has opened the way for presenting the message to the adults, and as a result many are accepting the truth. We hope that this line of work will assume greater magnitude as time goes on. Another evidence of growth in our work is seen in our larger offerings. During 1923, for instance, our Missionary Volunteers gave more than \$1,000.00 for missions.

In spite of the fact that emigration has depleted the ranks of our young people very considerably and that the Home Missionary work is now fully organized, taking in those older members who used to report with the Missionary Volunteer Society, the membership continues to grow from year to year. From 1920 to the close of 1923 the Missionary Volunteer societies increased from twenty-one to forty-four, while the membership grew from 581 to 995. And there are still churches in our conference whose young people are waiting to become a part of the organized body of Missionary Volunteers.

The educational features are not making the progress here in Jamaica that we hope to see made soon; but we rejoice to observe that the Morning Watch habit seems to be sinking its roots, more

and more deeply into the soil of our devotional life; and perhaps the increased missionary activity and marvelous results that we now see on every hand are but the fruits from the vine of increased devotion. Reports also evince a deep interest in the Bible Year. However, in both of these there is room for much improvement.

We praise God for the progress that has been made, but we know that the work is not yet done. We face the future with courage and hope. As we consider our aim, "The Advent Message to all the world in this generation," we cannot but open our hearts to the love of Christ which constraineth us. With such an all-powerful love in our hearts, and with such an all-embracing aim, let us rally and do the all-important work of making known the all-loving Christ to those who know Him not.

P. J. BAILEY.

CLIMBING UP AGAIN

In a circular from Mountain View enclosed with the publishing house "sales report" for their territory, reference is made to the loss in book sales in the Inter-American Division. I do not know conditions in the other fields of the Division, but for the Antillian Union I am able to report a gain in book sales for the first quarter of this year over the same time last year—in books delivered. This is due to the effort being put forth to close out all old accumulated stock on the shelves of the tract societies, which has been piling up for some time. I here give the first quarter's report of this year in books delivered as compared with the first quarter of last year:

	1923	1924
Cuba	\$ 4,077.79	\$ 7,326.14
Jamaica	1,449.10	2,455.12
Dominicana		765.18
Haiti		132.28
Porto Rico	2,760.22	228.71
TOTALS	8,387.11	10,907.43
		8,387.11
GAIN OVER 1923		2,620.32

G. D. RAFF.

*Behind our life the Weaver stands
 And works His wondrous will,
 We leave it all in His wise Hands,
 And trust His perfect skill.
 Should mystery enshroud His plan,
 And our short sight be dim,
 We will not try the whole to scan
 But leave each thread to Him.*

—C. Murray.

**ALONG THE BELIZE RIVER IN
 BRITISH HONDURAS**

June 4 we left the city of Belize on a river motor boat that was towing three long pit-pans loaded with goods for interior towns 135 miles away. Our journey to visit interested people carried us half this distance. Our river train wound around elbow after elbow in the river, passing hamlet after hamlet of thatched topped houses with now and again a lumber and zinc house. We had rapids to cross on the way where passengers had to walk several miles, while the boat men with long poles helped the "train" to mount the rapids.

Towards evening on June 5 we reached Bermuda Landing and disembarked. Soon we arranged for a series of meetings in an Anglican church made out of poles, bamboo, and thatch. The Lord blessed the meetings and on June 8 one new believer was buried with his Lord in baptism in the river while fifty-one persons witnessed the solemn rite. Three others are looking forward to baptism in the future.

That same day we were taken by canoe to May Pen, fifteen miles down the river, where we again arranged for a series of meetings. This time we met in a well-built lumber and zinc church erected by the Baptists. This series of meetings stirred up some opposition which resulted in the opposing parties' removing the steps of the church on June 12. However, we had already closed our meetings, with four looking forward to baptism in the near future, and had boarded a return boat before time for the next service, much to the chagrin of those who thought they were hindering our meetings.

During this journey, with the Lord's help, we had also placed in the hands of people 135 papers and over \$20.00 worth of Bibles and other books. On June 13 we reached home, thanking the Lord for a safe and profitable trip. We solicit your prayers for the work here, that these interested ones may gain the victory over tea, coffee, tobacco, jewelry and unclean foods, and soon be prepared to join the peculiar people that are preparing for translation when Jesus comes.

F. E. CARY.

OFFICE NOTES

Some of our young people in Mexico are in the Standard of Attainment race; and we hope that quite a number in the Aztec Union will draw Standard of Attainment certificates before the year ends.

Miss Margaret Owen, daughter of Professor F. M. Owen, head of the Aztec Union Training School, recently underwent a heavy operation in Mexico City. Late reports say that she is doing nicely. Miss Owen is one of the helpers in the union office.

Pastor Parsons returned to Mexico City after an absence from the office of nearly four months. He will now give special attention to securing leaders for the new Mexican missions and to their organization.

Pastor C. Staben and family have arrived from the southern part of the Aztec Union to take charge of the Rio Grande and Gulf Missions. They will make Monterey their office headquarters. Pastor G. G. Brown, who has been in temporary charge of these missions, was

appointed superintendent of the Yucatan Mission. He is spending a little time in the Tehuantepec Mission until its new director arrives, when Brother and Sister Brown will pass on to their mission to open up the work in this new and interesting part of the union where nothing has thus far been done to spread the message. We shall look for good reports from them at an early date.

Again the revolutionary clouds are lowering over Honduras. In fact in some places the storm has broken. Still God's work goes on, though it is often impossible to keep in touch with all parts of the field. For instance, we failed to get reports from two of the strongest Sabbath schools in Honduras for the first quarter. Will you not pray that God will hold the winds of strife a little longer in Honduras and grant our workers there special protection as they press forward to finish the work speedily in that country of strife, sorrow, and suffering?

with the new church of twelve members which Brother Trummer has just organized there. We found about twenty-five bright-faced people gathered for the Sabbath school and Sabbath services. Many are preparing for baptism. Barranquilla is a city of 80,000 and we were made happy to see our work so nicely started in this important center.

At Cartagena our ship spent the greater part of two days, thus giving us the privilege of visiting this—the oldest and most interesting—relic of the days when the buccaneers of a few centuries ago carried on their conquests up and down the Spanish Main. Generally speaking the wall which surrounded the old city is in a good state of preservation. At the points we visited, it was from twenty-five to forty feet thick and about twenty to twenty-five feet high. We visited some of the old churches which have been standing, it is said, about four hundred years. Some seem to have had very little repair work done since they were built. We also visited the old inquisition building and walked across the plaza in front of it, where until as late as 1821, we are told, men answered for their faith by being burned at the stake. We are glad to say that the advance guards of the message, our colporteurs, have been working in this city; and we are sure the literature they have sold will bring forth fruit in this monument of suffering for conscience' sake.

W. E. BAXTER.

Caribbean Union Mission

W. E. BAXTER - - - - - Supt.
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Office Address: Apartado 136, Caracas,
Venezuela

HERE AND THERE IN OUR UNION

Pastor C. E. Knight, our new union secretary-treasurer and auditor, and his wife arrived in Venezuela June 24. We were very happy to welcome them to our field. Brother Knight will be a great strength to our work in the union. Aside from their service in the homeland and a few years in Spain, he and Sister Knight spent many years in the work in Argentina, Ecuador, and other countries of South America.

Our Caribbean office is now being fully established in Caracas, Venezuela; and we shall be glad to receive letters from all our workers in the union, also from other members who may wish to write us. It will be a pleasure to extend to all any help of which we are capable.

On July 7, four of us left Venezuela in the interests of our work, sailing on the S. S. *Van Renssler* of the Dutch line. Brother Steeves, field missionary secretary of Venezuela, and Pedro Sanoja, one of Venezuela's colporteurs, stopped at Curacao to sell our litera-

ture, while Pastor Knight and I came on to Balboa, Canal Zone, to attend the Division and Union committee meetings. When we came aboard the ship in La Guayra we were glad to greet Pastor H. J. Edmed, of the South Caribbean Conference, who was on his way to attend the same committee meeting; later, when we stopped at Port-of-Colombia, Pastor E. M. Trummer joined us, enroute to the same meeting.

Our good ship spent two days in Curacao. Brethren Steeves and Sanoja, after locating, went out for about two hours the evening of the first day, and took orders to the value of \$16.00 for *Heralds of the Morning*. The day following they secured orders to the value of \$60.00. A letter from them states that they have continued to do well.

Curacao belongs to Holland, but most of the people there read Spanish. It is a very busy island. Nearly all the ships passing from Europe to Panama, as well as the ships from the United States to Venezuela, call at her port. It is said that an average of ten ships visit that port daily. We are glad to see our truth-filled books reach the people of this important center and are sure they will awaken an interest to hear the living preacher as soon as it is possible for us to provide this help.

Our ship spent the Sabbath at Port-of-Colombia, Colombia. Here we went ashore and took the train to Barranquilla about twenty miles inland so as to visit

OUR WORK IN LA BOCA

Back in 1920 the *Watchman* magazine started our work in La Boca, a district of Balboa, Canal Zone. A young man to whom I had been selling the paper lived in La Boca; and becoming interested in the subjects taught therein, he called for Bible studies. Soon Sister A. F. Downer and myself were privileged to respond to this call. In a short time the young man and his wife were convinced.

The interest grew. Brother A. A. Grizzle came to lead out in evangelistic work; and the effort continued till fourteen followed their Lord in baptism. When Pastor R. J. Sype was stationed in Panama City, he organized a Sabbath school with thirty-five members in La Boca. Since the work first opened, I have been in touch with it; and have had the joy of seeing a few others take their stand for the truth. We sincerely solicit the prayers of our fellow believers throughout Inter-America in behalf of this little town. AMY WALTERS.

PUBLISHING DEPARTMENT

S. E. KELLMAN - - *Publishing Department Secretary, Inter-American Division*
H. C. KEPHART - - *Manager, Central Amer. Branch, Pacific Press Pub. Assn.*

He is determined to stand by the truth now, and his wife is with him. I hope that the Lord will bless him."

C. B. SUTTON.

NOTES FROM THE PRESS

In connection with the Sales Report it is interesting to note some things gleaned from the colporteur reports from the different fields. We took the last report received from each office, and looked through to find the man who has spent the most hours on the job. Brother C. S. Brown of the South Caribbean holds that record, with 218 hours to his credit during one month. That is pretty close to regular office hours, isn't it? We wonder if there will be a bigger record than that next month.

Then we wondered who had contributed the biggest individual share in sales value. This honor goes to a man in Mexico, Brother Isaac Cruz. His sales during one month amounted to \$1,899. This man also averages highest per hour. \$27.50 per hour ought to support a man fairly well.

Recent letters from Pastor Martin in Guatemala have an air of courage about them. He was so busy he could scarcely touch the many things demanding attention, and yet, "Everything in this part of the world busy, and all getting along pretty well, *con el favor de Dios.*" He was expecting Brother H. A. B. Robinson and Brother Ernest Pohle very soon, and so he said, "I am not a bit worried as to the future of the book work in this end of the field in the immediate future." It will be a great day for the literature work when the other calls made by the Division and Union committees are answered, and our prayers are that these men may quickly respond.

Brother Cochran, of the Mountain View office sent us a San Francisco newspaper picture of Brother and Sister J. B. Nelson and their little boy as they were about to sail for Mexico. Brother Nelson is taking charge of the field missionary work in the Aztec Union. The workers out over the field will join us in welcoming Brother Nelson to his new field.

Speaking of good hours on the job—some of the employees in the Press have been putting in many extra hours during the past few weeks. As a result, we have large tables filled with Ingathering magazines, being passed from the press to folding tables, then to the stitcher, the cutter, the wrapping tables, and then hauled to the postoffice. The

A GOOD "BIG WEEK" REPORT

(An excerpt from recent letter from Brother C. B. Sutton:) Your good letter came while I was over to British Guiana, and I was planning to answer it when I returned, but the Big Week came on soon after I returned, and so your letter waited. Last week I returned from delivering my orders. I had a nice time and found most of the people waiting for their books. This was the BIGGEST WEEK in my canvassing work. I have never experienced the presence of the Lord so near as during this last Big Week. I set my goal each morning before going to the field, and with the exception of one day, I sold more than I asked for. The last day, I needed ten orders to reach my three hundred dollar mark, and before the sun went down I had the tenth order on the dotted line. I needed \$140 to bring me to and from the Convention, and I turned over to the conference \$131.17. I have about \$35 yet

to deliver, and I think the most of it is good. However, I guess it will come by the time the date is set for the Convention. I was disappointed in not having the meeting, but under the condition, I am sure that it was a wise step to put it off until the field is better represented.

RECRUITING AND ASSISTING COLPORTEURS

"I am going over to Barbados tomorrow to spend a little time. Some of the colporteurs are behind a little, and I hope to be able to help them out.

"I found a good man in British Guiana who is taking up the work. I was out with him, and in nine hours we sold \$65 worth of books. I believe he will make good. He had charge of an estate, but lost his job. He found this truth about twenty-five years ago, and turned away from it because of the Sabbath, as it was hard to make a go of it.

CENTRAL AMERICAN BRANCH, PACIFIC PRESS PUBLISHING ASSN. SALES REPORT, BY UNIONS, JUNE, 1924

	Subscription	Trade	Educa.	Tracts	Total
Antillian Union	2,798.00	155.55	48.20	.45	3,001.20
Aztec Union	723.00	145.85	10.05	45.50	924.40
Caribbean Union	4,762.70	68.95		7.75	4,839.40
<i>Total for July, 1924</i>	8,282.70	370.35	58.25	53.70	8,765.00
<i>Total for July, 1923</i>	7,455.60	541.55	34.15	558.20	8,589.50
Decreases		171.20		558.20	
Increases	827.10		24.10		175.50

SALES REPORT, JANUARY TO JUNE, 1924

Bahamas	260.00	44.40	143.50	6.00	453.90
Cuba	11,004.80	753.60	15.00	1.15	11,774.55
Dominicana	1,601.00	31.50			1,632.50
Haiti	61.60	152.45	5.50	17.50	237.05
Jamaica	4,229.35	470.50	69.45	.25	4,769.55
Porto Rico	1,071.00	181.10		15.00	1,267.10
<i>Antillian Union</i>	18,227.75	1,633.55	233.45	39.90	20,134.65
Guatemala	1,098.55	48.50		64.90	1,211.95
Honduras	1,242.45	515.10	95.70	54.75	1,908.00
Mexico	4,015.00	369.35	28.20	43.45	4,456.00
Salvador	3,021.00	149.70	47.40	25.50	3,243.60
<i>Aztec Union</i>	9,377.00	1,082.65	171.30	188.60	10,819.55
Colombia	7,342.35	98.95		5.45	7,446.75
South Caribbean	3,304.70	453.90	8.10	11.00	3,777.70
Venezuela	157.35	191.90	3.10	11.25	363.60
West Caribbean	3,134.10	361.60	138.00	32.80	3,666.50
<i>Caribbean Union</i>	13,938.50	1,106.35	149.20	60.50	15,254.55
<i>Total Sales, 1924</i>	41,543.25	3,822.55	553.95	289.00	46,208.75
<i>Total Sales, 1923</i>	82,219.20	5,186.65	788.45	942.40	89,136.70
Decreases	40,675.95	1,364.10	234.50	653.40	42,927.95

mailing began several days ago, and now the most of the orders received are filled. Our first edition of the body of the magazine is 50,000. Covers for nearly 30,000 papers have been completed, the balance to follow as rapidly as possible. With five impressions for each cover, the press work on the Ingathering covers alone for 50,000 papers amounts to a fourth of a million impressions.

Aside from the magazine, church Goal Charts have been printed—something new for Our Spanish fields. Instruction Leaflets are now being prepared, and will be ready to mail this week. The Solicitor's Cards will follow. That will complete the Spanish Ingathering supplies we shall be able to provide this year. We trust all this literature will contribute a share toward a most successful year in this important campaign.

BOOST "EL CENTINELA"

The September issue of our Spanish magazine will soon be off the press. It will be filled with good things for our Spanish-American readers, especially edited with a view to make them our friends and attract them to study the truth in detail.

The cover pictures the world seeking a remedy for its headaches. With it goes R. F. Cottrell's article answering the question, "Can Political Remedies Cure the World's Ills?" Other leading articles in this issue run as follows:

"The Capitalists and the Laborers," by Wm. G. Wirth, the fourth article of his Industrial Revolution Series, showing the fulfilment of prophecy. The fifth and last of this series will be published next month.

"The Bankruptcy of Human Philosophy," by F. D. Nichol, contains a remarkable confession of a prominent magazine editor.

"Will You Be Able to Outride the Storm?" A warm-hearted call by C. G. Bellah to lay hold of the sure anchor of the Christian.

"The New Earth," as described by W. A. Spicer. This is in our general series on fundamentals in our beliefs, written by various authors. A Bible study accompanies it.

"Balloting on the Time of Your Funeral." Dr. G. H. Heald clearly points out how every person may shorten or lengthen his life. "Celulose [bulk] in the Food," is another practical article on health. It is the second of the new series of short articles on Fundamentals in Diet, by Dr. R. Manning Clark. The third will appear next month.

Then there will also be a helpful arti-

cle in the Home Department, together with the other regular departments, As Others See It, Current Mention (two pages; with half-tones), Paragraphs from Contributors, and News Notes, closing with three more half-tones on the last page of the cover, picturing Presidents and Athletes.

Millions of Spanish-Americans are still in the dark. Does your effort to bring them the light include the use of an increasing number of *EL CENTINELA*? By all means it should.

SPECIALTY SALESMEN

The real salesmen of the world are the so-called "specialty salesmen." The handling of staple articles or lines of goods which are well known both to the buyer and to his customers calls for no special selling ability. Such salesmen usually make their calls at regular intervals, have the prestige of a reliable business concern back of them, and are well acquainted with the buyers who are ready to give them an audience and who often have already prepared a list of articles wanted.

But not so with a specialty salesman. Each sale means the seeking of a fresh interview with a new customer who does not know either his face or his goods, and often does not want to know them. Therefore, in order to get a hearing at all, and especially a favorable one, he must give special attention to the approach, how best to arrest the attention. Then having advanced thus far, he must give a most convincing presentation of his goods and supply a reason, or motive, for buying, and then tactfully and carefully bring to bear the influence necessary to secure the final decision and order.

Now all of this, and much more, applies to the work of our colporteurs who are undoubtedly the most highly specialized salesmen in the world. And I believe that God has given us, through the Bible, the spirit of prophecy, and experience, a system of salesmanship that stands to-day without a peer.

The results obtained and the volume of business done have often been a matter of astonishment to sales managers and to other keen and clear-headed business men who have come in contact with us enough to know what is being accomplished.

Many will recall that a few years ago, when one of our publishing houses wished to ship a carload of books to one of its branches, they telephoned to the freight agent for the rate on books by carload, and received the astonishing reply that they had never heard of such a thing as any one's wanting to ship a

whole carload of books at one time, and they had no such rate in the published tariffs. But they wired to headquarters, and the railway company had to make a new rate because Seventh-day Adventists were doing bigger things with books than had ever been known before.

But to-day our literature is going out not by the carload only but by the train-load. What a long, long step forward from the little hand satchel in which the first issue of our first periodical was carried to the post office!

Any system of salesmanship that can take ordinary men and women from the common walks of life and accomplish results which constitute one of the wonders of this wonderful age, must be a pretty good system.

This system does not consist merely of a technical knowledge of the art of salesmanship, but it brings the workers into contact with a power that is divine, and with heavenly beings who are seeking to cooperate to help make the work a success. This is why, at our recent bookmen's convention, we adopted the motto, "Prayer Changes Things." We expect to see this motto fully exemplified in our work this year.

F. E. PAINTER.

In "Gospel Ambassador."

"EL CENTINELA" CIRCULATION, JULY, 1924

Cuba	5516	
Dominicana	301	
Porto Rico	539	
<i>Antillian Union</i>		6356
Guatemala	203	
Honduras	172	
Mexico	1796	
Salvador	472	
<i>Aztec Union</i>		2643
Colombia	806	
South Caribbean	17	
Venezuela	728	
West Caribbean	387	
<i>Caribbean Union</i>		1938
Arizona	71	
California	386	
Colorado	62	
Florida	11	
New Mexico	8	
Texas	167	
Miscellaneous	24	
<i>United States</i>		729
<i>Philippines</i>		57
<i>Foreign, Misc.</i>		25

<i>TOTAL CIRCULATION</i>	11,748
<i>Circulation, July, 1923</i>	<u>10,610</u>
<i>GAIN</i>	1,138

HERE AND THERE

Pastor C. E. Knight, who recently joined the forces of the Caribbean Union as secretary and treasurer, in company with Pastor Trummer, proceeded to Colombia, where he expects to audit the books of that new mission before returning to his headquarters in Caracas.

Pastors W. E. Baxter and H. J. Edmed sailed on August 2 for their respective fields, Brother Edmed going directly to his headquarters in Port-of-Spain, Trinidad, while Brother Baxter left the ship at La Guayra, Venezuela, from which place he continued his journey overland to Caracas. These two brethren were the last of our visitors to leave the Canal Zone after the division council meetings.

Dr. and Mrs. Oran I. Cutler of the White Memorial Hospital (Los Angeles, California), are making their home for the present with the division family in Balboa. The doctor is spending his internship at the public hospital in the city of Panama, and getting an experience in ministering to the Spanish people. These workers love the Spanish races and are planning to take up work permanently in a Spanish field.

Many requests for workers for our various fields have been approved by the division committee in its recent meetings, and these are being passed on to the home board. We hope that in the near future the many vacancies in our ranks will be completely filled and thus provide that our work in all departments may move forward rapidly. It is indeed time for us to "pray the Lord of the harvest to send forth laborers into the harvest," for the fields are indeed white, and the laborers few.

Pastor H. W. McCrow, recently in charge of our work in the Guianas, has transferred his residence to Port-of-Spain, Trinidad, where he takes up the pastorate of the work in that large city in place of Pastor Haining, who has returned to England with his family.

Remember the date for our next Home Missionary Day, November 1. Only four Sabbaths each year are specially allotted to the presentation of methods and plans for developing the Layman's Movement, and our leaders should give definite study to making these days effective for the promotion of home missionary lines: Without the cooperation of our church members in the giving of the message the work will never be done.

During the division council, an evening was spent at the West Caribbean Training School, where the faculty and students gave an entertainment in honor of the visitors. The addresses, readings, and songs by the student body revealed the excellent way in which this school is training for service in the Cause. Before the program began, the visitors were taken on a tour through the industrial departments and were pleased with the excellent products which the young men and women are turning out under the supervision of Professor and Mrs. Boyd. Excellent brooms, wood work, basket weaving, etc., interested the visiting brethren, and the product of the sewing room consisting of garments for both sexes, besides fancy work of a high grade, reflected much credit on the instructors. Confidence was firmly established in the future of this excellent school for the training of the head, heart, and mind of our young people to become useful citizens and earnest workers for God in the closing work.

The workers in Balboa greatly enjoyed the visit of their fellow-laborers who came in from different parts of the field to attend the meetings of the Division and Caribbean Union committees. But even before the councils closed, the dispersion began, Pastor B. E. Beddoe being first to leave us. Just after the Division meeting closed on July 24, Pastors J. A. Leland and D. A. Par-

sons sailed for their respective fields and the next day Professor W. H. Wineland left to resume his work as principal of the West Indian Training School in Jamaica. Before another week passed all the visiting workers, including those located in the Zone, had left; and while it seemed rather lonely at the division headquarters, the spirit of the meeting lingered, filling hearts with gratitude for the tie that binds together the workers in this widely scattered field and enables them to press forward unitedly in the rapidly closing work.

OUR FIRST DIVISION MEETING

That the Inter-American Division is now fully established and set to expect and to do great things, was amply demonstrated by the committee meetings it has been my privilege to attend at Balboa, Canal Zone, during July. The plain yet imposing office and residence quarters, which at one time formed part of the great Canal construction scheme, impress one with the providential leadings that guided the establishment of our headquarters here.

TIME IS SHORT

The end of all things is at hand. The Lord is soon coming. Already His judgments are abroad in our land. We are not only to talk of Christ's coming, but in every action, we are to reveal the fact that He is soon to be manifested in the clouds of heaven with power and great glory.

Have we the wedding garment on? Have we personal piety? Have we cooperated with divine agencies in a whole hearted, unreserved manner, in weaving into our life's practices the divine principles of God's holy law? It is one thing to talk the law, and it is another thing entirely to practice it. It is the doers of the law that shall be justified before God; for those who do the law represent the character of God, and lie not against the truth.

The Lord is coming. O, the time is short, and who in the Bible view are laborers together with God? Shall we not be filled with fear and awe lest we are still in our own natural tempers, lest we are unconverted, and unholly and seeking to pass off a counterfeit experience for a genuine one? Awake, brethren, awake, before it shall be forever too late.

Mrs. E. G. White.

The careful, prayerful, frank, sympathetic, and earnest consideration of the budgets for 1925, as well as the effort to give each field all that is possible, while at the same time conserving the forces and funds in order to eliminate waste, impressed one with the spirit of consecrated order, and the value of an organization which, while creating unity of effort and harmony of plan, still preserves to each one his own individuality and his dependence upon God. We were busy every day; and each day's work seemed to bind hearts in closer fellowship. Pastor and Sister Andross and Pastor Kellman and his family did all in their power for our comfort, and we felt that this field has been fortunate in securing these children of God for the Inter-American Division.

I have attended many committee meetings, but this one ranks with the most refreshing. The field is a great one,—a vast one. Teeming millions still wait to hear God's last message for

the first time, and if we unite in sacrifice and consecrated service, judging by the spirit of these committee meetings, and the plans discussed, this Division will speedily add its might to the finishing of the work in this generation.

H. J. EDMED.

One day a Spanish worker exclaimed: "O, is there not some way whereby we can have at least a portion of the Sabbath School Worker in Spanish? We need it so much." Well, we hope that it will soon be possible to grant this request; but what about our English schools? Many of them are without the Worker, published expressly to help our Sabbath schools fill their mission in the church. If all church officers knew the value of this magazine as does the Spanish worker mentioned above, do you not think every church would find a way or make one to have the Sabbath School Worker used by its Sabbath school officers and teachers? Let our slogan be: The Sabbath School Worker in every English speaking Sabbath school before 1924 closes!

GOOD NEWS FROM LANDS AFAR

For years the membership of the Seventh-day Adventist church in Iceland hovered around 176; but recently a short effort added fifty new believers.

From the extreme East Siberia, Brother T. T. Babienco sends the good word that they hope to reach their goal of three hundred conversions this year. They have made a good beginning.

The Far Eastern Division church membership, by March 31, 1924, stood at 13,065. This shows a net gain of two hundred twenty during the first quarter—a gain for which we all are grateful.

Europe speaks seventy-five languages, and the third angel's message is being proclaimed in all of them.

After the close of school in June, a number of the students from the Ranchi Boys' School in India entered colporteur work. They have been enjoying success in scattering the printed page. Equally good colporteur reports come from other parts of India; so God's truth goes marching on!

From Southern India comes good news of progress. The Nazareth school has an attendance of 120, while the Sabbath school numbers 148. Over at Tinnevely, not far from this place, where a former student of Nazareth is doing evangelistic work, several educated young men have begun to keep the Sabbath. The mission schools in Southern Asia, conducted by native teachers, are having excellent success in winning the parents, as well as their children, away from idols to serve the living God.

Pastor G. F. Jones, one of our best-known pioneer missionaries among the islands of the briny deep, was forbidden by physicians to continue longer in New Guinea, where God has blessed him in winning trophies for the Master from its wild and unknown tribes. This, however, does not mean retirement for this indefatigable worker, for he has chosen to take up work in the Loyalty Islands, a non-malarious group near the Solomons, that had previously not heard the third angel's message.

A report from the Far Eastern Division says that one Chinese official ordered fifty of our medical books and ten subscriptions for the Chinese Signs, while another official gave his order for four hundred medical books and twenty subscriptions for the Signs.

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