# REMUNERATION SCALE 

North American Division
of the
GENERALCONFERENCE OF
SEVENTH-DAY ADVENTISTS

Effective January 1, 1990

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## PHILOSOPHY

The Seventh-day Adventist Church has accepted the commission given by Jesus Christ to His disciples to proclaim the gospel to all the world. The church employs many agencies to accomplish its spiritual task, but all of its several organizations (conferences, schools, medical institutions, food factories, publishing houses, radio and television ministries, Adventist book centers, etc.) have one central objective--the salvation of man. Because of this, every denominational employee has a responsibility to participate in the mission of the church.

To provide a basis for the remuneration of various classes of workers, a denominational remuneration scale has been adopted. The philosophy of this remuneration scale is predicated upon the fact that a spirit of sacrifice and dedication should mark God's workers irrespective of the position they hold or the department they represent. The work of the church, including every denominational organization, is a mission to which lives are dedicated rather than a business or commercial venture. The church remuneration scale does not always compensate its dedicated workers in monetary units commensurate with their talents, accomplishments, and contributions, but does provide workers with a modest living income, which gives recognition of responsibilities borne, preparation undertaken, professional attainment, previous experience, and years of service.

The church believes that modesty and good taste with reasonable comfort will govern the lives of Christian workers. It recognizes that some areas of its work are more directly affected by economic factors outside of the church organization than are others, and by local economic conditions prevailing in different geographical areas.

The spirit of sacrifice on the part of Adventist employees will be manifested not only by the level of their financial remuneration but also by the dedication of time, talents, and energy to the cause of God and humanity. Men and women called to labor in the cause of the Adventist Church are to be workers of single purpose and allegiance. With Paut, the great missionary of the early Christian church, they say, "This one thing I do."

The church philosophy of remuneration was developed on the scriptural and spiritual imperative, "give us this day our daily bread." It is a plan which provides income for the needs of individuals who belfeve that God blesses the spirit of selfless service and who believe that the Seventh-day Adventist Church has a worldwide mission. The philosophy, from its inception, has anticipated that, in addition to the contribution of time and talent, a Seventh-day Adventist worker will a 1 so , from his modest income, make voluntary gifts to accelerate the proclamation of the gospel, and thus exhibit a further demonstration of faith and commitment. Because of this philosophy, all denominational employees in the Seventh-day Adventist Church are regarded as church workers placed in one of two harmonious categories and designated either as ministers or missionaries. Both categories call for commitment and sacrifice but allow for different functions.

The church has a basic remuneration scale for all employees in each job classification without discrimination on the basis of race, religion, sex, age, national origin or color.

If considered in the light of these principles, the remuneration policy of the Seventh-day Adventist Church will be seen to be in harmony with the spirit of nondiscrimination, equal pay, and other requirements, as well as being in conformity to the teachings and beliefs of the church.

## THE BASIC REMUNERATION SCALE

1. A remuneration scale for the North American Division based on such considerations as education, experience, and responsibility, provides minimums and maximums expressed in percentages of the remuneration factor (rounded to the nearest dollar). It incorporates basic income rates for various categories of services, with recognition of the responsibility inherent. in each position or category.
2. A spread between minimum and maximum rates in the various categories of from fifteen to thirty percent has been incorporated in the remuneration scale, In setting rates within this spread, employing organizations should take into consideration the following factors with respect to each worker:
a. Preparation, education and dedication
b. Previous experience and achievement
c. Years of service
3. The remuneration scale should be strictly adhered to and no special allowances of any kind should be made except as may be provided for in the North American Division Working Policy.

## remuneration scale provisions

## REMUNERATION INCREMENTS

The arrangement of the remuneration scale provides separate listings for the various types of organization. The advisability of a regular plan of increments is recognized. In order to provide a reasonable degree of uniformity in the area of remuneration increments, it is recommended that the employee's remuneration may ordinarily be at the maximum for his category after the completion of five or six years of regular full-time service.

Three principles are applicable with respect to increments:

1. Departures from the strict application of the time schedule for increments may be made in recognition of special skill and/or exceptional productivity, or the normal period of achieving the maximum rate may be extended if lesser ability and rate of growth so indicate.
2. The rates for administrative and executive personnel may be set without regard to the established increments schedule.
3. Professional certification may be a requirement to reach the maximum of certain categories.

## REMUNERATION

The remuneration rate assigned to each worker is designed to meet his requirements for all living allowances, including salary, housing, utilities, auto depreciation and insurance, telephone and professional allowance.

In addition to the remuneration rate, the worker or his/her dependent children may, under conditions described in the respective policy, receive the following:
a. Health care assistance
b. Tuition assistance on behalf of dependent children
c. Additional auto insurance

If both spouses are denominationally employed, the cost of these allowances may be shared by the employing organizations.

## MAXIMUM REMUNERATION AND COMMUNITY RATES FOR NON-EXEMPT OR HOUR-TIME EMPLOYEES

The present remuneration scale provides for maximum rates to certain categories of employees which may be in excess of the remuneration rates paid in the community for a similar type of service. It is recognized that because of the area, the type employment, and community patterns of remuneration, the responsible committees and controlling boards concerned shall set remuneration rates for certain categories of employees which do
not exceed the average community rate for such categories, even though these rates may be less than the minimum or maximum as stated in the remuneration scale for these specific classifications. This applies to non-exempt employees or employees who are paid on an hour-time basis.

Employers may, with the approval of the next higher organization, set a lower remuneration factor for nonexempt employees who are paid in harmony with community rates (see $Z 35$ ). This plan shall be monitored to make sure that employees who are paid according to the lower remuneration factors do not have a higher percentage and thereby a higher yearly rate factor than employees who are paid according to the reguTar NADCOM-approved remuneration factor. This provision shall be effective January 1. 1988.

Example:

1. A conference is paying its office secretaries 105 percent of the current Category A remuneration factor of $\$ 1,600$. This amounts to a monthly pate of $\$ 1.680$ and a yearly rate factor of 1.00 .
2. In order for the secretaries of this conference to qualify for the same yearly rate factor (1.06) as those who are being paid according to the General Conference remuneration scale ( 114 percent) they should be paid 114 percent of a lower remuneration factor or $\$ 1,326(105 / 114 \times \$ 1,600=$ $\$ 1,474$ ).
3. The secretary would receive the same dollar amount - 114 percent x $\$ 1,474=\$ 1,680$.

## REMUNERATION RATES

Categories: It is recognized that in certain localities it may be necessary to adjust the remuneration rate to compensate for the higher cost-of-housing. This additional remuneration shall be based on data provided by a reputable company with expertise, and shall use as the major component of the study the cost of housing. The amount for qualifying areas shall be established by NADCOM in counsel with the field.

The categories shall be defined by dividing the cost-of-housing areas in six sections. The lowest category shall not qualify for additional remuneration, while the others will be authorized to receive up to the maximum stipulated for the category.

The cost-of-housing study generally will be done under the leadership of NADCOM and the assigning of areas to the various categories will be approved by NADCOM.

A union shall be granted authority to approve COH categories for the various areas of its territory based on objective housing-cost data. In areas where General Conference institutions are located, the unfon shall consult with the administration of the institution and the General Conference treasury and reach a mutual agreement before making a decision that would change a COH category.

At the end of the year, the unions shall submit to the North American Division Treasurer a report on the changes in COH categories that have been implemented during the year.

|  | July 1, 1990 |  |
| :---: | :---: | ---: |
| Category | 100\% Remuneration Factor |  |
| A | $\underline{\text { U.S.A. }}$ | $\underline{\text { Canada }}$ |
| A | $\$ 1,600$ | $C \$ 1,921$ |
| B | 1,670 | 2,026 |
| C | 1,750 | 2,141 |
| E | 1,835 | 2,267 |
| F | 1,930 | 2,408 |
|  |  | As may be approved |

The Canadian Union is authorized to designate parts of the above as housing, automobile allowance, etc., as may be appropriate under existing Canadian law and on approval of NADCOM.

## Ministerial Scholarship Rate

Ministerial Scholarship Rate
While attending Seminary
Effective July 1. 1990 \$ 680.00

For Canadian and Bermuda scholarship recipients, when wives accompany the intern but are unable to obtain work permits, the scholarship may be increased to $\$ 1,360.00$ as of July 1, 1990.

## Parsonage Exclusion

The parsonage exclusion is available only to ordained and licensed ministers or to commissioned ministers who are associates in pastoral care.

Recommended Parsonage Exclusion ceilings (effective January 1, 1989):

| Category | Parsonage Excl |
| :---: | ---: |
| A | $\$ 12,000$ |
| B | 13,000 |
| C | 14,000 |
| E | 15,000 |
| E | 16,000 |

The above category maximums for parsonage exclusion are guidelines. Each union in the North American Division will be responsible for establishing a ceiling within its territory.

Note: In the year that an ordained/licensed minister is moved to/or because of the move purchases a home in another location, the maximum of the
> appropriate category may be increased by $\$ 3,000$ for that year, provided the move and increase is approved by the committee prior to the move or purchase. The total exclusion is limited by $1 R S$ regulations such as fair rental value and actual expense.

Travel Expense Allowances (Effective Jan. 1, 1990) U.S.A. Canada

Auto Travel Rates, | Per Mile |
| :--- |
| Per Kilometer | US $\$ 0.18$ C $\$ 0.25$

| Per Diem Rates (effective January 1, 1990) |  |  |
| :--- | ---: | ---: |
| Full per diem | 18.00 | 24.00 |
| When fully entertained | 5.00 | 5.00 |
| Family authorized travel | 27.00 | 36.00 |
| Worker and spouse | 7.00 | 8.00 |
| When fully entertained | 8.00 | 9.00 |
| Each accompanying child | 9.00 | 12.00 |

## Area Travel

Allowance maximum effective January 1, 1990
US $\$ 160.00$
Area travel allowance is defined as a flat allowance for travel by administrative personnel within a restricted geographical area not less than 25 miles nor more than 50 miles in radius (from the worker's home or his place of employment) as may be defined by the employing organization. No auto mileage may be reported for trips to points within such area. Any variations to this policy must have NADCOM approval.

## Need-Related Allowances

## Health Care Assistance

For the full-time worker and his dependents (as defined by the NAD Health Care Policy)
A. $90 \%$ of hospitalization insurance premiums, or
B. $90 \%$ of hospitalization costs (including surgeons' and physicians' fees and related expenses) on annual amounts up to the equivalent of 10 times the remuneration factor in effect January 1, and
$100 \%$ of the same classification of expense on annual amounts exceeding 10 times the remuneration factor in effect January 1.

Calculations under $B$ are per individual insured (not per family unit), and are for hospitalization costs incurred within a twelve-month calendar year. In the event that the date of the incident necessitating the hospitalization occurs during the last three months of the calendar year, it will not be necessary for the employee to again satisfy the deductible during the succeeding calendar year if further
hospitalization is necessary for the same health problem. Maximum lifetime assistance per individual is $\$ 1,000,000$.
C. $75 \%$ of other health care expense as defined by the policy (see NAD policy for details).

Tuition assistance: Dependent children of full-time denominational employees (as defined by the NAD Tuition Assistance Policy) who are attending denominationally owned and operated schools.

Up to:
$70 \%$ of tuition and required fees for dormitory student $35 \%$ of tuition and required fees for non-dormitory student

## REMUNERATION SCALE FOR NORTH AMERICAN DIVISION



| Percentage |  | GENERAL CONFERENCE-CONTINUED |
| :---: | :---: | :---: |
| Min | Max |  |
| 134 | 154 | Assistant Department Director |
| 134 | 154 | Assistant Director-Archives and Statistics |
| 134 | 154 | Assistant Director, Operations-Information Systems Services |
| 134 | 154 | Assistant Director--Philanthropic Service for Institutions |
| 134 | 154 | Assistant Secretary <br> Assistant Staff Auditor (see Business Intern) |
| 134 | 154 | Curator-E. G. White Research Center |
| 134 | 154* | Staff Auditor |
| 133 | 153 | Plant Services Manager <br> Accountants, Various (see section on Accountants) |
| 133 | 153 | Textbook Production Editor |
| 130 | 150 | Associate Editor |
| 117 | 147 | Assistant Editor |
| 87 | 117 | Editorial Assistant |
| 115 | 145 | ISS Resource Coordinator for Maintenance |
| 115 | 145 | ISS Resource Coordinator for Training |
| 102 | 132 | Assistant for Records Management-Archives and Statistics |
| 96 | 126 | Editorial Assistant--Periodicals |
| $88$ | $\begin{aligned} & 118 \\ & 118 \end{aligned}$ | Administrative Office Assistant Administrative Office Secretary |
|  |  |  |
| 84 | 114 | Receptionist |
| 84 | 114 | Secretary |
|  |  | Physicians and Dentists |
| 172 | 192 | Department Director |
| 170 | 190 | Associate Department Director |
|  |  | Narcotics Education |
| 134 | 154 | Treasurer |
| 130 | 150 | Director, Marketing |
| 101 | 131 | Manager, Sales \& Field Services |
| 93 | 123 | Director, Film Mailing Service |
| 87 | 117 | Research Assistant |


| $\begin{aligned} & \text { Perc } \\ & \text { Min } \\ & \hline \end{aligned}$ |  | GENERAL CONFERENCE-CONTINUED |
| :---: | :---: | :---: |
| 84 | 114 | Secretary <br> Shipping Clerk |
| 84 | 114 |  |
| 78 | 108 | Billing Clerk |
|  |  | Adventist Review Editor |
| 142 | 162 |  |
| 137 | 157 | Associate Editor |
| 135 | 155 | Managing Editor |
| 133 | 153 | Assistant Editor |
|  |  | Adventist Development and Relief Agency President/Executive Director |
| 142 | 162 |  |
| 140 | 160 | Executive Vice President Vice President for Finance Assistant to Executive Director Director for Services |
| 140 | 160 |  |
| 140 | 160 |  |
| 140 | 160 |  |
| 137 | 157 | Controller |
| 134 | 154 | Assistant Director |
| 133 | 153 | Computer Services Director |
| 115 | 145 | Technical Assistant |
| 110 | 140 | Warehouse Manager |
| 96 | 126 | Publications Editor |
| 93 | 123 | Supervisor Warehouse and Freight |
| 91 | 121 | Foreman, Warehouse <br> Supervisor, Donor Relations |
| 91 | 121 |  |
| 88 | 118 | Administrative Office Assistant Administrative Office Secretary Program Assistant Crater/Packer |
| 88 | 118 |  |
| 88 | 118 |  |
| 88 | 118 |  |
| 87 | 117 | Audio-Visual Librarian Editorial Assistant |
| 87 | 117 |  |
| 84 | 114 | Secretary |
| 78 | 108 | Clerk <br> Receptionist |
| 78 | 108 |  |


| Percentage |  | GENERAL CONFERENCE-CONTINUED |
| :---: | :---: | :---: |
|  |  |  |
| 142 |  | Risk Management Service |
|  | 162* |  |
| 140 | 160* | Associate Executive Director |
| 138 | 158* | Assistant Executive Director |
| 137 | 157* | Controller |
| 137 | 157* | Division Director |
| 137 | 157 | Branch Manager |
| $\begin{aligned} & 136 \\ & 136 \end{aligned}$ | 156* | Legal Counsel |
|  | 156 | Administrative Assistant to Executive Director |
| $\begin{aligned} & 135 \\ & 135 \end{aligned}$ | 155 | Administrative Assistant to Associate Executive Director Associate Division Director |
|  | 155 |  |
| 134134 | 154 | Assistant Division Director Field Office Manager |
|  | 154 |  |
| 133 | 153 | Specialist |
| $\begin{aligned} & 131 \\ & 131 \end{aligned}$ | 151 | Systems Analyst <br> Programmer Analyst |
|  | 151 |  |
| 125 | 145 | Associate Specialist |
| 115115 | 145 | Programmer <br> Graphic Arts Designer |
|  | 145 |  |
| 110 | 125 | Intern |
| 9494 | 124 | Office Services Assistant Assistant Specialist |
|  | 124 |  |
| 93 | 123 | Custodial Services Supervisor |
| 9191 | 121 | Junior Programmer Computer Operator |
|  | 121 |  |
| 88 | 118 | Administrative Secretary |
| 86 | 116\# | Technical Assistant |
| 8484 | 114 | Secretary/Receptionist Policy Processor |
|  | 114 |  |
| 82 | 112 | Janitor |
| 78 | 108 | Clerk |

*Those not having professional designations CPCU, JD (with State Bar membership), CLU, MBA, CPA, CEBS, or equivalent, have a maximum one percentage point lower than the maximum possible remuneration rate.
\#Two percent more for certification

|  |  | Adventist World Purchasing Service |
| :---: | :---: | :---: |
| 136 | 156 | Director |
| 122 | 152 | Assistant Director |
| 88 | 118 | Administrative Office Secretary |
| 87 | 117 | Customer Service Clerk |
| 84 | 114 | Secretary |
| $\begin{aligned} & 78 \\ & 78 \end{aligned}$ | $\begin{aligned} & 108 \\ & 108 \end{aligned}$ | Receptionist/Clerk <br> Stenographer/Clerk |
| 134 | 154 | Transportation and International Personnel Service Home Office Manager |
| 133 | 153 | Branch Manager |
| 130 | 150 | Assistant Branch Manager |
| 91 | 121 | Warehouse Foreman |
| $\begin{aligned} & 88 \\ & 88 \end{aligned}$ | $\begin{aligned} & 118 \\ & 118 \end{aligned}$ | Crater and Packer Packer and Baler |
| 84 | 114 | Secretary |
| 78 | 108 | Stenographer |
| 135 | 155 | North American Division Evangelism Institute Director |
| 133 | 153 | Associate Director |
| 133 | 153 | Business Manager |
|  |  | UNION CONFERENCES |
| 142 | 162 | President |
| $\begin{aligned} & 138 \\ & 138 \end{aligned}$ | $\begin{aligned} & 158 \\ & 158 \end{aligned}$ | Secretary <br> Treasurer |


| Percentage |  | UNION CONFERENCES-CONTINUED |
| :---: | :---: | :---: |
| $\frac{\text { Min }}{137}$ | $\frac{\operatorname{Max}}{157}$ |  |
| 135 | 155 | Assistant to the President |
| 135 | 155 | Associate Secretary |
| 135 | 155 | Association Manager and/or Secretary |
| 135 | 155 | Department Director |
| 135 | 155 | Evangelist |
| 135 | 155* | Undertreasurer |
| 134 | 154 | Associate Treasurer |
| 133 | 153 | Associate Department Director |
| 133 | 153 | Association Field Representative |
| 133 | 153 | Loss Control Director |
| 132 | 152 | Elementary School Supervisor |
| 131 | 151 | Assistant Department Director |
| 130 | 150 | Assistant Treasurer |
|  |  | Accountants, Various (see section on Accountants) |
| 88 | 118 | Certification Registrar |
| 87 | 117 | Administrative Office Secretary |
| 86 | 116 | Assistant Cashier |
| 84 84 | 114 114 | Custodian <br> Editorial Secretary |
| 84 | 114 | Secretary |
| 7878 | $\begin{aligned} & 108 \\ & 108 \end{aligned}$ | Receptionist |
|  |  | Stenographer |
|  |  | Physicians and Dentists |
| 164 | 184 | Third Year |
| 156 | 176 | Second Year |
| 148 | 168 | First Year |
|  |  | (Up to 6 points may be added if board qualified) |
| *Where there are two associates or assistants in addition undertreasurer. |  |  |
|  |  | Home Health Education Service-Union |
| 135 | 155 | Director |
| 133 | 153 | Associate Director |


| Percentage |  | UNION CONFERENCES-CONTINUED |
| :---: | :---: | :---: |
| $\frac{\text { Min }}{132}$ | $\frac{\operatorname{Max}}{152}$ |  |
| 131 | 151 | Assistant Director |
| 119 | 149 | Assistant Treasurer |
| 118 | 148 | Computer Equipment Programmer |
| $\begin{aligned} & 117 \\ & 117 \end{aligned}$ | $\begin{aligned} & 147 \\ & 147 \end{aligned}$ | Department Supervisors: Customer Service <br> L. E. Service |
| $\begin{aligned} & 115 \\ & 115 \end{aligned}$ | $\begin{aligned} & 145 \\ & 145 \end{aligned}$ | Shipping <br> Computer Equipment Operator |
|  |  | Accountants, Various (see section on Accountants) |
| 87 | 117 | Administrative Office Secretary |
| 84 84 | 114 114 | Secretary Shipping Clerk |
| 84 | 114 | Custodian |
| $\begin{aligned} & 78 \\ & 78 \end{aligned}$ | $\begin{aligned} & 108 \\ & 108 \end{aligned}$ | Receptionist Clerk |
|  | LOCAL CONFERENCES |  |
| 138 | 158 | President |
| 134 | 154 | Secretary-Treasurer |
| 133 | 153 | Vice-President |
| 130 | 150 | Assistant to the President |
| 130 | 150 | Associate Department Director |
| 130 130 | 150 150 | Associate in Pastoral Care-Credentialed |
| 130 | 150 | Association Field Representative |
| 130 | 150 | Association Manager and/or Secretary-Treasurer |
| 130 | 150 | Department Director |
| 130 | 150 | Ordained Minister |
| 130 | 150 | Superintendent of Schools |
| 130 | 150* | Undertreasurer |
| 119 | 149 | Associate Secretary-Treasurer |
| 119 | 149 | Loss Control Director |
| 118 | 148 | Assistant Superintendent of Schools |
| 117 | 147 | Assistant Department Director |
| 117 | 147 | Van Driver |


| Percentage <br> Min Max |  | LOCAL CONFERENCES-CONTINUED |
| :---: | :---: | :---: |
| 116 | 146 | Assistant Secretary-Treasurer |
| $\begin{aligned} & 113 \\ & 113 \\ & 113 \end{aligned}$ | $\begin{aligned} & 143 \\ & 143 \\ & 143 \end{aligned}$ | Associate in Pastoral Care-Licensed |
|  |  | Bible Instructor |
|  |  | Licensed Minister |
|  |  | Accountants, Various (see section on Accountants) |
| 87 | 117 | Administrative Office Secretary |
| 84 | 114 | Custodian |
| 84 | 114 | Secretary |
| $\begin{aligned} & 78 \\ & 78 \end{aligned}$ | 108 | Receptionist |
|  | 108 | Stenographer |
|  |  | Ministerial or Bible Instructor Intern: <br> In Field <br> After two years seminary |
|  | 130 |  |
|  | 125 | After college or one year seminary |
|  |  | Physicians and Dentists |
| 164 | 184 | Third Year |
| 156 | 176 | Second Year |
| 148 | 168 | First Year |
|  |  | (Up to 6 points may be added if board qualified.) |
|  |  | Adventist Book Center |
| 130 | 150 | Manager |
| 117 | 147 | Assistant Manager |
| 115 | 145 | Branch Manager |
|  |  | Accountants, Various (see section on Accountants) |
| 100 | 130 | Field Representatives |
| 86 | 116 | Cashier |
| 84 | 114 | Secretary |
| 84 | 114 | Shipping Clerk |
| 78 | 108 | Clerk (Office and Sales) |
| 78 | 108 | Receptionist |
| 78 | 108 | Stenographer |



## ADMINISTRATIVE AREA TRAVEL APPLICATION

100\%
100\%

90\%
90\%
60\%
60\%
$\$ 160$
$\$ 160$
University President College President

Major Administrative Officer: University College
$\$ 144$
96 University-Dean of School 96 Associate in Administration

## LOMA LINDA UNIVERSITY REMUNERATION SCALE FOR HEALTH-RELATED AREAS

1. Deans (including associate deans and assistant deans) and faculty of the health-related schools of Health. Nursing, Allied Health Professions, Basic Sciences.
2. The Remuneration Scale for Health-Related Areas with the authorized remuneration adjustment is as follows:

|  | Perc Min | ages Max | Adjustment Factor | Adjusted Percentages Min Max |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Dean of School |  | 161 | 16 |  | 177 |
| Professor | 144 | 158 | 16 | 160 | 174 |
| Associate Professor | 139 | 153 | 15 | 154 | 168 |
| Assistant Professor | 134 | 148 | 4 | 138 | 152 |

Note: The rate of associate/assistant deans and department heads may be increased above the respective professorial rank to the equivalent:

| Associate Dean | $2-4 \%$ of the basic area |
| :--- | ---: |
| remuneration factor |  |
| Assistant Dean/Department Head | $1-2 \%$ of the basic area <br> remuneration factor |

## K-12

Percentage
Min Max Maximum to be reached in six steps

```
Principal, with
    AC
    Teachers, with
    PC
    SC
    BC
Business Manager, with
    +MBA
    BS/A
```

$130 \quad 150$
$130 \quad 150 \quad$ PC
$130 \quad 150$
112142
112138
$130 \quad 150$
125145

| Percentage |  |  |
| :---: | :---: | :---: |
| Min | Max | K-12-CONTINUED |
| 130 | 150 | Director of Food Service, with |
| 122 | 142 | +BA |
| 104 | 134 | HIEFFS |
| 128 | 148 | Director of Health Service, with +BS (RN) |
| 113 | 138 | +AS (RN) |
| 130 | 150 | Guidance Director, with PC |
| 122 | 142 | SC |
| 130 | 150 | Librarian, with PC |
| 122 | 142 | SC |
| 87 | 117 | Registrar |
| $\begin{aligned} & 130 \\ & 123 \end{aligned}$ |  | Residence Hall Dean, with |
|  | 150 | Master's in Guidance |
|  | 143 | BA |
|  |  | Accountant-same rate as local conference |
| 119 | 149 | Industrial Head |

Key to abbreviations:
AC Administrator's Certificate
BA Bachelor's Degree
MA Master's Degree
BC Basic Certificate
MBA Master's in Business Administration
PC Professional Certificate
SC Standard Certificate

| Perc Min | tage <br> Max | HOME STUDY INTERNATIONAL |
| :---: | :---: | :---: |
| 142 | 162 | President |
| $\begin{aligned} & 136 \\ & 136 \\ & 136 \end{aligned}$ | $\begin{aligned} & 156 \\ & 156 \\ & 156 \end{aligned}$ | Director of College and Adult Programs <br> Director of Education, K-12 <br> Business Manager |
| $\begin{aligned} & 130 \\ & 130 \\ & 130 \end{aligned}$ | $\begin{aligned} & 150 \\ & 150 \\ & 150 \end{aligned}$ | Senior Editor <br> Coordinator of Development and Marketing Assistant Business Manager/Treasurer |
| 117 | 147 | Editor |
|  |  | Accountants, Various (see section on Accountants) |
| 127 | 147 | Teachers with Professional Certificate |
| 115 | 145 | Computer Programmer/Operator |
| $\begin{aligned} & 110 \\ & 110 \end{aligned}$ | $\begin{aligned} & 140 \\ & 140 \end{aligned}$ | Teachers with Standard Certificate Supervisor of Admissions, Testing, Records, and Student Services |
| $\begin{aligned} & 95 \\ & 95 \end{aligned}$ | $\begin{aligned} & 125 \\ & 125 \end{aligned}$ | Assistant Supervisor of Admissions and Student Services Copy Editor/Proofreader |
| $\begin{aligned} & 91 \\ & 91 \end{aligned}$ | $\begin{aligned} & 121 \\ & 121 \end{aligned}$ | Printer <br> Book Department Supervisor |
| $\begin{aligned} & 88 \\ & 88 \\ & 88 \\ & 88 \\ & 88 \end{aligned}$ | $\begin{aligned} & 118 \\ & 118 \\ & 118 \\ & 118 \\ & 118 \end{aligned}$ | Records Coordinator <br> Student Services Coordinator <br> Testing Coordinator <br> Editorial Assistant <br> Administrative Secretary |
| $\begin{aligned} & 84 \\ & 84 \\ & 84 \\ & 84 \end{aligned}$ | $\begin{aligned} & 114 \\ & 114 \\ & 114 \\ & 114 \end{aligned}$ | Secretary <br> Editorial Typist <br> Receptionist <br> Teacher's Assistant |
| 81 | 111 | Shipping Clerk |
| $\begin{aligned} & 78 \\ & 78 \end{aligned}$ | $\begin{aligned} & 108 \\ & 108 \end{aligned}$ | Clerk Janitor |
|  |  | PUBLISHING HOUSES |
| 142 | 162 | President |
| 138 | 158 | Vice-President |
| 137 | 157 | Editor of Major Periodicals |


| Percentage <br> Min Max |  | PUBLISHING HOUSES-CONTINUED |
| :---: | :---: | :---: |
| 136 | 156 | Assistant to Vice-President |
| 136 | 156 | Undertreasurer |
| 135 | 155 | Advertising Coordinator |
| 135 | 155 | Associate Book Editor |
| 135 | 155 | Associate Periodical Editor |
| 135 | 155 | Branch Manager |
| 135 | 155 | Controller |
| 135 | 155 | Director of Computer Services |
| 135 | 155 | Marketing Representative |
| 135 | 155 | Personnel Director |
| 134 | 154 | Assistant Treasurer |
| $\begin{aligned} & 133 \\ & 133 \\ & 133 \\ & 133 \\ & 133 \end{aligned}$ | $\begin{aligned} & 153 \\ & 153 \\ & 153 \\ & 153 \\ & 153 \end{aligned}$ | Assistant Book Editor |
|  |  | Assistant Marketing Representative |
|  |  | Assistant Periodical Editor |
|  |  | Production Assistant |
|  |  | Public Relations Director |
|  |  | Accountants, Various (see section on Accountants) |
| 131 | 151 | Foreman |
| 96 | 126 | Minor Periodical Editor |
| 9393 | $\begin{aligned} & 123 \\ & 123 \end{aligned}$ | Assistant Foreman |
|  |  | Librarian |
| 8787 | 117117 | Administrative Office Secretary |
|  |  | Head Proofreader |
| 8484 | 114114 | Proofreader |
|  |  | Assistant Librarian |
| 84 | 114 | Secretary |
| 78 | 108 | Receptionist |
| 78 | 108 | Stenographer |
| 78 | 108 | Switchboard Operator |


| Percentage |  |  |
| :---: | :---: | :---: |
| Min | Max | CHRISTIAN RECORD SERVICES |
| 142 | 162 | President |
| 138 | 158 | Vice-President, Finance |
| $\begin{aligned} & 135 \\ & 135 \\ & 135 \\ & 135 \\ & 135 \\ & 135 \end{aligned}$ | $\begin{aligned} & 155 \\ & 155 \\ & 155 \\ & 155 \\ & 155 \\ & 155 \end{aligned}$ | Controller <br> Director, Deaf Service <br> Director, Development and P/R <br> Director, Field Service <br> Director, Marketing Service <br> Editor |
| $\begin{aligned} & 133 \\ & 133 \end{aligned}$ | $\begin{aligned} & 153 \\ & 153 \end{aligned}$ | Assistant Director, Field Service Branch Manager, Canada |
| 132 | 152 | Area Director |
| $\begin{aligned} & 131 \\ & 131 \end{aligned}$ | $\begin{aligned} & 151 \\ & 151 \end{aligned}$ | Data Processing Director Production Manager |
|  | ADVENTIST MEDIA CENTER |  |
| 142 | 162 | Administrative and Service Center President |
| 139 | 159 | Ministry Speaker |
| 138 | 158 | Vice President |
| $\begin{aligned} & 137 \\ & 137 \end{aligned}$ | $\begin{aligned} & 157 \\ & 157 \end{aligned}$ | Assistant to the President Assistant Vice President |
| $\begin{aligned} & 135 \\ & 135 \\ & 135 \\ & 135 \end{aligned}$ | $\begin{aligned} & 155 \\ & 155 \\ & 155 \\ & 155 \end{aligned}$ | Associate Ministry Speaker <br> Department Director <br> Editor of Publications <br> Personnel Director |
| 132 | 152 | Associate Department Director |
| $\begin{aligned} & 131 \\ & 131 \\ & 131 \\ & 131 \end{aligned}$ | $\begin{aligned} & 151 \\ & 151 \\ & 151 \\ & 151 \end{aligned}$ | Assistant Department Director <br> Graphics Superintendent <br> Musician <br> Programmer/Analyst |
|  |  | Accountants, Various (see section on Accountants) |
| 88 | 118 | Administrative Office Secretary |
| 84 | 114 | Secretary |


| Percentage |  |  |
| :---: | :---: | :---: |
| Min | Max | COMPUTER PERSONNEL |
| 135 | 155 | Computer Services Director Major System |
| 133 | 153 | Computer Services Director |
| 133 | 153 | Computer Services Assistant Director Major System |
| $\begin{aligned} & 132 \\ & 132 \end{aligned}$ | $\begin{aligned} & 152 \\ & 152 \end{aligned}$ | Computer Systems Analyst Supervisor Computer Programmer Supervisor |
| $\begin{aligned} & 131 \\ & 131 \end{aligned}$ | $\begin{aligned} & 151 \\ & 151 \end{aligned}$ | Computer Systems Analyst Computer Programmer |
| 117 | 147 | Computer Operator Supervisor |
| 115 | 145 | Computer Operator |
| 84 | 114 | Computer Film Librarian |
| 81 | 111 | Key Entry Operator Supervisor |
| 78 | 108 | Key Entry Operator |
|  |  | INTERNS |
| 110 | 125 | Business Intern |
| 110 | 125 | Communication Intern |

## BOOKKEEPING/ACCOUNTING DEFINITIONS

The categories of accountants listed below are sufficiently varied as to permit governing committees to exercise their judgment as to the abilities of the employees and the requirements of the position. It is not anticipated that each organization will have employees filling all categories or any specific category. Some organizations may not require anyone on the accountant level if the assistant treasurer or assistant manager is also caring for this responsibility.

Accounting Clerk-An accounting clerk is one who performs a variety of routine calculating, posting and typing duties to accomplish the accounting function. Typically, this person's education background in the area is limited to on-the-job training.

Senior Accounting Clerk-Performs similar duties as an accounting clerk but typically with minimal accounting or bookkeeping preparation, such as an academy bookkeeping course or one semester in beginning accounting at the college level, and/or five years of experience in similar work.

Junior Accountant-A junior accountant is one who has elementary knowledge of accounting principles and is able to apply it to limited areas of accounting procedures. This individual will normally have an AA degree in business or accounting, or equivalent work toward a BS/BA degree.

Accountant-An accountant is one who applies principles of accounting to install and/or maintain operation of the total accounting system. This individual is knowledgeable as to the reasons for, and the effect of, various accounting procedures. Typically, this individual will have a minimal $B A / B S$ degree in accounting or business management, or a CPA,

Senior Accountant-A senior accountant is one who has abilities and training of an accountant; however, in addition he carries management and some supervisory responsibilities.

Chief Accountant-The chief accountant has abilities and background similar to the accountant and in addition has significant administrative responsibilities, including the supervision of personnel doing accounting functions.

Business Intern-A business intern is one who receives supervisory training in a variety of positions in denominational business lines. Requirements for eligibility shall include the satisfactory completion of a four-year liberal arts curriculum with a Bachelor's degree, with a major in Accountancy or Business Administration, and recommendation from the faculty of the college as to Christian experience, scholastic accomplishments, and potential for future service.

|  | GC <br> University College GRMS <br> Publishing House Christian Record | Union Union HHES Adventist Media | $\begin{aligned} & \text { Local Conf } \\ & \text { K-12 } \\ & \text { HHES } \\ & \text { AHPS } \\ & \text { HSI } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Chief Accountant | 134-154 |  |  |
| Senior Accountant | 130-150 | 126-146 | 122-142 |
| Accountant | 124-144 | 120-140 | 116-136 |
| Business Intern | 110-125 | 110-125 | 110-125 |
| Junior Accountant | 106-126 | 104-124 | 102-122 |
| Senior Accounting Clerk | 88-119 | 88-117 | 86-116 |
| Accounting Clerk | 84-114 | 84-114 | 84-114 |

## hOSPITAL REMUNERATION SCALE

The compensation policy for administrative personnel in Seventh-day Adventist hospitals and regional health care organizations is an extension of the compensation policy for all other employees of the hospitals. Employees' compensation is generally based upon community rates. This is necessary in order to staff the hospitals with sufficient numbers of qualified people who have the technical and professinal skills required in a hospital today. In establishing compensation levels for administrative personnel, an endeavor is made to recognize market compensation levels to an extent, but not fully. Administrative personnel are, in most cases, paid at the lowest end of the range of salaries paid in the general hospital marketplace. This practice blends the policy of paying hospital employees at community rates with the church's compensation philosophy.

Compensation for health care administrators is based upon a periodic market survey by a qualified, independent compensation consultant. The survey covers thousands of community hospitals, including areas in which Adventist hospitals are located. A reference point is selected from the survey data. This reference point is the minimum salary found in the survey for administrators of hospitals with gross revenues over $\$ 100$ million annually. The reference point forms the base from which a salary scale is developed. The scale is an equitable way of recognizing responsibility levels and job complexity. Points on the scale are generally related to hospital size and complexity. The reference point represents the maximum salary for larger hospitals, with two exceptions. Additions to the reference point can be made for:

1. $10 \%$ for high cost-of-living locations, applicable to any size hospital;
2. An additional $10 \%$ for the three largest hospitals (Loma Linda University Medical Center, Florida Hospital, and Kettering Medical Center) and Adventist Health System corporate office executives.
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