CF 1878

WAGE SCALE

North American Division of the General Conference of Seventh-day Adventists

Effective, July 1, 1962

Printed in U.S.A.

INTRODUCTORY

In order that there may be an equitable basis for the remuneration of various classes of workers, a denominational wage scale has been adopted, which applies in principle in all the world.

Minimum and maximum weekly rates have been set for different classes of workers, with the suggestion that men of long experience and tried service be rated at or near the maximum, while those of less experience receive during their early terms of service, more nearly the minimum rates.

Wages are set on a missionary standard which, while providing a living wage, is not intended to give full recognition to the scholastic and professional qualifications attained, nor to the responsibilities of executive leadership which may be carried.

This wage scale should be strictly adhered to, and no special appropriations of any kind should be made, except in cases of emergency as provided in the General Conference Working Policy.

Besides the regular wage, provision is made for meeting hotel room rates, with a fixed travel allowance of \$5.00 daily where workers are traveling, except that where a worker is fully entermined, the daily allowance is \$1,50.

When missionary families are on authorized trips the daily travel allowance for husband and wife when traveling together is \$7.00, for accompanying children \$1.25, for children traveling alone \$5.00.

OTHER ALLOWANCES

NOTE.—See General Conference Working Policy for information relative to Rent Subsidies, Medical and Denmi Allowances, Automobile Expense, etc.

1962 WAGE SCALE

Per Week

| | Mini- | Maxi- |
|-----------------------------------|-------------------------|-------------------------|
| General Conference | mum | mum |
| President | | \$97.00 |
| Secretary | | 95.00 |
| Treasurer | | 95.00 |
| General Vice-presidents | | 95.00 |
| Vice-president-North American | | |
| Division | | 95.00 |
| Under-treasurer | | 93.75 |
| Associate Secretaries | 83.75 | 92.75 |
| Assistant Treasurers | 83.75 | 92.75 |
| Auditor | 83.75 | 92.75 |
| Department Secretaries | 83.75 | 92.75 92.75 92.75 |
| Field Secretaries | 83.75 | 92.75 |
| Statistical Secretary | 81.50 | 91.00 |
| Associate Department Secretaries | 81.50 | 91.00 |
| Associate Auditors | 81.50 | 91.00 |
| Transportation Agents | 76.50 | 87.25 |
| Associate Secretaries-Women | 55.00 | 69.75 |
| Cashier—Men | 74.50 | 85.75 |
| Cashier-Accountants-Women | 46.50 | 62.00 |
| Chief Accountant | 74.50 | 85.75 |
| Accountants-Men | 72.25 | 84.00 |
| Accountants-Women | 44.25 | 59.75 |
| Asst. Dept. Secretaries-Men | 74,50 | 85.75 |
| Asst. Dept. Secretaries-Women | 46.50 | 62.00 |
| Administrative Office Secretaries | 46.50 | 62.00 |
| Office Secretaries | 44.25 | 59.75 |
| Stenographers | 41.25 | 56.75 |
| Union Conferences | | |
| President | \$83.75 | 392.75 |
| Secretary-Treasurer | 79.25 | 89.25 |
| Asst. Treasurers | 75.25 | 86.25 |
| Department Secretaries | 77.75 | 88.25 |
| Asst. Dept. Secretaries | 75.25 77.75 75.25 | 86,25 |
| Auditor | 77.75 | 88.25 |
| Ordained Ministers | 72.75 | 84.50 |
| Cashier—Men | 71.00 | 85.00 |
| Charles Hacis | 7.1.00 | 03.00 |

| | Mini- | Massi- |
|---|-------------------------|-----------|
| Union Conferences (Continued) | mam | mam |
| Cashier-Women | 44.25 | 59.75 |
| Cashier-Accountants-Women | 45.50 | 61.00 |
| Accountants—Men | 69,75 | 82.00 |
| Accountants—Women | 44.25 | 59.75 |
| Secretaries | 14-25 | 59.75 |
| Stenographers | 41.25 | 56.75 |
| Elementary School Supervisors | 49.75 | 65.00 |
| Local Conferences | | |
| President | 79.25 | 89.25 |
| Secretary-Treasurer | 74.25 | 85.50 |
| Department Secretaries | 72.75 72.75 72.75 | 84.50 |
| Book & Bible House Managers | 72.75 | 84.50 |
| Ordained Ministers | 72.75 | 84.50 |
| Licensed Ministers | 39.00 | 73.25 |
| Bible Instructors-Men | 59.00 | 73.25 |
| Bible Instructors-Women | 45.50 | 61.00 |
| Cashier-Accountants-Men | 66.25 | 79,25 |
| Cashier-Accountants-Women | 45.50 | 61.00 |
| Office Secretaries | 44.25 | 59.75 |
| Stenographers | 41.25 | 56.75 |
| Elementary School Supervisors | 47.75 | 63.00 |
| | First | Second |
| | Your | Year |
| Charles and an arrangement of the contract of | Maxi- | Maxi- |
| Ministerial Interns | NVAV200 | mum |
| Married Men | 61.25 | 65.75 |
| Unmarried Men | 45.75 | 52.00 |
| Bible Instructors | 45,00 | 47.75 |
| | Mini- | Maxi- |
| Universities | 71121372 | 772.26772 |
| President | 83.75 | 92.75 |
| Vice-presidents-Academic Affairs | 83.00 | 92.00 |
| Vice-presidents-Financial Affairs | 83.00 | 92.00 |
| Vice-presidents—Development | 83.00 | 92.00 |
| Vice-presidents—Corporation | 83.00 | 92.00 |
| Deans of Schools-Men | 82.00 | 91.50 |
| Deans of Schools-Women | 55.75 | 70.25 |

| Universities (Continued) | Mini- mum | Maxi- mum |
|-------------------------------------|----------------|--------------|
| Hospital Administrator-School of | | |
| Medicine | 82.00 | 91.50 |
| Campus Business Administrator | 79.25 | 89.25 |
| Controller | | 89.25 |
| Secretary of Corporation and Board | 79.25 | 88.25 |
| Treasurer of Corporation | 77-75 | 88.25 |
| Internal Auditor | 77.75 | 88.25 |
| Asst. Campus Business Administrator | 76.75 | 87.50 |
| Assistant Treasurer | 72.75 | 84.50 |
| Senior Colleges | | |
| President | 82.25 | 91.75 |
| Dean of Instruction | 79.25 | 89.25 |
| Dean of Students or Student Affairs | | |
| Men | 79.25 | 89.25 |
| Dean of Students or Student Affairs | | |
| -Women | 54.50 | 69.25 |
| Business Manager | 79.25 | 89.25 |
| Asst. Manager and Treasurer | 72.75 72.25 | 84.50 |
| Accountants-Men | 72.25 | 84.00 |
| Accountants-Women | 44.25 | 59.75 |
| Cashier-Accountants-Women | 45.50 | 61.00 |
| Industrial Head 1 | 72.75 | 84.50 |
| Head of Major Industrial Dept.1 | 72.75 72.75 | 84.50 |
| Registrar-Men | 72.75 | 84.50 |
| Registrar-Women | 49.75 | 65.00 |
| Associate Registrar-Men | 71.25 | 83.25 |
| Associate Registrar-Women | 48.25 | 63.50 |
| Assistant Registrar-Men | 69.75 | 82.00 |
| Assistant Registrar-Women | 45.50 | 61.00 |
| Dean of Men | 72.75 | 84.50 |
| Associate Dean of Men | 71.25 | 83.25 |
| Assistant Dean of Men | 69.75 | 82.00 |
| Dean of Women | 49.75 | 65.00 |
| Associate Dean of Women | 48.25 | 63.50 |
| Assistant Dean of Women | 45.75 | 61.25 |
| Assistant Dean of Collegiate School | | 20.04 |
| of Nursing | 53.00 | |
| Director of Health Service | 49.75 | 65.00 |
| | | |

¹ Head of Major Industrial Department same as Head of Department.

| Director of Food Service—Women Assistant Director of Food Service (Women with ADA Rating) A7.75 63.00 | | Mini- | Masci- |
|--|------------------------------------|---------|------------|
| Director of Food Service—Men Director of Food Service—Women 49.75 65.00 | Senior Colleges (Continued) | mum | 172,52,772 |
| Director of Food Service | | 72.75 | 84.50 |
| Assistant Director of Food Service (Women with ADA Rating) | Director of Food Service-Women | | 65.00 |
| Professor and Head of Department —Men 77.75 88.25 | Assistant Director of Food Service | | |
| —Men 77.75 88.25 Professor and Head of Department 53.00 68.00 —Women 76.50 87.25 Professor—Men 76.50 87.25 Professor—Women 52.00 67.00 Associate Professor—Men³ 74.50 85.75 Assistant Professor—Men³ 72.75 84.50 Assistant Professor—Women³ 46.50 62.00 Instructors—Men 69.75 82.00 Instructors—Women 45.50 61.00 Librarian—Men³ 72.75 84.50 Librarian—Women³ 49.75 65.00 Associate Librarian—Men 71.25 83.25 Associate Librarian—Women 48.25 63.50 Assistant Librarian—Women 48.25 63.50 Assistant Librarian—Women 45.50 61.00 Jimior Colleges 77.75 88.25 President 77.75 88.25 Accountants—Men 45.50 61.00 Accountants—Men 46.50 60.70 Accou | (Women with ADA Rating) | 47.75 | 63.00 |
| Professor and Head of Department | Professor and Head of Department. | | |
| Professor | | 77.75 | 88.25 |
| Professor—Men 76.50 87.25 Professor—Women 52.00 67.00 Associate Professor—Men² 49.75 65.00 Associate Professor—Women² 49.75 65.00 Assistant Professor—Women² 46.50 62.00 Instructors—Men 69.75 82.00 Instructors—Women 45.50 61.00 Instructors—Women 49.75 65.00 Instructors—Women 49.75 65.00 Associate Librarian—Men 71.25 83.25 Associate Librarian—Men 49.75 65.00 Associate Librarian—Men 48.25 63.50 Assistant Librarian—Men 45.50 61.00 Junior Colleges 77.75 88.25 President 77.75 88.25 Manager 74.25 85.50 Accountants—Men 46.75 82.00 Accountants—Men 45.50 61.00 Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Wome | Professor and Head of Department | EL VIII | - A A K |
| Professor—Women 52.00 67.00 Associate Ptofessor—Men² 74.50 85.75 Associate Professor—Women² 49.75 65.00 Assistant Professor—Wen² 72.75 84.50 Assistant Professor—Women² 46.50 62.00 Instructors—Men 69.75 82.00 Instructors—Women 45.50 61.00 Librarian—Men² 72.75 84.50 Librarian—Women² 49.75 65.00 Associate Librarian—Men 71.25 83.25 Associate Librarian—Women 48.25 63.50 Assistant Librarian—Women 45.50 61.00 Junior Colleges President 77.75 88.25 Accountants—Men 44.25 85.50 Accountants—Men 44.25 85.50 Accountants—Women 44.25 59.75 Accountants—Women 45.50 61.00 Registrar—Women 46.50 62.00 Registrar—Women 46.50 62.00 Dean of Women 46.50 | | | |
| Associate Professor—Men 2 | | | |
| Associate Professor—Women 49.75 65.00 Assistant Professor—Men 72.75 84.50 Assistant Professor—Women 46.50 62.00 Instructors—Men 69.75 82.00 Instructors—Women 45.50 61.00 Librarian—Women 49.75 65.00 Associate Librarian—Men 71.25 83.25 Associate Librarian—Women 48.25 63.50 Associate Librarian—Women 49.75 61.00 Junior Colleges President 77.75 88.25 Assistant Librarian—Women 45.50 61.00 Junior Colleges President 77.75 88.25 Assistant Manager 74.25 85.50 Accountants—Men 66.75 79.75 Accountants—Women 42.50 61.00 Registrar—Men 66.75 79.75 Accountants—Women 42.50 61.00 Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Men 69.75 82.00 Dean of Men 69.75 82.00 Dean of Health Service 46.50 62.00 Director of Health Service 46.50 62.00 | | | |
| Assistant Professor—Men * 72.75 84.50 Assistant Professor—Women * 46.50 62.00 Instructors—Men 69.75 82.00 Instructors—Women 45.50 61.00 Librarian—Men 72.75 84.50 Librarian—Women 49.75 65.00 Associate Librarian—Men 71.25 83.25 Associate Librarian—Men 48.25 63.50 Associate Librarian—Women 48.25 63.50 Assistant Librarian—Women 45.50 61.00 Junior Colleges President 77.75 88.25 Assistant Manager 74.25 85.50 Assistant Manager 69.75 82.00 Accountants—Men 66.75 79.75 Accountants—Women 42.50 61.00 Registrar—Men 66.75 79.75 Accountants—Women 42.50 61.00 Registrar—Women 45.50 61.00 Registrar—Women 69.75 82.00 Registrar—Women 69.75 82.00 Dean of Women 46.50 62.00 Director of Health Service 46.50 62.00 Director of Health Service 46.50 62.00 | Associate Professor-Men | | |
| Assistant Professor—Women | Associate Professor-Women | | |
| Instructors | | | |
| Instructors Women | | | |
| Librarian—Men" 72.75 84.50 Librarian—Women" 49.75 65.00 Associate Librarian—Men 71.25 83.25 Associate Librarian—Women 48.25 63.50 Assistant Librarian—Men 69.75 82.00 Assistant Librarian—Women 45.50 61.00 Junior Colleges President 77.75 88.25 Manager 74.25 85.50 Assistant Manager 69.75 82.00 Accountants—Men 66.75 79.75 Accountants—Women 44.25 59.75 Cashier-Accountants—Women 45.50 61.00 Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Women 46.50 62.00 Director of Health Service 46.50 62.00 | | 69.75 | |
| Librarian—Women 49.75 65.00 Associate Librarian—Men 71.25 83.25 Associate Librarian—Women 48.25 63.50 Assistant Librarian—Men 69.75 82.00 Assistant Librarian—Women 45.50 61.00 Junior Colleges President 77.75 88.25 Manager 74.25 85.50 Assistant Manager 69.75 82.00 Accountants—Men 66.75 79.75 Accountants—Women 44.25 59.75 Cashier-Accountants—Women 45.50 61.00 Registrar—Men 69.75 82.00 Registrar—Women 69.75 82.00 Registrar—Women 69.75 82.00 Dean of Women 46.50 62.00 Dean of Women 46.50 62.00 Director of Health Service 46.50 62.00 | Instructors—Women | 40.00 | |
| Associate Librarian—Men 71.25 83.25 Associate Librarian—Women 48.25 63.50 Assistant Librarian—Men 69.75 82.00 Assistant Librarian—Women 45.50 61.00 Junior Colleges President 77.75 88.25 Manager 74.25 85.50 Assistant Manager 69.75 82.00 Accountants—Men 66.75 79.75 Accountants—Women 44.25 59.75 Cashier-Accountants—Women 42.50 61.00 Registrar—Men 69.75 82.00 Registrar—Wen 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Women 46.50 62.00 Director of Health Service 46.50 62.00 | Librarian-Men | | |
| Associate Librarian—Women Assistant Librarian—Men Assistant Librarian—Women Assistant Librarian—Women Assistant Librarian—Women Junior Colleges President Manager Assistant Manager Accountants—Men Accountants—Men Accountants—Women Accountants—Accountants—Women Accountants—Accounta | | | |
| Assistant Librarian—Men Assistant Librarian—Women Junior Colleges President Manager Assistant Manager Accountants—Men Accountants—Women Cashier-Accountants—Women Registrar—Men Registrar—Women Accountants—Women Registrar—Women Registrar—Women Accountants—Women Accountant | | 10.00 | |
| Assistant Librarian—Women 45.50 61.00 Junior Colleges 77.75 88.25 President 74.25 85.50 Manager 74.25 85.50 Assistant Manager 69.75 82.00 Accountants—Men 66.75 79.75 Accountants—Women 44.25 59.75 Cushier-Accountants—Women 45.50 61.00 Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Men 69.75 82.00 Dean of Women 46.50 62.00 Director of Health Service 46.50 62.00 Director of Health Service 46.50 62.00 Control of Men 69.75 82.00 Control of | Associate Librarian—Women | 40.22 | |
| President 77.75 88.25 | Assistant Librarian—Men | | |
| President 77.75 88.25 Manager 74.25 85.50 Assistant Manager 69.75 82.00 Accountants—Men 66.75 79.75 Accountants—Women 44.25 59.75 Cashier-Accountants—Women 45.50 61.00 Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Men 69.75 82.00 Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | Assistant Librarian—Women | 42.20 | 01.00 |
| Manager 74,25 85,50 Assistant Manager 69,75 82,00 Accountants—Men 66,75 79,75 Accountants—Women 44,25 59,75 Cashier-Accountants—Women 45,50 61,00 Registrar—Men 69,75 82,00 Registrar—Women 46,50 62,00 Dean of Men 69,75 82,00 Dean of Women 46,50 62,00 Matron 46,50 62,00 Director of Health Service 46,50 62,00 | Junior Colleges | | |
| Manager 74.25 85.50 Assistant Manager 69.75 82.00 Accountants—Men 66.75 79.75 Accountants—Women 44.25 59.75 Cashier-Accountants—Women 45.50 61.00 Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Men 69.75 82.00 Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | President | 77.75 | |
| Accountants—Men 66.75 79.75 Accountants—Women 44.25 59.75 Cashier-Accountants—Women 45.50 61.00 Registrar—Men 69.75 82.00 Dean of Men 69.75 82.00 Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | Manager | 74.25 | |
| Accountants—Women 44.25 59.75 Cashier-Accountants—Women 45.50 61.00 Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | Assistant Manager | | |
| Cashier-Accountants—Women 45.50 61.00 Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Denn of Men 69.75 82.00 Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | Accountants-Men | | |
| Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Men 69.75 82.00 Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | | | 59.75 |
| Registrar—Men 69.75 82.00 Registrar—Women 46.50 62.00 Dean of Men 69.75 82.00 Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | Cashier-Accountants-Women | | |
| Dean of Men 69.75 82.00 Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | Registrar-Men | 69.75 | |
| Dean of Men 69.75 82.00 Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | Registrar-Women | 46.50 | 62.00 |
| Dean of Women 46.50 62.00 Matron 46.50 62.00 Director of Health Service 46.50 62.00 | Denn of Men | | 82.00 |
| Director of Health Service 46.50 62.00 | Dean of Women | 46.50 | 62.00 |
| Director of Health Service 46.50 62.00 | | 46.50 | 62.00 |
| | Director of Health Service | 46.50 | 62.00 |
| Department Head 72.75 84.50 | | 72.75 | 84,50 |
| | | | 82.00 |

Pius \$1.00 if head of Department.

If holding professional rank, the rank rakes precedence in sening salary.

| Junior Colleges (Continued) Instructors—Women | Mini- mum 45.50 | Maxi- mum 61.00 |
|---|---|---|
| Industrial Head * Librarian—Men Librarian—Women | 69.75 46.50 | 82.00 62.00 |
| Secondary Schools 5 | | |
| Principal Business Manager Assistant Business Manager Accountants—Men Accountants—Women Cashier-Accountants—Women Teachers—Men Teachers—Women Dean of Boys Dean of Girls Matron Industrial Head | 72.75 70.25 67.50 66.75 44.25 45.50 69.75 45.50 69.75 46.50 46.50 | 84.50 82.50 80.25 79.75 59.75 61.00 82.00 61.00 82.00 62.00 62.00 |
| Elementary and Intermediate School | ols " | |
| Principal—Men (Major Schools)" Principal—Men Principal—Women Teachers—Men Teachers—Women Teachers—Women | 70,25 69,75 47,75 69,75 45,50 | 82.50 82.00 63.00 82.00 61.00 |
| Publishing Houses | | |
| General Managers Assistant General Manager Editor of Review and Herald Periodical Editors Associate Periodical Editors Minor Periodical Editors Book Editors | 82.25 79.25 81.50 79.25 77.75 71.50 79.25 | |

To be determined by the governing board, taking into consideration the size of the industry in question but in no case to be in excess of \$84.50.

Plus \$1.100 for elementary and secondary teachers holding Professional certificates.

⁶ When there are four or more full-time teachers in the intermediate or elementary school.
⁷ Plus \$1.25 when serving as supervisory teachers in teacher-training laboratory schools.

| | Mini- | Maxe |
|------------------------------------|----------|-------|
| Publishing Houses (Continued) | TERMINE. | STATE |
| Associate Book Editors | 77.75 | 88.25 |
| Treasurer | 79.25 | 89.25 |
| Assistant Trensurers | 76.50 | 87.25 |
| Book Department Managers | 79.25 | 89.25 |
| Associate Book Department Managers | 77.75 | 88,25 |
| Assistant Book Department Managers | 76.50 | 87.25 |
| Periodical Department Managers | 79.25 | 89.25 |
| Associate Paridoical Department | | |
| Managers | 77.75 | 88.25 |
| Assistant Periodical Department | | |
| Managers | 76.50 | 87.25 |
| Factory Superintendent | 79.25 | 89.25 |
| Assistant Partory Superintendent | 76.50 | 87.25 |
| Branch Managers | 76.50 | 87.25 |
| Chief Accountants-Men | 72.25 | 84.00 |
| Foremen | 74,25 | 85.50 |
| Head Proofreader-Men | 72.75 | 84.50 |
| Head Proofreader-Women | 49.75 | 65.00 |
| Proofreaders-Women | 42.25 | 57.75 |
| Copy Editors-Men | 74.25 | 85.50 |
| Copy Editors-Women | 43.25 | 38.75 |
| Factory Workers | * See | Note |
| Accountants—Men | 69.75 | 82.00 |
| Accountant-Cashier-Women | 45.50 | 61,00 |

Christian Record Benevolent Association

The Publishing House portion of this wage scale will be used in setting the salaries of workers in the Christian Record Benevolent Association.

MEDICAL INSTITUTIONS

Physicians and Dentists Not on Incentive Plan

In view of the heavy expense incurred in securing their education, and the necessity of keeping in close rouch with the latest methods of clinical practice, the

1,84522

8 90 Number

^{*} NOTE:—Factory workers' (Journeymen) rates in North America are from \$1.78 to \$2.47 per hour, it being understood that this rate includes all allowances such as rent allowance, with the exception of help granted under the provisions of the Medical Policy.

rate for sanitarium and hospital medical directors, and for men and women staff physicians, is set according to their experience and years of service, as follows:

a. The rate for Medical Directors is determined by their years of service and efficiency, the maximum rate

being \$111.50 per week.

b. Men physicians. The following is the graduated maximum wage scale for men physicians based on years of experience after completion of their internship:

| | TOT WE GOVE |
|-------------|-------------|
| First Year | 80.25 |
| Second Year | 86.25 |
| Third Year | 92.00 |
| Fourth Year | 97.25 |
| Fifth Year | 107.25 |

c. Women physicians. The following is the graduated maximum wage scale for women physicians based on years of experience after completion of their internship:

| the state of the s | E CT W C | e Re | |
|--|----------|-------|--|
| First Year | 69.25 | | |
| Second Year | 72.50 | | |
| Third Year | | 76.50 | |
| Fourth Year | | 80.75 | |
| Fifth Year | 86.75 | | |
| | Mini- | Maxi- | |
| Sanitariums " | mum | mum | |
| Administrator | 82.25 | 91.75 | |
| Business Manager or Assistant | | | |
| Administrator | 79.25 | 89.25 | |
| Assistant Business Manager and/or | | | |
| Treasurer | 72.75 | 84.50 | |
| Accountants-Men | 72.25 | 84.00 | |
| Accountants-Cashier-Women | 45.50 | 61.00 | |
| Credit Manager | 72.25 | 84.00 | |
| Purchasing Agent | 72.25 | 84.00 | |
| Personnel Manager | 72.25 | 84.00 | |
| Director—School of Nursing | 54.50 | 69.25 | |

The Maximum rate will apply only to those institutions of over one hundred beds and which conduct a School of Nursing.

| | Mini- | Maxi- |
|--|-------|-------|
| Sanitariums (Continued) | mum | mum |
| Director-Nursing Service Assistant Director-School of | 53.00 | 68.00 |
| Nursing | 53.00 | 68.00 |
| Supervisor of Nursing Instruction | 50.50 | 65.75 |
| Administrative Dietitian | 53.00 | 68.00 |
| Dean of Women | 48.25 | 63,50 |
| Executive Housekeeper | 49.75 | 65.00 |
| Technicians—Men | 73.75 | 85.00 |
| Technicians—Women | 50.50 | 65.75 |
| Dietitians | 49.25 | 64.50 |
| Supervisor Clinical Service | 53.75 | 68.75 |
| Head Nurses | 48,25 | 63,50 |
| General Duty Nurses | 15.75 | 61.25 |
| Medical Secretaries | 45.75 | 61.25 |
| Office Secretaries | 44.25 | 59.75 |
| Stenographers | 11.25 | 56.75 |

Physicians-Incentive Plan for North America

A hase pay as follows is given physicians, covering participation in the revenue producing professional services to the sanitarium; assistance in religious and social activities of the institution; teaching duties in the training school and supervision and teaching of interns and residents; care of charity cases; professional care of employees [adjusted in harmony with Autumn Council action, 1950];

| | Per Week |
|------------------------------|----------|
| Eirst year after internship | \$62.50 |
| Second year after internship | 65.50 |
| Third year after internship | 68.00 |
| Fourth year after internship | 71.25 |
| Fifth year after internship | 73.75 |

Additional allowance to the Medical Director for medi-

\$10.50-26.75 per week

Additional allowance to the acting Medical Director for medical administration in the absence of the Medical Director

7.75-13.00 per week

Additional allowance to staff members who have specialty board certification

5.25 per week

Supplementary pay for professional services to patients is charged for as follows:

20% of charges turned in from \$.00 to \$ 25.00 10% of charges turned in from 25.01 to 50.00 5% of charges turned in from 50.01 to 100.00

5% of charges turned in from 50.01 to 100.00 3% of charges turned in from 100.00 and over 0% of sales price of glasses except those sold to em-

10% of sales price of glasses except those sold to employees

These percentages may be varied as long as the ceiling is not exceeded.

 A maximum of \$136.00 per week is set above which no benefits will be paid, it being understood that this is computed on either a biweekly or a monthly basis.

4. Interpretations:

Percentage is computed on net charges.

Percentage is computed on a receding basis of any one fee.

Assisting surgeon and surgeon turn in separate charges and percentage is computed accordingly.

No percentage is paid for care of charity patients. Percentage is paid for office treatments given by the physician's office nurse, under his direction.

Men and women physicians are remunerated on the same basis.

5. Other benefits as follows:

Postgraduate. An allowance is made for postgraduate work for the physician in the amount of three weeks per year at base pay, and the same is cumulative for a period of not more than four years, except by special board action.

Plans for the utilization of the provision set up above are submitted to the Board in writing through the Medical Director for approval before the post-

graduate work is taken.

For work so approved the institution assists the physician in meeting the expense involved in the following manner: 4. Full registration and/or tuition fees.

b. One-half of hotel or rooming expense,

z. One-half General Conference per diem allowance.

 One-half transportation expense not to exceed first class railroad fare and Pullman lower berth.

In special cases involving training of specialists for Board certification, postgraduate allowances are increased as may be determined by the governing Board.

Artendance at medical conventions outside of the local area where the physician is employed is considered to be postgraduate expense.

Vacations. Vacation allowance of two weeks per year at base pay plus allowances for official responsi-

Automobile, a. One-half of the registration fees.

b. One-half of five-point insurance.
 c. Mileage for institutional business.

Switentation. Sustentation provision paid on base pay.

Medical Society Dues, a. National, State & County.

b. One specialty society.

Malpractice Insurance.

Blue Cross. Coverage according to institutional policy of employing institution.

Rent Subsidy. Coverage according to policy of employing institution, calculated on full amount of physician's earnings.

Medical Assistance. In harmony with institutional policy.

Telephone.

 The application of this policy to physicians in the Loma Linda University is referred to the major

Board of that institution.

It is the responsibility of the officers of the respective Sanitatium and Loma Linda University boards to adhere to the foregoing policies, and before any modifications are made to secure approval from the General Conference Committee.